

E-95(5)
EXCAVATORS
#770-512

STATE OF MINNESOTA
 PRICING PAGES
 (Typed responses required)

May, 2012

Vendor Name:	RDO Equipment Company
Contact Person:	Jesse Miller
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P.O. Box:	
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Website:	www.rdoequipment.com or www.deere.com
<i>Version of Excel used: 2010</i>	

Furnish separate price quote for: **EXCAVATOR**

1.1

Make & Model

	John Deere 350G LC
Operating Weight	76,557 lb.
Engine Make & Model	John Deere PowerTech™ PSX 9.0 L
HP at rated RPM (specify net or gross)	Net Rated Power 271 hp at 1,900 rpm
Number of speeds	2-speed propel with automatic shift
Max travel speed, MPH	3.1 mph
Drawbar pull, lbs.	64,375 lb.
Shoe width, in.	32 in.
# of rollers on lower track	8 each side
Ground pressure, PSI	7.66 psi
Ground clearance, in.	20 in.
Overall width of excavator	11 ft. 2 in.
Main pump(s) total flow, GPM	152.2 gpm
Swing speed, RPM	10.7 rpm
Boom length, ft-in	21 ft. 0 in.
Arm length, ft-in	8 ft. 9 in.
Arm breakout force, Normal, lb-ft	49,908 lb.
Max dig depth, ft-in	22 ft. 5 in.
Reach at ground line, ft-in	34 ft. 0 in.
Dump height, ft-in	22 ft. 9 in.
Lift over end, 10', lbs.	47,544 lbs.
Lift over end, max reach, lbs.	20,571 lbs. @ 25 ft.
Lift over side, 10', lbs.	47,544 lbs.
Lift over side max reach, lbs.	12,922 lbs. @ 25 ft.
Bucket breakout force, normal lb-ft.	55,303 lb.
Tail swing radius, ft-in.	11 ft. 10 in.
Does excavator include bucket?	No
If so, description	N/A
Warranty	1 year full machine

Price \$ 244,134

2.0 OPERATOR ENVIRONMENT OPTIONS

Use this section to list operator options such as AC, fire extinguishers, etc. Number items starting with 2.1, 2.2, etc.,

2.01 AT390824 Guard, Lower Front Window ISO Level II	\$	1,090
2.02 AT390823 Guard, Upper Front Window ISO Level II	\$	902
2.03 AT390802 Cab FOPS Guard, ISO Level II	\$	2,662
2.04 ETN85142 Front Window Guard, Polycarbonate 4125 Delux Adjustable Cloth Seat with Suspension, Reclining Backrest, Headrest, and Adjustable Lumbar	\$	3,742
2.05 Support	In Base	
2.06 4130 Seat Heated Air Suspension	\$	482

3.0 EXCAVATOR EXTERIOR AND POWERTRAIN OPTIONS

Use this section to list items such as vandal proof cover, air filter, pre-cleaners, work lights, American flag emblems, etc. Number items starting with 3.1, 3.2, etc.

3.01 9015 Engine Block Heater	\$	140
3.02 9030 Ether Starting Aid	\$	184
3.03 9060 Fuel Filter Severe Duty	\$	92
3.04 9115 Automatic Reversing Fan For Use in Environments w/Airborne Debris	\$	979
3.05 9150 Light Package Additional 2 Cab lights, with 1 Right hand Boom Light.	\$	417
3.06 9600 Rear View Camera	\$	1,001
3.07 9700 Chrome Exhaust	\$	230
3.08 AT401261 Guard Slant Top Rub Rails	\$	3,343
3.09 AT390721 Vandal Cover Kit	\$	1,754
3.10 ETN85108 Auxilary Counterweight, 2000 lbs. Bottom Mount	\$	9,763
3.11 ETN85109 Auxilary Counterweight, 4300 lbs, Bottom Mount, 22m Arm	\$	13,056

4.0 UNDERCARRIAGE OPTIONS

Use this section for wider track, plow blade, etc. Number items starting with 4.1, 4.2, etc.

3310 24 In.(600 mm) Triple Semi-Grouser Shoes	In Base	
4.01	\$	411
4.02 3330 28 In. (700 mm) Triple Semi Grouser Shoes	\$	6,487
4.03 3320 28" Heavy-Duty Single-Bar Shoes	\$	1,191
4.04 3350 32" Triple Semi-Grouser Shoes	\$	6,487
4.05 3370 32" Heavy Duty Triple Semi-Grouser Shoes	\$	6,487

5.0 HYDRAULICS OPTIONS

5.01 7401 Less Auxiliary Hydraulics	In Base	
5.02 7420 Auxilary High-Flow Hydraulic Lines w/Two-Way Foot Control for 10'6" Arm	\$	5,942
5.03 7430 Auxilary High-Flow Hydraulic Lines w/Two-Way Foot Control for 13'1" Arm	\$	5,945
5.04 7450 Auxilary High-Flow Hydraulic Lines Only for 10'6" Arm	\$	4,556
5.05 7460 Auxilary High-Flow Hydraulic Lines Only for 13'1" Arm	\$	4,623
5.06 9500 Mechanical Control Pattern Selector Kit	\$	715
5.07 AT300472 Boom Cylinder Anti-Drift Valve with Plumbing & Hardware (For reduced function drift during craning applications.)	\$	3,204
5.08 AT327659 Arm Cylinder Anti-Drift Valve with Plumbing & Hardware (For reduced function drift during craning applications. Boom anti-drift valve recommended.)	\$	2,765
5.10 AT327632 Hydraulic Filter Restriction Indicator Kit (Recommended when the excavator will be equipped with a front attachment)	\$	1,110
5.11 AT327652 Control Handle for Auxilary Hydraulics, Left Hand	\$	409
5.13 AT390742 Control Solenoid for 1-way Auxilary Hydraulics with Foot Switch	\$	1,390
5.14 AT390718 Control Solenoids for 2-Way Auxilary Hydraulics	\$	1,444
5.15 AT390798 Foot Control, Two-Way Hydraulics	\$	2,383
5.16 AT343991 Auxilary Hydraulics Attachment combination Kit	\$	1,766
5.17 AT390719 Mechanical Control Pattern Selector Kit	\$	1,937
5.18 AT390776 Single Pedal Propel Kit	\$	2,780

6.0 BOOM AND ARM OPTIONS

6.01 6801 Less Boom	\$	(21,163)
6.02 6835 21' One Piece Boom	Included	
6.03 7001 Less Arm	\$	(14,383)
6.04 7150 2.66M (8'9") Arm	Included	
6.05 7222 3.2 M (10' 6") Arm	\$	914
6.06 7267 4 M (13'1") Arm	\$	1,157
6.07 9010 Boom Cylinders w/Plumbing to Main Frame (Requires 6.01 and 6.03)	\$	4,287

7.0 BUCKET/COUPLERS/TOOL OPTIONS

	In Base
7.01 8001 Less Bucket	
7.02 8270 60" (1500mm) 2.78 Cu Yd GP High Capacity Bucket with 7 Hensley Style Fanggs (TF400)	\$ 6,280
7.03 8340 48" (1200 mm), 1.88 Cu Yd HD Bucket with 6 Hensley Style Fanggs (TF400)	\$ 5,133
7.04 8350 54" (1373 mm) 2.18 Cu Yd HD Bucket with 6 Hensley Style Fanggs (TF400)	\$ 5,646
7.05 8430 42" (1067mm) 1.74 Cu Yd HD High Capacity Bucket with 5 Hensley Style Fanggs (TF400)	\$ 5,513
7.06 8440 48" (1200mm) 2.07 Cu Yd HD High Capacity Bucket with 6 Hensley Style Fanggs (TF400)	\$ 5,914
7.07 8450 54" (1373mm) 2.41 Cu Yd HD High Capacity Bucket with 6 Hensley Style Fanggs (TF400)	\$ 6,208
AT339211 48 In (1219 mm), 2.10 yd3 (1.61 M3) General-Purpose, High-Capacity Bucket Includes Six (6)	
7.08 John Deere TK-Series Fanggs Teeth (TK450FD).	\$ 7,738
AT339213 54 In (1372 mm), 2.44 yd3 (1.87 M3) General-Purpose, High-Capacity Bucket Includes Six (6)	
7.09 John Deere TK-Series Fanggs Teeth (TK450FD).	\$ 8,117
AT339215 60 In (1524 mm), 2.78 yd3 (2.13 M3) General-Purpose, High-Capacity Bucket Includes Seven (7)	
7.10 John Deere TK-Series Fanggs Teeth (TK450FD).	\$ 8,718
AT339225 36 In (914 mm), 1.41 yd3 (1.08 M3) Heavy-Duty, High-Capacity Bucket Includes Four (4) John	
7.11 Deere TK-Series Fanggs Teeth (TK450FD).	\$ 7,142
AT339227 42 In (1067 mm), 1.74 yd3 (1.33 M3) Heavy-Duty, High-Capacity Bucket Includes Five (5) John	
7.12 Deere TK-Series Fanggs Teeth (TK450FD).	\$ 7,639
AT339230 48 In (1219 mm), 2.07 yd3 (1.58 M3) Heavy-Duty, High-Capacity Bucket Includes Six (6) John	
7.13 Deere TK-Series Fanggs Teeth (TK450FD).	\$ 8,370
AT339232 54 In (1372 mm), 2.41 yd3 (1.84 M3) Heavy-Duty, High-Capacity Bucket Includes Six (6) John	
7.14 Deere TK-Series Fanggs Teeth (TK450FD).	\$ 8,789
AT339217 36 In (914 mm), 1.30 yd3 (0.99 M3) Heavy-Duty Bucket Includes Four (4) John Deere TK-Series	
7.15 Fanggs Teeth (TK450FD)	\$ 6,416
AT339219 42 In (1067 mm), 1.59 yd3 (1.22 M3) Heavy-Duty Bucket Includes Five (5) John Deere TK-Series	
7.16 Fanggs Teeth (TK450FD).	\$ 6,863
AT339221 48 In (1219 mm), 1.88 yd3 (1.44 M3) Heavy-Duty Bucket	
7.17 Includes Six (6) John Deere TK-Series Fanggs Teeth (TK550FD)	\$ 7,272
AT339223 54 In (1372 mm), 2.18 yd3 (1.67 M3) Heavy-Duty Bucket	
7.18 Includes Six (6) John Deere TK-Series Fanggs Teeth (TK550FD)	\$ 7,632
7.19 AT342511 Edge Protector Kit	\$ 537
7.20 AT342512 Side-Cutter Kit	\$ 605
7.21 AT342513 Side-Cutter Kit 6"	\$ 605
7.22 AT343232 Hydraulic Quick Coupler Requires 7.23	\$ 8,716
7.23 AT345608 Installation charge for Hydraulic Coupler	\$ 797
Hydraulic Thumb Kits	
7.24 AT339844 Installation Charge for Hydraulic Thumb Kits	\$ 1,469
7.25 AT379660 Hydraulic Thumb Kit Direct Requires 7.24	\$ 8,028
7.26 AT379661 Hydraulic Thumb Kit Direct for Coupler Requires 7.24	\$ 8,028
7.27 AT379662 Hydraulic Thumb Kit Progressive Requires 7.24	\$ 9,635
7.28 AT379663 Hydraulic Thumb Kit Progressive for Couplers Requires 7.24	\$ 9,635
Magnum Hydraulic Breaker	
7.29 RHB340 Magnum Attachments Hydraulic Breaker 10000 Ft Lb Class Includes Bracket	\$ 67,535
7.30 RHP 60 Magnum Attachments Hydraulic Trench Compactor w/Bracket 38,140 lb Impulse Force	\$ 15,475
8.0 COMPLETE SET OF OEM AIR AND FLUID FILTERS	\$ 915
9.0 <u>INSTALLATION: HOURLY RATE FOR ATTACHMENT INSTALLATIONS, ETC.:</u> (See Special Terms and Conditions)	\$ 108

10.0 **EXTENDED WARRANTY OPTIONS**

Use this section to offer performance/warranty options,
number these items starting with 10.1, 10.2, etc.
(Specify years, miles or hours extended term covers.)

Option	Comprehensive					
Month Hour	24 Month	36 Month	48 Month	60 Month	72 Month	84 Month
1000	\$ 4,299	\$ 4,526	\$ 5,642	\$ 7,051	N/A	N/A
1500	\$ 4,526	\$ 4,763	\$ 5,938	\$ 7,422	N/A	N/A
2000	\$ 4,763	\$ 5,013	\$ 6,250	\$ 7,813	N/A	N/A
2500	\$ 5,013	\$ 5,278	\$ 6,580	\$ 8,223	N/A	N/A
3000	\$ 5,278	\$ 5,556	\$ 6,926	\$ 8,657	\$ 9,349	N/A
4000	\$ 5,864	\$ 6,173	\$ 7,696	\$ 9,618	\$ 10,387	\$ 11,218
5000	\$ 6,516	\$ 6,859	\$ 8,551	\$ 10,687	\$ 11,540	\$ 12,464
6000	\$ 8,598	\$ 9,144	\$ 10,109	\$ 11,751	\$ 12,691	\$ 13,707
7000	\$ 11,049	\$ 11,687	\$ 11,929	\$ 12,049	\$ 13,013	\$ 14,056
7500	\$ 13,151	\$ 13,889	\$ 14,153	\$ 14,304	\$ 15,447	\$ 16,684

\$

Option	Power Train And Hydraulics					
Month Hour	24 Month	36 Month	48 Month	60 Month	72 Month	84 Month
1000	\$ 2,574	\$ 2,711	\$ 4,218	\$ 5,274	N/A	N/A
1500	\$ 2,711	\$ 2,853	\$ 4,439	\$ 5,552	N/A	N/A
2000	\$ 2,853	\$ 3,002	\$ 4,673	\$ 5,843	N/A	N/A
2500	\$ 3,002	\$ 3,161	\$ 4,919	\$ 6,152	N/A	N/A
3000	\$ 3,161	\$ 3,327	\$ 5,178	\$ 6,474	\$ 6,993	N/A
4000	\$ 3,512	\$ 3,697	\$ 5,752	\$ 7,194	\$ 7,769	\$ 8,393
5000	\$ 3,902	\$ 4,108	\$ 6,391	\$ 7,994	\$ 8,633	\$ 9,324
6000	\$ 6,143	\$ 6,533	\$ 7,224	\$ 8,397	\$ 9,069	\$ 9,793
7000	\$ 7,893	\$ 8,350	\$ 8,523	\$ 8,611	\$ 9,300	\$ 10,042
7500	\$ 9,397	\$ 9,926	\$ 10,112	\$ 10,221	\$ 11,038	\$ 11,920
8000	\$ 11,161	\$ 11,744	\$ 11,969	\$ 12,077	\$ 13,042	\$ 14,087
9000	\$ 15,530	\$ 16,287	\$ 16,548	\$ 16,684	\$ 18,020	\$ 19,460
10000	\$ 18,816	\$ 19,649	\$ 19,940	\$ 20,079	\$ 21,687	\$ 23,420

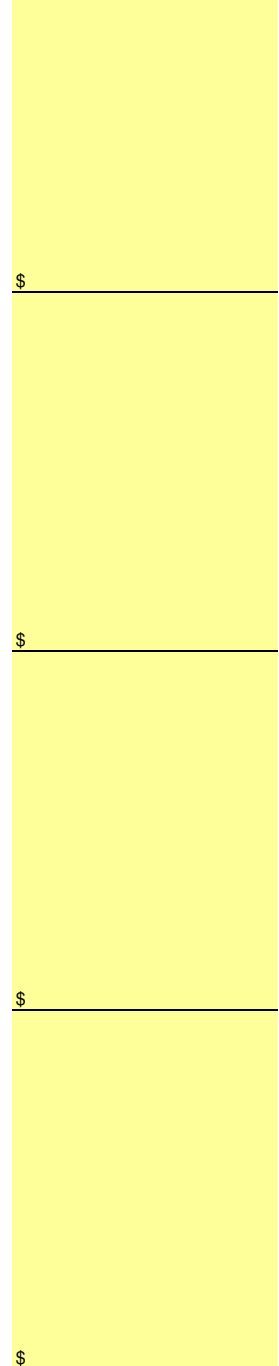
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Option	Power Train					
Month Hour	24 Month	36 Month	48 Month	60 Month	72 Month	84 Month
1000	\$ 1,022	\$ 1,076	\$ 1,678	\$ 2,097	N/A	N/A
1500	\$ 1,076	\$ 1,132	\$ 1,764	\$ 2,206	N/A	N/A
2000	\$ 1,132	\$ 1,191	\$ 1,858	\$ 2,323	N/A	N/A
2500	\$ 1,191	\$ 1,254	\$ 1,956	\$ 2,444	N/A	N/A
3000	\$ 1,254	\$ 1,320	\$ 2,059	\$ 2,573	\$ 2,778	N/A
4000	\$ 1,393	\$ 1,467	\$ 2,288	\$ 2,859	\$ 3,087	\$ 3,336
5000	\$ 1,549	\$ 1,630	\$ 2,542	\$ 3,177	\$ 3,431	\$ 3,704
6000	\$ 2,478	\$ 2,608	\$ 4,068	\$ 4,411	\$ 4,762	\$ 5,144
7000	\$ 3,964	\$ 4,171	\$ 5,380	\$ 5,434	\$ 5,869	\$ 6,338
7500	\$ 5,912	\$ 6,229	\$ 6,346	\$ 6,409	\$ 6,920	\$ 7,473
8000	\$ 6,800	\$ 7,163	\$ 7,297	\$ 7,370	\$ 7,960	\$ 8,596
9000	\$ 7,819	\$ 8,237	\$ 8,391	\$ 8,474	\$ 9,153	\$ 9,887
10000	\$ 8,991	\$ 9,471	\$ 9,650	\$ 9,747	\$ 10,527	\$ 11,369

\$

Option	Engine Only					
Month Hour	24 Month	36 Month	48 Month	60 Month	72 Month	84 Month
1000	\$ 338	\$ 356	\$ 554	\$ 692	N/A	N/A
1500	\$ 356	\$ 373	\$ 583	\$ 728	N/A	N/A
2000	\$ 373	\$ 393	\$ 613	\$ 767	N/A	N/A
2500	\$ 393	\$ 414	\$ 647	\$ 807	N/A	N/A
3000	\$ 414	\$ 437	\$ 680	\$ 850	\$ 1,147	N/A
4000	\$ 461	\$ 484	\$ 756	\$ 943	\$ 1,273	\$ 1,376
5000	\$ 512	\$ 538	\$ 840	\$ 1,049	\$ 1,416	\$ 1,529
6000	\$ 819	\$ 861	\$ 1,343	\$ 1,456	\$ 1,964	\$ 2,122
7000	\$ 1,310	\$ 1,378	\$ 1,777	\$ 1,793	\$ 2,420	\$ 2,616
7500	\$ 1,952	\$ 2,054	\$ 2,094	\$ 2,116	\$ 2,856	\$ 3,082
8000	\$ 2,243	\$ 2,364	\$ 2,409	\$ 2,433	\$ 3,284	\$ 3,544
9000	\$ 2,581	\$ 2,719	\$ 2,770	\$ 2,798	\$ 3,776	\$ 4,078
10000	\$ 2,968	\$ 3,126	\$ 3,184	\$ 3,217	\$ 4,342	\$ 4,689

\$



11.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

11.01	Hourly Rental Rate:	N/A
11.02	Weekly Rental Rate:	\$ 3,335
11.03	Monthly Rental Rate:	\$ 10,000
11.04	Percent (%) of Rental Fee applied to purchase price:	90%

11.05 **If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____ N/A _____**

12.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.

DEDUCT cost per **Used Hour** from the original Contract Price \$ 2.50

13.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES - (See Special Terms and Conditions)

N/A

Price List Date and Number N/A

14.0 DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS

NO FLAT RATE ALLOWED

14.01	DELIVERY STARTING POINT - City, State, Zip	Burnsville, MN 55337
14.02	DELIVERY STARTING POINT - City, State, Zip	Grand Forks, ND 58203
14.03	DELIVERY STARTING POINT - City, State, Zip	Marshall, MN 56258
14.04	DELIVERY STARTING POINT - City, State, Zip	Moorhead, MN 56560
14.05	DELIVERY STARTING POINT - City, State, Zip	North Mankato, MN 56003
14.06	DELIVERY STARTING POINT - City, State, Zip	Rochester, MN 55901
14.07	DELIVERY STARTING POINT - City, State, Zip	Sauk Rapids, MN 56379
14.08	Price per loaded mile	\$ 6.00
14.09	Minimum delivery charge	\$ 300.00