**DATE:** OCTOBER 25, 2019

**PRODUCT/SERVICE:** TRACTORS: LOADER BACKHOE (65 HP OR GREATER) AND INDUSTRIAL TRACTORS

**CONTRACT PERIOD:** OCTOBER 25, 2019 THROUGH APRIL 30, 2020

**EXTENSION OPTIONS:** UP TO 48 MONTHS

**ACQUISITION MANAGEMENT SPECIALIST (AMS):** JEFFREY COMBS

**PHONE:** 651.201.2447   **E-MAIL:** Jeffrey.combs@state.mn.us   **WEB SITE:** [www.mmd.admin.state.mn.us](http://www.mmd.admin.state.mn.us)

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**NOTIFICATION OF MULTIPLE AWARDS**

THIS RELEASE CONTAINS MULTIPLE AWARDS FOR SIMILAR OR LIKE ITEMS. STATE AGENCIES AND CPV MEMBERS SHOULD REVIEW AND COMPARE ALL MULTIPLE AWARD CONTRACT VENDORS IN ORDER TO ENSURE THE BEST VALUE FOR THEIR POTENTIAL PURCHASE. FACTORS SUCH AS, BUT NOT LIMITED TO, COST, EQUIPMENT WARRANTY TERMS, VENDOR LOCATION, DELIVERY LEAD TIMES, AVAILABLE SUBSTITUTES, SELECTED OPTIONS AND CURRENT FLEET AND EQUIPMENT OR PARTS INVENTORY LEVELS ALL MAY CONTRIBUTE TO THE TOTAL COST/VALUE OF AN INDIVIDUAL PURCHASE. MULTIPLE VENDORS MAY BE ABLE TO SATISFY THE REQUIREMENTS OF THE PURCHASER AND THEREFORE IT IS IMPORTANT FOR THE PURCHASER TO REVIEW ALL CONTRACTS AND CONTRACT PRICES BEFORE EXECUTING AN ORDER.

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<table>
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<tr>
<th>CONTRACT VENDOR</th>
<th>CONTRACT NO.</th>
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<th>60 - 90 DAYS ARO</th>
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<tr>
<td>RDO EQUIPMENT COMPANY</td>
<td>167759</td>
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<tr>
<td>12500 DuPont Ave. S</td>
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<tr>
<td>Burnsville, MN 55337</td>
<td></td>
<td></td>
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<tr>
<td><strong>CONTACT:</strong> Jesse Miller</td>
<td><strong>PHONE:</strong> 612.202.6906</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>EMAIL:</strong> <a href="mailto:jmiller@rdoequipment.com">jmiller@rdoequipment.com</a></td>
<td><strong>FAX:</strong> 952.890.7046</td>
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**VENDOR NO.:** 0000199158-001

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<td>001</td>
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<td>004</td>
<td>11910 Lorry Dr, North Mankato</td>
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### TITAN MACHINERY

6340 County Road 101 E
Shakopee, MN 55379

**VENDOR NO.:** 0000251892-018

**CONTACT:** Andy Bethel

**PHONE:** 612.741.3321

**EMAIL:** andy.bethel@titanmachinery.com

<table>
<thead>
<tr>
<th>Dealer Name</th>
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<td>0000251892</td>
<td>018</td>
<td>6340 County Road 101 E, Shakopee</td>
<td>MN 55379</td>
<td>952-445-5400</td>
<td>Ben Pias</td>
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<td>0000251892</td>
<td>006</td>
<td>4001 38th Street SW, Fargo</td>
<td>ND 54108</td>
<td>701-237-3333</td>
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<td>Titan Machinery Inc.</td>
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<td>010</td>
<td>500 Ingersoll Ave, Crookston</td>
<td>MN 56716</td>
<td>218-281-4668</td>
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<tr>
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<td>4311 Haines Road, Hermantown</td>
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<td>1201 North Hwy 59, Marshall</td>
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<td>Titan Machinery Inc.</td>
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<td>005</td>
<td>4400W 62nd St N, Sioux Falls</td>
<td>SD 57104</td>
<td>605-336-3434</td>
<td>Matt Leighton</td>
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<tr>
<td>Titan Machinery Inc.</td>
<td>0000251892</td>
<td>020</td>
<td>N 1626 Wenusch Road, La Crosse</td>
<td>WI 54601</td>
<td>608-788-1025</td>
<td>Don Benz</td>
</tr>
</tbody>
</table>

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### TRUEMAN WELTERS, INC.

1600 Highway 55 E
Buffalo, MN 55313

**VENDOR NO.:** 0000193702-001

**CONTACT:** Jon Ferris

**PHONE:** 763.682.2200

**EMAIL:** jferris@welters.net

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### ZIEGLER, INC.

901 West 94th St.
Minneapolis, MN 55420

**VENDOR NO.:** 0000208585-001

**CONTACT:** Richard Alness

**PHONE:** 952.888.4121

**EMAIL:** richard.alness@zieglercat.com

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**CONTRACT USERS.** This Contract is available to the following entities as indicated by the checked boxes below

- ☒ State agencies
- ☒ Cooperative Purchasing Venture (CPV) members

**STATE AGENCY CONTRACT USE.** This Contract must be used by State agencies unless a specific exception is granted in writing by the AMS listed above.

**STATE AGENCY ORDERING INSTRUCTIONS.** Orders are to be placed directly with the Contract Vendor. State agencies should use a Contract release order (CRO) or a blanket purchase order (BPC). The person ordering should include his or her name and phone number. Orders may be submitted via fax.

**CONTRACT FEEDBACK.** If these commodities or service can be better structured to help you with your business needs, let us know. We solicit your comments and suggestions to improve all of our contracts so that they may better serve your business needs. If you have a need for which no contract currently exists, or you would like to be able to use an existing state contract that is not available to your entity, whether a state agency or CPV, please contact us. If you have specific comments or suggestions about an individual contract you can submit those via the [Contract Feedback Form](#).
HOW TO USE THIS MASTER CONTRACT

☑️ Step 1: Request a Quote
Request a quote from one of the Contract Vendors listed on this Contract Release. Note that you should not request a quote from a Contract Vendor whose contract is not fully executed or on a contract that is expired.

At a minimum the quote must include:
1. Contract vendor’s name.
2. Name of contract vendor’s representative providing the quote.
3. Date of quote.
5. Detailed description of the Contract product(s) or item(s) being provided. Individual price, quantity and the agreed upon ARO.
6. Detailed description of the products that will be order and the title of the person accepted the order. Price per product ordered and state the agreed upon ARO per order.
7. Total price for all products/items quoted.
8. Expiration date of quote.
9. Delivery charges must clearly state the delivery charge per loaded mile and the delivery starting point.

Mileage distance will be the distance from the delivery starting point to the Customer’s delivery point only. Mileage distances will be determined from https://www.google.com/maps or https://www.mapquest.com. The ordering agency may use the Contract Vendor delivery, may pick up the equipment, or may contract for delivery with anyone it chooses. The delivery charge may be a factor in the award.

☑️ Step 2: The Ordering Entity is to verify the quote to confirm contract pricing and that the After Receipt of Order (ARO), offered meets the business need.

Detailed Pricing for the Aftermarket Tractor/Skidsteer Attachments information is available on the MnDOT Contract Specifications Index web page: www.dot.state.mn.us/maintenance/equipment/contracts/contracts.html.

The following information explains the methods for calculating and/or confirming the contract prices.

For PERCENTAGE DISCOUNT OFF OF LIST pricing, calculate the contract price by following these steps:

1) Locate the appropriate price list using this release and the MnDOT web page.

2) Calculate the Contract Price by applying the Percentage Discount Off of the Appropriate Price List to the appropriate Price List.

3) Confirm the price offered is equal to, or lower than, the price calculated in step 2.

Only accept contract vendor quotes that provide itemized contract pricing (lump sum price quotes must be rejected and revised by the contract vendor to show itemized State contract pricing).

Prior to accepting an order and/or issuing an invoice, inspect the products received to ensure they match both the terms and pricing of the contract.

Contact the AMS/Buyer detailed on the first page of this Contract Release to report any pricing discrepancies or for assistance in confirming/calculating contract pricing.
Step 3: Establish a Purchase Order.

Once the ordering plan has been approved, a purchase order (PO) may be issue before any products is shipped by the Contract Vendor.

State agencies issuing purchase orders should use a Contract Release Order (CRO) or a Blanket Purchase Order (BPC).

Step 4: Paying the final Invoice

Before issuing payment on an invoice, the Ordering Entity must inspect the contract products to ensure they match both the terms and pricing on the contract. Only accept invoices from Contract Vendors that itemized contract products and delivery charges as stated in the Special Terms. Lump sum prices must be rejected and reworked by the Contract Vendor to show itemized State contract pricing. The invoice must include enough detail for the Ordering Entity to verify that the products were delivered on the invoice have been provided.

The Contract(s) pricing structure is a PERCENTAGE DISCOUNT OFF OF LIST PRICE. To calculate the Contract Price, follow the processes provided in Step 2 above.

Note that the delivery method (Drop Ship or Inside Delivery) must be stated on the invoice.

END OF HOW TO USE THIS MASTER CONTRACT INSTRUCTIONS

SPECIAL TERMS, CONDITIONS, AND SPECIFICATIONS

1. PURPOSE AND BACKGROUND. The purpose of this contract is to provide Industrial Tractors: Backhoes and/or Loaders, and related parts and accessories, T-622(5), which may be purchased by State Agencies and Cooperative Purchasing Venture (CPV) members on an as needed basis. The Contract term will begin on October 1, 2019, or on the date of Contract execution, whichever is later, through April 30, 2020, with extension options up to 48 months.

2. DELIVERY CHARGES. The per loaded mile delivery charge, if applicable, and the delivery starting point (city/state/zip) are listed on the Price Page. No Charge or $0.00 will be listed if delivery is included in the product cost. Delivery will also be at no charge if a Price Page contains a blank Price per Loaded Mile.

A "minimum delivery charge" on the Price Schedule, may apply.

Mileage distance will be the distance from the delivery starting point to the Customer’s delivery point only. Mileage distances will be determined from https://www.google.com/maps/ or similar device at the State's approval. The ordering agency may use the Contract Vendor delivery, may pick up the equipment, or may contract for delivery with anyone it chooses.

3. DELIVERY REQUIREMENTS. The Contract Vendor must notify the receiving agency at least 72 hours before delivery to allow for inspection and compliance. No delivery can be made on State holidays, Saturday or Sunday or after 4:00 p.m. on weekdays without prior approval by the agency to which the equipment is being delivered. The Contract Vendor must confirm delivery locations and requirements with the Customer. Prior to delivery, the Contract Vendor is responsible for confirming with the Customer that the delivery location will accommodate unloading the equipment. State Holidays include: New Year’s Day (January 1), Martin Luther King Jr. Day (3rd Monday in January), Washington’s and Lincoln’s Birthday (3rd Monday in February), Memorial Day (last Monday in May), Independence Day (July 4), Labor Day (1st Monday in September), Columbus Day (2nd Monday in October), Veterans Day (November 11), Thanksgiving Day (Fourth Thursday in November), Christmas Day (December 25).

4. BILLING REQUIREMENTS. The Contract Vendor must submit separate detailed invoices for each purchase order to the "bill-to" address as shown on the purchase order. If requested, the Contract Vendor must submit one copy of the original purchase order issued from the State agency or CPV member and one copy of the final invoice for each transaction against the Contract to the AMS. The invoice must be itemized per the detail in the Manufacturer's Vendor Price Schedule that is submitted with the RFB. The State intends that the final invoice is generated only after the equipment has been delivered, inspected, approved and accepted.
5. **INTEREST RATE ON UNPAID BALANCE.** The Contract Vendor may not charge interest on unpaid balances over and above what is allowed in State law. Contract Vendors may not calculate additional interest into the price offered for the equipment to cover expenses on unpaid balances.

6. **INSTALLATION SERVICES.** Installation and/or mounting services may be applicable, or may be requested on an as needed basis by the Customer. Equipment prices offered should not include installation or mounting cost unless otherwise indicated in the Equipment Specifications and/or Price Schedule. An hourly labor rate should be indicated on the Price Schedule. If installation services are NOT AVAILABLE, “N/A” will be listed on the Price Schedule.

7. **EQUIPMENT SALES LITERATURE.** Upon request by a State agency or CPV member, the Contract Vendor shall provide equipment manuals and literature (maintenance, repair, parts and operating manuals) at no cost to the Customer upon equipment delivery, in printed or electronic format. Equipment sales literature should include items such as, but not limited to, product information, product functionality, and operation instructions.

8. **ORIGINAL EQUIPMENT MANUFACTURER (OEM) WARRANTY.** The equipment includes the OEM standard warranty. The Contract Vendor shall be responsible for the cost of any inspections, adjustments, warranted parts, and labor charges to repair or replace warranted parts that are a result of equipment failure(s) during the warranty period. This shall be performed promptly unless otherwise mutually agreed by the Customer and the Contract Vendor. This warranty shall commence when the unit is put into service. The warranty term (months, years) is stated on the Price Schedule for all items offered.

8A. **OEM EXTENDED WARRANTY OPTIONS.** If offered, extended OEM warranty terms conditions and coverage details and down time are included on the Price Schedule. The price should include all associated costs and indicate the number of years, miles or hours the extended warranty term covers.

8B. **CONTRACT VENDOR (ADD ON) WARRANTY OPTIONS.** If included on the Price Schedule the Contract Vendor may offer additional warranty options, and these shall include, travel, pickup and/or delivery charges that are a result of equipment failure(s) prior to or during the warranty period or extended warranty period. This option shall commence when the unit is put into service and is in addition to OEM warranty options stated above.

9. **OPTIONAL EQUIPMENT.** Optional equipment and packages that are available from the manufacturer for the equipment are included in the price sheets. If additional equipment is requested that is not covered by the Contract, the Customer must follow the procurement procedures for their entity and issue a separate purchase order for audit purposes. If similar items are available on other State Contracts, the State agency may choose which Contract to purchase from.

10. **EQUIPMENT ORIENTATION.** The cost of the equipment includes orientation to the end user that will familiarize the end user on how the vehicle will operate, the mounting and removal of accessories and/or options and all operating and safety instruction. The orientation is normally provided where the customer takes possession. Orientation for drop shipped goods may be accomplished via video or via other customer approved media, and the Contract Vendor must have equipment insurance but not professional liability insurance.

11. **NEW EQUIPMENT FOR RENT PROGRAM.** If available on the Price Schedule, the Contract Vendor may offer new equipment for rent if the equipment is the same make and model on contract. The Contract Vendor agrees to accept a State agency or CPV member purchase order and will not require the State agency or CPV member to sign a rental agreement. The Contract Vendor retains the title of the equipment during the rental term. The Contract Vendor will provide the Customer with the make, model and VIN number and equipment replacement value prior to delivery. State agencies will provide the Contract Vendor with proof of property insurance on the equipment during the rental term. CPV members shall follow their local requirements for property insurance on un-owned equipment. If approved by the Contract Vendor, the routine and daily maintenance will be performed by the Customer as defined and required according to the OEM manual, as long as doing so does not void the OEM’s warranty. Oil and lube changes will be accomplished by the Customer at the required intervals as stated in the OEM manual. All oil and filters must be provided by the Contract Vendor during the rental term. If the Contract Vendor does not approve the Customer for routine and daily maintenance, the Contract Vendor must make the arrangements and bear all costs for the routine and daily maintenance including any equipment moves from or to the Customer location. The customer will not be responsible and will not pay any rental costs when the equipment is non-operational or away from their site for
repairs or routine maintenance.

During the rental term, any warranty repairs needed due to OEM warranty requirements or equipment failures will be the responsibility of the Contract Vendor including all transportation and costs. The location of where the repairs will occur will be mutually agreed by the Customer and the Contract Vendor. If the Customer damages the equipment through negligence, the Customer will be responsible for the repairs. The location of where the repairs will occur will be mutually agreed by the Customer and the Contract Vendor. The Customer will only be responsible for actual, verifiable repair costs.

If mutually agreed, the rental term may exceed the term of the Contract providing the purchase order is issued, and the rental term begins, prior to the end of the Contract term. The rental term cannot go past the State Fiscal Year end date (June 30th) after the Contract term has ended. If the Customer desires to purchase the rental equipment, it must be purchased prior to the end of the term of the Contract.

The Contract Vendor will pay all costs associated with replacing or swapping out the equipment.

12. PURCHASE OF RENTED EQUIPMENT. If there are options for the Customer to purchase rented equipment after the equipment has been received and rented, then the final equipment price will be based on the number of engine hours, or miles prior to delivery to the Customer (see 12B below). New rented equipment is defined as rented equipment with zero hours, or miles prior to the delivery to the Customer. Used rental or demo equipment is defined as rental or demo equipment with registered engine hours or miles prior to delivery to the Customer.

12A. PURCHASE NEW RENTED EQUIPMENT. New rented equipment is defined as new equipment with zero engine hours, or miles prior to the delivery to the Customer and rented by the Customer prior to purchase. If there is an option to purchase new rental equipment, and if included on the Price Schedule, the Contract Vendor will indicate the percentage of the rental price paid to be applied to the final purchase price. This percent will be deducted from the contracted price for the equipment. The Contract Vendor must list on the Price Schedule if additional interest and finance charges would be added to the purchase price for the rental period only so the Customer can determine if it desires to purchase the rental equipment. If this includes a finance charge, the percent must be indicated on the Price Schedule. If the Prime Interest Rate is also used as a calculator in the formula for calculation, it may only be the average Prime Interest Rate for the rental term only. The Contract Vendor must provide any documentation requested to substantiate the Prime Interest Rate being charged.

12B. PURCHASE OF USED RENTED EQUIPMENT. Used rental equipment is defined as equipment rented by the Customer with registered engine hours or miles prior to delivery to the Customer. If requested on the Price Schedule, the Contract Vendor may offer used rental equipment for sale. The rental equipment for sale must be the same make and model on contract. The manufacturer’s warranty shall be transferred to the new owner. The Contract Vendor should consider all associated costs involved if the rental equipment is purchased and no additional interest or finance charges will be allowed. The final equipment purchase price will be based on two factors:

a) A price per hour or mile deducted for each registered engine hour or mile prior to the delivery to the Customer from the current State Contract base price, and

b) The percentage of the Customer rental price paid and applied to the final equipment purchase price.

| Equipment Contract Base Price | Minus (-) Used Equipment Deduction (registered hours or miles prior to delivery multiplied (x) by the contract price per used hour) | Subtotal | Minus (-) % Percent of paid rental fees | Equals (=) Final Equipment Purchase Price |

**EXAMPLE:** MnDOT rents a used piece of equipment which has a contract price of $20,000.00 to purchase new. The equipment has 100 registered engine hours prior to delivery to MnDOT. The equipment is rented for three (3) months at a contracted cost of $2,000.00 per month totaling $6,000.00. MnDOT paid $1.00 per hour for the use of the equipment. The contracted rental price percentage to be applied to the purchase of the rental equipment is 20%. When MnDOT decides to purchase the Used Rental Equipment their final equipment purchase price will be as follows:
$20,000.00 (= the Equipment Contract Base Price)
- $100.00 ($1.00 X 100 hours = the Used Equipment Deduction)
= $19,900.00 (Subtotal)
- $1,200.00 (20% of $6,000.00 (the total rent paid) = the Percent of paid rental fees)
$18,700.00 (final equipment purchase price)

If extended warranty options are available, Contract Vendors should list the costs on the Price Schedule under “Options.” The price should include all associated costs and indicate the number of years, miles or hours the extended warranty term covers.

13. RENTAL RETURN OR DEMO EQUIPMENT FOR SALE. During the term of the Contract, if a Contract Vendor owns rental return or demo equipment and it becomes available for purchase and the equipment is currently on contract, the equipment may be purchased by the Customer.

The remaining manufacturer’s warranty shall be transferred to the new owner. The Contract Vendor should consider all associated costs involved if the rental or demo owned equipment is purchased and no additional interest or finance charges will be allowed if purchase occurs. The final equipment price will be based on the price deduction per used hour or mile offered from the current State Contract base price.

If extended warranty options are available for rental or demo equipment sales, the Contract Vendor should list the options and costs on the Price Schedule under “Options.” The price should include all associated costs and indicate the number of years, miles or hours the extended warranty term covers.

Used equipment that has been purchased by a Contract Vendor customer, whether the purchase was made under the Contract or not, and has been returned to the Contract Vendor is not part of this Contract and may not be offered. Customers must acquire used equipment according to their local purchasing requirements.

14. EQUIPMENT TRADE-IN. If requested by the Customer, the Contract Vendor will allow equipment to be used as trade-in against new contract equipment purchases. Trade-ins will be allowed on a case by case basis, and the Customer has the right to refuse any offer made by the Contract Vendor. All equipment will be traded “as is”, with no guarantee, expressed or implied.

All State agencies must obtain approval from the Department of Administration Surplus Services prior to any Contract Vendor trade-in transaction. The liquidation of any State equipment must follow State policies and procedures for liquidation of State property.

CPV members are solely responsible for compliance with their local government’s requirements for liquidation of surplus goods. The Trade-in equipment transfer and title will occur when the new equipment is delivered and accepted unless otherwise agreed to by the Contract Vendor and the Customer. The Customer assumes all costs associated with the transfer of the trade-in equipment unless otherwise agreed to by the Contract Vendor and the Customer. The title of State equipment trade-in’s shall be provided to the Contract Vendor in accordance with Minn. Stat. § 168A.11.

15. MISCELLANOUS ITEMS. The customer may purchase incidental miscellaneous parts, accessories and labor that are not listed on the Price Schedule but are directly related to a specific item(s) included on the Contract. The total cost for these miscellaneous items may not exceed $5,000.00 for an individual purchase order. If the Customer’s entity requires a lower threshold for competitive bidding other than $5,000.00, they must follow their local entity’s requirements. Any purchase order must be issued to the Contract Vendor.

16. RETURNED PARTS. During the Contract term, the Contract Vendor shall accept unused returned parts that satisfy certain conditions. Parts must be returned within 60 days of Customer receipt. Returned parts must be unused, in the original container and original packaging and without container markups. The Contract Vendor may accept parts returned in soiled, damaged or missing containers and may charge a fee not to exceed 10 percent of the original purchase price of the part.

16A. When the Contract Vendor ships the wrong part(s) in error, the Contract Vendor shall accept the return of those parts. A full refund shall be issued to the Customer for the original purchase price without any charges or fees. The return shipping cost will be borne by the Contract Vendor.

16B. When the Customer orders the wrong part(s) in error, the part(s) shall be returned unused, in the original container and original packaging and without container markups. The Contract Vendor shall accept the
returned parts that were ordered in error and issue a credit (or refund) to the Customer for the original purchase price. The Contract Vendor may charge the Customer for OEM imposed returned part restocking fees at cost. The OEM restocking fee charged to a Customer by the Contract Vendor is limited to OEM imposed restocking fees for OEM special orders. The return shipping cost from the Customer to the Contract Vendor shall be borne by the Customer.

17. TRANSIT IMPROVEMENT VEHICLE EXCISE TAX. Not applicable for the equipment on this contract.

STATE OF MINNESOTA
EQUIPMENT SPECIFICATION

1.0 SCOPE
BACKHOE / INDUSTRIAL LOADER
This unit shall be the most current advertised production model as modified per specifications and approved by Mn/DOT - furnished with all standard equipment advertised - whether or not specifically called for here, except where the item is replaced by optional over standard equipment or conflicting equipment is specified. The unit shall be complete with all equipment required, ready for immediate operation, and meet all applicable codes and standards.

2.0 BASE MODEL INDUSTRIAL LOADER REQUIREMENTS
• Engine shall be water cooled diesel.
• Engine shall have cold start aid system.
• Anti-freeze shall be protective to -35°F or lower.
• Unit shall be supplied with engine coolant heater or block heater.
• Air filter shall be dual element with restriction warning light/audible indicator.
• Unit shall have two stage fuel filtering system with water/sediment separator.

• Transmission shall have no clutch power shuttling between forward and reverse at any engine RPM.
• Rear axle shall have on the go engagement/disengagement differential lock.
• Optional air conditioning must be O.E.M., factory installed.
• Unit shall have slow moving vehicle emblem.
• All auxiliary quick attach hydraulic fittings must be O-ring faced seals.

• Brakes shall be hydraulic wet brakes, fully sealed, independent or simultaneous pedal operation.
• Unit shall have independent parking/emergency brake with warning light.
• Steering to be hydrostatic power type.

• Unit shall have enclosed cab with at least (1) ea. one-piece lockable door, ROPS and FOPS certified.
• Unit shall have tachometer, fuel, engine coolant temperature, transmission oil temperature gauges and non-resettable hour/meter minimum.
• Unit shall have audible/light warning system for parking brake, backup, engine coolant, engine oil, hydraulic filter restriction, transmission oil, and charging system minimum.
• Unit shall have front and rear dual work lights, dual brake lights, turn signals and 4 way flashing hazard lights minimum.

• Loader buckets shall have bolt on reversible blade.
• Base unit price is not to include buckets - buckets shall be offered as options and itemized as a separate item with separate pricing.
• Unit shall be delivered with one complete additional set of O.E.M air and fluid filters.
• Each unit shall be supplied with one set of digital parts, service, repair, and operation manuals
• Manufacturer standard color acceptable, lead free paint.
• Contract Vendor to give adequate instruction/orientation in mounting, removal, operation, safety and maintenance of supplied equipment before the purchase will be considered complete.

• Loader cab shall have front wipers/washers.
• Tractor-Loader must be industrial rated – no agricultural type loaders will be accepted.
2.1 "Base Model Loader Pricing" Page (Must be completed if vendor is offering fixed pricing method. This page is optional if submitting "Discount off List" method).

2.1.1 Use this page to list various base unit specs and option content – intended to give purchaser a "snapshot" of base model.
   - Include base unit pricing at bottom of page.
   - Complete one page for every model offered.

2.2 "Fixed Pricing Options Info" Page (You may add as many lines as needed).

2.2.1 List operator environment/cab options (seats, AC, mirrors, etc).
2.2.2 List electrical options (batteries, block heaters, lighting, etc).
2.2.3 List powertrain options (2WD, 4WD, autoshift, etc).
2.2.4 List axle and tire options (sizes, brands, etc).
2.2.5 List hydraulics options (aux, quick connect, etc).
2.2.6 List rear mounted options (scrapers, drawbars, backhoe, etc).
2.2.7 List front loader options (buckets, counterweights, brooms, etc).
2.2.8 List used hour deductions for rental return or demo equipment (if offered) per special terms and conditions.
2.2.9 List rental rates (if offered) per special terms and conditions.
2.2.10 List delivery starting point and rates (if any).
2.2.11 List any extended warranty options offered.
2.2.12 List your hourly shop rate (for "as needed" option/attachment installation).
2.2.13 List pricing for additional manuals. (One set to be included in base unit pricing).

2.3 "Discount off List" Page (To be used in conjunction with a manufacturer’s catalog or price list).

2.3.1 List tractor manufacturer.
2.3.2 List the date and/or ID of manufacturer’s price list or catalog.
2.3.3 List discount percentage to be applied to list price. (Zero is an acceptable response).
2.3.4 If offered, list any deduction for used hours on rental return/demo units (per special terms and conditions).
2.3.5 List rental rates for new equipment (if offered) per special terms and conditions.
2.3.6 List delivery starting point and rates (if any).
2.3.7 List any extended warranty options if offered.
2.3.8 Provide hourly shop rate for any as-needed installation or misc. service work.
2.3.9 List pricing for any additional manuals. (One set of manuals to be included in base unit pricing).
2.3.10 List discount percentage for related items (per Special Terms and Conditions).

3.0 BASE MODEL BACKHOE REQUIREMENTS

- Engine shall be water cooled diesel.
- Engine shall have cold start aid system.
- Anti-freeze shall be protective to -35° F or lower.
- Unit shall be supplied with engine coolant heater or block heater.
- Air filter shall be dual element with restriction warning light/audible indicator.
- Unit shall have two stage fuel filtering system with water/sediment separator.
- Transmission shall have no clutch power shuttling between forward and reverse at any engine RPM.
- Rear axle shall have on the go engagement/disengagement differential lock.
- Optional air conditioning must be O.E.M., factory installed.
- Unit shall have slow moving vehicle emblem.
- All auxiliary quick attach hydraulic fittings must be O-ring faced seals.
- Brakes shall be hydraulic wet brakes, fully sealed, independent or simultaneous pedal operation.
- Unit shall have independent parking/emergency brake with warning light.
- Steering to be hydrostatic power type.
- Unit shall have enclosed cab with at least (1) ea. one-piece lockable door, ROPS and FOPS certified.
- Unit shall have tachometer, fuel, engine coolant temperature, transmission oil temperature gauges and non-resettable hour/meter minimum.
- Unit shall have audible/light warning system for parking brake, backup, engine coolant, engine oil, hydraulic filter
restriction, transmission oil, and charging system minimum.

- Unit shall have front/rear dual work and brake lights, turn signals and 4 way flashing hazard lights minimum.

- Loader buckets shall have bolt on reversible blade.
- Base unit price is not to include buckets - buckets shall be offered as options and itemized as a separate item with separate pricing.
- Unit shall be delivered with one complete additional set of O.E.M air and fluid filters.
- Each unit shall be supplied with one digital set of parts, service, repair, and operation manuals
- Manufacturer standard color acceptable, lead free paint.
- Contract Vendor to give adequate instruction/orientation in mounting, removal, operation, safety and maintenance of supplied equipment before the purchase will be considered complete.

- If hand throttle is utilized, hand throttle must be accessible from both loader and backhoe positions.
- Backhoe controls shall be two lever control. Loader shall be single lever control.
- Backhoe cab shall have front and rear windshield wipers with front washer minimum.
- Unit shall have flip pad on stabilizers which accommodate either dirt or concrete/asphalt surfaces.

3.1 "Base Model Backhoe Pricing" Page (Must be completed if vendor is offering fixed pricing method. This page is optional if submitting "Discount off List" method).

3.1.1 Use this page to list various base unit specs and option content – intended to give purchaser a "snapshot" of base model.

- Include base unit pricing at bottom of page.
- Complete one page for every model offered.

3.2 "Fixed Pricing Options Info" Page (You may add as many lines as needed).

3.2.1 List operator environment/cab options (seats, AC, mirrors, etc).
3.2.2 List electrical options (batteries, block heaters, lighting, etc).
3.2.3 List powertrain options (2WD, 4WD, autoshift, etc).
3.2.4 List axle and tire options (sizes, brands, etc).
3.2.5 List hydraulics options (aux, quick connect, etc).
3.2.6 List backhoe options (bucket, thumb, chisel, etc).
3.2.7 List front loader options (buckets, counterweights, brooms, etc).
3.2.8 List used hour deductions for rental return or demo equipment (if offered) per special terms and conditions.
3.2.9 List rental rates (if offered) per special terms and conditions.
3.2.10 List delivery starting point and rates (if any).
3.2.11 List any extended warranty options offered.
3.2.12 List your hourly shop rate (for "as needed" option/attachment installation).
3.2.13 List pricing for additional manuals. (One set to be included in base unit pricing).

3.3 "Discount off List" Page (To be used in conjunction with a manufacturer’s catalog or price list).

3.3.1 List tractor manufacturer.
3.3.2 List the date and/or ID of manufacturer’s price list or catalog.
3.3.3 List discount percentage to be applied to list price. (Zero is an acceptable response).
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3.3.8 Provide hourly shop rate for any as-needed installation or misc. service work.
3.3.9 List pricing for any additional manuals. (One set of manuals to be included in base unit pricing).
3.3.10 List discount percentage for related items (per Special Terms and Conditions).
Detailed Pricing information is available on the MnDOT web page [www.dot.state.mn.us/equipment](http://www.dot.state.mn.us/equipment). Click on “New Equipment Contracts.”

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<th><strong>INDUSTRIAL TRACTOR AND LOADER BACKHOE EQUIPMENT LIST</strong></th>
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<td>Caterpillar Attachments</td>
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Items on the Price Pages that did not have a firm fixed price or state “Call Dealer” in the price column are not on Contract, and are removed from the Price Schedule.