**Aerial Units**

<table>
<thead>
<tr>
<th>Make</th>
<th>Versalift</th>
</tr>
</thead>
<tbody>
<tr>
<td>Warranty</td>
<td>One (1) Year</td>
</tr>
<tr>
<td>Date &amp; I.D. of Price List</td>
<td>Dealer Price List 9/1/16</td>
</tr>
<tr>
<td>Discount to be applied to Price List (see note b)</td>
<td>0.00%</td>
</tr>
</tbody>
</table>

**Delivery**

SEE SPECIAL TERMS AND CONDITIONS - NO FLAT RATE ALLOWED

Delivery Starting Point Address

333 2nd Street NE, Hopkins, MN 55343

Price per loaded mile for delivery

2.75/mile

**Shop Rates**

<table>
<thead>
<tr>
<th>Shop Rate for</th>
<th>$ 110.00</th>
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<tbody>
<tr>
<td>Mechanical work</td>
<td>$ 110.00</td>
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</tbody>
</table>

**Description**

**MISCELLANEOUS OPTIONS FOR AERIALS:**

- Tandem pump in lieu of single section less than 8 GPM $850.00
- Tandem pump in lieu of single section over 8 GPM $1,235.00
- Expanded metal cab guard for small chassis, painted black $2,200.00
- Expanded metal cab guard for large chassis, painted black $2,700.00
- Access ladder to cab guard $300.00
- Strobe on rear of pedestal $215.00
- Glad hands at rear of truck $180.00
- Spring rewind grounding reel with 50’ of 2 GA cable w/clamp and ferrule $875.00
- Stainless steel grounding lug $50.00
- Box/Switch at rear for 2 speed / start-stop $100.00
- Front bumper cone holder with bracing $260.00
- 12V tank heater $200.00
- Hour meter $55.00
- Hydraulic tool circuit at rear with HTMA couplers $625.00
- Sauber breakaway step $250.00
- Possem belly storage with drop down door $1,375.00
- Block tubes for possem belly storage $35.00 each
- Add Super Springs to chassis (per side/per axle) $350.00
- Overcenter style boom rest $115.00
- Aluminum outrigger pad (24" x 24") $275.00
- Poly outrigger pad (24" x 24") $135.00
- Wood outrigger pad (24" x 24") $80.00
- Triangle reflector kit $25.00
- Wheel chock - Rubber $25.00
- Wheel chock - Aluminum $85.00
- Tool tray for bucket (19" x 8" x 8") $95.00
- Aluminum box 12" H x 20" W x 130" L with two lift up doors with gas props $1,450.00
- Full length ladder box 8" H x 20" W x 132" L with rear roller $900.00
- Aluminum box 16" H x 20" W x 132" L with lift up doors and gas props (doors lift up from the side) $1,460.00
- Aluminum box 12" H x 20" W x 72" L with lift up doors with gas props $1,075.00
- Aluminum chain saw box 16" H x 20" W x 32" L with lift up door with gas props $525.00
- Aluminum box 10" H x 20" W x 66" L with top opening lid with gas prop $765.00
- Aluminum box 16" H x 20" W x 120" L with drop down doors and a drop down rear door $1,600.00
- Aluminum rubber goods box 20" W x 12" H x 64" L with top opening lid with gas prop and 2 drawtite style hasp. Scorpion lined on inside. $1,035.00
- Eliminate compartment and install recessed aluminum gripstrut walk-up with chain storage box and two (2) grab handles $765.00
- 12' flatbed to include 1/8" safety tread steel floor with non-slip surface $2,625.00
- 14' flatbed to include 1/8" safety tread steel floor with non-slip surface $2,875.00
- 16' flatbed to include 1/8" safety tread steel floor with non-slip surface $3,125.00
- 18' flatbed to include 1/8" safety tread steel floor with non-slip surface $3,375.00
- Furnish and install two (2) rope ballards and reinforce to understructure $275.00
- Flatbed access: ladder type steps on curb side of flatbed directly behind rear outrigger with pool type grab rails $400.00

**Steel Saddle Pack Compartment for Flatbed:**
- 48" H x 48" W x 20" D mounted ahead of the flatbed, with vertical divider at center
- Transverse storage at front half with one (1) shelf spaced evenly in transverse
- Fabricate 1" rail 4" high around perimeter of transverse compartment
- Rear compartments to have five (5) hooks (1-3-1) each side of compartment
- Finish paint gloss black $6,350.00

**Steel Vertical Compartment for Flatbed:**
- 28" long x 52" high x 96" wide ahead of transverse with transverse storage
- One (1) shelf spaced evenly in transverse
- Six (6) hooks (3-0-3) each side of compartment
- Finish paint gloss black $5,230.00

**Arbortech Chip Box**
121" or 146" L x 60" H x 96" W chip box with or without box cutout including:
- Curb side interior ladder box with pruner shelf and rear door
- 24" H swing to side tailgate
- 5" H long sills
- LED light package
- Mud flaps
- Coal tar interior
- Undercoated
- Prime and painted white in color
- Subframe hoist with 5" cylinder / curbside controls
- Rear window screen
- Access step assy for deck to cab guard with grab rail
- Two (2) outrigger pad holders to fit 24" x 24" x 3" customer supplied pads
- Square tube cab guard with HD formed front bumper for regular cab chassis with horizontal exhaust
- HD formed front bumper for IHC 7000 series chassis
- Two (2) wheel chock holders installed behind rear mud flaps
- 24" W "I"-shaped tool box
- Adjustable shelves and eight rope hooks
- Locking doors with door seal and security rods
- White in color
- Backup alarm
- Electric trailer brake control
- Two (2) 360 degree flashing lights installed under cab guard
- 6 round and 7 spade (RV) trailer plug
- REF: 215966 pivoting cone holder for front bumper
- Tow package with 2 1/2" receiver tube, 84" ICC underride, 12,000 lbs capacity with 2-5/16" ball/pintle combo
- Finish paint exteriors of chip box and tool box white in color
- Adapter plate for Versalift supplied boom crotch installed on top of rear of chip box cross tube

INSTALLED PRICE $23,469.00

NOTE: Price is based on chassis being drop shipped to Arbortech factory. Additional charge will apply if this is not the case

Additional charges will apply to relocate battery boxes, air tanks, etc. on customer supplied chassis