

**INSTRUCTIONS FOR DOWNLOADING AND SUBMITTING AN EXCEL® PRICE SCHEDULE ONLY
WHEN RESPONDING TO A SWIFT EVENT**

STEP

- 1 A Price Schedule in Excel® (.xls) is attached to the "Line Details" of the Event. You must "download" and save the Excel Price Schedule to your desktop before you can begin filling in your offer and complete the Price Schedule. You must "upload/attach" the completed Price Schedule where directed in the Line Details section of the Event.
- 2 Responses will only be accepted on the Price Schedule included with the Event in Microsoft Excel® 97-2003 Workbook (.xls), or Microsoft Excel®2010 Workbook (.xlsx). **The State reserves the right to reject any Price Schedule not submitted in .xls or .xlsx format.**
- 3 When you have completed your entire response, you must 'upload/attach' the completed Price Schedule and select the 'I HAVE ATTACHED MY PRICE SCHEDULE' check box where directed in the Line Details section of the Event. **DO NOT SELECT 'I DECLINE TO BID ON THIS LINE'**. Selecting this box may cause your response to be rejected.
- 4 If you're having trouble submitting or attaching your Price Schedule, call the Help Desk at 651-201-8100 - Option No.1

SUBMIT PRICES USING THE PRICE SCHEDULE PROVIDED WITH THE EVENT

The Price Schedule must be returned in the Excel® format.

"DO NOT" SUBMIT EXCEL PRICE SCHEDULES AS PDF FILES.

The State reserves the right to reject responses if the Excel Price Sheets are submitted as PDF files or any other format not supported by SWIFT.

EXHIBIT D
AFTERMARKET TRACTOR, COMPACT LOADER,
WHEEL LOADER ATTACHMENTS
Discount Off List Pricing Info
Specification 3.0

Vendor Name:	LANO EQUIPMENT, INC. ANOKA
Contact Person:	SCOTT FAHEY
Street Address:	6140 HWY 10 NW
P.O. Box:	
City, State, Zip	ANOKA, MN 55303
Phone #:	612-223-0510
Toll Free #:	888-448-5266
Email Address:	scott_f@lanoequip.com

<u>SPEC NUMBER</u>	<u>INFORMATION REQUESTED</u>	<u>ANSWER</u>
8.1	<u>MANUFACTURER:</u>	STANLEY
8.2	<u>ATTACHMENT DESCRIPTION:</u>	HYDRAULIC BREAKERS &
8.3	<u>PERCENT DISCOUNT (%) TO BE APPLIED TO LIST:</u>	10%
8.4	<u>DATE AND/OR I.D. OF PRICE LIST:</u>	2020 STANLEY INFRASTRUCTURE PRICE LIST
8.5	<u>STANDARD WARRANTY TERM</u> (Months/Years):	1 YEAR
8.6	<u>DELIVERY CHARGES: (NO FLAT RATE ALLOWED)</u>	
8.6.1	<u>DELIVERY STARTING POINT:</u> (City)	ANOKA
	(State, Zip Code)	MN 55303
8.6.2	<u>PRICE PER LOADED MILE:</u>	\$2.00
8.6.3	<u>MINIMUM DELIVERY CHARGE:</u>	\$125
8.7	<u>INSTALLATION SERVICES - \$ PER HOUR</u> (Shop Rate): Installation services may be requested on an "as needed" basis.	\$125



STANLEY INFRASTRUCTURE

PRICE LIST

Effective January 1, 2019

**Date of Status Change: Month change was made to the price file. DOES NOT indicate date of launch/disco.*

Catalog Number	Description	PREMIER Dealer Net
DH1500	DROP HAMMER SKID STEER BRKT	\$5,199.55
DH1502	DROP HAMMER Q-TACH BRKT FOR WALK BEHIND CARRIERS	\$4,958.83
DH3500	DROP HAMMER SKID STEER BRKT	\$6,324.61
DH9000	DROP HAMMER SKIDSTEER BRKT	\$13,311.10
HSX11125S	SHAKER FLAT TOP STANLEY	\$5,725.77
HSX11125SP	SHAKER FLAT TOP STANLEY, PILES WITH 4 HOLES IN SHOE	\$6,902.44
HSX22125S	SHAKER FLAT TOP STANLEY	\$8,341.76
HSX22125SP	SHAKER FLAT TOP STANLEY, PILES WITH 4 HOLES IN SHOE	\$10,022.72
HSX3025S	SHAKER PIN ON STANLEY	\$2,983.70
HSX3125S	SHAKER FLAT TOP STANLEY	\$2,794.60
HSX3125SP	SHAKER FLAT TOP STANLEY, PILES WITH 4 HOLES IN SHOE	\$3,235.85
HSX6025S	SHAKER PIN ON STANLEY	\$3,782.16
HSX6125S	SHAKER FLAT TOP STANLEY	\$3,582.55
HSX6125SP	SHAKER FLAT TOP STANLEY, PILES WITH 4 HOLES IN SHOE	\$3,981.77
MB05E00	STANLEY-9 PIN 7 WIDE 2.25 DIA	\$4,769.72
MB05E04	STANLEY-C&P027 TOP	\$5,032.37
MB05E05	STANLEY-EXCHANGE TOP	\$5,063.89
MB05S02	STANLEY-SS CRADLE 9" PIN CNTRS	\$5,326.54
MB05S04	STANLEY-C&P027 TOP-SKID STEER	\$6,251.07
MB05S05	STANLEY-EXCHANGE-SKID STEER	\$6,251.07
MB10E00	MOUNTED BREAKER FLAT/PIN-ON	\$7,450.00
MB10E05	MOUNTED BREAKER EXCHANGE TOP	\$8,500.00
MB10E09	MOUNTED BREAKER 1/4YD WAINROY	\$8,000.00
MB10S02	MOUNTED BREAKER SS CRADLE	\$8,250.00
MB10S05	MOUNTED BREAKER EXCHANGE COMBO	\$9,500.00
MB55600	STANLEY FLANGE TOP	\$6,219.55
MB55600SS	STANLEY SKIDSTEER 20 DEGREES	\$6,765.86
MB55601	STANLEY 14" CENTERS	\$6,545.24
MB55607	LABOUNTY 14" CENTERS (MB656 STYLE)	\$6,545.24
MB5570SB	LABOUNTY SKIDSTEER 20 DEGREES	\$6,765.86
MB5570XC	LABOUNTY EXCHANGE MOUNT	\$6,545.24
MB5570XCS	EXCHANGE/SKIDSTEER LABOUNTY	\$7,532.80
MBX138	MBX BRKR, 2 TOOLS, SEAL KIT	\$15,349.27
MBX138A	MBX BRKR, ASO, 2 TOOLS SEAL KIT, CROSS CUT 71631	\$15,349.27
MBX15E00	STANLEY, 14" PIN, 10.65" INNER	\$9,192.75
MBX15E03	STANLEY FLANGE TOP	\$8,593.91
MBX15E09	WAIN-ROY 1/4 YD TOP	\$10,054.24
MBX208	MBX BRKR, 2 TOOLS, SEAL KIT	\$23,270.79
MBX258	MBX BRKR, 2 TOOLS, SEAL KIT	\$27,483.70
MBX308	MBX BRKR, 2 TOOLS, SEAL KIT	\$31,139.78
MBXP2015	MBXP BRKR, 2 TOOLS, CROSS CUT	\$27,608.00
MBXP2620	MBXP BRKR, 2 TOOLS, CROSS CUT	\$36,924.00
MBXP3025	MBXP BRKR, 2 TOOLS, CROSS CUT	\$45,900.00
MBXP4035	MBXP BRKR, 2 TOOLS, CROSS CUT	\$58,956.00
MBXP5545	MBXP BRKR, 2 TOOLS, CROSS CUT	\$71,128.00
MBXP8055	MBXP BRKR, 2 TOOLS, CROSS CUT	\$108,188.00