

**INSTRUCTIONS FOR DOWNLOADING AND SUBMITTING AN EXCEL® PRICE SCHEDULE ONLY
WHEN RESPONDING TO A SWIFT EVENT**

STEP

- 1 A Price Schedule in Excel® (.xls) is attached to the "Line Details" of the Event. You must "download" and save the Excel Price Schedule to your desktop before you can begin filling in your offer and complete the Price Schedule. You must "upload/attach" the completed Price Schedule where directed in the Line Details section of the Event.
- 2 Responses will only be accepted on the Price Schedule included with the Event in Microsoft Excel® 97-2003 Workbook (.xls), or Microsoft Excel®2010 Workbook (.xlsx). **The State reserves the right to reject any Price Schedule not submitted in .xls or .xlsx format.**
- 3 When you have completed your entire response, you must 'upload/attach' the completed Price Schedule and select the 'I HAVE ATTACHED MY PRICE SCHEDULE' check box where directed in the Line Details section of the Event. **DO NOT SELECT 'I DECLINE TO BID ON THIS LINE'**. Selecting this box may cause your response to be rejected.
- 4 If you're having trouble submitting or attaching your Price Schedule, call the Help Desk at 651-201-8100 - Option No.1

SUBMIT PRICES USING THE PRICE SCHEDULE PROVIDED WITH THE EVENT

The Price Schedule must be returned in the Excel® format.

"DO NOT" SUBMIT EXCEL PRICE SCHEDULES AS PDF FILES.

The State reserves the right to reject responses if the Excel Price Sheets are submitted as PDF files or any other format not supported by SWIFT.

EXHIBIT D
AFTERMARKET TRACTOR, COMPACT LOADER,
WHEEL LOADER ATTACHMENTS
Discount Off List Pricing Info
Specification 3.0

Vendor Name:	LANO EQUIPMENT, INC. ANOKA
Contact Person:	SCOTT FAHEY
Street Address:	6140 HWY 10 NW
P.O. Box:	
City, State, Zip	ANOKA, MN 55303
Phone #:	612-223-0510
Toll Free #:	888-448-5266
Email Address:	scott_f@lanoequip.com

<u>SPEC NUMBER</u>	<u>INFORMATION REQUESTED</u>	<u>ANSWER</u>
8.1	<u>MANUFACTURER:</u>	SNOW WOLF
8.2	<u>ATTACHMENT DESCRIPTION:</u>	SNOW BLADES
8.3	<u>PERCENT DISCOUNT (%) TO BE APPLIED TO LIST:</u>	18%
8.4	<u>DATE AND/OR I.D. OF PRICE LIST:</u>	2020 MSRP PRICING
8.5	<u>STANDARD WARRANTY TERM</u> (Months/Years):	1 YEAR
8.6	<u>DELIVERY CHARGES: (NO FLAT RATE ALLOWED)</u>	
8.6.1	<u>DELIVERY STARTING POINT:</u> (City)	ANOKA
	(State, Zip Code)	MN 55303
8.6.2	<u>PRICE PER LOADED MILE:</u>	\$2.00
8.6.3	<u>MINIMUM DELIVERY CHARGE:</u>	\$125
8.7	<u>INSTALLATION SERVICES - \$ PER HOUR</u> (Shop Rate): Installation services may be requested on an "as needed" basis.	\$125

2020 MSRP PRICING



®

**2020 – 2021
SEASON**

**Pricing valid March 1, 2020 through February 28, 2021*

**Pricing subject to change without notice*

AUTOWINGPLOWS



**Suggested
Retail Price**

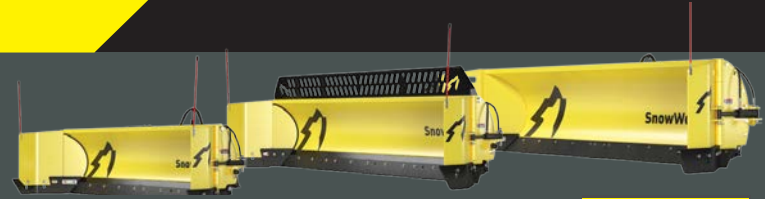
NEW! QuattroPlowTR, TR/XT & TR/HD AutoWing Plow for Tractors		
QPTR-102	102" AutoWing Plow (7' Moldboard, 11' wide angle) for Cat I or II 3-point Hitch, 40-65HP Tractors	\$8,620.00
QPTR-114	114" AutoWing Plow (8' Moldboard, 12' wide angle) for Cat I or II 3-point Hitch, 40-65HP Tractors	\$8,795.00
QPTR-126	126" AutoWing Plow (9' Moldboard, 13' wide angle) for Cat I or II 3-point Hitch, 40-65HP Tractors	\$8,970.00
QPTRXT-138	UPDATED 138" AutoWing Plow, XT Series (10' Moldboard, 14' wide angle) for Cat II 3-point Hitch, 65-100HP Tractors, now with 10" SpillGuard	\$10,630.00
QPTRXT-150	UPDATED 150" AutoWing Plow, XT Series (11' Moldboard, 15' wide angle) for Cat II 3-point Hitch, 65-100HP Tractors, now with 10" SpillGuard	\$10,845.00
QPTRHD-146	NEW 146" AutoWing Plow, HD Series (10' Moldboard, 15' wide angle) for Cat II 3-point Hitch, 100-150HP Tractors	\$18,235.00
QPTRHD-170	NEW 170" AutoWing Plow, HD Series (12' Moldboard, 17' wide angle) for Cat II 3-point Hitch, 100-150HP Tractors	\$18,935.00
QuattroPlowTR Accessories		
QP-FS	Floating AR400 Steel Sideplate Shoe Upgrade, in lieu of Urethane on front wings, for QPTR-102, -114, -126	\$310.00
PW100	Powered Wing Manifold Upgrade, in lieu of SmartValve *	\$495.00
50012-CU-6.5	SoftTouch™ Cutting Edge, 7', in lieu of standard edge	\$245.00
50012-EU-6.5	SoftTouch™ Cutting Edge, 8', in lieu of standard edge	\$255.00
50012-G-6.5	SoftTouch™ Cutting Edge, 9', in lieu of standard edge	\$265.00
50012-H-6.5	SoftTouch™ Cutting Edge 10', in lieu of standard edge	\$275.00
AE-7	NEW ActivEdge™ Sectional Cutting Edge, 7', in lieu of standard edge	\$1,320.00
AE-8	NEW ActivEdge™ Sectional Cutting Edge, 8', in lieu of standard edge	\$1,510.00
AE-9	NEW ActivEdge™ Sectional Cutting Edge, 9', in lieu of standard edge	\$1,700.00
AE-10	NEW ActivEdge™ Sectional Cutting Edge, 10', in lieu of standard edge	\$1,890.00
AE-11	NEW ActivEdge™ Sectional Cutting Edge, 11', in lieu of standard edge	\$2,080.00
AEHD-10	NEW ActivEdge™ HD Sectional Cutting Edge, 10', in lieu of standard edge	\$2,100.00
AEHD-12	NEW ActivEdge™ HD Sectional Cutting Edge, 12', in lieu of standard edge	\$2,520.00
SG-7	NEW 7' SpillGuard, Perforated Steel 10" Blade Height Extension, for QPTR-102	\$555.00
SG-8	NEW 8' SpillGuard, Perforated Steel 10" Blade Height Extension, for QPTR-114	\$595.00
SG-9	NEW 9' SpillGuard, Perforated Steel 10" Blade Height Extension, for QPTR-126	\$635.00

**Suggested
Retail Price**

QuattroPlowHD Auto Wing Angle Plow		
QPHD-146	146" Auto Wing Angle Plow (10' Moldboard, 15' wide angle), must add mounting	\$17,540.00
QPHD-170	170" Auto Wing Angle Plow (12' Moldboard, 17' wide angle), must add mounting	\$18,240.00
QuattroPlowHD Mounting		
MT100	CAT IT Mount Hooks	\$1,640.00
MT200	CAT Fusion Hooks	\$2,395.00
MT300	JRB 416 Mount Hooks	\$1,885.00
MT500	Volvo Mount Hooks	\$1,975.00
MT600	NEW Unpainted Floating Sub-Frame, for weld-on mounts	\$1,230.00
QuattroPlowHD Accessories		
PW100	Powered Wing Manifold Upgrade* (in lieu of SmartValve)	\$495.00
AEHD-10	NEW ActivEdge™ HD Sectional Cutting Edge, 10', in lieu of standard edge	\$2,100.00
AEHD-12	NEW ActivEdge™ HD Sectional Cutting Edge, 12', in lieu of standard edge	\$2,520.00

* Controller or machine-specific adapter sold separately through our Parts Dept.

AUTOWINGPLOWS



Suggested
Retail Price

NEW! QuattroPlowTR, TR/XT & TR/HD AutoWing Plow for Tractors

QPTR-102	102" AutoWing Plow (7' Moldboard, 11' wide angle) for Cat I or II 3-point Hitch, 40-65HP Tractors	\$8,620.00
QPTR-114	114" AutoWing Plow (8' Moldboard, 12' wide angle) for Cat I or II 3-point Hitch, 40-65HP Tractors	\$8,795.00
QPTR-126	126" AutoWing Plow (9' Moldboard, 13' wide angle) for Cat I or II 3-point Hitch, 40-65HP Tractors	\$8,970.00
QPTRXT-138	UPDATED 138" AutoWing Plow, XT Series (10' Moldboard, 14' wide angle) for Cat II 3-point Hitch, 65-100HP Tractors, now with 10" SpillGuard	\$10,630.00
QPTRXT-150	UPDATED 150" AutoWing Plow, XT Series (11' Moldboard, 15' wide angle) for Cat II 3-point Hitch, 65-100HP Tractors, now with 10" SpillGuard	\$10,845.00
QPTRHD-146	NEW 146" AutoWing Plow, HD Series (10' Moldboard, 15' wide angle) for Cat II 3-point Hitch, 100-150HP Tractors	\$18,235.00
QPTRHD-170	NEW 170" AutoWing Plow, HD Series (12' Moldboard, 17' wide angle) for Cat II 3-point Hitch, 100-150HP Tractors	\$18,935.00

QuattroPlowTR Accessories

QP-FS	Floating AR400 Steel Sideplate Shoe Upgrade, in lieu of Urethane on front wings, for QPTR-102, -114, -126	\$310.00
PW100	Powered Wing Manifold Upgrade, in lieu of SmartValve *	\$495.00
50012-CU-6.5	SoftTouch™ Cutting Edge, 7', in lieu of standard edge	\$245.00
50012-EU-6.5	SoftTouch™ Cutting Edge, 8', in lieu of standard edge	\$255.00
50012-G-6.5	SoftTouch™ Cutting Edge, 9', in lieu of standard edge	\$265.00
50012-H-6.5	SoftTouch™ Cutting Edge 10', in lieu of standard edge	\$275.00
AE-7	NEW ActivEdge™ Sectional Cutting Edge, 7', in lieu of standard edge	\$1,320.00
AE-8	NEW ActivEdge™ Sectional Cutting Edge, 8', in lieu of standard edge	\$1,510.00
AE-9	NEW ActivEdge™ Sectional Cutting Edge, 9', in lieu of standard edge	\$1,700.00
AE-10	NEW ActivEdge™ Sectional Cutting Edge, 10', in lieu of standard edge	\$1,890.00
AE-11	NEW ActivEdge™ Sectional Cutting Edge, 11', in lieu of standard edge	\$2,080.00
AEHD-10	NEW ActivEdge™ HD Sectional Cutting Edge, 10', in lieu of standard edge	\$2,100.00
AEHD-12	NEW ActivEdge™ HD Sectional Cutting Edge, 12', in lieu of standard edge	\$2,520.00
SG-7	NEW 7' SpillGuard, Perforated Steel 10" Blade Height Extension, for QPTR-102	\$555.00
SG-8	NEW 8' SpillGuard, Perforated Steel 10" Blade Height Extension, for QPTR-114	\$595.00
SG-9	NEW 9' SpillGuard, Perforated Steel 10" Blade Height Extension, for QPTR-126	\$635.00

Suggested
Retail Price

QuattroPlowHD Auto Wing Angle Plow

QPHD-146	146" Auto Wing Angle Plow (10' Moldboard, 15' wide angle), must add mounting	\$17,540.00
QPHD-170	170" Auto Wing Angle Plow (12' Moldboard, 17' wide angle), must add mounting	\$18,240.00

QuattroPlowHD Mounting

MT100	CAT IT Mount Hooks	\$1,640.00
MT200	CAT Fusion Hooks	\$2,395.00
MT300	JRB 416 Mount Hooks	\$1,885.00
MT500	Volvo Mount Hooks	\$1,975.00
MT600	NEW Unpainted Floating Sub-Frame, for weld-on mounts	\$1,230.00

QuattroPlowHD Accessories

PW100	Powered Wing Manifold Upgrade* (in lieu of SmartValve)	\$495.00
AEHD-10	NEW ActivEdge™ HD Sectional Cutting Edge, 10', in lieu of standard edge	\$2,100.00
AEHD-12	NEW ActivEdge™ HD Sectional Cutting Edge, 12', in lieu of standard edge	\$2,520.00

* Controller or machine-specific adapter sold separately through our Parts Dept.

SNOWPLOWS

Suggested
Retail Price

UltraPlow Angle Plow for Skid Steers

Ultra-72	6.0' (72") Angle Plow	\$4,745.00
Ultra-84	7.0' (84") Angle Plow	\$4,920.00
Ultra-96	8.0' (96") Angle Plow	\$5,245.00
Ultra-108	9.0' (108") Angle Plow	\$5,420.00
Ultra-120	10.0' (120") Angle Plow	\$5,595.00

UltraPlowXT Angle Plow for Compact Wheel Loaders

UltraXT-108	NEW 9.0' (108") Angle Plow, XT Series	\$5,920.00
UltraXT-120	NEW 10.0' (120") Angle Plow, XT Series	\$6,095.00
UltraXT-132	NEW 11.0' (132") Angle Plow, XT Series	\$6,270.00

UltraPlow & UltraPlowXT Accessories

FF100	FlexFrame Torsion-controlled A-Frame Upgrade, in lieu of fixed A-Frame	\$995.00
TR100	3-point Mount Frame, for Cat I or II 3-point Hitches, in lieu of fixed A-Frame	\$0.00
50012-AU	SoftTouch™ Cutting Edge, 6', in lieu of standard edge	\$235.00
50012-CU	SoftTouch™ Cutting Edge, 7', in lieu of standard edge	\$245.00
50012-EU	SoftTouch™ Cutting Edge, 8', in lieu of standard edge	\$255.00
50012-G	SoftTouch™ Cutting Edge, 9', in lieu of standard edge	\$265.00
50012-H	SoftTouch™ Cutting Edge 10', in lieu of standard edge	\$275.00
50013	High Carbon Curb Guards	\$325.00
50025	FastTach® Quick Release Snow Pusher, for Ultra-96, Ultra-108, Ultra-120, UltraXT-108 and UltraXT-120	\$2,545.00
60002	Crossover Relief Valve Upgrade for Ultra-72, Ultra-84 (standard on all other models)	\$235.00
60003	WolfWing Side Wing Kit, adds 11" width per side	\$795.00
60003-TE	Trip-Edge WolfWing Side Wing Kit, adds 11" width per side	\$1,770.00
AE-7	NEW ActivEdge™ Sectional Cutting Edge, 7', in lieu of standard edge	\$1,320.00
AE-8	NEW ActivEdge™ Sectional Cutting Edge, 8', in lieu of standard edge	\$1,510.00
AE-9	NEW ActivEdge™ Sectional Cutting Edge, 9', in lieu of standard edge	\$1,700.00
AE-10	NEW ActivEdge™ Sectional Cutting Edge, 10', in lieu of standard edge	\$1,890.00
AE-11	NEW ActivEdge™ Sectional Cutting Edge, 11', in lieu of standard edge	\$2,080.00
SG-7	NEW 7' SpillGuard, Perforated Steel 10" Blade Height Extension	\$555.00
SG-8	NEW 8' SpillGuard, Perforated Steel 10" Blade Height Extension (cannot be used with FastTach)	\$595.00
SG-9	NEW 9' SpillGuard, Perforated Steel 10" Blade Height Extension (cannot be used with FastTach)	\$635.00
SG-10	NEW 10' SpillGuard, Perforated Steel 10" Blade Height Extension (cannot be used with FastTach)	\$675.00
SG-11	NEW 11' SpillGuard, Perforated Steel 10" Blade Height Extension	\$715.00

SNOWPLOWS



Suggested
Retail Price

AlphaPlow Angle Plows for Backhoes, Wheel Loaders and Tractors

Alpha-10.0	10.0' (120") Angle Plow, must add mount	\$11,335.00
Alpha-12.0	12.0' (144") Angle Plow, must add mount	\$12,035.00

AlphaPlow Mounting

MT100	CAT IT Mount Hooks	\$1,640.00
MT200	CAT Fusion Hooks	\$2,395.00
MT300	JRB 416 Mount Hooks	\$1,885.00
MT400	Category II 3pt Hitch Mount	\$695.00
MT500	VolvoMount	\$1,975.00
MT600	NEW Unpainted Floating Sub-Frame, for weld-on mounts	\$1,230.00

AlphaPlow Accessories

80013	WolfWing Trip Edge Side Wing Kit, adds 20" width per side	\$4,855.00
AEHD-10	NEW ActivEdge™ HD Sectional Cutting Edge, 10', in lieu of standard edge	\$2,100.00
AEHD-12	NEW ActivEdge™ HD Sectional Cutting Edge, 12', in lieu of standard edge	\$2,520.00

* Must Add Mount

Suggested
Retail Price

FlexPlow Angle Plow for Compact Tractors, Utility Vehicles & Small Skid Steers

FX-5.0	5' (60") Angle Plow	\$3,525.00
FX-6.0	6' (72") Angle Plow	\$3,605.00
FX-7.0	7' (84") Angle Plow	\$3,685.00
FX-8.0	8' (96") Angle Plow	\$3,765.00

FlexPlow Accessories

50012-5	SoftTouch™ Cutting Edge, 5', in lieu of standard edge	\$225.00
50012-AP	SoftTouch™ Cutting Edge, 6', in lieu of standard edge	\$235.00
50012-CP	SoftTouch™ Cutting Edge, 7', in lieu of standard edge	\$245.00
50012-EP	SoftTouch™ Cutting Edge, 8', in lieu of standard edge	\$255.00
AV-MT	Avant/MultiOne Mini Mount, in lieu of Skid Steer Mount	\$0.00
KAR-MT	Category I 3-point Mounting Adapter	\$1,255.00
20044	Oscillation Lockout Kit	\$105.00
20045	Manual Angle Kit (Hydraulic Angle Delete)	\$0.00
20046	Upgrade to 4 Trip Springs	\$120.00
60002	Crossover Relief Valve Upgrade	\$235.00

SNOWPUSHERS

**Suggested
Retail Price**

UltraPusherTE Steel Trip Edge Snow Pushers for Skid Steers

UPTE-84	7' Steel Trip Edge, Skid Steer Mount, Floating Sideplates	\$4,945.00
UPTE-96	8' Steel Trip Edge, Skid Steer Mount, Floating Sideplates	\$5,120.00
UPTE-108	9' Steel Trip Edge, Skid Steer Mount, Floating Sideplates	\$5,295.00
UPTE-120	10' Steel Trip Edge, Skid Steer Mount, Floating Sideplates	\$5,470.00

UltraPusherTE/XT Steel Trip Edge Snow Pushers for Compact Wheel Loaders

UPTEXT-108	NEW 9.0' (108") Steel Trip Edge Snow Pusher, Skid Steer Mount, Floating Sideplates, XT Series, with 10" SpillGuard	\$6,430.00
UPTEXT-120	NEW 10.0' (120") Steel Trip Edge Snow Pusher, Skid Steer Mount, Floating Sideplates, XT Series, with 10" SpillGuard	\$6,645.00
UPTEXT-132	NEW 11.0' (132") Steel Trip Edge Snow Pusher, Skid Steer Mount, Floating Sideplates, XT Series, with 10" SpillGuard	\$6,860.00

UltraPusherTE & TE/XT Accessories

AE-7	NEW ActivEdge™ Sectional Cutting Edge, 7', in lieu of standard edge	\$1,320.00
AE-8	NEW ActivEdge™ Sectional Cutting Edge, 8', in lieu of standard edge	\$1,510.00
AE-9	NEW ActivEdge™ Sectional Cutting Edge, 9', in lieu of standard edge	\$1,700.00
AE-10	NEW ActivEdge™ Sectional Cutting Edge, 10', in lieu of standard edge	\$1,890.00
AE-11	NEW ActivEdge™ Sectional Cutting Edge, 11', in lieu of standard edge	\$2,080.00
SG-7	NEW 7' SpillGuard, Perforated Steel 10" Blade Height Extension, for UPTE-84	\$555.00
SG-8	NEW 8' SpillGuard, Perforated Steel 10" Blade Height Extension, for UPTE-96	\$595.00
SG-9	NEW 9' SpillGuard, Perforated Steel 10" Blade Height Extension, for UPTE-108	\$635.00
SG-10	NEW 10' SpillGuard, Perforated Steel 10" Blade Height Extension, for UPTE-120	\$675.00



**Suggested
Retail Price**

WolfPaws Snow Tires for Skid Steers

100	8-Bolt Tire/Wheel Set For 10.00x16.5 or 12.00x16.5 Tires	\$1,835.00
150-S	8-Bolt Studded Tire/Wheel Set For 10.00x16.5 or 12.00x16.5 Tires	\$1,980.00
300-655	6-Bolt Tire/Wheel Set For Bobcat Toolcat / 6 on 5.5 bolt pattern	\$1,640.00
300-660	6-Bolt Tire/Wheel Set For Bobcat Toolcat / 6 on 6 bolt pattern	\$1,640.00
350-655-S	6-Bolt Studded Tire/Wheel Set For Bobcat Toolcat / 6 on 5.5 bolt pattern	\$1,835.00
350-660-S	6-Bolt Studded Tire/Wheel Set For Bobcat Toolcat / 6 on 6 bolt pattern	\$1,835.00
400	8-Bolt Tire/Wheel Set For 14.00x17.5 Tires (Studs Not Available)	\$2,280.00
500	8-Bolt Tire/Wheel Set For Bobcat S740, S750, S770, A220, A300, A770	\$2,125.00
550-S	8-Bolt Studded Tire/Wheel Set For Bobcat S740, S750, S770, A220, A300, A770	\$2,270.00
500-36	8-Bolt Tire/Wheel Set For Bobcat S850 (No Studs)	\$2,425.00

WolfPaws Accessories

400-8X8	2" Wheel Spacers, Set of 4	\$516.00
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SnowWolf®
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Burnsville, MN 55306

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SnowWolf®

SNOWWOLFPLOWS.COM