

**INSTRUCTIONS FOR DOWNLOADING AND SUBMITTING AN EXCEL® PRICE SCHEDULE ONLY  
WHEN RESPONDING TO A SWIFT EVENT**

**STEP**

- 1 A Price Schedule in Excel® (.xls) is attached to the "Line Details" of the Event. You must "download" and save the Excel Price Schedule to your desktop before you can begin filling in your offer and complete the Price Schedule. You must "upload/attach" the completed Price Schedule where directed in the Line Details section of the Event.
- 2 Responses will only be accepted on the Price Schedule included with the Event in Microsoft Excel® 97-2003 Workbook (.xls), or Microsoft Excel®2010 Workbook (.xlsx). **The State reserves the right to reject any Price Schedule not submitted in .xls or .xlsx format.**
- 3 When you have completed your entire response, you must 'upload/attach' the completed Price Schedule and select the 'I HAVE ATTACHED MY PRICE SCHEDULE' check box where directed in the Line Details section of the Event. **DO NOT SELECT 'I DECLINE TO BID ON THIS LINE'**. Selecting this box may cause your response to be rejected.
- 4 If you're having trouble submitting or attaching your Price Schedule, call the Help Desk at 651-201-8100 - Option No.1

**SUBMIT PRICES USING THE PRICE SCHEDULE PROVIDED WITH THE EVENT**

The Price Schedule must be returned in the Excel® format.

**"DO NOT" SUBMIT EXCEL PRICE SCHEDULES AS PDF FILES.**

**The State reserves the right to reject responses if the Excel Price Sheets are submitted as PDF files or any other format not supported by SWIFT.**



**EXHIBIT D**  
**AFTERMARKET TRACTOR, COMPACT LOADER,**  
**WHEEL LOADER ATTACHMENTS**  
**Discount Off List Pricing Info**  
**Specification 3.0**

<b>Vendor Name:</b>	<b>LANO EQUIPMENT, INC. ANOKA</b>
<b>Contact Person:</b>	<b>SCOTT FAHEY</b>
<b>Street Address:</b>	<b>6140 HWY 10 NW</b>
<b>P.O. Box:</b>	
<b>City, State, Zip</b>	<b>ANOKA, MN 55303</b>
<b>Phone #:</b>	<b>612-223-0510</b>
<b>Toll Free #:</b>	<b>888-448-5266</b>
<b>Email Address:</b>	<b><a href="mailto:scott_f@lanoequip.com">scott_f@lanoequip.com</a></b>

<u>SPEC NUMBER</u>	<u>INFORMATION REQUESTED</u>	<u>ANSWER</u>
8.1	<u>MANUFACTURER:</u>	HIGHLINE
8.2	<u>ATTACHMENT DESCRIPTION:</u>	HYDRAULIC MOWER
8.3	<u>PERCENT DISCOUNT (%) TO BE APPLIED TO LIST:</u>	10%
8.4	<u>DATE AND/OR I.D. OF PRICE LIST:</u>	HIGHLINE 2020 PRICE PAGES
8.5	<u>STANDARD WARRANTY TERM</u> (Months/Years):	1 YEAR
8.6	<u>DELIVERY CHARGES: (NO FLAT RATE ALLOWED)</u>	
8.6.1	<u>DELIVERY STARTING POINT:</u> (City)	ANOKA
	(State, Zip Code)	MN 55303
8.6.2	<u>PRICE PER LOADED MILE:</u>	\$2.50
8.6.3	<u>MINIMUM DELIVERY CHARGE:</u>	\$125
8.7	<u>INSTALLATION SERVICES - \$ PER HOUR</u> (Shop Rate): Installation services may be requested on an "as needed" basis.	\$125

[Back to Home Page](#)

Dealer - #REF!  
Customer -  
Date - 7/27/2020

# Highline Manufacturing

USA Mower Price Book  
Configuration / Quote Sheet

Effective #REF!

## RCH HYDRO MOWER

### RCHIII10-200

[Information About the RCH HYDRO](#)

List Price

RCHIII10 BASE LAMINATE TIRES, FRONT WING GAUGE WHEEL, REAR WING WALKING AXLE, PUBLIC ROADWAY LIGHTS, TOOLBOX, 3RD REMOTE

\$49,815.00

**\$49,815.00**

#### CONFIGURATION OPTIONS

- FOAM-FILLED TIRES ON CENTER DECK
- JOYSTICK MOWER CONTROL

\$1,000.00

\$6,555.00

#### ADDITIONAL FACTORY INSTALLED OPTIONS

- GRADIENT STEERING - 3 REMOTE F10MWRCH3GOS3
- GRADIENT STEERING - 4 REMOTE F10MWRCH3GOS4

\$1,350.00

\$985.00

Customer Copy

List Price **\$49,815.00**

Quoted Price

Trade Allowance

Total **\$0.00**

Notes

Dealer - #REF!  
 Customer -  
 Date - 7/27/2020

# Highline Manufacturing

USA Mower Price Book  
 Configuration / Quote Sheet

Effective  
 #REF!

## RCH HYDRO MOWER

<b>RCHIII15-200</b>	<a href="#">Information About the RCH HYDRO</a>	<b>List Price</b>
RCHIII15 BASE	LAMINATE TIRES, WING FRONT GAUGE WHEELS, WING REAR WALKING AXLES, PUBLIC ROADWAY LIGHTS, TOOLBOX, 3RD REMOTE, GRADIENT STEERING	\$59,030.00
		<b>\$59,030.00</b>

CONFIGURATION OPTIONS		
<input type="checkbox"/>	FOAM-FILLED TIRES ON CENTER DECK	\$1,000.00
<input type="checkbox"/>	JOYSTICK MOWER CONTROL	\$6,140.00

<input checked="" type="radio"/> Customer Copy	List Price	<b>\$59,030.00</b>
	Quoted Price	<b>\$0.00</b>
	Trade Allowance	<b>\$0.00</b>
	Total	<b>\$0.00</b>

Notes