

**INSTRUCTIONS FOR DOWNLOADING AND SUBMITTING AN EXCEL® PRICE SCHEDULE ONLY  
WHEN RESPONDING TO A SWIFT EVENT**

**STEP**

- 1 A Price Schedule in Excel® (.xls) is attached to the "Line Details" of the Event. You must "download" and save the Excel Price Schedule to your desktop before you can begin filling in your offer and complete the Price Schedule. You must "upload/attach" the completed Price Schedule where directed in the Line Details section of the Event.
- 2 Responses will only be accepted on the Price Schedule included with the Event in Microsoft Excel® 97-2003 Workbook (.xls), or Microsoft Excel®2010 Workbook (.xlsx). **The State reserves the right to reject any Price Schedule not submitted in .xls or .xlsx format.**
- 3 When you have completed your entire response, you must 'upload/attach' the completed Price Schedule and select the 'I HAVE ATTACHED MY PRICE SCHEDULE' check box where directed in the Line Details section of the Event. **DO NOT SELECT 'I DECLINE TO BID ON THIS LINE'**. Selecting this box may cause your response to be rejected.
- 4 If you're having trouble submitting or attaching your Price Schedule, call the Help Desk at 651-201-8100 - Option No.1

**SUBMIT PRICES USING THE PRICE SCHEDULE PROVIDED WITH THE EVENT**

The Price Schedule must be returned in the Excel® format.

**"DO NOT" SUBMIT EXCEL PRICE SCHEDULES AS PDF FILES.**

**The State reserves the right to reject responses if the Excel Price Sheets are submitted as PDF files or any other format not supported by SWIFT.**



**EXHIBIT D**  
**AFTERMARKET TRACTOR, COMPACT LOADER,**  
**WHEEL LOADER ATTACHMENTS**  
**Discount Off List Pricing Info**  
**Specification 3.0**

<b>Vendor Name:</b>	<b>LANO EQUIPMENT, INC. ANOKA</b>
<b>Contact Person:</b>	<b>SCOTT FAHEY</b>
<b>Street Address:</b>	<b>6140 HWY 10 NW</b>
<b>P.O. Box:</b>	
<b>City, State, Zip</b>	<b>ANOKA, MN 55303</b>
<b>Phone #:</b>	<b>612-223-0510</b>
<b>Toll Free #:</b>	<b>888-448-5266</b>
<b>Email Address:</b>	<a href="mailto:scott_f@lanoequip.com">scott_f@lanoequip.com</a>

<u>SPEC NUMBER</u>	<u>INFORMATION REQUESTED</u>	<u>ANSWER</u>
8.1	<b><u>MANUFACTURER:</u></b>	EZ-SPOTUR
8.2	<b><u>ATTACHMENT DESCRIPTION:</u></b>	GRAPPLES
8.3	<b><u>PERCENT DISCOUNT (%) TO BE APPLIED TO LIST:</u></b>	0%
8.4	<b><u>DATE AND/OR I.D. OF PRICE LIST:</u></b>	2017-2018 PRICE LIST
8.5	<b><u>STANDARD WARRANTY TERM</u></b> (Months/Years):	1 YEAR
8.6	<b><u>DELIVERY CHARGES: (NO FLAT RATE ALLOWED)</u></b>	
8.6.1	<b><u>DELIVERY STARTING POINT:</u></b> (City)	FARGO
	(State, Zip Code)	ND 58102
8.6.2	<b><u>PRICE PER LOADED MILE:</u></b>	\$1.00
8.6.3	<b><u>MINIMUM DELIVERY CHARGE:</u></b>	\$125
8.7	<b><u>INSTALLATION SERVICES - \$ PER HOUR</u></b> (Shop Rate): Installation services may be requested on an "as needed" basis.	\$125



*Make it EZ!*

**EZ SPOT UR INC.**  
 803 25<sup>th</sup> Street N.  
 Fargo, ND 58102  
 Phone: 701 282 2772  
 Toll Free: 877 433 5733  
 Fax: 701 277 4625

**2019-2020 PRICE LIST**

**1 BASE + 1 TOOL = COMPLETE ATTACHMENT!  
 UNIVERSAL QUICK TACH PROVIDED**

**BASES**

<u>PART #</u>	<u>MODEL</u>	<u>WEIGHT</u>	<u>LIST PRICE</u>
EZ-001F	FIXED NON ROTATING BASE	179 LBS	\$1,786.40
EZ-001D	DOUBLE CYLINDER ROTATING BASE ROTATES 127 DEGREES	414 LBS	\$5,553.41
EZ-001X	EXCAVATOR ROTATING BASE ROTATES 200 DEGREES	298 LBS	\$5,286.66
EZ-001C	CHAIN ROTATING BASE ROTATES 350 DEGREES NON- CONTINUOUS – RATED FOR 1200LBS	386 LBS	\$5,620.40
EZ-HD1D	HEAVY DUTY DOUBLE CYLINDER ROTATING BASE ROTATES 115 DEGREES	452 LBS	\$6,624.47
EZ-00CR	COMPACT UTILITY ROTATOR ROTATES 200 DEGREES (90/100 DEGREES)	186 LBS	\$3,706.06
EZ-SPEC	BOLT-ON MOUNTS FOR BACKHOES, TELEHANDLERS AND OTHER MACHINES ARE MADE TO SPEC.	VARIES	\$1,180.00

**TOOLS**

<u>PART #</u>	<u>MODEL</u>	<u>WEIGHT</u>	<u>LIST PRICE</u>
EZ-0002	BARREL HANDLER	174 LBS	\$1,831.89
EZ-3002	30 GALLON INSERTS FOR BARREL HANDLER	10 LBS (Each)	\$220.88
EZ-P002	POSITIONING SHOE FOR PLASTIC BARREL	17 LBS	\$261.00
EZ-0005	UTILITY CLAW	101 LBS	\$921.97
EZ-0006	ROCK AND POLE CLAW	97 LBS	\$921.97
EZ-0008	STANDARD DOUBLE POLE CLAW RATED FOR UP TO 32 FT 1100LB POLES	217 LBS	\$3,178.17
EZ-I008	DOUBLE POLE CLAW UPPER JAW INSERTS SET OF 2	4 LBS	\$70.62
EZ-0009	ROCK AND BRUSH GRAPPLE	402 LBS	\$2,036.62
EZ-0010	MULTI PURPOSE EXCAVATOR TOOL	208 LBS	\$2,777.35
EZ-0011	HITCH TOOL	50 LBS	\$309.10
EZ-0012	ROCK AND ROOT PICK	89 LBS	\$737.18
EZ-B001	4 FT. BOOM	73 LBS	\$909.88
EZ-B002	6 FT. BOOM	105 LBS	\$1,149.39
EZ-B003	8 FT. BOOM	130 LBS	\$1,367.58



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<u>PART #</u>	<u>MODEL</u>	<u>WEIGHT</u>	<u>LIST PRICE</u>
EZ-0016	RAIL TOOL	324 LBS	\$3,800.38
EZ-0020	POT MOVER	375 LBS	\$4,007.70
EZ-0025	SQUARE POT MOVER	278 LBS	\$4,007.70
EZ-RS01	REBAR SHEAR	143 LBS	\$3,362.33
EZ-0060	6 WAYS LANDSCAPING BLADE	462 LBS	\$1,471.98
EZ-2010	5-FINGERED ROCK AND TREE HAND	396 LBS	\$4,007.70
EZ-R010	ROCK TIPS FOR ROCK AND TREE HAND (5 FINGER)	8 LBS (Each)	\$268.54
EZ-F010	FINGER TIPS FOR ROCK AND TREE HAND (5 FINGER)	20 LBS (Each)	\$268.54
EZ-0010	3-FINGERED ROCK AND TREE HAND	255 LBS	\$2,683.67
EZ-R100	ROCK TIPS FOR ROCK AND TREE HAND (3 FINGER)	8 LBS (Each)	\$185.85
EZ-F100	FINGER TIPS FOR ROCK AND TREE HAND (3 FINGER)	20 LBS (Each)	\$185.85
EZ-K013	SPRING MOUNT HOSE KIT	3 LBS	\$78.95
EZ-0015	FORK TOOL HEAD (Forks not included)	251 LBS	\$1,032.50
EZ-42PF	SET OF 2 FORKS 42" CLASS 2 6,000 LBS CAPACITY	140 LBS	\$636.76
EZ-48PF	SET OF 2 FORKS 48" CLASS 2 6,000 LBS CAPACITY	160 LBS	\$703.58
EZ-60PF	SET OF 2 FORKS 60" CLASS 2 6,000 LBS CAPACITY	220 LBS	\$754.19
EZ-00ST	STUMP BUCKET	191 LBS	\$628.55
EZ-C001	LARGE WASTE BIN (41.34" Height)	416 LBS	\$1,497.63
EZ-C002	SMALL WASTE BIN (16" Height)	240 LBS	\$876.78
EZ-C003	COMPACT UTILITY LOADER WASTE BIN	93 LBS	\$678.54

**STAND ALONE UNITS – UNIVERSAL QUICK TACH PROVIDED**

EZ-0013	SPEED BAGGER	746 LBS	\$4,609.73
EZ-HD08	HEAVY DUTY DOUBLE POLE CLAW RATED FOR UP TO 45 FT 2500LB POLES	1400 LBS	\$11,701.43
EZ-00TC	EXTERNAL TAMPER CIRCUIT FOR HYDRAULIC HAND TAMPER	10 LBS	\$1,180.00
EZ-HD20	HEAVY DUTY DOUBLE POLE CLAW UPPER JAW INSERTS	52 LBS	\$250.00
EZ-HD18	HEAVY DUTY DOUBLE POLE CLAW LOWER JAW INSERTS	35 LBS	\$250.00
EZ-HD88	EXTREME HEAVY DUTY POLE CLAW RATED FOR UP TO 100 FT 10,000LB POLES	4400 LBS	\$36,620.02
EZ-PJ001	POLE JACK	2197 LBS	\$12,946.71