

**INSTRUCTIONS FOR DOWNLOADING AND SUBMITTING AN EXCEL® PRICE SCHEDULE ONLY
WHEN RESPONDING TO A SWIFT EVENT**

STEP

- 1 A Price Schedule in Excel® (.xls) is attached to the "Line Details" of the Event. You must "download" and save the Excel Price Schedule to your desktop before you can begin filling in your offer and complete the Price Schedule. You must "upload/attach" the completed Price Schedule where directed in the Line Details section of the Event.
- 2 Responses will only be accepted on the Price Schedule included with the Event in Microsoft Excel® 97-2003 Workbook (.xls), or Microsoft Excel®2010 Workbook (.xlsx). **The State reserves the right to reject any Price Schedule not submitted in .xls or .xlsx format.**
- 3 When you have completed your entire response, you must 'upload/attach' the completed Price Schedule and select the 'I HAVE ATTACHED MY PRICE SCHEDULE' check box where directed in the Line Details section of the Event. **DO NOT SELECT 'I DECLINE TO BID ON THIS LINE'**. Selecting this box may cause your response to be rejected.
- 4 If you're having trouble submitting or attaching your Price Schedule, call the Help Desk at 651-201-8100 - Option No.1

SUBMIT PRICES USING THE PRICE SCHEDULE PROVIDED WITH THE EVENT

The Price Schedule must be returned in the Excel® format.

"DO NOT" SUBMIT EXCEL PRICE SCHEDULES AS PDF FILES.

The State reserves the right to reject responses if the Excel Price Sheets are submitted as PDF files or any other format not supported by SWIFT.

EXHIBIT D
AFTERMARKET TRACTOR, COMPACT LOADER,
WHEEL LOADER ATTACHMENTS
Discount Off List Pricing Info
Specification 3.0

Vendor Name:	LANO EQUIPMENT, INC. ANOKA
Contact Person:	SCOTT FAHEY
Street Address:	6140 HWY 10 NW
P.O. Box:	
City, State, Zip	ANOKA, MN 55303
Phone #:	612-223-0510
Toll Free #:	888-448-5266
Email Address:	scott_f@lanoequip.com

<u>SPEC NUMBER</u>	<u>INFORMATION REQUESTED</u>	<u>ANSWER</u>
8.1	<u>MANUFACTURER:</u>	CMP ATTACHMENTS
8.2	<u>ATTACHMENT DESCRIPTION:</u>	GRAPPLES, POWER RAKES ETC
8.3	<u>PERCENT DISCOUNT (%) TO BE APPLIED TO LIST:</u>	5%
8.4	<u>DATE AND/OR I.D. OF PRICE LIST:</u>	2019 PRICE LIST
8.5	<u>STANDARD WARRANTY TERM</u> (Months/Years):	1 YEAR
8.6	<u>DELIVERY CHARGES: (NO FLAT RATE ALLOWED)</u>	
8.6.1	<u>DELIVERY STARTING POINT:</u> (City) (State, Zip Code)	ANOKA MN 55303
8.6.2	<u>PRICE PER LOADED MILE:</u>	\$2
8.6.3	<u>MINIMUM DELIVERY CHARGE:</u>	\$125
8.7	<u>INSTALLATION SERVICES - \$ PER HOUR</u> (Shop Rate): Installation services may be requested on an "as needed" basis.	\$125



2019 DEALER PRICE LIST FOR HYDRA BUCKETS

ALL BUCKETS COME WITH A BOLT ON CUTTING EDGE

<u>MODEL</u>		<u>RETAIL</u>
66-HBUCKET	66" HYDRA BUCKET	\$ 5800.00
66-CUTEDGE	66" CUTTING EDGE	185.99
72-HBUCKET	72" HYDRA BUCKET	6100.00
72-CUTEDGE	72" CUTTING EDGE	183.99
78-HBUCKET	78" HYDRA BUCKET	6599.00
78-CUTEDGE	78" CUTTING EDGE	182.99
84-HBUCKET	84" HYDRA BUCKET	6790.00
84-CUTEDGE	84" CUTTING EDGE	225.00



2019 DEALER PRICE LIST FOR ROTATOR HYDRA-GRAPPLE

<u>MODEL</u>		<u>RETAIL</u>
CMPHG61	6,000-10,000LB MACHINE GRAPPLE	9,150.00
CMPHG111	8,000-12,500LB MACHINE GRAPPLE	12,875.00
CMPHG112	8,000-12,500LB MACHINE GRAPPLE	13,500.00
CMPHG141	11,000-14,500LB MACHINE GRAPPLE	13,500.00
CMPHG142	11,000-14,500LB MACHINE GRAPPLE	14,450.00
CMPHG202	14,500-20,000LB MACHINE GRAPPLE	15,505.00
CMPHG222	16,000-22,000LB MACHINE GRAPPLE	17,300.00
CMPHG242	18,000-24,000LB MACHINE GRAPPLE	17,400.00
CMPHG262	20,000-26,000LB MACHINE GRAPPLE	18,900.00
CMPHG302	26,000-35,000LB MACHINE GRAPPLE	27,000.00
CMPHG403	26,000-40,000LB MACHINE GRAPPLE	33,000.00
CMPHG524	40,000-52,000LB MACHINE GRAPPLE	38,500.00



2019 DEALER PRICE LIST FOR 3 POINT HYDRA-RAKE

<u>MODEL</u>		<u>RETAIL</u>
66-3HRAKE	66" 3 PT HYDRA-RAKE 30-80HP CAT 1	9200.00
72-3HRAKE	72" 3 PT HYDRA- RAKE 30-80HP CAT 1	9425.00
78-3HRAKE	78" 3 PT HYDRA-RAKE 30-80HP CAT 1	9500.00
84-3HRAKE	84" 3 PT HYDRA-RAKE 30-80HP CAT 1	10950.00
84-32HRAKE	84" 3 PT HYDRA-RAKE 80-150HP CAT2	17800.00
96-32HRAKE	96" 3 PT HYDRA-RAKE 80-150 HP CAT2	17999.00





2019 DEALER PRICE LIST FOR SKID STEER HYDRA-RAKE

<u>MODEL</u>	<u>RETAIL</u>
42-MINIRAKE 42" MINI HYDRA-RAKE	5499.00
48-MINIRAKE 48" MINI HYDRA-RAKE	5600.00
66-HRAKE 66" HYDRA-RAKE	7799.00
72-HRAKE 72" HYDRA-RAKE	7950.00
78-HRAKE 78" HYDRA-RAKE	8180.00
84-HRAKE 84" HYDRA-RAKE	8310.00
HYDRAULIC SWING KIT	845.00
HIGH FLOW OPTION	1300.00

