

Admin Minnesota

Office of State Procurement

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Persons with a hearing or speech disability can contact us through the Minnesota Relay Service by dialing 711 or 1.800.627.3529.

CONTRACT RELEASE: T-631(5)

DATE: JANUARY 10, 2020

PRODUCT/SERVICE: SKID STEERS AND OEM ATTACHMENTS

CONTRACT PERIOD: NOVEMBER 1, 2019 THROUGH DECEMBER 31, 2020

EXTENSION OPTIONS: UP TO 48 MONTHS

ACQUISITION MANAGEMENT SPECIALIST (AMS): JEFFREY COMBS

PHONE: 651.201.2447

E-MAIL: jeffrey.combs@state.mn.us

WEB SITE: www.mmd.admin.state.mn.us

NOTIFICATION OF MULTIPLE AWARDS

This release contains multiple awards for similar or like items. State agencies and CPV members should review and compare all multiple award Contract Vendors in order to ensure the best value for their potential purchase. Factors such as, but not limited to, cost, equipment warranty terms, vendor location, delivery lead times, available substitutes, selected options and current fleet and equipment or parts inventory levels all may contribute to the total cost/value of an individual purchase. Multiple vendors may be able to satisfy the requirements of the purchaser and therefore it is important for the purchaser to review all Contracts and Contract prices before executing an order.

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
CLARK EQUIPMENT dba BOBCAT CO. 250 E. Beaton Drive West Fargo, ND 58078 VENDOR NO.: 0000207426-001	170700 CONTACT: Randy Fuss EMAIL: randy.fuss@doosan.com	NET 30	90 DAYS ARO PHONE: 701.241.8746 FAX: 701.280.7860
L&L RENTALS, INC 11461 Spudville Road Hibbing, MN 55746 VENDOR NO.: 0000207622-001	170698 CONTACT: Kyle Lind EMAIL: kyle@landrentalsinc.com	NET 30	1-180 DAYS ARO PHONE: 218.262.5232
TITAN MACHINERY 644 East Beaton Drive West Fargo, ND 58078	170696 CONTACT: Andy Bethel EMAIL: andy.bethel@titanmachinery.com	NET 30	1-120 DAYS ARO PHONE: 952.445.5400 FAX: 952.445.0365 CELL: 952.797.6140

Payments shall be made to the West Fargo, ND address.

VENDOR NO.: 0000251892-008

TRUEMAN WELTERS

1600 Hwy 55 E
Buffalo, MN 55313

170701

CONTACT: Seth Strehler
EMAIL: seth@welters.net

NET 30

1-180 DAYS ARO

PHONE: 763.682.2200
FAX: 763.682.6141

VENDOR NO.: 0000193702-001

ZIEGLER, INC.

901 West 94th Street
Minneapolis, MN 55420

170697

CONTACT: Chris Rice
EMAIL: chris.rice@zieglercat.com

NET 30

1-180 DAYS ARO

PHONE: 952.888.4121
FAX: 952.887.5820

VENDOR NO.: 0000208585-001

HOW TO USE THIS MASTER CONTRACT

Step 1: Request a Quote

Request a quote from one of the Contract Vendors listed on this Contract Release. **Note that you should not request a quote from a Contract Vendor whose contract is not fully executed or on a contract that is expired.**

At a minimum the quote must include:

1. Contract vendor's name.
2. Name of contract vendor's representative providing the quote.
3. Date of quote.
4. State Contract Release T-631(5) and Contract number.
5. Detailed description of the Contract product(s) or item(s) being provided. Individual price, quantity and the agreed upon ARO.
6. Detailed description of the products that will be order and the title of the person accepted the order. Price per product ordered and state the agreed upon ARO per order.
7. Total price for all products/items quoted.
8. Expiration date of quote.
9. Delivery charges must clearly state the delivery charge per loaded mile and the delivery starting point.

Mileage distance will be the distance from the delivery starting point to the Ordering Entity's delivery point only. Mileage distances will be determined from <https://www.google.com/maps> or <https://www.mapquest.com>. The ordering agency may use the Contract Vendor delivery, may pick up the equipment, or may contract for delivery with anyone it chooses. The delivery charge may be a factor in the award.

Step 2: The Ordering Entity is to verify the quote to confirm contract pricing and that the After Receipt of Order (ARO), offered meets the business need.

Detailed Pricing for the Skid Steer and OEM Attachments information is available on the MnDOT Contract Specifications Index web

page: www.dot.state.mn.us/maintenance/equipment/contracts/contracts.html

The following information explains the methods for calculating and/or confirming the contract prices.

For PERCENTAGE DISCOUNT OFF OF LIST pricing, calculate the contract price by following these steps:

- 1) Locate the appropriate price list using this release and the MnDOT web page.
- 2) Calculate the Contract Price by applying the Percentage Discount Off of the Appropriate Price List to the appropriate Price List.
- 3) Confirm the price offered is equal to, or lower than, the price calculated in step 2.

Contract Release: T-631(5)

Only accept contract vendor quotes that provide itemized contract pricing (lump sum price quotes must be rejected and revised by the contract vendor to show itemized State contract pricing).

Prior to accepting an order and/or issuing an invoice, inspect the products received to ensure they match both the terms and pricing of the contract.

Contact the AMS/Buyer detailed on the first page of this Contract Release to report any pricing discrepancies or for assistance in confirming/calculating contract pricing.

Step 3: Establish a Purchase Order.

Once the ordering plan has been approved, a Purchase Order (PO) may be issue before any products is shipped by the Contract Vendor.

State agencies issuing purchase orders should use a Contract Release Order (CRO) or a Blanket Purchase Order (BPC).

Step 4: Paying the final Invoice

Before issuing payment on an invoice, the Ordering Entity must inspect the contract products to ensure they match both the terms and pricing on the contract. Only accept invoices from Contract Vendors that itemized contract products and delivery charges as stated in the Special Terms. Lump sum prices must be rejected and reworked by the Contract Vendor to show itemized State contract pricing. The invoice must include enough detail for the Ordering Entity to verify that the products delivered on the invoice have been provided.

The Contract(s) pricing structure is a PERCENTAGE DISCOUNT OFF OF LIST PRICE. To calculate the Contract Price, follow the processes provided in Step 2 above.

Note that the delivery method (Drop Ship or Inside Delivery) must be stated on the invoice.

END OF HOW TO USE THIS MASTER CONTRACT INSTRUCTIONS

SPECIAL TERMS AND CONDITIONS

- 1. SCOPE.** The purpose of this contract(s) is to provide Skid Steer and Original Equipment Manufacturer's Attachments (OEM) which may be purchased by State Agencies and Cooperative Purchasing Venture (CPV) members on an as needed basis.
- 2. COOPERATIVE PURCHASING VENTURE (CPV) MEMBERS.** The Contract will also be available to all CPV members. Minn. Stat. § 16C.03, subd. 10 authorizes the State, acting through its Materials Management Division, to enter into purchasing agreements with one or more governmental units and other entities allowable by law, as described in Minn. Stat. § 471.59, subd. 1, to exercise jointly the purchasing powers and functions each has individually. This authority is referred to as the Cooperative Purchasing Venture program. For more information, see State web site www.mmd.admin.state.mn.us.

The Contract Vendor agrees to provide the contract to CPV members at the same prices, terms, conditions, and specifications.
- 3. PRICES.** Prices are firm through the initial period of the contract. After that period, prices may increase once a year. Price increases are not effective until they are approved by the AMS. **NOTE:** At no time should the ordering entity pay more than the Contract price. Agencies must contact the AMS immediately and fill out a Vendor Performance Report if there is a discrepancy between the price on the invoice and the Contract price.
- 4. SHIPPING REQUIREMENTS.** All shipments are to be FOB Destination.

5. DELIVERY REQUIREMENTS. The Contract Vendor must notify the receiving agency at least 72 hours before delivery to allow for inspection and compliance. No delivery can be made on State holidays, Saturday or Sunday or after 4:00 p.m. on weekdays without prior approval by the agency to which the equipment is being delivered. The Contract Vendor must confirm delivery locations and requirements with the Ordering Entity. Prior to delivery, the Contract Vendor is responsible for confirming with the Ordering Entity that the delivery location will accommodate unloading the equipment. The Contract Vendor must notify the receiving agency at least 72 hours before delivery to allow for inspection and compliance. No delivery can be made on State holidays, Saturday or Sunday or after 4:00 p.m. on weekdays without prior approval by the agency to which the equipment is being delivered. The Contract Vendor must confirm delivery locations and requirements with the Ordering Entity. Prior to delivery, the Contract Vendor is responsible for confirming with the Ordering Entity that the delivery location will accommodate unloading the equipment. State Holidays include: New Year's Day (January 1), Martin Luther King Jr. Day (3rd Monday in January), Washington's and Lincoln's Birthday (3rd Monday in February), Memorial Day (last Monday in May), Independence Day (July 4), Labor Day (1st Monday in September), Columbus Day (2nd Monday in October), Veterans Day (November 11), Thanksgiving Day (Fourth Thursday in November), Christmas Day (December 25).

6. DELIVERY CHARGES. Refer to the Contract Vendor Price Pages for specific delivery charges. Mileage distance will be the distance from the delivery starting point to the Ordering Entity's delivery point only. Mileage distances will be determined from <http://maps.google.com>. The ordering agency may use the Contract Vendor delivery, may pick up the equipment, or may contract for delivery with anyone it chooses. Responders may include a "minimum delivery charge" on the Price Schedule.

7. BILLING REQUIREMENTS. The Contract Vendor must submit separate detailed invoices for each purchase order to the "bill-to" address as shown on the purchase order.

If requested, the Contract Vendor must submit one copy of the original purchase order issued from the State agency or CPV member and one copy of the final invoice for each transaction against the Contract to the AMS. The invoice must be itemized per the detail in the Manufacturer's Vendor Price Schedule that is submitted with the RFB. The State intends that the final invoice is generated only after the equipment has been delivered, inspected, approved and accepted.

8. INTEREST RATE ON UNPAID BALANCE. The Contract Vendor may not charge interest on unpaid balances over and above what is allowed in State law. Contract Vendors may not calculate additional interest into the price offered for the equipment to cover expenses on unpaid balances.

9. INSTALLATION SERVICES. Installation and/or mounting services may be applicable, or may be requested on an as needed basis by the Ordering Entity. Equipment prices offered should not include installation or mounting cost unless otherwise indicated in the Equipment Specifications and/or Price Schedule. Responders should include an hourly labor rate on the Price Schedule provided with the Solicitation. If installation services are NOT AVAILABLE, list "N/A" on the Price Schedule. Responders should carefully examine the price schedule for installation pricing instructions.

10. EQUIPMENT LITERATURE. Upon request by a State agency or CPV member, the Contract Vendor shall provide literature at no cost for the equipment offered in its response.

11. EQUIPMENT SPECIFICATIONS. All equipment must meet the specifications as outlined in the Equipment Specifications section and all federal and State safety codes. The specification as defined by the OEM prevails unless otherwise modified by the specifications included in the Solicitation.

All optional equipment ordered must be OEM unless otherwise stated.

It is agreed that any equipment delivered that fails to meet the specifications will be replaced at no additional expense to the Ordering Entity and that all equipment will comply with the State and federal regulations in effect at the date of manufacture.

12. ORIGINAL EQUIPMENT MANUFACTURER (OEM) WARRANTY. The equipment offered must include the OEM standard warranty. The Contract Vendor shall be responsible for the cost of any inspections, adjustments, warranted parts, and labor charges to repair or replace warranted parts that are a result of equipment failure(s) during the warranty period. This shall be performed promptly unless otherwise mutually agreed by the Ordering Entity and the Contract Vendor. The warranty shall commence when the unit is put into service.

13. EQUIPMENT TRAINING. The cost of the equipment includes training to the Ordering Entity. This includes, but is not limited to, equipment operating instructions, mounting, removal, operating and safety instructions. If requested by the State, the Contract Vendor will provide the training before the purchase of equipment will be considered complete. No additional training fees may be charged to the Ordering Entity.

14. NEW EQUIPMENT RENTAL PROGRAM. If indicated on the Price Schedule, the Contract Vendor may offer equipment for rent if the equipment is the same make and model on contract. The Contract Vendor agrees to accept a State agency or CPV member purchase order and will not require the State agency or CPV member to sign a rental agreement. The Contract Vendor retains the title of the equipment during the rental term. The Contract Vendor will provide the Ordering Entity with the make, model and VIN number and equipment replacement value prior to delivery.

State agencies will provide the Contract Vendor with proof of property insurance on the equipment during the rental term. CPV members should follow their local requirements for property insurance on un-owned equipment.

If approved by the Contract Vendor, the routine and daily maintenance will be performed by the Ordering Entity as defined and required according to the Original Equipment Operator's (OEM) manual, as long as doing so does not void the OEM's warranty. Oil and lube changes will be accomplished by the Ordering Entity at the required intervals as stated in the OEM manual. All oil and filters must be provided by the Contract Vendor during the rental term. If the Contract Vendor does not approve the Ordering Entity for routine and daily maintenance, the Contract Vendor must make the arrangements and bear all costs for the routine and daily maintenance including any equipment moves from or to the Ordering Entity location. **The Ordering Entity will not be responsible and will not pay any rental costs when the equipment is non-operational or away from their site for repairs or routine maintenance.**

During the rental term, any warranty repairs needed due to OEM warranty requirements or equipment failures will be the responsibility of the Contract Vendor including all transportation and costs. The location of where the repairs will occur will be mutually agreed by the Ordering Entity and the Contract Vendor.

If the Ordering Entity damages the equipment through negligence, the Ordering Entity will be responsible for the repairs. The location of where the repairs will occur will be mutually agreed by the Ordering Entity and the Contract Vendor. The Ordering Entity will only be responsible for actual, verifiable repair costs.

If mutually agreed, the rental term may exceed the term of the Contract providing the purchase order is issued, and the rental term begins, prior to the end of the Contract term. The rental term cannot go past the State Fiscal Year end date (June 30th) after the Contract term has ended. If the Ordering Entity desires to purchase the rental equipment, it must be purchased prior to the end of the term of the Contract.

If indicated on the Price Schedule, the Contract Vendor shall provide rental rates (hourly, weekly or monthly) based on summer and winter seasons. The summer rental rate shall be in effect from May 1 through October 31, and the winter rental rate shall be in effect from November 1, through April 30. The Contract Vendor may not qualify the minimum or maximum number of hours the equipment may be used during the rental term (such as 40 hours per week or 160 hours per month). The Contract Vendor may establish a maximum number of hours a specified piece of equipment can be used before it needs to be replaced or swapped out with another piece of equipment to maintain warranty and industry terms. If such a maximum is set, the Contract Vendor will immediately replace the equipment with the exact same make and model. The Contract Vendor will pay all costs associated with replacing or swapping out the equipment.

15. PURCHASE OF RENTED EQUIPMENT. If there are options for the Ordering Entity to purchase rented equipment after the equipment has been received and rented, then the final equipment price will be based on the number of engine hours prior to delivery to the Ordering Entity (refer to Purchase New Rented Equipment and Purchase Used Rented Equipment below). New rented equipment is defined as rented equipment with zero engine hours prior to the delivery to the Ordering Entity. Used rental or demo equipment is defined as rental or demo equipment with registered engine hours prior to delivery to the Ordering Entity.

16. PURCHASE NEW RENTED EQUIPMENT. New rented equipment is defined as new equipment with zero engine hours prior to the delivery to the Ordering Entity and rented by the Ordering Entity prior to purchase. If there is an option to purchase new rental equipment, and if included on the Price Schedule, the Contract Vendor will indicate the percentage of the rental price paid to be applied to the final purchase price. This percent will be deducted from the contracted price for the equipment. The Contract Vendor must list on the Price Schedule if additional interest and finance charges would be added to the purchase price for the rental period only so the Ordering Entity can determine if

it desires to purchase the rental equipment. If this includes a finance charge, the percent must be indicated on the Price Schedule.

If the Prime Interest Rate is also used as a calculator in the formula for calculation, it may only be the average Prime Interest Rate for the rental term only. The Contract Vendor must provide any documentation requested to substantiate the Prime Interest Rate being charged.

17. PURCHASE OF USED RENTED EQUIPMENT. Used rental equipment is defined as equipment rented by the Ordering Entity with registered engine hours prior to delivery to the Ordering Entity. If indicated on the Price Schedule, the Contract Vendor may offer used rental equipment for sale. The rental equipment for sale must be the same make and model on contract. The manufacturer's warranty shall be transferred to the new owner.

The final equipment purchase price will be based on two factors:

1. A price per hour deduction for each registered engine hours prior to delivery to the Ordering Entity from the current State Contract base price, **and**
2. The percentage of the Ordering Entity rental price paid and applied to the final equipment purchase price.

Equipment Contract Base Price
Minus (-) Used Equipment Deduction (registered engine hours prior to delivery multiplied (x) by the contract price per used hour)

Subtotal

Minus (-) % Percent of paid rental fees

Equals (=) Final Equipment Purchase Price

EXAMPLE: MnDOT rents a used piece of equipment which has a contract price of \$20,000.00 to purchase new. The equipment has 100 registered engine hours prior to delivery to MnDOT. The equipment is rented for three (3) months at a contracted cost of \$2,000.00 per month totaling \$6,000.00. The contracted price for each used engine hour is \$1.00 per hour. The contracted rental price percentage to be applied to the purchase of rented equipment is 20%. When MnDOT decides to purchase the Used Rental Equipment their final equipment purchase price will be as follows:

\$20,000.00	(=the Equipment Contract Base Price)
- \$ 100.00	(\$1.00 X 100 hours = the Used Equipment Deduction)
= \$19,900.00	(Subtotal)
- \$ 1,200.00	(20% of \$6,000.00 (the total rent paid) = the Percent of paid rental fees)
\$18,700.00	(final equipment purchase price)

If extended warranty options are available, Contract Vendors should list the costs on the Price Schedule under "Options." The price should include all associated costs and indicate the number of years, miles or hours the extended warranty term covers.

18. RENTAL RETURN OR DEMO EQUIPMENT SALE. During the term of the Contract, if Contract Vendor owned rental returns or demo equipment become available for purchase and the equipment is currently on contract, the equipment may be purchased by the Ordering Entity.

The remaining manufacturer's warranty shall be transferred to the new owner. The Contract Vendor should consider all associated costs involved if the rental or demo owned equipment is purchased and no additional interest or finance charges will be allowed if purchase occurs. The final equipment price will be based on the price deduction per used hour offered from the current State Contract base price.

If extended warranty options are available for rental or demo equipment sales, the Contract Vendor should list the options and costs on the Price Schedule under "Options." The price should include all associated costs and indicate the number of years, miles or hours the extended warranty term covers

19. USED EQUIPMENT. Used equipment is not part of the Solicitation and may not be offered. Ordering Entity's must acquire used equipment according to their local purchasing requirements.

20. EQUIPMENT TRADE-IN. If requested by the Ordering Entity, the Contract Vendor will allow equipment to be used as trade-in against new contract equipment purchases. Trade-ins will be allowed on a case by case basis, and the Ordering Entity has the right to refuse any offer made by the Contract Vendor. All equipment will be traded “as is, where is,” with no guarantee expressed or implied.

All State agencies must obtain approval from the Department of Administration Surplus Services prior to any contract vendor trade-in transaction. The liquidation of any State equipment must follow State policies and procedures for liquidation of State property.

CPV members are solely responsible for compliance with their local government’s requirements for liquidation of surplus goods.

The Trade-in equipment transfer and title will occur when the new equipment is delivered and accepted unless otherwise agreed to by the Contract Vendor and the Ordering Entity. The Ordering Entity assumes all costs associated with the transfer of the trade-in equipment unless otherwise agreed to by the Contract Vendor and the Ordering Entity. The title of State equipment trade-in’s shall be provided to the Contract Vendor in accordance with Minn. Stat. § 168A.11.

21. MISCELLANEOUS ITEMS. State agencies may purchase incidental miscellaneous parts, accessories and labor that is directly related to a specific item(s) included on the Contract. The total purchase order issued by a State agency for these types of items may not exceed \$5,000.00 for an individual purchase order.

If the Ordering Entity’s entity requires a lower threshold for competitive bidding other than \$5,000.00, they must follow their local entity’s requirements. Any purchase order must be issued to the Contract Vendor.

22. TRANSIT IMPROVEMENT VEHICLE EXCISE TAX. Not applicable.

23. SKIDSTEERS & OEM ATTACHMENTS PRICING VERIFICATION.

Verifying Price Lists: Contact the Contract Vendor to confirm the equipment brand, model and build specifications to satisfy your operational requirements. The Contract Vendor shall confirm the equipment brand, model and build specifications to the Ordering Entity. Contracts were executed with either a fixed price or percent discount off a list price. The pricing offered must match the prices in the price book found on the Minnesota Department of Transportation Maintenance Contracts link below.

Verifying Contract Prices: Ordering Entitys must calculate and confirm all contract prices when placing any order.

Follow these steps:

1. Confirm your equipment selection, delivery date, delivery method and location with the Contract Vendor.
2. Locate the required equipment in the table below and then refer to the contract price book link below.
3. Confirm the correct prices from the Contract Vendor to the State using the price book.
4. Contact the Contract Vendor for a new quote if you identify any discrepancies.

REVISIONS.

UNSPSC

25101529

Skid Steers Loaders; Earth Moving

Detail pricing information is available on the MnDOT web page.

Go to: <http://www.dot.state.mn.us/maintenance/fleet.html>

Select the “**Visit current list of equipment contracts**” to access the contract index.

EQUIPMENT LIST

Make and Model

Vendor

Contract #170700

Bobcat S70 Skid Steer Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat S450 Skid Steer Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat S550 Skid Steer Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat S570 Skid Steer Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat S590 Skid Steer Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat S595 Skid Steer Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat S630 Skid Steer Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat S650 Skid Steer Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat S76 Skid Steer Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat S740 Skid Steer Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat S770 Skid Steer Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat S850 Skid Steer Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat T450 Track Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat T550 Track Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat T590 Track Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat T595 Track Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat T630 Track Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat T650 Track Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat T76 Track Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat T740 Track Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat T770 Track Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat T870 Track Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat A770 All Wheel Loader	Clark Equipment (DBA: Bobcat Company)
Bobcat Loader Attachments	Clark Equipment (DBA: Bobcat Company)

Contract #170698

Wacker Neuson ST 45 Track Loader w/Options	L&L Rentals, Inc.
Wacker Neuson SW16 Skid Loader w/Options	L&L Rentals, Inc.
Wacker Neuson SW17 Skid Loader w/Options	L&L Rentals, Inc.
Wacker Neuson SW20 Skid Loader w/Options	L&L Rentals, Inc.
Wacker Neuson SW21 Skid Loader w/Options	L&L Rentals, Inc.
Wacker Neuson SW24 Skid Loader w/Options	L&L Rentals, Inc.
Wacker Neuson SW28 Skid Loader w/Options	L&L Rentals, Inc.

Contract #170696

Case Model SR160 Skid Steer Loader	Titan Machinery, Inc.
Case Model SR175 Skid Steer Loader	Titan Machinery, Inc.
Case Model SV185 Skid Steer Loader	Titan Machinery, Inc.
Case Model SR210 Skid Steer Loader	Titan Machinery, Inc.
Case Model SR240 Skid Steer Loader	Titan Machinery, Inc.
Case Model SR270 Skid Steer Loader	Titan Machinery, Inc.
Case Model SV280 Skid Steer Loader	Titan Machinery, Inc.

Case Model SV340 Skid Steer Loader
Case Model TR270 Compact Track Loader
Case Model TR310 Compact Track Loader
Case Model TR340 Compact Track Loader
Case Model TV370 Compact Track Loader
Case Model TV450 Compact Track Loader
Case Attachments/Manuals

Titan Machinery, Inc.
Titan Machinery, Inc.

New Holland L216 Skid Steer Loader
New Holland L218 Skid Steer Loader
New Holland L220 Skid Steer Loader
New Holland L221 Skid Steer Loader
New Holland L228 Skid Steer Loader
New Holland L234 Skid Steer Loader
New Holland C227 Compact Track Loader
New Holland C232 Compact Track Loader
New Holland C234 Compact Track Loader
New Holland C237 Compact Track Loader
New Holland C245 Compact Track Loader
New Holland Attachments

Contract #170701
Trueman Welters, Inc.
Trueman Welters, Inc.

Caterpillar 226D3 Skid Steer Loader w/options
Caterpillar 232D3 Skid Steer Loader w/options
Caterpillar 236D3 Skid Steer Loader w/options
Caterpillar 239D3 Skid Steer Loader w/options
Caterpillar 242D3 Skid Steer Loader w/options
Caterpillar 246D3 Skid Steer Loader w/options
Caterpillar 249D3 Skid Steer Loader w/options
Caterpillar 257D3 Track Loader w/options
Caterpillar 259D3 Track Loader w/options
Caterpillar 262D3 Skid Steer Loader w/options
Caterpillar 272D3 Skid Steer Loader w/options
Caterpillar 272D3XE Skid Steer Loader w/options
Caterpillar 279D3 Track Loader w/options
Caterpillar 289D3 Track Loader w/options
Caterpillar 299D3 Track Loader w/options
Caterpillar 299D3XE Track Loader w/options

Contract #170697
Ziegler, Inc.
Ziegler, Inc.