

**Skid Steer / Compact Track Loaders**  
 FIXED PRICING  
 (BASE UNIT INFORMATION)  
 Specification 3.0

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Spec #	Information Requested	Answer
3.1	<b>MAKE AND MODEL</b>	Wacker Neuson SW28 (Vertical Lift)
	Engine Type and SAE net HP	Kohler KDI3404 w/DOC 74 HP
	Tier	Tier 4 Final
	Length w/o attachments	117.5
	Height with operator cab	83.2 in
	Ground clearance	9 in
	Maximum height to bucket hinge pin	134.8 in
	Breakout force	6941 lbs
	Reach at maximum height	37.4 in
	Dump angle at maximum height	44 degrees
	Dump height with standard bucket	107.8 in
	Front clearance circle with standard bucket	88.6 in
	Rear clearance circle	71.3 in
	Tipping load - SAE rated	5600 lbs
	Rated operating capacity - SAE	2800 lbs
	Standard bucket capacity - SAE heaped rating	.57 CYD
	Operating weight - SAE rated	8175 lbs
	Travel speed	7.2 mph (One Speed)/ 12 mph (Two Speed)
	Fuel tank capacity	40 US gal
	Cold weather starting assist	Glow Plugs
	Battery CCA	950 cca
	Alternator size - amps	120A
	Transmission type	Hydrostatic
	Tire / Track size / width	12x6.5 Construction Tread Standard Tires 72.0 in
	Final drive chains and drive method	
	Final drive chain adjustment / maintenance	500 hours
	Gauges / instrumentation	Gauges- Fuel Level, Engine Coolant Temp., Engine Oil Pressure, Hour Meter, Hydraulic Oil Temperature, Engine Speed, Hours to Next Maintenance Indicators- Engine Oil Pressure Fault, Coolant Over-Temp, Low Battery Charge, Hydraulic Oil Filter Restriction, Hydraulic Over Temperature, Air Filter Restriction
	Pump type - GPM and PSI	22.1 gpm/ 3480 PSI
	Control valves	
	Hydraulic oil cooler	Included air to oil
	Drive controls	Mechanical Hand-Foot Controls
	Lift and tilt controls	Mechanical Hand-Foot Controls
	Engine speed control	Mechanical Hand Controls
	Work lights - front	Included 2 single beam working lights
	Work lights - rear	Included 2 single beam working lights
	Warranty	3 year 3000 hour full/ 4 year 4000 hour powertrain/ 5 year 5000 hour electrical system
	<b>BASE UNIT PRICE:</b>	<b>\$47,982.22</b>

Spec #	Description	Price
		<b>Price for base unit: \$ 47,982.22</b>
<b>4.1</b>	<b>Skid/Compact Track Loader Options:</b>	
	Use this section to offer additional skid/track loader options such as hand controls, gauges, heater, enclosed cab etc... These options should be for skid steer power unit and not attachments.	
	ROPS/FOPS Level 1 Cab w/ HVAC	Std
	Mechanical Suspension Operator Seat	Std
	2 Front Single Beam Working Lights	Std
	2 Rear Working Lights	Std
	Two-Speed Drive	Std
	Variable Speed Cooling Fan	Std
	Hydraulic Coupler	Std
	Hydraulic Bucket Leveling	Std
	Dual Armrest	Std
	Ride Control	Std
	Polycarbonate Door	\$ 1,978.47
	Selectable EH Joystick Controls (ISO/H-Pattern) (Includes 5.7" Color Display)	\$ 2,338.60
	EH Hand-Foot Controls (Joysticks + Foot Pedals) (Includes 5.7" Color Display)	\$ 2,338.60
	12x16.5 Severe Duty Tires (In Place of Standard Tires)	\$ 586.87
	12x16.5 Solid Tires (In Place of Standard Tires)	\$ 2,196.32
	12x16.5 Premium Tires (In Place of Standard Tires)	\$ 235.64
	Diamond Coating	\$ 3,018.83
	Counterweights 510lbs (3 on Each Side)	\$ 617.99
	Counterweights 340lbs (2 on Each Side)	\$ 413.48
	Counterweights 170lbs (1 on Each Side)	\$ 240.08
	Air-Ride Seat	\$ 373.46
	Heated Air-Ride Seat	\$ 520.18
	3" Seat Belt	\$ 142.27
	Foot Throttle (For Selectable EH Joystick Control Machines Only)	\$ 142.27
	5.7" Color Display	\$ 751.37
	Back-Up Camera (Requires 5.7" Color Display)	\$ 751.37
	Radio	\$ 404.59
	Dual Beam Work Lights	\$ 120.04
	Strobe Beacon	\$ 235.64
	Hazard Light Package (Strobe Beacon + 4 Way Flashers)	\$ 480.17
	High Flow (31.7 GPM) (Not available on machines with Mechanical H-F Controls)	\$ 844.74
	Zero-Drift Hydraulic Valve	\$ 208.96
	14-Pin Attachment Control	\$ 400.14
	Block Heater (110V)	\$ 120.04
	Cyclonic Engine Pre-Cleaner	\$ 257.87
	Exhaust Scavenging Pre-Cleaner	\$ 302.33
	Dual Battery (Includes Disconnect)	\$ 280.10
	Battery Disconnect	\$ 35.57
	Synthetic Hydraulic Oil (Recommended for Cold Start Applications)	\$ 133.38
	Rear Lighting Guarding Kit	\$ 222.30
	Fire Extinguisher Kit	\$ 195.62
	Rearview Mirror Kit	\$ 231.19
	Auxiliary LED Lighting Kit	\$ 680.24
	Rear Receiver	\$ 288.99
	Locking Fuel Cap Kit	\$ 146.72
	Level II FOPS Kit	\$ 2,400.84
<b>4.2</b>	<b>Bucket Options:</b>	
	Use this section to offer bucket options such as standard, snow or combination buckets, etc..	
	36" Tree Scoop Bucket	826.96
	42" Tree Scoop Bucket	933.66
	48" Tree Scoop Bucket	1142.62
	66" Rock Bucket (2" Tine Spacing-22 Tines)	2054.05
	66" Rock Bucket (3" Tine Spacing-16 Tines)	1858.43
	72" 0.57 Cubic Yard Low Profile Bucket, Pre-Drilled for BOE	1155.96
	72" 0.57 Cubic Yard Low Profile Bucket, With Teeth	1427.17
	72" 0.71 Cubic Yard Long Floor Low Profile Bucket, Pre-Drilled for BOE	1276
	72" 0.71 Cubic Yard Long Floor Low Profile Bucket, With Teeth	1484.96
	72" 4-In-1 Multi-Purpose Construction Bucket, Pre-Drilled for BOE (Hose Kit Included)	4090.32
	72" 4-In-1 Multi-Purpose Construction Bucket, With Teeth (Hose Kit Included)	4170.35
	74" Bolt on Cutting Edge (For Fertilizer/Slurry Bucket)	471.28
	74" Fertilizer/Slurry Bucket w/ BOE (1.45 Cubic Yard)	2854.33
	75" 0.59 Cubic Yard Low Profile Bucket, Pre-Drilled for BOE	1324.91
	75" 0.59 Cubic Yard Low Profile Bucket, With Teeth	1596.11
	75" 0.74 Cubic Yard Long Floor Low Profile Bucket, Pre-Drilled for BOE	1422.72
	75" 0.74 Cubic Yard Long Floor Low Profile Bucket, With Teeth	1627.24
	75" 0.78 Cubic Yard High-Capacity Bucket, Pre-Drilled for BOE	1418.27
	75" 0.78 Cubic Yard High-Capacity Bucket, With Teeth	1591.67
	75" Rock Bucket (2" Tine Spacing, 24 Tines)	2134.08
	75" Rock Bucket (3" Tine Spacing-18 Tines)	2022.93
	75" Tooth Bar (Fits over BOE)	755.82
	78" 0.62 Cubic Yard Low Profile Bucket, Pre-Drilled for BOE	1493.86
	78" 0.62 Cubic Yard Low Profile Bucket, With Teeth	1605.01
	78" 0.77 Cubic Yard Long Floor Low Profile Bucket, Pre-Drilled for BOE	1560.55
	78" 0.77 Cubic Yard Long Floor Low Profile Bucket, With Teeth	1729.49
	78" 4-In-1 Multi-Purpose Construction Bucket, Pre-Drilled for BOE (Hose Kit Included)	4205.92
	78" 4-In-1 Multi-Purpose Construction Bucket, With Teeth (Hose Kit Included)	4468.23
	78" Bolt On Cutting Edge	377.91
	78" Bolt On Spill Guard (Compatible with 78" 4-In-1 Multipurpose Buckets Only)	168.95
	78" Tooth Bar (Fits over BOE)	915.88
	80" 0.64 Cubic Yard Low Profile Bucket, Pre-Drilled for BOE	1524.98
	80" 0.64 Cubic Yard Low Profile Bucket, With Teeth	1658.36
	80" 0.79 Cubic Yard Long Floor Low Profile Bucket, Pre-Drilled for BOE	1613.9
	80" 0.79 Cubic Yard Long Floor Low Profile Bucket, With Teeth	1778.4
	80" 0.91 Cubic Yard High-Capacity Bucket, Pre-Drilled for BOE	1742.83
	80" 0.91 Cubic Yard High-Capacity Bucket, With Teeth	1996.25
	80" Bolt On Cutting Edge	377.91
	80" Tooth Bar (Fits over BOE)	813.62
	82" 0.65 Cubic Yard Low Profile Bucket, Pre-Drilled for BOE	1556.1
	82" 0.65 Cubic Yard Low Profile Bucket, With Teeth	1707.26
	82" 0.81 Cubic Yard Long Floor Low Profile Bucket, Pre-Drilled for BOE	1649.47
	82" 0.81 Cubic Yard Long Floor Low Profile Bucket, With Teeth	1800.63
	82" Bolt On Cutting Edge	457.94
	82" Tooth Bar (Fits over BOE)	915.88
	84" 1.62 Cubic Yard High-Capacity Light Material Bucket, Pre-Drilled for BOE	2080.73
	84" 4-In-1 Multi-Purpose Construction Bucket, Pre-Drilled for BOE (Hose Kit Included)	4352.63
	84" 4-In-1 Multi-Purpose Construction Bucket, With Teeth (Hose Kit Included)	4592.72
	84" Bolt On Cutting Edge	453.49
	84" Bolt on Spill Guard (Compatible with 84" 4-In-1 Multipurpose Buckets Only)	177.84
	84" Rock Bucket (3" Tine Spacing, 20 Tines)	2138.53
	84" Snow Bucket (1.5 Cubic Yard)	1685.03
	84" Tooth Bar (Fits over BOE)	906.98
	96" Bolt On Cutting Edge	457.94
	96" Snow Bucket (1.7 Cubic Yard)	1845.09

SKID / COMPACT TRACK LOADER  
 OPTIONS - FIXED PRICING  
 SPECIFICATION 4.0

Spec #	Description	Price
4.3	<b>Overtire tracks:</b> Use this section to offer overtire tracks.	
4.4	<b>Forks:</b> Use this section to offer fork options, such as pallet forks, bale handler, etc..	
	42" Pallet Forks (5500 LB)	1058.15
	42" Pallet Forks (6000 LB)	1311.57
	48" Pallet Forks (5500 LB)	1133.73
	48" Pallet Forks (6000 LB)	1498.3
	60" Pallet Forks (6200 LB)	1805.08
	72" Pallet Forks (6200 LB)	2120.74
4.5	<b>Adaptor Plate:</b> Use this section to offer adaptor plate options.	
4.6	<b>Snowblower:</b> Use this section to offer snowblower options.	
4.7	<b>Sweeper:</b> Use this section to offer sweeper options.	
4.8	<b>Backhoe:</b> Use this section to offer backhoe options.	
4.9	<b>Planer:</b> Use this section to offer planer options.	
4.10	<b>Snow Plow:</b> Use this section to offer snow plow options.	
	72" Hydraulic Snow Angle Blade (Hose Kit Included)	3023.28
	72" Low Profile Snow Push	2636.48
	84" Hydraulic Snow Angle Blade (Hose Kit Included)	3143.32
	84" Hydraulic Snow V Blade, with Trip Edge (Hose Kit Included) (Hydraulic Sequencing Control (No Control)	4926.17
	84" Low Profile Snow Push	2720.95
	96" Hydraulic Snow V Blade, with Trip Edge (Hose Kit Included) (Hydraulic Sequencing Control (No Control)	5035.1
	96" Low Profile Snow Push	3009.94
	108" Hydraulic Snow V Blade, with Trip Edge (Hose Kit Included) (Hydraulic Sequencing Control (No Control)	5175.14
	120" Low Profile Snow Push	3370.07
4.11	<b>Hydraulic breaker:</b> Use this section to offer hydraulic breaker options.	
4.12	<b>Grapple:</b> Use this section to offer grapple options.	
4.13	<b>Landscape:</b> Use this section to offer landscape options.	
4.14	<b>Grader:</b> Use this section to offer grader options.	
4.15	<b>Auger:</b> Use this section to offer auger options.	

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Spec #	Description	Price
4.16	<b>Wheel saw:</b> Use this section to offer wheel saw options.	
4.17	<b>Vibratory roller:</b> Use this section to offer vibratory roller options.	
4.18	<b>Other:</b> Use this section to offer any other option not already covered.	
4.19	<b>EXTENDED WARRANTY OPTIONS</b> Use this section to offer performance/warranty options, number these items starting with 20.1, 20.2, 20.3, etc. <b>(Specify years, miles or hours extended term covers.)</b>	
4.20	<b>NEW EQUIPMENT RENTAL PROGRAM</b> If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions. <b>Hourly Rental Rate:</b> \$ <b>Weekly Rental Rate:</b> \$ <b>Monthly Rental Rate:</b> \$ <b>Percent (%) of Rental Fee applied to purchase price:</b> %  <b>If the new rental equipment is purchased and finance</b> Charges are applicable for the actual rental term only. State the actual interest rate here: %	
4.21	<b>VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM</b> (See Solicitation Special Terms and Conditions.) <b>DEDUCT cost per Used Hour from the original Contract Price</b> \$	
4.22	<b>DELIVERY STARTING POINT - City, State, Zip</b> Hibbing, MN 55746 (See Special Terms and Conditions - no flat rate allowed.) <b>Price Per Loaded Mile:</b> \$4 (\$250 minimum)	
4.23	<b>INSTALLATION - PER HOUR (Hourly Shop Rate):</b> Installation services may be requested on an "as needed" basis - see special terms and conditions.)	\$95.00
4.24	<b>PRICE FOR ADDITIONAL MANUALS</b> (1 of each included at no cost, per specs) <b>ADDITIONAL SERVICE MANUAL</b> Digital \$20.00 Paper \$85.00 <b>ADDITIONAL PARTS MANUAL</b> Digital \$15.00 Paper \$155.00 <b>PRICE FOR ADDITIONAL OPERATIONS MANUAL</b> Digital \$20.00 Paper \$85.00	
4.25	<b>DISCOUNT OFF LIST PRICE FOR RELATED PARTS &amp; ACCESSORIES</b> (See Special Terms and Conditions)	%