

Skid Steer / Compact Track Loaders
FIXED PRICING
(BASE UNIT INFORMATION)
 Specification 3.0

| | |
|-------------------|---------------------------------------|
| Vendor Name: | <u>L&L Rentals Inc.</u> |
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| Spec # | Information Requested | Answer |
|------------|--|---|
| 3.1 | MAKE AND MODEL | Wacker Neuson SW24 (Radial Lift) |
| | Engine Type and SAE net HP | Kohler KDI3404 w/DOC 74 HP |
| | Tier | Tier 4 Final |
| | Length w/o attachments | 117.5 in |
| | Height with operator cab | 83.2 in |
| | Ground clearance | 9 in |
| | Maximum height to bucket hinge pin | 126.8 in |
| | Breakout force | 6941 lbf |
| | Reach at maximum height | 29.7 in |
| | Dump angle at maximum height | 44 degrees |
| | Dump height with standard bucket | 99.8 in |
| | Front clearance circle with standard bucket | 88.6 in |
| | Rear clearance circle | 71.3 in |
| | Tipping load - SAE rated | 4800 lbs |
| | Rated operating capacity - SAE | 2400 lbs |
| | Standard bucket capacity - SAE heaped rating | .57 CYD |
| | Operating weight - SAE rated | 7840 lbs |
| | Travel speed | 7.2 mph (One Speed)/ 12 mph (Two Speed) |
| | Fuel tank capacity | 40 US gal |
| | Cold weather starting assist | Glow Plugs |
| | Battery CCA | 950 cca |
| | Alternator size - amps | 120A |
| | Transmission type | Hydrostatic |
| | Tire / Track size / width | Construction Tread 12x16.5, 72 in |
| | Final drive chains and drive method | |
| | Final drive chain adjustment / maintenance | 500 hours |
| | Gauges / instrumentation | Gauges- Fuel Level, Engine Coolant Temp., Engine Oil Pressure, Hour Meter, Hydraulic Oil Temperature, Engine Speed, Hour to Next Maintenance Indicators- Engine Oil Pressure Fault, Coolant Over-Temp, Low Battery Charge, Hydraulic Oil Filter Restriction, Hydraulic Over Temperature, Air Filter Restriction |
| | Pump type - GPM and PSI | 22.1 gpm/ 3480 PSI |
| | Control valves | |
| | Hydraulic oil cooler | Included air to oil |
| | Drive controls | Mechanical Hand-Foot Controls |
| | Lift and tilt controls | Mechanical Hand-Foot Controls |
| | Engine speed control | Mechanical Hand Controls |
| | Work lights - front | Included 2 Single Beam working lights |
| | Work lights - rear | Included 2 single beam working lights |
| | Warranty | 3 year 3000 hour full/ 4 year 4000 hour powertrain/ 5 year 5000 hour electrical system |
| | BASE UNIT PRICE: | \$45,725.02 |

| Spec # | Description | Price |
|-----------------------------|---|---------------------|
| Price for base unit: | | \$ 45,725.02 |
| 4.1 | <p>Skid/Compact Track Loader Options: Use this section to offer additional skid/track loader options such as hand controls, gauges, heater, enclosed cab etc. These options should be for skid steer power unit and not attachments.</p> | |
| | Enclosed ROPS/FOPS Level 1 Cab w/ HVAC | Std |
| | 2 Front Single Beam Working Lights | Std |
| | 2 Rear Working Lights | Std |
| | Hydraulic Coupler | Std |
| | Hydraulic Bucket Leveling | Std |
| | Dual Armrest | Std |
| | Ride Control | Std |
| | Polycarbonate Door | \$ 1,978.47 |
| | Selectable EH Joystick Controls (ISO/H-Pattern) (Includes 5.7" Color Display) | \$ 2,338.60 |
| | EH Hand-Foot Controls (Joysticks+Foot Pedals) (Includes 5.7" Color Display) | \$ 2,338.60 |
| | 12x16.5 Severe Duty Tires (In Place of Standard Tires) | \$ 586.87 |
| | 12x16.5 Solid Tires (In Place of Standard Tires) | \$ 2,196.32 |
| | 12x16.5 Premium Tires (In Place of Standard Tires) | \$ 235.64 |
| | Diamond Coating | \$ 3,018.83 |
| | Counterweights 510lbs (3 on each side) | \$ 617.99 |
| | Counterweights 340lbs (2 on each side) | \$ 413.48 |
| | Counterweights 170lbs (1 on each side) | \$ 240.08 |
| | Air-Ride Seat | \$ 373.46 |
| | Heated Air-Ride Seat | \$ 520.18 |
| | 3" Seat Belt | \$ 142.27 |
| | Foot Throttle (For Selectable EH Joystick Control Machines Only) | \$ 142.27 |
| | 5.7" Color Display | \$ 751.37 |
| | Back-Up Camera (Requires 5.7" Color Display) | \$ 751.37 |
| | Radio | \$ 404.59 |
| | Dual Beam Work Lights | \$ 120.04 |
| | Strobe Beacon | \$ 235.64 |
| | Hazard Light Package (Strobe Beacon + 4-Way Flashers) | \$ 480.17 |
| | High Flow (31.7 gpm) (Not available with Mechanical H-F controls) | \$ 844.74 |
| | Zero-Drift Hydraulic Valve | \$ 208.96 |
| | 14-Pin Attachment Control | \$ 400.14 |
| | Block Heater (110V) | \$ 120.04 |
| | Cyclonic Engine Pre-Cleaner | \$ 257.87 |
| | Exhaust Scavenging Pre-Cleaner | \$ 302.33 |
| | Dual Battery (Includes Disconnect) | \$ 280.10 |
| | Battery Disconnect | \$ 35.57 |
| | Synthetic Hydraulic Oil (Recommended for Cold Start Applications) | \$ 133.38 |
| | Rear Light Guarding Kit | \$ 222.30 |
| | Fire Extinguisher Kit | \$ 195.62 |
| | Rearview Mirror Kit | \$ 231.19 |
| | Rear Receiver | \$ 288.99 |
| | Locking Fuel Cap Kit | \$ 146.72 |
| | Level II FOPS Kit | \$ 2,400.84 |
| 4.2 | <p>Bucket Options: Use this section to offer bucket options such as standard, snow or combination buckets, etc.</p> | |
| | 36" Tree Scoop Bucket | 826.96 |
| | 42" Tree Scoop Bucket | 933.66 |
| | 48" Tree Scoop Bucket | 1142.62 |
| | 66" Rock Bucket (2" Tine Spacing-22 Tines) | 2054.05 |
| | 66" Rock Bucket (3" Tine Spacing-16 Tines) | 1858.43 |
| | 72" 0.57 Cubic Yard Low Profile Bucket, Pre-Drilled for BOE | 1155.96 |
| | 72" 0.57 Cubic Yard Low Profile Bucket, with Teeth | 1427.17 |
| | 72" 0.71 Cubic Yard Long Floor Low Profile Bucket, Pre-Drilled for BOE | 1276 |
| | 72" 0.71 Cubic Yard Long Floor Low Profile Bucket, With Teeth | 1484.96 |
| | 72" 4-in-1 Multi-Purpose Construction Bucket, Pre-Drilled for BOE (Hose Kit Included) | 4090.32 |
| | 72" 4-in-1 Multi-Purpose Construction Bucket, with Teeth (Hose Kit Included) | 4170.35 |
| | 74" Bolt on Cutting Edge (For Fertilizer/Slurry Bucket) | 471.28 |
| | 74" Fertilizer/Slurry Bucket w/ BOE (1.45 Cubic Yard) | 2854.33 |
| | 75" 0.59 Cubic Yard Low Profile Bucket, Pre-Drilled for BOE | 1324.91 |
| | 75" 0.59 Cubic Yard Low Profile Bucket, With Teeth | 1596.11 |
| | 75" 0.74 Cubic Yard Long Floor Low Profile Bucket, Pre-Drilled for BOE | 1422.72 |
| | 75" 0.74 Cubic Yard Long Floor Low Profile Bucket, With Teeth | 1627.24 |
| | 75" 0.78 Cubic Yard High-Capacity Bucket, Pre-Drilled for BOE | 1418.27 |
| | 75" 0.78 Cubic Yard High-Capacity Bucket, With Teeth | 1591.67 |
| | 75" Rock Bucket (2" Tine Spacing- 24 tines) | 2134.08 |
| | 75" Rock Bucket (3" Tine Spacing-18 Tines) | 2022.93 |
| | 75" Tooth Bar (Fits over BOE) | 755.82 |
| | 78" 0.62 Cubic Yard Low Profile Bucket, Pre-Drilled for BOE | 1493.86 |
| | 78" 0.62 Cubic Yard Low Profile Bucket, With Teeth | 1605.01 |
| | 78" 0.77 Cubic Yard Long Floor Low Profile Bucket, Pre-Drilled for BOE | 1560.55 |
| | 78" 0.77 Cubic Yard Long Floor Low Profile Bucket, With Teeth | 1729.49 |
| | 78" 4-in-1 Multi-Purpose Construction Bucket, Pre-Drilled for BOE (Hose Kit Included) | 4205.92 |
| | 78" 4-in-1 Multi-Purpose Construction Bucket, with Teeth (Hose Kit Included) | 4468.23 |
| | 78" Bolt On Cutting Edge | 377.91 |
| | 78" Bolt On Spill Guard (Compatible with 78" 4-in-1 Multipurpose Buckets Only) | 168.96 |
| | 78" Tooth Bar (Fits over BOE) | 915.88 |
| | 80" 0.64 Cubic Yard Low Profile Bucket, Pre-Drilled for BOE | 1524.98 |
| | 80" 0.64 Cubic Yard Low Profile Bucket, With Teeth | 1658.36 |
| | 80" 0.79 Cubic Yard Long Floor Low Profile Bucket, Pre-Drilled for BOE | 1613.9 |
| | 80" 0.79 Cubic Yard Long Floor Low Profile Bucket, With Teeth | 1778.4 |
| | 80" Bolt On Cutting Edge | 377.91 |
| | 80" Tooth Bar (Fits over BOE) | 813.62 |
| | 82" 0.65 Cubic Yard Low Profile Bucket, Pre-Drilled for BOE | 1556.1 |
| | 82" 0.65 Cubic Yard Low Profile Bucket, With Teeth | 1707.26 |
| | 82" 0.81 Cubic Yard Long Floor Low Profile Bucket, Pre-Drilled for BOE | 1649.47 |
| | 82" 0.81 Cubic Yard Long Floor Low Profile Bucket, With Teeth | 1800.63 |
| | 82" Bolt On Cutting Edge | 457.94 |
| | 82" Tooth Bar (Fits over BOE) | 915.88 |
| | 84" 1.62 Cubic Yard High-Capacity Light Material Bucket, Pre-Drilled for BOE | 2080.73 |
| | 84" 4-in-1 Multi-Purpose Construction Bucket, Pre-Drilled for BOE (Hose Kit Included) | 4352.63 |
| | 84" 4-in-1 Multi-Purpose Construction Bucket, with Teeth (Hose Kit Included) | 4592.72 |
| | 84" Bolt On Cutting Edge | 453.49 |
| | 84" Bolt on Spill Guard (Compatible with 84" 4-in-1 Multipurpose Buckets Only) | 177.84 |
| | 84" Rock Bucket (3" Tine Spacing- 20 Tines) | 2138.53 |
| | 84" Snow Bucket (1.5 Cubic Yard) | 1685.03 |
| | 84" Tooth Bar (Fits over BOE) | 906.98 |
| | 96" Bolt On Cutting Edge | 457.94 |
| | 96" Snow Bucket (1.7 Cubic Yard) | 1845.09 |

SKID / COMPACT TRACK LOADER
 OPTIONS - FIXED PRICING
 SPECIFICATION 4.0

| Spec # | Description | Price |
|--------|--|---------|
| 4.3 | Overtire tracks: Use this section to offer overtire tracks. | |
| 4.4 | Forks: Use this section to offer fork options, such as pallet forks, bale handler, etc.. | |
| | 42" Pallet Forks (5500 LB) | 1055.15 |
| | 42" Pallet Forks (6000 LB) | 1311.57 |
| | 48" Pallet Forks (5500 LB) | 1133.73 |
| | 48" Pallet Forks (6000 LB) | 1498.3 |
| | 60" Pallet Forks (6200 LB) | 1805.08 |
| | 72" Pallet Forks (6200 LB) | 2120.74 |
| 4.5 | Adaptor Plate: Use this section to offer adaptor plate options. | |
| 4.6 | Snowblower: Use this section to offer snowblower options. | |
| 4.7 | Sweeper: Use this section to offer sweeper options. | |
| 4.8 | Backhoe: Use this section to offer backhoe options. | |
| 4.9 | Planer: Use this section to offer planer options. | |
| 4.10 | Snow Plow: Use this section to offer snow plow options. | |
| | 72" Hydraulic Snow Angle Blade (Hose Kit Included) | 3023.28 |
| | 72" Low Profile Snow Push | 2636.48 |
| | 84" Hydraulic Snow Angle Blade (Hose Kit Included) | 3143.32 |
| | 84" Hydraulic Snow V Blade, with Trip Edge (Hose Kit Included) (Hydraulic Sequencing Control (No Contr | 4926.17 |
| | 84" Low Profile Snow Push | 2720.95 |
| | 96" Hydraulic Snow V Blade, with Trip Edge (Hose Kit Included) (Hydraulic Sequencing Control (No Contr | 5055.1 |
| | 96" Low Profile Snow Push | 3009.94 |
| | 108" Hydraulic Snow V Blade, with Trip Edge (Hose Kit Included) (Hydraulic Sequencing Control (No Con | 5175.14 |
| | 120" Low Profile Snow Push | 3370.07 |
| 4.11 | Hydraulic breaker: Use this section to offer hydraulic breaker options. | |
| 4.12 | Grapple: Use this section to offer grapple options. | |
| 4.13 | Landscape: Use this section to offer landscape options. | |
| 4.14 | Grader: Use this section to offer grader options. | |
| 4.15 | Auger: Use this section to offer auger options. | |

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| Spec # | Description | Price |
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| 4.16 | Wheel saw: Use this section to offer wheel saw options. | |
| 4.17 | Vibratory roller: Use this section to offer vibratory roller options. | |
| 4.18 | Other: Use this section to offer any other option not already covered. | |
| 4.19 | EXTENDED WARRANTY OPTIONS Use this section to offer performance/warranty options, number these items starting with 20.1, 20.2, 20.3, etc. <u>(Specify years, miles or hours extended term covers.)</u> | |
| 4.20 | NEW EQUIPMENT RENTAL PROGRAM If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions. | |
| | Hourly Rental Rate: \$ | |
| | Weekly Rental Rate: \$ | |
| | Monthly Rental Rate: \$ | |
| | Percent (%) of Rental Fee applied to purchase price: | % |
| | If the new rental equipment is purchased and finance Charges are applicable for the actual rental term only. State the actual interest rate here: | |
| 4.21 | VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM (See Solicitation Special Terms and Conditions.) DEDUCT cost per Used Hour from the original Contract Price | \$ |
| 4.22 | DELIVERY STARTING POINT - City, State, Zip (See Special Terms and Conditions - no flat rate allowed.) | Hibbing, MN 55746 \$4 (\$250 minimum) |
| 4.23 | INSTALLATION - PER HOUR (Hourly Shop Rate): Installation services may be requested on an "as needed" basis - see special terms and conditions.) | \$95.00 |
| 4.24 | PRICE FOR ADDITIONAL MANUALS (1 of each included at no cost, per specs) | |
| | ADDITIONAL SERVICE MANUAL | |
| | Digital | \$20.00 |
| | Paper | \$85.00 |
| | ADDITIONAL PARTS MANUAL | |
| | Digital | \$15.00 |
| | Paper | \$155.00 |
| | PRICE FOR ADDITIONAL OPERATIONS MANUAL | |
| | Digital | \$20.00 |
| | Paper | \$85.00 |
| 4.25 | DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES (See Special Terms and Conditions) | % |