

**Skid Steer / Compact Track Loaders**  
 FIXED PRICING  
 (BASE UNIT INFORMATION)  
 Specification 3.0

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Spec #	Information Requested	Answer
3.1	<b>MAKE AND MODEL</b>	Wacker Neuson SW16 (Radial Lift)
	Engine Type and SAE net HP	Kohler KDI 1903 w/DOC 56 HP
	Tier	Tier 4 Final
	Length w/o attachments	106.6 in
	Height with operator cab	81.5 in
	Ground clearance	7.6 in
	Maximum height to bucket hinge pin	118.1 in
	Breakout force	5300 lbf (bucket)
	Reach at maximum height	34.1 in
	Dump angle at maximum height	42 degrees
	Dump height with standard bucket	90.6 in
	Front clearance circle with standard bucket	84.1 in
	Rear clearance circle	61.9 in
	Tipping load - SAE rated	3200 lbs
	Rated operating capacity - SAE	1600 lbs
	Standard bucket capacity - SAE heaped rating	.47 CYD
	Operating weight - SAE rated	6170 lbs
	Travel speed	8 mph (One Speed)/ 12 mph (Two Speed)
	Fuel tank capacity	30 US gal
	Cold weather starting assist	Glow Plugs
	Battery CCA	950 cca
	Alternator size - amps	100A
	Transmission type	Hydrostatic
	Tire / Track size / width	Camso 10"x16.5" All-Terrain 65.9 in
	Final drive chains and drive method	#100 ASME/ANSI Heavy Series Roller Chain, Single Strand Continuous; Bowtie Chain Drive System
	Final drive chain adjustment / maintenance	500 hours
	Gauges / instrumentation	Gauges- Fuel Level, Engine Coolant Temp., Engine Oil Pressure, Hour Meter, Hydraulic Oil Temperature, Engine Speed, Hours to Next maintenance Indicators- Engine Oil Pressure Fault, Coolant Over-Temp, Low Battery Charge, Hydraulic Oil Filter Restriction, Hydraulic Over Temperature, Air Filter Restriction
	Pump type - GPM and PSI	Danfoss Tandem Hydrostatic Axial Piston 20 gpm/ 3500 PSI
	Control valves	Electrically Proportional for working and auxiliary functions
	Hydraulic oil cooler	Included air to oil
	Drive controls	Mechanical Hand-Foot Controls
	Lift and tilt controls	Mechanical Hand-Foot Controls
	Engine speed control	Mechanical Hand Controls
	Work lights - front	Included 2 single beam working lights
	Work lights - rear	Included 2 single beam working lights
	Warranty	3 year 3000 hour full/ 4 year 4000 hour powertrain/ 5 year 5000 hour electrical system
	<b>BASE UNIT PRICE:</b>	40800.98

**SKID / COMPACT TRACK LOADER**  
**OPTIONS - FIXED PRICING**  
**SPECIFICATION 4.0**

Spec #	Description	Price
<b>Price for base unit:</b>		<b>\$40,800.98</b>
<b>4.1</b>	<b>Skid/Compact Track Loader Options:</b>	
	Use this section to offer additional skid/track loader options such as hand controls, gauges, heater, enclosed cab etc.. These options should be for skid steer power unit and not attachments.	
	Enclosed ROPS Cab w/ HVAC	Std
	Two-Speed Drive	Std
	Hydraulic Coupler	Std
	Variable Speed Fan	Std
	Hydraulic Bucket Leveling	Std
	Mechanical Suspension Seat	Std
	Dual Armrest	Std
	Ride Control	Std
	2 Front Single Beam Working Lights	Std
	2 Rear Working Lights	Std
	Polycarbonate Door	\$1,978.47
	Selectable EH Joystick Controls (ISO/H-Pattern)	\$2,071.84
	10x16.5 Premium Tires (In place of standard tires)	\$142.27
	10x16.5 Severe Duty Tires (In Place of Standard Tires)	\$377.91
	10x16.5 Solid Tires (In Place of Standard Tires)	\$1,129.28
	12x16.5 Standard Tires (In Place of 10x16.5 Standard Tires)	\$164.50
	12x16.5 Premium Tires (In Place of Standard Tires)	\$400.14
	12x16.5 Severe Duty Tires (In Place of Standard Tires)	\$751.37
	Diamond Coating	\$3,018.83
	Air-Ride Seat	\$373.46
	Heated Air-Ride Seat	\$520.18
	3" Seat Belt	\$142.27
	Cyclonic Engine Pre-Cleaner	\$257.87
	14-Pin Attachment Control	\$400.14
	Block Heater (110V)	\$120.04
	Counterweights 170 LBS (1 on Each Side)	\$240.08
	Counterweights 340 LBS (2 on Each Side)	\$413.48
	Dual Beam Work Lights	\$120.04
	Radio	\$404.59
	Strobe Beacon	\$235.64
	Zero-Drift Hydraulic Valve	\$208.96
	Battery Disconnect	\$35.57
	Foot Throttle (For EH Controls Only)	\$142.27
	Synthetic Hydraulic Oil (Recommended for Cold Start Applications)	\$97.81
	Rear Light Guarding Kit	\$222.30
	Fire Extinguisher Kit	\$195.62
	Hazard Lights Kit (Strobe+4 Way Flashers)	\$724.70
	Single Point Lift Kit	\$1,934.01
	Rear Receiver	\$288.99
	Level II FOPS Kit	\$2,400.84
	Locking Fuel Cap	\$146.72
	Rearview Mirror Kit	\$231.19
	Auxiliary Lighting Kit- Radial	\$680.24
	LED Flood Light	\$342.34
<b>4.2</b>	<b>Bucket Options:</b>	
	Use this section to offer bucket options such as standard, snow or combination buckets, etc..	
	66" 1.1 Cubic Yard Specialty Light Material Bucket	\$1,885.10
	66" Bolt on Cutting Edge (Light Material Bucket)	\$435.71
	68" .74 Cubic Yard High Capacity Bucket	\$1,329.35
	68" 0.47 Cubic Yard Low Profile Bucket	\$1,124.84
	68" 0.62 Cubic Yard Long Floor Low Profile Bucket	\$1,222.65
	68" Bolt on Cutting Edge	\$351.23
	68" Bolt on Spill Guard (High Capacity Bucket)	\$213.41
	75" 0.59 Cubic Yard Low Profile Bucket	\$1,311.57
	75" 0.71 Cubic Yard Long Floor Low Profile Bucket	\$1,396.04
	75" Bolt on cutting Edge	\$346.79
	84" 1.5 Cubic Yard Snow Bucket	\$1,685.03
	96" 1.7 Cubic Yard Snow Bucket	\$1,845.09
	Bolt on Side Cutters (Sold in Pairs)	\$71.14
	Replacement Bolt On Tooth Assembly (Individual Tooth)	\$40.01
<b>4.3</b>	<b>Overtire tracks:</b>	
	Use this section to offer overtire tracks.	

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4.4	<b>Forks:</b>	
	Use this section to offer fork options, such as pallet forks, bale handler, etc..	
	42" Pallet Forks (45" wide, 2" Drop, 5500 LBS)	\$1,058.15
	42" Pallet Forks (45" wide, 2" Drop, 6000 LBS)	\$1,311.57
	48" Pallet Forks (45" wide, 2" Drop, 5500 LBS)	\$1,133.73
	48" Pallet Forks (45" wide, 2" Drop, 6000 LBS)	\$1,498.30
4.5	<b>Adaptor Plate:</b>	
	Use this section to offer adaptor plate options.	
4.6	<b>Snowblower:</b>	
	Use this section to offer snowblower options.	
4.7	<b>Sweeper:</b>	
	Use this section to offer sweeper options.	
4.8	<b>Backhoe:</b>	
	Use this section to offer backhoe options.	
4.9	<b>Planer:</b>	
	Use this section to offer planer options.	
4.10	<b>Snow Plow:</b>	
	Use this section to offer snow plow options.	
	72" Hydraulic Snow Angle Blade (Includes Hose Kit)	\$3,023.28
	72" Low Profile Snow Push	\$2,636.48
	84" Hydraulic Snow Angle Blade (Hose Kit Included)	\$3,143.32
	84" Hydraulic Snow V Blade, with Trip Edge (Hose Kit Included) (Hydraulic Sequencing Control (No Control	\$4,926.17
	84" Low Profile Snow Push	\$2,720.95
	96" Hydraulic Snow V Blade, With Trip Edge (Hose Kit Included) (Hydraulic Sequencing Control (No Contro	\$5,055.10
96" Low Profile Snow Push	\$3,009.94	
4.11	<b>Hydraulic breaker:</b>	
	Use this section to offer hydraulic breaker options.	
4.12	<b>Grapple:</b>	
	Use this section to offer grapple options.	
4.13	<b>Landscape:</b>	
	Use this section to offer landscape options.	
4.14	<b>Grader:</b>	
	Use this section to offer grader options.	
4.15	<b>Auger:</b>	
	Use this section to offer auger options.	

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Spec #	Description	Price
4.16	<b>Wheel saw:</b> Use this section to offer wheel saw options.	
4.17	<b>Vibratory roller:</b> Use this section to offer vibratory roller options.	
4.18	<b>Other:</b> Use this section to offer any other option not already covered.	
4.19	<b>EXTENDED WARRANTY OPTIONS</b> Use this section to offer performance/warranty options, number these items starting with 20.1, 20.2, 20.3, etc. <b>(Specify years, miles or hours extended term covers.)</b>	
4.20	<b>NEW EQUIPMENT RENTAL PROGRAM</b> If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.	
	Hourly Rental Rate:	\$
	Weekly Rental Rate:	\$
	Monthly Rental Rate:	\$
	Percent (%) of Rental Fee applied to purchase price:	%
	<b>If the new rental equipment is purchased and finance</b> Charges are applicable for the actual rental term only. State the actual interest rate here:	
4.21	<b>VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM</b> (See Solicitation Special Terms and Conditions.) <b>DEDUCT</b> cost per Used Hour from the original Contract Price	\$
4.22	<b>DELIVERY STARTING POINT - City, State, Zip</b> (See Special Terms and Conditions - no flat rate allowed.)	Hibbing, MN 55746
	<b>Price Per Loaded Mile:</b>	\$4 (\$250 minimum)
4.23	<b>INSTALLATION - PER HOUR (Hourly Shop Rate):</b> Installation services may be requested on an "as needed" basis - see special terms and conditions.	\$95.00
4.24	<b>PRICE FOR ADDITIONAL MANUALS (1 of each included at no cost, per specs)</b> <b>ADDITIONAL SERVICE MANUAL</b>	
	Digital	\$20.00
	Paper	\$85.00
	<b>ADDITIONAL PARTS MANUAL</b>	
	Digital	\$15.00
	Paper	\$155.00
	<b>PRICE FOR ADDITIONAL OPERATIONS MANUAL</b>	
	Digital	\$20.00
	Paper	\$85.00
4.25	<b>DISCOUNT OFF LIST PRICE FOR RELATED PARTS &amp; ACCESSORIES</b> (See Special Terms and Conditions)	%