

Admin Minnesota

Office of State Procurement

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Persons with a hearing or speech disability can contact us through the Minnesota Relay Service by dialing 711 or 1.800.627.3529.

CONTRACT RELEASE: S-854(5)

DATE: AUGUST 20, 2020

PRODUCT/SERVICE: SNOW BLOWERS, ENGINE DRIVEN AND ATTACHMENTS

CONTRACT PERIOD: AUGUST 1, 2020, THROUGH APRIL 30, 2021

EXTENSION OPTIONS: UP TO 48 MONTHS

ACQUISITION MANAGEMENT SPECIALIST: JEFFREY COMBS

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E-MAIL: jeffrey.combs@state.mn.us

WEB SITE: www.mmd.admin.state.mn.us

NOTIFICATION OF MULTIPLE AWARDS

This release contains multiple awards for similar or like items. State agencies and CPV members should review and compare all multiple award Contract Vendors in order to ensure the best value for their potential purchase. Factors such as, but not limited to, cost, equipment warranty terms, vendor location, delivery lead times, available substitutes, selected options and current fleet and equipment or parts inventory levels all may contribute to the total cost/value of an individual purchase. Multiple vendors may be able to satisfy the requirements of the purchaser and therefore it is important for the purchaser to review all Contracts and Contract prices before executing an order.

CONTRACT VENDOR

CONTRACT NO.

TERMS

DELIVERY

CRYTEEL TRUCK EQUIPMENT

1130 73RD Avenue. NE
Fridley, MN 55432

179972

NET 30

60-120 DAYS ARO

CONTACT: Josh Taylor
EMAIL: jtaylor@crysteeltruck.com

PHONE: 763.235.5478
FAX: 763.571.5091

VENDOR NO.: 0000210054

PRICE SCHEDULE:

Larue

[http://www.mmd.admin.state.mn.us/pdf/S-854\(5\)Crysteel-LaRuePriceSchedule.Pdf](http://www.mmd.admin.state.mn.us/pdf/S-854(5)Crysteel-LaRuePriceSchedule.Pdf)

FAIR MANUFACTURING

2900 Alumax RD
Yankton, SD 57078

179968

NET 30

45-90 DAYS ARO

CONTACT: Lydel Thomas
EMAIL: sales@fairmfg.com

PHONE: 605.653.3247

FAX: 605.653.3800

VENDOR NO.: 0001011775

PRICE SCHEDULE:

Snocrete 639D

[http://www.mmd.admin.state.mn.us/pdf/S-854\(5\)FAIRM-Snocrete639D.Pdf](http://www.mmd.admin.state.mn.us/pdf/S-854(5)FAIRM-Snocrete639D.Pdf)

Snocrete 948D

[http://www.mmd.admin.state.mn.us/pdf/S-854\(5\)FAIRM-Snocrete948D.Pdf](http://www.mmd.admin.state.mn.us/pdf/S-854(5)FAIRM-Snocrete948D.Pdf)

CONTRACT VENDOR

CONTRACT NO.

TERMS

DELIVERY

KODIAK, LLC
1350 Pomerille Avenue
Burley, ID 83318

179969

NET 30 120-180 DAYS ARO

VENDOR NO.: 0000986820

CONTACT: Scott Pilling
EMAIL: scott@kodiakamerica.us

PHONE: 208.312.5868
FAX: 208.260.5421

PRICE SCHEDULE:

[http://www.mmd.admin.state.mn.us/pdf/S-854\(5\)KodiakPriceSchedule.pdf](http://www.mmd.admin.state.mn.us/pdf/S-854(5)KodiakPriceSchedule.pdf)

Models Available:

- Kodiak 3036
- Kodiak 3640
- Kodiak 3644 Hydrostatic
- Kodiak 3644 Mechanical
- Kodiak 4852

MACQUEEN EQUIPMENT, INC.

179973

NET 30 90 DAYS ARO

1125 7th St. East
St. Paul, MN 55117

CONTACT: Mike Purdy
EMAIL: mike.purdy@macqueengroup.com

PHONE: 651.245.3313
FAX: 651.645.6668

VENDOR NO.: 0000198821

PRICE SCHEDULE:

Sno-Go [http://www.mmd.admin.state.mn.us/pdf/S-854\(5\)MACQUEEN-SnoGo.Pdf](http://www.mmd.admin.state.mn.us/pdf/S-854(5)MACQUEEN-SnoGo.Pdf)

MB COMPANIES

179970

NET 30 300 DAYS ARO

1200 Park St.
Chilton, WI 53014

CONTACT: Stephen D. Mueller
EMAIL: smueller@m-bco.com

PHONE: 920.898.1077
FAX: 920.849.2629

VENDOR NO.: 0000255408

PRICE SCHEDULE:

H2000 [http://www.mmd.admin.state.mn.us/pdf/S-854\(5\)MBCOMPANIES-H2000.Pdf](http://www.mmd.admin.state.mn.us/pdf/S-854(5)MBCOMPANIES-H2000.Pdf)

TITAN MACHINERY

179971

NET 30 5-90 DAYS ARO

6340 CO RD 101 East
Shakopee, MN 55379

CONTACT: Andy Bethel
EMAIL: andy.bethel@titanmachinery.com

PHONE: 612.741.3321
FAX: 952.445.0365

VENDOR NO.: 0000251892

PRICE SCHEDULE:

SnowBlast [http://www.mmd.admin.state.mn.us/pdf/S-854\(5\)TITAN-SnowBlast.Pdf](http://www.mmd.admin.state.mn.us/pdf/S-854(5)TITAN-SnowBlast.Pdf)

Contract Release: S-854(5)

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
TWIN STAR EQUIPMENT 1950 202 nd St E Clearwater, MN 55320	179589	Net 30	180 DAYS ARO
VENDOR NO.: 0001017896	CONTACT: Eric Fenske EMAIL: efenske@twinstartruck@gmail.com		PHONE: 320.558.2800

PRICE SCHEDULE:

[http://www.mmd.admin.state.mn.us/pdf/S-854\(5\)TwinStarPriceSchedule.pdf](http://www.mmd.admin.state.mn.us/pdf/S-854(5)TwinStarPriceSchedule.pdf)

Models Available:

RPM TECH 215

RPM TECH 217

RPM TECH 220

RPM TECH HS300

CONTRACT USERS. This Contract is available to the following entities as indicated by the checked boxes below.

- State agencies
- Cooperative Purchasing Venture (CPV) members

STATE AGENCY CONTRACT USE. This Contract must be used by State agencies unless a specific exception is granted in writing by the AMS listed above.

STATE AGENCY ORDERING INSTRUCTIONS. Orders are to be placed directly with the Contract Vendor. State agencies should use a Contract release order (CRO) or a blanket purchase order (BPC). The person ordering should include his or her name and phone number. Orders may be submitted via fax.

CONTRACT FEEDBACK. If these commodities or service can be better structured to help you with your business needs, let us know. We solicit your comments and suggestions to improve all of our contracts so that they may better serve your business needs. If you have a need for which no contract currently exists, or you would like to be able to use an existing state contract that is not available to your entity, whether a state agency or CPV, please contact us. If you have specific comments or suggestions about an individual contract you can submit those via the [Contract Feedback Form](#).

HOW TO USE THIS MASTER CONTRACT

Step 1: Request a Quote

Request a quote from one of the Contract Vendors listed on this Contract Release. **Note that you should not request a quote from a Contract Vendor whose contract is not fully executed or on a contract that is expired.**

At a minimum the quote must include:

1. Contract vendor's name.
2. Name of contract vendor's representative providing the quote.
3. Date of quote.
4. State Contract Release S-854(5) and Contract number.
5. Detailed description of the Contract product(s) or item(s) being provided. Individual price, quantity and the agreed upon ARO.
6. Detailed description of the products that will be order and the title of the person accepted the order. Price per product ordered and state the agreed upon ARO per order.
7. Total price for all products/items quoted.
8. Expiration date of quote.
9. Delivery charges must clearly state the delivery charge per loaded mile and the delivery starting point.

Mileage distance will be the distance from the delivery starting point to the Ordering Entity's delivery point only. Mileage distances will be determined from <https://www.google.com/maps> or <https://www.mapquest.com>. The ordering agency may use the Contract Vendor delivery, may pick up the equipment, or may contract for delivery with anyone it chooses. The delivery charge may be a factor in the award.

Step 2: The Ordering Entity is to verify the quote to confirm contract pricing and that the After Receipt of Order (ARO), offered meets the business need.

Detailed Pricing for the Snow Blowers, Engine Driven and Attachments is available on the MnDOT Contract Specifications Index web

page: www.dot.state.mn.us/maintenance/equipment/contracts/contracts.html

The following information explains the methods for calculating and/or confirming the contract prices.

For FIXED PRICING, LOCATE the contract price by following these steps:

- 1) Locate the appropriate price list using this release and the MnDOT web page.
- 2) Calculate the Contract Price by locating the Fixed Price on the Appropriate Price List.
- 3) Confirm the price offered is equal to, or lower than, the price calculated in step 2.

Only accept quotes that provide itemized contract pricing (lump sum price quotes must be rejected and revised by the Contract Vendor to show itemized State contract pricing).

Prior to accepting an order and/or issuing an invoice, inspect the products received to ensure they match both the terms and pricing of the contract.

Contact the AMS/Buyer detailed on the first page of this Contract Release to report any pricing discrepancies or for assistance in confirming/calculating contract pricing.

Step 3: Establish a Purchase Order.

Once the ordering plan has been approved, a Purchase Order (PO) may be issued before any products are shipped by the Contract Vendor.

State agencies issuing purchase orders should use a Contract Release Order (CRO) or a Blanket Purchase Order (BPC).

Step 4: Paying the final Invoice

Before issuing payment on an invoice, the Ordering Entity must inspect the contract products to ensure they match both the terms and pricing on the contract. Only accept invoices from Contract Vendors that itemized contract products and delivery charges as stated in the Special Terms. Lump sum prices must be rejected and reworked by the Contract Vendor to show itemized State contract pricing. The invoice must include enough detail for the Ordering Entity to verify that the products delivered on the invoice have been provided.

The Contract(s) pricing structure is FIXED PRICING. To calculate the Contract Price, follow the processes provided in Step 2 above.

Note that the delivery method (Drop Ship or Inside Delivery) must be stated on the invoice.

END OF HOW TO USE THIS MASTER CONTRACT INSTRUCTIONS

SPECIAL TERMS AND CONDITIONS

SCOPE. The purpose of this Contract is to provide a source for Engine Driven Snow Blower equipment on an as needed basis.

PRICES. Prices are firm through the life of the Contract. **NOTE:** At no time should the ordering entity pay more than the Contract price. Agencies must contact the AMS immediately and fill out a Vendor Performance Report if there is a discrepancy between the price on the invoice and the Contract price.

DELIVERY REQUIREMENTS. The Contract Vendor must notify the receiving agency at least 72 hours before delivery to allow for inspection and compliance.

No delivery can be made on State holidays, Saturday or Sunday or after 4:00 p.m. on weekdays without prior approval by the agency to which the equipment is being delivered. The Contract Vendor must confirm delivery locations and requirements with the purchaser.

FREIGHT. All shipments shall be FOB Destination Prepaid (per loaded mile) and added to the invoice as a separate line item.

BILLING REQUIREMENTS. The Contract Vendor must submit separate detailed invoices (one original and two copies) for each purchase order to the "bill-to" address as shown on the purchase order.

If requested, the Contract Vendor must submit one copy of the original purchase order issued from the State agency or CPV member and one copy of the final invoice for each transaction against the Contract to the AMS. The invoice must be itemized per the detail in the Manufacturer's Vendor Price Schedule. The State intends that the final invoice is generated only after the equipment has been delivered, inspected, approved and accepted.

INSTALLATION SERVICES. Installation services may be requested on an as needed basis by the Customer. If no hourly rate is listed on the Price Schedule, installation services will be considered NO CHARGE. If installation services are not available, "N/A" is listed on the Price Schedule.

EQUIPMENT WARRANTY. The equipment offered must include the manufacturer's standard warranty. The Contract Vendor shall be responsible for the cost of any inspections, adjustments, parts, labor, travel, pickup and/or delivery charges that are a result of equipment failure(s) during the warranty period. This shall be performed immediately without any delay. This warranty shall commence when the unit is put into service.

The Contract Vendor shall be the single contact through which Customers will arrange warranty work that is still covered under the original manufacturer's warranty on the equipment that is purchased. The Customer reserves the right to require the work to be subcontracted if it facilitates and expedites the completion of the repair. All costs will be borne by the Contract Vendor on warranty repairs. All warranty work must be done within the State of Minnesota unless mutually agreed by the Customer and the Contract Vendor.

EQUIPMENT TRAINING. The cost of the equipment includes training to the purchaser that includes, but is not limited to, equipment operating instructions, mounting, removal, operation, and safety instructions. The Contract Vendor should provide the training before the purchase of equipment will be considered complete. No additional training fees may be charged to the purchaser.

EQUIPMENT LITERATURE. Upon request by a State agency or CPV member, the Contract Vendor shall provide literature at no cost for the equipment offered in its response.

EQUIPMENT RENTAL PROGRAM. If the Contract Vendor offers a rental program on its pricing page, the Contract Vendor agrees to accept a State agency or CPV member purchase order and will not require State agency or CPV member to sign a rental agreement.

VENDOR OWNED RENTAL OR DEMO EQUIPMENT. During the term of the Contract, if the same make and model of Engine Driven Snow Blower Equipment and attachments on Contract, that are Contract Vendor rental returns or demo equipment become available for purchase, the equipment may be offered if listed on the Contract Vendor's Price Schedule.

The equipment shall not be older than two years from the manufactured date and the remaining manufacturer's warranty shall be transferred to the new owner. The price will be based on the price deduction per used hour offered from the original State Contract price. Deliveries to the customer will be FOB Destination and transportation costs will be based on the price per loaded mile offered in this solicitation.

USED EQUIPMENT. Used equipment is not part of this Contract.

MISCELLANEOUS ITEMS. State agencies may purchase incidental miscellaneous parts, accessories and labor that is directly related to a specific item(s) included on the Contract. The total purchase order issued by a State agency for these types of items may not exceed \$5,000.00 for an individual purchase order. If the Customer's entity requires a lower threshold for competitive bidding other than \$5,000.00, they must follow their local entity's requirements. Any purchase order must be issued to the Contract Vendor.

SWIFT DESCRIPTION
Snow Blowers, Engine Driven
Attachments

UNSPSC
22101531
22101710

Revisions:

**Detailed Pricing information is available on
MnDOT web page: <http://www.dot.state.mn.us/maintenance/fleet.html>
Select "View current list of equipment contracts"**

Awarded Makes and Models

<u>Make/Model</u>	<u>Vendor</u>
Larue D40	Crysteel Truck Equipment
Larue D45	Crysteel Truck Equipment
Larue D50	Crysteel Truck Equipment
Larue D55	Crysteel Truck Equipment
Larue D60	Crysteel Truck Equipment
Larue D65	Crysteel Truck Equipment
Larue D77	Crysteel Truck Equipment
Larue D87	Crysteel Truck Equipment
Larue D97	Crysteel Truck Equipment
Snocrete 639D	Fair Mfg., Inc.
Snocrete 842D	Fair Mfg., Inc.
Snocrete 948D	Fair Mfg., Inc.
Kodiak LMSC3036	Kodiak America
Kodiak LMSC3640	Kodiak America
Kodiak LMSC3644 (Hyd)	Kodiak America
Kodiak LMSC3644 (Mech)	Kodiak America
Kodiak LMSC4852	Kodiak America
Kodiak LMSP3644	Kodiak America
Kodiak LMSP4852	Kodiak America
Sno-Go MP-318	MacQueen Equipment
Sno-Go TU-3	MacQueen Equipment
Sno-Go LR44	MacQueen Equipment
Sno-Go TR44	MacQueen Equipment
MB H2000	M-B Companies
SnowBlast M7000MD	Titan Machinery - Shakopee
SnowBlast M8000MD	Titan Machinery - Shakopee
SnowBlast M7500MD-4	Titan Machinery - Shakopee
SnowBlast M8000MD-4	Titan Machinery - Shakopee
SnowBlast M8500MD-4	Titan Machinery - Shakopee
RPM Tech RPM215	Twin Star Equipment & Mfg.
RPM Tech RPM217	Twin Star Equipment & Mfg.
RPM Tech RPM220	Twin Star Equipment & Mfg.
RPM Tech HS300	Twin Star Equipment & Mfg.