

# Admin Minnesota

Office of State Procurement

Room 112 Administration Bldg., 50 Sherburne Ave., St. Paul, MN 55155; Phone: 651.296.2600, Fax: 651.297.3996  
Persons with a hearing or speech disability can contact us through the Minnesota Relay Service by dialing 711 or 1.800.627.3529.

## CONTRACT RELEASE: S-854(5)

**DATE:** FEBRUARY 1, 2018

**PRODUCT/SERVICE:** SNOW BLOWERS, ENGINE DRIVEN AND ATTACHMENTS

**CONTRACT PERIOD:** FEBRUARY 1, 2019, THROUGH JANUARY 31, 2020

**EXTENSION OPTIONS:** UP TO 48 MONTHS

**ACQUISITION MANAGEMENT SPECIALIST:** DUSTIN BURNS

**PHONE:** 651.201.2441

**E-MAIL:** [dustin.burns@state.mn.us](mailto:dustin.burns@state.mn.us)

**WEB SITE:** [www.mmd.admin.state.mn.us](http://www.mmd.admin.state.mn.us)

### NOTIFICATION OF MULTIPLE AWARDS

This release contains multiple awards for similar or like items. State agencies and CPV members should review and compare all multiple award Contract Vendors in order to ensure the best value for their potential purchase. Factors such as, but not limited to, cost, equipment warranty terms, vendor location, delivery lead times, available substitutes, selected options and current fleet and equipment or parts inventory levels all may contribute to the total cost/value of an individual purchase. Multiple vendors may be able to satisfy the requirements of the purchaser and therefore it is important for the purchaser to review all Contracts and Contract prices before executing an order.

#### CONTRACT VENDOR

#### CONTRACT NO.

#### TERMS

#### DELIVERY

#### **CRYTEEL TRUCK EQUIPMENT**

1130 73<sup>RD</sup> Avenue. NE  
Fridley, MN 55432

**152032**

**CONTACT:** Josh Taylor  
**EMAIL:** [jtaylor@crysteeltruck.com](mailto:jtaylor@crysteeltruck.com)

**NET 30**

**30 - 120 DAYS ARO**

**PHONE:** 763.571.1902  
**FAX:** 763.571.5091

**VENDOR NO.:** 0000210054

#### **PRICE SCHEDULE:**

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#### **FAIR MANUFACTURING**

2900 Alumax RD  
Yankton, SD 57078

**152026**

**CONTACT:** Lydel Thomas  
**EMAIL:** [sales@fairmfg.com](mailto:sales@fairmfg.com)

**NET 30**

**1-180 DAYS ARO**

**PHONE:** 605.653.3247

**VENDOR NO.:** 0001011775

**FAX:** 605.653.3800

#### **PRICE SCHEDULE:**

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**CONTRACT VENDOR**

**CONTRACT NO.**

**TERMS**

**DELIVERY**

**HARDLINE, LLC**  
7550 Dahlia St.  
Commerce City, CO. 80022  
  
**VENDOR NO.:** 0000986664

**152028**  
  
**CONTACT:** Rhonda Schuller  
**EMAIL:** [rhondas@hardlineequipment.com](mailto:rhondas@hardlineequipment.com)

**NET 30**      **60-120 DAYS ARO**  
  
**PHONE:** 303.288.8989  
  
**FAX:** 303.287.0764

**PRICE SCHEDULE:**

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**KODIAK, LLC**  
1350 Pomerle Avenue  
Burley, ID 83318  
  
**VENDOR NO.:** 0000986820

**152027**  
  
**CONTACT:** Kent Pilling  
**EMAIL:** [kent@kodiakamerica.us](mailto:kent@kodiakamerica.us)

**NET 30**      **90-180 DAYS ARO**  
  
**PHONE:** 208.650.8498  
**FAX:** 208.260.5421

**PRICE SCHEDULE:**

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**MACQUEEN EQUIPMENT, INC.**  
1125 7<sup>th</sup> St. East  
St. Paul, MN 55117  
  
**VENDOR NO.:** 0000198821

**152019**  
  
**CONTACT:** William McCarthy  
**EMAIL:** [bill.mccarthy@macqueengroup.com](mailto:bill.mccarthy@macqueengroup.com)

**NET 30**      **90 DAYS ARO**  
  
**PHONE:** 651.645.5726  
**FAX:** 651.645.6668

**PRICE SCHEDULE:**

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**MB COMPANIES**  
1200 Park St.  
Chilton, WI 53014  
  
**VENDOR NO.:** 0000255408

**152029**  
  
**CONTACT:** Stephen D. Mueller  
**EMAIL:** [smueller@m-bco.com](mailto:smueller@m-bco.com)

**NET 30**      **300 DAYS ARO**  
  
**PHONE:** 920.898.1077  
**FAX:** 920.849.2629

**PRICE SCHEDULE:**

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**NORTHERN TRUCK EQUIPMENT**  
PO Box 563  
Sioux Falls, MN 55313  
  
**VENDOR NO.:** 0000218739

**152031**  
  
**CONTACT:** John Wartenbee  
**EMAIL:** [jwartenbee@ntecorp.com](mailto:jwartenbee@ntecorp.com)

**NET 30**      **60-160 DAYS ARO**  
  
**PHONE:** 605.543.5206

**PRICE SCHEDULE:**

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**TITAN MACHINERY**  
6340 CO RD 101 East  
Shakopee, MN 55379

**152030**

**NET 30**

**60-120 DAYS ARO**

**CONTACT:** Brenden Honebrink  
**EMAIL:** [brenden.honebrink@titanmachinery.com](mailto:brenden.honebrink@titanmachinery.com)

**PHONE:** 952.445.5400  
**FAX:** 952.445.0365

**VENDOR NO.:** 0000251892

**PRICE SCHEDULE:**

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**TWIN STAR EQUIPMENT**  
495 Maryland Avenue  
St. Paul, MN 55107

**152025**

**NET 1% in 10 Net 30**

**90 DAYS ARO**

**CONTACT:** Patrick Iwan  
**EMAIL:** [TWINSTARTRUCK@GMAIL.COM](mailto:TWINSTARTRUCK@GMAIL.COM)

**PHONE:** 651.829.4547

**VENDOR NO.:** 0001017896

**PRICE SCHEDULE:**

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**CONTRACT USERS.** This Contract is available to the following entities as indicated by the checked boxes below.

- State agencies
- Cooperative Purchasing Venture (CPV) members

**STATE AGENCY CONTRACT USE.** This Contract must be used by State agencies unless a specific exception is granted in writing by the AMS listed above.

**STATE AGENCY ORDERING INSTRUCTIONS.** Orders are to be placed directly with the Contract Vendor. State agencies should use a Contract release order (CRO) or a blanket purchase order (BPC). The person ordering should include his or her name and phone number. Orders may be submitted via fax.

**CONTRACT FEEDBACK.** If these commodities or service can be better structured to help you with your business needs, let us know. We solicit your comments and suggestions to improve all of our contracts so that they may better serve your business needs. If you have a need for which no contract currently exists, or you would like to be able to use an existing state contract that is not available to your entity, whether a state agency or CPV, please contact us. If you have specific comments or suggestions about an individual contract you can submit those via the [Contract Feedback Form](#).

**SPECIAL TERMS AND CONDITIONS**

**SCOPE.** The purpose of this Contract is to provide a source for Engine Driven Snow Blower equipment on an as needed basis.

**PRICES.** Prices are firm through the life of the Contract. **NOTE:** At no time should the ordering entity pay more than the Contract price. Agencies must contact the AMS immediately and fill out a Vendor Performance Report if there is a discrepancy between the price on the invoice and the Contract price.

**DELIVERY REQUIREMENTS.** The Contract Vendor must notify the receiving agency at least 72 hours before delivery to allow for inspection and compliance.

No delivery can be made on State holidays, Saturday or Sunday or after 4:00 p.m. on weekdays without prior approval by the agency to which the equipment is being delivered. The Contract Vendor must confirm delivery locations and requirements with the purchaser.

**FREIGHT.** All shipments shall be FOB Destination Prepaid (per loaded mile) and added to the invoice as a separate line item.

**BILLING REQUIREMENTS.** The Contract Vendor must submit separate detailed invoices (one original and two copies) for each purchase order to the "bill-to" address as shown on the purchase order.

If requested, the Contract Vendor must submit one copy of the original purchase order issued from the State agency or CPV member and one copy of the final invoice for each transaction against the Contract to the AMS. The invoice must be itemized per the detail in the Manufacturer's Vendor Price Schedule. The State intends that the final invoice is generated only after the equipment has been delivered, inspected, approved and accepted.

**EQUIPMENT WARRANTY.** The equipment offered must include the manufacturer's standard warranty. The Contract Vendor shall be responsible for the cost of any inspections, adjustments, parts, labor, travel, pickup and/or delivery charges that are a result of equipment failure(s) during the warranty period. This shall be performed immediately without any delay. This warranty shall commence when the unit is put into service.

**EQUIPMENT TRAINING.** The cost of the equipment includes training to the purchaser that includes, but is not limited to, equipment operating instructions, mounting, removal, operation, and safety instructions. The Contract Vendor should provide the training before the purchase of equipment will be considered complete. No additional training fees may be charged to the purchaser.

**EQUIPMENT LITERATURE.** Upon request by a State agency or CPV member, the Contract Vendor shall provide literature at no cost for the equipment offered in its response.

**EQUIPMENT RENTAL PROGRAM.** If the Contract Vendor offers a rental program on its pricing page, the Contract Vendor agrees to accept a State agency or CPV member purchase order and will not require State agency or CPV member to sign a rental agreement.

**VENDOR OWNED RENTAL OR DEMO EQUIPMENT.** During the term of the Contract, if makes and models of Engine Driven Snow Blower Equipment and attachments that are Contract Vendor rental returns or demo equipment become available, this equipment may be offered if listed on the Contract Vendor's Price Schedule.

The equipment shall not be older than two years from the manufactured date and the remaining manufacturer's warranty shall be transferred to the new owner. The price will be based on the price deduction per used hour offered from the original State Contract price. Deliveries to the customer will be FOB Destination and transportation costs will be based on the price per loaded mile offered in this solicitation.

**USED EQUIPMENT.** Used equipment is not part of this Contract.

<u>SWIFT DESCRIPTION</u>	<u>UNSPSC</u>
Snow Blowers, Engine Driven	22101531
Attachments	22101710

**VERIFYING THE CONTRACT PRICES.**

***The following information explains the methods for calculating and/or confirming the contract prices.***

X *The Contracts were executed with FIXED PRICING. The pricing offered must match or be lower than that detailed herein.*

X *The Contract(s) pricing structure is a PERCENTAGE DISCOUNT OFF OF LIST PRICE. To calculate the Contract Price, follow the three steps detailed below.*

- 1. Locate the appropriate price list below.*
- 2. Calculate the Contract Price by applying the Percentage Discount Off Of the Appropriate List Price to the appropriate Price List.*
- 3. Confirm the price offered is equal to, or lower than, the price calculated in Item 2.*

X *The Contract(s) includes HOURLY RATES. Confirm that the correct rate has been utilized by the Contract Vendor and that the number of hours are properly calculated/subtotaled. Review the number of hours quoted against the scope of your project.*

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***Only accept contract vendor quotes that provide itemized contract pricing (lump sum price quotes must be rejected and reworked by the Contract Vendor to show itemized State contract pricing).***

***Prior to accepting an order and/or issuing payment on an invoice, inspect the goods and/or deliverables to ensure they match both the terms and pricing of the contract.***

Contact the AMS/Buyer detailed herein to report any pricing discrepancies or for assistance in confirming/calculating contract pricing.

**Revisions:**

**Detailed Pricing Information is available on the MnDOT Web Page**

**<http://www.dot.state.mn.us/maintenance/equipment/contracts/contracts.html>**

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