





06/2014

**PRICE PAGES**  
**S-843(5) SWEEPERS**  
**VERSION 5**

Vendor Name:	<b>Flexible Pipe Tool Company</b>
Contact Person:	<b>Shane Smetana</b>
Street Address:	<b>22606 186th Avenue</b>
City, State, Zip	<b>Cold Spring MN 56320</b>
Phone #:	<b>320-597-7552</b>
Toll Free #:	<b>800-450-6969</b>
Fax #:	<b>320-597-7882</b>
Email Address:	<a href="mailto:shane@flexiblepipetoolco.com">shane@flexiblepipetoolco.com</a>

<b>STATE OF MINNESOTA PRICE PAGES</b>
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<b><u>4 WHEEL STREET SWEEPER</u></b>	<b>Johnston Mechanical Street Sweeper</b>
<b>MAKE AND MODEL</b>	<b>Johnston ES 351 - Freightliner M2</b>
Type of Dump and Height	Two stage scissor lift with hydraulic cylinders, 12,000 lb lift capacity, variable dump height from ground to 12.5 feet @ 50 degrees.
Hopper Size and Type	4.5 cubic yards, Stainless Steel, Lifetime Warranty
Drive Engine, Type and HP	Cummins ISB, 6 Cylinder, 260 HP, diesel
Engine: Tier 4 Compliant? Yes or No	Yes
Turning Radius	18' 6"
Auxiliary Engine Type and HP	NA
Fuel Tank Size	50 Gallons
Frame, Chassis	Steel 9/23" x 7/16" x 10 1/16" 120,000 PSI
Transmission	Allison 2500RDS 6 speed automatic
Rear Axle Rating	two-speed 23,000 lbs
Rear Suspension Rating	23,000 lbs Chalmers rubber Suspension
Front Axle Rating	10,000 lbs
Front Suspension Rating	12,000 lbs springs and shocks
Brakes	Full Air ABS, Auto Slack Adjusters
Steering	Full intergal steering
Tires, Front	11R22.5
Tires, Rear	11R22.5
Are air conditioning/tinted windows included?	Yes
Alternator	160 amp
Battery CCA	2250 CCA
Gauges	Yes
Electrical Protection	Circuit Breakers

**4 WHEEL STREET SWEEPER (Continued)**

06/2014

Lights other than operating lights	2 rear strobes w/guards, 2 LED broom work lights
LH Side Window Type	Electric
RH Side Window Type	Electric
Side Broom, type and diameter	44" leading arm, digger type
Main Broom, type and diameter	34.5" x 58"
Sweeper Path	12"
Water tank, size and type	360 gallons - Poly
Hopper load device	Chain driven, 12 flight squeegee type with stainless steel drag pan
Warranty (Months, Years, Hours, Etc.)	2 Year or 2000 Hours

**BASE UNIT PRICE:**

		<b>\$175,000.00</b>
Base Package Chassis (if applicable)	Price:	\$175,000
Base Body Package (If Applicable)	Price:	\$123,000.00
	Total Price:	\$298,000

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S-843(5) SWEEPERS  
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**Johnston Mechanical Street Sweeper  
 Johnston ES 351 - Freightliner M2**

Contract #	STATE OF MINNESOTA PRICE PAGES	Qty	Price	Subtotal
1.0	<b>BASE UNIT PRICE: ES351</b>		\$ 175,000.00	\$ -
2.0	<b>CAB ACCESSORIES:</b>			
2.1	Camera System, Single rear vision with 7" display		\$ 1,500.00	\$ -
2.2	Camera System, Rear and Side with 7" display		\$ 2,500.00	
3.0	<b>SWEEPER OPTIONS:</b>			
3.1	Elevator Flush System		Standard	
3.2	Dual gutter broom-includes dual incab gutter broom controls, down pressure and speed		Standard	
3.3	Gutter Broom - In Cab tilt control-dual		\$ 3,700.00	
3.4	Gutter Broom - In Cab tilt control-single		\$ 1,900.00	
3.5	Gutter Broom In-Cab Lateral Control-Hydraulically Variable		\$ 3,600.00	\$ -
3.6	Strip Main Broom with Mandrel in Lieu of Standard Tube Broom		\$ 1,800.00	\$ -
3.7	Brush Dirt Shoes in Lieu of standard T-Plates		\$ 1,200.00	\$ -
3.8	Carbide Dirt Shoes ILOS Steel		\$ 1,800.00	
3.9	Low Pressure Spraybar (for rear pickup broom)		\$ 750.00	\$ -
4.0	<b>ENGINE/TRANSMISSION ACCESSORIES:</b>			
4.1	Block Heater		\$ 549.00	\$ -
4.2	Extra Service & Parts Manual		\$ 607.00	\$ -
5.0	<b>TIRES:</b>			
5.1	Spare Tire & Wheel		\$ 1,500.00	\$ -
6.0	<b>LIGHTS/CAB EXTERIOR:</b>			
6.1	Gutter broom work lights		Standard	
6.2	Dual Rear Work Lights		Standard	\$ -
6.3	Rear Mounted LED Strobe with Limb Guard		\$ 400.00	\$ -
6.4	Split Arrow Board - LED		\$ 1,600.00	\$ -
6.5	Hopper Work Light- White LED		\$ 575.00	\$ -
6.6	Camera Rear Vision with 7" Display		\$ 1,500.00	\$ -
6.7	Cameras Dual Rear and Side with 7" Display		\$ 2,500.00	\$ -
7.0	<b>HOPPER ACCESSORIES:</b>			
7.1	Hydraulic Oil Temp. Gauge		Standard	
8.0	<b>WATER SYSTEM:</b>			
8.1	PM -10 System, Adds 9 Extra Spray Nozzle per Side		\$ 4,800.00	\$ -
8.2	Water Purge System		\$ 500.00	\$ -
9.0	<b>OTHER OPTIONS.</b>			
9.1	Additional Service & Parts Manuals		\$ 400.00	\$ -
9.2	2017 Freightliner M2 Conventional Chassis with 260hp Cummins Engine		\$ 123,000.00	\$ -

<b>10.0</b>	<b>NEW EQUIPMENT RENTAL PROGRAM - SUMMER RATES - 4/1 THRU 9/30</b>			
6/2014	If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.			
	Hourly Rental Rate:	\$	-	\$ -
	Weekly Rental Rate:	\$	-	\$ -
	Monthly Rental Rate:	\$	-	\$ -
	Percent (%) of Rental Fee applied to purchase price:	%		
	If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____			
<b>11.0</b>	<b>NEW EQUIPMENT RENTAL PROGRAM - WINTER RATES - 10/1 THRU 3/31</b>			
	If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.			
	Hourly Rental Rate:	\$	-	\$ -
	Weekly Rental Rate:	\$	-	\$ -
	Monthly Rental Rate:	\$	-	\$ -
	Percent (%) of Rental Fee applied to purchase price:	%		
	If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____			
<b>12.0</b>	<b>VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM</b>			
	See Solicitation Special Terms and Conditions.			
	DEDUCT cost per Used Hour from the original Contract Price	\$	150.00	
<b>13.0</b>	<b>DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES</b>		% Discount	
	(See Special Terms and Conditions)			
	Price List Date and Number			
<b>14.0</b>	<b>DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS</b>		NO CHARGE	
<b>14.1</b>	<b>DELIVERY STARTING POINT - City, State, Zip</b>			
	<b>PRICE PER LOADED MILE:</b>	\$	-	
	Base Package Chassis (if applicable)	\$	-	
	Base Body Package (If Applicable)	\$	-	
	<b>Total Price:</b>	\$	-	

**INSTRUCTIONS FOR DOWNLOADING AND SUBMITTING AN EXCEL® PRICE SCHEDULE  
WHEN RESPONDING TO A SWIFT EVENT**

Responder must download the **ZIP** file attached to Line 1 of the SWIFT Event which contains the Excel® Price Sheet(s) for this SWIFT Event.

The **ZIP** file must be saved to the Responder's computer harddrive.

Once the file is saved, it may be opened. Do not open the **ZIP** file before it is saved to the harddrive as the files will not show

Create a new folder (not a new **ZIP** FILE) for each equipment manufacturer you are submitting an offer for. All new folders must be placed into the **ZIP** FILE with a title that represents the equipment manufacturer for that folder. The title should state the "Manufacturer and Vendor Name" for that equipment (example: Ridgid - Olaf's Hardware Store).

On the Excel® Price Sheet(s), type your responses, to the requested information, in the yellow/shaded cells only. Please keep descriptions to less than 250 characters per cell.

Use the tab key to bring you to the next cell where information can be recorded.

Do not change pre-typed cells.

On the Excel® Price Sheet(s), make sure the spec numbers (e.g., 3.1, 3.2, 3.3.) are recorded in the proper sequence when you are filling in those lines with information. To insert additional lines, use the "Insert Row" function.

On the Excel® Price Sheet(s), the price should represent the industry standard unit of measure for that item or option. If clarification of the unit of measure is needed, do so within the text cell where the description is recorded.

**FOR FIXED PRICE METHOD** - Once Information and Pricing sheets have been filled in, make sure these are saved. They should be saved with the name of the "**Make and Model**" of the equipment that they represent as the name of the workbook. Do this by choosing the "File" menu, "Save As" and then type the appropriate information for that equipment as the "File

Save all information into the folders that were created for this equipment. Place all folders into the **ZIP** File.

Attach the **ZIP** File as a single attachment to your response in the Supplier Portal.

**Make sure the ZIP FILE contains folders for all equipment you want to submit an offer for.**

**SUBMIT PRICES USING THE PRICE SCHEDULE PROVIDED WITH THE EVENT**

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**The State reserves the right to reject responses if Price Sheets are submitted as PDF files.**





06/2014

PRICE PAGES  
S-843(5) SWEEPERS  
VERSION 5

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Contact Person:	<b>Shane Smetana</b>
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Email Address:	<a href="mailto:shane@flexiblepipetoolco.com">shane@flexiblepipetoolco.com</a>

STATE OF MINNESOTA PRICE PAGES

<b>4 WHEEL STREET SWEEPER</b>	Regenerative Air Sweeper
<b>MAKE AND MODEL</b>	Johnston RS 655
Type of Dump and Height	rear dump, 42" dump height
Hopper Size and Type	8.5 cubic yards, Stainless Steel, Lifetime Warranty
Drive Engine, Type and HP	Cummins ISB, 6 Cylinder, 300 HP, diesel
Engine: Tier 4 Compliant? Yes or No	Yes
Turning Radius	24 feet
Auxiliary Engine Type and HP	NA
Fuel Tank Size	50 Gallons
Frame, Chassis	Steel 9/23" x 7/16" x 10 1/16" 120,000 PSI
Transmission	Allison 2500RDS 5 speed automatic
Rear Axle Rating	two-speed 21,000 lbs
Rear Suspension Rating	23,000 lbs
Front Axle Rating	12,000 lbs
Front Suspension Rating	12,000 lbs springs and shocks
Brakes	Full Air ABS
Steering	Full intergal steering
Tires, Front	11R22.5
Tires, Rear	11R22.5
Are air conditioning/tinted windows included?	YES
Alternator	160 amp
Battery CCA	2250 CCA
Gauges	YES
Electrical Protection	Circuit Breakers

**4 WHEEL STREET SWEEPER (Continued)**

06/2014

PRICE PAGE 6

Lights other than operating lights 2 rear strobes w/guards, 2 LED broom work lights

**S-843(5) SWEEPERS**

LH Side Window Type **VERSION 5** Electric

RH Side Window Type Electric

Side Broom, type and diameter 28"

Main Broom, type and diameter 16"x 50"

Sweeper Path 144"

Water tank, size and type 300 gallons, Polyethylene

Hopper load device Stainless steel Blower Fan

Warranty (Months, Years, Hours, Etc.) 2 year or 2000 Hours

**BASE UNIT PRICE: \$102,000.00**

Base Package Chassis (if applicable)	Price:	\$125,000.00
Base Body Package (If Applicable)	Price:	\$102,000
Total	Price:	\$227,000.00

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 Contact Person: **Shane Smetana**  
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 Fax #: **320-597-7882**  
 Email Address: [shane@flexiblepipetoolco.com](mailto:shane@flexiblepipetoolco.com)

**Regenerative Air Sweeper  
Johnston RS 655**

Contract #	STATE OF MINNESOTA PRICE PAGES	Qty	Price	Subtotal
<b>1.0</b>	<b>BASE UNIT PRICE: RS655</b>		\$ 102,000.00	\$ -
<b>2.0</b>	<b>CAB ACCESSORIES:</b>			
<b>2.1</b>	Electric power windows		Standard	
<b>2.2</b>	Sports chassis dualization, Freightliner chassis only		\$ 2,375.00	
<b>2.3</b>	Fire extinguisher 5 pound		\$ 300.00	
<b>3.0</b>	<b>SWEeper OPTIONS:</b>			
<b>3.1</b>	Dual gutter broom-includes down pressure and speed		Standard	
<b>3.2</b>	In - Cab Gutter Broom Tilt Controls- Daul		\$ 3,850.00	\$ -
<b>3.3</b>	In - Cab Gutter Broom Tilt Controls- Single		\$ 1,925.00	
<b>3.4</b>	In- Cab Gutter Broom Lateral Controls		\$ 1,400.00	\$ -
<b>3.5</b>	Bonded In-Take Ducts		\$ 1,500.00	\$ -
<b>3.6</b>	Auto lube system for sweeper only		\$ 6,000.00	
<b>3.7</b>	Additional Technical Manual		\$ 400.00	\$ -
<b>3.8</b>	Additional Operators Manual		\$ 150.00	\$ -
<b>4.0</b>	<b>ENGINE/TRANSMISSION ACCESSORIES:</b>			
<b>4.1</b>	Battery Disconnect		\$ 417.00	\$ -
<b>4.2</b>	Block Heater		\$ 844.00	\$ -
<b>4.3</b>	Extra Service and Parts Manual		\$ 502.00	\$ -
<b>4.4</b>	3500 Allison Transmission		\$ 6,000.00	\$ -
<b>5.0</b>	<b>TIRES:</b>			
<b>5.1</b>	Spare Tire & Wheel		\$ 1,500.00	\$ -
<b>6.0</b>	<b>LIGHTS/CAB EXTERIOR:</b>			
<b>6.1</b>	Split Arrow Board		\$ 1,600.00	\$ -
<b>6.2</b>	Alternating Flashing Lights LED		\$ 2,000.00	\$ -
<b>6.3</b>	Cab mount amber strobe light		\$ 850.00	
<b>6.4</b>	Rear Vision Camera with 7" Display		\$ 1,500.00	\$ -
<b>6.5</b>	Cameras, Dual Rear and Side with 7" Display		\$ 2,500.00	\$ -
<b>6.6</b>	Cameras, Triple Rear and Both Sides with 7" Display		\$ 2,800.00	\$ -
<b>6.7</b>	Work Lights Set of (2) Rear Mounted LED		\$ 700.00	\$ -
<b>6.8</b>	Custom Paint Color in lieu of Standard White		\$ 6,000.00	\$ -
<b>7.0</b>	<b>HOPPER ACCESSORIES:</b>			
<b>7.1</b>	Hopper Flush Out		Standard	
<b>7.2</b>	Stainless Hopper Screens		Standard	
<b>7.3</b>	Hopper Screen Vibrator		\$ 1,650.00	\$ -
<b>7.4</b>	Rear mounted Powaboom 8" includes 4' crown and 6' extension tube		\$ 5,900.00	\$ -
<b>8.0</b>	<b>WATER SYSTEM:</b>			
<b>8.1</b>	Supa Wash - High Pressure Water System 1500 PSI Handlance Only		\$ 8,200.00	\$ -
<b>8.2</b>	PM 10 Water System, 6 Extra Spray Nozzle per Side		\$ 4,200.00	\$ -
<b>8.3</b>	Supawash, 8gpm, 1500 psi With Handlance, Front Mounted Spray Bar		\$ 9,750.00	\$ -
<b>8.4</b>	Additional Stainless Steel Water Tank 225 Gallons, adds 12" to Chassis CA		\$ 8,100.00	
<b>9.0</b>	<b>CHASSIS OPTION:</b>			
<b>9.1</b>	2021 Freightliner M2 Conventional Chassis, Cummins 300hp Engine		\$ 125,000.00	\$ -
<b>9.2</b>	Customer Supplied Chassis, Consult Factory Prior to Placing Order		\$ 6,594.00	\$ -

<b>10.0</b>	<b>NEW EQUIPMENT RENTAL PROGRAM - SUMMER RATES - 4/1 THRU 9/30</b>		
6/2014	If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.	PRICE PAGES S-843(5) SWEEPERS VERSION 5	
	Hourly Rental Rate:	\$ -	\$ -
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	Monthly Rental Rate:	\$ -	\$ -
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	Hourly Rental Rate:	\$ -	\$ -
	Weekly Rental Rate:	\$ -	\$ -
	Monthly Rental Rate:	\$ -	\$ -
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<b>12.0</b>	<b>VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM</b>		
	See Solicitation Special Terms and Conditions.		
	DEDUCT cost per Used Hour from the original Contract Price	\$ 150.00	
<b>13.0</b>	<b>DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES</b>		
	(See Special Terms and Conditions)	% Discount	
	Price List Date and Number		
<b>14.0</b>	<b>DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS</b>		
<b>14.1</b>	<b>DELIVERY STARTING POINT - City, State, Zip</b>		
	<b>PRICE PER LOADED MILE:</b>	\$ -	

Base Package Chassis (if applicable)	\$ -
Base Body Package (If Applicable)	\$ -
Total Price:	\$ -

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<b>STATE OF MINNESOTA PRICE PAGES</b>
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<b>4 WHEEL STREET SWEEPER</b>	Vacuum Street Sweeper
<b>MAKE AND MODEL</b>	Johnston VT 652 Hydro
Type of Dump and Height	rear dump, 42" dump height
Hopper Size and Type	8.5 cubic yards, Stainless Steel, Lifetime Warranty
Drive Engine, Type and HP	Cummins ISB, 6 Cylinder, 300 HP, diesel
Engine: Tier 4 Compliant? Yes or No	YES
Turning Radius	24 feet
Auxiliary Engine Type and HP	NA
Fuel Tank Size	50 Gallons
Frame, Chassis	Steel 9/23" x 7/16" x 10 1/16" 120,000 PSI
Transmission	Allison 2500RDS 5 speed automatic
Rear Axle Rating	two-speed 21,000 lbs
Rear Suspension Rating	23,000 lbs
Front Axle Rating	12,000 lbs
Front Suspension Rating	12,000 lbs springs and shocks
Brakes	Full Air ABS
Steering	Full intergal steering
Tires, Front	11R22.5
Tires, Rear	11R22.5
Are air conditioning/tinted windows included?	Yes
Alternator	160 amp
Battery CCA	2250 CCA
Gauges	Yes
Electrical Protection	Circuit Breakers

**4 WHEEL STREET SWEEPER (Continued)**

06/2014

PRICE PAGE 6

Lights other than operating lights 2 rear strobes w/guards, 2 LED broom work lights

**S-843(5) SWEEPERS**

LH Side Window Type **VERSION 5** Electric

RH Side Window Type Electric

Side Broom, type and diameter 28"

Main Broom, type and diameter 16"x 50"

Sweeper Path 144"

Water tank, size and type 415 gallons, stainless steel

Hopper load device Stainless Steel Blower Fan

Warranty (Months, Years, Hours, Etc.) 2 Years or 2000 Hours

**BASE UNIT PRICE: \$147,000.00**

Base Package Chassis (if applicable)	Price:	\$115,000
Base Body Package (If Applicable)	Price:	147,000.00
Total	Price:	\$262,000.00

Vendor Name: **Flexible Pipe Tool Company**  
 Contact Person: **Shane Smetana**  
 Street Address: **22606 186th Avenue**  
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 Email Address: [shane@flexiblepipetoolco.com](mailto:shane@flexiblepipetoolco.com)

**Vacuum Street Sweeper  
Johnston VT 652 Hydro**

STATE OF MINNESOTA PRICE PAGES		Qty	Price	Subtotal
<b>1.0</b>	<b>BASE UNIT PRICE: VT 652 Hydro</b>			
<b>1.1</b>	Base Unit Price with Single Gutter Broom w/o Pneumatic Flaps		\$ 147,000.00	\$ -
<b>1.2</b>	Base Unit Price with Daul Gutter Broom w/o Pneumatic Flaps		\$ 152,000.00	\$ -
<b>1.3</b>	Hydrostatic Powered machine HD gearbox		\$ 10,500.00	
<b>2.0</b>	<b>CAB ACCESSORIES:</b>			
<b>2.1</b>	Fire Extinguisher		\$ 306.00	\$ -
<b>3.0</b>	<b>SWEeper OPTIONS:</b>			
<b>3.1</b>	In - Cab Gutter Broom Down Pressure		Standard	
<b>3.2</b>	In- Cab Gutter Broom Speed Control		Standard	
<b>3.3</b>	In- Cab Vari-Gap Suction Nozzle Control		Standard	
<b>3.4</b>	Stainless steel cowling		Standard	
<b>3.5</b>	In - Cab Gutter Broom Tilt Control - Single		\$ 2,100.00	\$ -
<b>3.6</b>	In-Cab Gutter Broom Tilt Control - Dual		\$ 4,200.00	\$ -
<b>3.7</b>	In - Cab Gutter Broom Lateral Control (Single)		\$ 1,250.00	\$ -
<b>3.8</b>	In- Cab Gutter Broom Lateral Control (Daul)		\$ 2,500.00	\$ -
<b>3.9</b>	Simultaneous Sweep		\$ 1,200.00	\$ -
<b>3.10</b>	Single Gutter Broom Powathrust (added down pressure)		\$ 1,300.00	\$ -
<b>3.11</b>	Dual Gutter Broom Powathrust (added down pressure)		\$ 2,500.00	\$ -
<b>3.12</b>	Main Broom Powascrub (added down pressure)		\$ 1,400.00	\$ -
<b>3.13</b>	Hydraulic Top Mounted Catch Basin Cleaner		\$ 8,400.00	\$ -
<b>3.14</b>	6 foot Aluminum Extension		\$ 525.00	\$ -
<b>3.15</b>	6 foot Aluminum Crown Extension		\$ 500.00	\$ -
<b>3.16</b>	Extension Rack Rear Door or Mid Mount (holds 2 tubes)		\$ 2,900.00	\$ -
<b>3.17</b>	Spring Mounted Rear Littasnatch		\$ 4,300.00	\$ -
<b>3.18</b>	Bonded Intake Ducts (single)		\$ 1,750.00	\$ -
<b>3.19</b>	Bonded Intake Ducts (dual)		\$ 3,500.00	\$ -
<b>3.20</b>	Auto lube system sweeper only		\$ 6,000.00	\$ -
<b>3.21</b>	Additional Full Width Wide Mouth Nozzle (requires larger HP & Simultaneous Sweep Options)		\$ 15,100.00	\$ -
<b>3.22</b>	Additional Technical Manual		\$ 400.00	\$ -
<b>3.23</b>	Additional Operation Manual		\$ 150.00	\$ -
<b>3.24</b>	10.5 Cubic Yard Stainless Steel Hopper and 119 Gallons Additional Water		\$ 21,000.00	\$ -
<b>4.0</b>	<b>ENGINE/TRANSMISSION ACCESSORIES:</b>			
<b>4.7</b>	Extra Service and Parts Manual		\$ 502.00	\$ -
<b>4.8</b>	3500 Allison Transmission		\$ 6,000.00	\$ -
<b>5.0</b>	<b>TIRES:</b>			
<b>5.1</b>	Spare Tire & Wheel		\$ 1,500.00	\$ -
<b>6.0</b>	<b>LIGHTS/CAB EXTERIOR:</b>			
<b>6.1</b>	Cab Mounted Strobe with Guard		\$ 850.00	\$ -
<b>6.2</b>	Split Arrow Board		\$ 1,600.00	\$ -
<b>6.3</b>	Optional Subframe (required for door rack and arrowboard options)		\$ 1,575.00	\$ -
<b>6.4</b>	Alternating Flashing Lights LED		\$ 2,000.00	\$ -
<b>6.5</b>	Camera Rear View with In-Cab Display on JVM		\$ 1,600.00	\$ -
<b>6.6</b>	Camera Dual Rear and Side Display on JVM		\$ 2,500.00	\$ -
<b>6.7</b>	Camera Triple, Rear and Both Sides on JVM		\$ 3,500.00	\$ -
<b>6.8</b>	Engine Cowl Mounted Worklight LED		\$ 425.00	\$ -
<b>6.9</b>	Work Lights Set of 2 (rear mounted) LED		\$ 700.00	\$ -
<b>7.0</b>	<b>HOPPER ACCESSORIES:</b>			
<b>7.1</b>	Stainless Hopper Screens		Standard	
<b>7.2</b>	Inspection Door with Safety Step		Standard	
<b>7.3</b>	Hopper Flush Out (2 nozzles)		\$ 2,250.00	\$ -
<b>7.4</b>	Hopper Screen Vibrator		\$ 1,650.00	\$ -
<b>7.5</b>	Rear Door Hopper Drain 4"		\$ 1,100.00	\$ -

<b>8.0</b>	<b>WATER SYSTEM:</b>			
<b>8.1</b>	Extra Stainless Steel Water Tank - 225 Gallons (adds 12" to CA)		\$ 8,000.00	\$ -
6/2014 <b>8.2</b>	Supawash, 8gpm, 1500psi Handlance only	PRICE PAGES S-843(5)	\$ 8,500.00	\$ -
<b>8.3</b>	Supawash, 8gpm, 1500psi Handlance, Front Mounted Spray Bar and Nozzle Mounted Spray Bar	SWEEPERS VERSION 5	\$ 9,800.00	\$ -
<b>8.4</b>	Supawash, 8gpm, 1500psi Handlance, Front Mounted Spray Bar and Nozzle Mounted Spray Bar and Curb Nozzles		\$ 10,400.00	\$ -
<b>8.5</b>	PM 10 Water System (adds 9 Extra Spray Nozzles) Single Sweep		\$ 2,250.00	\$ -
<b>8.6</b>	PM 10 Water System (adds 9 Extra Spray Nozzles per Side) Dual Sweep		\$ 4,200.00	\$ -
<b>9.0</b>	<b>Chassis Options</b>			
<b>9.1</b>	2021 Freightliner M2 Conventional Chassis with Cummins 300hp Engine		\$ 115,000.00	\$ -
<b>9.2</b>	Customer Supplied Chassis, Consult Factory Prior to Ordering		\$ 6,600.00	\$ -
<b>9.3</b>	Daul Chassis Controls		\$ 2,375.00	\$ -
<b>10.0</b>	<b>NEW EQUIPMENT RENTAL PROGRAM - SUMMER RATES - 4/1 THRU 9/30</b>			
	If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.			
	Hourly Rental Rate:		\$ -	\$ -
	Weekly Rental Rate:		\$ -	\$ -
	Monthly Rental Rate:		\$ -	\$ -
	Percent (%) of Rental Fee applied to purchase price:		%	
	If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____			
<b>11.0</b>	<b>NEW EQUIPMENT RENTAL PROGRAM - WINTER RATES - 10/1 THRU 3/31</b>			
	If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.			
	Hourly Rental Rate:		\$ -	\$ -
	Weekly Rental Rate:		\$ -	\$ -
	Monthly Rental Rate:		\$ -	\$ -
	Percent (%) of Rental Fee applied to purchase price:		%	
	If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____			
<b>12.0</b>	<b>VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM</b>			
	See Solicitation Special Terms and Conditions.			
	DEDUCT cost per Used Hour from the original Contract Price		\$ 150.00	
<b>13.0</b>	<b>DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES</b>		% Discount	
	(See Special Terms and Conditions)			
	Price List Date and Number			
<b>14.0</b>	<b>DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS</b>		NO CHARGE	
<b>14.1</b>	<b>DELIVERY STARTING POINT - City, State, Zip</b>			
	<b>PRICE PER LOADED MILE:</b>		\$ -	

Base Package Chassis (if applicable)	\$ -
Base Body Package (If Applicable)	\$ -
Total Price:	\$ -

**INSTRUCTIONS FOR DOWNLOADING AND SUBMITTING AN EXCEL® PRICE SCHEDULE  
WHEN RESPONDING TO A SWIFT EVENT**

Responder must download the **ZIP** file attached to Line 1 of the SWIFT Event which contains the Excel® Price Sheet(s) for this SWIFT Event.

The **ZIP** file must be saved to the Responder's computer harddrive.

Once the file is saved, it may be opened. Do not open the **ZIP** file before it is saved to the harddrive as the files will not show

Create a new folder (not a new **ZIP** FILE) for each equipment manufacturer you are submitting an offer for. All new folders must be placed into the **ZIP** FILE with a title that represents the equipment manufacturer for that folder. The title should state the "Manufacturer and Vendor Name" for that equipment (example: Ridgid - Olaf's Hardware Store).

On the Excel® Price Sheet(s), type your responses, to the requested information, in the yellow/shaded cells only. Please keep

Use the tab key to bring you to the next cell where information can be recorded.

Do not change pre-typed cells.

On the Excel® Price Sheet(s), make sure the spec numbers (e.g., 3.1, 3.2, 3.3.) are recorded in the proper sequence when you are filling in those lines with information. To insert additional lines, use the "Insert Row" function.

On the Excel® Price Sheet(s), the price should represent the industry standard unit of measure for that item or option. If clarification of the unit of measure is needed, do so within the text cell where the description is recorded.

**FOR FIXED PRICE METHOD** - Once Information and Pricing sheets have been filled in, make sure these are saved. They should be saved with the name of the "**Make and Model**" of the equipment that they represent as the name of the workbook. Do this by choosing the "File" menu, "Save As" and then type the appropriate information for that equipment as the "File

Save all information into the folders that were created for this equipment. Place all folders into the **ZIP** File.

Attach the **ZIP** File as a single attachment to your response in the Supplier Portal.

**Make sure the ZIP FILE contains folders for all equipment you want to submit an offer for.**

**SUBMIT PRICES USING THE PRICE SCHEDULE PROVIDED WITH THE EVENT**

**The document must be returned in the Excel® format.**

**"DO NOT" SUBMIT EXCEL PRICE SHEETS AS PDF FILES. Prices must be submitted as outlined above.**

**The State reserves the right to reject responses if Price Sheets are submitted as PDF files.**



06/2014

Vendor Name:	<b>Flexible Pipe Tool Company</b>	
Contact Person:	<b>Shane Smetana</b>	<b>S</b>
Street Address:	<b>22606 186th Avenue</b>	<b>ERS</b>
City, State, Zip	<b>Cold Spring MN 56320</b>	
Phone #:	<b>320-597-7552</b>	
Toll Free #:	<b>800-450-6969</b>	
Fax #:	<b>320-597-7882</b>	
Email Address:	<a href="mailto:shane@flexiblepipetoolco.com">shane@flexiblepipetoolco.com</a>	

<b>STATE OF MINNESOTA PRICE PAGES</b>
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<b>4 WHEEL STREET SWEEPER</b>	Vacuum Street Sweeper
<b>MAKE AND MODEL</b>	Johnston VT 652
Type of Dump and Height	rear dump, 42" dump height
Hopper Size and Type	8.5 cubic yards, Stainless Steel, Lifetime Warranty
Drive Engine, Type and HP	Cummins ISB, 6 Cylinder, 200 HP, diesel
Engine: Tier 4 Compliant? Yes or No	YES
Turning Radius	24 feet
Auxiliary Engine Type and HP	JCB Ecomax 74hp turbocharged tier 4 diesel engine
Fuel Tank Size	50 Gallons
Frame, Chassis	Steel 9/23" x 7/16" x 10 1/16" 120,000 PSI
Transmission	Allison 2500RDS 5 speed automatic
Rear Axle Rating	two-speed 21,000 lbs
Rear Suspension Rating	23,000 lbs
Front Axle Rating	12,000 lbs
Front Suspension Rating	12,000 lbs springs and shocks
Brakes	Full Air ABS
Steering	Full intergal steering
Tires, Front	11R22.5
Tires, Rear	11R22.5
Are air conditioning/tinted windows included?	Yes
Alternator	160 amp
Battery CCA	2250 CCA
Gauges	Yes
Electrical Protection	Circuit Breakers

**4 WHEEL STREET SWEEPER (Continued)**

06/2014

PRICE PAGE 6

Lights other than operating lights 2 rear strobes w/guards, 2 LED broom work lights

**S-843(5) SWEEPERS**

LH Side Window Type **VERSION 5** Electric

RH Side Window Type Electric

Side Broom, type and diameter 28"

Main Broom, type and diameter 16"x 50"

Sweeper Path 144"

Water tank, size and type 415 gallons, stainless steel

Hopper load device Stainless Steel Blower Fan

Warranty (Months, Years, Hours, Etc.) 2 Years or 2000 Hours

**BASE UNIT PRICE: \$147,000.00**

Base Package Chassis (if applicable)	Price:	\$111,000
Base Body Package (If Applicable)	Price:	147,000.00
Total	Price:	\$257,000.00

Vendor Name: **Flexible Pipe Tool Company**  
 Contact Person: **Shane Smetana**  
 6/2014 Street Address: **22606 186th Avenue**  
 City, State, Zip: **Cold Spring MN 56320**  
 Phone #: **320-597-7552**  
 Toll Free #: **800-450-6969**  
 Fax #: **320-597-7882**  
 Email Address: **shane@flexiblepipetoolco.com**

**Vacuum Street Sweeper  
Johnston VT 652**

Contract #	STATE OF MINNESOTA PRICE PAGES	Qty	Price	Subtotal
<b>1.0</b>	<b>BASE UNIT PRICE: VT 652</b>			
<b>1.1</b>	Base Unit Price with Single Gutter Broom w/o Pneumatic Flaps		\$ 147,000.00	\$ -
<b>1.2</b>	Base Unit Price with Daul Gutter Broom w/o Pneumatic Flaps		\$ 152,000.00	\$ -
<b>2.0</b>	<b>CAB ACCESSORIES:</b>			
<b>2.4</b>	Fire Extinguisher		\$ 300.00	\$ -
<b>3.0</b>	<b>SWEEPER OPTIONS:</b>			
<b>3.1</b>	In - Cab Gutter Broom Down Pressure		Standard	
<b>3.2</b>	In- Cab Gutter Broom Speed Control		Standard	
<b>3.3</b>	In- Cab Vari-Gap Suction Nozzle Control		Standard	
<b>3.4</b>	In - Cab Gutter Broom Tilt Control - Single		\$ 2,100.00	\$ -
<b>3.5</b>	In-Cab Gutter Broom Tilt Control - Dual		\$ 4,200.00	\$ -
<b>3.6</b>	In - Cab Gutter Broom Lateral Control (Single)		\$ 1,250.00	\$ -
<b>3.7</b>	In- Cab Gutter Broom Lateral Control (Daul)		\$ 2,500.00	\$ -
<b>3.8</b>	Simultaneous Sweep		\$ 1,200.00	\$ -
<b>3.9</b>	Single Gutter Broom Powathrust (added down pressure)		\$ 1,300.00	\$ -
<b>3.10</b>	Dual Gutter Broom Powathrust (added down pressure)		\$ 2,500.00	\$ -
<b>3.11</b>	Main Broom Powascrub (added down pressure)		\$ 1,400.00	\$ -
<b>3.12</b>	Hydraulic Top Mounted 8" Boom Catch Basin Cleaner with 2 tubes		\$ 8,400.00	\$ -
<b>3.13</b>	6 foot Aluminum Extension		\$ 525.00	\$ -
<b>3.14</b>	6 foot Aluminum Crown Extension		\$ 525.00	\$ -
<b>3.15</b>	Extension Rack Rear Door or Mid Mount (holds 2 tubes)		\$ 2,900.00	\$ -
<b>3.16</b>	Spring Mounted Rear Littasnatch		\$ 4,300.00	\$ -
<b>3.17</b>	Bonded Intake Ducts (single)		\$ 1,750.00	\$ -
<b>3.18</b>	Bonded Intake Ducts (dual)		\$ 3,500.00	\$ -
<b>3.19</b>	Auto Lube Sweeper Body Only		\$ 5,200.00	\$ -
<b>3.21</b>	Additional Full Width Wide Mouth Nozzle (requires larger HP & Simultaneous Sweep Options)		\$ 15,100.00	\$ -
<b>3.23</b>	Additional Technical Manual		\$ 400.00	\$ -
<b>3.24</b>	Additional Operation Manual		\$ 150.00	\$ -
<b>3.25</b>	10.5 Cubic Yard Stainless Steel Hopper and 119 Gallons Additional Water		\$ 21,000.00	\$ -
<b>4.0</b>	<b>ENGINE/TRANSMISSION ACCESSORIES:</b>			
<b>4.1</b>	JCB Ecomax 74hp Turbocharged Tier 4 Engine		Standard	
<b>4.2</b>	Stainless Steel Engine Cowling		Standard	
<b>4.3</b>	JCB Ecomax 125hp Turbocharged Tier 4 Engine		\$ 12,500.00	
<b>4.4</b>	Battery Disconnect		\$ 500.00	\$ -
<b>4.5</b>	Extra Service and Parts Manual		\$ 500.00	\$ -
<b>4.6</b>	3500 Allison Transmission		\$ 6,000.00	\$ -
<b>5.0</b>	<b>TIRES:</b>			
<b>5.1</b>	Spare Tire & Wheel		\$ 1,500.00	\$ -
<b>6.0</b>	<b>LIGHTS/CAB EXTERIOR:</b>			
<b>6.1</b>	Cab Mounted Strobe with Guard		\$ 850.00	\$ -
<b>6.2</b>	Split Arrow Board		\$ 1,600.00	\$ -
<b>6.3</b>	Optional Subframe (required for door rack and arrowboard options)		\$ 1,575.00	\$ -
<b>6.4</b>	Alternating Flashing Lights LED		\$ 2,000.00	\$ -
<b>6.5</b>	Camera Rear View with In-Cab Display on JVM		\$ 1,600.00	\$ -
<b>6.6</b>	Camera Dual Rear and Side Display on JVM		\$ 2,500.00	\$ -
<b>6.7</b>	Camera Triple, Rear and Both Sides on JVM		\$ 3,500.00	\$ -
<b>6.8</b>	Engine Cowl Mounted Worklight LED		\$ 425.00	\$ -
<b>6.9</b>	Work Lights Set of 2 (rear mounted) LED		\$ 700.00	\$ -
<b>7.0</b>	<b>HOPPER ACCESSORIES:</b>			
<b>7.1</b>	Stainless Hopper Screens		Standard	
<b>7.2</b>	Inspection Door with Safety Step		Standard	
<b>7.3</b>	Hopper Flush Out (2 nozzles)		\$ 2,250.00	\$ -
<b>7.4</b>	Hopper Screen Vibrator		\$ 1,650.00	\$ -
<b>7.5</b>	Rear Door Hopper Drain 4"		\$ 1,100.00	\$ -

6/2014

<b>8.0</b>	<b>WATER SYSTEM:</b>			
<b>8.1</b>	Extra Stainless Steel Water Tank - 225 Gallons (adds 12" to CA)		\$ 8,000.00	\$ -
<b>8.2</b>	Supawash, 8gpm, 1500psi Handlance only		\$ 8,500.00	\$ -
<b>8.3</b>	Supawash, 8gpm, 1500psi Handlance, Front Mounted Spray Bar and Nozzle Mounted Spray Bar		\$ 9,800.00	\$ -
<b>8.4</b>	Supawash, 8gpm, 1500psi Handlance, Front Mounted Spray Bar and Nozzle Mounted Spray Bar and Curb Nozzles		\$ 10,400.00	\$ -
<b>8.5</b>	PM 10 Water System (adds 9 Extra Spray Nozzles) Single Sweep		\$ 2,250.00	\$ -
<b>8.6</b>	PM 10 Water System (adds 9 Extra Spray Nozzles per Side) Dual Sweep		\$ 4,200.00	\$ -
<b>9.0</b>	<b>Chassis Options</b>			
<b>9.1</b>	2021 Freightliner M2 Conventional Chassis with Cummins 200hp Engine		\$ 111,000.00	\$ -
<b>9.2</b>	2021 International 4300 Conventional Chassis with Cummins 200hp Engine		\$ 112,000.00	\$ -
<b>9.3</b>	2021 Autocar Cab Over, AMCD with Cummins 200hp Engine		\$ 133,000.00	\$ -
<b>9.4</b>	Customer Supplied Chassis, Consult Factory Prior to Ordering		\$ 6,600.00	\$ -
<b>9.5</b>	Daul Chassis Controls		\$ 2,375.00	\$ -
<b>9.6</b>	Custom Paint Color in Lieu of Standard White		\$ 6,000.00	\$ -
<b>10.0</b>	<b>NEW EQUIPMENT RENTAL PROGRAM - SUMMER RATES - 4/1 THRU 9/30</b>			
	If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.			
	Hourly Rental Rate:		\$ -	\$ -
	Weekly Rental Rate:		\$ -	\$ -
	Monthly Rental Rate:		\$ -	\$ -
	Percent (%) of Rental Fee applied to purchase price:		%	
	If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____			
<b>11.0</b>	<b>NEW EQUIPMENT RENTAL PROGRAM - WINTER RATES - 10/1 THRU 3/31</b>			
	If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.			
	Hourly Rental Rate:		\$ -	\$ -
	Weekly Rental Rate:		\$ -	\$ -
	Monthly Rental Rate:		\$ -	\$ -
	Percent (%) of Rental Fee applied to purchase price:		%	
	If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____			
<b>12.0</b>	<b>VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM</b>			
	See Solicitation Special Terms and Conditions.			
	DEDUCT cost per Used Hour from the original Contract Price		\$ 150.00	
<b>13.0</b>	<b>DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES</b>		% Discount	
	(See Special Terms and Conditions)			
	Price List Date and Number			
<b>14.0</b>	<b>DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS</b>		NO CHARGE	
<b>14.1</b>	<b>DELIVERY STARTING POINT - City, State, Zip</b>			
	<b>PRICE PER LOADED MILE:</b>		\$ -	

Base Package Chassis (if applicable)	\$ -
Base Body Package (If Applicable)	\$ -
Total Price:	\$ -