

**EVENT ID G0210-2000007385
STATE OF MINNESOTA
PRICE SCHEDULE**

| | |
|------------------|---|
| Vendor Name: | Tennant Sales and Service Company |
| Contact Person: | Customer Service |
| Street Address: | 701 North Lilac Drive |
| P.O. Box: | 1452 |
| City, State, Zip | Minneapolis, MN 55422 |
| Phone #: | 800-553-8033 |
| Toll Free #: | 800-553-8033 |
| Fax #: | 763-513-2116 |
| Email Address: | csdistribution@tennantco.com |

| | | |
|----------------|---------------------------------------|-----------------|
| 964.713 | STATE OF MINNESOTA PRICE PAGES | S-871(5) |
|----------------|---------------------------------------|-----------------|

| | | |
|--|--|--|
| 1.0 | <u>SCRUBBER</u> | |
| Manufacturer | | Tennant |
| Date & I.D. of Price List | | Jan, 2019 / Tennant US Industrial T16 Scrubber List Jan 2019 |
| Discount to be applied to Price List | | 6% |
| One complete set of regular maintenance filters (air, fuel, fluid) for all systems. | | \$29.36 |
| One complete set of parts, operator service/repair manuals. | | \$125.96 (\$134 list price less 6%) |
| Warranty | | Parts = 36 months; Labor = 24 months; Travel = 6 months; Hourmeter = 2,000 hours |
| Warranty Details: Months, Years, Hours, etc. | | |
| 2.0 | <u>EXTENDED WARRANTY OPTIONS</u> Use this section to offer performance/warranty options, number these items starting with 2.1, 2.2, etc. (Specify years, miles or hours extended term covers.) Price: | N/A |
| 3.0 | <u>DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES</u> - (See Special Terms and Conditions) Price List Date and Number | 0% January 1, 2018 |
| 4.0 | <u>DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS</u> | <u>NO FLAT RATE ALLOWED</u> |
| | <u>DELIVERY STARTING POINT - City, State, Zip</u> | Included |
| | <u>PRICE PER LOADED MILE</u> \$ | |
| | <u>MINIMUM DELIVERY CHARGE (if applicable)</u> \$ | |

Amendment No. 1 Exhibit A
BUILT-IN "TENNANT VALUE" INCLUDES:

- | | |
|--|---|
| 36V, 235 AH Battery Pack | Removable Tool Caddy and Large Cargo Net Storage Area |
| 20 Amp, 115 Volt 60 Hz Charger | Standard Cylindrical or Disk Scrubbing Brushes (Select One) |
| Two Speed Electronic Overdrive Transmission with AC Propel Motor | Hygienic Non-Corrosive Duramer™ Solution and Recovery Tanks |
| Disk or Cylindrical Scrubbing - 36 in (910 mm) path | 50 gal (190 L) Solution Tank |
| Steering Wheel Mounted, Touch-N-GO Control Module | 60 gal (225 L) Recovery Tank |
| 1-Step™ One-Button Scrub Operation | 10 gal (38 L) Demisting Chamber |
| 3 Down-Pressure Settings | Parabolic Rear Squeegee |
| Steering Wheel Mounted Horn | SmartRelease™ Breakaway System |
| On Board Diagnostics | Linatex Squeegee Blades |
| Water Shutoff Thumb Switch | Cast Aluminum Rear Squeegee Frame |
| <u>Automatic:</u> | No Tool Squeegee and Brush Change |
| Parking Brake | In-Line Vacuum Fan Air Filter |
| Squeegee Lift | High Visibility Maintenance Touch Points |
| Water Shutoff | Underwriters Laboratory (UL®) "E" Certification |
| Brush Shutoff When Idle | Cup Holder |
| Brush Shutoff at 80% Battery Discharge | Operator Manual and Video |
| ec-H2O™ Cleaning Solution Includes: | Front and Rear Non-Marking Tires |
| <i>Electrically Converted Water Technology System</i> | |
| <i>Two Scrubbing Modes: ec-H2O™ & Conventional Scrubbing</i> | |

TENNANT COMPANY WARRANTY
36 MONTHS OR 2000 HOURS - PARTS
24 MONTHS - LABOR
6 MONTHS - TRAVEL
10 YEARS ON DURAMER™ TANKS

| Base Configuration | Reference Number | 2019 List Price |
|---|------------------|-----------------|
| Cleaning Type | | |
| T16 Rider - Conventional Disk Scrubbing | T16-910-D | \$26,290.00 |
| T16 Rider - Conventional Cylindrical Scrubbing | T16-910-C | \$26,290.00 |
| Cleaning Technology: (conventional is standard, ec-H2O can also operate in conventional mode) (Note 2) | | |
| ec-H2O™ | ec-H2O-T16 | \$2,903.00 |
| ES® Extended Scrub | ES-T16 | \$3,371.00 |
| Squeegee Material | | |
| Linatex | | N/C |
| Gum Rubber | | N/C |
| Urethane | | N/C |
| Battery Type (Notes 3-6) | | |
| Wet 240 AH | 9008140 | N/C |
| Wet 360 AH (in lieu of standard) | 9008141 | \$812.00 |
| Sealed/MF AGM 312AH C/6 | 325818 | \$3,510.00 |
| Less Battery, DEDUCT (Note 7) | LESS BATTERY | -\$497.00 |
| HydroLink® Battery Watering System | 9009620 | \$560.00 |
| Battery Exchange System (Notes 8 & 9) | | |
| Rollout Battery System (roll-out gear in machine & battery case (no batteries) (Note 8b) | 9008082 | \$2,601.00 |
| Extra Battery, 360 AH Wet (Note 9a) | 9008523 | \$1,734.00 |
| Extra Rollout Steel Battery Case (no battery) | 369483 | \$442.00 |
| EasyGlide™ Battery Cart (Note 9) | 9007087 | \$1,852.00 |
| Charger (Note 10) | | |
| 21A 85-265V AC 50/60Hz 1Ph - Off-Board for Lead Acid Battery | 9003372 | N/C |

| | | |
|---|-----------------|------------|
| 21A 85-265V AC 50/60Hz 1Ph - Off-Board for Rollout System Only | 9003373 | N/C |
| 20A 85-130V AC 50/60Hz 1Ph - On-Board Charger in lieu of standard | 9008080 | \$619.00 |
| 21A 85-265V AC 50/60Hz 1Ph - Off-Board charger for AGM Battery (In lieu of std) | 314787 | \$562.00 |
| 21A 85-265V AC 50/60Hz 1Ph - On Board for AGM Battery | 325824 | \$1,638.00 |
| (Note 10a) | Custom Solution | |
| Less Charger, DEDUCT | LESS CHARGER | -\$339.00 |

UL Rating

| | | |
|-------------|--------|------------|
| UL@ Type E | | |
| UL@ Type ES | 325825 | \$2,151.00 |

Packages (Note 11)**Reference Number**

| | | |
|--|---------|------------|
| Heavy Duty Protection Package: | 9008530 | \$2,283.00 |
| <i>OHG, Front Bumper, & Rear Squeegee Protection</i> | | |
| Productivity Package - Scrubbing: | 9008531 | \$4,013.00 |
| <i>Side Scrub Brush, Vac Wand, Spray Hose</i> | | |
| Safety Light Package: | 9008529 | \$652.00 |
| <i>LED Head Light and AV Backup Alarm (strobe warning light)</i> | | |

Cleaning Performance**Reference Number**

| | | |
|--|-----------------|------------|
| Pre-Sweep with Dual Side Brush (Note 12 & 13) | 9008048 | \$4,676.00 |
| Side Brush: RH Sweeping (Cylindrical Only) (Note 13) | 9008526 | \$2,333.00 |
| Side Brush: RH Scrubbing | 9008038 | \$3,285.00 |
| Vacuum Wand | 9008046 | \$649.00 |
| Spray Nozzle with Hose | 9008042 | \$925.00 |
| Dual Vacuum Fans (Note 14) | 9008036 | \$645.00 |
| Drain Control Valve - Solution and Recover (Note 15) | 325692 | \$1,349.00 |
| Solvent Based Degreaser, 5 Gal | 9006770 | N/C |
| | Custom Solution | |

Machine Protection & Safety**Reference Number**

| | | |
|---|---------|------------|
| Heavy Duty Front Bumper (Note 16) | 9006922 | \$701.00 |
| Heavy Duty Squeegee Protection | 9008066 | \$548.00 |
| Overhead Guard (order Heavy Duty Front Bumper also) (Note 17) | 9008018 | \$1,520.00 |
| Deluxe Seat with Arm Rest (In Lieu of Standard) (Note 18) | 9008032 | \$426.00 |
| Headlight(s) LED | 9008068 | \$296.00 |
| AV BU Alarm-Strobe on Tank | 9008138 | \$501.00 |
| Strobe Light on OHG | 9008134 | \$501.00 |
| Alternate Strobe Lens | | |
| Red | 1027798 | N/C |
| Blue | 1027800 | N/C |
| Fire Extinguisher | 9008079 | \$254.00 |
| Trailer Transport Kit (cover latches for trailering) | 9008057 | \$142.00 |

Brushes and Pads**Reference Number**

| | | |
|--|---------|----------|
| <u>Disk Scrubbing Brushes/Pads (2 Required)</u> | | |
| Polypropylene Brush | 1220188 | N/C |
| Nylon Brush | 1220191 | N/C |
| Super Abrasive Brush | 1220190 | \$307.00 |
| Pad Driver | 1220200 | N/C |
| Pads | | |
| Brown Stripping - 3M | 11777 | \$16.80 |
| Blue Scrubbing - 3M | 11778 | \$16.80 |
| Red Cleaning - 3M | 11780 | \$16.80 |
| White Polishing - 3M | 11781 | \$16.80 |
| Black Stripping - Hi Pro - 3M | 370093 | \$18.40 |
| <u>Cylindrical Scrubbing Brushes (2 Required)</u> | | |
| Polypropylene Brush | 1053893 | N/C |
| Heavy Duty Polypropylene Brush | 1053894 | N/C |
| Polyester Brush | 1053895 | N/C |
| Super Abrasive Brush | 1062578 | \$307.00 |

Disk Scrubbing Brush/Pad and Sweeping Brush for Side Brush Option (1 Required)

| | | |
|-------------------------------|---------|--|
| Polypropylene Scrubbing Brush | 1220240 | |
|-------------------------------|---------|--|

| | | |
|--------------------------------|---------|----------|
| Polypropylene Sweeping Brush | 1220186 | N/C |
| Heavy Duty Polypropylene Brush | 1220231 | N/C |
| Nylon Brush | 1220230 | N/C |
| Super Abrasive Brush | 1220232 | \$307.00 |
| Pad Driver | 1220243 | N/C |
| Pads | | |
| Brown Stripping - 3M | 89046 | \$11.55 |
| Blue Scrubbing - 3M | 89047 | \$11.55 |
| Red Cleaning - 3M | 89048 | \$11.55 |
| White Polishing - 3M | 89049 | \$11.55 |

Support (Note 19)**Reference Number**

| | | |
|--|-----------|----------|
| Standard Warranty | | N/C |
| Ultimate Performance Guarantee | 50619 | N/C |
| Operator Manual (English) | 9008142 | N/C |
| Operator Manual (Spanish) | 9008143 | N/C |
| Operator Manual (French) | 9008144 | N/C |
| Additional Operator Manual | SEE ABOVE | \$44.00 |
| T16 Parts Manual | 9008148 | N/C |
| Operator DVD (English, Spanish, French) Verify Languages | 9008532 | N/C |
| Additional Operator DVD | SEE ABOVE | \$35.00 |
| Service Manual | 9008149 | \$149.00 |

Machine Communication (Note IRIS)

| | | |
|-----------------------|---------|------------|
| IRIS Telemetry Module | 9009488 | \$1,040.00 |
|-----------------------|---------|------------|

Packaging (Note 20)

| | | |
|-----------------------|---------|------------|
| Pad Wrap | | N/C |
| Crate - Non-Pre-Sweep | 9008063 | \$1,000.00 |
| Crate - Pre-Sweep | 9008056 | \$1,000.00 |
| Skid | 9008064 | \$530.00 |

AFTERMARKET ITEMS (ordered separately) :**Brushes and (Replacements)****Reference Number****Price****Disk Scrubbing Brushes/Pads (2 Required)**

| | | |
|--------------------------------------|---------|----------|
| Polypropylene Brush | 1220188 | \$245.45 |
| Nylon Brush | 1220191 | \$313.60 |
| Super Abrasive Brush | 1220190 | \$488.30 |
| Pad Driver | 1220200 | \$313.55 |
| Pads | | |
| Brown Stripping - 3M | 11777 | \$16.80 |
| Blue Scrubbing - 3M | 11778 | \$16.80 |
| Red Cleaning - 3M | 11780 | \$16.80 |
| White Polishing - 3M | 11781 | \$16.80 |
| Black Stripping - Hi Pro - 3M | 370093 | \$18.40 |

Cylindrical Scrubbing Brushes (2 Required)

| | | |
|--------------------------------|---------|----------|
| Polypropylene Brush | 1053893 | \$199.10 |
| Heavy Duty Polypropylene Brush | 1053894 | \$194.80 |
| Polyester Brush | 1053895 | \$285.10 |
| Super Abrasive Brush | 1062578 | \$477.70 |

Disk Scrubbing Brush/Pad and Sweeping Brush for Side Brush Option (1 Required)

| | | |
|--------------------------------|---------|----------|
| Polypropylene Brush | 1220240 | \$179.55 |
| Heavy Duty Polypropylene Brush | 1220231 | \$195.35 |
| Soft Nylon Brush | 1220230 | \$219.15 |
| Super Abrasive Brush | 1220232 | \$326.25 |

| | | |
|------------|---------|----------|
| Pad Driver | 1220243 | \$246.05 |
|------------|---------|----------|

Pads

| | | |
|-----------------------------|-------|---------|
| Brown Stripping - 3M | 89046 | \$11.55 |
| Blue Scrubbing - 3M | 89047 | \$11.55 |
| Red Cleaning - 3M | 89048 | \$11.55 |
| White Polishing - 3M | 89049 | \$11.55 |

| | | |
|--|---------|----------|
| Polypropylene, Sweeping Brush (Cyl Only) | 1220186 | \$110.35 |
|--|---------|----------|

Sweeping Brushes for Pre-Sweep System

| | | |
|--|-------|----------|
| Polypropylene, Sweeping Side Brush (Disk - 2 Required) | 87419 | \$111.95 |
| Polypropylene, Sweeping Main Brush (1 Required) | 80058 | \$156.85 |

FaST-PAK ® Detergent

| | | |
|----------------------------|---------|----------|
| FaST® 365 (2L) - Neutral | 1017015 | \$167.70 |
| FaST® 665 (2L) - Degreaser | 1017022 | \$305.20 |
| FaST® 965 (2L) - Degreaser | 9002021 | \$395.15 |

Maintenance Items**Reference Number**

| | | |
|---|---------|----------|
| Squeegee Blade, Linatex, Rear | 1051283 | \$37.00 |
| Squeegee Blade, Gum Rubber, Rear | 1061199 | \$30.05 |
| Squeegee Blade, Urethane, Front | 1061200 | \$52.95 |
| Squeegee Blade, Urethane, Rear | 1061198 | \$75.60 |
| Squeegee Blade, Linatex, Front | 1056453 | \$26.75 |
| Squeegee Blade, Gum Rubber, Front | 1061201 | \$18.30 |
| Side Squeegee Blade, Linatex (Order 2) | 1054670 | \$42.85 |
| Side Squeegee Blade, Urethane (Order 2) | 1061185 | \$86.35 |
| Side Squeegee Blade, Gum Rubber (Order 2) | 1061184 | \$28.50 |
| Squeegee Wheel | 363162 | \$22.05 |
| Squeegee Caster Wheel (Order 2) | 1205850 | \$80.80 |
| Squeegee Hose | 9008936 | \$49.30 |
| Squeegee Hose with Vac Wand | 1056831 | \$100.60 |
| Front Skirt (Disk Only) | 1057021 | \$12.95 |
| Rear Skirt (Disk Only) | 223520 | \$12.95 |
| Filter, Panel | 1037822 | \$31.15 |

Notes

- 1 Stock machines have a set configuration. Options cannot be added, removed, or modified.
 All stock machines will require the selection of a main and side brushes, manual language, and packaging to complete the order.
 Stock levels and lead times may vary, please contact Customer Service to confirm.
 Price listed is for the machine as configured ONLY. Additional cost for premium brushes, packaging, freight, and applicable tax will be in addition to this price.

2 Cleaning Solutions are available factory installed only; Select only one, none are available combined with another:

- ES Extended Scrubbing system
 - ec-H2O™ option (Disk)
 - ec-H2O™ option (Cylindrical)
- T16 ES includes the continuous cleaning ES filter system and detergent dispensing.

3 The battery compartment will fit six 6-volt batteries of this size:

| Battery Size | Length | Width |
|--------------|----------|---------|
| | 11.66 in | 6.94 in |
| | 295mm | 175 mm |

4 Model T16 Continuous Runtime Chart.

| | Standard Capacity |
|---|-------------------|
| T16 Base Unit (economy mode, main scrub only) | 2.75 hours |
| T16 Base Unit with RH Sidebrush | 2.25 hours |
| T16 with Dual Vacuum Fans | 2.0 hours |
| T16 with Pre-Sweep (dust control "off") | N/A |
| T16 with Pre-Sweep (dust control "on") | N/A |

The above runtimes are guidelines. Actual times will vary based on floor conditions, final machine configuration & usage
 The battery charger connector is a 50 amp Anderson (gray). The battery connector is an Anderson 175 amp connector (gray).

5 To calculate weights with batteries add the following to the product "Net" or "Ship" weights:

- 235 AH Battery Pack = + 6 Batteries @ 67 lbs (30.4kg) each = 402 lbs (182.5 kg)
- 360 AH Battery Pack = + 6 Batteries @ 97 lbs (44 kg) each = 582 lbs (264.2 kg)

6 Expected Cycle Life: Cycle life is the number of charge cycles a battery is expected to last.

- 235 AH Battery = 500 Cycles
- 360 AH Battery = 500 Cycles

7 Customer MUST order SKID or CRATE if WITHOUT BATTERY is selected.

Continental USA orders ONLY.

8a 9001052 battery charger can ONLY be ORDERED when ordering ROLLOUT SYSTEM also.

8b Rollout carts must be ordered separately. When ordering the Rollout Battery System, it is recommended that the customer upgrades to the 360 AH battery pack. System does not include batteries.

Should the customer wish to use their own battery supplier, they have 2 options:

- a. Buy batteries to fit in Tennant steel case - see below for internal dimensions.
- b. Buy their own steel case battery (there is no deduction for this) - see below for external dimensions.

| | Width | Length |
|----------------------|----------|----------|
| External Dimensions: | 19.56 in | 29.13 in |
| | 495 mm | 740 mm |

| | Width | Length |
|----------------------|-----------|----------|
| Internal Dimensions: | 19.185 in | 28.75 in |
| | 485 mm | 730 mm |

An extra steel case can be ordered without batteries; part number is 369483.

9 Recommend purchase of two (2) 9007087 carts if you do not have a station to roll off the batteries on to.

9a 9008523 Extra Battery Pack (360 AH) in Steel Case for Rollout, may also order two (2) additional with Machine.

10 The battery charger connector is a 50 amp Anderson (gray). The battery connector is an Anderson 175 amp connector (gray).

10a The On-Board Charger for AGM batteries is a Custom Solution only. Custom Solutions may add to lead time of unit.

11 In order to receive the kit offer the kit part # MUST be ordered.

12 When ordering the Presweep, the customer can NOT order the RH Sidebrush, Head Light or SE Front Bumper
 Due to the additional power consumption of the Presweep, it is recommended that the 360 AH batteries be purchased
 Otherwise, the run-time will ONLY be 1 hour.

- 13 If unit is being sold for a Silica Dust application, only a Scrubbing Side Brush can be used. Pre-Sweep systems and Sweeping Side Brushes are prohibited.
 - 14 When ordering the dual fans please note that both fans operate and runtime is affected, see note 3
 - 15 Drain Control Valve - is available with dual drains only. No deduction is available for a single drain.
The length of hose for the Positive Drain control system is 10 ft (3 m).
Drain Control Valve is not compatible with the Heavy Duty Squeegee Guard.
 - 16 The 9006922 SE Front Bumper bolts directly to the Frame. Front Corner Rollers are Removed.
If ordering OHG order 9008060 SE Front Bumper with OHG instead.
 - 17 When ordering the Overhead Guard, the SE Bumper w/OHG PN 9008060 must also be ordered -Unless ordering Presweep.
 - 18 It, but the deluxe seat features a retractable seat belt standard.
 - 19 Additional hard copy Operator and Parts Manuals can be ordered or digital copies can be downloaded from www.Tennantco.com.
- IRIS Pre-Paid and Monthly Packages are available for the IRIS Information Service.
IRIS Module is required and NOT included in the price of the IRIS Information Service:
- | | |
|--|-----|
| 3 Year Pre-Paid IRIS Information Service | 250 |
| 5 Year Pre-Paid IRIS Information Service | 400 |
- A monthly contract can be set up at \$10 per month w/ 12 month minimum commitment.
IRIS Telemetry Module only covers the price of the hardware.
IRIS Telemetry requires an IRIS Telemetry Module and an IRIS Information Service Package.
- 20 Pad wrap available only in the Continental US and is the default packaging method.
Customer MUST order Crate or Skid if WITHOUT BATTERY is selected.
Crate is mandatory when shipping to AK and HI. Packaging is added at No Charge when shipping to these locations.
The destination kit (PN 9008063) includes the crate and all bracketry for shipping.
 - 21 CUSTOM PAINT: Customized painting is limited to metal parts only.
All non-metal components must remain standard TENNANT colors.
When selling a Custom Color, you will need to confirm that the color falls within the standard colors available from our powder supplier (50 plus colors to choose from). Please request a color chart from our Custom Engineering Group Abby Liubakka (x1302) or Larry Juliot (x. 1770) and obtain the customer's approval.
The order can not be processed without their approval. If the color is outside this range, it can still be obtained but it will be at an additional charge and will increase the lead time. For pricing and lead time impact information contact our Custom Engineering Group.
When choosing the special paint the following information is needed and must be added to the Quote Special Instructions section. Failure to do so will create a two-week delay in your order.
 - a. Which parts do you want painted, White parts, green parts, black parts?
(unless otherwise agreed upon with Custom Solutions Dept., all white and Tennant teal parts will be painted with custom color)
 - b. Color requested.

| 22 Shipping Weight and Dimensions | Pad Wrap | Crate |
|-----------------------------------|-------------------|-------------------|
| Weight (w/240AH Battery) | 1900 lbs / 862 Kg | 2100 lbs / 953 Kg |
| Length | 74" / 1,880 mm | 90" / 2,286 mm |
| Width | 42" / 1,067 mm | 55" / 1,397mm |
| Height | 58" / 1,473 mm | 66" / 1,677 mm |

**EVENT ID G0210-2000007385
STATE OF MINNESOTA
PRICE SCHEDULE**

| | |
|------------------|---|
| Vendor Name: | Tennant Sales and Service Company |
| Contact Person: | Customer Service |
| Street Address: | 701 North Lilac Drive |
| P.O. Box: | 1452 |
| City, State, Zip | Minneapolis, MN 55422 |
| Phone #: | 800-553-8033 |
| Toll Free #: | 800-553-8033 |
| Fax #: | 763-513-2116 |
| Email Address: | csdistribution@tennantco.com |

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|----------------|---------------------------------------|-----------------|
| 964.713 | STATE OF MINNESOTA PRICE PAGES | S-871(5) |
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| | | |
|--|--|--|
| 1.0 | <u>SCRUBBER</u> | |
| Manufacturer | | Tennant |
| Date & I.D. of Price List | | Jan, 2019 / Tennant US Industrial T17 Scrubber List Jan 2019 |
| Discount to be applied to Price List | | 6% |
| One complete set of regular maintenance filters (air, fuel, fluid) for all systems. | | \$29.36 |
| One complete set of parts, operator service/repair manuals. | | \$125.96 (\$134 list price less 6%) |
| Warranty | | Parts = 36 months; Labor = 24 months; Travel = 6 months; Hourmeter = 2,000 hours |
| Warranty Details: Months, Years, Hours, etc. | | |
| 2.0 | <u>EXTENDED WARRANTY OPTIONS</u> Use this section to offer performance/warranty options, number these items starting with 2.1, 2.2, etc. (Specify years, miles or hours extended term covers.) Price: | N/A |
| 3.0 | <u>DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES</u> - (See Special Terms and Conditions) Price List Date and Number | 0% January 1, 2018 |
| 4.0 | <u>DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS</u> | <u>NO FLAT RATE ALLOWED</u> |
| | <u>DELIVERY STARTING POINT - City, State, Zip</u> | Included |
| | <u>PRICE PER LOADED MILE</u> \$ | |
| | <u>MINIMUM DELIVERY CHARGE (if applicable)</u> \$ | |

Amendment No. 1 Exhibit A

BUILT-IN "TENANT VALUE" INCLUDES:

- | | |
|---|--|
| 1-Step™ One Button Scrub Operation | Onboard Diagnostics |
| Touch-N-Go™ Wheel Mounted Module | Steering Wheel Mounted Horn |
| Recover Tank Full & Solution Tank Empty Indicator | Steering Wheel Mounted Water Shut-Off |
| Non Marking Drive Wheel | Maintenance Free Scrub Brush and Propel Motors |
| Yellow Maintenance Touch Points | Duramer™ Tanks & Shrouds |
| Recovery Tank Debris Tray | Variable Flow Tank Drains |
| In-Line Vacuum Fan Filter | No-Tool Squeegee Change |
| Tracking Rear Parabolic Squeegee | No-Tool Brush Change |
| SmartRelease™ Breakaway Rear Squeegee | Full Wrap Steel Bumper with Front Cushioned Corner Rollers |
| Underwriters Laboratory (UL®) E Certified | |

TENANT COMPANY WARRANTY

3 YEARS OR 2000 HOURS - PARTS

2 YEARS - LABOR

6 MONTHS - TRAVEL

10 YEARS ON DURAMER™ TANKS

CUSTOM options may add 1 week or more to standard lead times.

| Base Configuration | Reference Number | 2019 List Price |
|--|------------------|-----------------|
| Cleaning Type | | |
| MaxPro™ 1000 Scrubhead - Disk Conventional | T17-D | \$31,779.00 |
| MaxPro™ 1000 Scrubhead - Cylindrical Conventional (Note 1) | T17-C | \$32,368.00 |
| Cleaning Technology: (conventional is standard, ec-H2O can also operate in conventional mode) | | |
| ec-H2O™ with S.E. Switch Capability | ec-H2O-T17 | \$3,350.00 |
| ES® Extended Scrub (Note 2) | ES-T17 | \$3,125.00 |
| S.E. Switch Capability DEDUCT | | (\$449.00) |
| Squeegee Material | | |
| Linatex | | N/C |
| Gum Rubber | | N/C |
| Urethane | | N/C |
| Battery Type (Note 3-6) | | |
| Wet 510AH C/6 | 9020112 | \$4,152.00 |
| Wet 750AH C/6 | 9020113 | \$4,997.00 |
| Wet Tubular 930AH C/6 | 9020114 | \$7,576.00 |
| Wet Tubular 930AH C/6 OC (Single Point Watering & Wi-IQ Monitor) | 9017261 | \$8,304.00 |
| *Opportunity Charger required | | |
| Without Battery (Note 7) | | N/C |
| Battery Watering System | | \$554.00 |
| Battery Exchange System (Notes 8-9) | | |
| Battery Slide Out System | 9020125 | \$874.00 |
| Extra Battery, 36V, 510AH Wet | 1207937 | \$5,308.00 |
| Extra Battery, 36V, 750AH Wet | 1207938 | \$6,420.00 |
| Extra Battery, 36V, 930AH Wet | 1210313 | \$9,338.00 |
| Extra Battery, 36V, 510AH Wet with Watering Kit | 1210314 | \$5,525.00 |
| Extra Battery, 36V, 750AH Wet with Watering Kit | 1210315 | \$6,853.00 |
| Extra Battery, 36V, 930AH Wet with Watering Kit | 1210316 | \$9,754.00 |
| Charger (Note 10-13) | | |
| 80A 200-240V AC 50/60 Hz 1Ph, High Frequency for 510AH Battery | 1207933 | \$2,387.00 |
| 80A 200-240V AC 50/60 Hz 3Ph, High Frequency for 510AH Battery | 1207934 | \$2,964.00 |
| 100A 200-240V AC 50/60 Hz 3Ph, High Frequency for 750AH and 930AH Battery | 1212158 | \$2,857.00 |
| 120A 480V AC 3Ph, High Frequency for 750AH and 930AH Battery | 1207936 | \$3,200.00 |
| 240A 480V AC 50/60Hz 3Ph - Opportunity Charger for 930AH Battery | 1219396 | \$4,484.00 |
| UL Rating | | |
| UL® Type E | Standard | N/C |
| UL® Type ES | 9020143 | \$2,932.00 |

| Packages | Reference Number | Price |
|---|-------------------------|--------------|
| Productivity Package: <i>Scrub SB, Vac Wand, and Spray Hose</i> | | \$3,874.00 |
| Safety Light Package: (Note 14) <i>LED Headlights and AV Back Up Alarm-Strobe</i> | | \$655.00 |
| Cleaning Performance | Reference Number | |
| Presweep with Dual Side Brush (Note 15 & 16) | 9020059 | \$4,955.00 |
| Side Brush: RH Scrubbing | 9020048 | \$3,285.00 |
| Side Brush: RH Sweeping (Cylindrical Only) (Note 16) | 9020056 | \$1,991.00 |
| Side Brush: Dual Sweeping (Cylindrical Only) (Note 16 & 17) | 9020205 | \$3,724.00 |
| Vacuum Wand | 9020079 | \$491.00 |
| Spray Nozzle with Hose | 9020075 | \$935.00 |
| Auto Fill (Solution Tank Only) (Note 18) | 9020090 | \$438.00 |
| Recovery Tank Drain Control Valve (Note 19) | 9020092 | \$590.00 |
| Solvent Based Degreaser, 5 Gal | 9006770 | N/C |
| Machine Protection & Safety | Reference Number | |
| Heavy-Duty Squeegee Protection | 9020025 | \$554.00 |
| Overhead Guard | 9020028 | \$1,595.00 |
| Ramp Climb Kit (Note 20) | 9013079 | \$1,573.00 |
| Power Steering | 9020095 | \$2,729.00 |
| Deluxe Seat (in lieu of standard) | 9020102 | \$430.00 |
| Front Tire, High Traction (in lieu of standard) | 9020018 | \$554.00 |
| Rear Tires, High Traction, Non-Marking (in lieu of standard) | 9020021 | \$262.00 |
| Headlight(s) LED (Note 14) | 9020104 | \$299.00 |
| AV BU Alarm - Strobe on Tank | 9020108 | \$501.00 |
| Strobe Light on Overhead Guard | 9020106 | \$351.00 |
| Alternate Strobe Lens | | |
| Red | 1027798 | N/C |
| Blue | 1027800 | N/C |
| Fire Extinguisher | 9020138 | \$254.00 |
| Trailer Transport Kit | 9020152 | \$142.00 |
| Brushes and Pads | Reference Number | |
| <u>MaxPro™ 1000 Disk Scrubbing Brushes/Pads (2 Required)</u> | | |
| Polypropylene Brush | 14953 | N/C |
| Nylon Brush | 14967 | N/C |
| Super Abrasive Brush | 378951 | \$317.00 |
| Pad Driver | 397920 | N/C |
| Pads | | |
| Brown Stripping - 3M | 17263 | \$19.45 |
| Blue Scrubbing - 3M | 17262 | \$19.45 |
| Red Cleaning - 3M | 17261 | \$19.45 |
| White Polishing - 3M | 17260 | \$19.45 |
| Black Stripping - Hi Pro - 3M | 370094 | \$21.55 |
| <u>MaxPro™ 1000 Cylindrical Scrubbing Brushes (2 Required)</u> | | |
| Polypropylene Brush | 386230 | N/C |
| Nylon Brush | 386250 | N/C |
| Super Abrasive Brush | 386240 | \$317.00 |
| <u>Side Scrub/Sweep Brushes (Standard with Side Brush Assembly - Pick One)</u> | | |
| Polypropylene Brush | 1220241 | N/C |
| Polypropylene <u>Sweep</u> Brush (Included w/option) | 87419 | N/C |
| Nylon Brush | 1220235 | N/C |
| Super Abrasive Brush | 1221543 | \$257.00 |
| Pad Driver | 1220199 | N/C |
| Pads | | |
| Brown Stripping - 3M | 63248-1 | \$14.70 |
| Blue Scrubbing - 3M | 63248-2 | \$14.70 |
| Red Cleaning - 3M | 63248-3 | \$14.70 |
| White Polishing - 3M | 63248-4 | \$14.70 |

| Support (Note 21) | Reference Number | |
|--|------------------|----------|
| Standard Warranty | | N/C |
| Ultimate Performance Guarantee | 50619 | N/C |
| Operator Manual (English) | 9020160 | N/C |
| Operator Manual (Spanish) | 9020161 | N/C |
| Operator Manual (French) | 9020162 | N/C |
| Additional Operator Manual | SEE ABOVE | \$113.00 |
| Operator DVD (English, Spanish, French) Verify Languages | 9020146 | N/C |
| Additional Operator Video | 9020146 | \$35.00 |
| Service Manual | 9020167 | \$149.00 |
| Parts Manual (English) | 9020166 | N/C |

Machine Communication (Note IRIS)

| | | |
|-----------------------|---------|------------|
| IRIS Telemetry Module | 9017310 | \$1,040.00 |
|-----------------------|---------|------------|

Packaging (Note 22)

| | | |
|--------------------|--|----------|
| Pad Wrap | | N/C |
| Crate | | \$832.00 |
| Non-Stackable Skid | | \$560.00 |

| Custom Solutions | Reference Number | |
|------------------------|------------------|------------------|
| Custom Color (Note 23) | Custom Solutions | Call for Pricing |

AFTERMARKET ITEMS (ordered separately) :

| Brushes and Pads (Replacements) | Reference Number | Price |
|---|------------------|----------|
| <u>MaxPro™ 1000 Disk Scrubbing Brushes/Pads (2 Required)</u> | | |
| Polypropylene Brush | 14953 | \$284.10 |
| Soft Nylon Brush | 14967 | \$433.10 |
| Super Abrasive Brush | 378951 | \$746.40 |
| Pad Driver | 397920 | \$361.95 |
| Pads | | |
| Brown Stripping - 3M | 17263 | \$19.45 |
| Blue Scrubbing - 3M | 17262 | \$19.45 |
| Red Cleaning - 3M | 17261 | \$19.45 |
| White Polishing - 3M | 17260 | \$19.45 |
| Black Stripping - Hi Pro - 3M | 370094 | \$21.55 |
| <u>MaxPro™ 1000 Cylindrical Scrubbing Brushes (2 Required)</u> | | |
| Polypropylene Brush | 386230 | \$432.35 |
| Soft Nylon Brush | 386250 | \$549.55 |
| Super Abrasive Brush | 386240 | \$629.75 |
| <u>Side Scrub/Sweep Brushes (Standard with Side Brush Assembly - Pick One)</u> | | |
| Polypropylene Brush | 1220241 | \$167.80 |
| Polypropylene <u>Sweep</u> Brush | 87419 | \$111.95 |
| Nylon Brush | 1220235 | \$273.45 |
| Super Abrasive Brush | 1221543 | \$358.95 |
| Pad Driver | 1220199 | \$313.55 |
| Pads | | |
| Brown Stripping - 3M | 63248-1 | \$14.70 |
| Blue Scrubbing - 3M | 63248-2 | \$14.70 |
| Red Cleaning - 3M | 63248-3 | \$14.70 |
| White Polishing - 3M | 63248-4 | \$14.70 |
| Maroon Surface Prep- 3M | 1051027 | \$17.85 |
| <u>Presweep Brushes</u> | | |
| Main Polypropylene Sand Wedge <u>Sweep</u> Brush | 1211934 | \$243.40 |
| Side Brush Polypropylene | 87419 | \$111.95 |

| Maintenance Items | Reference Number | Price |
|--|------------------|----------|
| T17 Service Kit [125 hr] | 9020270 | \$593.60 |
| Squeegee Blade, Linatex®, Side (Order 2) | 1213211 | \$53.55 |
| Squeegee Blade, Urethane, Side (Order 2) | 1213266 | \$124.85 |
| Squeegee Blade, Gum Rubber, Side (Order 2) | 1213267 | \$39.70 |
| Squeegee Blade, Linard®, Front | 1207086 | \$65.50 |
| Squeegee Blade, Linatex®,Rear | 1207087 | \$90.55 |
| Squeegee Blade,Urethane, Front | 1208356 | \$179.45 |
| Squeegee Blade,Urethane, Rear | 1208357 | \$235.65 |
| Squeegee Blade, Gum Rubber, Front | 1208358 | \$50.95 |
| Squeegee Blade, Gum Rubber, Rear | 1208359 | \$67.55 |
| Dust Bag | 1067452 | \$13.45 |
| Dust Panel Filter | 1037822 | \$31.15 |
| Drain Hose Assembly (Recovery Tank) | 1206370 | \$43.90 |
| Hose Assembly (Rear Squeegee) | 1207661 | \$46.05 |
| Swivel Caster Kit | 9020233 | \$138.70 |
| Squeegee Wheel | 20833 | \$51.40 |

Notes

- Standard debris tray on cylindrical unit has a hole in the bottom for water drainage.
- ES® Extended Scrub system is available factory installed only. This option includes Autofill feature and Detergent Metering system
- MODEL T17 - USE ONE 36 VOLT BATTERY
 Unit has one battery compartment that is available in three sizes: 510AH, 750AH and 930AH and two configurations (Standard and Slide Out). Size below is entire battery compartment.
 The battery format is an **Upright Forklift Battery** and the overall compartment dimensions are:

| | |
|---------------------------------|--------------------|
| Length: | 38.1 inch / 970 mm |
| Width: | 16.3 inch / 415 mm |
| Height: | 32.6 inch / 830 mm |
| Height (WITH slide out system): | 31.3 inch / 795 mm |
| Maximum Weight: | 2,300 lbs/1,045kg |
- Model T17 **Continuous** Runtime Chart. (up to)

| | <u>510AH</u> | <u>750AH</u> |
|--|--------------|--------------|
| Economy Mode, DP Level 1, ec-H2O | 3.5 Hours | 5.75 Hours |
| DP Level 1 on Main Head, plus Side Brush, ec-H2O | 2.75 Hours | 4.75 Hours |
| DP Level 3 on Main Head, ec-H2O | 2.0 Hours | 3.25 Hours |
| DP Level 2 on Main Head, plus Presweep, ec-H2O | 1.75 Hours | 2.75 Hours |

 The runtimes are guidelines. Actual times will vary based on floor conditions, final machine configuration & usage.
- To calculate weights with batteries add the following to the product "Net" or "Ship" weights:

| |
|-------------------------------------|
| 500 AH Battery = +1458 lbs / 663 kg |
| 750 AH Battery = +2124 lbs / 965 kg |
| 930 AH Battery = +2178 lbs / 990 kg |
- Expected Cycle Life: Cycle life is the number of charge cycles a battery is expected to last.
Type of Battery = Number of Cycles

| | |
|-------------------------------|-------------------------|
| 510 AH Battery = 1200+ Cycles | Flat Plate Construction |
| 750 AH Battery = 1200+ Cycles | Flat Plate Construction |
| 930 AH Battery = 1500+ Cycles | Tubular Construction |
- Customer MUST order shipping crate if NO BATTERY is selected. **Continental USA orders ONLY.**
- Slide-out battery kit does not include battery extraction device.
- For battery extraction, the height of the battery compartment is 20 inch / 510 mm off the floor
- The chargers for the T17 may require a local electrician to wire them into the customers electrical system.
 Only the single phase charger comes with a cord, but the customer's outlet will determine the plug needs
- Model T17 Charge Time Estimates*

| | <u>510AH</u> | <u>750AH</u> |
|---|---------------|--------------------|
| 80A Output Charger | 8 Hours | Not Recommended*** |
| 100A Output Charger | Not Advised** | 9 Hours |
| 120A Output Charger | Not Advised** | 8 Hours |
| 240A Output Charger (Opportunity Charger) | Not Advised** | Not Advised** |

The 7300 did have a 150AH charger, but it's output was actually equivalent to the 120A charger due to charger efficiencies with the new charger technology

* These charge times are based on the High Frequency Charger Outputs, match to closest 7300 charger for est.

** It is not advised because the charger output would overheat the battery causing premature failure.

*** This Charger not recommended for the 750AH and 930AH requires reprogramming the algorithm to work properly

12 Opportunity Charging for the M17 Offering:

Wet Tubular 930AH C/6 battery is available for the Opportunity Charging system and can only be ordered with the 240A 480V AC 50/60Hz 3Ph Charger 1219396

Opportunity Charger is only available with Wet 930AH Battery, 9017261

Wet Tubular 930AH Battery for Opportunity Charging is standard with battery watering

13 Sales Rep Charger Kit 223683 is available for more convenient battery charging. The 120 volt "Smart" charger is recommended for occasional use only. An adaptor is available to connect the Anderson 175 on to the charger to the Anderson 350 connectors on the battery 363480 (order this adapter as a Custom Solution).

14 Head Light option and safety light package is not available with presweep, Headlights are standard on the presweep

15 When ordering the Presweep and High Traction Front Tire, power steering (PN 9020095) is recommended. Includes 2 Polypropylene Sweeping Side Brushes (87419) and 1 Polypropylene Wedge Sweeping Brush (1211934).

16 If unit is being sold for a Silica Dust application, only a Scrubbing Side Brush can be used. Pre-Sweep systems and Sweeping Side Brushes are prohibited.

17 The LH sweeping side brush can NOT be ordered separately.

18 This Auto-Fill is Available only with Conventional and ec-H2O machines (fills Soluton Tank). It is included in the ES equipped machines (fills Solution Tank-100% and Recovery Tank-50%).

19 Includes a single drain hose that attaches to the drain valve...provides 10 ft / 3 m reach.

20 The Ramp Climb Kit includes a front ballast weight behind the bumper: PN 9013079 (machine is 1.4" / 35 mm longer) and the High Traction Front tire (PN 9020018). Power Assisted Steering (PN 9020095) recommended with this option. Not available with the Pre-Sweep unit (PN 9020059)

21 Additional hard copy Operator and Parts Manuals can be ordered or digital copies can be downloaded from www.Tennantco.com.

IRIS Pre-Paid and Monthly Packages are available for the IRIS Information Service.

IRIS Module is required and NOT included in the price of the IRIS Information Service:

3 Year Pre-Paid IRIS Information Service \$250.00

5 Year Pre-Paid IRIS Information Service \$400.00

A monthly contract can be set up at \$10 per month w/ 12 month minimum commitment.

IRIS Telemetry Module only covers the price of the hardware.

IRIS Telemetry requires an IRIS Telemetry Module and an IRIS Information Service Package.

22 Pad wrap available only in the Continental US and is the default packaging method.

Customer MUST order Crate or Skid if WITHOUT BATTERY is selected.

Crate or Skid is mandatory when shipping to AK and HI. Packaging is added at No Charge when shipping to these locations.

A Skid is the only packaging option for the Pre-sweep equipped unit, no crate is available

23 CUSTOM PAINT: Customized painting is limited to metal parts only.

All non-metal components must remain standard TENNANT colors.

When selling a Custom Color, you will need to confirm that the color falls within the standard colors available from our powder supplier (50 plus colors to choose from). Please request a color chart from our Custom Engineering Group (Abby Liubakka (X1302) or Dan Feyma (X1772)) and obtain the customer's approval. The order can not be processed without their approval. If the color is outside this range, it can still be obtained but it will be at an additional charge and will increase the lead time. For pricing and lead time impact information contact our Custom Engineering Group.

When choosing the special paint the following information is needed and must be added to the

Quote Special Instructions section. Failure to do so will create a two-week delay in your order.

a. Which parts do you want painted, White parts, green parts, black parts?

(unless otherwise agreed upon with Custom Solutions Dept., all metal parts will be painted with custom color)

b. Color requested.

24 Shipping Weights and Dimensions

| | <u>Pad Wrap</u> | <u>Crate</u> |
|-------------------------------|--------------------|--------------------|
| Weight (w/ Wet 510AH Battery) | 3365 lbs / 1525 Kg | 4000 lbs / 1814 Kg |
| Length | 88" / 2230 mm | 115" / 2921 mm |
| Width | 46" / 1168 mm | 66" / 1677 mm |
| Height | 59" / 1480 mm | 68" / 1727 mm |

**EVENT ID G0210-2000007385
STATE OF MINNESOTA
PRICE SCHEDULE**

| | |
|------------------|---|
| Vendor Name: | Tennant Sales and Service Company |
| Contact Person: | Customer Service |
| Street Address: | 701 North Lilac Drive |
| P.O. Box: | 1452 |
| City, State, Zip | Minneapolis, MN 55422 |
| Phone #: | 800-553-8033 |
| Toll Free #: | 800-553-8033 |
| Fax #: | 763-513-2116 |
| Email Address: | csdistribution@tennantco.com |

| | | |
|----------------|---------------------------------------|-----------------|
| 964.713 | STATE OF MINNESOTA PRICE PAGES | S-871(5) |
|----------------|---------------------------------------|-----------------|

| | | |
|------------|--|--|
| 1.0 | <u>SCRUBBER</u> | |
| | Manufacturer | Tennant |
| | Date & I.D. of Price List | Jan, 2019 / Tennant US Industrial T20 Scrubber List Jan 2019 |
| | Discount to be applied to Price List | 6% |
| | One complete set of regular maintenance filters (air, fuel, fluid) for all systems. | \$167.07 |
| | One complete set of parts, operator service/repair manuals. | \$125.96 (\$134 list price less 6%) |
| | Warranty | Parts = 36 months; Labor = 24 months; Travel = 6 months; Hourmeter = 2,000 hours |
| | Warranty Details: Months, Years, Hours, etc. | |
| 2.0 | <u>EXTENDED WARRANTY OPTIONS</u> Use this section to offer performance/warranty options, number these items starting with 2.1, 2.2, etc. (Specify years, miles or hours extended term covers.) Price: | N/A |
| 3.0 | <u>DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES</u> - (See Special Terms and Conditions) Price List Date and Number | 0% January 1, 2018 |
| 4.0 | <u>DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS</u> | <u>NO FLAT RATE ALLOWED</u> |
| | <u>DELIVERY STARTING POINT - City, State, Zip</u> | Included |
| | <u>PRICE PER LOADED MILE</u> \$ | |
| | <u>MINIMUM DELIVERY CHARGE (if applicable)</u> \$ | |

Amendment No. 1 Exhibit A

BUILT-IN "TENNANT VALUE" INCLUDES:

- | | |
|--|--|
| 50 hp (37kW) 2.0 L Gas/LP Engine EPA Tier 3 | Standard Cylindrical or Disk Brushes (Select type) |
| 24.8 hp (19 kW) 1.5 L Kubota Diesel EPA Tier 4i Engine | Hygenic® Solution and Recovery Tanks |
| MaxPro ² ™ Hydraulic Technology | 80 gal (303 L) Solution Tank |
| 1-Step™ One Button Operation | 95 gal (360 L) Recovery Tank |
| Touch-N-Go™ Wheel Mounted Module | 15 gal (57 L) Demisting Chamber |
| Steering Wheel Mounted Horn | Dura-Track™ Parabolic Rear Squeegee |
| Steering Wheel Mounted Water Shut Off | SmartRelease™ Breakaway System |
| Recovery Tank Full/Solution Tank Empty Indicator | Linatex Squeegees |
| Yellow Maintenance Touch Points | Reverse and Double Scrubbing Capable |
| Low Oil Pressure/High Coolant Temp Shutdown (G/LPG only) | Variable Drain Valves™ |
| Built-In Maintenance Diagnostics w/ Service Reminder | No Tool Squeegee & Brush Change |
| ErgoSpace™ Operator Compartment | EZ-Change™ Disk Brushes with Rotating Scrub Deck |
| Tilt Steering Wheel w/ Horn | EZ-Remove™ Debris Tray (Cylindrical only) |
| Deluxe Suspension Seat | 1.1 ft³ (31 L) or 110 lbs (50 kg) Usable Capacity |
| Retractable Seat Belt | Wheels and Handle for Transportation |
| Ergonomic Propel Pedal | Integrated Water Evacuation System |
| Operator Video and Interactive DVD | Grip-N-Go™ Corner Rollers |
| Operator Manual and Parts Manual | Head, Tail and Back-up Lights |
| Operator Checklist and Wall Chart | Cup Holder |
| Underwriters Laboratory (UL®) Certification | |

ec-H2O™ Cleaning Solution Includes:
Electrically Converted Water Technology System
Two Scrubbing Modes: ec-H2O™ & Conventional Scrubbing

TENNANT COMPANY WARRANTY
36 MONTHS OR 2000 HOURS - PARTS
24 MONTHS - LABOR
6 MONTHS - TRAVEL
10 YEARS ON DURAMER™ TANKS
CUSTOM options may add 1 week or more to standard lead times.

| Base Configuration | Reference Number | 2019 List Price |
|---|------------------|-----------------|
| Cleaning Type | | |
| T20 Gasoline (Petrol) Disk Scrubber | T20-D-G | \$51,179.00 |
| T20 LPG Disk (Includes LP Tank) Scrubber | T20-D-LP | \$51,179.00 |
| T20 Diesel Disk Scrubber Conventional | T20-D-DSL | \$54,795.00 |
| T20 Gasoline (Petrol) Cylindrical Scrubber | T20-C-G | \$51,179.00 |
| T20 LPG Cylindrical (Includes LP Tank) Scrubber | T20-C-LP | \$51,179.00 |
| T20 Diesel Cylindrical Scrubber | T20-C-DSL | \$54,795.00 |
| Trim Level | | |
| Membrane Panel | MCP-T20 | N/C |
| Pro Panel | P-T20 | \$2,215.00 |
| Cleaning Technology: (conventional is standard, ec-H2O can also operate in conventional mode) (Note 2) | | |
| ec-H2O™ | ec-H2O-T20 | \$3,917.00 |
| ES® Extended Scrub | ES-T20 | \$3,756.00 |
| Squeegee Material | | |
| Linatex | | N/C |
| Urethane (Note 3) | | \$629.00 |
| LP Tank (Note 4) | | |
| LP tank, 33 lb (15 kg) w/ Outage & Filler valve | 398313 | N/C |
| Empty LP tank, 33 lb (15 kg) w/ Outage & Filler valve | 24928-1 | N/C |
| UL Rating | | |
| UL® Type G,LP or D | | N/C |
| UL® Label - Type LPS | 325933 | \$3,874.00 |
| Packages | | |
| Productivity Package | PRD-T20 | \$4,644.00 |
| <i>Side Brush (Select Sweeping or Scrubbing), Vacuum Wand, and Spray Nozzle w/ Hose</i> | | |
| Heavy Duty Protection Package | HDP-T20 | \$1,638.00 |
| <i>Heavy Duty Squeegee Protection and Overhead Guard</i> | | |

Cleaning Performance

| | Reference Number | |
|--|------------------|------------|
| Side Brush: RH Scrubbing (Disk Scrub Head) | 9002742 | \$4,002.00 |
| Side Brush: RH Sweeping (Cylindrical Scrub Head) | 9002754 | \$4,002.00 |
| Side Brush: RH Scrubbing (Cylindrical Scrub Head) | 9002754 | \$4,002.00 |
| Power Wand (w/Prep Kit) for ec-H2O™ or Conventional (Note 5) | 9002404 | \$1,424.00 |
| Power Wand (w/Prep Kit) for ES Extended Scrub (Note 5) | 9002405 | \$5,222.00 |
| Vacuum Wand (Note 5) | 9002990 | \$737.00 |
| Spray Nozzle with Hose for ec-H2O™ or Conventional | 9002403 | \$941.00 |
| Spray Nozzle with Hose for ES Extended Scrub | 9001932 | \$4,741.00 |
| High Pressure Spray (Note 6) | 9016310 | \$3,628.00 |
| Power Wand and Spray Nozzle for ec-H2O™ or Conventional (Note 4) | 9002406 | \$2,365.00 |
| Power Wand and Spray Nozzle for ES Extended Scrub (Note 5) | 9001933 | \$6,153.00 |
| Solvent Based Degreaser, 5 Gal | 9006770 | N/C |

Machine Protection & Safety

| | Reference Number | |
|--|------------------|------------|
| Heavy Duty Rear Bumper | 9001874 | \$691.00 |
| Heavy Duty Squeegee Protection | 9001828 | \$691.00 |
| Overhead Guard | 9001313 | \$1,317.00 |
| Rear Tires, High Traction, Non-Marking (in lieu of standard) | 9011029 | \$652.00 |
| Audio Back-up Alarm | 9001320 | \$251.00 |
| BU Alarm - Flash on Tank | 9003492 | \$540.00 |
| BU Alarm - Flash on OHG | 9003486 | \$540.00 |
| Flashing Light (only) on Tank | 9001326 | \$368.00 |
| Flashing Light (only) on OHG | 9001716 | \$368.00 |
| BU Alarm - Strobe on Tank | 9003493 | \$540.00 |
| BU Alarm - Strobe on OHG | 9003488 | \$540.00 |
| Strobe Light (only) on Tank | 9001330 | \$368.00 |
| Strobe Light (only) on OHG | 9001715 | \$368.00 |
| Alternate Strobe Lens | | |
| Red | 1027798 | \$22.00 |
| Blue | 1027800 | \$22.00 |
| High Coolant Temperature Shutdown (DIESEL ONLY) | Custom Solution | 325433 |
| Fire Extinguisher | 9001315 | \$113.00 |
| Transportation Kit | 9002674 | \$143.00 |

Brushes and Pads

| | Reference Number | Price |
|---|------------------|----------|
| <u>Disk Scrubbing Brushes/Pads (3 Required)</u> | | |
| Polypropylene Brush | 1220237 | N/C |
| Nylon Brush | 1220238 | N/C |
| Super Abrasive Brush | 1220239 | \$143.00 |
| Pad Driver - Dura-Safe | 1220198 | N/C |
| Pad Driver - Polypropylene | 1220221 | N/C |
| Pads | | |
| Brown Stripping - 3M | 222327 | \$12.60 |
| Blue Scrubbing - 3M | 222326 | \$12.60 |
| Red Cleaning - 3M | 222325 | \$12.60 |
| White Polishing - 3M | 222324 | \$12.60 |
| Black Stripping - Hi Pro - 3M | 370091 | \$14.70 |
| <u>Cylindrical Scrubbing Brushes (2 Required)</u> | | |
| Polypropylene Brush | 1026223 | N/C |
| Heavy Duty Polypropylene Brush | 1030969 | N/C |
| Polypropylene, Window Brush | 1040524 | N/C |
| Polyester Brush | 1027697 | N/C |
| Super Abrasive Brush | 1026222 | \$192.00 |
| Super Abrasive, Window Brush | 1059640 | \$192.00 |
| <u>Side Scrub/Sweep Brushes (Standard with Side Brush Assembly - Pick One)</u> | | |
| Heavy Duty Polypropylene, Scrubbing Brush | 1220236 | N/C |
| Polypropylene, Sweeping Brush (Cyl Only) (Note 7) | 1220185 | N/C |
| Nylon Brush | 1220235 | N/C |
| Super Abrasive Brush | 1221543 | \$269.00 |

Support (Note 8)

| | Reference Number | |
|----------------------------------|------------------|-----|
| Standard Warranty | | N/C |
| Ultimate Performance Guarantee | 50619 | N/C |
| Operator Manual G/LP | 9016200 | N/C |
| Operator Manual Diesel | 9016250 | N/C |
| Operator Manual G/LP (Spanish) | 9016202 | N/C |
| Operator Manual Diesel (Spanish) | 9016252 | N/C |
| Operator Manual G/LP (French) | 9016203 | N/C |
| Operator Manual Diesel (French) | 9016253 | N/C |

Additional Operator Manual

SEE ABOVE

\$44.00

| | | |
|--|-----------|----------|
| Parts Manual G/LP | 9016201 | N/C |
| Parts Manual Diesel | 9016251 | N/C |
| Additional Parts Manual | SEE ABOVE | \$77.75 |
| Operator DVD (English, Spanish, French) Verify Languages | 1035133 | N/C |
| Additional Operator Video | SEE ABOVE | \$35.00 |
| Service Manual | 9016205 | \$149.00 |

Machine Communication (Note IRIS)

| | | |
|-----------------------|----------------------------------|------------|
| IRIS Telemetry Module | Gas/LP 9009396 Diesel 9009561 | \$1,040.00 |
|-----------------------|----------------------------------|------------|

Packaging (Note 9)

| | | |
|----------|---------|------------|
| Pad Wrap | | N/C |
| Crate | 9001840 | \$1,177.00 |
| Skid | 9001841 | \$624.00 |

| Custom Solutions | Reference Number | Price |
|-------------------------|-------------------------|--------------|
| Custom Color (Note 10) | Call Custom Solutions | |

AFTERMARKET ITEMS (ordered separately) :

Brushes and (Replacements) **Reference Number** **Price**

Disk Scrubbing Brushes/Pads (3 Required)

| | | |
|--------------------------------------|---------|----------|
| Polypropylene Brush | 1220237 | \$134.50 |
| Nylon Brush | 1220238 | \$204.05 |
| Super Abrasive Brush | 1220239 | \$356.85 |
| Pad Driver - Dura-Safe | 1220198 | \$278.50 |
| Pad Driver - Non-Scuff Polypropylene | 1220221 | \$236.85 |
| Pads | | |
| Brown Stripping - 3M | 222327 | \$12.60 |
| Blue Scrubbing - 3M | 222326 | \$12.60 |
| Red Cleaning - 3M | 222325 | \$12.60 |
| White Polishing - 3M | 222324 | \$12.60 |
| Black Stripping - Hi Pro - 3M | 370091 | \$14.70 |

Cylindrical Scrubbing Brushes (2 Required)

| | | |
|--------------------------------|---------|----------|
| Polypropylene Brush | 1026223 | \$404.90 |
| Heavy Duty Polypropylene Brush | 1030969 | \$432.85 |
| Polypropylene, Window Brush | 1040524 | \$375.90 |
| Polyester Brush | 1027697 | \$449.20 |
| Super Abrasive Brush | 1026222 | \$573.80 |
| Super Abrasive, Window Brush | 1059640 | \$571.70 |

Side Scrub/Sweep Brushes (Standard with Side Brush Assembly - Pick One)

| | | |
|--|---------|----------|
| Polypropylene, Scrubbing Brush | 1220236 | \$163.10 |
| Polypropylene, Sweeping Brush (Cyl Only) | 1220185 | \$209.05 |
| Nylon Brush | 1220235 | \$273.45 |
| Super Abrasive Brush | 1221543 | \$358.95 |

| FaST-PAK ® Detergent | Reference Number | Price |
|-----------------------------|-------------------------|--------------|
| FaST® 665 (2L) - Degreaser | 1017022 | \$305.20 |
| FaST® 965 (2L) - Degreaser | 9002021 | \$395.15 |

| Maintenance Items | Reference Number | Price |
|--|-------------------------|--------------|
| Squeegee Blade, Side (Order 2) | 1031011 | \$62.70 |
| Squeegee Blade, Front | 1017868 | \$60.70 |
| Squeegee Blade, Rear | 1031331 | \$82.05 |
| Squeegee Blade ,Urethane, Side (Order 2) | 1031823 | \$123.80 |
| Squeegee Blade, Urethane, Front | 1027719 | \$184.80 |
| Squeegee Blade,Urethane, Rear | 1031945 | \$206.25 |
| Front Skirt | 1020166 | \$42.85 |
| Rear Skirt | 1022363 | \$30.55 |
| Squeegee Wheel | 363162 | \$22.05 |

Notes

1 Stock machines have a set configuration. Options cannot be added, removed, or modified.
 All stock machines will require the selection of a main and side brushes, manual language, and packaging to complete the order.
 Stock levels and lead times may vary, please contact Customer Service to confirm.
 Price listed is for the machine as configured ONLY. Additional cost for premium brushes, packaging, freight, and applicable tax will be in addition to this price.

2 ES Extended Scrubbing System is available factory installed only. This option includes autofill feature and detergent metering.

Cleaning Solutions are available factory installed only; Select only one, none are available combined with another:

| | |
|--|---------|
| ec-H2O™ option Cyl with Side Brush | 9007122 |
| ec-H2O™ option Cyl without Side Brush | 9007123 |
| ec-H2O™ option Disk with Side Brush | 9007124 |
| ec-H2O™ option Disk without Side Brush | 9007125 |
| ES Extended Scrub System w/ AutoFill | 9001799 |
| ec-H2O™ option Disk without Side Brush | 9007125 |
| ES Extended Scrub System w/ AutoFill | 9001799 |

3 Dura-Track™ Squeegee Kit contains: one rear and one front blade for the rear squeegee and two blades for the scrub head side squeegees. Side Brush Squeegee Kit contains: one side brush squeegee blade and side brush squeegee hardware.

4 A Full LP Tank cannot be shipped to Alaska or Hawaii. Orders shipping to these states will receive an Empty LP Tank.

5 Vacuum wand option cannot be ordered with any powerwand options.

6 Spay Nozzle w/Hose and High Pressure Spray cannot be ordered together.
 High Pressure Spray is not available with the Productivity Package.
 High Pressure Spray is not available with ES Cleaning Technology.

7 Only available with Cylindrical units

8 Additional hard copy Operator and Parts Manuals can be ordered or digital copies can be downloaded from www.Tennantco.com.

IRIS Pre-Paid and Monthly Packages are available for the IRIS Information Service.
 IRIS Module is required and NOT included in the price of the IRIS Information Service:
 3 Year Pre-Paid IRIS Information Service \$250.00
 5 Year Pre-Paid IRIS Information Service \$400.00
 A monthly contract can be set up at \$10 per month w/ 12 month minimum commitment.
 IRIS Telemetry Module only covers the price of the hardware.
 IRIS Telemetry requires an IRIS Telemetry Module and an IRIS Information Service Package.

9 Pad wrap available only in the Continental US and is the default packaging method.
 Customer MUST order Skid or Crate if WITHOUT BATTERY is selected.
 Crate is mandatory when shipping to AK and HI. Packaging is added at No Charge when shipping to these locations.

10 CUSTOM PAINT: Customized painting is limited to metal parts only. All non-metal components must remain standard TENNANT colors.
 When selling a Custom Color, you will need to confirm that the color falls within the standard colors available from our powder supplier.
 For pricing and lead time impact information contact our Custom Engineering Group Abby Liubakka (x. 1302) or Larry Juliot (x. 1770)).

| | | |
|-----------------------------------|------------------------|-----------------------------|
| 11 Shipping Weight and Dimensions | <u>Pad Wrap</u> | <u>Skid w/Carton</u> |
| Weight | 3300 lbs / 1497 Kg | 3625 lbs / 1644 Kg |
| Length | 95" / 2413 mm | 116" / 2947 mm |
| Width | 58" / 1473 mm | 68" / 1727 mm |
| Height | 58" / 1473 mm | 68" / 1727 mm |

**EVENT ID G0210-2000007385
STATE OF MINNESOTA
PRICE SCHEDULE**

| | |
|------------------|---|
| Vendor Name: | Tennant Sales and Service Company |
| Contact Person: | Customer Service |
| Street Address: | 701 North Lilac Drive |
| P.O. Box: | 1452 |
| City, State, Zip | Minneapolis, MN 55422 |
| Phone #: | 800-553-8033 |
| Toll Free #: | 800-553-8033 |
| Fax #: | 763-513-2116 |
| Email Address: | csdistribution@tennantco.com |

| | | |
|----------------|---------------------------------------|-----------------|
| 964.713 | STATE OF MINNESOTA PRICE PAGES | S-871(5) |
|----------------|---------------------------------------|-----------------|

| | | |
|------------|--|--|
| 1.0 | <u>SCRUBBER</u> | |
| | Manufacturer | Tennant |
| | Date & I.D. of Price List | Jan, 2019 / Tennant US Industrial T20 Scrubber List Jan 2019 |
| | Discount to be applied to Price List | 6% |
| | One complete set of regular maintenance filters (air, fuel, fluid) for all systems. | \$205.69 |
| | One complete set of parts, operator service/repair manuals. | \$125.96 (\$134 list price less 6%) |
| | Warranty | Parts = 36 months; Labor = 24 months; Travel = 6 months; Hourmeter = 2,000 hours |
| | Warranty Details: Months, Years, Hours, etc. | |
| 2.0 | <u>EXTENDED WARRANTY OPTIONS</u> Use this section to offer performance/warranty options, number these items starting with 2.1, 2.2, etc. (Specify years, miles or hours extended term covers.) Price: | N/A |
| 3.0 | <u>DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES</u> - (See Special Terms and Conditions) Price List Date and Number | 0% January 1, 2018 |
| 4.0 | <u>DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS</u> | <u>NO FLAT RATE ALLOWED</u> |
| | <u>DELIVERY STARTING POINT - City, State, Zip</u> | Included |
| | <u>PRICE PER LOADED MILE</u> \$ | |
| | <u>MINIMUM DELIVERY CHARGE (if applicable)</u> \$ | |

Amendment No. 1 Exhibit A

BUILT-IN "TENANT VALUE" INCLUDES:

- | | |
|--|--|
| 50 hp (37kW) 2.0 L Gas/LP Engine EPA Tier 3 | Standard Cylindrical or Disk Brushes (Select type) |
| 24.8 hp (19 kW) 1.5 L Kubota Diesel EPA Tier 4i Engine | Hygenic® Solution and Recovery Tanks |
| MaxPro ² ™ Hydraulic Technology | 80 gal (303 L) Solution Tank |
| 1-Step™ One Button Operation | 95 gal (360 L) Recovery Tank |
| Touch-N-Go™ Wheel Mounted Module | 15 gal (57 L) Demisting Chamber |
| Steering Wheel Mounted Horn | Dura-Track™ Parabolic Rear Squeegee |
| Steering Wheel Mounted Water Shut Off | SmartRelease™ Breakaway System |
| Recovery Tank Full/Solution Tank Empty Indicator | Linatex Squeegees |
| Yellow Maintenance Touch Points | Reverse and Double Scrubbing Capable |
| Low Oil Pressure/High Coolant Temp Shutdown (G/LPG only) | Variable Drain Valves™ |
| Built-In Maintenance Diagnostics w/ Service Reminder | No Tool Squeegee & Brush Change |
| ErgoSpace™ Operator Compartment | EZ-Change™ Disk Brushes with Rotating Scrub Deck |
| Tilt Steering Wheel w/ Horn | EZ-Remove™ Debris Tray (Cylindrical only) |
| Deluxe Suspension Seat | 1.1 ft³ (31 L) or 110 lbs (50 kg) Usable Capacity |
| Retractable Seat Belt | Wheels and Handle for Transportation |
| Ergonomic Propel Pedal | Integrated Water Evacuation System |
| Operator Video and Interactive DVD | Grip-N-Go™ Corner Rollers |
| Operator Manual and Parts Manual | Head, Tail and Back-up Lights |
| Operator Checklist and Wall Chart | Cup Holder |
| Underwriters Laboratory (UL®) Certification | |

ec-H2O™ Cleaning Solution Includes:
Electrically Converted Water Technology System
Two Scrubbing Modes: ec-H2O™ & Conventional Scrubbing

TENANT COMPANY WARRANTY
36 MONTHS OR 2000 HOURS - PARTS
24 MONTHS - LABOR
6 MONTHS - TRAVEL
10 YEARS ON DURAMER™ TANKS
CUSTOM options may add 1 week or more to standard lead times.

| Base Configuration | Reference Number | 2019 List Price |
|---|-------------------------|------------------------|
| Cleaning Type | | |
| T20 Gasoline (Petrol) Disk Scrubber | T20-D-G | \$51,179.00 |
| T20 LPG Disk (Includes LP Tank) Scrubber | T20-D-LP | \$51,179.00 |
| T20 Diesel Disk Scrubber Conventional | T20-D-DSL | \$54,795.00 |
| T20 Gasoline (Petrol) Cylindrical Scrubber | T20-C-G | \$51,179.00 |
| T20 LPG Cylindrical (Includes LP Tank) Scrubber | T20-C-LP | \$51,179.00 |
| T20 Diesel Cylindrical Scrubber | T20-C-DSL | \$54,795.00 |
| Trim Level | | |
| Membrane Panel | MCP-T20 | N/C |
| Pro Panel | P-T20 | \$2,215.00 |
| Cleaning Technology: (conventional is standard, ec-H2O can also operate in conventional mode) (Note 2) | | |
| ec-H2O™ | ec-H2O-T20 | \$3,917.00 |
| ES® Extended Scrub | ES-T20 | \$3,756.00 |
| Squeegee Material | | |
| Linatex | | N/C |
| Urethane (Note 3) | | \$629.00 |
| LP Tank (Note 4) | | |
| LP tank, 33 lb (15 kg) w/ Outage & Filler valve | 398313 | N/C |
| Empty LP tank, 33 lb (15 kg) w/ Outage & Filler valve | 24928-1 | N/C |
| UL Rating | | |
| UL® Type G,LP or D | | N/C |
| UL® Label - Type LPS | 325933 | \$3,874.00 |
| Packages | | |
| Productivity Package | PRD-T20 | \$4,644.00 |
| <i>Side Brush (Select Sweeping or Scrubbing), Vacuum Wand, and Spray Nozzle w/ Hose</i> | | |
| Heavy Duty Protection Package | HDP-T20 | \$1,638.00 |
| <i>Heavy Duty Squeegee Protection and Overhead Guard</i> | | |

Cleaning Performance

| | Reference Number | |
|--|------------------|------------|
| Side Brush: RH Scrubbing (Disk Scrub Head) | 9002742 | \$4,002.00 |
| Side Brush: RH Sweeping (Cylindrical Scrub Head) | 9002754 | \$4,002.00 |
| Side Brush: RH Scrubbing (Cylindrical Scrub Head) | 9002754 | \$4,002.00 |
| Power Wand (w/Prep Kit) for ec-H2O™ or Conventional (Note 5) | 9002404 | \$1,424.00 |
| Power Wand (w/Prep Kit) for ES Extended Scrub (Note 5) | 9002405 | \$5,222.00 |
| Vacuum Wand (Note 5) | 9002990 | \$737.00 |
| Spray Nozzle with Hose for ec-H2O™ or Conventional | 9002403 | \$941.00 |
| Spray Nozzle with Hose for ES Extended Scrub | 9001932 | \$4,741.00 |
| High Pressure Spray (Note 6) | 9016310 | \$3,628.00 |
| Power Wand and Spray Nozzle for ec-H2O™ or Conventional (Note 4) | 9002406 | \$2,365.00 |
| Power Wand and Spray Nozzle for ES Extended Scrub (Note 5) | 9001933 | \$6,153.00 |
| Solvent Based Degreaser, 5 Gal | 9006770 | N/C |

Machine Protection & Safety

| | Reference Number | |
|--|------------------|------------|
| Heavy Duty Rear Bumper | 9001874 | \$691.00 |
| Heavy Duty Squeegee Protection | 9001828 | \$691.00 |
| Overhead Guard | 9001313 | \$1,317.00 |
| Rear Tires, High Traction, Non-Marking (in lieu of standard) | 9011029 | \$652.00 |
| Audio Back-up Alarm | 9001320 | \$251.00 |
| BU Alarm - Flash on Tank | 9003492 | \$540.00 |
| BU Alarm - Flash on OHG | 9003486 | \$540.00 |
| Flashing Light (only) on Tank | 9001326 | \$368.00 |
| Flashing Light (only) on OHG | 9001716 | \$368.00 |
| BU Alarm - Strobe on Tank | 9003493 | \$540.00 |
| BU Alarm - Strobe on OHG | 9003488 | \$540.00 |
| Strobe Light (only) on Tank | 9001330 | \$368.00 |
| Strobe Light (only) on OHG | 9001715 | \$368.00 |
| Alternate Strobe Lens | | |
| Red | 1027798 | \$22.00 |
| Blue | 1027800 | \$22.00 |
| High Coolant Temperature Shutdown (DIESEL ONLY) | Custom Solution | 325433 |
| Fire Extinguisher | 9001315 | \$113.00 |
| Transportation Kit | 9002674 | \$143.00 |

Brushes and Pads

| | Reference Number | Price |
|---|------------------|----------|
| <u>Disk Scrubbing Brushes/Pads (3 Required)</u> | | |
| Polypropylene Brush | 1220237 | N/C |
| Nylon Brush | 1220238 | N/C |
| Super Abrasive Brush | 1220239 | \$143.00 |
| Pad Driver - Dura-Safe | 1220198 | N/C |
| Pad Driver - Polypropylene | 1220221 | N/C |
| Pads | | |
| Brown Stripping - 3M | 222327 | \$12.60 |
| Blue Scrubbing - 3M | 222326 | \$12.60 |
| Red Cleaning - 3M | 222325 | \$12.60 |
| White Polishing - 3M | 222324 | \$12.60 |
| Black Stripping - Hi Pro - 3M | 370091 | \$14.70 |
| <u>Cylindrical Scrubbing Brushes (2 Required)</u> | | |
| Polypropylene Brush | 1026223 | N/C |
| Heavy Duty Polypropylene Brush | 1030969 | N/C |
| Polypropylene, Window Brush | 1040524 | N/C |
| Polyester Brush | 1027697 | N/C |
| Super Abrasive Brush | 1026222 | \$192.00 |
| Super Abrasive, Window Brush | 1059640 | \$192.00 |
| <u>Side Scrub/Sweep Brushes (Standard with Side Brush Assembly - Pick One)</u> | | |
| Heavy Duty Polypropylene, Scrubbing Brush | 1220236 | N/C |
| Polypropylene, Sweeping Brush (Cyl Only) (Note 7) | 1220185 | N/C |
| Nylon Brush | 1220235 | N/C |
| Super Abrasive Brush | 1221543 | \$269.00 |

Support (Note 8)

| | Reference Number | |
|----------------------------------|------------------|-----|
| Standard Warranty | | N/C |
| Ultimate Performance Guarantee | 50619 | N/C |
| Operator Manual G/LP | 9016200 | N/C |
| Operator Manual Diesel | 9016250 | N/C |
| Operator Manual G/LP (Spanish) | 9016202 | N/C |
| Operator Manual Diesel (Spanish) | 9016252 | N/C |
| Operator Manual G/LP (French) | 9016203 | N/C |
| Operator Manual Diesel (French) | 9016253 | N/C |

Additional Operator Manual

SEE ABOVE

\$44.00

| | | |
|--|-----------|----------|
| Parts Manual G/LP | 9016201 | N/C |
| Parts Manual Diesel | 9016251 | N/C |
| Additional Parts Manual | SEE ABOVE | \$77.75 |
| Operator DVD (English, Spanish, French) Verify Languages | 1035133 | N/C |
| Additional Operator Video | SEE ABOVE | \$35.00 |
| Service Manual | 9016205 | \$149.00 |

Machine Communication (Note IRIS)

| | | |
|-----------------------|----------------------------------|------------|
| IRIS Telemetry Module | Gas/LP 9009396 Diesel 9009561 | \$1,040.00 |
|-----------------------|----------------------------------|------------|

Packaging (Note 9)

| | | |
|----------|---------|------------|
| Pad Wrap | | N/C |
| Crate | 9001840 | \$1,177.00 |
| Skid | 9001841 | \$624.00 |

| Custom Solutions | Reference Number | Price |
|-------------------------|-------------------------|--------------|
| Custom Color (Note 10) | Call Custom Solutions | |

AFTERMARKET ITEMS (ordered separately) :

Brushes and (Replacements)

Disk Scrubbing Brushes/Pads (3 Required)

| | | |
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| Polypropylene Brush | 1220237 | \$134.50 |
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| | | |
|----------------------------|---------|----------|
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| | | |
|--|---------|----------|
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| | |
|--|---------|
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| ec-H2O™ option Disk without Side Brush | 9007125 |
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| ec-H2O™ option Disk without Side Brush | 9007125 |
| ES Extended Scrub System w/ AutoFill | 9001799 |

3 Dura-Track™ Squeegee Kit contains: one rear and one front blade for the rear squeegee and two blades for the scrub head side squeegees. Side Brush Squeegee Kit contains: one side brush squeegee blade and side brush squeegee hardware.

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 3 Year Pre-Paid IRIS Information Service \$250.00
 5 Year Pre-Paid IRIS Information Service \$400.00
 A monthly contract can be set up at \$10 per month w/ 12 month minimum commitment.
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 IRIS Telemetry requires an IRIS Telemetry Module and an IRIS Information Service Package.

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 Customer MUST order Skid or Crate if WITHOUT BATTERY is selected.
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 When selling a Custom Color, you will need to confirm that the color falls within the standard colors available from our powder supplier.
 For pricing and lead time impact information contact our Custom Engineering Group Abby Liubakka (x. 1302) or Larry Juliot (x. 1770)).

| | | |
|-----------------------------------|------------------------|-----------------------------|
| 11 Shipping Weight and Dimensions | <u>Pad Wrap</u> | <u>Skid w/Carton</u> |
| Weight | 3300 lbs / 1497 Kg | 3625 lbs / 1644 Kg |
| Length | 95" / 2413 mm | 116" / 2947 mm |
| Width | 58" / 1473 mm | 68" / 1727 mm |
| Height | 58" / 1473 mm | 68" / 1727 mm |

**EVENT ID G0210-2000007385
STATE OF MINNESOTA
PRICE SCHEDULE**

| | |
|------------------|---|
| Vendor Name: | Tennant Sales and Service Company |
| Contact Person: | Customer Service |
| Street Address: | 701 North Lilac Drive |
| P.O. Box: | 1452 |
| City, State, Zip | Minneapolis, MN 55422 |
| Phone #: | 800-553-8033 |
| Toll Free #: | 800-553-8033 |
| Fax #: | 763-513-2116 |
| Email Address: | csdistribution@tennantco.com |

| | | |
|----------------|---------------------------------------|-----------------|
| 964.713 | STATE OF MINNESOTA PRICE PAGES | S-871(5) |
|----------------|---------------------------------------|-----------------|

| | | |
|------------|--|--|
| 1.0 | <u>SCRUBBER</u> | |
| | Manufacturer | Tennant |
| | Date & I.D. of Price List | Jan, 2019 / Tennant US Industrial T20 Scrubber List Jan 2019 |
| | Discount to be applied to Price List | 6% |
| | One complete set of regular maintenance filters (air, fuel, fluid) for all systems. | \$180.97 |
| | One complete set of parts, operator service/repair manuals. | \$125.96 (\$134 list price less 6%) |
| | Warranty | Parts = 36 months; Labor = 24 months; Travel = 6 months; Hourmeter = 2,000 hours |
| | Warranty Details: Months, Years, Hours, etc. | |
| 2.0 | <u>EXTENDED WARRANTY OPTIONS</u> Use this section to offer performance/warranty options, number these items starting with 2.1, 2.2, etc. (Specify years, miles or hours extended term covers.) Price: | N/A |
| 3.0 | <u>DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES - (See Special Terms and Conditions)</u> Price List Date and Number | 0% January 1, 2018 |
| 4.0 | <u>DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS</u> | <u>NO FLAT RATE ALLOWED</u> |
| | <u>DELIVERY STARTING POINT - City, State, Zip</u> | Included |
| | <u>PRICE PER LOADED MILE</u> | \$ |
| | <u>MINIMUM DELIVERY CHARGE (if applicable)</u> | \$ |

Amendment No. 1 Exhibit A

BUILT-IN "TENANT VALUE" INCLUDES:

- | | |
|--|--|
| 50 hp (37kW) 2.0 L Gas/LP Engine EPA Tier 3 | Standard Cylindrical or Disk Brushes (Select type) |
| 24.8 hp (19 kW) 1.5 L Kubota Diesel EPA Tier 4i Engine | Hygenic® Solution and Recovery Tanks |
| MaxPro ² ™ Hydraulic Technology | 80 gal (303 L) Solution Tank |
| 1-Step™ One Button Operation | 95 gal (360 L) Recovery Tank |
| Touch-N-Go™ Wheel Mounted Module | 15 gal (57 L) Demisting Chamber |
| Steering Wheel Mounted Horn | Dura-Track™ Parabolic Rear Squeegee |
| Steering Wheel Mounted Water Shut Off | SmartRelease™ Breakaway System |
| Recovery Tank Full/Solution Tank Empty Indicator | Linatex Squeegees |
| Yellow Maintenance Touch Points | Reverse and Double Scrubbing Capable |
| Low Oil Pressure/High Coolant Temp Shutdown (G/LPG only) | Variable Drain Valves™ |
| Built-In Maintenance Diagnostics w/ Service Reminder | No Tool Squeegee & Brush Change |
| ErgoSpace™ Operator Compartment | EZ-Change™ Disk Brushes with Rotating Scrub Deck |
| Tilt Steering Wheel w/ Horn | EZ-Remove™ Debris Tray (Cylindrical only) |
| Deluxe Suspension Seat | 1.1 ft³ (31 L) or 110 lbs (50 kg) Usable Capacity |
| Retractable Seat Belt | Wheels and Handle for Transportation |
| Ergonomic Propel Pedal | Integrated Water Evacuation System |
| Operator Video and Interactive DVD | Grip-N-Go™ Corner Rollers |
| Operator Manual and Parts Manual | Head, Tail and Back-up Lights |
| Operator Checklist and Wall Chart | Cup Holder |
| Underwriters Laboratory (UL®) Certification | |

ec-H2O™ Cleaning Solution Includes:
Electrically Converted Water Technology System
Two Scrubbing Modes: ec-H2O™ & Conventional Scrubbing

TENANT COMPANY WARRANTY
36 MONTHS OR 2000 HOURS - PARTS
24 MONTHS - LABOR
6 MONTHS - TRAVEL
10 YEARS ON DURAMER™ TANKS
CUSTOM options may add 1 week or more to standard lead times.

| Base Configuration | Reference Number | 2019 List Price |
|---|------------------|-----------------|
| Cleaning Type | | |
| T20 Gasoline (Petrol) Disk Scrubber | T20-D-G | \$51,179.00 |
| T20 LPG Disk (Includes LP Tank) Scrubber | T20-D-LP | \$51,179.00 |
| T20 Diesel Disk Scrubber Conventional | T20-D-DSL | \$54,795.00 |
| T20 Gasoline (Petrol) Cylindrical Scrubber | T20-C-G | \$51,179.00 |
| T20 LPG Cylindrical (Includes LP Tank) Scrubber | T20-C-LP | \$51,179.00 |
| T20 Diesel Cylindrical Scrubber | T20-C-DSL | \$54,795.00 |
| Trim Level | | |
| Membrane Panel | MCP-T20 | N/C |
| Pro Panel | P-T20 | \$2,215.00 |
| Cleaning Technology: (conventional is standard, ec-H2O can also operate in conventional mode) (Note 2) | | |
| ec-H2O™ | ec-H2O-T20 | \$3,917.00 |
| ES® Extended Scrub | ES-T20 | \$3,756.00 |
| Squeegee Material | | |
| Linatex | | N/C |
| Urethane (Note 3) | | \$629.00 |
| LP Tank (Note 4) | | |
| LP tank, 33 lb (15 kg) w/ Outage & Filler valve | 398313 | N/C |
| Empty LP tank, 33 lb (15 kg) w/ Outage & Filler valve | 24928-1 | N/C |
| UL Rating | | |
| UL® Type G,LP or D | | N/C |
| UL® Label - Type LPS | 325933 | \$3,874.00 |
| Packages | | |
| Productivity Package | PRD-T20 | \$4,644.00 |
| <i>Side Brush (Select Sweeping or Scrubbing), Vacuum Wand, and Spray Nozzle w/ Hose</i> | | |
| Heavy Duty Protection Package | HDP-T20 | \$1,638.00 |
| <i>Heavy Duty Squeegee Protection and Overhead Guard</i> | | |

| Cleaning Performance | Reference Number | |
|---|-------------------------|------------|
| Side Brush: RH Scrubbing (Disk Scrub Head) | 9002742 | \$4,002.00 |
| Side Brush: RH Sweeping (Cylindrical Scrub Head) | 9002754 | \$4,002.00 |
| Side Brush: RH Scrubbing (Cylindrical Scrub Head) | 9002754 | \$4,002.00 |
| Power Wand (w/Prep Kit) for ec-H ₂ O™ or Conventional (Note 5) | 9002404 | \$1,424.00 |
| Power Wand (w/Prep Kit) for ES Extended Scrub (Note 5) | 9002405 | \$5,222.00 |
| Vacuum Wand (Note 5) | 9002990 | \$737.00 |
| Spray Nozzle with Hose for ec-H ₂ O™ or Conventional | 9002403 | \$941.00 |
| Spray Nozzle with Hose for ES Extended Scrub | 9001932 | \$4,741.00 |
| High Pressure Spray (Note 6) | 9016310 | \$3,628.00 |
| Power Wand and Spray Nozzle for ec-H ₂ O™ or Conventional (Note 4) | 9002406 | \$2,365.00 |
| Power Wand and Spray Nozzle for ES Extended Scrub (Note 5) | 9001933 | \$6,153.00 |
| Solvent Based Degreaser, 5 Gal | 9006770 | N/C |

| Machine Protection & Safety | Reference Number | |
|--|-------------------------|------------|
| Heavy Duty Rear Bumper | 9001874 | \$691.00 |
| Heavy Duty Squeegee Protection | 9001828 | \$691.00 |
| Overhead Guard | 9001313 | \$1,317.00 |
| Rear Tires, High Traction, Non-Marking (in lieu of standard) | 9011029 | \$652.00 |
| Audio Back-up Alarm | 9001320 | \$251.00 |
| BU Alarm - Flash on Tank | 9003492 | \$540.00 |
| BU Alarm - Flash on OHG | 9003486 | \$540.00 |
| Flashing Light (only) on Tank | 9001326 | \$368.00 |
| Flashing Light (only) on OHG | 9001716 | \$368.00 |
| BU Alarm - Strobe on Tank | 9003493 | \$540.00 |
| BU Alarm - Strobe on OHG | 9003488 | \$540.00 |
| Strobe Light (only) on Tank | 9001330 | \$368.00 |
| Strobe Light (only) on OHG | 9001715 | \$368.00 |
| Alternate Strobe Lens | | |
| Red | 1027798 | \$22.00 |
| Blue | 1027800 | \$22.00 |
| High Coolant Temperature Shutdown (DIESEL ONLY) | Custom Solution | 325433 |
| Fire Extinguisher | 9001315 | \$113.00 |
| Transportation Kit | 9002674 | \$143.00 |

| Brushes and Pads | Reference Number | Price |
|---|-------------------------|--------------|
| <u>Disk Scrubbing Brushes/Pads (3 Required)</u> | | |
| Polypropylene Brush | 1220237 | N/C |
| Nylon Brush | 1220238 | N/C |
| Super Abrasive Brush | 1220239 | \$143.00 |
| Pad Driver - Dura-Safe | 1220198 | N/C |
| Pad Driver - Polypropylene | 1220221 | N/C |
| Pads | | |
| Brown Stripping - 3M | 222327 | \$12.60 |
| Blue Scrubbing - 3M | 222326 | \$12.60 |
| Red Cleaning - 3M | 222325 | \$12.60 |
| White Polishing - 3M | 222324 | \$12.60 |
| Black Stripping - Hi Pro - 3M | 370091 | \$14.70 |
| <u>Cylindrical Scrubbing Brushes (2 Required)</u> | | |
| Polypropylene Brush | 1026223 | N/C |
| Heavy Duty Polypropylene Brush | 1030969 | N/C |
| Polypropylene, Window Brush | 1040524 | N/C |
| Polyester Brush | 1027697 | N/C |
| Super Abrasive Brush | 1026222 | \$192.00 |
| Super Abrasive, Window Brush | 1059640 | \$192.00 |
| <u>Side Scrub/Sweep Brushes (Standard with Side Brush Assembly - Pick One)</u> | | |
| Heavy Duty Polypropylene, Scrubbing Brush | 1220236 | N/C |
| Polypropylene, Sweeping Brush (Cyl Only) (Note 7) | 1220185 | N/C |
| Nylon Brush | 1220235 | N/C |
| Super Abrasive Brush | 1221543 | \$269.00 |

| Support (Note 8) | Reference Number | |
|----------------------------------|-------------------------|-----|
| Standard Warranty | | N/C |
| Ultimate Performance Guarantee | 50619 | N/C |
| Operator Manual G/LP | 9016200 | N/C |
| Operator Manual Diesel | 9016250 | N/C |
| Operator Manual G/LP (Spanish) | 9016202 | N/C |
| Operator Manual Diesel (Spanish) | 9016252 | N/C |
| Operator Manual G/LP (French) | 9016203 | N/C |
| Operator Manual Diesel (French) | 9016253 | N/C |

Additional Operator Manual

SEE ABOVE

\$44.00

| | | |
|--|-----------|----------|
| Parts Manual G/LP | 9016201 | N/C |
| Parts Manual Diesel | 9016251 | N/C |
| Additional Parts Manual | SEE ABOVE | \$77.75 |
| Operator DVD (English, Spanish, French) Verify Languages | 1035133 | N/C |
| Additional Operator Video | SEE ABOVE | \$35.00 |
| Service Manual | 9016205 | \$149.00 |

Machine Communication (Note IRIS)

| | | |
|-----------------------|----------------------------------|------------|
| IRIS Telemetry Module | Gas/LP 9009396 Diesel 9009561 | \$1,040.00 |
|-----------------------|----------------------------------|------------|

Packaging (Note 9)

| | | |
|----------|---------|------------|
| Pad Wrap | | N/C |
| Crate | 9001840 | \$1,177.00 |
| Skid | 9001841 | \$624.00 |

| Custom Solutions | Reference Number | Price |
|-------------------------|-------------------------|--------------|
| Custom Color (Note 10) | Call Custom Solutions | |

AFTERMARKET ITEMS (ordered separately) :

Brushes and (Replacements) **Reference Number** **Price**

Disk Scrubbing Brushes/Pads (3 Required)

| | | |
|--------------------------------------|---------|----------|
| Polypropylene Brush | 1220237 | \$134.50 |
| Nylon Brush | 1220238 | \$204.05 |
| Super Abrasive Brush | 1220239 | \$356.85 |
| Pad Driver - Dura-Safe | 1220198 | \$278.50 |
| Pad Driver - Non-Scuff Polypropylene | 1220221 | \$236.85 |
| Pads | | |
| Brown Stripping - 3M | 222327 | \$12.60 |
| Blue Scrubbing - 3M | 222326 | \$12.60 |
| Red Cleaning - 3M | 222325 | \$12.60 |
| White Polishing - 3M | 222324 | \$12.60 |
| Black Stripping - Hi Pro - 3M | 370091 | \$14.70 |

Cylindrical Scrubbing Brushes (2 Required)

| | | |
|--------------------------------|---------|----------|
| Polypropylene Brush | 1026223 | \$404.90 |
| Heavy Duty Polypropylene Brush | 1030969 | \$432.85 |
| Polypropylene, Window Brush | 1040524 | \$375.90 |
| Polyester Brush | 1027697 | \$449.20 |
| Super Abrasive Brush | 1026222 | \$573.80 |
| Super Abrasive, Window Brush | 1059640 | \$571.70 |

Side Scrub/Sweep Brushes (Standard with Side Brush Assembly - Pick One)

| | | |
|--|---------|----------|
| Polypropylene, Scrubbing Brush | 1220236 | \$163.10 |
| Polypropylene, Sweeping Brush (Cyl Only) | 1220185 | \$209.05 |
| Nylon Brush | 1220235 | \$273.45 |
| Super Abrasive Brush | 1221543 | \$358.95 |

FaST-PAK ® Detergent **Reference Number**

| | | |
|----------------------------|---------|----------|
| FaST® 665 (2L) - Degreaser | 1017022 | \$305.20 |
| FaST® 965 (2L) - Degreaser | 9002021 | \$395.15 |

Maintenance Items **Reference Number**

| | | |
|--|---------|----------|
| Squeegee Blade, Side (Order 2) | 1031011 | \$62.70 |
| Squeegee Blade, Front | 1017868 | \$60.70 |
| Squeegee Blade, Rear | 1031331 | \$82.05 |
| Squeegee Blade ,Urethane, Side (Order 2) | 1031823 | \$123.80 |
| Squeegee Blade, Urethane, Front | 1027719 | \$184.80 |
| Squeegee Blade,Urethane, Rear | 1031945 | \$206.25 |
| Front Skirt | 1020166 | \$42.85 |
| Rear Skirt | 1022363 | \$30.55 |
| Squeegee Wheel | 363162 | \$22.05 |

Notes

1 Stock machines have a set configuration. Options cannot be added, removed, or modified.
 All stock machines will require the selection of a main and side brushes, manual language, and packaging to complete the order.
 Stock levels and lead times may vary, please contact Customer Service to confirm.
 Price listed is for the machine as configured ONLY. Additional cost for premium brushes, packaging, freight, and applicable tax will be in addition to this price.

2 ES Extended Scrubbing System is available factory installed only. This option includes autofill feature and detergent metering.

Cleaning Solutions are available factory installed only; Select only one, none are available combined with another:

| | |
|--|---------|
| ec-H2O™ option Cyl with Side Brush | 9007122 |
| ec-H2O™ option Cyl without Side Brush | 9007123 |
| ec-H2O™ option Disk with Side Brush | 9007124 |
| ec-H2O™ option Disk without Side Brush | 9007125 |
| ES Extended Scrub System w/ AutoFill | 9001799 |
| ec-H2O™ option Disk without Side Brush | 9007125 |
| ES Extended Scrub System w/ AutoFill | 9001799 |

3 Dura-Track™ Squeegee Kit contains: one rear and one front blade for the rear squeegee and two blades for the scrub head side squeegees. Side Brush Squeegee Kit contains: one side brush squeegee blade and side brush squeegee hardware.

4 A Full LP Tank cannot be shipped to Alaska or Hawaii. Orders shipping to these states will receive an Empty LP Tank.

5 Vacuum wand option cannot be ordered with any powerwand options.

6 Spay Nozzle w/Hose and High Pressure Spray cannot be ordered together.
 High Pressure Spray is not available with the Productivity Package.
 High Pressure Spray is not available with ES Cleaning Technology.

7 Only available with Cylindrical units

8 Additional hard copy Operator and Parts Manuals can be ordered or digital copies can be downloaded from www.Tennantco.com.

IRIS Pre-Paid and Monthly Packages are available for the IRIS Information Service.
 IRIS Module is required and NOT included in the price of the IRIS Information Service:
 3 Year Pre-Paid IRIS Information Service \$250.00
 5 Year Pre-Paid IRIS Information Service \$400.00
 A monthly contract can be set up at \$10 per month w/ 12 month minimum commitment.
 IRIS Telemetry Module only covers the price of the hardware.
 IRIS Telemetry requires an IRIS Telemetry Module and an IRIS Information Service Package.

9 Pad wrap available only in the Continental US and is the default packaging method.
 Customer MUST order Skid or Crate if WITHOUT BATTERY is selected.
 Crate is mandatory when shipping to AK and HI. Packaging is added at No Charge when shipping to these locations.

10 CUSTOM PAINT: Customized painting is limited to metal parts only. All non-metal components must remain standard TENNANT colors.
 When selling a Custom Color, you will need to confirm that the color falls within the standard colors available from our powder supplier.
 For pricing and lead time impact information contact our Custom Engineering Group Abby Liubakka (x. 1302) or Larry Juliot (x. 1770)).

| | | |
|-----------------------------------|------------------------|-----------------------------|
| 11 Shipping Weight and Dimensions | <u>Pad Wrap</u> | <u>Skid w/Carton</u> |
| Weight | 3300 lbs / 1497 Kg | 3625 lbs / 1644 Kg |
| Length | 95" / 2413 mm | 116" / 2947 mm |
| Width | 58" / 1473 mm | 68" / 1727 mm |
| Height | 58" / 1473 mm | 68" / 1727 mm |