

**Aspen**

District 3A  
Brainerd, Mn

**Labor Rates**

Category	Labor Rate/Hour
Metal Fabrication	\$116.00
Machining	\$116.00
Metal Finishing	\$116.00
Drawing/Drafting Services*	\$110.00
Engineering/Design Services*	\$130.00

**Raw Materials (Percent Mark-Up From Your Cost)**

Raw Material	% Mark-up from Raw Material Cost
Steel	25%
Galvanized Steel	25%
Stainless Steel	25%
Aluminum	25%
Coated Steel	25%

**List of Raw Material Suppliers**

Manufacturer/Supplier Name	Materials Supplied (List All That Apply)
McNeilus Steel	Sheet, structural, Stainless
Brown Cambell	Grip strut
PPG	Paint, primer
3 M	Undercoating
Finish Masters	Anti slip coating

**Bend Rite**

District 3A  
Brainerd, Mn

**Labor Rates**

Category	Labor Rate/Hour
Metal Fabrication	\$80.00
Machining	\$85.00
Drawing/Drafting Services*	\$80.00

**Raw Materials (Percent Mark-Up From Your Cost)**

Raw Material	% Mark-up from Raw Material Cost
Steel	25%
Galvanized Steel	25%
Stainless Steel	25%
Aluminum	25%
Coated Steel	

**List of Raw Material Suppliers**

Manufacturer/Supplier Name	Materials Supplied (List All That Apply)
West Central Steel	Steel
Ryerson	Stainless, Steel, Aluminum
McNeilus Steel	Stainless, Steel, Aluminum
Guy Metals	Stainless, Aluminum
Brown Campbell	Grating

**NM Saw**

District 3A  
Brainerd, Mn

**Labor Rates**

Category	Labor Rate/Hour
Metal Fabrication	\$65.00
Machining	\$65.00
Metal Finishing	\$65.00
Drawing/Drafting Services*	\$65.00
Engineering/Design Services*	\$100.00

**Raw Materials (Percent Mark-Up From Your Cost)**

Raw Material	% Mark-up from Raw Material Cost
Steel	20%
Galvanized Steel	20%
Stainless Steel	20%
Aluminum	20%
Coated Steel	20%

**List of Raw Material Suppliers**

Manufacturer/Supplier Name	Materials Supplied (List All That Apply)
EM Jorgenson steel	Carbon, Alloy & Structural Steel, Stainless & Aluminum
Central Steel & Wire	Carbon, Alloy & Structural Steel, Stainless & Aluminum
West Central Steel	Structural Steel, sheet and plate
TW Metals	Stainless Steel & Aluminum
North Second Street Steel/Garelick	Carbon & Structural Steel, Sheet & Plate
Chicago Tube & Iron	Carbon & Alloy Steel, Stainless Steel, structural steel
Marmori/Keystone	Carbon & Alloy Steel, Stainless Steel, structural steel
Discount Steel	Carbon & Alloy Steel, Stainless Steel, structural steel, Sheet & Plate
Liebovich Steel	Structural Steel, Stainless Steel, Aluminum, sheet and plate

**SMI**

District 3A  
Brainerd, Mn

**Labor Rates**

Category	Labor Rate/Hour
Metal Fabrication	\$68.75
Machining	\$68.75
Metal Finishing	\$68.75
Drawing/Drafting Services*	\$65.00
Engineering/Design Services*	\$ 85.00

**Raw Materials (Percent Mark-Up From Your Cost)**

Raw Material	% Mark-up from Raw Material Cost
Steel	11%
Galvanized Steel	11%
Stainless Steel	11%
Aluminum	11%
Coated Steel	11%
Outside Services	11%

**List of Raw Material Suppliers**

Manufacturer/Supplier Name	Materials Supplied (List All That Apply)
Norfolk	Steel, Stainless Steel, Alum.
McNeilus Steel	Steel, Stainless Steel, Alum.
West Central Steel	Steel, Stainless Steel, Alum.

**ATTACHMENT A  
VENDOR CAPABILITY DETAILS**

**IN ORDER TO BE CONSIDERED AS A "QUALIFIED" VENDOR FOR THE PRICE PHASE OF THE SOLICITATION, RESPONDERS MUST COMPLETE THIS FORM AND RETURN IT WITH THE RESPONSE BY THE DUE DATE AND TIME CALLED FOR IN THE SOLICITATION.**

**Section A: Vendor Qualifications.**

Does your company have a minimum of three (3) years' **YES**  **NO** \_\_\_\_\_ experience providing metal fabrication and/or related services?

If awarded, can your company provide the required **YES**  **NO** \_\_\_\_\_ insurance coverage in the amounts called for in the Solicitation?

**Section B: Scope of Work.** Please answer the questions below in any of the areas you wish to provide services in.

**1. Metal Fabrication**

1.1 Describe the type of fabrication your company is capable of providing, including size (such as thickness) and material capabilities. Please submit a separate attachment if you need additional space.

Bending, cutting, drilling, punching, welding and grinding sheet metal to 3/16" plate steel, stainless and other various steel grades. A

\_Bending, cutting, drilling, welding, grinding \_\_\_\_\_

\_Sheet metal thickness to 3/16" plate \_\_\_\_\_

\_Aluminum, Stainless steel, Other various steel grades \_\_\_\_\_

1.2 Once technical drawings are received and approved, what is your typical lead time?

4 – 16 weeks depending on complexity of part design and subcontractors involved

1.3 MnDot drawings are in SolidWorks. What format(s) do you require the drawing and/or models to be in?

Solid Works

## 2. Machining

2.1 Describe the type of machining your company is capable of providing, including size and material capabilities (submit separate attachment if you need additional space).

Machining is subcontracted

2.2 Once technical drawings are received and approved, what is your typical lead time?

4-8 weeks

## 3. Metal Finishing

3.1 Describe the types of finishing your company is capable of providing, including size and material capabilities, types of finishes, and colors. Note: MnDOT generally finishes their parts with primer and gloss black (submit separate attachment if you need additional space).

Spray (Wet) painting; Large truck size spray booth and smaller booth for parts & assemblies

Work with subcontractors for powder coat, e-coat, galvanizing, & others

3.2 What is your typical lead time after receipt of order?

4-8 weeks

## 4. Other

4.1 List any additional services you can provide that may be relevant to the State's metal fabrication needs.

Mobile repair & installation

COMPANY NAME: Aspen Equipment Co

PREPARED BY: Mark Lundeen

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**Section A: Vendor Qualifications.**

Does your company have a minimum of three (3) years' experience providing metal fabrication and/or related services?

YES   X   NO \_\_\_\_\_

If awarded, can your company provide the required insurance coverage in the amounts called for in the Solicitation?

YES   X   NO \_\_\_\_\_

**Section B: Scope of Work.** Please answer the questions below in any of the areas you wish to provide services in.

**1. Metal Fabrication**

1.1 Describe the type of fabrication your company is capable of providing, including size (such as thickness) and material capabilities. Please submit a separate attachment if you need additional space.

Cutting, welding, grinding, laser cutting, fabrication of stainless, steel, aluminum. Stock round, flat, pipe, sheets, tube. We have a vast supplier base, able to procure specialty items as needed.

1.2 Once technical drawings are received and approved, what is your typical lead time?

1-2 weeks unless otherwise noted.

1.3 MnDot drawings are in SolidWorks. What format(s) do you require the drawing and/or models to be in?

Solidworks or Auto CAD.

**2. Machining**

2.1 Describe the type of machining your company is capable of providing, including size and material capabilities (submit separate attachment if you need additional space).

Mill and Lathe works, bushings, keyways, shafts, ect.

2.2 Once technical drawings are received and approved, what is your typical lead time?

2-3 weeks unless otherwise noted.

**3. Metal Finishing**

3.1 Describe the types of finishing your company is capable of providing, including size and material capabilities, types of finishes, and colors. Note: MnDOT generally finishes their parts with primer and gloss black (submit separate attachment if you need additional space).

Prime + Paint  
Powder Coating 8'-20' Booth  
Hot Dip Galvanizing

3.2 What is your typical lead time after receipt of order?

Galvanizing: 3 weeks, Paint + Powdercoat 2-3 weeks

**4. Other**

4.1 List any additional services you can provide that may be relevant to the State's metal fabrication needs.

We are able to design and draw parts, laser cut parts, CNC Bending, all types of welding

COMPANY NAME: Bend Rite Custom Fabrication Inc

PREPARED BY: Kari Hylden

# ATTACHMENT A

## VENDOR CAPABILITY DETAILS

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### Section A: Vendor Qualifications.

Does your company have a minimum of three (3) years' experience providing metal fabrication and/or related services?

YES   X  

NO \_\_\_\_\_

If awarded, can your company provide the required insurance coverage in the amounts called for in the Solicitation?

YES   X  

NO \_\_\_\_\_

**Section B: Scope of Work.** Please answer the questions below in any of the areas you wish to provide services in.

#### 1. Metal Fabrication

1.1 Describe the type of fabrication your company is capable of providing, including size (such as thickness) and material capabilities. Please submit a separate attachment if you need additional space.

cutting, CNC machining, forming, welding and general fabrication of all varieties of bar, structural tube, sheet, plate and formed material. thickness ranges from light sheet metal & tube to 2-3" heavy plate. Between our in-house capability and strategic partnerships with trusted service vendors we can provide a wide variety of metal processing and fabrication services

1.2 Once technical drawings are received and approved, what is your typical lead time?

entirely dependent upon the level of complication and the mfg. steps required, but our typical lead-time for fabricated product is 4-6 weeks ARO

1.3 MnDot drawings are in SolidWorks. What format(s) do you require the drawing and/or models to be in?

Solid Works drawing in IGS or STP format

#### 2. Machining

2.1 Describe the type of machining your company is capable of providing, including size and material capabilities (submit separate attachment if you need additional space).

CNC turning. CNC Plasma Cutting on sheet and plate up to 2" thick + tube up to 24" in diameter. CNC Milling on components up to 16' long x 9' wide x 42" high + all sizes smaller than that. All varieties of Carbon, Alloy, Stainless and Structural Steel + aluminum

2.2 Once technical drawings are received and approved, what is your typical lead time?

3-6 weeks depending upon the manufacturing steps involved + the work load at time of order placement

**3. Metal Finishing**

3.1 Describe the types of finishing your company is capable of providing, including size and material capabilities, types of finishes, and colors. Note: MnDOT generally finishes their parts with primer and gloss black (submit separate attachment if you need additional space).

we can provide plating, anodizing, galvanizing and paint (wet or powder coat). plated and anodized material is usually less than 8' in length. Galvanized product can be up upwards of 30', powder coated parts are typically less than 16' long, wet painted product can be upwards of 40-50' or more (as needed)

3.2 What is your typical lead time after receipt of order?

plating and anodizing-10 days. Galvanizing and Painting can be a couple weeks depending upon vendor workload at time of order placement

**4. Other**

4.1 List any additional services you can provide that may be relevant to the State's metal fabrication needs.

Engineering & Design Services + Manufacturing & Fabrication Support to help you develop, specify and procure products to fit your needs in a practical manner

COMPANY NAME: North Metro Saw, Inc.

PREPARED BY: Wayne Zins

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**Section A: Vendor Qualifications.**

Does your company have a minimum of three (3) years' experience providing metal fabrication and/or related services?

YES  \_\_\_\_\_

NO \_\_\_\_\_

If awarded, can your company provide the required insurance coverage in the amounts called for in the Solicitation?

YES  \_\_\_\_\_

NO \_\_\_\_\_

**Section B: Scope of Work.** Please answer the questions below in any of the areas you wish to provide services in.

**1. Metal Fabrication**

1.1 Describe the type of fabrication your company is capable of providing, including size (such as thickness) and material capabilities. Please submit a separate attachment if you need additional space.

Steel sheet, 22 GA to 11 Ga. Steel plate 3/16 t o5" thick. CNC HD Plasma Table, the bed is 14' x 50', shear @ 12' wide, brake press, up to 16' wide, V18 Vertical Saw, Automatic horizontal saw, Iron worker, etc.

1.2 Once technical drawings are received and approved, what is your typical lead time?

Depends on the project & shop backlog; 1 day to 2 weeks

1.3 MnDot drawings are in SolidWorks. What format(s) do you require the drawing and/or models to be in?

We have solidworks, autocad, pdf, ms office, VA by IES, Working model, etc.

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**2. Machining**

2.1 Describe the type of machining your company is capable of providing, including size and material capabilities (submit separate attachment if you need additional space).

CNC Turning Center – up to 8" thro, 24" grab, Engine lathe – 12" od, Mills 32" bed, mag drills ¼ to 2-1/2 holes, etc.

2.2 Once technical drawings are received and approved, what is your typical lead time?

Depends on the project & shop backlog; 1 day to 2 weeks

**3. Metal Finishing**

3.1 Describe the types of finishing your company is capable of providing, including size and material capabilities, types of finishes, and colors. Note: MnDOT generally finishes their parts with primer and gloss black (submit separate attachment if you need additional space).

Paint Booth – 100 ft long x 16 ft wide and 16’ tall, phos wash, sandblasting, etc. Zinc rich epoxy to high build polyurethanes, sublet galvanizing to AZZ in Winstead, MN and zinc plating to Dakota Finishing in Alex. MN.

3.2 What is your typical lead time after receipt of order?

Depends on the project & shop backlog; 1 day to 2 weeks

**4. Other**

4.1 List any additional services you can provide that may be relevant to the State’s metal fabrication needs.

Engineering, shop drawings, hydraulics, cylinder repair, hydraulic holes, hydraulic fittings, power unit design and builds, custom cylinder design, telescopic cylinders

COMPANY NAME: \_\_\_\_\_

PREPARED BY: \_\_\_\_\_