

MOTORGRADERS
FIXED PRICING INFORMATION
(BASE UNIT)
SPECIFICATION 3.0

Vendor Name:	Ziegler Inc.
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Spec Number	Information Requested	Answer
3.1	Make & Model	Caterpillar 150JOY
		1st gear 200 Net Horsepower
		2nd gear 210 Net Horsepower
		3rd gear 220 Net Horsepower
		4th gear 231 Net Horsepower
		5th gear 236 Net Horsepower
		6th gear 241 Net Horsepower
		7th gear 247 Net Horsepower
		8th gear 252 Net Horsepower
	Normal/Variable HP	
	Operating Weight	41,128 lbs
		Stop and tail lights, LED, Reversing lights, Bar headlights, Front turn signals, Back up lights, Drop down stop, tail, and back-up lights, 4 cab- mounted, forward facing road lights
	Work lights	
	Blade Width	12'
	Blade Height	24"
	Blade Thickness	7/8"
	Cutting Edge Size	6" x 5/8"
	Circle drive slip clutch	Included
	Numbers of Drive Tires	4
	Alternator Size	150 amp
	Battery CCA	Two 1400 CCA
	Seat type	Cloth comfot suspension with adjustable armrests
	Differential type	Lock - unlock, automatic
	Fuel Tank Size	104 gallons
	Rims, Size in Inches/Type	10" x 24" multi piece
	Tires	14.00 R24 Michelin XSNOPUS
	Block Heater, Watts	120 volts
	Starting Aid	Engine coolant heater
	Transmission, Speeds	14
	Forward/Reverse	Eight (8) forward - Six (6) reverse
	Auto Shift/Manual/Power shift	Powershift
	Heater BTU	42,075 BTU
	Window openings	Two doors, three windows
	Hydraulics	Electro-hydraulic load sensing, closed center 55.7 GPM 3,500 PSI
	Cab Profile/Height	70 dB(A) ISO 6394:1988 Height to top of cab 129.4"
	Warranty	One (1) year / Unlimited hours
	BASE PRICE	\$ 268,930

MOTORGRADERS
FIXED PRICING (OPTIONS)
SPECIFICATION 4.0

Spec No.	Description	Price
4.1	OPERATOR STATION	
4.1.1	Cab with heater, air conditioning, mechanical suspension seat, left and right side doors with wipers, front window wipers, side window wipers, rear window washer/wiper and sun shade)	Included
4.1.2	Cab, plus (includes features in 4.1.1 plus air suspension seat, heated seat 12V AM/FM/weatherband/bluetooth/USB/Aux input radio, sun shade and communication (CB) converter)	\$ 1,640
4.1.3	Cab, premium (includes all options in 4.1.2 plus heated/ventilated seat, fan defroster, and XM/Sirius satellite radio - included in Snow Fighter Package)	\$ 2,490
4.1.4	Anti-icing glass (provides heated front, RH door glass, and 250 amp alternator)	\$ 3,610
4.1.5	Rear vision camera (115 degree color camera connected to a 7 inch LCD in cab screen - included in Snow Fighter Package)	\$ 1,380
4.1.6	Inside rear view mirror, wide angle	Included
4.1.7	Mirrors, out side mounted Heated outside mirrors (includes 24 volt heating element to keep mirrors ice-free in cold weather - included in Snow Fighter Package)	\$ 270
4.1.8	Speedometer / Tachometer	\$ 370
4.1.9	Radio ready cab (Includes two installed speakers, antenna, and cable)	Included
4.1.10	Supplemental steering	Included
4.1.11	Rear window defroster fan	Included
4.1.12		
4.2	ENGINE/POWER TRAIN	\$
4.2.1	Autoshift transmission (included in Snow Fighter Package)	\$ 1,750
4.2.2	Caterpillar C9 Tier 4 final emissions compliant engine	Included
4.2.3	All wheel drive	\$ 28,290
4.2.4	Fuel tank 110 gallons	Included
4.2.5	Turbo II	\$ 750
4.2.6	Precleaner, snow (designed to handle large debris fields)	\$ 410
4.2.7	Cold weather package (includes ether starting aid, extreme duty batteries (1400 CCA) and 10W hydraulic oil)	Included
4.2.8	Cold weather plus package (includes: ether starting aid, cold start transmission and fan brake bypass, extreme duty batteries (1400 CCA), and 0W hydraulic oil - included in Snow Fighter Package)	\$ 1,640
4.2.9	Extreme duty starter (provides 1000 amp starter in lieu of standard 715 amp starter - included in Snow Fighter Package)	\$ 230
4.2.10	Engine coolant heater	Included
4.2.11	Fluid sampling ports	Included
4.2.12	Extended Life Coolant, -30F	Included
4.2.13	Extended Life Coolant, -58F	\$ 300
4.3	ELECTRICAL/LIGHTS	
4.3.1	150 amp alternator, sealed	Included
4.3.2	Heavy duty, maintenance free batteries (1400 CCA)	Included
4.3.3	Halogen roading lights (provides six halogen cab roof mounted roading lights)	Included
4.3.4	LED roading lights (provides six LED cab roof mounted roading lights)	\$ 680
4.3.5	Halogen high bar headlights with front turn signals (included in Snow Fighter Package)	\$ 350
4.3.6	Halogen low bar headlights with front turn signals	\$ 350
4.3.7	LED high bar headlights, with front turn signals	\$ 750
4.3.8	LED low bar headlights with front turn signals	\$ 750
4.3.9	Lights, working, basic (Includes lights, work, heel 3 x 3, lights, work, midframe toe 3 x 3, and switch, work lighting - Requires alternator, 150 amp)	\$ 420
4.3.10	Lights, working, plus, halogen (Includes lights, ripper 3 x 3, lights, work, heel 3 x 3, lights, work, midframe toe 3 x 3, and switch, work lighting - included in Snow Fighter Package)	\$ 570
4.3.11	Lights, working, plus, LED (Includes lights, ripper 3 x 3, lights, work, heel 3 x 3, lights, work, midframe toe 3 x 3, and switch, work lighting)	\$ 1,410
4.3.12	Lights, arm fold down (provides stationary brake lights along with the backup lights, dimmer switch for road lighting, drop down stop, tail, and rear turn signals and backup lights- included in Snow Fighter Package .)	\$ 1,020
4.3.13	Mounting bar for cab roof mounted lights	Included
4.3.14	Warning light mounting plate (included in Snow Fighter Package)	\$ 400
4.3.15	Whelen L22 LED beacon (specify blue or amber lens)	\$ 750
4.3.16	Machine security system. Provides a programable system to manage access to the machine using special MSS keys. Deters theft, vandalism, and unauthorized use. Limits operators to selected machines, controls the days and hours equipment may be started, disarms system during regular working hours for standard key usage, allows expiration date on key	\$ 400
4.3.17	Product Link, cellular	Included
4.4	TIRES/RIMS	
4.4.1	Standard Tires on 10" x 24" rims Michelin XSNOPPLUS 14.0R 24 on 10" x 24" multi piece rims	Included
	Optional tires in place of 4.4.1 tires	
	14.0R 24 Radials	
4.4.2	Brdgestone VKT on 10" x 24" multi piece rims	\$ (3,800)
4.4.3	Michelin XGLA2 on 10" x 24" multi piece rims	\$ (1,680)
4.4.4	Bridgestone VUT on 10" x 24" multi piece rims	\$ (3,640)
4.4.5	Bridgestone VSW on 10" x 24" multi piece rims	\$ (350)
	17.5R 25 Radials	
4.4.6	Bridgestone VKT on 14" x 25" multi piece rims	\$ (280)
4.4.7	Michelin XTLA on 14" x 25" multi piece rims	\$ 1,180
4.4.8	Michelin XSNOPPLUS on 14" x 25" multi piece rims	\$ 3,560
4.4.9	Bridgestone VSW G2 on 14" 25" on multipiece rims	\$ 2,530
4.4.10	Cost to exchange tires on rental return units (in addition to tire cost above)	\$ 3,000
4.4.11	Spare rim 10 x 24" multi piece	\$ 2,350

4.4.12	Spare rim 14 x 25" multi piece	\$	2,550
4.4.13	Spare rim 10 x 24" multi piece, (AWD Front)	\$	2,360
4.4.14	Spare rim 14 x 25" multi piece, (AWD Front)	\$	2,550

4.5 HYDRAULICS

4.5.1	Hydraulics base	Included	
4.5.2	Hydraulics, base + 1 (Ripper function)	\$	1,250
4.5.3	Hydraulics, base + 1 (Front lift function)	\$	1,030
4.5.4	Hydraulics, base + 1 (Mid-mount scarifier function)	\$	1,250
4.5.5	Hydraulics, base + 2 (Ripper and front lift functions)	\$	2,220
4.5.6	Hydraulics, base + 3 (Ripper, front lift, and dozer angle functions)	\$	4,060
4.5.7	Hydraulics base + 3 (Front lift, snow wing mast, and snow wing tilt functions)	\$	3,560
4.5.8	Hydraulics base + 3 (Front lift, ripper, and mid-mount scarifier functions)	\$	4,060
4.5.9	Hydraulics, base + 4 (Front lift, snow wing mast, snow wing tilt, and ripper functions)	\$	4,730
4.5.10	Hydraulics base + 4 (Front lift, snow wing mast, snow wing tilt with float, and ripper functions - included in Snow Fighter Package)	\$	4,870
4.5.11	Hydraulics, base + 5 (Front lift, snow wing mast, snow wing tilt, dozer angle, and ripper functions)	\$	5,870
4.5.12	Hydraulics, base + 5 (Front lift, snow wing mast, snow wing tilt, dozer angle, and mid-mount scarifier functions)	\$	5,870
4.5.13	Hydraulics, base + 6 (Ripper, Dozer Angle1, Dozer Angle 2, Front Lift, Snow Wing Mast, and Snow Wing Tilt (No Float))	\$	7,260
4.5.14	Hydraulics, base + 6 (Ripper, Dozer Angle1, Dozer Angle 2, Front Lift, Snow Wing Mast, and Snow Wing Tilt (Float))	\$	7,400
4.5.15	Accugrade ready	\$	2,630
4.5.16	Integrated Grade Control cross slope (factory installed - requires 4.5.17)	\$	6,010
4.5.17	Advanced joystick control	\$	1,110
4.5.18	Auto Articulation	\$	2,750
4.5.19	Stable Grade	\$	4,200
4.5.20	Performance Bundle (includes Cross Slope, Advanced Joystick Control, Stable Grade, Auto Articulation)	\$	8,460
4.5.21	Blade lift accumulators (allows approximately 1 - 3 inches of vertical blade travel to reduce impact loads)	\$	2,540

4.6 MOLDBOARD/CUTTING EDGE/END BITS/CIRCLE DRIVE

4.6.1	Circle Drive Slip Clutch	Included	
4.6.2	Blade 12' x 24" x 7/8"	Included	
4.6.3	Blade 14' x 24" x 7/8"	\$	620
4.6.4	Blade 14' x 27" x 1" (included in Snow Fighter Package)	\$	1,480
4.6.5	Extension, blade, left hand.	\$	3,730
4.6.6	Extension, blade, right hand.	\$	3,730

4.7 FRONT ATTACHMENTS

4.7.1	Deduct from new plow price for used plow - subject to availability and must be compatible with hitch	\$	(2,500)
4.7.2	Deduct from new price for used front hitch-subject to availability and must be compatible with front attachment	\$	(750)
4.7.3	No hydraulic valves or controls are included with front attachments		
	Caterpillar		
4.7.4	Lift Group, manual pins, 1.5"	\$	7,730
4.7.5	Lift Group, hydraulic pins, 1.5"	\$	10,570
4.7.6	104" V plow (79" tall)	\$	9,180
4.7.7	120" one way plow (67" tall)	\$	9,960
4.7.8	144" hydraulic reversible plow (42" tall), trip blade	\$	11,110
4.7.9	120" Blade U/V Angle, 40" blade height, 1.5" HPL, includes connector lines kit, requires two add. hyd functions - DA1 & DA2	\$	21,420
4.7.10	144" Blade U/V Angle, 40" blade height 1.5" HPL, includes connector lines kit, requires two add. hyd functions - DA1 & DA2	\$	22,540
4.7.11	156" Blade U/V Angle, 40" blade height, 1.5" HPL, includes connector lines kit, requires two add. hyd functions - DA1 & DA2	\$	24,760
4.7.12	110" straight blade (52" tall)	\$	8,070
4.7.13	Scarifier, front V-type (5 teeth)	\$	3,520
4.7.14	Scarifier, front V-type (11 teeth)	\$	3,860
4.7.15	Mounting for mid-mount scarifier, brackets only; (factory installation)	\$	1,740
4.7.16	Scarifier, mid mount, V-type, 11 teeth (requires mounting item # 8.14) (factory installation)	\$	11,400
	Little Falls Machine		
4.7.17	Freight to Little Falls for mounting of snow equipment	\$	900
4.7.18	Standard pin on hitch	\$	3,370
4.7.19	Husting hitch (29" wide)	\$	3,810
4.7.20	Husting hitch (34" wide)	\$	4,120
4.7.21	Para-Lift hitch only	\$	4,950
4.7.22	Hydraulic locking pins for Para lift hitch	\$	1,700
4.7.23	Factory installation of hydraulic locking pin assembly	\$	260
4.7.24	Hydraulic line quick coupler (per line)	\$	150
4.7.25	Hydraulic lines group from control valve to head plate (if required)	\$	450
4.7.26	V-890 snow plow (10'8" overall width, 9'8" clearing width, 48" nose height, 72" discharge height - requires hooks)	\$	8,140
4.7.27	V-90 snow plow (12'0" overall width, 9'8" clearing width, 60" nose height, 84" discharge height - requires hooks)	\$	8,330
4.7.28	V-100 snow plow (13'3" overall width, 10'4" clearing width, 66" nose height, 92" discharge height - requires hooks)	\$	10,270
4.7.29	Plow unit to fit Falls Standard Hitch System	\$	2,290
4.7.30	Plow unit to fit Falls Modified 29" Husting Hitch System	\$	2,290
4.7.31	Plow unit to fit Falls Modified 34" Husting Hitch System	\$	2,510
4.7.32	Plow unit to fit Falls Para-Lift Hitch System (hooks welded solid)	\$	880
4.7.33	Plow unit to fit Falls Para-Lift Hitch System (with oscillation)	\$	1,730
4.7.34	Rubber belt snow deflector (3/8" x 12")	\$	350
4.7.35	Downpressure for standard or modified Husting hitch	\$	590
4.7.36	Falls fixed poly wheel system for V plow (in lieu of standard shoes)	\$	2,660
4.7.37	D3696 8' dozer blade for pin on or Husting hitch	\$	5,270
4.7.38	D36108 9' dozer blade for pin on or Husting hitch	\$	5,520
4.7.39	D36120 10' dozer blade for pin on or Husting hitch	\$	5,780

4.7.40	Additional cost for the above dozer blades to work with Para lift hitch system	\$	-
4.7.41	Add for carbide cutting edge (price per foot)	\$	150
4.7.42	FX412 one way plow (12' cutting edge, 9'10" clearing width, 36" nose height, 66" discharge height)	\$	7,530
4.7.43	Plow unit to fit Falls Standard Hitch System	\$	860
4.7.44	Plow unit to fit Falls Modified 29" Husting Hitch System	\$	1,390
4.7.45	Plow unit to fit Falls Modified 34" Husting Hitch System	\$	1,600
4.7.46	Plow unit to fit Falls Para-Lift Hitch System	\$	1,860
4.7.47	Add for heavy duty spring trip tilt bars	\$	860
4.7.48	Add for heavy duty trip edge assembly	\$	2,070
4.7.49	Hydraulic moldboard tilt (replaces rigid or spring trip bars)	\$	870
4.7.50	Add for left hand discharge	\$	860
4.7.51	Add for carbide cutting edge, 3-piece, 3/4" x 6" (price per foot)	\$	150
4.7.52	Add for rubber belt snow deflector (3/8" x 12") for one way plow	\$	350
4.7.53	Add for steel caster wheel assemblies	\$	1,640
4.7.54	Add for pneumatic caster wheel assemblies	\$	1,640
4.7.55	Add Falls Fixed Poly Wheel system (2 dual)	\$	2,560
4.7.56	HDR11A power reversible plow (11' cutting edge, 48" moldboard height)	\$	10,770
4.7.57	HDR12A power reversible plow (12' cutting edge, 48" moldboard height)	\$	11,210
4.7.58	Plow unit to fit Falls Para-Lift Hitch System	\$	1,060
4.7.59	Add for optional oscillation plate (allows plow to follow road contours)	\$	1,870
4.7.60	Add for carbide cutting edge (price per foot)	\$	150
4.7.61	Add for rubber belt snow deflector (3/8" x 12")	\$	350
4.7.62	Add for screw-adjustable mushroom shoes (set of 2)	\$	670
4.7.63	Add for trip edge assembly	\$	2,070
4.7.64	PR1143 reversible angle plow (11' cutting edge, 9'0" clearing width, 43" moldboard height)	\$	8,090
4.7.65	PR1243 reversible angle plow (12' cutting edge, 9'10" clearing width, 43" moldboard height)	\$	8,450
	PR1155 / PR1255 (raise moldboard height of PR1143 / PR1243 to 55" - cost is in addition to base plow cost)	\$	1,070
4.7.66		\$	1,070
4.7.67	TER-11 reversible angle plow (11' cutting edge, 9'0" clearing width, 42" moldboard height)	\$	8,100
4.7.68	TER-12 reversible angle plow (12' cutting edge, 9'10" clearing width, 42" moldboard height)	\$	8,300
4.7.69	Plow unit to fit Falls Standard Hitch System	\$	860
4.7.70	Plow unit to fit Falls Modified 29" Husting Hitch System	\$	1,390
4.7.71	Plow unit to fit Falls Para-Lift Hitch System	\$	1,860
4.7.72	Add for trip edge assembly	\$	1,310
4.7.73	Add for carbide cutting edge (price per foot)	\$	150
4.7.74	Add for Falls Poly Wheel System	\$	2,240
4.7.75	Rubber belt snow deflector (3/8" x 12")	\$	350
4.7.76	Add for cylindrical curb shoe (each)	\$	140
4.7.77	Add for wrap-around curb shoe (each)	\$	170
4.7.78	Road Warrior with Hooks to fit PLS-1	\$	6,910
	Henke		
4.7.79	PLG parallel lift group with manual locking pins	\$	7,720
4.7.80	PLG parallel lift group with hydraulic locking pins	\$	9,350
4.7.81	V-10 V plow (includes backplate with parallel style hooks)	\$	11,180
4.7.82	FV-12 folding V plow (includes swivel backplate with parallel style hooks, 2 aux valves required.)	\$	19,840
4.7.83	FV-14 folding V plow (includes swivel backplate with parallel style hooks)	\$	20,230
4.7.84	FV-16 folding V plow (includes swivel backplate with parallel style hooks)	\$	20,940
4.7.85	Add for 11" mushroom shoes for FV plow	\$	770
4.7.86	REL 10 - 41" tall, 10' hydraulic reversible plow with full trip moldboard (includes adapter plate with parallel style hooks)	\$	16,250
4.7.87	REL 12 - 41" tall, 12' hydraulic reversible plow with full trip moldboard (includes adapter plate with parallel style hooks)	\$	16,720
4.7.88	REL 14 - 41" tall, 14' hydraulic reversible plow with full trip moldboard (includes adapter plate with parallel style hooks)	\$	17,100
4.7.89	Add for 11" mushroom shoes for REL plow	\$	740
4.7.90	SDDB10 - 50" tall, non-tripping, 10' severe duty reversing dozer blade, (includes swivel backplate with parallel style hooks)	\$	13,220
4.7.91	SDDB12 - 48" tall, non-tripping, 12' severe duty reversing dozer blade, (includes swivel backplate with parallel style hooks)	\$	13,690
4.7.92	SDDB14 - 48" tall, non-tripping, 14' severe duty reversing dozer blade, (includes swivel backplate with parallel style hooks)	\$	14,140

4.8 REAR ATTACHMENTS

4.8.1	Rear mounted ripper with three straight shanks & teeth (factory installed, includes 3 shanks - requires ripper hydraulics)	\$	13,210
4.8.2	Additional shanks and teeth for ripper (maximum two)	\$	530
	Walk 'n' Roll	\$	
4.8.3	<u>Walk 'n' Roll pricing does not include installation</u>	\$	
4.8.4	Walk 'n' Roll WR75 Series 3 roller attachment	\$	21,480
4.8.5	Walk 'n' Roll WR90 Series 3 roller attachment	\$	23,320
4.8.6	Walk 'n' Roll WR105 Series 3 roller attachment	\$	27,020
4.8.7	Walk 'n' Roll WR75-30R Hydra Slide roller attachment (Requires 2 Aux Hyd Valves)	\$	23,720
4.8.8	Walk 'n' Roll WR90-24RL Hydra Slide roller attachment (Requires 2 Aux Hyd Valves.)	\$	28,420
4.8.9	Walk 'n' Roll WR90-36R Hydra Slide roller attachment (Requires 2 Aux Hyd Valves.)	\$	28,420
4.8.10	Walk 'n' Roll WR90 Oscillator roller attachment	\$	27,420
4.8.11	Walk 'n' Roll WR90-24RL Oscillator roller attachment (Requires 2 Aux Hyd Valves.)	\$	31,220
4.8.12	Walk 'n' Roll WR90-36R Oscillator roller attachment (Requires 2 Aux Hyd Valves.)	\$	31,220
4.8.13	Quick attach for ripper mount machines	\$	1,000
4.8.14	Heavy duty lift assembly (In lieu of rear ripper)	\$	8,790
4.8.15	Accumulator (for ripper machines)	\$	1,750

4.9 SIDE ATTACHMENTS

4.9.1	All wings require wing ready package (4.10.16)	\$	
4.9.2	Deduct from new wing price for used - subject to availability	\$	(2,500)
	Caterpillar		
4.9.3	Wing with manual rear brace 14'	\$	21,000
4.9.4	Wing with hydraulic rear brace 12'	\$	21,450
4.9.5	Wing with hydraulic rear brace 14'	\$	22,920
4.9.6	Mastless Wing, 12', ripper mount, fixed rear brace	\$	18,970

4.9.7	Mastless Wing, 12', rear mount, fixed rear brace	\$	18,970
4.9.8	Mastless Wing, 12', ripper mount, Hyd rear brace	\$	21,190
4.9.9	Mastless Wing, 12', rear mount, Hyd rear brace	\$	21,190
Little Falls Machine			
4.9.10	Freight to Little Falls for mounting of snow equipment	\$	900
4.9.11	W12 snow wing with standard rear brace	\$	13,690
4.9.12	W14 snow wing with standard rear brace	\$	14,400
4.9.13	2012 all hydraulic snow wing with standard rear brace - standard post (100")	\$	14,640
4.9.14	2012 all hydraulic snow wing with standard rear brace - short post (66")	\$	14,300
4.9.15	2014 all hydraulic snow wing with standard rear brace - standard post (100")	\$	15,350
4.9.16	2014 all hydraulic snow wing with standard rear brace - short post (66")	\$	15,010
4.9.17	Add for hydraulic / nitrogen accumulator buffer brace	\$	2,640
4.9.18	Add for hydraulic elevating rear slide	\$	1,170
4.9.19	Add for trip edge assembly for 12 ft wing	\$	1,360
4.9.20	Add for trip edge assembly for 14 ft wing	\$	1,720
4.9.21	Add for left-hand discharge	\$	700
4.9.22	Falls IM3012A 12' Mastless Wing, Front Lift	\$	16,950
4.9.23	Falls IM3014A 14' Mastless Wing, Front Lift	\$	17,260
4.9.24	Add for hydraulic extendable buffer brace	\$	2,640
4.9.25	Add for left-hand discharge	\$	700
4.9.26	Transfer of Little Falls snow wing from Caterpillar trade-in to new machine (does not include any repairs to wing) (If compatible)	\$	5,300
Henke			
4.9.27	AHW12FR (42" post, all hydraulic wing for fixed rear applications)(includes 5/8"x8"x12' carbon cutting edge)	\$	18,000
4.9.28	AHW12RR (42" post, all hydraulic wing for rear ripper applications)(includes 5/8"x8"x12' carbon cutting edge)	\$	17,140
4.9.29	AHW12FR (66" post, all hydraulic wing for fixed rear applications)(includes 5/8"x8"x12' carbon cutting edge)	\$	18,510
4.9.30	AHW12RR (66" post, all hydraulic wing for rear ripper applications)(includes 5/8"x8"x12' carbon cutting edge)	\$	17,640
4.9.31	AHW12ER (42" post, elevating rear, all hydraulic wing) (includes 5/8"x8"x12' carbon cutting edge)	\$	20,190
4.9.32	AHW12ER (66" post, elevating rear, all hydraulic wing) (includes 5/8"x8"x12' carbon cutting edge)	\$	20,180
4.9.33	14' wing moldboard in lieu of above. (Requires selection of Henke wing.)	\$	370

4.10 OTHER ATTACHMENTS

4.10.1	Towing Hitch	Included	
4.10.2	Tool Box	Included	
4.10.3	S M V Sign	Included	
4.10.4	Mounting, front lift (included in Snow Fighter Package)	\$	250
Articulation guard (provides protection for the articulation rods from snow, dirt, and ice - included in Snow Fighter Package)			
4.10.5		\$	690
4.10.6	Front counterweight	\$	1,740
4.10.7	Push plate	\$	3,070
4.10.8	Guard, transmission	\$	1,850
Sound suppression, bottom (two metallic side panels on either side of transmission - REQUIRES 4.10.8 transmission guard)			
4.10.9		\$	1,140
4.10.10	Sound suppression, engine (panels in engine enclosure doors)	\$	840
4.10.11	Axle hose guard (provides additional protection to the front axle cylinders, lines, and fittings)	\$	590
4.10.12	Fenders, front, Caterpillar, non-metallic, non-AWD (factory installed)	\$	2,250
4.10.13	Fenders, front, Caterpillar, non-metallic, AWD (factory installed)	\$	2,070
4.10.14	Fenders, rear, Caterpillar, non-metallic (factory installed)	\$	2,740
4.10.15	Slopemeter	\$	400
Snow wing ready package (includes Snow wing mount and Light, snow wing, right hand - included in Snow Fighter Package)			
4.10.16		\$	1,480
4.10.17	One complete set of OEM air and fluid filters	Included	
4.10.18	One set of parts, service and operators manuals	Included	
4.10.19	Fan, reversing	\$	1,690
4.10.20	Snow Fighter Package (this package includes the following items that purchased separately would cost \$18,970)	\$	8,970
4.1.3 Premium cab			
4.1.5 Rear vision camera			
4.1.8 Heated outside mirrors			
4.2.1 Autoshift transmission			
4.2.8 Cold weather plus			
4.2.9 Externe duty starter			
4.3.5 High bar halogen headlights			
4.3.10 Working lights plus, halogen			
4.3.12 Lights, Arm, Fold Down			
4.3.14 Mounting for warning light			
4.5.10 Base + 4 hydraulics			
4.6.4 14' x 27" x 1" blade			
4.10.4 Mounting, front lift			
4.10.5 Articulation guard			
4.10.16 Snow wing ready			

4.11 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

Deduct per hour for service meter hours from 20-100	\$	(70.00)
Deduct per hour for service meter hours from 101-500	\$	(35.00)
Deduct per hour for service meter hours from 501 - 750	\$	(30.00)
Deduct per hour for service meter hours over 750	\$	(20.00)

4.12 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	N/A
Weekly Rental Rate:	\$ 4,230.00
Monthly Rental Rate:	\$ 12,090.00
Percent (%) of Rental Fee applied to purchase price:	100%

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: Prime + 3%

4.13 DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS

DELIVERY STARTING POINT - City, State, Zip code Nearest Ziegler Facility

PRICE PER LOADED MILE	\$ 4.50
MINIMUM DELIVERY CHARGE (if applicable)	\$ 450

4.14

EXTENDED WARRANTY OPTIONS

Use this section to offer performance/warranty options. years, (Specify miles or hours extended term covers.) Add as many extra lines as you need.

4.14.1	24 Month / 1,000 Hour Powertrain Warranty	\$ 680
4.14.2	24 Month / 2,000 Hour Powertrain Warranty	\$ 970
4.14.3	24 Month / 3,000 Hour Powertrain Warranty	\$ 1,300
4.14.4	24 Month / 4,000 Hour Powertrain Warranty	\$ 1,440
4.14.5	36 Month / 1,000 Hour Powertrain Warranty	\$ 1,050
4.14.6	36 Month / 2,000 Hour Powertrain Warranty	\$ 1,130
4.14.7	36 Month / 3,000 Hour Powertrain Warranty	\$ 1,590
4.14.8	36 Month / 4,000 Hour Powertrain Warranty	\$ 2,130
4.14.9	36 Month / 5,000 Hour Powertrain Warranty	\$ 2,980
4.14.10	36 Month / 6,000 Hour Powertrain Warranty	\$ 5,300
4.14.11	48 Month / 1,000 Hour Powertrain Warranty	\$ 2,250
4.14.12	48 Month / 2,000 Hour Powertrain Warranty	\$ 2,650
4.14.13	48 Month / 3,000 Hour Powertrain Warranty	\$ 2,980
4.14.14	48 Month / 4,000 Hour Powertrain Warranty	\$ 3,580
4.14.15	48 Month / 5,000 Hour Powertrain Warranty	\$ 4,290
4.14.16	48 Month / 6,000 Hour Powertrain Warranty	\$ 5,990
4.14.17	48 Month / 7,000 Hour Powertrain Warranty	\$ 8,640
4.14.18	48 Month / 8,000 Hour Powertrain Warranty	\$ 10,140
4.14.19	60 Month / 1,000 Hour Powertrain Warranty	\$ 2,540
4.14.20	60 Month / 2,000 Hour Powertrain Warranty	\$ 3,230
4.14.21	60 Month / 3,000 Hour Powertrain Warranty	\$ 3,990
4.14.22	60 Month / 4,000 Hour Powertrain Warranty	\$ 4,370
4.14.23	60 Month / 5,000 Hour Powertrain Warranty	\$ 5,050
4.14.24	60 Month / 6,000 Hour Powertrain Warranty	\$ 8,930
4.14.25	60 Month / 7,000 Hour Powertrain Warranty	\$ 10,190
4.14.26	60 Month / 8,000 Hour Powertrain Warranty	\$ 10,640
4.14.27	60 Month / 9,000 Hour Powertrain Warranty	\$ 12,400
4.14.28	60 Month / 10,000 Hour Powertrain Warranty	\$ 14,910
4.14.29	72 Month / 1,000 Hour Powertrain Warranty	\$ 2,800
4.14.30	72 Month / 2,000 Hour Powertrain Warranty	\$ 4,040
4.14.31	72 Month / 3,000 Hour Powertrain Warranty	\$ 5,190
4.14.32	72 Month / 4,000 Hour Powertrain Warranty	\$ 6,280
4.14.33	72 Month / 5,000 Hour Powertrain Warranty	\$ 7,700
4.14.34	72 Month / 6,000 Hour Powertrain Warranty	\$ 9,250
4.14.35	72 Month / 7,000 Hour Powertrain Warranty	\$ 10,980
4.14.36	72 Month / 8,000 Hour Powertrain Warranty	\$ 14,100
4.14.37	72 Month / 9,000 Hour Powertrain Warranty	\$ 16,530
4.14.38	72 Month / 10,000 Hour Powertrain Warranty	\$ 17,960
4.14.39	84 Month / 1,000 Hour Powertrain Warranty	\$ 2,900
4.14.40	84 Month / 2,000 Hour Powertrain Warranty	\$ 4,180
4.14.41	84 Month / 3,000 Hour Powertrain Warranty	\$ 5,370
4.14.42	84 Month / 4,000 Hour Powertrain Warranty	\$ 6,500
4.14.43	84 Month / 5,000 Hour Powertrain Warranty	\$ 7,970
4.14.44	84 Month / 6,000 Hour Powertrain Warranty	\$ 10,170
4.14.45	84 Month / 7,000 Hour Powertrain Warranty	\$ 12,020
4.14.46	84 Month / 8,000 Hour Powertrain Warranty	\$ 14,190
4.14.47	84 Month / 9,000 Hour Powertrain Warranty	\$ 16,720
4.14.48	84 Month / 10,000 Hour Powertrain Warranty	\$ 20,090
4.14.49	24 Month / 1,000 Hour Powertrain and Hydraulics Warranty	\$ 1,350
4.14.50	24 Month / 2,000 Hour Powertrain and Hydraulics Warranty	\$ 1,950
4.14.51	24 Month / 3,000 Hour Powertrain and Hydraulics Warranty	\$ 2,600
4.14.52	24 Month / 4,000 Hour Powertrain and Hydraulics Warranty	\$ 2,880
4.14.53	36 Month / 1,000 Hour Powertrain and Hydraulics Warranty	\$ 2,100
4.14.54	36 Month / 2,000 Hour Powertrain and Hydraulics Warranty	\$ 2,270
4.14.55	36 Month / 3,000 Hour Powertrain and Hydraulics Warranty	\$ 3,180
4.14.56	36 Month / 4,000 Hour Powertrain and Hydraulics Warranty	\$ 4,260
4.14.57	36 Month / 5,000 Hour Powertrain and Hydraulics Warranty	\$ 5,960
4.14.58	36 Month / 6,000 Hour Powertrain and Hydraulics Warranty	\$ 10,620
4.14.59	48 Month / 1,000 Hour Powertrain and Hydraulics Warranty	\$ 4,490
4.14.60	48 Month / 2,000 Hour Powertrain and Hydraulics Warranty	\$ 5,310
4.14.61	48 Month / 3,000 Hour Powertrain and Hydraulics Warranty	\$ 5,970
4.14.62	48 Month / 4,000 Hour Powertrain and Hydraulics Warranty	\$ 7,170
4.14.63	48 Month / 5,000 Hour Powertrain and Hydraulics Warranty	\$ 8,580
4.14.64	48 Month / 6,000 Hour Powertrain and Hydraulics Warranty	\$ 11,990
4.14.65	48 Month / 7,000 Hour Powertrain and Hydraulics Warranty	\$ 17,300
4.14.66	48 Month / 8,000 Hour Powertrain and Hydraulics Warranty	\$ 20,310
4.14.67	60 Month / 1,000 Hour Powertrain and Hydraulics Warranty	\$ 5,100
4.14.68	60 Month / 2,000 Hour Powertrain and Hydraulics Warranty	\$ 6,450
4.14.69	60 Month / 3,000 Hour Powertrain and Hydraulics Warranty	\$ 8,000
4.14.70	60 Month / 4,000 Hour Powertrain and Hydraulics Warranty	\$ 8,750
4.14.71	60 Month / 5,000 Hour Powertrain and Hydraulics Warranty	\$ 10,100
4.14.72	60 Month / 6,000 Hour Powertrain and Hydraulics Warranty	\$ 17,880
4.14.73	60 Month / 7,000 Hour Powertrain and Hydraulics Warranty	\$ 20,430
4.14.74	60 Month / 8,000 Hour Powertrain and Hydraulics Warranty	\$ 21,310
4.14.75	60 Month / 9,000 Hour Powertrain and Hydraulics Warranty	\$ 24,850
4.14.76	60 Month / 10,000 Hour Powertrain and Hydraulics Warranty	\$ 29,860
4.14.77	72 Month / 1,000 Hour Powertrain and Hydraulics Warranty	\$ 5,620
4.14.78	72 Month / 2,000 Hour Powertrain and Hydraulics Warranty	\$ 8,080
4.14.79	72 Month / 3,000 Hour Powertrain and Hydraulics Warranty	\$ 10,390
4.14.80	72 Month / 4,000 Hour Powertrain and Hydraulics Warranty	\$ 12,560
4.14.81	72 Month / 5,000 Hour Powertrain and Hydraulics Warranty	\$ 15,420

4.14.82	72 Month / 6,000 Hour Powertrain and Hydraulics Warranty	\$ 18,520
4.14.83	72 Month / 7,000 Hour Powertrain and Hydraulics Warranty	\$ 21,980
4.14.84	72 Month / 8,000 Hour Powertrain and Hydraulics Warranty	\$ 28,240
4.14.85	72 Month / 9,000 Hour Powertrain and Hydraulics Warranty	\$ 33,100
4.14.86	72 Month / 10,000 Hour Powertrain and Hydraulics Warranty	\$ 35,980
4.14.87	84 Month / 1,000 Hour Powertrain and Hydraulics Warranty	\$ 5,820
4.14.88	84 Month / 2,000 Hour Powertrain and Hydraulics Warranty	\$ 8,360
4.14.89	84 Month / 3,000 Hour Powertrain and Hydraulics Warranty	\$ 10,750
4.14.90	84 Month / 4,000 Hour Powertrain and Hydraulics Warranty	\$ 13,000
4.14.91	84 Month / 5,000 Hour Powertrain and Hydraulics Warranty	\$ 15,960
4.14.92	84 Month / 6,000 Hour Powertrain and Hydraulics Warranty	\$ 20,370
4.14.93	84 Month / 7,000 Hour Powertrain and Hydraulics Warranty	\$ 24,070
4.14.94	84 Month / 8,000 Hour Powertrain and Hydraulics Warranty	\$ 28,430
4.14.95	84 Month / 9,000 Hour Powertrain and Hydraulics Warranty	\$ 33,480
4.14.96	84 Month / 10,000 Hour Powertrain and Hydraulics Warranty	\$ 40,230
4.14.97	24 Month / 1,000 Hour Premier Warranty	\$ 1,980
4.14.98	24 Month / 2,000 Hour Premier Warranty	\$ 2,850
4.14.99	24 Month / 3,000 Hour Premier Warranty	\$ 3,800
4.14.100	24 Month / 4,000 Hour Premier Warranty	\$ 4,220
4.14.101	36 Month / 1,000 Hour Premier Warranty	\$ 3,070
4.14.102	36 Month / 2,000 Hour Premier Warranty	\$ 3,320
4.14.103	36 Month / 3,000 Hour Premier Warranty	\$ 4,670
4.14.104	36 Month / 4,000 Hour Premier Warranty	\$ 6,240
4.14.105	36 Month / 5,000 Hour Premier Warranty	\$ 8,730
4.14.106	36 Month / 6,000 Hour Premier Warranty	\$ 15,540
4.14.107	48 Month / 1,000 Hour Premier Warranty	\$ 6,570
4.14.108	48 Month / 2,000 Hour Premier Warranty	\$ 7,770
4.14.109	48 Month / 3,000 Hour Premier Warranty	\$ 8,750
4.14.110	48 Month / 4,000 Hour Premier Warranty	\$ 10,500
4.14.111	48 Month / 5,000 Hour Premier Warranty	\$ 12,570
4.14.112	48 Month / 6,000 Hour Premier Warranty	\$ 17,570
4.14.113	48 Month / 7,000 Hour Premier Warranty	\$ 25,330
4.14.114	48 Month / 8,000 Hour Premier Warranty	\$ 29,750
4.14.115	60 Month / 1,000 Hour Premier Warranty	\$ 7,460
4.14.116	60 Month / 2,000 Hour Premier Warranty	\$ 9,440
4.14.117	60 Month / 3,000 Hour Premier Warranty	\$ 11,720
4.14.118	60 Month / 4,000 Hour Premier Warranty	\$ 12,830
4.14.119	60 Month / 5,000 Hour Premier Warranty	\$ 14,790
4.14.120	60 Month / 6,000 Hour Premier Warranty	\$ 26,180
4.14.121	60 Month / 7,000 Hour Premier Warranty	\$ 29,910
4.14.122	60 Month / 8,000 Hour Premier Warranty	\$ 31,220
4.14.123	72 Month / 1,000 Hour Premier Warranty	\$ 8,230
4.14.124	72 Month / 2,000 Hour Premier Warranty	\$ 11,840
4.14.125	72 Month / 3,000 Hour Premier Warranty	\$ 15,220
4.14.126	72 Month / 4,000 Hour Premier Warranty	\$ 18,400
4.14.127	72 Month / 5,000 Hour Premier Warranty	\$ 22,580
4.14.128	72 Month / 6,000 Hour Premier Warranty	\$ 27,120
4.14.129	72 Month / 7,000 Hour Premier Warranty	\$ 32,200
4.14.130	72 Month / 8,000 Hour Premier Warranty	\$ 41,360
4.14.131	84 Month / 1,000 Hour Premier Warranty	\$ 8,510
4.14.132	84 Month / 2,000 Hour Premier Warranty	\$ 12,260
4.14.133	84 Month / 3,000 Hour Premier Warranty	\$ 15,750
4.14.134	84 Month / 4,000 Hour Premier Warranty	\$ 19,060
4.14.135	84 Month / 5,000 Hour Premier Warranty	\$ 23,380
4.14.136	84 Month / 6,000 Hour Premier Warranty	\$ 29,850
4.14.137	84 Month / 7,000 Hour Premier Warranty	\$ 35,260
4.14.138	84 Month / 8,000 Hour Premier Warranty	\$ 41,640
4.14.139	Warranty on rental return machines will start as of the original delivery date to the initial renter \$200.00 deductible per occurrence after 1 year on premier warranties. Warranty excludes wear items, tires, cutting edges, lights, brakes, batteries, and non-Cat attachments. Warranty covers the Caterpillar machine only. Standard manufacturers warranty applies to all non Caterpillar equipment.	

4.15 HOURLY SHOP RATE

(Installation services may be requested on an "as needed" basis)

\$ 138.00

4.16 PRICE FOR ADDITIONAL MANUALS (1 of each included with purchase at no cost, per specs)

ADDITIONAL SERVICE MANUAL

Digital \$ 1,039.92

Paper \$ 1,223.44

ADDITIONAL PARTS MANUAL

Digital \$ 81.14

Paper \$ 95.45

PRICE FOR ADDITIONAL OPERATIONS MANUAL

Digital \$ 60.25

Paper \$ 70.88

4.17 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES

(See Special Terms and Conditions)

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