

Articulating Wheel Loaders

Fixed Pricing
 (Base Unit Information)
 Specification 3.0

Vendor Name:	Ziegler Inc.	
Contact Person:	Cory Dalbec, Chris Rice	
Street Address:	901 West 94th Street	
P.O. Box:		
City, State, Zip:	Bloomington, MN 55420	
Phone #:	952-888-4121	
Toll Free #:	800-352-2812	
Fax #:	952-887-5820	
Email Address:	cory.dalbec@zieglercat.com , chris.rice@zieglercat.com	
	zieglercat.com	

Spec. Number	Information Requested	Answer
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3.0 Articulating Wheel Loader

Make & Model	Cat 903D
Horse Power/Engine Information	Cat C2.4 / 42 Net HP
Operating Weight	9,414 lb
Full Turn Static Tipping Load	5,401 lb High Lift
Recommended Bucket Type & Size (Stuck/Heaped) (SAE)	GP bucket .8 CYD Struck/ .8 CYD Heaped
Is bucket included with base unit?	No
Break Out Force, bucket (SAE)	6,160 lb
Hinge Pin Height	10'7" High Lift
Articulation Angle	40 degrees
Brake Type	Independent front and rear enclosed Inboard wet disc
Transmission Type (describe features)	Hydrostatic
Differential type - Front & Rear	Open Differential
Seat type	Seat Fabric Suspension
Battery CCA	650 CCA
Tires	12-16.5 10 PR
Hydraulics	3 valve, Two Lever, Continuous Flow
Bucket Controls	Two Lever Independent Controls
Alternator Size	70 amp
Starting Aid	Engine coolant heater
Road & Work Lights	Front and rear halogen Lights
Warranty Details: Months, Years, Hours, etc.	One year / unlimited hour premier warranty

Base Price: \$ **52,020.00**

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Spec. Number	Description	Price
4.1	OPERATOR STATION	
	Use this section to offer operator station options. Add as many extra lines as you need.	
4.1.1	Cab Standard ROPS w/Heat	\$ 2,580.00
4.1.2	Open ROPS Canopy	Included
4.1.3	Air conditioner	\$ 2,230.00
4.1.4	Seat Belt 2"	Included
4.1.5	Seat Belt 3"	\$ 190.00
4.1.6	AM/FM radio	\$ 260.00
4.2	ENGINE/POWER TRAIN	
	Use this section to offer engine and powertrain options. Add as many extra lines as you need.	
4.2.1	Axle Diff Lock	\$ 1,840.00
4.3	ELECTRICAL/LIGHTS	
	Use this section to offer electrical/light options. Add as many extra lines as you need.	
4.3.1	Strobe light (blue or amber)	\$ 500.00
4.3.2	Rotary beacon	\$ 250.00
4.3.3	Four work lights	Included
4.3.4	Battery 650 CCA Heavy Duty	Included
4.3.5	Product Link PL240	Included
4.4	TIRES/RIMS	
	Use this section to offer tire/rim options. Add as many extra lines as you need.	
4.4.1	TIRES, 12-16.5 10PR	Included
4.4.2	TIRE FLOTATION 33-15.5 X 16.5	\$ 1,350.00
4.4.3	TIRE FLEXPOR 33 X 6 X 11	\$ 1,640.00
4.5	HYDRAULICS	
	Use this section to offer hydraulic options. as many extra lines as you need.	
4.5.1	3rd Hydraulic Valve	Included
4.5.2	Manual Coupler SSL Style	Included
4.5.3	Electric Coupler SSL Style	\$ 840.00
4.5.4	Aux Jumper Lines	Included

4.6 BUCKET/ATTACHMENTS		
	Add as many extra lines as you need.	
4.6.1	Bucket, 0.8 cu. yd. General purpose with bolt-on edge	\$ 2,430.00
4.6.2	Bucket, 1.0 cu. yd. Multi purpose with bolt-on edge	\$ 6,210.00
4.6.3	Bucket, 1.0 cu. yd. Multi purpose with bolt-on teeth	\$ 6,480.00
4.6.4	Bucket, 1.3 cu. yd., 70" wide, light material with bolt-on edge	\$ 2,920.00
4.6.5	Bucket, 2.0 cu. yd., 81" wide, light material with bolt-on edge	\$ 3,510.00
4.6.6	Pallet forks with carriage, 2" x 4" x 42"	\$ 1,500.00
4.6.7	Material Handling Arm	\$ 1,330.00
4.6.8	72" Angle Blade	\$ 2,700.00
4.6.9	84" Angle Blade	\$ 2,880.00
4.6.10	BA22 Angle broom, 87" overall width, 27" brush diameter, brush material - 50% polypropylene	\$ 9,350.00
4.6.11	BA22 Angle broom with water, 87" overall width, 27" brush diameter, Brush material - 50% polypropylene	\$ 12,930.00
4.6.12	BP22 Pick-up broom, 87" overall width, 27" brush diameter, Brush material - 100% polypropylene	\$ 13,380.00
4.6.13	Snow pusher bucket mounted 10' 479-8086 or 479-8096	\$ 6,930.00
4.6.14	ARM, MATERIAL HANDLING	\$ 1,330.00
4.6.15	ANGLE BLADE, 72"	\$ 2,700.00
4.6.16	ANGLE BLADE, 84"	\$ 2,880.00
4.6.17	BROOM, MANUAL ANGLE, BA118C	\$ 6,050.00
4.6.18	BROOM, HYDRAULIC ANGLE, BA118C	\$ 6,870.00
4.6.19	KIT, WATER SPRINKLER	\$ 180.00
4.6.20	KIT, WATER TANK, BROOM	\$ 660.00
4.6.21	BROOM, UTILITY, BU115	\$ 3,820.00
4.6.22	BROOM, UTILITY, BU118	\$ 4,160.00
4.6.23	BUCKET, IND. GRAP, 60" BOCE	\$ 3,560.00
4.6.24	BUCKET, IND. GRAP, 66" BOCE	\$ 3,740.00
4.6.25	BUCKET, IND. GRAP, 72" BOCE	\$ 4,190.00
4.6.26	BUCKET, IND. GRAP, 78" BOCE	\$ 4,600.00
4.6.27	BUCKET, IND. GRAP, 81" BOCE	\$ 6,510.00
4.6.28	FORKS, INDUSTRIAL GRAPPLE, 66"	\$ 4,700.00
4.6.29	FORKS, INDUSTRIAL GRAPPLE, 72"	\$ 5,610.00
4.6.30	RAKE, IND. GRAPPLE, 72"	\$ 3,180.00
4.6.31	RAKE, IND. GRAPPLE, 84"	\$ 3,560.00
4.6.32	LR15B LANDSCAPE RAKE	\$ 5,990.00
4.6.33	LR18B LANDSCAPE RAKE	\$ 6,410.00
4.6.34	LT13B LANDSCAPE TILLER	\$ 4,240.00
4.6.35	LT18B LANDSCAPE TILLER	\$ 4,810.00
4.6.36	PR172 POWER BOX RAKE-HYDRAULIC	\$ 8,740.00
4.6.37	PR184 POWER BOX RAKE-HYDRAULIC	\$ 9,250.00
4.6.38	PR190 POWER BOX RAKE-HYDRAULIC	\$ 9,970.00
4.6.39	PR172 POWER BOX RAKE-MANUAL	\$ 8,020.00
4.6.40	PR184 POWER BOX RAKE-MANUAL	\$ 8,310.00
4.6.41	STUMP GRINDER, SG16B	\$ 6,460.00
4.6.42	CV16B VIBRATORY COMPACTOR	\$ 9,600.00
4.6.43	CV18B VIBRATORY COMPACTOR	\$ 10,290.00
4.6.44	A14B AUGER - Standard Flow	\$ 1,920.00
4.6.45	A19B AUGER - Standard Flow	\$ 2,280.00
4.6.46	BIT, AUGER 6"	\$ 290.00
4.6.47	BIT, AUGER 9"	\$ 380.00
4.6.48	BIT, AUGER 12"	\$ 480.00
4.6.49	BIT, AUGER 18"	\$ 680.00
4.6.50	BIT, AUGER 24"	\$ 870.00
4.6.51	BIT, AUGER 30"	\$ 1,060.00
4.6.52	BIT, AUGER 36"	\$ 1,240.00
4.6.53	TREE BIT, AUGER 24"	\$ 760.00
4.6.54	TREE BIT, AUGER 36"	\$ 1,200.00
4.6.55	EXTENSION, AUGER 12"	\$ 160.00
4.6.56	EXTENSION, AUGER 24"	\$ 190.00
4.6.57	ADAPTER, AUGER - ROUND TO HEX	\$ 160.00
4.6.58	SNOW BLOWER, SR118, 73"	\$ 7,010.00
4.6.59	SNOW BLOWER, SR121, 85"	\$ 7,320.00
4.6.60	SNOW BLOWER, SR318, 73" - HF	\$ 7,570.00
4.6.61	SNOW BLOWER, SR321, 85" - HF	\$ 8,040.00
4.6.62	TRENCHER, T6B, MANUAL, NO CHAIN	\$ 3,490.00
4.6.63	TRENCHER, T6B, MAN. 6" STANDARD	\$ 4,190.00
4.6.64	TRENCHER, T6B, MAN. 8" STD	\$ 4,240.00
4.6.65	TRENCHER, T6B, MAN. 6" COMBO	\$ 4,460.00
4.6.66	TRENCHER, T6B, MAN 6" ROCKFROST	\$ 5,050.00
4.6.67	TRENCHER, T6B, MAN 6" TERMINATOR	\$ 5,150.00
4.6.68	TRENCHER, T6B, HYD, NO CHAIN	\$ 3,970.00
4.6.69	TRENCHER, T6B, HYD. 6" STANDARD	\$ 4,670.00
4.6.70	TRENCHER, T6B, HYD. 8" STD	\$ 4,750.00
4.6.71	TRENCHER, T6B, HYD 6" COMBO	\$ 4,940.00
4.6.72	TRENCHER, T6B, HYD 6" ROCKFROST	\$ 5,530.00
4.6.73	TRENCHER, T6B, HYD 6" TERMINATOR	\$ 5,640.00
4.6.74	T9B TRENCHER, MANUAL, NO CHAIN	\$ 3,760.00
4.6.75	T9B TRENCHER, MAN. 6" STANDARD	\$ 4,510.00
4.6.76	T9B TRENCHER, MAN. 6" COMBO	\$ 4,780.00
4.6.77	T9B TRENCHER, MAN 6" ROCKFROST	\$ 5,370.00
4.6.78	T9B TRENCHER, HYD, NO CHAIN	\$ 4,190.00
4.6.79	T9B TRENCHER, HYD. 6" STANDARD	\$ 4,940.00
4.6.80	T9B TRENCHER, HYD. 8" STD.	\$ 4,990.00
4.6.81	T9B TRENCHER, HYD. 6" COMBO	\$ 5,210.00
4.6.82	T9B TRENCHER, HYD 6" ROCKFROST	\$ 5,800.00

4.7 OTHER LOADER OPTIONS		
Use this section to offer front attachment options. (Please include scales/printers if available.) as many extra lines as you need.		Add
4.7.1	Loader Standard Lift 121" Hinge Pin	Included
4.7.2	Loader Hi Lift 127" Hinge Pin	Included
4.7.3	Antifreeze -58F extended life	Included
4.7.4	Fender Flotation Tire	\$ 430.00
4.7.5	Fender Std	\$ 220.00
4.7.6	Radiator Screen	\$ 180.00
4.7.7	Precleaner	\$ 370.00
4.7.8	Corrosive Inhibitor - EquipCoat Spray	\$ 3,500.00
4.8 EXTENDED WARRANTY OPTIONS		
Use this section to offer performance/warranty options. Add as many extra lines as you need. (Specify years, miles or hours extended term covers.)		
4.8.1	2 Year/1000 Hour Full Machine	\$ 420.00
4.8.2	2 Year/2000 Hour Full Machine	\$ 640.00
4.8.3	3 Year/1000 Hour Full Machine	\$ 600.00
4.8.4	3 Year/2000 Hour Full Machine	\$ 1,060.00
4.8.5	3 Year/3000 Hour Full Machine	\$ 1,450.00
4.8.6	2 Year/1000 Hour Powertrain	\$ 170.00
4.8.7	2 Year/2000 Hour Powertrain	\$ 250.00
4.8.8	3 Year/1000 Hour Powertrain	\$ 240.00
4.8.9	3 Year/2000 Hour Powertrain	\$ 410.00
4.8.10	3 Year/3000 Hour Powertrain	\$ 570.00
4.8.11	4 Year/4000 Hour Powertrain	\$ 1,150.00
4.8.12	5 Year/5000 Hour Powertrain	\$ 1,820.00
\$200.00 deductible per occurrence after 1 year/1500 hours on Full Machine warranties. Warranty excludes wear items, tires, cutting edges, lights, brakes, batteries, and non-Cat attachments. One set of parts, service and operators manual Preventative maintenance contract (3 years/2,000 hours) Travel included within 50 miles of Ziegler location		No Charge \$3.11 per hour
4.9 DELIVERY STARTING POINT		
List City, State, & Zip Code		Nearest Ziegler Facility
Price Per Loaded Mile:		\$4.50
Minimum Delivery Charge (If Applicable):		\$250
4.10 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES		
(See Special Terms and Conditions)		N/A
4.11 NEW EQUIPMENT RENTAL PROGRAM		
If rental programs are available on the new equipment being offered, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that would be applied to the purchase price. See Solicitation Special Terms & Conditions.		
Hourly Rental Rate:		\$10.00 hourly overtime rate
Weekly Rental Rate:		\$750 per week (40 hours usage)
Monthly Rental Rate:		\$1,500 per month (100 hours usage)
Percent (%) of Rental Fee applied to purchase price:		100%
If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: <u>Prime Plus 3%</u>		
4.12 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM		
See Solicitation Special Terms and Conditions.		
DEDUCT cost per Used Hour from the original Contract Price		\$11.00
4.13 HOURLY SHOP RATE		
(Installation services may be requested on an "as needed" basis)		
Per Hour:		\$138
4.14 PRICE FOR ADDITIONAL MANUALS (1 of each included at no cost, per specs)		
ADDITIONAL SERVICE MANUAL		
Digital	\$	50.00
Paper	\$	150.00
ADDITIONAL PARTS MANUAL		
Digital	\$	50.00
Paper	\$	150.00
PRICE FOR ADDITIONAL OPERATIONS MANUAL		
Digital	\$	50.00
Paper	\$	150.00

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 (Base Unit Information)
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Spec. Number	Information Requested	Answer
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3.0 Articulating Wheel Loader

Make & Model	Caterpillar 906M
Horse Power/Engine Information	Caterpillar 3.3B / 73 Net HP
Operating Weight	12,331 lb
Full Turn Static Tipping Load	7,575 lb
Recommended Bucket Type & Size (Stuck/Heaped) (SAE)	Performance GP bucket
Is bucket included with base unit?	1.2 cyd heaped / 1.1 cyd struck
Break Out Force, bucket (SAE)	No
Hinge Pin Height	11,689 lb
Articulation Angle	10'7"
Brake Type	39 degrees
Transmission Type (describe features)	Service and parking brake are combined in a single, dry disc driveline
Differential type - Front & Rear	Closed loop, two speed hydrostatic single-path transmission
Seat type	Differential Lock standard for both
Battery CCA	Fully adjustable suspension seat
Tires	880 CCA maintenance free
Hydraulics	TIRES, 340/80 R18 Duraforce
Bucket Controls	3 valve, single lever, load-sensing variable displacement pump
Alternator Size	Seat mounted joystick with F/N/R switch
Starting Aid	80 amp
Road & Work Lights	Glow plugs, Engine coolant heater
Warranty Details: Months, Years, Hours, etc.	Rear lights and directional lights
	One year / unlimited hour premier warranty

Base Price: \$ 70,550.00

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Spec. Number	Description	Price
4.1	OPERATOR STATION	
	Use this section to offer operator station options. Add as many extra lines as you need.	
4.1.1	Cab Standard (Heated Rear Window, Sun Visor)	\$ 2,540.00
4.1.2	Cab Comfort (Tilt Steering Column, Radio Ready)	\$ 3,780.00
4.1.3	Cab Deluxe (Air Suspension Seat, Heated Seat, Radio Ready,)	\$ 4,300.00
4.1.4	Open ROPS Canopy	\$ (880.00)
4.1.5	Air conditioner	\$ 3,950.00
4.1.6	Seat Belt 2"	Included
4.1.7	Seat Belt 3"	\$ 100.00
4.1.8	AM/FM radio	\$ 390.00
4.1.9	Rear Cab Blind	\$ 220.00
4.2	ENGINE/POWER TRAIN	
	Use this section to offer engine and powertrain options. Add as many extra lines as you need.	
4.2.1	Trans 12 Mph, Diff Lock Pilot	Included
4.2.2	Trans 22 Mph, Diff Lock Pilot	\$ 790.00
4.3	ELECTRICAL/LIGHTS	
	Use this section to offer electrical/light options. Add as many extra lines as you need.	
4.3.1	Strobe light (blue or amber)	\$ 600.00
4.3.2	Rotary beacon	\$ 393.00
4.3.3	Work tool wiring harness	\$ 230.00
4.3.4	LED Work Lights	\$ 590.00
4.3.5	Four work lights	\$ 430.00
4.3.6	Security System	\$ 740.00
4.3.7	Product Link PL243	Included
4.4	TIRES/RIMS	
	Use this section to offer tire/rim options. Add as many extra lines as you need.	
4.4.1	TIRES, 340/80 R18 DURAFORCE	Included
4.4.2	TIRES, 12.5x18, FLEX, SOLID	\$ 2,420.00
4.4.3	TIRES, 405/70 R18 SPT9	\$ 20.00
4.4.4	TIRES, 340/80 R18 XMCL	\$ (210.00)
4.4.5	TIRES, 340/80 R18 MX, BIBLOAD	\$ 600.00
4.5	HYDRAULICS	
	Use this section to offer hydraulic options. as many extra lines as you need.	
4.5.1	Joystick controls	Included
4.5.2	High Flow	\$ 4,020.00
4.5.3	3rd Hydraulic Valve	Included

4.6 BUCKET/ATTACHMENTS		
	Add as many extra lines as you need.	
4.6.1	Electric Quick Coupler SSL	Included
4.6.2	Bucket, 1.3 cu. yd. General purpose with bolt-on edge	\$ 2,730.00
4.6.3	Bucket, 1.0 cu. yd. Multi purpose with bolt-on edge	\$ 6,210.00
4.6.4	Bucket, 1.0 cu. yd. Multi purpose with bolt-on teeth	\$ 6,480.00
4.6.5	Bucket, 1.6 cu. yd., 81" wide, light material with bolt-on edge	\$ 3,170.00
4.6.6	Bucket, 2.0 cu. yd., 81" wide, light material with bolt-on edge	\$ 3,510.00
4.6.7	Pallet forks with carriage, 2" x 4" x 42"	\$ 1,480.00
4.6.8	Material Handling Arm	\$ 1,330.00
4.6.9	72" Angle Blade	\$ 2,700.00
4.6.10	84" Angle Blade	\$ 2,880.00
4.6.11	BA22 Angle broom, 87" overall width, 27" brush diameter, brush material - 50% poly	\$ 9,350.00
4.6.12	BA22 Angle broom with water, 87" overall width, 27" brush diameter, Brush material -	\$ 12,930.00
4.6.13	BP22 Pick-up broom, 87" overall width, 27" brush diameter, Brush material - 100% p	\$ 13,380.00
4.6.14	Snow pusher bucket mounted 10' 479-8086 or 479-8096	\$ 6,930.00
4.6.15	ARM, MATERIAL HANDLING	\$ 1,330.00
4.6.16	ANGLE BLADE, 72"	\$ 2,700.00
4.6.17	ANGLE BLADE, 84"	\$ 2,880.00
4.6.18	BROOM, MANUAL ANGLE, BA118C	\$ 6,050.00
4.6.19	BROOM, HYDRAULIC ANGLE, BA118C	\$ 6,870.00
4.6.20	KIT, WATER SPRINKLER	\$ 180.00
4.6.21	KIT, WATER TANK, BROOM	\$ 660.00
4.6.22	BROOM, UTILITY, BU115	\$ 3,820.00
4.6.23	BROOM, UTILITY, BU118	\$ 4,160.00
4.6.24	BUCKET, IND. GRAP, 60" BOCE	\$ 3,560.00
4.6.25	BUCKET, IND. GRAP, 66" BOCE	\$ 3,740.00
4.6.26	BUCKET, IND. GRAP, 72" BOCE	\$ 4,190.00
4.6.27	BUCKET, IND. GRAP, 78" BOCE	\$ 4,600.00
4.6.28	BUCKET, IND. GRAP, 81" BOCE	\$ 6,510.00
4.6.29	FORKS, INDUSTRIAL GRAPPLE, 66"	\$ 4,700.00
4.6.30	FORKS, INDUSTRIAL GRAPPLE, 72"	\$ 5,610.00
4.6.31	RAKE, IND. GRAPPLE, 72"	\$ 3,180.00
4.6.32	RAKE, IND. GRAPPLE, 84"	\$ 3,560.00
4.6.33	LR15B LANDSCAPE RAKE	\$ 5,990.00
4.6.34	LR18B LANDSCAPE RAKE	\$ 6,410.00
4.6.35	LT13B LANDSCAPE TILLER	\$ 4,240.00
4.6.36	LT18B LANDSCAPE TILLER	\$ 4,810.00
4.6.37	PR172 POWER BOX RAKE-HYDRAULIC	\$ 8,740.00
4.6.38	PR184 POWER BOX RAKE-HYDRAULIC	\$ 9,250.00
4.6.39	PR190 POWER BOX RAKE-HYDRAULIC	\$ 9,970.00
4.6.40	PR172 POWER BOX RAKE-MANUAL	\$ 8,020.00
4.6.41	PR184 POWER BOX RAKE-MANUAL	\$ 8,310.00
4.6.42	STUMP GRINDER, SG16B	\$ 6,460.00
4.6.43	CV16B VIBRATORY COMPACTOR	\$ 9,600.00
4.6.44	CV18B VIBRATORY COMPACTOR	\$ 10,290.00
4.6.45	A14B AUGER - Standard Flow	\$ 1,920.00
4.6.46	A19B AUGER - Standard Flow	\$ 2,280.00
4.6.47	BIT, AUGER 6"	\$ 290.00
4.6.48	BIT, AUGER 9"	\$ 380.00
4.6.49	BIT, AUGER 12"	\$ 480.00
4.6.50	BIT, AUGER 18"	\$ 680.00
4.6.51	BIT, AUGER 24"	\$ 870.00
4.6.52	BIT, AUGER 30"	\$ 1,060.00
4.6.53	BIT, AUGER 36"	\$ 1,240.00
4.6.54	TREE BIT, AUGER 24"	\$ 760.00
4.6.55	TREE BIT, AUGER 36"	\$ 1,200.00
4.6.56	EXTENSION, AUGER 12"	\$ 160.00
4.6.57	EXTENSION, AUGER 24"	\$ 190.00
4.6.58	ADAPTER, AUGER - ROUND TO HEX	\$ 160.00
4.6.59	PC205B COLD PLANER	\$ 12,720.00
4.6.60	PC306B COLD PLANER	\$ 16,740.00
4.6.61	SNOW BLOWER, SR118, 73"	\$ 7,010.00
4.6.62	SNOW BLOWER, SR121, 85"	\$ 7,320.00
4.6.63	SNOW BLOWER, SR318, 73" - HF	\$ 7,570.00
4.6.64	SNOW BLOWER, SR321, 85" - HF	\$ 8,040.00
4.6.65	TRENCHER, T6B, MANUAL, NO CHAIN	\$ 3,490.00
4.6.66	TRENCHER, T6B, MAN. 6" STANDARD	\$ 4,190.00
4.6.67	TRENCHER, T6B, MAN. 8" STD	\$ 4,240.00
4.6.68	TRENCHER, T6B, MAN. 6" COMBO	\$ 4,460.00
4.6.69	TRENCHER, T6B, MAN 6" ROCKFROST	\$ 5,050.00
4.6.70	TRENCHER, T6B, MAN 6" TERMINATOR	\$ 5,150.00
4.6.71	TRENCHER, T6B, HYD, NO CHAIN	\$ 3,970.00
4.6.72	TRENCHER, T6B, HYD. 6" STANDARD	\$ 4,670.00
4.6.73	TRENCHER, T6B, HYD. 8" STD	\$ 4,750.00
4.6.74	TRENCHER, T6B, HYD 6" COMBO	\$ 4,940.00
4.6.75	TRENCHER, T6B, HYD 6" ROCKFROST	\$ 5,530.00
4.6.76	TRENCHER, T6B, HYD 6" TERMINATOR	\$ 5,640.00
4.6.77	T9B TRENCHER, MANUAL, NO CHAIN	\$ 3,760.00
4.6.78	T9B TRENCHER, MAN. 6" STANDARD	\$ 4,510.00
4.6.79	T9B TRENCHER, MAN. 6" COMBO	\$ 4,780.00
4.6.80	T9B TRENCHER, MAN 6" ROCKFROST	\$ 5,370.00
4.6.81	T9B TRENCHER, HYD, NO CHAIN	\$ 4,190.00
4.6.82	T9B TRENCHER, HYD. 6" STANDARD	\$ 4,940.00
4.6.83	T9B TRENCHER, HYD. 8" STD.	\$ 4,990.00
4.6.84	T9B TRENCHER, HYD. 6" COMBO	\$ 5,210.00
4.6.85	T9B TRENCHER, HYD 6" ROCKFROST	\$ 5,800.00

4.7	OTHER LOADER OPTIONS		
	Use this section to offer front attachment options. (Please include scales/printers if available.) as many extra lines as you need.	Add	
4.7.1	Antifreeze -33F		Included
4.7.2	Antifreeze -58F extended life		\$ 275.00
4.7.3	Precleaner		\$ 170.00
4.7.4	On Demand Fan		Included
4.7.5	Feature Package Basic		Included
	Feature Package Road & Load - This package contains all the electronically controlled features such as Ride Control, Return to Dig, Electronic Throttle Lock, Rimpull Control, Creeper Control, Implement Modulation Control and Drivetrain Agressiveness Control.		\$ 3,980.00
4.7.6	Engine Coolant Heater		Included
4.7.7	Biodegradable Hydraulic Oil		\$ 970.00
4.7.8	Valve Eco Drain		\$ 110.00
4.7.9	Corrosive Inhibitor - EquipCoat Spray		\$ 3,500.00
4.8	EXTENDED WARRANTY OPTIONS		
	Use this section to offer performance/warranty options. Add as many extra lines as you need. (Specify years, miles or hours extended term covers.)		
4.8.1	2 Year/1000 Hour Full Machine		\$ 560.00
4.8.2	2 Year/2000 Hour Full Machine		\$ 830.00
4.8.3	3 Year/1000 Hour Full Machine		\$ 780.00
4.8.4	3 Year/2000 Hour Full Machine		\$ 1,380.00
4.8.5	3 Year/3000 Hour Full Machine		\$ 1,900.00
4.8.6	2 Year/1000 Hour Powertrain		\$ 220.00
4.8.7	2 Year/2000 Hour Powertrain		\$ 330.00
4.8.8	3 Year/1000 Hour Powertrain		\$ 310.00
4.8.9	3 Year/2000 Hour Powertrain		\$ 550.00
4.8.10	3 Year/3000 Hour Powertrain		\$ 750.00
4.8.11	4 Year/4000 Hour Powertrain		\$ 1,500.00
4.8.12	5 Year/5000 Hour Powertrain		\$ 2,390.00
	\$200.00 deductible per occurrence after 1 year/1500 hours on Full Machine warranties. Warranty excludes wear items, tires, cutting edges, lights, brakes, batteries, and non-Cat attachments. One set of parts, service and operators manual Preventative maintenance contract (3 years/2,000 hours) Travel included within 50 miles of Ziegler location		No Charge \$3.35 per hour
4.9	DELIVERY STARTING POINT	List City, State, & Zip Code	Nearest Ziegler Facility
		Price Per Loaded Mile:	\$4.50
		Minimum Delivery Charge (If Applicable):	\$250
4.10	DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES		N/A
	(See Special Terms and Conditions)		
4.11	NEW EQUIPMENT RENTAL PROGRAM		
	If rental programs are available on the new equipment being offered, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that would be applied to the purchase price. See Solicitation Special Terms & Conditions.		
	Hourly Rental Rate:		\$13.00 hourly overtime rate
	Weekly Rental Rate:		\$980 per week (40 hours usage)
	Monthly Rental Rate:		\$1,950 per month (100 hours usage)
	Percent (%) of Rental Fee applied to purchase price:		100%
	If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: <u>Prime Plus 3%</u>		
4.12	VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM		
	See Solicitation Special Terms and Conditions. DEDUCT cost per Used Hour from the original Contract Price		\$14.00
4.13	HOURLY SHOP RATE		
	(Installation services may be requested on an "as needed" basis)	Per Hour:	\$138
4.14	PRICE FOR ADDITIONAL MANUALS (1 of each included at no cost, per specs)		
	ADDITIONAL SERVICE MANUAL	Digital	\$ 50.00
		Paper	\$ 150.00
	ADDITIONAL PARTS MANUAL	Digital	\$ 50.00
		Paper	\$ 150.00
	PRICE FOR ADDITIONAL OPERATIONS MANUAL	Digital	\$ 50.00
		Paper	\$ 150.00

Articulating Wheel Loaders

Fixed Pricing
 (Base Unit Information)
 Specification 3.0

Vendor Name:	Ziegler Inc.
Contact Person:	Cory Dalbec, Chris Rice
Street Address:	901 West 94th Street
P.O. Box:	
City, State, Zip:	Bloomington, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Fax #:	952-887-5820
Email Address:	cory.dalbec@zieglercat.com , chris.rice@zieglercat.com zieglercat.com

Spec. Number	Information Requested	Answer
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3.0 Articulating Wheel Loader

Make & Model	Caterpillar 907M
Horse Power/Engine Information	Caterpillar 3.3B / 73 Net HP
Operating Weight	12,745 lb
Full Turn Static Tipping Load	7,914 lb
Recommended Bucket Type & Size (Stuck/Heaped) (SAE)	Performance GP bucket 1.3 cyd heaped / 1.2 cyd struck
Is bucket included with base unit?	No
Break Out Force, bucket (SAE)	11689 lb
Hinge Pin Height	10'7"
Articulation Angle	39 degrees
Brake Type	Service and parking brake are combined in a single, dry disc driveline
Transmission Type (describe features)	Closed loop, two speed hydrostatic single-path transmission
Differential type - Front & Rear	Differential Lock standard for both
Seat type	Fully adjustable suspension seat
Battery CCA	880 CCA maintenance free
Tires	TIRES, 340/80 R18 Duraforce
Hydraulics	3 valve, single lever, load-sensing variable displacement pump
Bucket Controls	Seat mounted joystick with F/N/R switch
Alternator Size	80 amp
Starting Aid	Glow plugs, Engine coolant heater
Road & Work Lights	Rear lights and directional lights
Warranty Details: Months, Years, Hours, etc.	One year / unlimited hour premier warranty

Base Price: \$ 74,030.00

Vendor Name: **Ziegler Inc.**
 Contact Person: **Cory Dalbec, Chris Rice**
 Street Address: **901 West 94th Street**
 P.O. Box:
 City, State, Zip: **Bloomington, MN 55420**
 Phone #: **952-888-4121**
 Toll Free #: **800-352-2812**
 Email Address: cory.dalbec@zieglercat.com, chris.rice@zieglercat.com

Spec. Number	Description	Price
4.1	OPERATOR STATION	
	Use this section to offer operator station options. Add as many extra lines as you need.	
4.1.1	Cab Standard (Heated Rear Window, Sun Visor)	\$ 2,540.00
4.1.2	Cab Comfort (Tilt Steering Column, Radio Ready)	\$ 3,780.00
4.1.3	Cab Deluxe (Air Suspension Seat, Heated Seat, Radio Ready,)	\$ 4,300.00
4.1.4	Open ROPS Canopy	\$ (880.00)
4.1.5	Air conditioner	\$ 3,950.00
4.1.6	Seat Belt 2"	Included
4.1.7	Seat Belt 3"	\$ 100.00
4.1.8	AM/FM radio	\$ 390.00
4.1.9	Rear Cab Blind	\$ 220.00
4.2	ENGINE/POWER TRAIN	
	Use this section to offer engine and powertrain options. Add as many extra lines as you need.	
4.2.1	Trans 12 Mph, Diff Lock Pilot	Included
4.2.2	Trans 22 Mph, Diff Lock Pilot	\$ 790.00
4.3	ELECTRICAL/LIGHTS	
	Use this section to offer electrical/light options. Add as many extra lines as you need.	
4.3.1	Strobe light (blue or amber)	\$ 600.00
4.3.2	Rotary beacon	\$ 393.00
4.3.3	Work tool wiring harness	\$ 230.00
4.3.4	LED Work Lights	\$ 590.00
4.3.5	Four work lights	\$ 430.00
4.3.6	Security System	\$ 740.00
4.3.7	Product Link PL240	Included
4.4	TIRES/RIMS	
	Use this section to offer tire/rim options. Add as many extra lines as you need.	
4.4.1	TIRES, 340/80 R18 DURAFORCE	Included
4.4.2	TIRES, 12.5x18, FLEX, SOLID	\$ 2,420.00
4.4.3	TIRES, 405/70 R18 SPT9	\$ 20.00
4.4.4	TIRES, 340/80 R18 XMCL	\$ (210.00)
4.4.5	TIRES, 340/80 R18 MX, BIBLOAD	\$ 600.00
4.5	HYDRAULICS	
	Use this section to offer hydraulic options. Add as many extra lines as you need.	
4.5.1	Joystick controls	Included
4.5.2	High Flow	\$ 4,020.00
4.5.3	3rd Hydraulic Valve	Included

4.6 BUCKET/ATTACHMENTS		
4.6	Add as many extra lines as you need.	
4.6.1	Electric Quick Coupler SSL	Included
4.6.2	Bucket, 1.3 cu. yd. General purpose with bolt-on edge	\$ 2,730.00
4.6.3	Bucket, 1.0 cu. yd. Multi purpose with bolt-on edge	\$ 6,210.00
4.6.4	Bucket, 1.0 cu. yd. Multi purpose with bolt-on teeth	\$ 6,480.00
4.6.5	Bucket, 1.6 cu. yd., 81" wide, light material with bolt-on edge	\$ 3,170.00
4.6.6	Bucket, 2.0 cu. yd., 81" wide, light material with bolt-on edge	\$ 3,510.00
4.6.7	Pallet forks with carriage, 2" x 4" x 42"	\$ 1,480.00
4.6.8	Material Handling Arm	\$ 1,330.00
4.6.9	72" Angle Blade	\$ 2,700.00
4.6.10	84" Angle Blade	\$ 2,880.00
4.6.11	BA22 Angle broom, 87" overall width, 27" brush diameter, brush material - 50% poly	\$ 9,350.00
4.6.12	BA22 Angle broom with water, 87" overall width, 27" brush diameter, Brush material	\$ 12,930.00
4.6.13	BP22 Pick-up broom, 87" overall width, 27" brush diameter, Brush material - 100% p	\$ 13,380.00
4.6.14	Snow pusher bucket mounted 10' 479-8086 or 479-8096	\$ 6,930.00
4.6.15	ARM, MATERIAL HANDLING	\$ 1,330.00
4.6.16	ANGLE BLADE, 72"	\$ 2,700.00
4.6.17	ANGLE BLADE, 84"	\$ 2,880.00
4.6.18	BROOM, MANUAL ANGLE, BA118C	\$ 6,050.00
4.6.19	BROOM, HYDRAULIC ANGLE, BA118C	\$ 6,870.00
4.6.20	KIT, WATER SPRINKLER	\$ 180.00
4.6.21	KIT, WATER TANK, BROOM	\$ 660.00
4.6.22	BROOM, UTILITY, BU115	\$ 3,820.00
4.6.23	BROOM, UTILITY, BU118	\$ 4,160.00
4.6.24	BUCKET, IND. GRAP, 60" BOCE	\$ 3,560.00
4.6.25	BUCKET, IND. GRAP, 66" BOCE	\$ 3,740.00
4.6.26	BUCKET, IND. GRAP, 72" BOCE	\$ 4,190.00
4.6.27	BUCKET, IND. GRAP, 78" BOCE	\$ 4,600.00
4.6.28	BUCKET, IND. GRAP, 81" BOCE	\$ 6,510.00
4.6.29	FORKS, INDUSTRIAL GRAPPLE, 66"	\$ 4,700.00
4.6.30	FORKS, INDUSTRIAL GRAPPLE, 72"	\$ 5,610.00
4.6.31	RAKE, IND. GRAPPLE, 72"	\$ 3,180.00
4.6.32	RAKE, IND. GRAPPLE, 84"	\$ 3,560.00
4.6.33	LR15B LANDSCAPE RAKE	\$ 5,990.00
4.6.34	LR18B LANDSCAPE RAKE	\$ 6,410.00
4.6.35	LT13B LANDSCAPE TILLER	\$ 4,240.00
4.6.36	LT18B LANDSCAPE TILLER	\$ 4,810.00
4.6.37	PR172 POWER BOX RAKE-HYDRAULIC	\$ 8,740.00
4.6.38	PR184 POWER BOX RAKE-HYDRAULIC	\$ 9,250.00
4.6.39	PR190 POWER BOX RAKE-HYDRAULIC	\$ 9,970.00
4.6.40	PR172 POWER BOX RAKE-MANUAL	\$ 8,020.00
4.6.41	PR184 POWER BOX RAKE-MANUAL	\$ 8,310.00
4.6.42	STUMP GRINDER, SG16B	\$ 6,460.00
4.6.43	CV16B VIBRATORY COMPACTOR	\$ 9,600.00
4.6.44	CV18B VIBRATORY COMPACTOR	\$ 10,290.00
4.6.45	A14B AUGER - Standard Flow	\$ 1,920.00
4.6.46	A19B AUGER - Standard Flow	\$ 2,280.00
4.6.47	BIT, AUGER 6"	\$ 290.00
4.6.48	BIT, AUGER 9"	\$ 380.00
4.6.49	BIT, AUGER 12"	\$ 480.00
4.6.50	BIT, AUGER 18"	\$ 680.00
4.6.51	BIT, AUGER 24"	\$ 870.00
4.6.52	BIT, AUGER 30"	\$ 1,060.00
4.6.53	BIT, AUGER 36"	\$ 1,240.00
4.6.54	TREE BIT, AUGER 24"	\$ 760.00
4.6.55	TREE BIT, AUGER 36"	\$ 1,200.00
4.6.56	EXTENSION, AUGER 12"	\$ 160.00
4.6.57	EXTENSION, AUGER 24"	\$ 190.00
4.6.58	ADAPTER, AUGER - ROUND TO HEX	\$ 160.00
4.6.59	PC205B COLD PLANER	\$ 12,720.00
4.6.60	PC306B COLD PLANER	\$ 16,740.00
4.6.61	SNOW BLOWER, SR118, 73"	\$ 7,010.00
4.6.62	SNOW BLOWER, SR121, 85"	\$ 7,320.00
4.6.63	SNOW BLOWER, SR318, 73" - HF	\$ 7,570.00
4.6.64	SNOW BLOWER, SR321, 85" - HF	\$ 8,040.00
4.6.65	TRENCHER, T6B, MANUAL, NO CHAIN	\$ 3,490.00
4.6.66	TRENCHER, T6B, MAN. 6" STANDARD	\$ 4,190.00
4.6.67	TRENCHER, T6B, MAN. 8" STD	\$ 4,240.00
4.6.68	TRENCHER, T6B, MAN. 6" COMBO	\$ 4,460.00
4.6.69	TRENCHER, T6B, MAN 6" ROCKFROST	\$ 5,050.00
4.6.70	TRENCHER, T6B, MAN 6" TERMINATOR	\$ 5,150.00
4.6.71	TRENCHER, T6B, HYD, NO CHAIN	\$ 3,970.00
4.6.72	TRENCHER, T6B, HYD. 6" STANDARD	\$ 4,670.00
4.6.73	TRENCHER, T6B, HYD. 8" STD	\$ 4,750.00
4.6.74	TRENCHER, T6B, HYD 6" COMBO	\$ 4,940.00
4.6.75	TRENCHER, T6B, HYD 6" ROCKFROST	\$ 5,530.00
4.6.76	TRENCHER, T6B, HYD 6" TERMINATOR	\$ 5,640.00
4.6.77	T9B TRENCHER, MANUAL, NO CHAIN	\$ 3,760.00
4.6.78	T9B TRENCHER, MAN. 6" STANDARD	\$ 4,510.00
4.6.79	T9B TRENCHER, MAN. 6" COMBO	\$ 4,780.00
4.6.80	T9B TRENCHER, MAN 6" ROCKFROST	\$ 5,370.00
4.6.81	T9B TRENCHER, HYD, NO CHAIN	\$ 4,190.00
4.6.82	T9B TRENCHER, HYD. 6" STANDARD	\$ 4,940.00
4.6.83	T9B TRENCHER, HYD. 8" STD.	\$ 4,990.00
4.6.84	T9B TRENCHER, HYD. 6" COMBO	\$ 5,210.00
4.6.85	T9B TRENCHER, HYD 6" ROCKFROST	\$ 5,800.00

4.7 OTHER LOADER OPTIONS		
Use this section to offer front attachment options. (Please include scales/printers if available.) as many extra lines as you need.		Add
4.7.1	Antifreeze -33F	Included
4.7.2	Antifreeze -58F extended life	\$ 275.00
4.7.3	Precleaner	\$ 170.00
4.7.4	On Demand Fan	Included
4.7.5	Feature Package Basic	Included
	Feature Package Road & Load - This package contains all the electronically controlled features such as Ride Control, Return to Dig, Electronic Throttle Lock, Rimpull Control, Creeper Control, Implement Modulation Control and Drivetrain Aggressiveness Control.	\$ 3,980.00
4.7.6	Engine Coolant Heater	Included
4.7.7	Biodegradable Hydraulic Oil	\$ 970.00
4.7.8	Valve Eco Drain	\$ 110.00
4.7.9	Corrosive Inhibitor - EquipCoat Spray	\$ 3,500.00
4.7.10		
4.8 EXTENDED WARRANTY OPTIONS		
Use this section to offer performance/warranty options. Add as many extra lines as you need. (Specify years, miles or hours extended term covers.)		
4.8.1	2 Year/1000 Hour Full Machine	\$ 600.00
4.8.2	2 Year/2000 Hour Full Machine	\$ 900.00
4.8.3	3 Year/1000 Hour Full Machine	\$ 850.00
4.8.4	3 Year/2000 Hour Full Machine	\$ 1,500.00
4.8.5	3 Year/3000 Hour Full Machine	\$ 2,070.00
4.8.6	2 Year/1000 Hour Powertrain	\$ 240.00
4.8.7	2 Year/2000 Hour Powertrain	\$ 350.00
4.8.8	3 Year/1000 Hour Powertrain	\$ 330.00
4.8.9	3 Year/2000 Hour Powertrain	\$ 590.00
4.8.10	3 Year/3000 Hour Powertrain	\$ 810.00
4.8.11	4 Year/4000 Hour Powertrain	\$ 1,640.00
4.8.12	5 Year/5000 Hour Powertrain	\$ 2,590.00
	\$200.00 deductible per occurrence after 1 year/1500 hours on Full Machine warranties. Warranty excludes wear items, tires, cutting edges, lights, brakes, batteries, and non-Cat attachments. One set of parts, service and operators manual Preventative maintenance contract (3 years/2,000 hours) Travel included within 50 miles of Ziegler location	No Charge \$3.35 per hour
4.9 DELIVERY STARTING POINT		
	List City, State, & Zip Code	Nearest Ziegler Facility
	Price Per Loaded Mile:	\$4.50
	Minimum Delivery Charge (If Applicable):	\$250
4.10 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES		
(See Special Terms and Conditions)		N/A
4.11 NEW EQUIPMENT RENTAL PROGRAM		
If rental programs are available on the new equipment being offered, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that would be applied to the purchase price. See Solicitation Special Terms & Conditions.		
	Hourly Rental Rate:	\$14.00 hourly overtime rate
	Weekly Rental Rate:	\$1,050 per week (40 hours usage)
	Monthly Rental Rate:	\$2,100 per month (100 hours usage)
	Percent (%) of Rental Fee applied to purchase price:	100%
If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: <u>Prime Plus 3%</u>		
4.12 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM		
See Solicitation Special Terms and Conditions. DEDUCT cost per Used Hour from the original Contract Price		\$14.00
4.13 HOURLY SHOP RATE		
(Installation services may be requested on an "as needed" basis)		Per Hour: \$138
4.14 PRICE FOR ADDITIONAL MANUALS (1 of each included at no cost, per specs)		
ADDITIONAL SERVICE MANUAL		Digital \$ 50.00 Paper \$ 150.00
ADDITIONAL PARTS MANUAL		Digital \$ 50.00 Paper \$ 150.00
PRICE FOR ADDITIONAL OPERATIONS MANUAL		Digital \$ 50.00 Paper \$ 150.00

Articulating Wheel Loaders

Fixed Pricing
 (Base Unit Information)
 Specification 3.0

Vendor Name:	Ziegler Inc.	
Contact Person:	Cory Dalbec, Chris Rice	
Street Address:	901 West 94th Street	
P.O. Box:		
City, State, Zip:	Bloomington, MN 55420	
Phone #:	952-888-4121	
Toll Free #:	800-352-2812	
Fax #:	952-887-5820	
Email Address:	cory.dalbec@zieglercat.com , chris.rice@zieglercat.com	
	zieglercat.com	

Spec. Number	Information Requested	Answer
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3.0 Articulating Wheel Loader

Make & Model	Caterpillar 908M
Horse Power/Engine Information	Caterpillar 3.3B / 73 Net HP
Operating Weight	14,026 lb
Full Turn Static Tipping Load	8,472 lb
Recommended Bucket Type & Size (Stuck/Heaped) (SAE)	Performance GP bucket
Is bucket included with base unit?	1.4 cyd heaped / 1.3 cyd struck
Break Out Force, bucket (SAE)	No
Hinge Pin Height	13,712 lb
Articulation Angle	11'2"
Brake Type	39 degrees
Transmission Type (describe features)	Service and parking brake are combined in a single, dry disc driveline
Differential type - Front & Rear	Closed loop, two speed hydrostatic single-path transmission
Seat type	Differential Lock standard for both
Battery CCA	Fully adjustable suspension seat
Tires	880 CCA maintenance free
Hydraulics	TIRES, 400/70 R20 XMCL
Bucket Controls	3 valve, single lever, load-sensing variable displacement pump
Alternator Size	Seat mounted joystick with F/N/R switch
Starting Aid	80 amp
Road & Work Lights	Glow plugs, Engine coolant heater
Warranty Details: Months, Years, Hours, etc.	Rear lights and directional lights
	One year / unlimited hour premier warranty

Base Price: \$ 82,290.00

Vendor Name: **Ziegler Inc.**
 Contact Person: **Cory Dalbec, Chris Rice**
 Street Address: **901 West 94th Street**
 P.O. Box:
 City, State, Zip: **Bloomington, MN 55420**
 Phone #: **952-888-4121**
 Toll Free #: **800-352-2812**
 Email Address: cory.dalbec@zieglercat.com, chris.rice@zieglercat.com

Spec. Number	Description	Price
4.1	OPERATOR STATION	
	Use this section to offer operator station options. Add as many extra lines as you need.	
4.1.1	Cab Standard (Heated Rear Window, Sun Visor)	\$ 2,540.00
4.1.2	Cab Comfort (Tilt Steering Column, Radio Ready)	\$ 3,780.00
4.1.3	Cab Deluxe (Air Suspension Seat, Heated Seat, Radio Ready,)	\$ 4,300.00
4.1.4	Open ROPS Canopy	\$ (880.00)
4.1.5	Air conditioner	\$ 3,950.00
4.1.6	Seat Belt 2"	Included
4.1.7	Seat Belt 3"	\$ 100.00
4.1.8	AM/FM radio	\$ 390.00
4.1.9	Rear Cab Blind	\$ 220.00
4.2	ENGINE/POWER TRAIN	
	Use this section to offer engine and powertrain options. Add as many extra lines as you need.	
4.2.1	Trans 12 Mph, Diff Lock Pilot	Included
4.2.2	Trans 22 Mph, Diff Lock Pilot	\$ 790.00
4.3	ELECTRICAL/LIGHTS	
	Use this section to offer electrical/light options. Add as many extra lines as you need.	
4.3.1	Strobe light (blue or amber)	\$ 600.00
4.3.2	Rotary beacon	\$ 393.00
4.3.3	Work tool wiring harness	\$ 230.00
4.3.4	LED Work Lights	\$ 590.00
4.3.5	Four work lights	\$ 430.00
4.3.6	Security System	\$ 740.00
4.3.7	Product Link PL240	Included
4.4	TIRES/RIMS	
	Use this section to offer tire/rim options. Add as many extra lines as you need.	
4.4.1	TIRES, 405/70 R20 SPT9 DUNLOP	\$ 340.00
4.4.2	TIRES, 400/70 R20 XMCL	Included
4.4.3	TIRES, 360/80 R20, NK, TRI 2	\$ 2,070.00
4.4.4	TIRES, 400/70 R20 MX BIBLOAD	\$ 760.00
4.5	HYDRAULICS	
	Use this section to offer hydraulic options. as many extra lines as you need.	Add
4.5.1	Joystick controls	Included
4.5.2	High Flow	\$ 4,020.00
4.5.3	3rd Hydraulic Valve	Included

4.6 BUCKET/ATTACHMENTS		
4.6	Add as many extra lines as you need.	
4.6.1	Electric Quick Coupler SSL	Included
4.6.2	Bucket, 1.3 cu. yd. General purpose with bolt-on edge	\$ 2,730.00
4.6.3	Bucket, 1.0 cu. yd. Multi purpose with bolt-on edge	\$ 6,210.00
4.6.4	Bucket, 1.0 cu. yd. Multi purpose with bolt-on teeth	\$ 6,480.00
4.6.5	Bucket, 1.6 cu. yd., 81" wide, light material with bolt-on edge	\$ 3,170.00
4.6.6	Bucket, 2.0 cu. yd., 81" wide, light material with bolt-on edge	\$ 3,510.00
4.6.7	Pallet forks with carriage, 2" x 4" x 42"	\$ 1,480.00
4.6.8	Material Handling Arm	\$ 1,330.00
4.6.9	72" Angle Blade	\$ 2,700.00
4.6.10	84" Angle Blade	\$ 2,880.00
4.6.11	BA22 Angle broom, 87" overall width, 27" brush diameter, brush material - 50% poly	\$ 9,350.00
4.6.12	BA22 Angle broom with water, 87" overall width, 27" brush diameter, Brush material	\$ 12,930.00
4.6.13	BP22 Pick-up broom, 87" overall width, 27" brush diameter, Brush material - 100% p	\$ 13,380.00
4.6.14	Snow pusher bucket mounted 10' 479-8086 or 479-8096	\$ 6,930.00
4.6.15	ARM, MATERIAL HANDLING	\$ 1,330.00
4.6.16	ANGLE BLADE, 72"	\$ 2,700.00
4.6.17	ANGLE BLADE, 84"	\$ 2,880.00
4.6.18	BROOM, MANUAL ANGLE, BA118C	\$ 6,050.00
4.6.19	BROOM, HYDRAULIC ANGLE, BA118C	\$ 6,870.00
4.6.20	KIT, WATER SPRINKLER	\$ 180.00
4.6.21	KIT, WATER TANK, BROOM	\$ 660.00
4.6.22	BROOM, UTILITY, BU115	\$ 3,820.00
4.6.23	BROOM, UTILITY, BU118	\$ 4,160.00
4.6.24	BUCKET, IND. GRAP, 60" BOCE	\$ 3,560.00
4.6.25	BUCKET, IND. GRAP, 66" BOCE	\$ 3,740.00
4.6.26	BUCKET, IND. GRAP, 72" BOCE	\$ 4,190.00
4.6.27	BUCKET, IND. GRAP, 78" BOCE	\$ 4,600.00
4.6.28	BUCKET, IND. GRAP, 81" BOCE	\$ 6,510.00
4.6.29	FORKS, INDUSTRIAL GRAPPLE, 66"	\$ 4,700.00
4.6.30	FORKS, INDUSTRIAL GRAPPLE, 72"	\$ 5,610.00
4.6.31	RAKE, IND. GRAPPLE, 72"	\$ 3,180.00
4.6.32	RAKE, IND. GRAPPLE, 84"	\$ 3,560.00
4.6.33	LR15B LANDSCAPE RAKE	\$ 5,990.00
4.6.34	LR18B LANDSCAPE RAKE	\$ 6,410.00
4.6.35	LT13B LANDSCAPE TILLER	\$ 4,240.00
4.6.36	LT18B LANDSCAPE TILLER	\$ 4,810.00
4.6.37	PR172 POWER BOX RAKE-HYDRAULIC	\$ 8,740.00
4.6.38	PR184 POWER BOX RAKE-HYDRAULIC	\$ 9,250.00
4.6.39	PR190 POWER BOX RAKE-HYDRAULIC	\$ 9,970.00
4.6.40	PR172 POWER BOX RAKE-MANUAL	\$ 8,020.00
4.6.41	PR184 POWER BOX RAKE-MANUAL	\$ 8,310.00
4.6.42	STUMP GRINDER, SG16B	\$ 6,460.00
4.6.43	CV16B VIBRATORY COMPACTOR	\$ 9,600.00
4.6.44	CV18B VIBRATORY COMPACTOR	\$ 10,290.00
4.6.45	A14B AUGER - Standard Flow	\$ 1,920.00
4.6.46	A19B AUGER - Standard Flow	\$ 2,280.00
4.6.47	BIT, AUGER 6"	\$ 290.00
4.6.48	BIT, AUGER 9"	\$ 380.00
4.6.49	BIT, AUGER 12"	\$ 480.00
4.6.50	BIT, AUGER 18"	\$ 680.00
4.6.51	BIT, AUGER 24"	\$ 870.00
4.6.52	BIT, AUGER 30"	\$ 1,060.00
4.6.53	BIT, AUGER 36"	\$ 1,240.00
4.6.54	TREE BIT, AUGER 24"	\$ 760.00
4.6.55	TREE BIT, AUGER 36"	\$ 1,200.00
4.6.56	EXTENSION, AUGER 12"	\$ 160.00
4.6.57	EXTENSION, AUGER 24"	\$ 190.00
4.6.58	ADAPTER, AUGER - ROUND TO HEX	\$ 160.00
4.6.59	PC205B COLD PLANER	\$ 12,720.00
4.6.60	PC306B COLD PLANER	\$ 16,740.00
4.6.61	SNOW BLOWER, SR118, 73"	\$ 7,010.00
4.6.62	SNOW BLOWER, SR121, 85"	\$ 7,320.00
4.6.63	SNOW BLOWER, SR318, 73" - HF	\$ 7,570.00
4.6.64	SNOW BLOWER, SR321, 85" - HF	\$ 8,040.00
4.6.65	TRENCHER, T6B, MANUAL, NO CHAIN	\$ 3,490.00
4.6.66	TRENCHER, T6B, MAN. 6" STANDARD	\$ 4,190.00
4.6.67	TRENCHER, T6B, MAN. 8" STD	\$ 4,240.00
4.6.68	TRENCHER, T6B, MAN. 6" COMBO	\$ 4,460.00
4.6.69	TRENCHER, T6B, MAN 6" ROCKFROST	\$ 5,050.00
4.6.70	TRENCHER, T6B, MAN 6" TERMINATOR	\$ 5,150.00
4.6.71	TRENCHER, T6B, HYD, NO CHAIN	\$ 3,970.00
4.6.72	TRENCHER, T6B, HYD. 6" STANDARD	\$ 4,670.00
4.6.73	TRENCHER, T6B, HYD. 8" STD	\$ 4,750.00
4.6.74	TRENCHER, T6B, HYD 6" COMBO	\$ 4,940.00
4.6.75	TRENCHER, T6B, HYD 6" ROCKFROST	\$ 5,530.00
4.6.76	TRENCHER, T6B, HYD 6" TERMINATOR	\$ 5,640.00
4.6.77	T9B TRENCHER, MANUAL, NO CHAIN	\$ 3,760.00
4.6.78	T9B TRENCHER, MAN. 6" STANDARD	\$ 4,510.00
4.6.79	T9B TRENCHER, MAN. 6" COMBO	\$ 4,780.00
4.6.80	T9B TRENCHER, MAN 6" ROCKFROST	\$ 5,370.00
4.6.81	T9B TRENCHER, HYD, NO CHAIN	\$ 4,190.00
4.6.82	T9B TRENCHER, HYD. 6" STANDARD	\$ 4,940.00
4.6.83	T9B TRENCHER, HYD. 8" STD.	\$ 4,990.00
4.6.84	T9B TRENCHER, HYD. 6" COMBO	\$ 5,210.00
4.6.85	T9B TRENCHER, HYD 6" ROCKFROST	\$ 5,800.00

4.7 OTHER LOADER OPTIONS		
Use this section to offer front attachment options. (Please include scales/printers if available.) as many extra lines as you need.		Add
4.7.1	Antifreeze -33F	Included
4.7.2	Antifreeze -58F extended life	\$ 275.00
4.7.3	Precleaner	\$ 170.00
4.7.4	On Demand Fan	Included
4.7.5	Feature Package Basic	Included
	Feature Package Road & Load - This package contains all the electronically controlled features such as Ride Control, Return to Dig, Electronic Throttle Lock, Rimpull Control, Creeper Control, Implement Modulation Control and Drivetrain Aggressiveness Control.	\$ 3,980.00
4.7.6	Engine Coolant Heater	Included
4.7.7	Biodegradable Hydraulic Oil	\$ 970.00
4.7.8	Valve Eco Drain	\$ 110.00
4.7.9	Corrosive Inhibitor - EquipCoat Spray	\$ 3,500.00
4.7.10		
4.8 EXTENDED WARRANTY OPTIONS		
Use this section to offer performance/warranty options. Add as many extra lines as you need. (Specify years, miles or hours extended term covers.)		
4.8.1	2 Year/1000 Hour Full Machine	\$ 630.00
4.8.2	2 Year/2000 Hour Full Machine	\$ 940.00
4.8.3	3 Year/1000 Hour Full Machine	\$ 900.00
4.8.4	3 Year/2000 Hour Full Machine	\$ 1,570.00
4.8.5	3 Year/3000 Hour Full Machine	\$ 2,170.00
4.8.6	2 Year/1000 Hour Powertrain	\$ 250.00
4.8.7	2 Year/2000 Hour Powertrain	\$ 380.00
4.8.8	3 Year/1000 Hour Powertrain	\$ 350.00
4.8.9	3 Year/2000 Hour Powertrain	\$ 630.00
4.8.10	3 Year/3000 Hour Powertrain	\$ 860.00
4.8.11	4 Year/4000 Hour Powertrain	\$ 1,750.00
4.8.12	5 Year/5000 Hour Powertrain	\$ 2,760.00
	\$200.00 deductible per occurrence after 1 year/1500 hours on Full Machine warranties. Warranty excludes wear items, tires, cutting edges, lights, brakes, batteries, and non-Cat attachments. One set of parts, service and operators manual Preventative maintenance contract (3 years/2,000 hours) Travel included within 50 miles of Ziegler location	No Charge \$3.45 per hour
4.9 DELIVERY STARTING POINT		
	List City, State, & Zip Code	Nearest Ziegler Facility
	Price Per Loaded Mile:	\$4.50
	Minimum Delivery Charge (If Applicable):	\$250
4.10 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES		
(See Special Terms and Conditions)		N/A
4.11 NEW EQUIPMENT RENTAL PROGRAM		
If rental programs are available on the new equipment being offered, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that would be applied to the purchase price. See Solicitation Special Terms & Conditions.		
	Hourly Rental Rate:	\$14.00 hourly overtime rate
	Weekly Rental Rate:	\$1,050 per week (40 hours usage)
	Monthly Rental Rate:	\$2,100 per month (100 hours usage)
	Percent (%) of Rental Fee applied to purchase price:	100%
If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: <u>Prime Plus 3%</u>		
4.12 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM		
See Solicitation Special Terms and Conditions. DEDUCT cost per Used Hour from the original Contract Price		\$14.00
4.13 HOURLY SHOP RATE		
(Installation services may be requested on an "as needed" basis)		Per Hour: \$138
4.14 PRICE FOR ADDITIONAL MANUALS (1 of each included at no cost, per specs)		
ADDITIONAL SERVICE MANUAL		Digital \$ 50.00 Paper \$ 150.00
ADDITIONAL PARTS MANUAL		Digital \$ 50.00 Paper \$ 150.00
PRICE FOR ADDITIONAL OPERATIONS MANUAL		Digital \$ 50.00 Paper \$ 150.00

Articulating Wheel Loaders

Fixed Pricing
 (Base Unit Information)
 Specification 3.0

Vendor Name:	Ziegler Inc.
Contact Person:	Cory Dalbec, Chris Rice
Street Address:	901 West 94th Street
P.O. Box:	
City, State, Zip:	Bloomington, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Fax #:	952-887-5820
Email Address:	cory.dalbec@zieglercat.com, chris.rice@zieglercat.com
	zieglercat.com

Spec. Number	Information Requested	Answer
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3.0 Articulating Wheel Loader

Make & Model	Caterpillar 910M
Horse Power/Engine Information	102 HP Cat C4.4
Operating Weight	17,835 Lbs.
Full Turn Static Tipping Load	11,160 lb
Recommended Bucket Type & Size (Stuck/Heaped) (SAE)	1.7 yd3 Heaped
Is bucket included with base unit?	No
Break Out Force, bucket (SAE)	14,237 lb
Hinge Pin Height	12'
Articulation Angle	40 degrees
Brake Type	enclosed, wet-disc full hydraulic
Transmission Type (describe features)	Hydrostatic transmission
Differential type - Front & Rear	Locking Differentials Front & Rear
Seat type	Vinyl, adjustable height, backrest, armrest, Seat belt, retractable
Battery CCA	One 850 CCA maintenance free battery
Tires	TIRES, 17.5 R25, MX, L2 XTLA
Hydraulics	Fixed displacement, combined implement/steering pump-2 valve 32 gpm
Bucket Controls	3,408 PSI
Alternator Size	Multifunction joystick with direction control
Starting Aid	150-ampere alternator
Road & Work Lights	120V Engine Coolant Heater
Warranty Details: Months, Years, Hours, etc.	Halogen flood lights (front & rear) Directional Signals (front & rear)
	12 month Unlimited hour Factory Warranty

Base Price: \$ 95,010.00

Vendor Name:	Ziegler Inc.
Contact Person:	Cory Dalbec, Chris Rice
Street Address:	901 West 94th Street
P.O. Box:	
City, State, Zip:	Bloomington, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Email Address:	cory.dalbec@zieglercat.com , chris.rice@zieglercat.com

Spec. Number	Description	Price
4.1	OPERATOR STATION	
	Use this section to offer operator station options. Add as many extra lines as you need.	
4.1.1	CAB, DELUXE - RADIO CD/MP3 w/Heat	\$ 5,430.00
4.1.2	CANOPY, STANDARD	Included
4.1.3	HEATER AND AIR CONDITIONER	\$ 2,990.00
4.1.4	SEAT BELT, RETRACTABLE 3"	\$ 100.00
4.1.5	SEAT BELT, RETRACTABLE 2"	Included
4.1.6	BLIND, REAR	\$ 220.00
4.1.7	TOOL BOX, LOCKABLE	\$ 440.00
4.1.8	RADIO	\$ 390.00
4.1.9	CAMERA REAR VIEW	\$ 1,100.00
4.2	ENGINE/POWER TRAIN	
	Use this section to offer engine and powertrain options. as many extra lines as you need. Add	
4.2.1	FAN, COOLING, ON DEMAND	Included
4.2.2	POWERTRAIN, HI RIMPULL, 12MPH	Included
4.2.3	POWERTRAIN, HI RIMPULL, 24MPH	\$ 3,220.00
4.2.4	HEATER, ENGINE COOLANT, 120V	Included
4.2.5	LIMITER, AXLE OSCILLATION	\$ 70.00
4.2.6	VALVE, DRAIN, ECO	\$ 110.00
4.2.7	SECONDARY STEERING	\$ 900.00
4.3	ELECTRICAL/LIGHTS	
	Use this section to offer electrical/light options. as many extra lines as you need. Add	
4.3.1	BATTERY, HEAVY DUTY	Included
4.3.2	LIGHTS, CAB, WORKING (FOUR)	\$ 430.00
4.3.3	LIGHTS, CAB WORKING (FOUR) LED	\$ 590.00
4.3.4	BEACON, ROTATING	\$ 393.00
4.3.5	LIGHTS, ROADING, RH DIP	\$ 530.00
4.4	TIRES/RIMS	
	Use this section to offer tire/rim options. Add as many extra lines as you need.	
4.4.1	TIRES, 15.5-25 XTLA L2	\$ (530.00)
4.4.2	TIRES, 15.5-R25 XHA L3	\$ 160.00
4.4.3	TIRES, 17.5 R25, MX, L3 XHA	\$ 2,330.00
4.4.4	TIRES, 17.5 R25, MX, L2 XTLA	Included
4.4.5	TIRES, 17.5 R25, BS L2 SNOW	\$ 100.00
4.5	HYDRAULICS	
	Use this section to offer hydraulic options. as many extra lines as you need. Add	
4.5.1	HYDRAULICS, 2 VALVE	Included
4.5.2	HYDRAULICS, 3 VALVE, 1 LEVER	\$ 2,270.00
4.5.3	HYDRAULICS, 4 VALVE, 1 LEVER (STANDARD LIFT ONLY)	\$ 4,780.00
4.5.4	COUPLERS SCREW FIT IN LIEU OF PUSH FIT	\$ 220.00

4.6 BUCKET/ATTACHMENTS			
	Add as many extra lines as you need.		
4.6.1	BUCKET, 1.7 CYD, GENERAL PURPOSE, COUPLER WIDE OR IT, BOCE	\$	6,520.00
4.6.2	BUCKET,1.9 CYD GENERAL PURPOSE, PIN ON (1.8 or 2.0)	\$	4,610.00
4.6.3	BUCKET 2.2 CYD GENERAL PURPOSE IT COUPLER, BOCE	\$	7,320.00
4.6.4	BUCKET 2.4 CYD GENERAL PURPOSE IT COUPLER	\$	7,640.00
4.6.5	SEGMENTS, BOLT ON, SET OF 7	\$	630.00
4.6.6	ADAPTERS, BOLT ON,SET OF 8	\$	1,540.00
4.6.7	TEETH, LONG,SET OF 8	\$	480.00
4.6.8	ARM, MATERIAL HANDLING	\$	2,020.00
4.6.9	48" FORKS WITH CARRIAGE, IT OR WIDE COUPLER	\$	4,780.00
4.6.10	53" FORKS WITH CARRIAGE, IT OR WIDE COUPLER	\$	3,120.00
4.6.11	SNOW PUSH, IT, IND DTY 12'	\$	11,290.00
4.6.12	SNOW PUSH, IT, INDL DUTY 14'	\$	12,070.00
4.6.13	CATERPILLAR MATERIAL HANDLING ARM IT	\$	5,970.00
4.6.14	BLADE, 105" MAN ANGLE (QC)-IT	\$	9,510.00
4.6.15	BLADE, 111"HYD ANGLE (QC)-IT	\$	20,630.00
4.6.16	BLADE, 122" HYD ANGLE (QC)-IT	\$	16,130.00
4.6.17	BLADE, 122" MAN ANGLE (QC)-IT	\$	13,980.00
4.6.18	BLADE, 96" STRAIGHT (QC)-IT	\$	8,690.00
4.6.19	Broom, CAT BA25 ANGLE BROOM,HYD(QC) W/WTR	\$	26,480.00
4.6.20	Broom, CAT BA25 ANGLE BROOM,HYD(QC)W/O WTR	\$	19,310.00
4.6.21	Broom, CAT BA25 ANGLE BROOM,MAN(QC)W/O WTR	\$	15,150.00
4.6.22	Broom, CAT BP25 PICK-UP BROOM, HYD (QC)	\$	26,230.00
4.6.23	Broom, CAT SA25 ANGLE BROOM,HYD(QC),W/WTR	\$	28,820.00
4.6.24	Broom, CAT SA25ANGLE BROOM,HYD(QC)W/O WTR	\$	22,230.00
4.6.25	BUCKET-MH, 2.25 CYD (QC)-IT w/ Top Clamp	\$	17,950.00
4.6.26	BUCKET-MH, 2.88CYD (QC)-IT	\$	7,930.00
4.6.27	BUCKET-MH, 3.0 CYD (QC)-IT w/ Top Clamp	\$	18,480.00
4.6.28	BUCKET-MH, 3.25 CYD (QC)-IT	\$	30,060.00
4.6.29	BUCKET-MH, 4.0 CYD (QC)-IT w/ Top Clamp	\$	19,690.00
4.6.30	BUCKET-MP, 1.5 CYD (QC)-IT	\$	18,300.00
4.6.31	BUCKET-MP, 2.1 CYD (QC)-IT	\$	20,350.00
4.6.32	BUCKET-SD, 1.25 CYD (QC)-IT	\$	18,200.00
4.6.33	BUCKET-SD, 1.6 CYD (QC)-IT	\$	20,810.00
4.6.34	BUCKET-SD,2.0 CYD(QC)-IT	\$	22,900.00
4.6.35	BUCKET-WC, 5.0 CYD (QC)-IT	\$	12,670.00
4.6.36	CUTTER, 18.5" ASPHALT (QC)-IT	\$	4,440.00
4.6.37	HOOK-ADAPTER (QC)-IT	\$	3,170.00
4.6.38	PLOW, 104" ONE-WAY SNOW(QC)-IT	\$	8,800.00
4.6.39	PLOW, 104" V SNOW (QC)-IT	\$	8,110.00
4.6.40	PLOW, 126.5" HYD REV (QC)-IT	\$	16,840.00
4.6.41	PLOW, 144" MAN REV SNOW(QC)-IT	\$	10,790.00
4.6.42	RAKE, 112" LOADER (QC)-IT	\$	12,780.00
4.6.43	RAKE, 83" LOADER (QC)-IT	\$	18,700.00
4.6.44	RAKE, 98" LOADER (QC)-IT	\$	9,670.00
4.6.45	FLAT BACK HOOK ASSEMBLY (NOT INSTALLED)	\$	1,640.00
4.6.46	BLANK HOOD (NOT INSTALLED)	\$	1,280.00

4.7 OTHER LOADER OPTIONS			
	Use this section to offer front attachment options. include scales/printers if available.) extra lines as you need.	(Please Add as many	
4.7.1	LOADER ARRANGEMENT, PIN ON	Included	
4.7.2	LOADER ARRANGEMENT, IT COUPLER	\$	1,470.00
4.7.3	LOADER ARRANGEMENT, WIDE (VOLVO) COUPLER	\$	1,470.00
4.7.4	LOADER ARRANGEMENT, IT COUPLER, HI LIFT	\$	6,240.00
4.7.5	LOADER ARRANGEMENT, WIDE (VOLVO) COUPLER, HI LIFT	\$	6,240.00
4.7.6	PRODUCT LINK - PL240	Included	
4.7.7	SECURITY SYSTEM, MACHINE	\$	740.00
4.7.8	FEATURE PACKAGE, BASIC	\$	1,380.00
4.7.9	FEATURE PACKAGE, ROAD & LOAD (RIDE CONTROL)	\$	2,620.00
4.7.10	GUARD, HOSE, 3 VALVE	Included	
4.7.11	GUARD, HOSE, 4 VALVE	Included	
4.7.12	GUARD, COUPLER HOSE, STD LIFT	\$	70.00
4.7.13	GUARD,HOSE, 3 VALVE, HIGH LIFT	\$	70.00
4.7.14	GUARD, COUPLER HOSE, HI LIFT	\$	70.00
4.7.15	FENDERS, STANDARD	Included	
4.7.16	FENDERS, ARTIC/ MUD	\$	160.00
4.7.17	HYDRAULIC OIL, BIODEGRADABLE	\$	890.00

4.8	EXTENDED WARRANTY OPTIONS	
	Use this section to offer performance/warranty options. Add as many extra lines as you need. (Specify years, miles or hours extended term covers.)	
4.8.1	2 Year/1000 Hour Full Machine	\$ 700.00
4.8.2	2 Year/2000 Hour Full Machine	\$ 1,060.00
4.8.3	3 Year/1000 Hour Full Machine	\$ 1,010.00
4.8.4	3 Year/2000 Hour Full Machine	\$ 1,770.00
4.8.5	3 Year/3000 Hour Full Machine	\$ 2,440.00
4.8.6	2 Year/1000 Hour Powertrain	\$ 270.00
4.8.7	2 Year/2000 Hour Powertrain	\$ 420.00
4.8.8	3 Year/1000 Hour Powertrain	\$ 400.00
4.8.9	3 Year/2000 Hour Powertrain	\$ 690.00
4.8.10	3 Year/3000 Hour Powertrain	\$ 950.00
4.8.11	4 Year/4000 Hour Powertrain	\$ 1,930.00
4.8.12	5 Year/5000 Hour Powertrain	\$ 3,060.00
	\$200.00 deductible per occurrence after 1 year/1500 hours on Full Machine warranties. Warranty excludes wear items, tires, cutting edges, lights, brakes, batteries, and non-Cat attachments. One set of parts, service and operators manual Preventative maintenance contract (3 years/2,000 hours) Travel included within 50 miles of Ziegler location	No Charge \$3.85 per hour
4.9	DELIVERY STARTING POINT	
	List City, State, & Zip Code	Nearest Ziegler Facility
	Price Per Loaded Mile:	\$4.50
	Minimum Delivery Charge (If Applicable):	\$250
4.10	DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES	
	(See Special Terms and Conditions)	N/A
4.11	NEW EQUIPMENT RENTAL PROGRAM	
	If rental programs are available on the new equipment being offered, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that would be applied to the purchase price. See Solicitation Special Terms & Conditions.	
	Hourly Rental Rate:	\$15.00 hourly overtime rate
	Weekly Rental Rate:	\$1,130 per week (40 hours usage)
	Monthly Rental Rate:	\$2,250 per month (100 hours usage)
	Percent (%) of Rental Fee applied to purchase price:	100%
	If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: <u>Prime Plus 3%</u>	
4.12	VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM	
	See Solicitation Special Terms and Conditions.	
	DEDUCT cost per Used Hour from the original Contract Price	\$14.00
4.13	HOURLY SHOP RATE	
	(Installation services may be requested on an "as needed" basis)	
	Per Hour:	\$138
4.14	PRICE FOR ADDITIONAL MANUALS (1 of each included at no cost, per specs)	
	ADDITIONAL SERVICE MANUAL	
	Digital	\$ 50.00
	Paper	\$ 150.00
	ADDITIONAL PARTS MANUAL	
	Digital	\$ 50.00
	Paper	\$ 150.00
	PRICE FOR ADDITIONAL OPERATIONS MANUAL	
	Digital	\$ 50.00
	Paper	\$ 150.00

Articulating Wheel Loaders

Fixed Pricing
 (Base Unit Information)
 Specification 3.0

Vendor Name:	Ziegler Inc.
Contact Person:	Cory Dalbec, Chris Rice
Street Address:	901 West 94th Street
P.O. Box:	
City, State, Zip:	Bloomington, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Fax #:	952-887-5820
Email Address:	cory.dalbec@zieglercat.com , chris.rice@zieglercat.com zieglercat.com

Spec. Number	Information Requested	Answer
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3.0 Articulating Wheel Loader

Make & Model	Caterpillar 914M
Horse Power/Engine Information	102 HP Cat C4.4
Operating Weight	19,268 Lbs.
Full Turn Static Tipping Load	11,848 lb
Recommended Bucket Type & Size (Stuck/Heaped) (SAE)	2.0 yd3 Heaped
Is bucket included with base unit?	No
Break Out Force, bucket (SAE)	16,219 lb
Hinge Pin Height	12'1"
Articulation Angle	40 degrees
Brake Type	enclosed, wet-disc full hydraulic
Transmission Type (describe features)	Hydrostatic transmission
Differential type - Front & Rear	Locking Differentials Front & Rear
Seat type	Vinyl, adjustable height, backrest, armrest, Seat belt, retractable
Battery CCA	One 850 CCA maintenance free battery
Tires	TIRES, 17.5 R25, MX, L2 XTLA
Hydraulics	Fixed displacement, combined implement/steering pump-2 valve 39 gpm 4,061 PSI
Bucket Controls	Multifunction joystick with direction control
Alternator Size	150-ampere alternator
Starting Aid	120V Engine Coolant Heater
Road & Work Lights	Halogen flood lights (front & rear) Directional Signals (front & rear)
Warranty Details: Months, Years, Hours, etc.	12 month Unlimited hour Factory Warranty

Base Price: \$ 103,350.00

Vendor Name:	Ziegler Inc.
Contact Person:	Cory Dalbec, Chris Rice
Street Address:	901 West 94th Street
P.O. Box:	
City, State, Zip:	Bloomington, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Email Address:	cory.dalbec@zieglercat.com , chris.rice@zieglercat.com

Spec. Number	Description	Price
4.1	OPERATOR STATION	
	Use this section to offer operator station options. Add as many extra lines as you need.	
4.1.1	CAB, DELUXE - RADIO CD/MP3 w/Heat	\$ 5,430.00
4.1.2	CANOPY, STANDARD	Included
4.1.3	HEATER AND AIR CONDITIONER	\$ 2,990.00
4.1.4	SEAT BELT, RETRACTABLE 3"	\$ 100.00
4.1.5	SEAT BELT, RETRACTABLE 2"	Included
4.1.6	BLIND, REAR	\$ 220.00
4.1.7	TOOL BOX, LOCKABLE	\$ 440.00
4.1.8	RADIO	\$ 390.00
4.1.9	CAMERA REAR VIEW	\$ 1,100.00
4.2	ENGINE/POWER TRAIN	
	Use this section to offer engine and powertrain options. Add as many extra lines as you need.	
4.2.1	FAN, COOLING, ON DEMAND	Included
4.2.2	POWERTRAIN, HI RIMPULL, 12MPH	Included
4.2.3	POWERTRAIN, HI RIMPULL, 24MPH	\$ 3,220.00
4.2.4	HEATER, ENGINE COOLANT, 120V	Included
4.2.5	LIMITER, AXLE OSCILLATION	\$ 70.00
4.2.6	VALVE, DRAIN, ECO	\$ 110.00
4.2.7	SECONDARY STEERING	\$ 900.00
4.3	ELECTRICAL/LIGHTS	
	Use this section to offer electrical/light options. Add as many extra lines as you need.	
4.3.1	BATTERY, HEAVY DUTY	Included
4.3.2	LIGHTS, CAB, WORKING (FOUR)	\$ 430.00
4.3.3	LIGHTS, CAB WORKING (FOUR) LED	\$ 590.00
4.3.4	BEACON, ROTATING	\$ 393.00
4.3.5	LIGHTS, ROADING, RH DIP	\$ 530.00
4.4	TIRES/RIMS	
	Use this section to offer tire/rim options. Add as many extra lines as you need.	
4.4.1	TIRES, 15.5-25 XTLA L2	\$ (530.00)
4.4.2	TIRES, 15.5-R25 XHA L3	\$ 160.00
4.4.3	TIRES, 17.5 R25, MX, L3 XHA	\$ 2,330.00
4.4.4	TIRES, 17.5 R25, MX, L2 XTLA	Included
4.4.5	TIRES, 17.5 R25, BS L2 SNOW	\$ 100.00
4.5	HYDRAULICS	
	Use this section to offer hydraulic options. Add as many extra lines as you need.	
4.5.1	HYDRAULICS, 2 VALVE	Included
4.5.2	HYDRAULICS, 3 VALVE, 1 LEVER	\$ 2,270.00
4.5.3	HYDRAULICS, 4 VALVE, 1 LEVER (STANDARD LIFT ONLY)	\$ 4,780.00
4.5.4	COUPLERS SCREW FIT IN LIEU OF PUSH FIT	\$ 220.00

4.6 BUCKET/ATTACHMENTS		
	Add as many extra lines as you need.	
4.6.1	BUCKET, 1.7 CYD, GENERAL PURPOSE, COUPLER WIDE OR IT	\$ 6,520.00
4.6.2	BUCKET, 1.9 CYD GENERAL PURPOSE, PIN ON	\$ 4,610.00
4.6.3	BUCKET 2.2 CYD GENERAL PURPOSE IT COUPLER	\$ 7,320.00
4.6.4	BUCKET 2.4 CYD GENERAL PURPOSE IT COUPLER	\$ 7,640.00
4.6.5	SEGMENTS, BOLT ON, SET OF 7	\$ 630.00
4.6.6	ADAPTERS, BOLT ON, SET OF 8	\$ 1,540.00
4.6.7	TEETH, LONG, SET OF 8	\$ 480.00
4.6.8	ARM, MATERIAL HANDLING	\$ 2,020.00
4.6.9	48" FORKS WITH CARRIAGE, IT OR WIDE COUPLER	\$ 4,780.00
4.6.10	53" FORKS WITH CARRIAGE, IT OR WIDE COUPLER	\$ 3,120.00
4.6.11	SNOW PUSH, IT, IND DTY 12'	\$ 11,290.00
4.6.12	SNOW PUSH, IT, INDL DUTY 14'	\$ 12,070.00
4.6.13	CATERPILLAR MATERIAL HANDLING ARM	\$ 5,970.00
4.6.14	BLADE, 105" MAN ANGLE (QC)-IT	\$ 9,510.00
4.6.15	BLADE, 111" HYD ANGLE (QC)-IT	\$ 20,630.00
4.6.16	BLADE, 122" HYD ANGLE (QC)-IT	\$ 16,130.00
4.6.17	BLADE, 122" MAN ANGLE (QC)-IT	\$ 13,980.00
4.6.18	BLADE, 96" STRAIGHT (QC)-IT	\$ 8,690.00
4.6.19	Broom, CAT BA25 ANGLE BROOM, HYD(QC) W/WTR	\$ 26,480.00
4.6.20	Broom, CAT BA25 ANGLE BROOM, HYD(QC) W/O WTR	\$ 19,310.00
4.6.21	Broom, CAT BA25 ANGLE BROOM, MAN(QC) W/O WTR	\$ 15,150.00
4.6.22	Broom, CAT BP25 PICK-UP BROOM, HYD (QC)	\$ 26,230.00
4.6.23	Broom, CAT SA25 ANGLE BROOM, HYD(QC), W/WTR	\$ 28,820.00
4.6.24	Broom, CAT SA25 ANGLE BROOM, HYD(QC) W/O WTR	\$ 22,230.00
4.6.25	BUCKET-MH, 2.25 CYD (QC)-IT w/ Top Clamp	\$ 17,950.00
4.6.26	BUCKET-MH, 2.88 CYD (QC)-IT	\$ 7,930.00
4.6.27	BUCKET-MH, 3.0 CYD (QC)-IT w/ Top Clamp	\$ 18,480.00
4.6.28	BUCKET-MH, 3.25 CYD (QC)-IT	\$ 30,060.00
4.6.29	BUCKET-MH, 4.0 CYD (QC)-IT w/ Top Clamp	\$ 19,690.00
4.6.30	BUCKET-MP, 1.5 CYD (QC)-IT	\$ 18,300.00
4.6.31	BUCKET-MP, 2.1 CYD (QC)-IT	\$ 20,350.00
4.6.32	BUCKET-SD, 1.25 CYD (QC)-IT	\$ 18,200.00
4.6.33	BUCKET-SD, 1.6 CYD (QC)-IT	\$ 20,810.00
4.6.34	BUCKET-SD, 2.0 CYD (QC)-IT	\$ 22,900.00
4.6.35	BUCKET-WC, 5.0 CYD (QC)-IT	\$ 12,670.00
4.6.36	CUTTER, 18.5" ASPHALT (QC)-IT	\$ 4,440.00
4.6.37	HOOK-ADAPTER (QC)-IT	\$ 3,170.00
4.6.38	PLOW, 104" ONE-WAY SNOW (QC)-IT	\$ 8,800.00
4.6.39	PLOW, 104" V SNOW (QC)-IT	\$ 8,110.00
4.6.40	PLOW, 126.5" HYD REV (QC)-IT	\$ 16,840.00
4.6.41	PLOW, 144" MAN REV SNOW (QC)-IT	\$ 10,790.00
4.6.42	RAKE, 112" LOADER (QC)-IT	\$ 12,780.00
4.6.43	RAKE, 83" LOADER (QC)-IT	\$ 18,700.00
4.6.44	RAKE, 98" LOADER (QC)-IT	\$ 9,670.00
4.6.45	FLAT BACK HOOK ASSEMBLY (NOT INSTALLED)	\$ 1,640.00
4.6.46	BLANK HOOD (NOT INSTALLED)	\$ 1,280.00
4.7 OTHER LOADER OPTIONS		
	Use this section to offer front attachment options. (Please include scales/printers if available.) as many extra lines as you need.	Add
4.7.1	LOADER ARRANGEMENT, PIN ON	Included
4.7.2	LOADER ARRANGEMENT, IT COUPLER	\$ 1,470.00
4.7.3	LOADER ARRANGEMENT, WIDE (VOLVO) COUPLER	\$ 1,470.00
4.7.4	LOADER ARRANGEMENT, IT COUPLER, HI LIFT	\$ 6,240.00
4.7.5	LOADER ARRANGEMENT, WIDE (VOLVO) COUPLER, HI LIFT	\$ 6,240.00
4.7.6	PRODUCT LINK - PL240	Included
4.7.7	SECURITY SYSTEM, MACHINE	\$ 740.00
4.7.8	FEATURE PACKAGE, BASIC	Included
4.7.9	FEATURE PACKAGE, ROAD & LOAD (RIDE CONTROL)	\$ 2,620.00
4.7.10	GUARD, HOSE, 3 VALVE	\$ 100.00
4.7.11	GUARD, HOSE, 4 VALVE	\$ 110.00
4.7.12	GUARD, COUPLER HOSE, STD LIFT	\$ 110.00
4.7.13	GUARD, HOSE, 3 VALVE, HIGH LIFT	\$ 110.00
4.7.14	GUARD, COUPLER HOSE, HI LIFT	\$ 110.00
4.7.15	FENDERS, STANDARD	Included
4.7.16	FENDERS, ARTIC/ MUD	\$ 160.00
4.7.17	HYDRAULIC OIL, BIODEGRADABLE	\$ 890.00
4.7.18	Corrosive Inhibitor - EquipCoat Spray	\$ 4,250.00

Articulating Wheel Loaders
 Fixed Pricing - OPTIONS
 Specification 4.0

4.8	EXTENDED WARRANTY OPTIONS	
	Use this section to offer performance/warranty options. Add as many extra lines as you need. (Specify years, miles or hours extended term covers.)	
4.8.1	2 Year/1000 Hour Full Machine	\$ 780.00
4.8.2	2 Year/2000 Hour Full Machine	\$ 1,180.00
4.8.3	3 Year/1000 Hour Full Machine	\$ 1,110.00
4.8.4	3 Year/2000 Hour Full Machine	\$ 1,970.00
4.8.5	3 Year/3000 Hour Full Machine	\$ 2,720.00
4.8.6	2 Year/1000 Hour Powertrain	\$ 310.00
4.8.7	2 Year/2000 Hour Powertrain	\$ 450.00
4.8.8	3 Year/1000 Hour Powertrain	\$ 430.00
4.8.9	3 Year/2000 Hour Powertrain	\$ 760.00
4.8.10	3 Year/3000 Hour Powertrain	\$ 1,060.00
4.8.11	4 Year/4000 Hour Powertrain	\$ 2,110.00
4.8.12	5 Year/5000 Hour Powertrain	\$ 3,350.00
	\$200.00 deductible per occurrence after 1 year/1500 hours on Full Machine warranties. Warranty excludes wear items, tires, cutting edges, lights, brakes, batteries, and non-Cat attachments. One set of parts, service and operators manual Preventative maintenance contract (3 years/2,000 hours) Travel included within 50 miles of Ziegler location	No Charge \$3.85 per hour
4.9	DELIVERY STARTING POINT	
	List City, State, & Zip Code	Nearest Ziegler Facility
	Price Per Loaded Mile:	\$4.50
	Minimum Delivery Charge (If Applicable):	\$250
4.10	DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES	
	(See Special Terms and Conditions)	N/A
4.11	NEW EQUIPMENT RENTAL PROGRAM	
	If rental programs are available on the new equipment being offered, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that would be applied to the purchase price. See Solicitation Special Terms & Conditions.	
	Hourly Rental Rate:	\$16.00 hourly overtime rate
	Weekly Rental Rate:	\$1,230 per week (40 hours usage)
	Monthly Rental Rate:	\$2,450 per month (100 hours usage)
	Percent (%) of Rental Fee applied to purchase price:	100%
	If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: <u>Prime Plus 3%</u>	
4.12	VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM	
	See Solicitation Special Terms and Conditions.	
	DEDUCT cost per Used Hour from the original Contract Price	\$14.00
4.13	HOURLY SHOP RATE	
	(Installation services may be requested on an "as needed" basis)	
	Per Hour:	\$138
4.14	PRICE FOR ADDITIONAL MANUALS (1 of each included at no cost, per specs)	
	ADDITIONAL SERVICE MANUAL	
	Digital	\$ 50.00
	Paper	\$ 150.00
	ADDITIONAL PARTS MANUAL	
	Digital	\$ 50.00
	Paper	\$ 150.00
	PRICE FOR ADDITIONAL OPERATIONS MANUAL	
	Digital	\$ 50.00
	Paper	\$ 150.00

Articulating Wheel Loaders

Fixed Pricing
 (Base Unit Information)
 Specification 3.0

Vendor Name:	Ziegler Inc.
Contact Person:	Cory Dalbec, Chris Rice
Street Address:	901 West 94th Street
P.O. Box:	
City, State, Zip:	Bloomington, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Fax #:	952-887-5820
Email Address:	cory.dalbec@zieglercat.com , chris.rice@zieglercat.com zieglercat.com

Spec. Number	Information Requested	Answer
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3.0 Articulating Wheel Loader

Make & Model	Caterpillar 918M
Horse Power/Engine Information	117 HP Cat C4.4
Operating Weight	20,876 Lbs.
Full Turn Static Tipping Load	12,837 lb
Recommended Bucket Type & Size (Stuck/Heaped) (SAE)	2.4 yd ³ Heaped
Is bucket included with base unit?	No
Break Out Force, bucket (SAE)	18,695 lb
Hinge Pin Height	12'6"
Articulation Angle	40 degrees
Brake Type	enclosed, wet-disc full hydraulic
Transmission Type (describe features)	Hydrostatic transmission
Differential type - Front & Rear	Locking Differentials Front & Rear
Seat type	Vinyl, adjustable height, backrest, armrest, Seat belt, retractable
Battery CCA	One 850 CCA maintenance free battery
Tires	TIRES, 17.5 R25, MX, L2 XTLA
Hydraulics	Fixed displacement, combined implement/steering pump-2 valve 43 gpm 4,061 PSI
Bucket Controls	Multifunction joystick with direction control
Alternator Size	150-ampere alternator
Starting Aid	120V Engine Coolant Heater
Road & Work Lights	Halogen flood lights (front & rear) Directional Signals (front & rear)
Warranty Details: Months, Years, Hours, etc.	12 month Unlimited hour Factory Warranty

Base Price: \$ 104,470.00

Vendor Name:	Ziegler Inc.
Contact Person:	Cory Dalbec, Chris Rice
Street Address:	901 West 94th Street
P.O. Box:	
City, State, Zip	Bloomington, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Email Address:	cory.dalbec@zieglercat.com , chris.rice@zieglercat.com

Spec. Number	Description	Price
4.1	OPERATOR STATION	
	Use this section to offer operator station options. Add as many extra lines as you need.	
4.1.1	CAB, DELUXE - RADIO CD/MP3 w/Heat	\$ 5,010.00
4.1.2	CANOPY, STANDARD	Included
4.1.3	HEATER AND AIR CONDITIONER	\$ 2,750.00
4.1.4	SEAT BELT, RETRACTABLE 3"	\$ 90.00
4.1.5	SEAT BELT, RETRACTABLE 2"	Included
4.1.6	BLIND, REAR	\$ 200.00
4.1.7	TOOL BOX, LOCKABLE	\$ 410.00
4.1.8	RADIO	\$ 360.00
4.1.9	CAMERA REAR VIEW	\$ 1,010.00
4.2	ENGINE/POWER TRAIN	
	Use this section to offer engine and powertrain options. Add as many extra lines as you need.	
4.2.1	FAN, COOLING, ON DEMAND	Included
4.2.2	POWERTRAIN, HI RIMPULL, 12MPH	\$ 370.00
4.2.3	POWERTRAIN, HI RIMPULL, 24MPH	\$ 3,190.00
4.2.4	HEATER, ENGINE COOLANT, 120V	Included
4.2.5	LIMITER, AXLE OSCILLATION	\$ 60.00
4.2.6	VALVE, DRAIN, ECO	\$ 100.00
4.2.7	SECONDARY STEERING	\$ 830.00
4.3	ELECTRICAL/LIGHTS	
	Use this section to offer electrical/light options. Add as many extra lines as you need.	
4.3.1	BATTERY, HEAVY DUTY	Included
4.3.2	LIGHTS, CAB, WORKING (FOUR)	\$ 400.00
4.3.3	LIGHTS, CAB WORKING (FOUR) LED	\$ 150.00
4.3.4	BEACON, ROTATING	\$ 381.00
4.3.5	LIGHTS, ROADING, RH DIP	\$ 490.00
4.4	TIRES/RIMS	
	Use this section to offer tire/rim options. Add as many extra lines as you need.	
4.4.1	TIRES, 17.5 R25, FLEX SOLID	\$ 4,220.00
4.4.2	TIRES, 17.5 R25, MX, L3 XHA	\$ 2,150.00
4.4.3	TIRES, 17.5 R25, MX, L2 XTLA	Included
4.4.4	TIRES, 17.5 R25, BS L2 SNOW	\$ 90.00
4.5	HYDRAULICS	
	Use this section to offer hydraulic options. Add as many extra lines as you need.	
4.5.1	HYDRAULICS, 2 VALVE	Included
4.5.2	HYDRAULICS, 3 VALVE, 1 LEVER	\$ 2,080.00
4.5.3	HYDRAULICS, 4 VALVE, 1 LEVER (STANDARD LIFT ONLY) HIGH FLOW	\$ 6,060.00
4.5.4	COUPLERS SCREW FIT IN LIEU OF PUSH FIT	\$ 200.00

4.6 BUCKET/ATTACHMENTS			
	Add as many extra lines as you need.		
4.6.1	BUCKET, 1.7 CYD, GENERAL PURPOSE, COUPLER WIDE OR IT	\$	6,520.00
4.6.2	BUCKET, 1.9 CYD GENERAL PURPOSE, PIN ON	\$	4,610.00
4.6.3	BUCKET 2.2 CYD GENERAL PURPOSE IT COUPLER	\$	7,320.00
4.6.4	BUCKET 2.4 CYD GENERAL PURPOSE IT COUPLER	\$	7,640.00
4.6.5	SEGMENTS, BOLT ON, SET OF 7	\$	630.00
4.6.6	ADAPTERS, BOLT ON, SET OF 8	\$	1,540.00
4.6.7	TEETH, LONG, SET OF 8	\$	480.00
4.6.8	ARM, MATERIAL HANDLING	\$	2,020.00
4.6.9	48" FORKS WITH CARRIAGE, IT OR WIDE COUPLER	\$	4,780.00
4.6.10	53" FORKS WITH CARRIAGE, IT OR WIDE COUPLER	\$	3,120.00
4.6.11	SNOW PUSH, IT, IND DTY 12'	\$	11,290.00
4.6.12	SNOW PUSH, IT, INDL DUTY 14'	\$	12,070.00
4.6.13	CATERPILLAR MATERIAL HANDLING ARM	\$	5,970.00
4.6.14	BLADE, 105" MAN ANGLE (QC)-IT	\$	9,510.00
4.6.15	BLADE, 111" HYD ANGLE (QC)-IT	\$	20,630.00
4.6.16	BLADE, 122" HYD ANGLE (QC)-IT	\$	16,130.00
4.6.17	BLADE, 122" MAN ANGLE (QC)-IT	\$	13,980.00
4.6.18	BLADE, 96" STRAIGHT (QC)-IT	\$	8,690.00
4.6.19	Broom, CAT BA25 ANGLE BROOM, HYD(QC) W/WTR	\$	26,480.00
4.6.20	Broom, CAT BA25 ANGLE BROOM, HYD(QC) W/O WTR	\$	19,310.00
4.6.21	Broom, CAT BA25 ANGLE BROOM, MAN(QC) W/O WTR	\$	15,150.00
4.6.22	Broom, CAT BP25 PICK-UP BROOM, HYD (QC)	\$	26,230.00
4.6.23	Broom, CAT SA25 ANGLE BROOM, HYD(QC), W/WTR	\$	28,820.00
4.6.24	Broom, CAT SA25 ANGLE BROOM, HYD(QC) W/O WTR	\$	22,230.00
4.6.25	BUCKET-MH, 2.25 CYD (QC)-IT w/ Top Clamp	\$	17,950.00
4.6.26	BUCKET-MH, 2.88 CYD (QC)-IT	\$	7,930.00
4.6.27	BUCKET-MH, 3.0 CYD (QC)-IT w/ Top Clamp	\$	18,480.00
4.6.28	BUCKET-MH, 3.25 CYD (QC)-IT	\$	30,060.00
4.6.29	BUCKET-MH, 4.0 CYD (QC)-IT w/ Top Clamp	\$	19,690.00
4.6.30	BUCKET-MP, 1.5 CYD (QC)-IT	\$	18,300.00
4.6.31	BUCKET-MP, 2.1 CYD (QC)-IT	\$	20,350.00
4.6.32	BUCKET-SD, 1.25 CYD (QC)-IT	\$	18,200.00
4.6.33	BUCKET-SD, 1.6 CYD (QC)-IT	\$	20,810.00
4.6.34	BUCKET-SD, 2.0 CYD (QC)-IT	\$	22,900.00
4.6.35	BUCKET-WC, 5.0 CYD (QC)-IT	\$	12,670.00
4.6.36	CUTTER, 18.5" ASPHALT (QC)-IT	\$	4,440.00
4.6.37	HOOK-ADAPTER (QC)-IT	\$	3,170.00
4.6.38	PLOW, 104" ONE-WAY SNOW (QC)-IT	\$	8,800.00
4.6.39	PLOW, 104" V SNOW (QC)-IT	\$	8,110.00
4.6.40	PLOW, 126.5" HYD REV (QC)-IT	\$	16,840.00
4.6.41	PLOW, 144" MAN REV SNOW (QC)-IT	\$	10,790.00
4.6.42	RAKE, 112" LOADER (QC)-IT	\$	12,780.00
4.6.43	RAKE, 83" LOADER (QC)-IT	\$	18,700.00
4.6.44	RAKE, 98" LOADER (QC)-IT	\$	9,670.00
4.6.45	FLAT BACK HOOK ASSEMBLY (NOT INSTALLED)	\$	1,640.00
4.6.46	BLANK HOOD (NOT INSTALLED)	\$	1,280.00

4.7 OTHER LOADER OPTIONS			
	Use this section to offer front attachment options. include scales/printers if available. extra lines as you need.	(Please Add as many	
4.7.1	LOADER ARRANGEMENT, PIN ON	Included	
4.7.2	LOADER ARRANGEMENT, IT COUPLER	\$	1,350.00
4.7.3	LOADER ARRANGEMENT, WIDE (VOLVO) COUPLER	\$	1,350.00
4.7.4	PRODUCT LINK - PL240	Included	
4.7.5	SECURITY SYSTEM, MACHINE	\$	680.00
4.7.6	FEATURE PACKAGE, BASIC	Included	
4.7.7	FEATURE PACKAGE, ROAD & LOAD (RIDE CONTROL)	\$	1,150.00
4.7.8	GUARD, HOSE, 3 VALVE	\$	100.00
4.7.9	GUARD, HOSE, 4 VALVE	\$	110.00
4.7.10	GUARD, COUPLER HOSE, STD LIFT	\$	110.00
4.7.11	FENDERS, STANDARD	Included	
4.7.12	FENDERS, ARTIC/ MUD	\$	140.00
4.7.13	HYDRAULIC OIL, BIODEGRADABLE	\$	820.00
4.7.14	Corrosive Inhibitor - EquipCoat Spray	\$	5,000.00

4.8 EXTENDED WARRANTY OPTIONS		
Use this section to offer performance/warranty options. Add as many extra lines as you need. (Specify years, miles or hours extended term covers.)		
4.8.1	2 Year/1000 Hour Full Machine	\$ 830.00
4.8.2	2 Year/2000 Hour Full Machine	\$ 1,240.00
4.8.3	3 Year/1000 Hour Full Machine	\$ 1,180.00
4.8.4	3 Year/2000 Hour Full Machine	\$ 2,070.00
4.8.5	3 Year/3000 Hour Full Machine	\$ 2,860.00
4.8.6	2 Year/1000 Hour Powertrain	\$ 330.00
4.8.7	2 Year/2000 Hour Powertrain	\$ 490.00
4.8.8	3 Year/1000 Hour Powertrain	\$ 470.00
4.8.9	3 Year/2000 Hour Powertrain	\$ 810.00
4.8.10	3 Year/3000 Hour Powertrain	\$ 1,110.00
4.8.11	4 Year/4000 Hour Powertrain	\$ 2,250.00
	5 Year/5000 Hour Powertrain	\$ 3,560.00
\$200.00 deductible per occurrence after 1 year/1500 hours on Full Machine warranties. Warranty excludes wear items, tires, cutting edges, lights, brakes, batteries, and non-Cat attachments. One set of parts, service and operators manual Preventative maintenance contract (3 years/2,000 hours) Travel included within 50 miles of Ziegler location		No Charge \$3.95 per hour

4.9 DELIVERY STARTING POINT		
	List City, State, & Zip Code	Nearest Ziegler Facility
	Price Per Loaded Mile:	\$4.50
	Minimum Delivery Charge (If Applicable):	\$250

4.10 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES		
(See Special Terms and Conditions)		N/A

4.11 NEW EQUIPMENT RENTAL PROGRAM		
If rental programs are available on the new equipment being offered, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that would be applied to the purchase price. See Solicitation Special Terms & Conditions.		
	Hourly Rental Rate:	\$18.00 hourly overtime rate
	Weekly Rental Rate:	\$1,380 per week (40 hours usage)
	Monthly Rental Rate:	\$2,750 per month (100 hours usage)
	Percent (%) of Rental Fee applied to purchase price:	100%
If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: <u>Prime Plus 3%</u>		

4.12 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM		
See Solicitation Special Terms and Conditions.		
	DEDUCT cost per Used Hour from the original Contract Price	\$15.00

4.13 HOURLY SHOP RATE		
(Installation services may be requested on an "as needed" basis)		
	Per Hour:	\$138

4.14 PRICE FOR ADDITIONAL MANUALS (1 of each included at no cost, per specs)		
ADDITIONAL SERVICE MANUAL		
	Digital	\$ 50.00
	Paper	\$ 150.00
ADDITIONAL PARTS MANUAL		
	Digital	\$ 50.00
	Paper	\$ 150.00
PRICE FOR ADDITIONAL OPERATIONS MANUAL		
	Digital	\$ 50.00
	Paper	\$ 150.00

Articulating Wheel Loaders

Fixed Pricing
 (Base Unit Information)
 Specification 3.0

Vendor Name:	Ziegler Inc.
Contact Person:	Cory Dalbec, Chris Rice
Street Address:	901 West 94th Street
P.O. Box:	
City, State, Zip:	Bloomington, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Fax #:	952-887-5820
Email Address:	cory.dalbec@zieglercat.com , chris.rice@zieglercat.com zieglercat.com

Spec. Number	Information Requested	Answer
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3.0 Articulating Wheel Loader

Make & Model	Caterpillar 926M
Horse Power/Engine Information	Caterpillar 7.1 ACERT / 151 Net HP
Operating Weight	28,742 lb
Full Turn Static Tipping Load	16,600 lb
Recommended Bucket Type & Size (Stuck/Heaped) (SAE)	Performance GP bucket 2.7 cyd heaped / 2.5 cyd struck
Is bucket included with base unit?	No
Break Out Force, bucket (SAE)	22,538 lb
Hinge Pin Height	12'9"
Articulation Angle	40 degrees
Brake Type	Independent front and rear enclosed Inboard wet disc
Transmission Type (describe features)	Stepless, electronically-controlled hydrostatic transmission with 4 speed ranges, standard throttle lock, and optional rimpull control and creeper control
Differential type - Front & Rear	Fully locking front differential (can be engaged on the go at full torque with button on joystick). Conventional rear differential
Seat type	Fabric suspension seat
Battery CCA	4 x 1,000 CCA
Tires	20.5-R25 Michelin XHA2, L3
Hydraulics	2 valve, single lever, load-sensing variable flow electrohydraulic control system with in-cab programmable kick-outs and electrohydraulic cylinder snubbing
Bucket Controls	Seat mounted joystick with F/N/R switch
Alternator Size	115 amp
Starting Aid	Ether starting aid and engine coolant heater
Road & Work Lights	Front and rear halogen roading and work lights with LED rear stop tail turn lights
Warranty Details: Months, Years, Hours, etc.	One year / unlimited hour premier warranty

Base Price: \$ 135,350.00

Vendor Name: **Ziegler Inc.**
 Contact Person: **Cory Dalbec, Chris Rice**
 Street Address: **901 West 94th Street**
 P.O. Box:
 City, State, Zip: **Bloomington, MN 55420**
 Phone #: **952-888-4121**
 Toll Free #: **800-352-2812**
 Email Address: **cory.dalbec@zieglercat.com, chris.rice@zieglercat.com**

Spec. Number	Description	Price
4.1	OPERATOR STATION Use this section to offer operator station options. Add as many extra lines as you need.	
	Standard cab (includes automatic temperature control, seat mounted implement controls, two heated external mirrors, two internal mirrors, tilt and telescoping steering wheel, and primary instrument display)	Included
4.1.1	Deluxe cab (includes all features included in 2.1 plus automatic blower control, electrically adjusted external mirrors, secondary display which allows real time adjustments to rimpull, creeper speed, 3rd function flow, throttle lock, and doubles as rear camera display (camera not included), enhanced in cab LED lighting, and front and rear sun visor)	\$ 2,010.00
4.1.2	Radio ready (provides speakers and wiring)	Included
4.1.3	Deluxe AM/FM radio (includes Bluetooth interface, microphone, and aux inputs for MP3 players, etc)	\$ 360.00
4.1.4	Deluxe AM/FM radio with CD player (includes Bluetooth interface, microphone, and aux inputs for MP3 players, etc)	\$ 640.00
4.1.5	Ride control	\$ 2,700.00
4.1.6	Standard seat (low back mechanical suspension seat)	Included
4.1.7	Deluxe seat (low back air suspension seat)	\$ 710.00
4.1.8	Premium seat (heated and ventilated high back air suspension seat)	\$ 1,610.00
4.1.9	Secondary steering	\$ 2,040.00
4.1.10	Dual mode steering	\$ 2,820.00
4.1.11	Rear view camera (requires 2.2 deluxe cab)	\$ 710.00
4.1.12	Cat Integrated Object Detection System (requires 2.2 deluxe cab and 2.13 rear view camera)	\$ 2,350.00
4.1.13	Washer & Wiper, front and rear	Included
4.1.14	Windshield Platform	\$ 420.00
4.1.15	Precleaner Cab, Respa	\$ 2,140.00
4.1.16		
4.2	ENGINE/POWER TRAIN Use this section to offer engine and powertrain options. Add as many extra lines as you need.	
4.2.1	Front differential lock	Included
4.2.2	Limited slip rear differential	\$ 2,040.00
4.2.3	Medium debris package (includes Sv-Klone engine pre-cleaner and reversing fan)	\$ 1,680.00
4.2.4	High debris package (includes options in 3.3 plus brushless, filtered 150 amp alternator to debris package)	\$ 2,590.00
4.2.5	Ether starting aid	Included
4.2.6	Engine coolant heater	Included
4.3	ELECTRICAL/LIGHTS Use this section to offer electrical/light options. Add as many extra lines as you need.	
4.3.1	Warning beacon, LED strobe, amber lens	\$ 180.00
4.3.2	Halogen front and rear reading and work lights	Included
4.3.3	Two additional forward facing and two additional rear facing halogen work lights	\$ 400.00
4.3.4	Two additional forward facing and two additional rear facing LED work lights	\$ 190.00
4.3.5	Lights Two additional forward facing and two additional rear facing LED work lights - c	\$ 750.00
4.3.6	Product Link PL641 - cellular (requires service subscription)	Included
4.3.7	Product Link PL631 - satellite (requires service subscription)	\$ 300.00
4.3.8	Two Additional Batteries for Cold Start	Included
4.4	TIRES/RIMS Use this section to offer tire/rim options. Add as many extra lines as you need.	
4.4.1	20.5-R25 Michelin XTLA, L2	\$ (1,480.00)
4.4.2	20.5-R25 Titan MXL, L3	\$ (3,440.00)
4.4.3	20.5-R25 Michelin XHA2, L3	Included
4.4.4	20.5-R25 Michelin XSDN+, L2 (factory installed)	\$ 460.00
4.4.5	Cost to exchange tires on new stock unit for snow tires	\$ 3,980.00
4.5	HYDRAULICS Use this section to offer hydraulic options. Add as many extra lines as you need.	
4.5.1	Hydraulic oil cooler, heavy duty	Included
4.5.2	Hydraulics 2 valve Coupler Ready	Included
4.5.3	Hydraulics, 3 valve Coupler Ready	\$ 1,580.00
4.5.4	Hydraulics, 4 valve Coupler Ready	\$ 3,010.00
4.5.5	Installation of third valve on a stock unit equipped with 2 valve hydraulics	\$ 5,000.00

4.6 BUCKET/ATTACHMENTS		
Add as many extra lines as you need.		
4.6.1	Caterpillar Fusion quick coupler, REQUIRES COUPLER READY, 6.2, 6.3, OR 6.4	\$ 2,700.00
4.6.2	Quick Coupler ISO, REQUIRES COUPLER READY, 6.2, 6.3, OR 6.4	\$ 3,400.00
4.6.3	General purpose bucket, 2.7 cyd. with bolt-on edge (pin-on or Fusion coupler)	\$ 5,170.00
4.6.4	General purpose bucket, 3.0 cyd. with bolt-on edge (pin-on or Fusion coupler)	\$ 5,770.00
4.6.5	General purpose bucket, 3.2 cyd. with bolt-on edge (pin-on or Fusion coupler)	\$ 6,370.00
4.6.6	General purpose bucket, 3.5 cyd. with bolt-on edge (pin-on or Fusion coupler)	\$ 6,940.00
4.6.7	General purpose bucket, 3.8 cyd. with bolt-on edge (pin-on or Fusion coupler)	\$ 7,160.00
4.6.8	Light material bucket, 4.5 cyd. with bolt-on edge (pin-on or Fusion coupler)	\$ 8,860.00
4.6.9	Light material bucket, 5.5 cyd. with bolt-on edge (pin-on or Fusion coupler)	\$ 7,930.00
4.6.10	Light material bucket, 6.5 cyd. with bolt-on edge (pin-on or Fusion coupler)	\$ 9,000.00
Attachments for Use with Fusion Coupler		
4.6.11	Multipurpose bucket, 2.7 cyd. with bolt-on edge	\$ 14,760.00
4.6.12	48" pallet forks (62" carriage), offset forks	\$ 3,070.00
4.6.13	54" pallet forks (62" carriage), offset forks	\$ 3,130.00
4.6.14	60" pallet forks (62" carriage), offset forks	\$ 3,190.00
4.6.15	60" construction forks (96" carriage)	\$ 6,180.00
4.6.16	72" construction forks (96" carriage)	\$ 6,850.00
4.6.17	Material handling arm	\$ 3,630.00
4.6.18	Caterpillar flat back hook assembly (not installed)	\$ 1,020.00
4.6.19	Caterpillar blank hook assembly (not installed)	\$ 1,740.00
4.6.20	Cost for installation of female adapter on existing attachment (requires hooks)	\$ 4,240.00
4.6.21	Adapter to allow use of IT-style work tools with Fusion coupler	\$ 2,240.00
Attachments for Use with ISO Coupler		
4.6.22	General purpose bucket, 3.2 cyd. with bolt-on edge	\$ 7,030.00
4.6.23	General purpose bucket, 3.5 cyd. with bolt-on edge	\$ 7,410.00
4.6.24	General purpose bucket, Flat floor, 4.2 cyd. with bolt-on edge	\$ 10,020.00
4.6.25	Caterpillar flat back ISO hook assembly (not installed)	\$ 520.00
4.6.26	Cost for installation of female adapter on existing attachment (requires hooks)	\$ 4,240.00
Falls Snow Equipment		
4.6.27	Transportation to Little Falls	\$ 900.00
4.6.28	Joystick, diverter valves, and hydraulic modifications to run snow wing	\$ 15,700.00
4.6.29	LDL-8 8' snow wing (requires 7.28)	\$ 15,890.00
4.6.30	LDL-9 9' snow wing (requires 7.28)	\$ 16,060.00
4.6.31	LDL-10 10' snow wing (requires 7.28)	\$ 16,390.00
4.6.32	Trip edge option	\$ 1,400.00
4.6.33	Hydraulic push bar assembly with nitrogen cushioned cylinder	\$ 2,620.00
4.6.34	PR1143 power reversible trip blade plow (11) with female adapter installed (requires 6.2)	\$ 10,750.00
4.6.35	PR1243 power reversible trip blade plow (12) with female adapter installed (requires 6.2)	\$ 11,100.00
4.6.36	PR1155/PR1255 raise moldboard height from 43" to 65" - add to PR1143 or PR1243	\$ 1,060.00
4.6.37	TER-11 power reversible trip blade plow (11) with female adapter installed (requires 6.2)	\$ 10,750.00
4.6.38	TER-12 power reversible trip blade plow (12) with female adapter installed (requires 6.2)	\$ 10,960.00
4.6.39	Trip edge assembly	\$ 1,300.00
4.6.40	Carbide cutting edge (per foot)	\$ 140.00
4.6.41	Falls Poly Wheel Caster System	\$ 2,210.00
4.6.42	Rubber belt deflector	\$ 350.00
4.6.43	Curb shoe (cylindrical) - each	\$ 140.00
4.6.44	Curb shoe (wrap-around) - each	\$ 170.00
4.6.45	HDR-11 heavy duty power reversible plow (11) with female adapter installed (requires 6.2)	\$ 13,400.00
4.6.46	HDR-12 heavy duty power reversible plow (12) with female adapter installed (requires 6.2)	\$ 13,830.00
4.6.47	Carbide cutting edge (per foot)	\$ 150.00
4.6.48	Rubber belt deflector	\$ 350.00
4.6.49	Moldboard shoe ass. (not available with trip edge option)	Included
4.6.50	Screw-adjustable mushroom shoe assembly (set of 2)	\$ 660.00
4.6.51	Trip edge assembly	\$ 2,050.00
4.6.52	FX412 one way snow plow (12) with female adapter installed	\$ 10,190.00
4.6.53	Carbide cutting edge (per foot)	\$ 150.00
4.6.54	Rubber belt deflector	\$ 350.00
4.6.55	Heavy duty spring trip tilt bars	\$ 850.00
4.6.56	Hydraulic moldboard tilt (requires additional hydraulics)	\$ 860.00
4.6.57	Steel caster wheel assemblies	\$ 1,620.00
4.6.58	Pneumatic caster wheel assemblies	\$ 1,620.00
4.6.59	Falls Fixed Poly Wheel System (2 dual)	\$ 2,530.00
4.6.60	V-890 V-plow with female adapter installed	\$ 10,790.00
4.6.61	V-90 V-plow with female adapter installed	\$ 10,980.00
4.6.62	V-100 V-plow with female adapter installed	\$ 12,920.00
4.6.63	Rubber belt deflector	\$ 350.00
4.6.64	Falls Fixed Poly Wheel System in lieu of std. shoe ass. (2 dual, 1 single)	\$ 2,630.00
Henke Snow Equipment:		
4.6.65	Joystick, diverter valves, and hydraulic modifications to run snow wing	\$ 15,700.00
4.6.66	REL 10 hydraulic reversible plow (10) with female adapter installed (requires 6.3 or 6.4)	\$ 21,250.00
4.6.67	REL 12 hydraulic reversible plow (12) with female adapter installed (requires 6.3 or 6.4)	\$ 21,700.00
4.6.68	REL 14 hydraulic reversible plow (14) with female adapter installed (requires 6.3 or 6.4)	\$ 22,070.00
4.6.69	Hydraulic Hi-Gate for REL with diverter kit	\$ 11,940.00
4.6.70	REL 12, SWL 10 Loader Plow Wing Combo installed, with swivel backplate for Fusion	\$ 34,290.00
4.6.71	Mushroom shoes	\$ 710.00
4.6.72	Swivel Lockout for REL	\$ 80.00
4.6.73	SWL 10 Trip-edge Moldboard	\$ 1,430.00
4.6.74	FV-12 Folding V-Plow	\$ 22,130.00
4.6.75	11" Mushroom Shoes	\$ 740.00
Craig Snow Equipment:		
4.6.76	Craig Snow Plow Pkg. includes 0600 series, 12', hydraulic reversible plow with trip m	\$ 50,310.00
4.6.77	Wing hydraulic trip swivel	\$ 4,590.00
4.6.78	Wing moldboard hydraulic end gate	\$ 5,690.00
4.6.79	Trip edge option for wing or reversible plow	\$ 1,700.00
4.6.80	Moldboard wear shoes (each)	\$ 120.00
ACS Attachments:		
4.6.81	Pro Series 2000 male master write in kit	\$ 5,450.00
4.6.82	Pro Series 2000 female adapter (installed on existing attachment)	\$ 6,590.00
4.6.83	Series 1000 male master write in kit	\$ 7,230.00
4.6.84	Pro Series 1000 female adapter (installed on existing attachment)	\$ 6,590.00
4.6.85	Matching coupler to existing attachments may require a combo fee	\$ 1,440.00
4.6.86	General purpose bucket, 2.5 cyd with bolt-on edge and female adapter	\$ 4,690.00
4.6.87	General purpose bucket, 3.0 cyd with bolt-on edge and female adapter	\$ 5,920.00
4.6.88	48" construction duty forks	\$ 4,390.00
4.6.89	60" construction duty forks	\$ 4,460.00
4.6.90	72" construction duty forks	\$ 4,700.00
HitchDoc		
4.6.91	HDS2200 HitchDoc Snow Blower, 9' width, 40 GPM, (Not installed)	\$ 55,200.00
4.6.92	Corrosive Inhibitor - EquipCoat Spray	\$ 5,000.00

4.7 OTHER LOADER OPTIONS		
Use this section to offer front attachment options. (Please include scales/printers if available.) as many extra lines as you need.		Add
4.7.1	Logger / aggregate counterweight (adds 882 lbs - recommended for log and lumber, aggregate handling, and auto re-handling applications)	\$ 2,660.00
4.7.2	Cranicase guard	\$ 640.00
4.7.3	Powertrain guard (side)	\$ 360.00
4.7.4	Powertrain guard (lower)	\$ 920.00
4.7.5	Steering cylinder guard	\$ 490.00
4.7.6	Tilt cylinder guard	\$ 510.00
4.7.7	Hitch guard	\$ 460.00
4.7.8	Windshield guard	\$ 2,120.00
4.7.9	Drive shaft guard	\$ 410.00
4.7.10	Front light guard	\$ 250.00
4.7.11	Rear light guard	\$ 290.00
4.7.12	Standard fenders (provides black non-metallic front fenders and partial coverage rear fenders)	Included
4.7.13	Extended coverage fenders (provides yellow non-metallic front fenders and extended coverage rear fenders)	\$ 1,410.00
4.7.14	Full coverage fenders (provides yellow non-metallic front fenders and full coverage rear fenders with mud flaps on the back side of both front and rear tires)	\$ 1,770.00
4.7.15	Front deflectors (provides yellow metal front deflectors that provide protection to hitch, ladder, and cab from debris from front tires) Add for installation of extended or full coverage fenders on stock unit (must also choose 8.13 or 8.14)	\$ 320.00
4.7.16	Hyd. 2v. Coupler Ready, High Lift	\$ 1,950.00
4.7.17	Cat Production Measurement System, Field Install; requires 2.2	\$ 4,580.00
4.7.18	Printer, Cat Production Measurement System, factory install	\$ 8,600.00
4.7.19	Printer, Cat Production Measurement System, field install	\$ 8,600.00
4.7.20	Loadrite scale L3180	\$ 1,070.00
4.7.21	Loadrite printer LP950	\$ 1,880.00
4.7.22	Caterpillar Autolube (Factory Installed)	\$ 10,450.00
4.7.23	Corrosive Inhibitor - EquipCoat Spray	\$ 1,850.00
4.7.24		\$ 4,330.00
4.7.25		\$ 5,000.00
4.8 EXTENDED WARRANTY OPTIONS		
Use this section to offer performance/warranty options. Add as many extra lines as you need. (Specify years, miles or hours extended term covers.)		
4.8.1	24 Month / 1,000 Hour Powertrain	\$ 160.00
4.8.2	24 Month / 2,000 Hour Powertrain	\$ 230.00
4.8.3	36 Month / 1,000 Hour Powertrain	\$ 250.00
4.8.4	36 Month / 2,000 Hour Powertrain	\$ 270.00
4.8.5	36 Month / 3,000 Hour Powertrain	\$ 370.00
4.8.6	48 Month / 2,000 Hour Powertrain	\$ 620.00
4.8.7	48 Month / 3,000 Hour Powertrain	\$ 700.00
4.8.8	48 Month / 4,000 Hour Powertrain	\$ 840.00
4.8.9	60 Month / 3,000 Hour Powertrain	\$ 940.00
4.8.10	60 Month / 4,000 Hour Powertrain	\$ 1,030.00
4.8.11	60 Month / 5,000 Hour Powertrain	\$ 1,180.00
4.8.12	60 Month / 6,000 Hour Powertrain	\$ 1,370.00
4.8.13	60 Month / 7,000 Hour Powertrain	\$ 2,710.00
4.8.14	60 Month / 8,000 Hour Powertrain	\$ 2,820.00
4.8.15	60 Month / 9,000 Hour Powertrain	\$ 3,290.00
4.8.16	60 Month / 10,000 Hour Powertrain	\$ 3,960.00
4.8.17	72 Month / 3,000 Hour Powertrain	\$ 1,230.00
4.8.18	72 Month / 4,000 Hour Powertrain	\$ 1,470.00
4.8.19	72 Month / 5,000 Hour Powertrain	\$ 1,810.00
4.8.20	72 Month / 6,000 Hour Powertrain	\$ 2,450.00
4.8.21	72 Month / 7,000 Hour Powertrain	\$ 2,910.00
4.8.22	72 Month / 8,000 Hour Powertrain	\$ 3,740.00
4.8.23	72 Month / 9,000 Hour Powertrain	\$ 4,390.00
4.8.24	72 Month / 10,000 Hour Powertrain	\$ 4,770.00
4.8.25	84 Month / 4,000 Hour Powertrain	\$ 1,520.00
4.8.26	84 Month / 5,000 Hour Powertrain	\$ 1,870.00
4.8.27	84 Month / 6,000 Hour Powertrain	\$ 2,700.00
4.8.28	84 Month / 7,000 Hour Powertrain	\$ 3,190.00
4.8.29	84 Month / 8,000 Hour Powertrain	\$ 3,770.00
4.8.30	84 Month / 9,000 Hour Powertrain	\$ 4,440.00
4.8.31	84 Month / 10,000 Hour Powertrain	\$ 5,330.00
4.8.32	24 Month / 1,000 Hour Powertrain and Hydraulics	\$ 310.00
4.8.33	24 Month / 2,000 Hour Powertrain and Hydraulics	\$ 440.00
4.8.34	36 Month / 1,000 Hour Powertrain and Hydraulics	\$ 470.00
4.8.35	36 Month / 2,000 Hour Powertrain and Hydraulics	\$ 510.00
4.8.36	36 Month / 3,000 Hour Powertrain and Hydraulics	\$ 720.00
4.8.37	48 Month / 2,000 Hour Powertrain and Hydraulics	\$ 1,200.00
4.8.38	48 Month / 3,000 Hour Powertrain and Hydraulics	\$ 1,350.00
4.8.39	48 Month / 4,000 Hour Powertrain and Hydraulics	\$ 1,620.00
4.8.40	60 Month / 3,000 Hour Powertrain and Hydraulics	\$ 1,810.00
4.8.41	60 Month / 4,000 Hour Powertrain and Hydraulics	\$ 1,980.00
4.8.42	60 Month / 5,000 Hour Powertrain and Hydraulics	\$ 2,280.00
4.8.43	60 Month / 6,000 Hour Powertrain and Hydraulics	\$ 4,570.00
4.8.44	60 Month / 7,000 Hour Powertrain and Hydraulics	\$ 5,220.00
4.8.45	60 Month / 8,000 Hour Powertrain and Hydraulics	\$ 5,450.00
4.8.46	60 Month / 9,000 Hour Powertrain and Hydraulics	\$ 6,360.00
4.8.47	60 Month / 10,000 Hour Powertrain and Hydraulics	\$ 7,640.00
4.8.48	72 Month / 3,000 Hour Powertrain and Hydraulics	\$ 2,350.00
4.8.49	72 Month / 4,000 Hour Powertrain and Hydraulics	\$ 2,840.00
4.8.50	72 Month / 5,000 Hour Powertrain and Hydraulics	\$ 3,490.00
4.8.51	72 Month / 6,000 Hour Powertrain and Hydraulics	\$ 4,740.00
4.8.52	72 Month / 7,000 Hour Powertrain and Hydraulics	\$ 5,630.00
4.8.53	72 Month / 8,000 Hour Powertrain and Hydraulics	\$ 7,220.00
4.8.54	72 Month / 9,000 Hour Powertrain and Hydraulics	\$ 8,470.00
4.8.55	72 Month / 10,000 Hour Powertrain and Hydraulics	\$ 9,210.00
4.8.56	84 Month / 4,000 Hour Powertrain and Hydraulics	\$ 2,940.00
4.8.57	84 Month / 5,000 Hour Powertrain and Hydraulics	\$ 3,610.00
4.8.58	84 Month / 6,000 Hour Powertrain and Hydraulics	\$ 4,210.00
4.8.59	84 Month / 7,000 Hour Powertrain and Hydraulics	\$ 6,160.00
4.8.60	84 Month / 8,000 Hour Powertrain and Hydraulics	\$ 7,270.00
4.8.61	84 Month / 9,000 Hour Powertrain and Hydraulics	\$ 8,570.00
4.8.62	84 Month / 10,000 Hour Powertrain and Hydraulics	\$ 10,290.00
4.8.63	24 Month / 1,000 Hour Premier	\$ 720.00
4.8.64	24 Month / 2,000 Hour Premier	\$ 1,030.00
4.8.65	36 Month / 1,000 Hour Premier	\$ 1,110.00
4.8.66	36 Month / 2,000 Hour Premier	\$ 1,380.00
4.8.67	36 Month / 3,000 Hour Premier	\$ 1,690.00
4.8.68	48 Month / 2,000 Hour Premier	\$ 2,810.00
4.8.69	48 Month / 3,000 Hour Premier	\$ 3,170.00
4.8.70	48 Month / 4,000 Hour Premier	\$ 3,800.00
4.8.71	60 Month / 3,000 Hour Premier	\$ 4,240.00
4.8.72	60 Month / 4,000 Hour Premier	\$ 4,640.00
4.8.73	60 Month / 5,000 Hour Premier	\$ 5,350.00
4.8.74	60 Month / 6,000 Hour Premier	\$ 10,720.00
4.8.75	60 Month / 7,000 Hour Premier	\$ 12,240.00
4.8.76	60 Month / 8,000 Hour Premier	\$ 12,780.00
4.8.77	72 Month / 3,000 Hour Premier	\$ 5,510.00
4.8.78	72 Month / 4,000 Hour Premier	\$ 6,690.00
4.8.79	72 Month / 5,000 Hour Premier	\$ 8,170.00
4.8.80	72 Month / 6,000 Hour Premier	\$ 11,100.00
4.8.81	72 Month / 7,000 Hour Premier	\$ 13,180.00
4.8.82	72 Month / 8,000 Hour Premier	\$ 16,930.00
4.8.83	84 Month / 4,000 Hour Premier	\$ 6,900.00
4.8.84	84 Month / 5,000 Hour Premier	\$ 8,460.00
4.8.85	84 Month / 6,000 Hour Premier	\$ 12,220.00
4.8.86	84 Month / 7,000 Hour Premier	\$ 14,430.00
4.8.87	84 Month / 8,000 Hour Premier	\$ 17,040.00
Machine warranties. Warranty excludes wear items, tires, cutting edges, lights, brakes, batteries, and non-Cat attachments.		
One set of parts, service and operators manual		No Charge
Preventative maintenance contract (3 years/2,000 hours) Travel included within 50 miles of Ziebler location		\$3.95 per hour

4.9 DELIVERY STARTING POINT	List City, State, & Zip Code <u>Nearest Ziegler Facility</u>
	Price Per Loaded Mile: <u>\$4.50</u>
	Minimum Delivery Charge (If Applicable): <u>\$250</u>
4.10 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES (See Special Terms and Conditions)	<u>N/A</u>
4.11 NEW EQUIPMENT RENTAL PROGRAM	
If rental programs are available on the new equipment being offered, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that would be applied to the purchase price. See Solicitation Special Terms & Conditions.	
	Hourly Rental Rate: <u>\$29.00 hourly overtime rate</u>
	Weekly Rental Rate: <u>\$2,220 per week (40 hours usage)</u>
	Monthly Rental Rate: <u>\$4,440 per month (100 hours usage)</u>
	Percent (%) of Rental Fee applied to purchase price: <u>100%</u>
If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: <u>Prime Plus 3%</u>	
4.12 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM	
See Solicitation Special Terms and Conditions.	
DEDUCT cost per Used Hour from the original Contract Price <u>\$22.00</u>	
4.13 HOURLY SHOP RATE	
(Installation services may be requested on an "as needed" basis)	
	Per Hour: <u>\$138</u>
4.14 PRICE FOR ADDITIONAL MANUALS (1 of each included at no cost, per specs)	
ADDITIONAL SERVICE MANUAL	Digital <u>\$ 50.00</u>
	Paper <u>\$ 150.00</u>
ADDITIONAL PARTS MANUAL	Digital <u>\$ 50.00</u>
	Paper <u>\$ 150.00</u>
PRICE FOR ADDITIONAL OPERATIONS MANUAL	Digital <u>\$ 50.00</u>
	Paper <u>\$ 150.00</u>

Articulating Wheel Loaders

Fixed Pricing
 (Base Unit Information)
 Specification 3.0

Vendor Name:	Ziegler Inc.
Contact Person:	Cory Dalbec, Chris Rice
Street Address:	901 West 94th Street
P.O. Box:	
City, State, Zip:	Bloomington, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Fax #:	952-887-5820
Email Address:	cory.dalbec@zieglercat.com , chris.rice@zieglercat.com zieglercat.com

Spec. Number	Information Requested	Answer
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3.0 Articulating Wheel Loader

Make & Model	Caterpillar 930M
Horse Power/Engine Information	Caterpillar C7.1 ACERT / 162 Net HP
Operating Weight	30,852 lb
Full Turn Static Tipping Load	18,683 lb
Recommended Bucket Type & Size (Stuck/Heaped) (SAE)	Performance GP bucket 3.0 cyd heaped / 2.7 cyd struck
Is bucket included with base unit?	No
Break Out Force, bucket (SAE)	27,263 lb
Hinge Pin Height	12'9"
Articulation Angle	40 degrees
Brake Type	Independent front and rear enclosed Inboard wet disc
Transmission Type (describe features)	Stepless, electronically-controlled hydrostatic transmission with 4 speed ranges, standard throttle lock, and optional rimpull control and creeper control
Differential type - Front & Rear	Fully locking front differential (can be engaged on the go at full torque with button on joystick). Conventional rear differential
Seat type	Fabric suspension seat
Battery CCA	4 x 1,000 CCA
Tires	20.5-R25 Michelin XTLA, L2
Hydraulics	2 valve, single lever, load-sensing variable flow electrohydraulic control system with in-cab programmable kick-outs and electrohydraulic cylinder snubbing
Bucket Controls	Seat mounted joystick with F/N/R switch
Alternator Size	115 amp
Starting Aid	Ether starting aid and engine coolant heater
Road & Work Lights	Front and rear halogen roading and work lights with LED rear stop tail turn lights
Warranty Details: Months, Years, Hours, etc.	One year / unlimited hour premier warranty

Base Price: \$ 152,900.00

Vendor Name: **Ziegler Inc.**
 Contact Person: **Cory Dalbec, Chris Rice**
 Street Address: **901 West 94th Street**
 P.O. Box:
 City, State, Zip: **Bloomington, MN 55420**
 Phone #: **952-888-4121**
 Toll Free #: **800-352-2812**
 Email Address: **cory.dalbec@zieglercal.com, chris.rice@zieglercal.com**

Spec. Number	Description	Price
4.1	OPERATOR STATION	
	Use this section to offer operator station options. Add as many extra lines as you need.	
4.1.1	Standard cab (includes automatic temperature control, seat mounted implement controls, two heated external mirrors, two internal mirrors, tilt and telescoping steering wheel, and primary instrument display)	Included
	Deluxe cab (includes all features included in 2.1 plus automatic blower control, electrically adjusted external mirrors, secondary display which allows real time adjustments to rimpull, creeper speed, 3rd function flow, throttle lock, and doubles as rear camera display (camera not included), enhanced in cab LED lighting, and front and rear sun visor)	
4.1.2		\$ 2,010.00
4.1.3	Radio ready (provides speakers and wiring)	Included
4.1.4	Deluxe AM/FM radio (includes Bluetooth interface, microphone, and aux inputs for MP3 players, etc)	\$ 360.00
	Deluxe AM/FM radio with CD player (includes Bluetooth interface, microphone, and aux inputs for MP3 players, etc)	\$ 640.00
4.1.6	Ride control	\$ 2,700.00
4.1.7	Standard seat (low back mechanical suspension seat)	Included
4.1.8	Deluxe seat (low back air suspension seat)	\$ 710.00
4.1.9	Premium seat (heated and ventilated high back air suspension seat)	\$ 1,610.00
4.1.10	Secondary steering	\$ 2,040.00
4.1.11	Dual mode steering	\$ 2,820.00
4.1.12	Rear view camera (requires 2.2 deluxe cab)	\$ 710.00
	Cat Integrated Object Detection System (requires 2.2 deluxe cab and 2.13 rear view camera)	\$ 2,350.00
4.1.13		Included
4.1.14	Washer & Wiper, front and rear	\$ 420.00
4.1.15	Windshield Platform	\$ 420.00
4.1.16	Precleaner Cab, Respa	\$ 2,140.00
4.2	ENGINE/POWER TRAIN	
	Use this section to offer engine and powertrain options. Add as many extra lines as you need.	
4.2.1	Front differential lock	Included
4.2.2	Limited slip rear differential	\$ 2,040.00
4.2.3	Medium debris package (includes Sy-Klone engine pre-cleaner and reversing fan)	\$ 1,680.00
	High debris package (includes options in 3.3 plus brushless, filtered 150 amp alternator to debris package)	\$ 2,590.00
4.2.4		Included
4.2.5	Ether starting aid	Included
4.2.6	Engine coolant heater	Included
4.3	ELECTRICAL/LIGHTS	
	Use this section to offer electrical/light options. Add as many extra lines as you need.	
4.3.1	Warning beacon, LED strobe, amber lens	\$ 180.00
4.3.2	Halogen front and rear roading and work lights	Included
4.3.3	Two additional forward facing and two additional rear facing halogen work lights	\$ 400.00
4.3.4	Two additional forward facing and two additional rear facing LED work lights	\$ 190.00
4.3.5	Lights Two additional forward facing and two additional rear facing LED work lights - r	\$ 750.00
4.3.6	Product Link PL641 - cellular (requires service subscription)	Included
4.3.7	Product Link PL631 - satellite (requires service subscription)	\$ 300.00
4.3.8	Two Additional Batteries for Cold Start	Included
4.4	TIRES/RIMS	
	Use this section to offer tire/rim options. Add as many extra lines as you need.	
4.4.1	20.5-R25 Michelin XTLA, L2	Included
4.4.2	20.5-R25 Titan MXL, L3	\$ (1,960.00)
4.4.3	20.5-R25 Michelin XHA2, L3	\$ 1,480.00
4.4.4	20.5-R25 Michelin XSN0+, L2 (factory installed)	\$ 1,940.00
4.4.5	Cost to exchange tires on new stock unit for snow tires (must also choose 5.7 or 5.8)	\$ 3,980.00
4.4.6	20.5 -R25 Brawler, Smooth	\$ 20,620.00
4.4.7	20.5 -R25 Brawler, Traction	\$ 19,900.00

4.5 HYDRAULICS		
Use this section to offer hydraulic options. many extra lines as you need.		Add as
4.5.1	Hydraulic oil cooler, heavy duty	Included
4.5.2	Hydraulics 2 valve Coupler Ready	Included
4.5.3	Hydraulics, 3 valve Coupler Ready	\$ 1,580.00
4.5.4	Hydraulics, 4 valve Coupler Ready	\$ 3,010.00
4.5.5	Installation of third valve on a stock unit equipped with 2 valve hydraulics	\$ 5,000.00
4.6 BUCKET/ATTACHMENTS		
Add as many extra lines as you need.		
4.6.1	Carepillar Fusion quick coupler	\$ 2,700.00
4.6.2	Quick Coupler ISO	\$ 3,400.00
4.6.3	General purpose bucket, 2.7 cyd. with ball-on edge (pin-on or Fusion coupler)	\$ 5,170.00
4.6.4	General purpose bucket, 3.0 cyd. with ball-on edge (pin-on or Fusion coupler)	\$ 5,770.00
4.6.5	General purpose bucket, 3.5 cyd. with ball-on edge (pin-on or Fusion coupler)	\$ 6,370.00
4.6.6	General purpose bucket, 3.5 cyd. with ball-on edge (pin-on or Fusion coupler)	\$ 6,840.00
4.6.7	General purpose bucket, 3.8 cyd. with ball-on edge (pin-on or Fusion coupler)	\$ 7,160.00
4.6.8	Light material bucket, 4.5 cyd. with ball-on edge (pin-on or Fusion coupler)	\$ 6,860.00
4.6.9	Light material bucket, 5.5 cyd. with ball-on edge (pin-on or Fusion coupler)	\$ 7,830.00
4.6.10	Light material bucket, 6.5 cyd. with ball-on edge (pin-on or Fusion coupler)	\$ 9,000.00
4.6.11	Attachments for Use with Fusion Coupler	
4.6.12	Multipurpose bucket, 2.7 cyd. with ball-on edge	\$ 14,760.00
4.6.13	48" pallet forks (62" carriage), offset forks	\$ 3,070.00
4.6.14	54" pallet forks (62" carriage), offset forks	\$ 3,130.00
4.6.15	60" pallet forks (62" carriage), offset forks	\$ 3,190.00
4.6.16	60" construction forks (90" carriage)	\$ 6,180.00
4.6.17	72" construction forks (90" carriage)	\$ 6,850.00
4.6.18	Material handling arm	\$ 3,630.00
4.6.19	Carepillar flat back hook assembly (not installed)	\$ 1,020.00
4.6.20	Carepillar blank hook assembly (not installed)	\$ 1,740.00
4.6.21	Cost for installation of female adapter on existing attachment (requires hooks)	\$ 4,240.00
4.6.22	Adapter to allow use of IT-style work tools with Fusion coupler	\$ 2,240.00
4.6.23	Attachments for Use with ISO Coupler	
4.6.24	General purpose bucket, 3.2 cyd. with ball-on edge	\$ 7,030.00
4.6.25	General purpose bucket, 3.5 cyd. with ball-on edge	\$ 7,410.00
4.6.26	General purpose bucket, 4.2 cyd. with ball-on edge	\$ 10,020.00
4.6.27	Carepillar flat back ISO boom hook assembly (not installed)	\$ 620.00
4.6.28	Cost for installation of female adapter on existing attachment (requires hooks)	\$ 4,240.00
4.6.29	Falls Snow Equipment	
4.6.30	Transportation to Little Falls	\$ 900.00
4.6.31	Joystick, diverter valves, and hydraulic modifications to run snow wing	\$ 15,700.00
4.6.32	LDL-8 8' snow wing (requires 7.28)	\$ 15,890.00
4.6.33	LDL-9 9' snow wing (requires 7.28)	\$ 16,060.00
4.6.34	LDL-10 10' snow wing (requires 7.28)	\$ 16,390.00
4.6.35	Trip edge option	\$ 1,400.00
4.6.36	Hydraulic push bar assembly with nitrogen cushioned cylinder	\$ 2,530.00
4.6.37	PR1143 power reversible trip blade plow (11) with female adapter installed (requires 6.3 or 6.4)	\$ 10,750.00
4.6.38	PR1243 power reversible trip blade plow (12) with female adapter installed (requires 6.3 or 6.4)	\$ 11,100.00
4.6.39	PR1155/PR1255 (raise moldboard height from 43" to 65" - add to PR1143 or PR1243)	\$ 1,060.00
4.6.40	TER-11 power reversible trip blade plow (11) with female adapter installed (requires 6.3 or 6.4)	\$ 10,750.00
4.6.41	TER-12 power reversible trip blade plow (12) with female adapter installed (requires 6.3 or 6.4)	\$ 10,960.00
4.6.42	Trip edge assembly	\$ 1,300.00
4.6.43	Carbide cutting edge (per foot)	\$ 140.00
4.6.44	Falls Poly Wheel Caster System	\$ 2,210.00
4.6.45	Rubber belt deflector	\$ 350.00
4.6.46	Curb shoe (cylindrical) - each	\$ 140.00
4.6.47	Curb shoe (wrap-around) - each	\$ 170.00
4.6.48	HDR-11 heavy duty power reversible plow (11) with female adapter installed (requires 6.3 or 6.4)	\$ 13,400.00
4.6.49	HDR-12 heavy duty power reversible plow (12) with female adapter installed (requires 6.3 or 6.4)	\$ 13,830.00
4.6.50	Carbide cutting edge (per foot)	\$ 150.00
4.6.51	Rubber belt deflector	\$ 350.00
4.6.52	Moldboard shoe (not available with trip edge option)	Included
4.6.53	Screw-adjustable mushroom shoe assembly (set of 2)	\$ 660.00
4.6.54	Trip edge assembly	\$ 2,050.00
4.6.55	F442 one way snow plow (12) with female adapter installed, (requires 6.3 or 6.4)	\$ 10,190.00
4.6.56	Carbide cutting edge (per foot)	\$ 150.00
4.6.57	Rubber belt deflector	\$ 350.00
4.6.58	Heavy duty spring trip tilt bars	\$ 850.00
4.6.59	Hydraulic moldboard tilt (requires additional hydraulics)	\$ 860.00
4.6.60	Steel caster wheel assemblies	\$ 1,620.00
4.6.61	Pneumatic caster wheel assemblies	\$ 1,620.00
4.6.62	Falls Fixed Poly Wheel System (2 dual)	\$ 2,530.00
4.6.63	V-80 V-plow with female adapter installed	\$ 10,790.00
4.6.64	V-90 V-plow with female adapter installed	\$ 10,880.00
4.6.65	V-100 V-plow with female adapter installed	\$ 12,900.00
4.6.66	Rubber belt deflector	\$ 350.00
4.6.67	Falls Fixed Poly Wheel System in lieu of std. shoe Assy. (2 dual, 1 single)	\$ 2,630.00
4.6.68	Henke Snow Equipment:	
4.6.69	Joystick, diverter valves, and hydraulic modifications to run snow wing	\$ 15,700.00
4.6.70	REL 10 hydraulic reversible plow (10) with female adapter installed (requires 6.3 or 6.4)	\$ 21,250.00
4.6.71	REL 12 hydraulic reversible plow (12) with female adapter installed (requires 6.3 or 6.4)	\$ 21,700.00
4.6.72	REL 14 hydraulic reversible plow (14) with female adapter installed (requires 6.3 or 6.4)	\$ 22,070.00
4.6.73	Hydraulic Hi-Gate for REL with diverter kit	\$ 11,940.00
4.6.74	REL 12, SWL 10 Loader Plow Wing Combo installed, (requires 7.65 and 6.3 or 6.4)	\$ 34,290.00
4.6.75	Mushroom shoes	\$ 710.00
4.6.76	Swivel Lockout for REL	\$ 80.00
4.6.77	SWL 10 Trip-edge Moldboard	\$ 1,430.00
4.6.78	FW-12 Folding V-Plow	\$ 22,130.00
4.6.79	11" Mushroom Shoes	\$ 740.00
4.6.80	Craig Snow Equipment:	
4.6.81	Craig Snow Plow Pig; includes 0600 series, 12' hydraulic reversible plow with trip moldboard, 301-10' Snow Wing, Hydraulic Pushbar Extension, Craig Hydraulic Package	\$ 50,310.00
4.6.82	Wing hydraulic trip swivel	\$ 4,590.00
4.6.83	Wing moldboard hydraulic end gate	\$ 5,690.00
4.6.84	Trip edge option for wing or reversible plow	\$ 1,700.00
4.6.85	Moldboard wear shoes (each)	\$ 120.00
4.6.86	ACS Attachments:	
4.6.87	Pro Series 2000 male master w/ tie in kit	\$ 5,450.00
4.6.88	Pro Series 2000 female adapter (installed on existing attachment)	\$ 6,590.00
4.6.89	Series 1000 male master w/ tie in kit	\$ 7,230.00
4.6.90	Pro Series 1000 female adapter (installed on existing attachment)	\$ 6,590.00
4.6.91	Matching coupler to existing attachments may require a combo fee	\$ 1,440.00
4.6.92	General purpose bucket, 2.5 cyd with ball-on edge and female adapter	\$ 4,690.00
4.6.93	General purpose bucket, 3.0 cyd with ball-on edge and female adapter	\$ 5,920.00
4.6.94	48" construction duty forks	\$ 4,300.00
4.6.95	60" construction duty forks	\$ 4,460.00
4.6.96	72" construction duty forks	\$ 4,700.00
4.6.97	HitchDoc	
4.6.98	HDS9200 HitchDoc Snow Blower, 9' width, 50 GPM (Not installed)	\$ 55,200.00

4.7 OTHER LOADER OPTIONS		(Please Add as many extra lines as you need.)
Use this section to offer front attachment options. (Please include scales/printers if available.)		
4.7.1	Counterweight, Heavy; Recommended for use with Coupler Counterweight, Logger/Agg. (recommended for log and lumber, aggregate handling, and auto re-handling applications)	\$ 1,750.00
4.7.2	Crankcase guard	\$ 3,940.00
4.7.3	Powertrain guard (side)	\$ 610.00
4.7.4	Powertrain guard (lower)	\$ 350.00
4.7.5	Steering cylinder guard	\$ 890.00
4.7.6	Tilt cylinder guard	\$ 480.00
4.7.7	Hitch guard	\$ 490.00
4.7.8	Windshield guard	\$ 440.00
4.7.9	Drive shaft guard	\$ 2,050.00
4.7.10	Front light guard	\$ 390.00
4.7.11	Rear light guard	\$ 240.00
4.7.12	Rear radiator guard	\$ 280.00
4.7.13	Standard fenders (provides black non-metallic front fenders and partial coverage rear fenders)	\$ 3,160.00
4.7.14	Extended coverage fenders (provides yellow non-metallic front fenders and extended coverage rear fenders)	Included
4.7.15	Full coverage fenders (provides yellow non-metallic front fenders and full coverage rear fenders with mud flaps on the back side of both front and rear fenders)	\$ 1,360.00
4.7.16	Add for installation of extended or full coverage fenders on stock unit (must also choose 8.15 or 8.16)	\$ 1,710.00
4.7.17	Deflectors (provides yellow metal front deflectors to provide protection to hitch, ladder, and cab)	\$ 1,950.00
4.7.18	Hyd 2v, Coupler Ready, High lift	\$ 310.00
4.7.19	Cat Production Measurement, Factory Activated, requires 2.2	\$ 4,420.00
4.7.20	Cat Production Measurement System, Field Install, requires 2.2	\$ 8,600.00
4.7.21	Printer, Cat Production Measurement System, factory install	\$ 1,070.00
4.7.22	Printer, Cat Production Measurement System, field install	\$ 1,890.00
4.7.23	Loadrite scale L3180	\$ 10,450.00
4.7.24	Loadrite primer LP850	\$ 1,850.00
4.7.25	Autolube System, CAT	\$ 4,190.00
4.7.26	Corrosive Inhibitor - EquipCoat Spray	\$ 5,000.00
4.8 EXTENDED WARRANTY OPTIONS		
Use this section to offer performance/warranty options. Add as many extra lines as you need. (Specify years, miles or hours extended term covers.)		
4.8.1	24 Month / 1,000 Hour Powertrain	\$ 190.00
4.8.2	24 Month / 2,000 Hour Powertrain	\$ 280.00
4.8.3	36 Month / 1,000 Hour Powertrain	\$ 300.00
4.8.4	36 Month / 2,000 Hour Powertrain	\$ 320.00
4.8.5	36 Month / 3,000 Hour Powertrain	\$ 460.00
4.8.6	48 Month / 2,000 Hour Powertrain	\$ 760.00
4.8.7	48 Month / 3,000 Hour Powertrain	\$ 850.00
4.8.8	48 Month / 4,000 Hour Powertrain	\$ 1,030.00
4.8.9	60 Month / 3,000 Hour Powertrain	\$ 1,140.00
4.8.10	60 Month / 4,000 Hour Powertrain	\$ 1,250.00
4.8.11	60 Month / 5,000 Hour Powertrain	\$ 1,450.00
4.8.12	60 Month / 6,000 Hour Powertrain	\$ 2,890.00
4.8.13	60 Month / 7,000 Hour Powertrain	\$ 3,300.00
4.8.14	60 Month / 8,000 Hour Powertrain	\$ 3,450.00
4.8.15	60 Month / 9,000 Hour Powertrain	\$ 4,020.00
4.8.16	60 Month / 10,000 Hour Powertrain	\$ 4,830.00
4.8.17	72 Month / 3,000 Hour Powertrain	\$ 1,490.00
4.8.18	72 Month / 4,000 Hour Powertrain	\$ 1,800.00
4.8.19	72 Month / 5,000 Hour Powertrain	\$ 2,210.00
4.8.20	72 Month / 6,000 Hour Powertrain	\$ 3,000.00
4.8.21	72 Month / 7,000 Hour Powertrain	\$ 3,560.00
4.8.22	72 Month / 8,000 Hour Powertrain	\$ 4,570.00
4.8.23	72 Month / 9,000 Hour Powertrain	\$ 5,360.00
4.8.24	72 Month / 10,000 Hour Powertrain	\$ 5,820.00
4.8.25	84 Month / 4,000 Hour Powertrain	\$ 1,860.00
4.8.26	84 Month / 5,000 Hour Powertrain	\$ 2,280.00
4.8.27	84 Month / 6,000 Hour Powertrain	\$ 3,300.00
4.8.28	84 Month / 7,000 Hour Powertrain	\$ 3,900.00
4.8.29	84 Month / 8,000 Hour Powertrain	\$ 4,600.00
4.8.30	84 Month / 9,000 Hour Powertrain	\$ 5,420.00
4.8.31	84 Month / 10,000 Hour Powertrain	\$ 6,510.00
4.8.32	24 Month / 1,000 Hour Powertrain and Hydraulics	\$ 380.00
4.8.33	24 Month / 2,000 Hour Powertrain and Hydraulics	\$ 540.00
4.8.34	36 Month / 1,000 Hour Powertrain and Hydraulics	\$ 590.00
4.8.35	36 Month / 2,000 Hour Powertrain and Hydraulics	\$ 630.00
4.8.36	36 Month / 3,000 Hour Powertrain and Hydraulics	\$ 890.00
4.8.37	48 Month / 2,000 Hour Powertrain and Hydraulics	\$ 1,480.00
4.8.38	48 Month / 3,000 Hour Powertrain and Hydraulics	\$ 1,670.00
4.8.39	48 Month / 4,000 Hour Powertrain and Hydraulics	\$ 2,000.00
4.8.40	60 Month / 3,000 Hour Powertrain and Hydraulics	\$ 2,230.00
4.8.41	60 Month / 4,000 Hour Powertrain and Hydraulics	\$ 2,450.00
4.8.42	60 Month / 5,000 Hour Powertrain and Hydraulics	\$ 2,820.00
4.8.43	60 Month / 6,000 Hour Powertrain and Hydraulics	\$ 3,690.00
4.8.44	60 Month / 7,000 Hour Powertrain and Hydraulics	\$ 4,450.00
4.8.45	60 Month / 8,000 Hour Powertrain and Hydraulics	\$ 6,730.00
4.8.46	60 Month / 9,000 Hour Powertrain and Hydraulics	\$ 7,850.00
4.8.47	60 Month / 10,000 Hour Powertrain and Hydraulics	\$ 9,430.00
4.8.48	72 Month / 3,000 Hour Powertrain and Hydraulics	\$ 2,900.00
4.8.49	72 Month / 4,000 Hour Powertrain and Hydraulics	\$ 3,510.00
4.8.50	72 Month / 5,000 Hour Powertrain and Hydraulics	\$ 4,310.00
4.8.51	72 Month / 6,000 Hour Powertrain and Hydraulics	\$ 5,850.00
4.8.52	72 Month / 7,000 Hour Powertrain and Hydraulics	\$ 6,950.00
4.8.53	72 Month / 8,000 Hour Powertrain and Hydraulics	\$ 8,920.00
4.8.54	72 Month / 9,000 Hour Powertrain and Hydraulics	\$ 10,460.00
4.8.55	72 Month / 10,000 Hour Powertrain and Hydraulics	\$ 11,370.00
4.8.56	84 Month / 4,000 Hour Powertrain and Hydraulics	\$ 3,630.00
4.8.57	84 Month / 5,000 Hour Powertrain and Hydraulics	\$ 4,460.00
4.8.58	84 Month / 6,000 Hour Powertrain and Hydraulics	\$ 6,440.00
4.8.59	84 Month / 7,000 Hour Powertrain and Hydraulics	\$ 7,610.00
4.8.60	84 Month / 8,000 Hour Powertrain and Hydraulics	\$ 8,980.00
4.8.61	84 Month / 9,000 Hour Powertrain and Hydraulics	\$ 10,580.00
4.8.62	84 Month / 10,000 Hour Powertrain and Hydraulics	\$ 12,710.00
4.8.63	24 Month / 1,000 Hour Premier	\$ 980.00
4.8.64	24 Month / 2,000 Hour Premier	\$ 1,270.00
4.8.65	36 Month / 1,000 Hour Premier	\$ 1,370.00
4.8.66	36 Month / 2,000 Hour Premier	\$ 1,480.00
4.8.67	36 Month / 3,000 Hour Premier	\$ 2,080.00
4.8.68	48 Month / 2,000 Hour Premier	\$ 3,470.00
4.8.69	48 Month / 3,000 Hour Premier	\$ 3,920.00
4.8.70	48 Month / 4,000 Hour Premier	\$ 4,700.00
4.8.71	60 Month / 3,000 Hour Premier	\$ 5,240.00
4.8.72	60 Month / 4,000 Hour Premier	\$ 5,740.00
4.8.73	60 Month / 5,000 Hour Premier	\$ 6,620.00
4.8.74	60 Month / 6,000 Hour Premier	\$ 13,260.00
4.8.75	60 Month / 7,000 Hour Premier	\$ 15,140.00
4.8.76	60 Month / 8,000 Hour Premier	\$ 15,800.00
4.8.77	72 Month / 3,000 Hour Premier	\$ 6,810.00
4.8.78	72 Month / 4,000 Hour Premier	\$ 8,240.00
4.8.79	72 Month / 5,000 Hour Premier	\$ 10,110.00
4.8.80	72 Month / 6,000 Hour Premier	\$ 13,730.00
4.8.81	72 Month / 7,000 Hour Premier	\$ 16,300.00
4.8.82	72 Month / 8,000 Hour Premier	\$ 20,940.00
4.8.83	84 Month / 4,000 Hour Premier	\$ 8,530.00
4.8.84	84 Month / 5,000 Hour Premier	\$ 10,460.00
4.8.85	84 Month / 6,000 Hour Premier	\$ 15,110.00
4.8.86	84 Month / 7,000 Hour Premier	\$ 17,840.00
4.8.87	84 Month / 8,000 Hour Premier	\$ 21,080.00
\$200.00 deductible per occurrence after 1 year/1500 hours on Full Machine warranties. Warranty excludes wear items, tires, cutting edges, lights, brakes, batteries, and non-Cat attachments.		
One set of parts, service and operators manual		
Preventative maintenance contract (3 years/2,000 hours) Travel included within 50 miles of Ziegler location		
		No Charge
		\$4.15 per hour

4.9 DELIVERY STARTING POINT	List City, State, & Zip Code: <u>Nearest Dealer Facility</u>
	Price Per Loaded Mile: <u>\$4.50</u>
	Minimum Delivery Charge (If Applicable): <u>\$250</u>
4.10 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES	<u>N/A</u>
(See Special Terms and Conditions)	
4.11 NEW EQUIPMENT RENTAL PROGRAM	
If rental programs are available on the new equipment being offered, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that would be applied to the purchase price. See Solicitation Special Terms & Conditions.	
	Hourly Rental Rate: <u>\$35.00 hourly overtime rate</u>
	Weekly Rental Rate: <u>\$2,700 per week (40 hours usage)</u>
	Monthly Rental Rate: <u>\$5,400 per month (100 hours usage)</u>
	Percent (%) of Rental Fee applied to purchase price: <u>100%</u>
If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: <u>Prime Plus 3%</u>	
4.12 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM	
See Solicitation Special Terms and Conditions.	
	DEDUCT cost per Used Hour from the original Contract Price <u>\$25.00</u>
4.13 HOURLY SHOP RATE	
(Installation services may be requested on an "as needed" basis)	
	Per Hour: <u>\$138</u>
4.14 PRICE FOR ADDITIONAL MANUALS (1 of each included at no cost, per specs)	
ADDITIONAL SERVICE MANUAL	
	Digital <u>\$ 50.00</u>
	Paper <u>\$ 150.00</u>
ADDITIONAL PARTS MANUAL	
	Digital <u>\$ 50.00</u>
	Paper <u>\$ 150.00</u>
PRICE FOR ADDITIONAL OPERATIONS MANUAL	
	Digital <u>\$ 50.00</u>
	Paper <u>\$ 150.00</u>

Articulating Wheel Loaders

Fixed Pricing
 (Base Unit Information)
 Specification 3.0

Vendor Name:	Ziegler Inc.
Contact Person:	Cory Dalbec, Chris Rice
Street Address:	901 West 94th Street
P.O. Box:	
City, State, Zip:	Bloomington, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Fax #:	952-887-5820
Email Address:	cory.dalbec@zieglercat.com , chris.rice@zieglercat.com zieglercat.com

Spec. Number	Information Requested	Answer
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3.0 Articulating Wheel Loader

Make & Model	Caterpillar 938M
Horse Power/Engine Information	Caterpillar C7.1 ACERT / 186 Net HP
Operating Weight	36,156 lb
Full Turn Static Tipping Load	22,146 lb
Recommended Bucket Type & Size (Stuck/Heaped) (SAE)	Performance GP bucket 3.5 cyd heaped / 3.3 cyd struck
Is bucket included with base unit?	No
Break Out Force, bucket (SAE)	29,035 lb
Hinge Pin Height	13'0"
Articulation Angle	40 degrees
Brake Type	Independent front and rear enclosed Inboard wet disc
Transmission Type (describe features)	Stepless, electronically-controlled hydrostatic transmission with 4 speed ranges, standard throttle lock, and optional rimpull control and creeper control
Differential type - Front & Rear	Fully locking front differential (can be engaged on the go at full torque with button on joystick). Conventional rear differential
Seat type	Fabric suspension seat
Battery CCA	4 x 1,000 CCA
Tires	20.5-R25 Michelin XHA2, L3
Hydraulics	2 valve, single lever, load-sensing variable flow electrohydraulic control system with in-cab programmable kick-outs and electrohydraulic cylinder snubbing
Bucket Controls	Seat mounted joystick with F/N/R switch
Alternator Size	115 amp
Starting Aid	Ether starting aid and engine coolant heater
Road & Work Lights	Front and rear halogen roading and work lights with LED rear stop tail turn lights
Warranty Details: Months, Years, Hours, etc.	One year / unlimited hour premier warranty

Base Price: \$ 173,790.00

Vendor Name: **Ziegler Inc.**
 Contact Person: **Cory Dalbec, Chris Rice**
 Street Address: **901 West 94th Street**
 P.O. Box:
 City, State, Zip: **Bloomington, MN 55420**
 Phone #: **952-888-4121**
 Toll Free #: **800-352-2812**
 Email Address: **cory.dalbec@zieglercat.com, chris.rice@zieglercat.com**

Spec. Number	Description	Price
4.1	OPERATOR STATION	
	Use this section to offer operator station options. Add as many extra lines as you need.	
	Standard cab (includes automatic temperature control, seat mounted implement controls, two heated external mirrors, two internal mirrors, tilt and telescoping steering wheel, and primary instrument display)	Included
4.1.1	Deluxe cab (includes all features included in 2.1 plus automatic blower control, electrically adjusted external mirrors, secondary display which allows real time adjustments to rimpull, creeper speed, 3rd function flow, throttle lock, and doubles as rear camera display (camera not included), enhanced in cab LED lighting, and front and rear sun visor)	
		\$ 2,010.00
4.1.2	Radio ready (provides speakers and wiring)	Included
4.1.3	Deluxe AM/FM radio (includes Bluetooth interface, microphone, and aux inputs for MP3 players, etc)	\$ 360.00
4.1.4	Deluxe AM/FM radio with CD player (includes Bluetooth interface, microphone, and aux inputs for MP3 players, etc)	\$ 640.00
4.1.5	Ride control	\$ 2,750.00
4.1.6	Standard seat (low back mechanical suspension seat)	Included
4.1.7	Deluxe seat (low back air suspension seat)	\$ 710.00
4.1.8	Premium seat (heated and ventilated high back air suspension seat)	\$ 1,610.00
4.1.9	Secondary steering	\$ 2,040.00
4.1.10	Dual mode steering	\$ 2,820.00
4.1.11	Rear view camera (requires 2.2 deluxe cab)	\$ 710.00
4.1.12	Cat Integrated Object Detection System (requires 2.2 deluxe cab and 2.13 rear view camera)	\$ 2,350.00
4.1.13	Washer & Wiper, front and rear	Included
4.1.14	Windshield Platform	\$ 420.00
4.1.15	Precleaner Cab, Respa	\$ 2,140.00
4.1.16		
4.2	ENGINE/POWER TRAIN	
	Use this section to offer engine and powertrain options. Add as many extra lines as you need.	
4.2.1	Front differential lock	Included
4.2.2	Limited slip rear differential	\$ 2,040.00
4.2.3	Medium debris package (includes Sv-Klone engine pre-cleaner and reversing fan)	\$ 1,680.00
	High debris package (includes options in 3.3 plus brushless, filtered 150 amp alternator to debris package)	\$ 2,590.00
4.2.4	Either starting aid	Included
4.2.5	Engine coolant heater	Included
4.2.6		
4.3	ELECTRICAL/LIGHTS	
	Use this section to offer electrical/light options. Add as many extra lines as you need.	
4.3.1	Warning beacon, LED strobe, amber lens	\$ 180.00
4.3.2	Halogen front and rear reading and work lights	Included
4.3.3	Two additional forward facing and two additional rear facing halogen work lights	\$ 400.00
4.3.4	Two additional forward facing and two additional rear facing LED work lights	\$ 190.00
4.3.5	Lights Two additional forward facing and two additional rear facing LED work lights - c	\$ 750.00
4.3.6	Product Link PL641 - cellular (requires service subscription)	Included
4.3.7	Product Link PL631 - satellite (requires service subscription)	\$ 300.00
4.3.8	Two Additional Batteries for Cold Start	Included

4.4 TIRES/RIMS		
Use this section to offer tire/rim options.		
Add as many extra lines as you need.		
4.4.1	20.5-R25 Michelin XTLA, L2	\$ 120.00
4.4.2	20.5-R25 Titan MXL, L3	\$ (1,840.00)
4.4.3	20.5-R25 Michelin XHA2, L3	Included
4.4.4	20.5-R25 Michelin XSNQ+, L2 (factory installed)	\$ 2,060.00
4.4.5	Cost to exchange tires on new stock unit for snow tires (must also choose 5.7 or 6.8)	\$ 3,360.00
4.4.6	20.5 -R25 Brawler, Smooth	\$ 20,740.00
4.4.7	20.5 -R25 Brawler, Traction	\$ 20,020.00
4.5 HYDRAULICS		
Use this section to offer hydraulic options.		
as many extra lines as you need.		
Add		
Included		
Included		
4.5.1	Hydraulic oil cooler, heavy duty	\$ 1,580.00
4.5.2	Hydraulics, 2 valve Coupler Ready	\$ 3,010.00
4.5.3	Hydraulics, 3 valve Coupler Ready	\$ 5,750.00
4.5.4	Hydraulics, 4 valve Coupler Ready	
4.5.5	Installation of third valve on a stock unit equipped with 2 valve hydraulics	
4.6 BUCKET/ATTACHMENTS		
Add as many extra lines as you need.		
4.6.1	Caterpillar Fusion quick coupler, REQUIRES COUPLER READY, 6.2, 6.3, OR 6.4	\$ 2,700.00
4.6.2	Quick Coupler ISO, REQUIRES COUPLER READY, 6.2, 6.3, OR 6.4	\$ 3,400.00
4.6.3	General purpose bucket, 2.7 cyd. with bolt-on edge (pin-on or Fusion coupler)	\$ 5,170.00
4.6.4	General purpose bucket, 3.0 cyd. with bolt-on edge (pin-on or Fusion coupler)	\$ 5,770.00
4.6.5	General purpose bucket, 3.2 cyd. with bolt-on edge (pin-on or Fusion coupler)	\$ 6,370.00
4.6.6	General purpose bucket, 3.5 cyd. with bolt-on edge (pin-on or Fusion coupler)	\$ 6,840.00
4.6.7	General purpose bucket, 3.8 cyd. with bolt-on edge (pin-on or Fusion coupler)	\$ 7,160.00
4.6.8	Light material bucket, 4.5 cyd. with bolt-on edge (pin-on or Fusion coupler)	\$ 6,860.00
4.6.9	Light material bucket, 5.5 cyd. with bolt-on edge (pin-on or Fusion coupler)	\$ 7,930.00
4.6.10	Light material bucket, 6.5 cyd. with bolt-on edge (pin-on or Fusion coupler)	\$ 9,000.00
Attachments for Use with Fusion Coupler		
4.6.11	Multipurpose bucket, 2.7 cyd. with bolt-on edge	\$ 14,760.00
4.6.12	48" pallet forks (82" carriage), offset forks	\$ 3,070.00
4.6.13	54" pallet forks (82" carriage), offset forks	\$ 3,130.00
4.6.14	60" pallet forks (82" carriage), offset forks	\$ 3,190.00
4.6.15	60" construction forks (96" carriage)	\$ 6,180.00
4.6.16	72" construction forks (96" carriage)	\$ 6,850.00
4.6.17	Material handling arm	\$ 3,630.00
4.6.18	Caterpillar flat back hook assembly (not installed)	\$ 1,020.00
4.6.19	Caterpillar blank hook assembly (not installed)	\$ 1,740.00
4.6.20	Cost for installation of female adapter on existing attachment (requires hooks)	\$ 4,240.00
4.6.21	Adapter to allow use of IT-style work tools with Fusion coupler	\$ 2,240.00
Attachments for Use with ISO Coupler		
4.6.22	General purpose bucket, 3.2 cyd. with bolt-on edge	\$ 7,030.00
4.6.23	General purpose bucket, 3.5 cyd. with bolt-on edge	\$ 7,410.00
4.6.24	General purpose bucket, Flat floor, 4.2 cyd. with bolt-on edge	\$ 10,020.00
4.6.25	Caterpillar flat back ISO broom hook assembly (not installed)	\$ 620.00
4.6.26	Cost for installation of female adapter on existing attachment (requires hooks)	\$ 4,240.00
Falls Snow Equipment		
4.6.27	Transportation to Little Falls	\$ 900.00
4.6.28	Joystick, diverter valves, and hydraulic modifications to run snow wing	\$ 15,700.00
4.6.29	LDL-8' snow wing (requires 7.28)	\$ 15,890.00
4.6.30	LDL-9' snow wing (requires 7.28)	\$ 16,060.00
4.6.31	LDL-10' snow wing (requires 7.28)	\$ 16,390.00
4.6.32	Tip edge option	\$ 1,400.00
4.6.33	Hydraulic push bar assembly with nitrogen cushioned cylinder	\$ 2,530.00
4.6.34	PR1143 power reversible tip blade plow (11) with female adapter installed (requires 6.3 or 6.4)	\$ 10,750.00
4.6.35	PR1243 power reversible tip blade plow (12) with female adapter installed (requires 6.3 or 6.4)	\$ 11,100.00
4.6.36	PR1155/PR1255 (raise moldboard height from 43" to 65" - add to PR1143 or PR1243)	\$ 1,060.00
4.6.37	TER-11 power reversible tip blade plow (11) with female adapter installed (requires 6.3 or 6.4)	\$ 10,750.00
4.6.38	TER-12 power reversible tip blade plow (12) with female adapter installed (requires 6.3 or 6.4)	\$ 10,960.00
4.6.39	Tip edge assembly	\$ 1,200.00
4.6.40	Carbide cutting edge (per foot)	\$ 140.00
4.6.41	Falls Poly Wheel Caster System	\$ 2,210.00
4.6.42	Rubber belt deflector	\$ 350.00
4.6.43	Curb shoe (cylindrical) - each	\$ 140.00
4.6.44	Curb shoe (wrap-around) - each	\$ 170.00
4.6.45	HDR-11 heavy duty power reversible plow (11) with female adapter installed (requires 6.3 or 6.4)	\$ 13,400.00
4.6.46	HDR-12 heavy duty power reversible plow (12) with female adapter installed (requires 6.3 or 6.4)	\$ 13,830.00
4.6.47	Carbide cutting edge (per foot)	\$ 150.00
4.6.48	Rubber belt deflector	\$ 350.00
4.6.49	Moldboard shoe std. (not available with tip edge option)	Included
4.6.50	Screw-adjustable mushroom shoe assembly (set of 2)	\$ 660.00
4.6.51	Tip edge assembly	\$ 2,050.00
4.6.52	FX412 one way snow plow (12) with female adapter installed	\$ 10,190.00
4.6.53	Carbide cutting edge (per foot)	\$ 150.00
4.6.54	Rubber belt deflector	\$ 350.00
4.6.55	Heavy duty spring trip tilt bars	\$ 850.00
4.6.56	Hydraulic moldboard lift (requires additional hydraulics)	\$ 960.00
4.6.57	Steel caster wheel assemblies	\$ 1,620.00
4.6.58	Pneumatic caster wheel assemblies	\$ 1,620.00
4.6.59	Falls Fixed Poly Wheel System (2 dual)	\$ 2,530.00
4.6.60	V-80 V-plow with female adapter installed	\$ 10,780.00
4.6.61	V-90 V-plow with female adapter installed	\$ 10,980.00
4.6.62	V-100 V-plow with female adapter installed	\$ 12,900.00
4.6.63	Rubber belt deflector	\$ 350.00
4.6.64	Falls Fixed Poly Wheel System in lieu of std. shoe assy. (2 dual, 1 single)	\$ 2,630.00
4.6.65	Henke Snow Equipment:	
4.6.66	Joystick, diverter valves, and hydraulic modifications to run snow wing	\$ 15,700.00
4.6.67	REL 10 hydraulic reversible plow (10) with female adapter installed (requires 6.3 or 6.4)	\$ 21,250.00
4.6.68	REL 12 hydraulic reversible plow (12) with female adapter installed (requires 6.3 or 6.4)	\$ 21,700.00
4.6.69	REL 14 hydraulic reversible plow (14) with female adapter installed (requires 6.3 or 6.4)	\$ 22,070.00
4.6.70	Hydraulic H-Gate for REL with diverter kit	\$ 11,940.00
4.6.71	REL 12, SWL 10 Loader Plow Wing Combo installed, with swivel backplate for Fusion coupler (requires 7.65 and 6.3 or 6.4)	\$ 34,290.00
4.6.72	Mushroom shoes	\$ 710.00
4.6.73	Swivel Lockout for REL	\$ 80.00
4.6.74	SWL 10 Trip-edge Moldboard	\$ 1,430.00
4.6.75	FX-12 Folding V-Pow	\$ 22,130.00
4.6.76	11" Mushroom Shoes	\$ 740.00
4.6.77	Craig Snow Equipment:	
4.6.78	Craig Snow Plow Pkg: includes 0600 series, 12' hydraulic reversible plow with trip moldboard, 301-10 10' Snow Wing, Hydraulic Pushbar Extension, Craig Hydraulic Package	\$ 50,310.00
4.6.79	Wing hydraulic trip swivel	\$ 4,590.00
4.6.80	Wing moldboard hydraulic end gate	\$ 5,690.00
4.6.81	Tip edge option for wing or reversible plow	\$ 1,700.00
4.6.82	Moldboard wear shoes (each)	\$ 120.00
4.6.83	ACS Attachments:	
4.6.84	Pro Series 2000 male master white in kit	\$ 5,450.00
4.6.85	Pro Series 2000 female adapter (installed on existing attachment)	\$ 6,590.00
4.6.86	Series 1000 male master white in kit	\$ 7,230.00
4.6.87	Pro Series 1000 female adapter (installed on existing attachment)	\$ 6,590.00
4.6.88	Matching coupler to existing attachments may require a combo fee	\$ 1,440.00
4.6.89	General purpose bucket, 2.5 cyd with bolt-on edge and female adapter	\$ 4,690.00
4.6.90	General purpose bucket, 3.0 cyd with bolt-on edge and female adapter	\$ 5,320.00
4.6.91	48" construction duty forks	\$ 4,300.00
4.6.92	60" construction duty forks	\$ 4,460.00
4.6.93	72" construction duty forks	\$ 4,700.00
4.6.94	HitchDoc	
4.6.95	HDS9200 HitchDoc Snow Blower, 9' width, 40 GPM, (Not installed)	\$ 55,200.00

4.7 OTHER LOADER OPTIONS		
Use this section to offer front attachment options. (Please include scales/printers if available.) as many extra lines as you need.		Add
4.7.1	Logger / aggregate counterweight (adds 882 lbs - recommended for log and lumber, aggregate handling, and auto re-handling applications)	\$ 2,660.00
4.7.2	Cranicase guard	\$ 640.00
4.7.3	Powertrain guard (side)	\$ 360.00
4.7.4	Powertrain guard (lower)	\$ 920.00
4.7.5	Steering cylinder guard	\$ 490.00
4.7.6	Tilt cylinder guard	\$ 510.00
4.7.7	Hitch guard	\$ 460.00
4.7.8	Windshield guard	\$ 2,120.00
4.7.9	Drive shaft guard	\$ 410.00
4.7.10	Front light guard	\$ 250.00
4.7.11	Rear light guard	\$ 290.00
4.7.12	Standard fenders (provides black non-metallic front fenders and partial coverage rear fenders)	Included
4.7.13	Extended coverage fenders (provides yellow non-metallic front fenders and extended coverage rear fenders)	\$ 1,410.00
4.7.14	Full coverage fenders (provides yellow non-metallic front fenders and full coverage rear fenders with mud flaps on the back side of both front and rear tires)	\$ 1,770.00
4.7.15	Front deflectors (provides yellow metal front deflectors that provide protection to hitch, ladder, and cab from debris from front tires) Add for installation of extended or full coverage fenders on stock unit (must also choose 8.13 or 8.14)	\$ 320.00
4.7.16	Hyd. 2v. Coupler Ready, High Lift	\$ 1,950.00
4.7.17	Cat Production Measurement System, Field Install; requires 2.2	\$ 4,580.00
4.7.18	Printer, Cat Production Measurement System, factory install	\$ 8,600.00
4.7.19	Printer, Cat Production Measurement System, field install	\$ 8,600.00
4.7.20	Loadrite scale L3180	\$ 1,070.00
4.7.21	Loadrite printer LP950	\$ 1,280.00
4.7.22	Caterpillar Autolube (Factory Installed)	\$ 10,450.00
4.7.23	Corrosive Inhibitor - EquipCoat Spray	\$ 1,850.00
4.7.24		\$ 4,330.00
4.7.25		\$ 5,000.00
4.8 EXTENDED WARRANTY OPTIONS		
Use this section to offer performance/warranty options. Add as many extra lines as you need. (Specify years, miles or hours extended term covers.)		
4.8.1	24 Month / 1,000 Hour Powertrain	\$ 220.00
4.8.2	24 Month / 2,000 Hour Powertrain	\$ 310.00
4.8.3	36 Month / 1,000 Hour Powertrain	\$ 330.00
4.8.4	36 Month / 2,000 Hour Powertrain	\$ 360.00
4.8.5	36 Month / 3,000 Hour Powertrain	\$ 510.00
4.8.6	48 Month / 2,000 Hour Powertrain	\$ 850.00
4.8.7	48 Month / 3,000 Hour Powertrain	\$ 950.00
4.8.8	48 Month / 4,000 Hour Powertrain	\$ 1,140.00
4.8.9	60 Month / 3,000 Hour Powertrain	\$ 1,280.00
4.8.10	60 Month / 4,000 Hour Powertrain	\$ 1,400.00
4.8.11	60 Month / 5,000 Hour Powertrain	\$ 1,610.00
4.8.12	60 Month / 6,000 Hour Powertrain	\$ 2,220.00
4.8.13	60 Month / 7,000 Hour Powertrain	\$ 3,680.00
4.8.14	60 Month / 8,000 Hour Powertrain	\$ 3,840.00
4.8.15	60 Month / 9,000 Hour Powertrain	\$ 4,480.00
4.8.16	60 Month / 10,000 Hour Powertrain	\$ 5,380.00
4.8.17	72 Month / 3,000 Hour Powertrain	\$ 1,660.00
4.8.18	72 Month / 4,000 Hour Powertrain	\$ 2,000.00
4.8.19	72 Month / 5,000 Hour Powertrain	\$ 2,460.00
4.8.20	72 Month / 6,000 Hour Powertrain	\$ 3,340.00
4.8.21	72 Month / 7,000 Hour Powertrain	\$ 3,960.00
4.8.22	72 Month / 8,000 Hour Powertrain	\$ 5,090.00
4.8.23	72 Month / 9,000 Hour Powertrain	\$ 5,970.00
4.8.24	72 Month / 10,000 Hour Powertrain	\$ 6,490.00
4.8.25	84 Month / 4,000 Hour Powertrain	\$ 2,070.00
4.8.26	84 Month / 5,000 Hour Powertrain	\$ 2,540.00
4.8.27	84 Month / 6,000 Hour Powertrain	\$ 3,670.00
4.8.28	84 Month / 7,000 Hour Powertrain	\$ 4,340.00
4.8.29	84 Month / 8,000 Hour Powertrain	\$ 5,130.00
4.8.30	84 Month / 9,000 Hour Powertrain	\$ 6,040.00
4.8.31	84 Month / 10,000 Hour Powertrain	\$ 7,250.00
4.8.32	24 Month / 1,000 Hour Powertrain and Hydraulics	\$ 420.00
4.8.33	24 Month / 2,000 Hour Powertrain and Hydraulics	\$ 510.00
4.8.34	36 Month / 1,000 Hour Powertrain and Hydraulics	\$ 650.00
4.8.35	36 Month / 2,000 Hour Powertrain and Hydraulics	\$ 710.00
4.8.36	36 Month / 3,000 Hour Powertrain and Hydraulics	\$ 990.00
4.8.37	48 Month / 2,000 Hour Powertrain and Hydraulics	\$ 1,650.00
4.8.38	48 Month / 3,000 Hour Powertrain and Hydraulics	\$ 1,860.00
4.8.39	48 Month / 4,000 Hour Powertrain and Hydraulics	\$ 2,240.00
4.8.40	60 Month / 3,000 Hour Powertrain and Hydraulics	\$ 2,500.00
4.8.41	60 Month / 4,000 Hour Powertrain and Hydraulics	\$ 2,730.00
4.8.42	60 Month / 5,000 Hour Powertrain and Hydraulics	\$ 3,150.00
4.8.43	60 Month / 6,000 Hour Powertrain and Hydraulics	\$ 6,310.00
4.8.44	60 Month / 7,000 Hour Powertrain and Hydraulics	\$ 7,210.00
4.8.45	60 Month / 8,000 Hour Powertrain and Hydraulics	\$ 7,520.00
4.8.46	60 Month / 9,000 Hour Powertrain and Hydraulics	\$ 8,770.00
4.8.47	60 Month / 10,000 Hour Powertrain and Hydraulics	\$ 10,540.00
4.8.48	72 Month / 3,000 Hour Powertrain and Hydraulics	\$ 3,240.00
4.8.49	72 Month / 4,000 Hour Powertrain and Hydraulics	\$ 3,920.00
4.8.50	72 Month / 5,000 Hour Powertrain and Hydraulics	\$ 4,810.00
4.8.51	72 Month / 6,000 Hour Powertrain and Hydraulics	\$ 6,540.00
4.8.52	72 Month / 7,000 Hour Powertrain and Hydraulics	\$ 7,760.00
4.8.53	72 Month / 8,000 Hour Powertrain and Hydraulics	\$ 9,970.00
4.8.54	72 Month / 9,000 Hour Powertrain and Hydraulics	\$ 11,680.00
4.8.55	72 Month / 10,000 Hour Powertrain and Hydraulics	\$ 12,700.00
4.8.56	84 Month / 4,000 Hour Powertrain and Hydraulics	\$ 3,920.00
4.8.57	84 Month / 5,000 Hour Powertrain and Hydraulics	\$ 4,810.00
4.8.58	84 Month / 6,000 Hour Powertrain and Hydraulics	\$ 6,540.00
4.8.59	84 Month / 7,000 Hour Powertrain and Hydraulics	\$ 7,760.00
4.8.60	84 Month / 8,000 Hour Powertrain and Hydraulics	\$ 9,970.00
4.8.61	84 Month / 9,000 Hour Powertrain and Hydraulics	\$ 11,680.00
4.8.62	84 Month / 10,000 Hour Powertrain and Hydraulics	\$ 12,700.00
4.8.63	24 Month / 1,000 Hour Premier	\$ 990.00
4.8.64	24 Month / 2,000 Hour Premier	\$ 1,420.00
4.8.65	36 Month / 1,000 Hour Premier	\$ 1,530.00
4.8.66	36 Month / 2,000 Hour Premier	\$ 1,650.00
4.8.67	36 Month / 3,000 Hour Premier	\$ 2,330.00
4.8.68	48 Month / 2,000 Hour Premier	\$ 3,870.00
4.8.69	48 Month / 3,000 Hour Premier	\$ 4,360.00
4.8.70	48 Month / 4,000 Hour Premier	\$ 5,240.00
4.8.71	60 Month / 3,000 Hour Premier	\$ 6,840.00
4.8.72	60 Month / 4,000 Hour Premier	\$ 6,390.00
4.8.73	60 Month / 5,000 Hour Premier	\$ 7,380.00
4.8.74	60 Month / 6,000 Hour Premier	\$ 14,770.00
4.8.75	60 Month / 7,000 Hour Premier	\$ 16,870.00
4.8.76	60 Month / 8,000 Hour Premier	\$ 17,600.00
4.8.77	72 Month / 3,000 Hour Premier	\$ 7,590.00
4.8.78	72 Month / 4,000 Hour Premier	\$ 9,180.00
4.8.79	72 Month / 5,000 Hour Premier	\$ 11,260.00
4.8.80	72 Month / 6,000 Hour Premier	\$ 15,300.00
4.8.81	72 Month / 7,000 Hour Premier	\$ 18,160.00
4.8.82	72 Month / 8,000 Hour Premier	\$ 23,330.00
4.8.83	84 Month / 4,000 Hour Premier	\$ 9,520.00
4.8.84	84 Month / 5,000 Hour Premier	\$ 11,660.00
4.8.85	84 Month / 6,000 Hour Premier	\$ 16,830.00
4.8.86	84 Month / 7,000 Hour Premier	\$ 19,890.00
4.8.87	84 Month / 8,000 Hour Premier	\$ 23,490.00
Machine warranties. Warranty excludes wear items, tires, cutting edges, lights, brakes, batteries, and non-Cat attachments.		
One set of parts, service and operators manual		No Charge
Preventative maintenance contract (3 years/2,000 hours) Travel included within 50 miles of Zieglar location		\$4.55 per hour

4.9 DELIVERY STARTING POINT	List City, State, & Zip Code <u>Nearest Ziegler Facility</u>
	Price Per Loaded Mile: <u>\$4.50</u>
	Minimum Delivery Charge (If Applicable): <u>\$250</u>
4.10 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES (See Special Terms and Conditions)	<u>N/A</u>
4.11 NEW EQUIPMENT RENTAL PROGRAM	
If rental programs are available on the new equipment being offered, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that would be applied to the purchase price. See Solicitation Special Terms & Conditions.	
	Hourly Rental Rate: <u>\$39.00 hourly overtime rate</u>
	Weekly Rental Rate: <u>\$2,970 per week (40 hours usage)</u>
	Monthly Rental Rate: <u>\$5,930 per month (100 hours usage)</u>
	Percent (%) of Rental Fee applied to purchase price: <u>100%</u>
If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: <u>Prime Plus 3%</u>	
4.12 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM	
See Solicitation Special Terms and Conditions.	
	DEDUCT cost per Used Hour from the original Contract Price <u>\$28.00</u>
4.13 HOURLY SHOP RATE	
(Installation services may be requested on an "as needed" basis)	
	Per Hour: <u>\$138</u>
4.14 PRICE FOR ADDITIONAL MANUALS (1 of each included at no cost, per specs)	
ADDITIONAL SERVICE MANUAL	Digital <u>\$ 50.00</u>
	Paper <u>\$ 150.00</u>
ADDITIONAL PARTS MANUAL	Digital <u>\$ 50.00</u>
	Paper <u>\$ 150.00</u>
PRICE FOR ADDITIONAL OPERATIONS MANUAL	Digital <u>\$ 50.00</u>
	Paper <u>\$ 150.00</u>

Articulating Wheel Loaders

Fixed Pricing
 (Base Unit Information)
 Specification 3.0

Vendor Name:	Ziegler Inc.
Contact Person:	Chris Rice, Richard Alness
Street Address:	901 W. 94th Street
P.O. Box:	
City, State, Zip	Minneapolis, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Fax #:	952-887-5822
Email Address:	chris.rice@zieglercat.com, richard.alness@zieglercat.com

Spec. Number	Information Requested	Answer
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3.0 Articulating Wheel Loader		
Make & Model		Caterpillar 950GC
Horse Power/Engine Information		Caterpillar C7.1 ACERT / 202 Net HP
Operating Weight		41,173 lbs.
Full Turn Static Tipping Load		24,085 lbs. (38 degree angle)
Recommended Bucket Type & Size (Stuck/Heaped) (SAE)		GP bucket 3.3 cu. yd./ 4.25 cu. yd.
Is bucket included with base unit?		No
Break Out Force, bucket (SAE)		38,754 lbs.
Hinge Pin Height		13'9"
Articulation Angle		38 degrees each direction
Brake Type		Full hydraulic oil disc, completely enclosed
Transmission Type (describe features)		Powershift w/4 forward, 3 reverse, autoshift capability. overspeed protection
Differential type - Front & Rear		Open Front/Open Rear
Seat type		Spring-mechanical suspension, height adjustable, fore-aft, armrest, back and head rest adjustment. Fabric cushions.
Battery CCA		Two 12 volt, maintenance free, 1400 CCA
Tires		23.5-R25, L2, 3 pc rims
Hydraulics		Two valve, two lever, XT hose and couplings with reusable O ring face seals for leak free connection, pressure taps allow quick diagnosis of hydraulic system, 68 gpm
Bucket Controls		Pilot Controls
Alternator Size		145 amp
Starting Aid		
Road & Work Lights		Two front and two rear halogen floodlights with directional signals
Warranty Details: Months, Years, Hours, etc.		One year / unlimited hour premier warranty

Base Price: **\$189,640**

Articulating Wheel LoadersFixed Pricing - OPTIONS
Specification 4.0

Vendor Name:	Ziegler Inc.
Contact Person:	Chris Rice, Richard Alness
Street Address:	901 W. 94th Street
P.O. Box:	
City, State, Zip	Minneapolis, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Email Address:	chris.rice@zieglercat.com, richard.alness@zieglercat.com

Spec. Number	Description	Price
4.1	<u>OPERATOR STATION</u>	
4.1.1	Air conditioner, manual	Included
4.1.2	Mechanical Suspension Seat	Included
4.1.3	Air Suspension Seat	\$ 320
4.1.4	Front visor	Included
4.1.5	Sliding window	Included
4.1.6	Ride control	\$ 2,100
4.1.7	External Mirrors	Included
4.1.8	Radio/AM/FM/MP3/Bluetooth	\$ 280
4.1.9	Converter (24V to 12V/15A). No extra mounting provisions included, can be used to power a CB radio.	\$ 580
4.1.10	Secondary steering	\$ 1,840
4.1.11	Rear sun visor	\$ 70
4.2	<u>ENGINE/POWER TRAIN</u>	
4.2.1	Cold Start Package (Ether Start Aid, Jacket water heater, bypass valve)	Included
4.2.2	Axle open front/open rear	Included
4.2.3	Axle, limited slip front/open rear	\$ 1,240
4.2.4	Axle, limited slip front/limited slip rear	\$ 2,670
4.2.5	Air Inlet Precleaner, Snow RMV	\$ 230
4.2.6	Turbine pre-cleaner	\$ 450
4.2.7	Reversing Fan	\$ 450
4.3	<u>ELECTRICAL/LIGHTS</u>	
4.3.1	Lights, 5 Connectors (Inc. 4 connectors for working lights and 1 connector for beacon)	Included
4.3.2	Lights, 9 Connectors (Inc. 8 connectors for working lights and 1 connector for beacon)	\$ 70
4.3.3	Lights, Working, 4 Halogen (2 fwd facing, 2 rear facing)	Included
4.3.4	Lights, Working, 4 LED (2 fwd facing, 2 rear facing)	\$ 540
4.3.5	Lights, Working, 8 LED, 4 fwd facing, 4 rear facing, (must also choose 4.3.2)	\$ 730
4.3.6	Warning Beacon, LED Rotating, flip down	\$ 250
4.3.7	Whelan L22 strobe with blue or amber lens	\$ 500
4.3.8	Product Link PL641 (cellular based)	Included
4.4	<u>TIRES/RIMS</u>	
4.4.1	23.5 R25 Bridgestone VUT, L2	Included
4.4.2	23.5 R25 Bridgestone VJT, L3	\$ 670
4.4.3	23.5 R25 Bridgestone VSW, L2	\$ 7,700
4.4.4	23.5 R25 Michelin XSNO, L2	\$ 6,290
4.5	<u>HYDRAULICS</u>	
4.5.1	Hydraulic oil cooler	Included
4.5.2	Hydraulics, two valve	Included
4.5.3	Hydraulics, three valve	\$ 2,610
4.5.4	Joystick control 2 valve	\$ 320
4.5.5	Joystick control 3 valve (must also choose 4.5.3)	\$ 320
4.5.6	Installation of third valve on a stock unit currently equipped with 2 valve hydraulics	\$ 18,000
4.6	<u>BUCKET/ATTACHMENTS</u>	
4.6.1	Bucket, Performance GP, 4.0 cyd with bolt-on edge	\$ 8,060
4.6.2	Bucket, Performance GP 4.25 cyd with bolt-on edge	\$ 8,310
4.6.3	Bucket, Multipurpose, 3.50 cyd with bolt-on edge (Requires 3rd Valve)	\$ 19,840
4.6.4	Bucket, Waste Handler, 6.75 cyd with bolt-on edge	\$ 19,150
4.6.5	Adapters, bolt-on, set of 8 includes corner adapters and hardware	\$ 1,700
4.6.6	Tips, extra duty (8)	\$ 450

Articulating Wheel LoadersFixed Pricing - OPTIONS
Specification 4.0

4.6.7	Segments, bolt-on, for use with adapters and tips	\$	750
4.6.8	Fusion quick coupler (factory installed)	\$	5,890
4.6.9	Fusion quick coupler (field installed)	\$	8,190
4.6.10	Horizontal pin lock coupler (field installed)	\$	8,480
4.6.11	For use with Fusion coupler:		
4.6.12	Bucket, Performance GP, 4.0 cyd.with bolt-on edge	\$	9,290
4.6.13	Bucket, Performance GP, 4.5 cyd.with bolt-on edge	\$	9,860
4.6.14	Bucket, Multipurpose, 3.75 cyd with bolt-on edge (Requires 3rd valve)	\$	19,840
4.6.15	Bucket, Waste Handler, 6.75 cyd with bolt-on edge	\$	17,570
4.6.16	60" pallet forks (84" carriage)	\$	7,990
4.6.17	72" pallet forks (84" carriage)	\$	8,320
4.6.18	Material handling arm	\$	5,540
4.6.19	Caterpillar flat back hook assembly (not installed)	\$	980
4.6.20	Caterpillar blank hook assembly (not installed)	\$	1,650
4.6.21	Cost for installation of female adapter on existing attachment (requires hooks)	\$	4,070
4.6.22	For use with HPL coupler:		
4.6.23	Bucket, GP, 4.0 cyd.with bolt-on edge	\$	11,200
4.6.24	Bucket, GP, 4.25 cyd.with bolt-on edge	\$	12,400
4.6.25	Bucket, GP, 4.5 cyd.with bolt-on edge	\$	12,290
4.6.26	Bucket, Multipurpose, 3.8 cyd. with bolt-on edge, (Requires 3rd valve)	\$	22,550
4.6.27	60" pallet forks (96" carriage)	\$	9,610
4.6.28	72" pallet forks (96" carriage)	\$	10,490
4.6.29	Material handling arm	\$	5,540
4.6.30	Caterpillar flat back hook assembly (not installed)	\$	970
4.6.31	Caterpillar blank hook assembly (not installed)	\$	1,460
4.6.32	Cost for installation of female adapter on existing attachment (requires hooks)	\$	4,070
4.6.33	Falls Snow Equipment:		
4.6.34	Transportation to Little Falls	\$	950
4.6.35	Joystick, diverter valves, and hydraulic modifications to run snow wing	\$	15,700
4.6.36	LDL-8 8' snow wing	\$	15,700
4.6.37	LDL-9 9' snow wing	\$	15,870
4.6.38	LDL-10 10' snow wing	\$	16,200
4.6.39	Trip edge option	\$	1,390
4.6.40	Hydraulic push bar assembly with nitrogen cushioned cylinder (requires 3rd Valve)	\$	2,500
4.6.41	PR1143 power reversible trip blade plow (11') with female adapter installed (requires 3rd Valve)	\$	10,610
4.6.42	PR1243 power reversible trip blade plow (12') with female adapter installed (requires 3rd Valve)	\$	10,970
4.6.43	PR1155/PR1255 (raise moldboard height from 43" to 65" - add to PR1143 or PR1243)	\$	1,050
4.6.44	TER-11 power reversible trip blade plow (11') with female adapter installed (requires 3rd Valve)	\$	10,620
4.6.45	TER-12 power reversible trip blade plow (12') with female adapter installed (requires 3rd Valve)	\$	10,820
4.6.46	Trip edge assembly	\$	1,280
4.6.47	Carbide cutting edge (per foot)	\$	150
4.6.48	Steel caster wheel assemblies	\$	1,600
4.6.49	Pneumatic caster wheel assemblies	\$	1,600
4.6.50	Falls poly wheel caster system	\$	2,190
4.6.51	Rubber belt deflector	\$	350
4.6.52	Curb shoe (cylindrical) - each	\$	140
4.6.53	Curb shoe (wrap-around) - each	\$	170
4.6.54	HDR-11 heavy duty power reversible plow (11') with female adapter installed (requires 3rd Valve)	\$	13,230
4.6.55	HDR-12 heavy duty power reversible plow (12') with female adapter installed (requires 3rd Valve)	\$	13,670
4.6.56	Carbide cutting edge (per foot)	\$	150
4.6.57	Rubber belt deflector	\$	350
4.6.58	Moldboard shoe (not available with trip edge option)	Included	
4.6.59	Screw-adjustable mushroom shoe assembly (set of 2)	\$	650
4.6.60	Trip edge assembly	\$	2,020
4.6.61	FX412 one way snow plow (12') with female adapter installed	\$	10,060
4.6.62	Carbide cutting edge (per foot)	\$	150
4.6.63	Rubber belt deflector	\$	350
4.6.64	Heavy duty spring trip tilt bars	\$	840
4.6.65	Hydraulic moldboard tilt (requires additional hydraulics)	\$	850
4.6.66	Steel caster wheel assemblies	\$	1,600
4.6.67	Pneumatic caster wheel assemblies	\$	1,600
4.6.68	Falls fixed poly wheel system	\$	2,190
4.6.69	V-890 V-plow with female adapter installed	\$	10,660
4.6.70	V-90 V-plow with female adapter installed	\$	10,850
4.6.71	V-100 V-plow with female adapter installed	\$	12,740

Articulating Wheel LoadersFixed Pricing - OPTIONS
Specification 4.0

4.6.72	Rubber belt deflector	\$	350
4.6.73	Falls Fixed Poly Wheel System (2 Duals, 1 Single) in lieu of std shoe assembly	\$	2,600
4.6.74	Henke Snow Equipment:		
4.6.75	Joystick, diverter valves, and hydraulic modifications to run snow wing	\$	15,700
4.6.76	REL 10 hydraulic reversible plow (10') with female adapter installed(requires 3rd Valve)	\$	17,080
4.6.77	REL 12 hydraulic reversible plow (12') with female adapter installed (requires 3rd Valve)	\$	17,410
4.6.78	REL 14 hydraulic reversible plow (14') with female adapter installed (requires 3rd Valve)	\$	17,960
4.6.79	Hydraulic Hi-Gate for REL	\$	11,670
4.6.80	REL 12, SWL 10 Loader Plow Wing Combo installed (requires 3rd Valve)	\$	32,060
4.6.81	Mushroom shoes	\$	830
4.6.82	Trip lockout option	\$	80
4.6.83	Torsion trip wing	\$	1,520
4.6.84	Craig Snow Equipment:		
4.6.85	Joystick, diverter valves, and hydraulic modifications to run snow wing	\$	15,700
4.6.86	301-10 snow wing (10') with trip moldboard and standard joystick control (requires 3rd Valve)	\$	23,450
4.6.87	Add for 11" moldboard	\$	1,320
4.6.88	Add for 12' moldboard	\$	1,510
4.6.89	Hydraulic wing gate	\$	5,300
4.6.90	Hydraulic trip swivel	\$	4,880
4.6.91	Trip edge	\$	1,810
4.6.92	Curb shoes (each)	\$	200
4.6.93	Wear shoes (each)	\$	140
4.6.94	Carbide edges	\$	1,770
4.6.95	0673H hydraulic reversible plow (11') with female adapter installed (requires 3rd Valve)	\$	17,380
4.6.96	0674H hydraulic reversible plow (12') with female adapter installed (requires 3rd Valve)	\$	17,790
4.6.97	Rubber deflector	\$	710
4.6.98	Carbide edges	\$	1,770
4.6.99	Trip edge	\$	1,410
4.6.100	ACS Attachments:		
4.6.101	Pro Series 2000 male master	\$	10,620
4.6.102	Pro Series 2000 female adapter (installed on existing attachment)	\$	6,760
4.6.103	Series 1000 male master	\$	11,370
4.6.104	Pro Series 1000 female adapter (installed on existing attachment)	\$	6,760
4.6.105	Matching coupler to existing attachments may require a combo fee	\$	910
4.6.106	General purpose bucket, 4.0 cyd with bolt-on edge and female adapter	\$	10,400
4.6.107	General purpose bucket, 4.5 cyd with bolt-on edge and female adapter	\$	11,400
4.6.108	54" construction duty forks	\$	8,010
4.6.109	66" construction duty forks	\$	8,450
4.6.110	72" construction duty forks	\$	8,750
4.6.111	Add for non-swinging tines	\$	500

4.7 OTHER LOADER OPTIONS

4.7.1	Steel Fender Extensions	\$	190
4.7.2	Roading fenders (Provides front fenders with fender extensions and full wrap fenders)	\$	550
4.7.3	Add for installation of roading fenders to stock unit (must also choose 4.7.2)	\$	3,080
4.7.4	Tool Box	\$	190
4.7.5	Factory Installed Autolube	\$	3,530
4.7.6	Lincoln 8 L Lube System	\$	10,330
4.7.7	Loadrite scale	\$	10,330
4.7.8	Loadrite printer	\$	1,850

4.8 EXTENDED WARRANTY OPTIONS

4.8.1	24 Month / 1,000 Hour Powertrain	\$390.00
4.8.2	24 Month / 2,000 Hour Powertrain	\$560.00
4.8.3	36 Month / 1,000 Hour Powertrain	\$520.00
4.8.4	36 Month / 2,000 Hour Powertrain	\$560.00
4.8.5	36 Month / 3,000 Hour Powertrain	\$780.00
4.8.6	48 Month / 2,000 Hour Powertrain	\$1,220.00
4.8.7	48 Month / 3,000 Hour Powertrain	\$1,380.00
4.8.8	48 Month / 4,000 Hour Powertrain	\$1,650.00
4.8.9	60 Month / 3,000 Hour Powertrain	\$1,650.00
4.8.10	60 Month / 4,000 Hour Powertrain	\$1,820.00
4.8.11	60 Month / 5,000 Hour Powertrain	\$2,200.00
4.8.12	60 Month / 6,000 Hour Powertrain	\$4,280.00
4.8.13	60 Month / 7,000 Hour Powertrain	\$4,730.00

Articulating Wheel LoadersFixed Pricing - OPTIONS
Specification 4.0

4.8.14	60 Month / 8,000 Hour Powertrain	\$4,930.00
4.8.15	72 Month / 3,000 Hour Powertrain	\$2,280.00
4.8.16	72 Month / 4,000 Hour Powertrain	\$2,760.00
4.8.17	72 Month / 5,000 Hour Powertrain	\$3,560.00
4.8.18	72 Month / 6,000 Hour Powertrain	\$4,600.00
4.8.19	72 Month / 7,000 Hour Powertrain	\$5,250.00
4.8.20	72 Month / 8,000 Hour Powertrain	\$6,750.00
4.8.21	84 Month / 3,000 Hour Powertrain	\$2,690.00
4.8.22	84 Month / 4,000 Hour Powertrain	\$3,250.00
4.8.23	84 Month / 5,000 Hour Powertrain	\$4,190.00
4.8.24	84 Month / 6,000 Hour Powertrain	\$5,370.00
4.8.25	84 Month / 7,000 Hour Powertrain	\$5,930.00
4.8.26	84 Month / 8,000 Hour Powertrain	\$7,000.00
4.8.27	24 Month / 1,000 Hour Powertrain + Hydraulics + Tech	\$720.00
4.8.28	24 Month / 2,000 Hour Powertrain + Hydraulics + Tech	\$1,040.00
4.8.29	36 Month / 1,000 Hour Powertrain + Hydraulics + Tech	\$970.00
4.8.30	36 Month / 2,000 Hour Powertrain + Hydraulics + Tech	\$1,040.00
4.8.31	36 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$1,460.00
4.8.32	48 Month / 2,000 Hour Powertrain + Hydraulics + Tech	\$2,280.00
4.8.33	48 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$2,570.00
4.8.34	48 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$3,090.00
4.8.35	60 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$3,100.00
4.8.36	60 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$3,380.00
4.8.37	60 Month / 5,000 Hour Powertrain + Hydraulics + Tech	\$4,110.00
4.8.38	60 Month / 6,000 Hour Powertrain + Hydraulics + Tech	\$7,990.00
4.8.39	60 Month / 7,000 Hour Powertrain + Hydraulics + Tech	\$8,840.00
4.8.40	60 Month / 8,000 Hour Powertrain + Hydraulics + Tech	\$9,230.00
4.8.41	72 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$4,250.00
4.8.42	72 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$5,150.00
4.8.43	72 Month / 5,000 Hour Powertrain + Hydraulics + Tech	\$6,640.00
4.8.44	72 Month / 6,000 Hour Powertrain + Hydraulics + Tech	\$8,600.00
4.8.45	72 Month / 7,000 Hour Powertrain + Hydraulics + Tech	\$9,820.00
4.8.46	72 Month / 8,000 Hour Powertrain + Hydraulics + Tech	\$12,600.00
4.8.47	84 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$5,020.00
4.8.48	84 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$6,080.00
4.8.49	84 Month / 5,000 Hour Powertrain + Hydraulics + Tech	\$7,840.00
4.8.50	84 Month / 6,000 Hour Powertrain + Hydraulics + Tech	\$10,040.00
4.8.51	84 Month / 7,000 Hour Powertrain + Hydraulics + Tech	\$11,090.00
4.8.52	84 Month / 8,000 Hour Powertrain + Hydraulics + Tech	\$13,090.00
4.8.53	24 Month / 1,000 Hour Premier	\$1,130.00
4.8.54	24 Month / 2,000 Hour Premier	\$1,640.00
4.8.55	36 Month / 1,000 Hour Premier	\$1,510.00
4.8.56	36 Month / 2,000 Hour Premier	\$1,630.00
4.8.57	36 Month / 3,000 Hour Premier	\$2,300.00
4.8.58	48 Month / 2,000 Hour Premier	\$3,570.00
4.8.59	48 Month / 3,000 Hour Premier	\$4,030.00
4.8.60	48 Month / 4,000 Hour Premier	\$4,830.00
4.8.61	60 Month / 3,000 Hour Premier	\$4,850.00
4.8.62	60 Month / 4,000 Hour Premier	\$5,310.00
4.8.63	60 Month / 5,000 Hour Premier	\$6,440.00
4.8.64	60 Month / 6,000 Hour Premier	\$12,530.00
4.8.65	60 Month / 7,000 Hour Premier	\$13,860.00
4.8.66	60 Month / 8,000 Hour Premier	\$14,460.00
4.8.67	72 Month / 3,000 Hour Premier	\$6,660.00
4.8.68	72 Month / 4,000 Hour Premier	\$8,060.00
4.8.69	72 Month / 5,000 Hour Premier	\$10,400.00
4.8.70	72 Month / 6,000 Hour Premier	\$13,490.00
4.8.71	72 Month / 7,000 Hour Premier	\$15,380.00
4.8.72	72 Month / 8,000 Hour Premier	\$19,760.00
4.8.73	84 Month / 3,000 Hour Premier	\$7,880.00
4.8.74	84 Month / 4,000 Hour Premier	\$9,520.00
4.8.75	84 Month / 5,000 Hour Premier	\$12,290.00
4.8.76	84 Month / 6,000 Hour Premier	\$15,750.00
4.8.77	84 Month / 7,000 Hour Premier	\$17,380.00
4.8.78	84 Month / 8,000 Hour Premier	\$20,520.00

Articulating Wheel Loaders
 Fixed Pricing - OPTIONS
 Specification 4.0

4.8.79	\$200.00 deductible per occurrence after 1st year on premier warranties. Warranty excludes wear items, tires, cutting edges, lights, brakes, batteries, and non-Cat attachments.	
4.8.80	One set of parts, service and operators manuals	No Charge

4.9 DELIVERY STARTING POINT

4.9.1	List City, State, & Zip Code	Nearest Ziegler Facility
4.9.2	Price Per Loaded Mile:	\$4.50
4.9.3	Minimum Delivery Charge (If Applicable):	\$500

4.10 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES
 (See Special Terms and Conditions) %

4.11 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment being offered, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that would be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	N/A
Weekly Rental Rate:	\$ 3,230
Monthly Rental Rate:	\$ 9,690
Percent (%) of Rental Fee applied to purchase price:	100

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: Prime + 3%

4.12 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

4.12.1	Low Hour Wheel Loader (Subject to availability)	
4.12.2	Deduct per hour for service meter hours from 20 to 100.	\$95.00
4.12.3	Deduct per hour for service meter hours from 101-500.	\$17.00
4.12.4	Deduct per hour for service meter hours from 501 - 750.	\$15.00
4.12.5	Deduct per hour for service meter hours over 751.	\$13.00

4.13 HOURLY SHOP RATE

(Installation services may be requested on an "as needed" basis)
 Per Hour: \$ 144

4.14 PRICE FOR ADDITIONAL MANUALS (1 of each included at no cost, per specs)
ADDITIONAL SERVICE MANUAL

Digital	\$ 1,030.00
Paper	\$ 1,225.00

ADDITIONAL PARTS MANUAL

Digital	\$ 80.00
Paper	\$ 100.00

PRICE FOR ADDITIONAL OPERATIONS MANUAL

Digital	\$ 65.00
Paper	\$ 80.00

Articulating Wheel Loaders

Fixed Pricing
 (Base Unit Information)
 Specification 3.0

Vendor Name:	Ziegler Inc.
Contact Person:	Chris Rice, Richard Alness
Street Address:	901 W. 94th Street
P.O. Box:	
City, State, Zip	Minneapolis, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Fax #:	952-887-5822
Email Address:	chris.rice@zieglercat.com, richard.alness@zieglercat.com

Spec. Number	Information Requested	Answer
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3.0	Articulating Wheel Loader	
	Make & Model	Caterpillar 950M
	Horse Power/Engine Information	Caterpillar C7.1 ACERT/ 230 Net HP
	Operating Weight	42,357 lbs.
	Full Turn Static Tipping Load	25,926 lbs (40 Degree angle)
	Recommended Bucket Type & Size (Stuck/Heaped) (SAE)	Performance GP bucket 3.9 cu. yd./ 4.5 cu. yd.
	Is bucket included with base unit?	No
	Break Out Force, bucket (SAE)	38,754 lbs.
	Hinge Pin Height	13'3"
	Articulation Angle	37 degrees each direction
	Brake Type	Full hydraulic oil disc, completely enclosed, with integrated braking system
	Transmission Type (describe features)	Powershift w/5 forward, 3 reverse, autoshift capability. Externally mounted controls quick disconnects for easy machine checks, quick gear kick down button
	Differential type - Front & Rear	Manually locking front, conventional rear
	Seat type	Cat comfort with air suspension
	Battery CCA	Two 12 volt, maintenance free, 1400 CCA
	Tires	23.5-R25, L2, 3 pc rims
	Hydraulics	Two valve, two lever, XT hose and couplings with reusable O ring face seals for leak free connection, pressure taps allow quick diagnosis of hydraulic system, 90 gpm
	Bucket Controls	Low effort, electrohydraulic controls
	Alternator Size	115 amp
	Starting Aid	Engine coolant heater, ether starting aid
	Road & Work Lights	Four front and two rear halogen floodlights with directional signals
	Warranty Details: Months, Years, Hours, etc.	One year / unlimited hour premier warranty

Base Price: **248,610**

Vendor Name:	Ziegler Inc.
Contact Person:	Chris Rice, Richard Alness
Street Address:	901 W. 94th Street
P.O. Box:	
City, State, Zip	Minneapolis, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Email Address:	chris.rice@zieglercat.com, richard.alness@zieglercat.com

Spec. Number	Description	Price
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4.1	OPERATOR STATION	
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4.1.1	Air conditioner	Included
4.1.2	Resistance heated air suspension seat w/manual lumbar adjust	Included
4.1.3	Heated external mirrors	Included
4.1.4	Front visor	Included
4.1.5	Sliding window	Included
4.1.6	Ride control	Included
4.1.7	Rear vision camera	Included
4.1.8	Remote Door Opening Switch	Included
4.1.9	Forced Air Cooled/Heated Seat and leather finish	\$ 2,680
4.1.10	Radio/AM/FM/USB/MP3 Bluetooth	\$ 410
4.1.11	CB radio ready (includes adjustable mounting brackets for two radios, CB cable converter, CB antenna, and 20 amp 24V to 12V converter)	\$ 660
4.1.12	Steering, LHD Joystick (with force feedback) in lieu of steering wheel	\$ 6,820
4.1.13	Secondary steering - HMU	\$ 3,070
4.1.14	Control, aggregate auto dig	\$ 990
4.1.15	Air Inlet Precleaner, Turbine	\$ 500
4.1.16	Rear sun visor	Included
4.1.17	Rubber-mounted cab glass	\$ 3,570
4.1.18	Windows (Corrosion)	\$ -
4.1.19	Front window guard (provides a front window guard)	\$ 2,490
4.1.20	Complete window guard (Provides a full window guard)	\$ 8,540
4.1.21	Machine security system	\$ 480
4.1.22	Secondary Camera Display	\$ 1,210

4.2	ENGINE/POWER TRAIN	
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4.2.1	Engine coolant heater	Included
4.2.2	Cold Start Package (120V block heater, either aid ready, transmission and fan bypass)	Included
4.2.3	Axles Lock/Open, ED - Manual Front diff lock/open rear diff	Included
4.2.4	Axles, Auto diff F/R ED - Auto Front/Rear Diff Lock	\$ 4,410
4.2.5	Includes 3.3 Plus Axle Seal Guards	\$ 1,480
4.2.6	Includes 3.3 Plus Axle oil cooler	\$ 4,960
4.2.7	Includes 3.3 Plus Extreme temperature axle seals	\$ 1,060
4.2.8	Includes 3.4 Plus Axle Seal Guards	\$ 5,480
4.2.9	Includes 3.4 Plus Axle oil cooler	\$ 8,960
4.2.10	Remote pressure taps	Included
4.2.11	Radiator 6 Fins per inch (standard machine has 9 fins)	\$ 240
4.2.12	Radiator 6 Fin, Corrosion	\$ 2,070
4.2.13	Radiator 9 Fin, Corrosion	\$ 1,830
4.2.14	Powertrain guard	\$ 1,070
4.2.15	Hinged Powertrain guard	\$ 2,160
4.2.16	Turbine pre-cleaner	\$ 510
4.2.17	Trash turbine pre-cleaner	\$ 670
4.2.18	Variable Pitch Fan	\$ 3,600

Articulating Wheel LoadersFixed Pricing - OPTIONS
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4.3	ELECTRICAL/LIGHTS	
4.3.1	Lights, Halogen - Rooding Lights: 2 halogen forward lights (low/high beam) halogen turn signals, 2 LED	Included
4.3.2	Same as 4.1 with additional 4 halogen working lights on cab	\$ 610
4.3.3	Lights, premium LED (2 Forward halogen rooding lights with LED turn signal, 2 LED rear facing work lights in the radiator and 2 LED position stop turn lights, 8 LED working lights on cab)	\$ 2,310
4.3.4	Whelan L22 strobe with blue or amber lens	\$ 500
4.3.5	Lights, Reversing Strobe (Provides 2 reversing blue strobes)	\$ 190
4.3.6	Light, Seat Belt Warning	\$ 160
4.3.7	Light Guards	\$ 1,090
4.3.8	Product Link PL641 (cellular based)	Included
4.4	TIRES/RIMS	
4.4.1	23.5 R25 Michelin XHA2, L3	Included
4.4.2	750/65R25 Bridgestone VTS, L3	\$ 10,630.00
4.4.3	23.5 R25 Bridgestone VSW, L2	\$ 7,700.00
4.4.4	23.5 R25 Michelin XSNO, L2	\$ 4,050.00
4.5	HYDRAULICS	
4.5.1	Hydraulic oil cooler	Included
4.5.2	Hydraulics, two valve	Included
4.5.3	Hydraulics, three valve	\$ 7,130
4.5.4	Hydraulics, four valve	\$ 9,440
4.5.5	Joystick control 2 valve	Included
4.5.6	Joystick control 3 valve (must also choose 4.5.3)	\$ 1,060
4.5.7	Joystick control 4 valve (must also choose 4.5.4)	\$ 1,160
4.5.8	Installation of third valve on a stock unit currently equipped with 2 valve hydraulics	\$ 13,000
4.6	BUCKET/ATTACHMENTS	
4.6.1	Bucket, Performance GP, 4.5 cyd with bolt-on edge	\$ 10,040
4.6.2	Bucket, Performance GP 4.75 cyd with bolt-on edge	\$ 10,410
4.6.3	Bucket, Multipurpose, 3.80 cyd with bolt-on edge (Requires 3rd Valve)	\$ 19,840
4.6.4	Bucket, Waste Handler, 6.75 cyd with bolt-on rubber edge	\$ 19,330
4.6.5	Adapters, bolt-on, set of 8 includes corner adapters and hardware	\$ 530
4.6.6	Tips, extra duty (8)	\$ 450
4.6.7	Segments, bolt-on, for use with adapters and tips	\$ 750
4.6.8	Fusion quick coupler (factory installed)	\$ 6,410
4.6.9	Fusion quick coupler (field installed)	\$ 8,650
4.6.10	Horizontal pin lock coupler (field installed)	\$ 9,340
4.6.11	For use with Fusion coupler:	
4.6.12	Bucket, Performance GP, 4.5 cyd.with bolt-on edge	\$ 10,040
4.6.13	Bucket, Performance GP, 4.75 cyd.with bolt-on edge	\$ 10,410
4.6.14	Bucket, Multipurpose, 3.75 cyd with bolt-on edge (Requires 3rd valve)	\$ 19,840
4.6.15	Bucket, Waste Handler, 6.75 cyd with bolt-on edge	\$ 16,710
4.6.16	60" construction forks (96" carriage)	\$ 9,620
4.6.17	72" construction forks (96" carriage)	\$ 10,710
4.6.18	84" construction forks (96" carriage)	\$ 12,620
4.6.19	96" construction forks (96" carriage)	\$ 14,280
4.6.20	Material handling arm	\$ 5,540
4.6.21	Caterpillar flat back hook assembly (not installed)	\$ 980
4.6.22	Caterpillar blank hook assembly (not installed)	\$ 1,650
4.6.23	Cost for installation of female adapter on existing attachment (requires hooks)	\$ 4,030
4.6.24	For use with HPL coupler:	
4.6.25	Bucket, GP, 4.0 cyd.with bolt-on edge	\$ 11,020
4.6.26	Bucket, GP, 4.25 cyd.with bolt-on edge	\$ 11,370
4.6.27	Bucket, GP, 4.5 cyd.with bolt-on edge	\$ 11,260
4.6.28	Bucket, Multipurpose, 3.8 cyd. with bolt-on edge, (Requires 3rd valve)	\$ 20,320
4.6.29	60" pallet forks (96" carriage)	\$ 9,460
4.6.30	72" pallet forks (96" carriage)	\$ 10,330
4.6.31	Material handling arm	\$ 5,540
4.6.32	Caterpillar flat back hook assembly (not installed)	\$ 970
4.6.33	Caterpillar blank hook assembly (not installed)	\$ 1,460
4.6.34	Cost for installation of female adapter on existing attachment (requires hooks)	\$ 4,030
4.6.35	Falls Snow Equipment:	
4.6.36	Transportation to Little Falls	\$ 950
4.6.37	Joystick, diverter valves, and hydraulic modifications to run snow wing	\$ 15,700

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4.6.38	LDL-8 8' snow wing	\$	15,700
4.6.39	LDL-9 9' snow wing	\$	15,870
4.6.40	LDL-10 10' snow wing	\$	16,200
4.6.41	LDL-11 11' snow wing	\$	16,470
4.6.42	LDL-12 12' snow wing	\$	16,760
4.6.43	Trip edge option	\$	1,390
4.6.44	Hydraulic push bar assembly with nitrogen cushioned cylinder	\$	2,500
4.6.45	PR1143 power reversible trip blade plow (11') with female adapter installed	\$	10,610
4.6.46	PR1243 power reversible trip blade plow (12') with female adapter installed	\$	10,970
4.6.47	PR1155/PR1255 (raise moldboard height from 43" to 65" - add to PR1143 or PR1243)	\$	1,050
4.6.48	TER-11 power reversible trip blade plow (11') with female adapter installed	\$	10,620
4.6.49	TER-12 power reversible trip blade plow (12') with female adapter installed	\$	10,820
4.6.50	Trip edge assembly	\$	1,280
4.6.51	Carbide cutting edge (per foot)	\$	150
4.6.52	Steel caster wheel assemblies	\$	1,600
4.6.53	Pneumatic caster wheel assemblies	\$	1,600
4.6.54	Falls Poly Wheel Caster System	\$	2,190
4.6.55	Rubber belt deflector	\$	350
4.6.56	Curb shoe (cylindrical) - each	\$	140
4.6.57	Curb shoe (wrap-around) - each	\$	170
4.6.58	HDR-11 heavy duty power reversible plow (11') with female adapter installed	\$	13,230
4.6.59	HDR-12 heavy duty power reversible plow (12') with female adapter installed	\$	13,670
4.6.60	Carbide cutting edge (per foot)	\$	150
4.6.61	Rubber belt deflector	\$	350
4.6.62	Moldboard shoe (not available with trip edge option)	Included	
4.6.63	Screw-adjustable mushroom shoe assembly (set of 2)	\$	650
4.6.64	Trip edge assembly	\$	2,020
4.6.65	FX412 Fixed angle plow (12') with female adapter installed	\$	10,060
4.6.66	Carbide cutting edge (per foot)	\$	150
4.6.67	Rubber belt deflector	\$	350
4.6.68	Heavy duty spring trip tilt bars	\$	840
4.6.69	Hydraulic moldboard tilt (requires additional hydraulics)	\$	850
4.6.70	Steel caster wheel assemblies	\$	1,600
4.6.71	Pneumatic caster wheel assemblies	\$	1,600
4.6.72	Falls Fixed Poly Wheel System (1 Dual, 1 Single)	\$	2,190
4.6.73	V-890 V-plow with female adapter installed	\$	10,660
4.6.74	V-90 V-plow with female adapter installed	\$	10,850
4.6.75	V-100 V-plow with female adapter installed	\$	12,740
4.6.76	Rubber belt deflector	\$	350
4.6.77	Falls Fixed Poly Wheel System (2 Duals, 1 Single) in lieu of std shoe assembly	\$	2,600
4.6.78	Henke Snow Equipment:		
4.6.79	Joystick, diverter valves, and hydraulic modifications to run snow wing	\$	15,700
4.6.80	REL 10 hydraulic reversible plow (10') with female adapter installed	\$	17,080
4.6.81	REL 12 hydraulic reversible plow (12') with female adapter installed	\$	17,410
4.6.82	REL 14 hydraulic reversible plow (14') with female adapter installed	\$	17,960
4.6.83	Hydraulic Hi-Gate for REL 12 with Hydraulic Diverter Kit	\$	11,670
4.6.84	REL 12, SWL 10 Loader Plow Wing Combo installed	\$	32,060
4.6.85	Mushroom shoes	\$	830
4.6.86	Swivel Lockout for Rel	\$	80
4.6.87	SWL Trip Edge Moldboard	\$	1,520
4.6.88	Craig Snow Equipment:		
4.6.89	Joystick, diverter valves, and hydraulic modifications to run snow wing	\$	15,700
4.6.90	301-10 snow wing (10') with trip moldboard and standard joystick control	\$	23,450
4.6.91	Add for 11' moldboard	\$	1,320
4.6.92	Add for 12' moldboard	\$	1,510
4.6.93	Hydraulic wing gate	\$	5,300
4.6.94	Hydraulic trip swivel	\$	4,880
4.6.95	Trip edge	\$	1,810
4.6.96	Curb shoes (each)	\$	200
4.6.97	Wear shoes (each)	\$	140
4.6.98	Carbide edges	\$	1,770
4.6.99	0673H hydraulic reversible plow (11') with female adapter installed (For Use With Wing)	\$	17,380
4.6.100	0674H hydraulic reversible plow (12') with female adapter installed (For Use With Wing)	\$	17,790
4.6.101	Rubber deflector	\$	710
4.6.102	Carbide edges	\$	1,770

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4.6.103	Trip edge	\$	1,410
4.6.104	ACS Attachments:		
4.6.105	Pro Series 2000 male master	\$	10,620
4.6.106	Pro Series 2000 female adapter (installed on existing attachment)	\$	6,760
4.6.107	Series 1000 male master	\$	11,370
4.6.108	Pro Series 1000 female adapter (installed on existing attachment)	\$	6,760
4.6.109	Matching coupler to existing attachments may require a combo fee	\$	910
4.6.110	General purpose bucket, 4.0 cyd with bolt-on edge and female adapter	\$	10,400
4.6.111	General purpose bucket, 4.5 cyd with bolt-on edge and female adapter	\$	11,400
4.6.112	54" construction duty forks	\$	8,010
4.6.113	66" construction duty forks	\$	8,450
4.6.114	72" construction duty forks	\$	8,750
4.6.115	Add for non-swinging tines	\$	500

4.7 OTHER LOADER OPTIONS

4.7.1	Fenders, Basic +	Included	
4.7.2	Roading fenders Provide non-metallic front fenders with top extension, mud flaps and full wrap non metallic rear fenders with removable mud flaps.	\$	1,900
4.7.3	Add for installation of roading fenders to stock unit	\$	9,375
4.7.4	Fenders, narrow - narrow steel front fenders, steel rear fender extensions and heavy duty hanging steel cable steps	\$	2,080
4.7.5	Additional 1100 lbs counterweight (recommended for high lift) 1,460KG	\$	1,480
4.7.6	Cat Production Measurement Ready & Autodig Ready	Included	
4.7.7	Activate Cat Production Measurement System	\$	8,330
4.7.8	Printer, Cat Production Measurement System	\$	1,940
4.7.9	Linkage, High Lift - 20" increase in dump clearance	\$	4,660
4.7.10	Industrial Package (Includes reinforced platform, carbon cab air filter, Guards: hitch, bottom cab (skirt), front frame, cranckcase. Lift cylinder baffle, heavy duty ladder)	\$	7,070
4.7.11	Corrosion Resistant Package(Minimizes the harmful effect in highly corrosive environments, applications such as fertilizer, salt, and its derivatives.) Includes Platform; Electrical & Hyd installation, Cab air filter, Heavy duty alternator, Heavy duty switch disconnect, Silicon protection is applied on all the electric terminals, exposed connectors are treated with tube heat shrinkable, Anticorrosion vapor capsules in closed compartments. See Price list for what is recommended.	\$	4,450
4.7.12	Object Detection	\$	1,910
4.7.13	Sound Suppression Industrial - Provides steering cylinder guards for high debris applications.	\$	750
4.7.14	Wheel Chocks	\$	350
4.7.15	Oil Change System, High Speed	\$	200
4.7.16	Protection Package, Lines (Hoses treated with tube heat shrinkable and sealant silicone).	\$	3,290
4.7.17	Painting Group, Corrosion. Differentiated Painting Process.	\$	3,400
4.7.18	Guard, Tilt cylinder	\$	990
4.7.19	Guard, Hinged, Powertrain	\$	2,270
4.7.20	Auto lube	\$	4,550
4.7.21	Loadrite Scale	\$	10,245
4.7.22	Loadrite printer	\$	1,930

4.8 EXTENDED WARRANTY OPTIONS

4.8.1	24 Month / 1,000 Hour Powertrain	\$	560.00
4.8.2	24 Month / 2,000 Hour Powertrain	\$	790.00
4.8.3	36 Month / 1,000 Hour Powertrain	\$	730.00
4.8.4	36 Month / 2,000 Hour Powertrain	\$	790.00
4.8.5	36 Month / 3,000 Hour Powertrain	\$	1,110.00
4.8.6	48 Month / 2,000 Hour Powertrain	\$	1,730.00
4.8.7	48 Month / 3,000 Hour Powertrain	\$	1,960.00
4.8.8	48 Month / 4,000 Hour Powertrain	\$	2,350.00
4.8.9	60 Month / 3,000 Hour Powertrain	\$	2,360.00
4.8.10	60 Month / 4,000 Hour Powertrain	\$	2,580.00
4.8.11	60 Month / 5,000 Hour Powertrain	\$	3,120.00
4.8.12	60 Month / 6,000 Hour Powertrain	\$	6,090.00
4.8.13	60 Month / 7,000 Hour Powertrain	\$	6,720.00
4.8.14	60 Month / 8,000 Hour Powertrain	\$	7,020.00
4.8.15	72 Month / 3,000 Hour Powertrain	\$	3,240.00
4.8.16	72 Month / 4,000 Hour Powertrain	\$	3,910.00
4.8.17	72 Month / 5,000 Hour Powertrain	\$	5,050.00
4.8.18	72 Month / 6,000 Hour Powertrain	\$	6,550.00
4.8.19	72 Month / 7,000 Hour Powertrain	\$	7,460.00

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4.8.20	72 Month / 8,000 Hour Powertrain	\$	9,590.00
4.8.21	84 Month / 3,000 Hour Powertrain	\$	3,820.00
4.8.22	84 Month / 4,000 Hour Powertrain	\$	4,620.00
4.8.23	84 Month / 5,000 Hour Powertrain	\$	5,970.00
4.8.24	84 Month / 6,000 Hour Powertrain	\$	7,640.00
4.8.25	84 Month / 7,000 Hour Powertrain	\$	8,440.00
4.8.26	84 Month / 8,000 Hour Powertrain	\$	9,960.00
4.8.27	24 Month / 1,000 Hour Powertrain + Hydraulics + Tech	\$	910.00
4.8.28	24 Month / 2,000 Hour Powertrain + Hydraulics + Tech	\$	1,310.00
4.8.29	36 Month / 1,000 Hour Powertrain + Hydraulics + Tech	\$	1,200.00
4.8.30	36 Month / 2,000 Hour Powertrain + Hydraulics + Tech	\$	1,310.00
4.8.31	36 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$	1,840.00
4.8.32	48 Month / 2,000 Hour Powertrain + Hydraulics + Tech	\$	2,860.00
4.8.33	48 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$	3,230.00
4.8.34	48 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$	3,860.00
4.8.35	60 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$	3,890.00
4.8.36	60 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$	4,250.00
4.8.37	60 Month / 5,000 Hour Powertrain + Hydraulics + Tech	\$	5,160.00
4.8.38	60 Month / 6,000 Hour Powertrain + Hydraulics + Tech	\$	10,040.00
4.8.39	60 Month / 7,000 Hour Powertrain + Hydraulics + Tech	\$	11,100.00
4.8.40	60 Month / 8,000 Hour Powertrain + Hydraulics + Tech	\$	11,580.00
4.8.41	72 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$	5,330.00
4.8.42	72 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$	6,450.00
4.8.43	72 Month / 5,000 Hour Powertrain + Hydraulics + Tech	\$	8,330.00
4.8.44	72 Month / 6,000 Hour Powertrain + Hydraulics + Tech	\$	10,800.00
4.8.45	72 Month / 7,000 Hour Powertrain + Hydraulics + Tech	\$	12,320.00
4.8.46	72 Month / 8,000 Hour Powertrain + Hydraulics + Tech	\$	15,830.00
4.8.47	84 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$	6,300.00
4.8.48	84 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$	7,630.00
4.8.49	84 Month / 5,000 Hour Powertrain + Hydraulics + Tech	\$	9,840.00
4.8.50	84 Month / 6,000 Hour Powertrain + Hydraulics + Tech	\$	12,620.00
4.8.51	84 Month / 7,000 Hour Powertrain + Hydraulics + Tech	\$	13,920.00
4.8.52	84 Month / 8,000 Hour Powertrain + Hydraulics + Tech	\$	16,440.00
4.8.53	24 Month / 1,000 Hour Premier	\$	1,440.00
4.8.54	24 Month / 2,000 Hour Premier	\$	2,080.00
4.8.55	36 Month / 1,000 Hour Premier	\$	1,920.00
4.8.56	36 Month / 2,000 Hour Premier	\$	2,080.00
4.8.57	36 Month / 3,000 Hour Premier	\$	2,910.00
4.8.58	48 Month / 2,000 Hour Premier	\$	4,550.00
4.8.59	48 Month / 3,000 Hour Premier	\$	5,110.00
4.8.60	48 Month / 4,000 Hour Premier	\$	6,130.00
4.8.61	60 Month / 3,000 Hour Premier	\$	6,160.00
4.8.62	60 Month / 4,000 Hour Premier	\$	6,750.00
4.8.63	60 Month / 5,000 Hour Premier	\$	8,190.00
4.8.64	60 Month / 6,000 Hour Premier	\$	15,930.00
4.8.65	60 Month / 7,000 Hour Premier	\$	17,620.00
4.8.66	60 Month / 8,000 Hour Premier	\$	18,380.00
4.8.67	72 Month / 3,000 Hour Premier	\$	8,480.00
4.8.68	72 Month / 4,000 Hour Premier	\$	10,240.00
4.8.69	72 Month / 5,000 Hour Premier	\$	13,230.00
4.8.70	72 Month / 6,000 Hour Premier	\$	17,130.00
4.8.71	72 Month / 7,000 Hour Premier	\$	19,560.00
4.8.72	72 Month / 8,000 Hour Premier	\$	25,110.00
4.8.73	84 Month / 3,000 Hour Premier	\$	10,000.00
4.8.74	84 Month / 4,000 Hour Premier	\$	12,100.00
4.8.75	84 Month / 5,000 Hour Premier	\$	15,630.00
4.8.76	84 Month / 6,000 Hour Premier	\$	20,020.00
4.8.77	84 Month / 7,000 Hour Premier	\$	22,100.00
4.8.78	84 Month / 8,000 Hour Premier	\$	26,100.00
4.8.79	\$200.00 deductible per occurrence after 1st year on premier warranties. Warranty excludes wear items, tires, cutting edges, lights, brakes, batteries, and non-Cat attachments.		
4.8.80	One set of parts, service and operators manuals	No Charge	

4.9	<u>DELIVERY STARTING POINT</u>	
4.9.1	List City, State, & Zip Code	Nearest Ziegler Facility
4.9.2	Price Per Loaded Mile:	\$4.50
4.9.3	Minimum Delivery Charge (If Applicable):	\$500

4.10	<u>DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES</u> (See Special Terms and Conditions)	%
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4.11	<u>NEW EQUIPMENT RENTAL PROGRAM</u> If rental programs are available on the new equipment being offered, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that would be applied to the purchase price. See Solicitation Special Terms & Conditions.	
	Hourly Rental Rate:	N/A
	Weekly Rental Rate:	\$ 3,230
	Monthly Rental Rate:	\$ 9,690
	Percent (%) of Rental Fee applied to purchase price:	100

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: Prime + 3%

4.12	<u>VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM</u>	
4.12.1	Low Hour Wheel Loader (Subject to availability)	
4.12.2	Deduct per hour for service meter hours from 20 to 100.	\$95.00
4.12.3	Deduct per hour for service meter hours from 101-500.	\$17.00
4.12.4	Deduct per hour for service meter hours from 501 - 750.	\$15.00
4.12.5	Deduct per hour for service meter hours over 751.	\$13.00

4.13	<u>HOURLY SHOP RATE</u> (Installation services may be requested on an "as needed" basis)	
4.13.1	Per Hour:	\$ 144

4.14	<u>PRICE FOR ADDITIONAL MANUALS</u> (1 of each included at no cost, per specs)	
4.14.1	ADDITIONAL SERVICE MANUAL	Digital \$1,030.00 Paper \$1,225.00
4.14.2	ADDITIONAL PARTS MANUAL	Digital \$80.00 Paper \$100.00
4.14.3	PRICE FOR ADDITIONAL OPERATIONS MANUAL	Digital \$65.00 Paper \$80.00

Articulating Wheel Loaders

Fixed Pricing
 (Base Unit Information)
 Specification 3.0

Vendor Name:	Ziegler Inc.
Contact Person:	Chris Rice, Richard Alness
Street Address:	901 W. 94th Street
P.O. Box:	
City, State, Zip	Minneapolis, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Fax #:	952-887-5822
Email Address:	chris.rice@zieglercat.com, richard.alness@zieglercat.com

Spec. Number	Information Requested	Answer
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3.0 Articulating Wheel Loader		
	Make & Model	Caterpillar 962M
	Horse Power/Engine Information	Caterpillar C7.1 ACERT / 250 Net HP
	Operating Weight	45,690 lbs.
	Full Turn Static Tipping Load	26,036 lbs. (40 degree angle)
	Recommended Bucket Type & Size (Stuck/Heaped) (SAE)	Performance GP bucket 3.9 cu. yd./ 4.5 cu. yd.
	Is bucket included with base unit?	No
	Break Out Force, bucket (SAE)	38,763 lbs.
	Hinge Pin Height	13'3"
	Articulation Angle	37 degrees each direction
	Brake Type	Full hydraulic oil disc, completely enclosed, with integrated braking system
	Transmission Type (describe features)	Powershift w/5 forward, 3 reverse, autoshift capability. Externally mounted controls
	Differential type - Front & Rear	quick disconnects for easy machine checks, quick gear kick down button Manually locking front, conventional rear
	Seat type	Cat comfort with air suspension
	Battery CCA	Two 12 volt, maintenance free, 1400 CCA
	Tires	23.5-R25, L2, 3 pc rims
	Hydraulics	Two valve, two lever, XT hose and couplings with reusable O ring face seals for leak free connection, pressure taps allow quick diagnosis of hydraulic system, 90 gpm
	Bucket Controls	Low effort, electrohydraulic controls
	Alternator Size	115 amp
	Starting Aid	Engine coolant heater, ether starting aid
	Road & Work Lights	Four front and two rear halogen floodlights with directional signals
	Warranty Details: Months, Years, Hours, etc.	One year / unlimited hour premier warranty

Base Price: **251,960**

Articulating Wheel Loaders
 Fixed Pricing - OPTIONS
 Specification 4.0

Vendor Name:	Ziegler Inc.
Contact Person:	Chris Rice, Richard Alness
Street Address:	901 W. 94th Street
P.O. Box:	
City, State, Zip	Minneapolis, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Email Address:	chris.rice@zieglercat.com, richard.alness@zieglercat.com

Spec. Number	Description	Price
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4.1 OPERATOR STATION

4.1.1	Air conditioner	Included
4.1.2	Heated Air Suspension Seat	Included
4.1.3	Heated External Mirrors	Included
4.1.4	Front visor	Included
4.1.5	Sliding Window	Included
4.1.6	Ride control	Included
4.1.7	Rear vision camera	Included
4.1.8	Remote Door Opening Switch	Included
4.1.9	Cooled Seat	\$ 1,940
4.1.10	AM/FM/MP3 Radio (with Bluetooth)	\$ 400
4.1.11	CB radio ready (includes adjustable mounting brackets for two radios, CB cable converter, CB antenna, and 20 amp 24V to 12V converter)	\$ 650
4.1.12	Joystick steering (with force feedback) in lieu of steering wheel	\$ 6,690
4.1.13	Secondary steering (HMU)	\$ 3,020
4.1.14	Air Inlet Precleaner, Turbine	\$ 500
4.1.15	Front window guard (provides a front window guard)	\$ 2,440
4.1.16	Complete window guard (Provides a full window guard)	\$ 8,390
4.1.17	Rubber mounted window	\$ 3,500
4.1.18	Machine security system	\$ 480

4.2 ENGINE/POWER TRAIN

4.2.1	Engine coolant heater	Included
4.2.2	Cold Start Package (120V block heater, either aid ready, transmission and fan bypass)	Included
4.2.3	Axle Manual Front diff lock/open rear	Included
4.2.4	Auto, front and rear diff lock	\$ 4,330
4.2.5	Axle Seal Guards	\$ 1,400
4.2.6	Axle oil cooler	\$ 4,870
4.2.7	Extreme temperature axle seal, front and rear	\$ 1,040
4.2.8	Remote pressure taps	Included
4.2.9	Radiator 6 fins per inch (standard machine has 9 fins)	\$ 230
4.2.10	Radiator 9 Fin, Corrosion	\$ 1,790
4.2.11	Radiator 6 Fin, Corrosion	\$ 2,030
4.2.12	Powertrain guard	\$ 1,030
4.2.13	Hinged Powertrain Guard (Only use with Industrial Pkg.)	\$ 2,230
4.2.14	Trash turbine pre-cleaner	\$ 650
4.2.15	Variable Pitch Fan	\$ 3,530

4.3 ELECTRICAL/LIGHTS

4.3.1	Lights, Halogen (2 Forward roading lights with turn signal, 2 rear LED stop turn lights, 6 other work lights)	Included
4.3.2	Lights, Halogen (2 Forward roading lights with turn signal, 2 rear LED stop turn lights, 8 other work lights)	\$ 600
4.3.3	Lights, premium LED (2 Forward halogen roading lights with LED turn signal, 2 LED rear facing work lights in the radiator and 2 LED position stop turn lights, 8 LED working lights on cab)	\$ 2,270
4.3.4	Whelan L22 strobe with blue or amber lens	\$ 600
4.3.5	Light Guards	\$ 1,070
4.3.6	Product Link PL641 (cellular based)	Included

4.4 TIRES/RIMS

4.4.1	23.5 R25 Michelin XHA2, L3	Included
4.4.2	750/65R25 Bridgestone VTS, L3	\$ 10,970
4.4.3	23.5 R25 Bridgestone VSW, L2	\$ 4,100
4.4.4	23.5 R25 Michelin XSNO, L2	\$ 2,000

4.5 HYDRAULICS

4.5.1	Hydraulic oil cooler	Included
4.5.2	Hydraulics, two valve	Included

Articulating Wheel Loaders
 Fixed Pricing - OPTIONS
 Specification 4.0

4.5.3	Hydraulics, three valve	\$	3,680
4.5.4	Hydraulics, four valve	\$	5,950
4.5.5	Joystick control 2 valve	\$	740
4.5.6	Joystick control 3 valve (must also choose 4.5.3)	\$	1,040
4.5.7	Joystick control 4 valve (must also choose 4.5.4)	\$	1,140
4.5.8	Installation of third valve on a stock unit currently equipped with 2 valve hydraulics	\$	13,000

4.6 BUCKET/ATTACHMENTS

4.6.1	Bucket, Performance GP, 4.5 cyd with bolt-on edge	\$	10,040
4.6.2	Bucket, Performance GP 4.75 cyd with bolt-on edge	\$	10,410
4.6.3	Bucket, Multipurpose, 3.8 cyd with bolt-on edge	\$	19,840
4.6.4	Bucket, Waste Handler, 6.75 cyd with bolt-on edge	\$	15,910
4.6.5	Adapters, bolt-on, for use with bucket teeth in lieu of bolt-on edge	\$	530
4.6.6	Tips, extra duty (8)	\$	450
4.6.7	Segments, bolt-on, for use with adapters and tips	\$	750
4.6.8	Fusion quick coupler (factory installed)	\$	4,110
4.6.9	Fusion quick coupler (field installed)	\$	8,690
4.6.10	Horizontal pin lock coupler (field installed)	\$	9,500
4.6.11	For use with Fusion coupler:		
4.6.12	Bucket, Performance GP, 4.5 cyd.with bolt-on edge	\$	10,040
4.6.13	Bucket, Performance GP, 4.75 cyd.with bolt-on edge	\$	10,410
4.6.14	Bucket, Multipurpose, 3.80 cyd with bolt-on edge (Requires 3rd Valve)	\$	19,840
4.6.15	Bucket, Waste Handler, 6.75 cyd with bolt-on edge	\$	17,260
4.6.16	60" pallet forks (96" carriage)	\$	9,620
4.6.17	72" pallet forks (96" carriage)	\$	10,710
4.6.18	84" pallet forks (96" carriage)	\$	12,620
4.6.19	96" pallet forks (96" carriage)	\$	14,280
4.6.20	Material handling arm	\$	5,540
4.6.21	Caterpillar flat back hook assembly (not installed)	\$	970
4.6.22	Caterpillar blank hook assembly (not installed)	\$	1,650
4.6.23	Cost for installation of female adapter on existing attachment (requires hooks)	\$	4,030
4.6.24	For use with HPL coupler:		
4.6.25	Bucket, GP, 4.0 cyd.with bolt-on edge	\$	8,950
4.6.26	Bucket, GP, 4.25 cyd.with bolt-on edge	\$	10,150
4.6.27	Bucket, GP, 4.5 cyd.with bolt-on edge	\$	10,050
4.6.28	Bucket, Multipurpose, 3.8 cyd. with bolt-on edge	\$	19,970
4.6.29	60" pallet forks (96" carriage)	\$	9,460
4.6.30	72" pallet forks (96" carriage)	\$	10,330
4.6.31	Material handling arm	\$	5,540
4.6.32	Caterpillar flat back hook assembly (not installed)	\$	970
4.6.33	Caterpillar blank hook assembly (not installed)	\$	1,460
4.6.34	Cost for installation of female adapter on existing attachment (requires hooks)	\$	4,030
4.6.35	Falls Snow Equipment:		
4.6.36	Transportation to Little Falls	\$	900
4.6.37	Joystick, diverter valves, and hydraulic modifications to run snow wing	\$	15,700
4.6.38	LDL-8 8' snow wing (requires 4.6.37)	\$	15,700
4.6.39	LDL-9 9' snow wing (requires 4.6.37)	\$	15,870
4.6.40	LDL-10 10' snow wing (requires 4.6.37)	\$	16,200
4.6.41	LDL-11 11' snow wing (requires 4.6.37)	\$	16,470
4.6.42	LDL-12 12' snow wing (requires 4.6.37)	\$	16,760
4.6.43	Trip edge option	\$	1,390
4.6.44	Hydraulic push bar assembly with nitrogen cushioned cylinder	\$	2,500
4.6.45	PR1143 power reversible trip blade plow (11') with female adapter installed (requires 4.5.3 or 4.5.4)	\$	10,610
4.6.46	PR1243 power reversible trip blade plow (12') with female adapter installed (requires 4.5.3 or 4.5.4)	\$	10,970
4.6.47	PR1155/PR1255 (raise moldboard height from 43" to 65" - add to PR1143 or PR1243)	\$	1,050
4.6.48	TER-11 power reversible trip blade plow (11') with female adapter installed (requires 4.5.3 or 4.5.4)	\$	10,620
4.6.49	TER-12 power reversible trip blade plow (12') with female adapter installed (requires 4.5.3 or 4.5.4)	\$	10,820
4.6.50	Trip edge assembly	\$	1,280
4.6.51	Carbide cutting edge (per foot)	\$	150

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 Fixed Pricing - OPTIONS
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4.6.52	Steel caster wheel assemblies	\$	1,600
4.6.53	Pneumatic caster wheel assemblies	\$	1,600
4.6.54	Falls Poly Wheel Caster System	\$	2,190
4.6.55	Rubber belt deflector	\$	350
4.6.56	Curb shoe (cylindrical) - each	\$	140
4.6.57	Curb shoe (wrap-around) - each	\$	170
4.6.58	HDR-11 heavy duty power reversible plow (11') with female adapter installed (requires 4.5.3 or 4.5.4)	\$	13,230
4.6.59	HDR-12 heavy duty power reversible plow (12') with female adapter installed (requires 4.5.3 or 4.5.4)	\$	13,670
4.6.60	Carbide cutting edge (per foot)	\$	150
4.6.61	Rubber belt deflector	\$	350
4.6.62	Moldboard shoe (not available with trip edge option)	Included	
4.6.63	Screw-adjustable mushroom shoe assembly (set of 2)	\$	650
4.6.64	Trip edge assembly	\$	2,020
4.6.65	FX412 Fixed angle plow (12') with female adapter installed	\$	10,060
4.6.66	Carbide cutting edge (per foot)	\$	150
4.6.67	Rubber belt deflector	\$	350
4.6.68	Heavy duty spring trip tilt bars	\$	840
4.6.69	Hydraulic moldboard tilt (requires additional hydraulics)	\$	850
4.6.70	Steel caster wheel assemblies	\$	1,600
4.6.71	Pneumatic caster wheel assemblies	\$	1,600
4.6.72	Falls Fixed Poly Wheel System (1 Dual, 1 Single)	\$	2,190
4.6.73	V-890 V-plow with female adapter installed	\$	10,660
4.6.74	V-90 V-plow with female adapter installed	\$	10,850
4.6.75	V-100 V-plow with female adapter installed	\$	12,740
4.6.76	Rubber belt deflector	\$	350
4.6.77	Falls Fixed Poly Wheel System (2 Duals, 1 Single) in lieu of std shoe assembly	\$	2,600
4.6.78	Henke Snow Equipment:		
4.6.79	Joystick, diverter valves, and hydraulic modifications to run snow wing	\$	15,700
4.6.80	REL 10 hydraulic reversible plow (10') with female adapter installed	\$	17,080
4.6.81	REL 12 hydraulic reversible plow (12') with female adapter installed	\$	17,410
4.6.82	REL 14 hydraulic reversible plow (14') with female adapter installed	\$	17,960
4.6.83	Hydraulic Hi-Gate for REL	\$	11,670
4.6.84	REL 12, SWL 10 Loader Plow Wing Combo installed	\$	32,060
4.6.85	Mushroom shoes	\$	830
4.6.86	Swivel Lockout for Rel	\$	80
4.6.87	SWL Trip Edge Moldboard	\$	1,520
4.6.88	Craig Snow Equipment:		
4.6.89	Joystick, diverter valves, and hydraulic modifications to run snow wing	\$	15,700
4.6.90	301-10 snow wing (10') with trip moldboard and standard joystick control	\$	23,450
4.6.91	Add for 11" moldboard	\$	1,320
4.6.92	Add for 12' moldboard	\$	1,510
4.6.93	Hydraulic wing gate	\$	5,300
4.6.94	Hydraulic trip swivel	\$	4,880
4.6.95	Trip edge	\$	1,810
4.6.96	Curb shoes (each)	\$	200
4.6.97	Wear shoes (each)	\$	140
4.6.98	Carbide edges	\$	1,770
4.6.99	0673H hydraulic reversible plow (11') with female adapter installed (For Use with Wing)	\$	17,380
4.6.100	0674H hydraulic reversible plow (12') with female adapter installed (For Use With Wing)	\$	17,790
4.6.101	Rubber deflector	\$	710
4.6.102	Carbide edges	\$	1,770
4.6.103	Trip edge	\$	1,410
4.6.104	ACS Attachments:		
4.6.105	Pro Series 2000 male master	\$	10,620
4.6.106	Pro Series 2000 female adapter (installed on existing attachment)	\$	6,760
4.6.107	Series 1000 male master	\$	11,370
4.6.108	Pro Series 1000 female adapter (installed on existing attachment)	\$	6,760
4.6.109	Matching coupler to existing attachments may require a combo fee	\$	910
4.6.110	General purpose bucket, 4.0 cyd with bolt-on edge and female adapter	\$	10,400
4.6.111	General purpose bucket, 4.5 cyd with bolt-on edge and female adapter	\$	11,400
4.6.112	54" construction duty forks	\$	8,010
4.6.113	66" construction duty forks	\$	8,450
4.6.114	72" construction duty forks	\$	8,750
4.6.115	Add for non-swinging tines	\$	500

Articulating Wheel Loaders
 Fixed Pricing - OPTIONS
 Specification 4.0

4.7 OTHER LOADER OPTIONS		
4.7.1	Fenders, Basic +	Included
4.7.2	Roading fenders (Provides non-metallic front fenders with fender extensions and full wrap fenders)	\$ 1,870
4.7.3	Add for installation of roading fenders to stock unit (must also choose 4.7.2)	\$ 9,375
4.7.4	Fenders, Roading, Low Profile, Only for use with Tires 750/65R25 BS VTS L3	\$ 2,070
4.7.5	Aggregate Counterweight	\$ 3,190
4.7.6	CPM Payload Weighing Ready	\$ 160
4.7.7	CPM Payload Software (requires 4.7.6)	\$ 8,330
4.7.8	Printer, Cat Production Measurement System	\$ 1,940
4.7.9	Counterweight, Standard	Included
4.7.10	Industrial Package (Includes reinforced platform, carbon cab air filter, standard radiator guard, hitch guard, bottom cab guard, front frame guard, crancckcase guard, lift cylinder baffle, heavy duty ladder)	\$ 12,890
4.7.11	Corrosion Resistant Package(Minimizes effect in corrosive environments such as fertilizer, salt, and its derivatives.) Includes turbine precleaner, alternator, electric terminals. Does not include paint. .	\$ 6,890
4.7.12	Object Detection	\$ 1,880
4.7.13	Sound Suppression Industrial, (Includes steering cylinder guards)	\$ 730
4.7.14	Wheel Chocks	\$ 340
4.7.15	Oil Change System, High Speed	\$ 200
4.7.16	Protection Package, Lines (Hoses treated with tube heat shrinkable and sealant silicone).	\$ 3,230
4.7.17	Painting Group, Corrosion. Differentiated Painting Process.	\$ 3,340
4.7.18	Guard, Tilt cylinder	\$ 960
4.7.19	Auto lube	\$ 4,330
4.7.20	Autodig Software	\$ 980
4.7.21	Loadrite scale	\$ 10,245
4.7.22	Loadrite printer	\$ 1,930

4.8 EXTENDED WARRANTY OPTIONS		
4.8.1	24 Month / 1,000 Hour Powertrain	\$590
4.8.2	24 Month / 2,000 Hour Powertrain	\$850
4.8.3	36 Month / 1,000 Hour Powertrain	\$780
4.8.4	36 Month / 2,000 Hour Powertrain	\$850
4.8.5	36 Month / 3,000 Hour Powertrain	\$1,190
4.8.6	48 Month / 2,000 Hour Powertrain	\$1,850
4.8.7	48 Month / 3,000 Hour Powertrain	\$2,090
4.8.8	48 Month / 4,000 Hour Powertrain	\$2,500
4.8.9	60 Month / 3,000 Hour Powertrain	\$2,510
4.8.10	60 Month / 4,000 Hour Powertrain	\$2,750
4.8.11	60 Month / 5,000 Hour Powertrain	\$3,330
4.8.12	60 Month / 6,000 Hour Powertrain	\$6,490
4.8.13	60 Month / 7,000 Hour Powertrain	\$7,170
4.8.14	60 Month / 8,000 Hour Powertrain	\$7,480
4.8.15	72 Month / 3,000 Hour Powertrain	\$3,450
4.8.16	72 Month / 4,000 Hour Powertrain	\$4,170
4.8.17	72 Month / 5,000 Hour Powertrain	\$5,380
4.8.18	72 Month / 6,000 Hour Powertrain	\$6,970
4.8.19	72 Month / 7,000 Hour Powertrain	\$7,960
4.8.20	72 Month / 8,000 Hour Powertrain	\$10,220
4.8.21	84 Month / 3,000 Hour Powertrain	\$4,080
4.8.22	84 Month / 4,000 Hour Powertrain	\$4,920
4.8.23	84 Month / 5,000 Hour Powertrain	\$6,360
4.8.24	84 Month / 6,000 Hour Powertrain	\$8,150
4.8.25	84 Month / 7,000 Hour Powertrain	\$8,990
4.8.26	84 Month / 8,000 Hour Powertrain	\$10,620
4.8.27	24 Month / 1,000 Hour Powertrain + Hydraulics + Tech	\$970
4.8.28	24 Month / 2,000 Hour Powertrain + Hydraulics + Tech	\$1,400
4.8.29	36 Month / 1,000 Hour Powertrain + Hydraulics + Tech	\$1,300
4.8.30	36 Month / 2,000 Hour Powertrain + Hydraulics + Tech	\$1,390
4.8.31	36 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$1,970
4.8.32	48 Month / 2,000 Hour Powertrain + Hydraulics + Tech	\$3,060
4.8.33	48 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$3,450
4.8.34	48 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$4,130
4.8.35	60 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$4,150
4.8.36	60 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$4,550

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 Fixed Pricing - OPTIONS
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4.8.37	60 Month / 5,000 Hour Powertrain + Hydraulics + Tech	\$5,510
4.8.38	60 Month / 6,000 Hour Powertrain + Hydraulics + Tech	\$10,730
4.8.39	60 Month / 7,000 Hour Powertrain + Hydraulics + Tech	\$11,860
4.8.40	60 Month / 8,000 Hour Powertrain + Hydraulics + Tech	\$12,380
4.8.41	72 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$5,710
4.8.42	72 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$6,900
4.8.43	72 Month / 5,000 Hour Powertrain + Hydraulics + Tech	\$8,910
4.8.44	72 Month / 6,000 Hour Powertrain + Hydraulics + Tech	\$11,550
4.8.45	72 Month / 7,000 Hour Powertrain + Hydraulics + Tech	\$13,170
4.8.46	72 Month / 8,000 Hour Powertrain + Hydraulics + Tech	\$16,910
4.8.47	84 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$6,730
4.8.48	84 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$8,150
4.8.49	84 Month / 5,000 Hour Powertrain + Hydraulics + Tech	\$10,520
4.8.50	84 Month / 6,000 Hour Powertrain + Hydraulics + Tech	\$13,480
4.8.51	84 Month / 7,000 Hour Powertrain + Hydraulics + Tech	\$14,880
4.8.52	84 Month / 8,000 Hour Powertrain + Hydraulics + Tech	\$17,570
4.8.53	24 Month / 1,000 Hour Premier	\$1,550
4.8.54	24 Month / 2,000 Hour Premier	\$2,220
4.8.55	36 Month / 1,000 Hour Premier	\$2,050
4.8.56	36 Month / 2,000 Hour Premier	\$2,220
4.8.57	36 Month / 3,000 Hour Premier	\$3,110
4.8.58	48 Month / 2,000 Hour Premier	\$4,840
4.8.59	48 Month / 3,000 Hour Premier	\$5,450
4.8.60	48 Month / 4,000 Hour Premier	\$6,550
4.8.61	60 Month / 3,000 Hour Premier	\$6,570
4.8.62	60 Month / 4,000 Hour Premier	\$7,190
4.8.63	60 Month / 5,000 Hour Premier	\$8,730
4.8.64	60 Month / 6,000 Hour Premier	\$16,990
4.8.65	60 Month / 7,000 Hour Premier	\$18,790
4.8.66	60 Month / 8,000 Hour Premier	\$19,600
4.8.67	72 Month / 3,000 Hour Premier	\$9,040
4.8.68	72 Month / 4,000 Hour Premier	\$10,920
4.8.69	72 Month / 5,000 Hour Premier	\$14,110
4.8.70	72 Month / 6,000 Hour Premier	\$18,280
4.8.71	72 Month / 7,000 Hour Premier	\$20,860
4.8.72	72 Month / 8,000 Hour Premier	\$26,790
4.8.73	84 Month / 3,000 Hour Premier	\$10,660
4.8.74	84 Month / 4,000 Hour Premier	\$12,900
4.8.75	84 Month / 5,000 Hour Premier	\$16,660
4.8.76	84 Month / 6,000 Hour Premier	\$21,360
4.8.77	84 Month / 7,000 Hour Premier	\$23,570
4.8.78	84 Month / 8,000 Hour Premier	\$27,830
4.8.79	\$200.00 deductible per occurrence after 1st year on premier warranties. Warranty excludes wear items, tires, cutting edges, lights, brakes, batteries, and non-Cat attachments.	
4.8.80	One set of parts, service and operators manuals	No Charge

4.9 DELIVERY STARTING POINT

4.9.1	List City, State, & Zip Code	Nearest Ziegler Facility
4.9.2	Price Per Loaded Mile:	\$4.50
4.9.3	Minimum Delivery Charge (If Applicable):	\$500

4.10 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES

(See Special Terms and Conditions) _____ %

4.11 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment being offered, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that would be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	N/A
Weekly Rental Rate:	\$ 3,470
Monthly Rental Rate:	\$ 10,390
Percent (%) of Rental Fee applied to purchase price:	100

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____ Prime + 3% _____

4.12	VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM	
4.12.1	Low Hour Wheel Loader (Subject to availability)	
4.12.2	Deduct per hour for service meter hours from 20 to 100.	\$95.00
4.12.3	Deduct per hour for service meter hours from 101-500.	\$17.00
4.12.4	Deduct per hour for service meter hours from 501 - 750.	\$15.00
4.12.5	Deduct per hour for service meter hours over 751.	\$13.00
4.13	HOURLY SHOP RATE	
	(Installation services may be requested on an "as needed" basis)	
4.13.1	Per Hour:	\$ 144
4.14	PRICE FOR ADDITIONAL MANUALS (1 of each included at no cost, per specs)	
4.14.1	ADDITIONAL SERVICE MANUAL	
	Digital	\$ 1,030.00
	Paper	\$ 1,225.00
4.14.2	ADDITIONAL PARTS MANUAL	
	Digital	\$ 80.00
	Paper	\$ 100.00
4.14.3	PRICE FOR ADDITIONAL OPERATIONS MANUAL	
	Digital	\$ 65.00
	Paper	\$ 80.00

Articulating Wheel Loaders

Fixed Pricing
 (Base Unit Information)
 Specification 3.0

Vendor Name:	Ziegler Inc.
Contact Person:	Chris Rice, Richard Alness
Street Address:	901 W. 94th Street
P.O. Box:	
City, State, Zip	Minneapolis, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Fax #:	952-887-5822
Email Address:	chris.rice@zieglercat.com, richard.alness@zieglercat.com

Spec. Number	Information Requested	Answer
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3.0	Articulating Wheel Loader	
	Make & Model	Caterpillar 966M
	Horse Power/Engine Information	279 max net HP/Caterpillar C9.3 engine
	Operating Weight	51,083 lbs.
	Full Turn Static Tipping Load	32,329 lbs. (37 degree angle)
	Recommended Bucket Type & Size (Stuck/Heaped) (SAE)	Performance General Purpose 4.6 cu. yd./ 5.25 cu. yd.
	Is bucket included with base unit?	No
	Break Out Force, bucket (SAE)	38,984 lbs.
	Hinge Pin Height	13'11"
	Articulation Angle	37 degrees each direction
	Brake Type	Full hydraulic oil disc, completely enclosed, with integrated braking system
	Transmission Type (describe features)	Powershift w/4 forward, 4 reverse, autoshift capability. Externally mounted controls
	Differential type - Front & Rear	quick disconnects for easy machine checks, quick gear kick down button Conventional differentials
	Seat type	Cat comfort with air suspension
	Battery CCA	Two 12 volt, maintenance free, 1400 CCA
	Tires	23.5-R25, L2, 3 pc rims
	Hydraulics	Two valve, two lever, XT hose and couplings with reusable O ring face seals for leak free connection, pressure taps allow quick diagnosis of hydraulic system, 90 gpm
	Bucket Controls	Low effort, electrohydraulic controls
	Alternator Size	115 amp
	Starting Aid	Engine coolant heater, ether starting aid
	Road & Work Lights	Four front and two rear Halogen floodlights with directional signals
	Warranty Details: Months, Years, Hours, etc.	One year / unlimited hour premier warranty

Base Price: **343,590**

Vendor Name:	Ziegler Inc.
Contact Person:	Chris Rice, Richard Alness
Street Address:	901 W. 94th Street
P.O. Box:	
City, State, Zip	Minneapolis, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Email Address:	chris.rice@zieglercat.com, richard.alness@zieglercat.com

Spec. Number	Description	Price
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4.1 OPERATOR STATION

4.1.1	Joystick steering, speed-sensing with force feedback	Included
4.1.2	Air conditioner	Included
4.1.3	Heated air suspension seat	Included
4.1.4	Heated external mirrors	Included
4.1.5	Front visor	Included
4.1.6	Window, sliding left and right side	Included
4.1.7	Ride control	Included
4.1.8	Rear vision camera (displayed in multi-function monitor)	Included
4.1.9	Remote Door Opening Switch	Included
4.1.10	Cooled Seat	\$ 1,850
4.1.11	AM/FM/CD/MP3/Satellite Radio (with Bluetooth)	\$ 410
4.1.12	CB radio ready (includes adjustable mounting brackets for two radios, CB cable converter, CB antenna, and 20 amp 24V to 12V converter)	\$ 660
4.1.13	Low effort E/H steering wheel in lieu of joystick (1.8 rotations lock to lock)	\$ 2,560
4.1.14	Secondary steering	\$ 3,520
4.1.15	Dedicated display for rear view camera	\$ 1,200
4.1.16	HVAC pre-cleaner	\$ 470
4.1.17	Machine security system	\$ 480
4.1.18	Windows, Standard Front Guard	\$ 2,450
4.1.19	Windows, Standard, HD Guard	\$ 6,290
4.1.20	Windows Standard, Full Guard	\$ 8,400
4.1.21	Rubber mounted cab glass (front window and LH and RH doors)	\$ 3,510
4.1.22	Rubber mounted cab glass, Front Guard	\$ 5,940

4.2 ENGINE/POWER TRAIN

4.2.1	XE powertrain (CVT powertrain - only available with joystick steering)	\$ 17,740
4.2.2	Engine coolant heater	Included
4.2.3	Ether starting aid	Included
4.2.4	Manual front differential lock	Included
4.2.5	Auto front and rear differential lock	\$ 6,190
4.2.6	Axle oil cooler	\$ 4,970
4.2.7	Extreme temperature axle seal, front and rear	\$ 6,490
4.2.8	Radiator 6 fins per inch (standard machine has 9 fins)	\$ 230
4.2.9	Radiator 9 Fin, Corrosion	\$ 1,800
4.2.10	Radiator 6 Fin, Corrosion	\$ 2,030
4.2.11	Axle seal guards	\$ 6,970
4.2.12	Powertrain guard	\$ 1,080
4.2.13	Hinged powertrain guard	\$ 2,080
4.2.14	High speed oil change system	\$ 200
4.2.15	Turbine pre-cleaner	\$ 530
4.2.16	Trash turbine pre-cleaner	\$ 700
4.2.17	Variable Pitch Fan	\$ 4,090

4.3 ELECTRICAL/LIGHTS

4.3.1	Lights, Halogen- 2 forward facing road lights with turn signals, 2 rear facing, 2 LED position/stop/turn lights, 4 halogen work lights on cab	Included
4.3.2	Lights, Halogen, Premium- 2 forward facing road lights with turn signals, 2 rear facing, 2 LED position/stop/turn lights, 8 halogen work lights on cab	\$ 600
4.3.3	Lights, LED, Premium- 2 LED forward facing road lights with turn signals, 2 LED rear facing, 2 LED position/stop/turn lights, 8 LED work lights on cab	\$ 2,300
4.3.4	Whelen L22 strobe with blue or amber lens	\$ 600
4.3.5	Light Guard	\$ 1,090
4.3.6	Light, Seat Belt Warning	\$ 160
4.3.7	Product Link Cellular PLE641	Included

Articulating Wheel Loaders
 Fixed Pricing - OPTIONS
 Specification 4.0

4.4 TIRES/RIMS		
4.4.1	26.5 R25 Michelin XHA2, L3	Included
4.4.2	26.5 R25 Michelin XLDD2, L5	\$ 13,790
4.4.3	775/65R29 Bridgestone VTS, L3	\$ 9,040
4.5 HYDRAULICS		
4.5.1	Hydraulic oil cooler	Included
4.5.2	Hydraulics, two valve	Included
4.5.3	Hydraulics, three valve	\$ 4,880
4.5.4	Hydraulics, four valve	\$ 6,250
4.5.5	Joystick control 2 valve	\$ 830
4.5.6	Joystick control 3 valve	\$ 1,130
4.5.7	Joystick control 4 valve	\$ 1,130
4.5.8	Installation of additional valve (price listed is per valve) on stock unit	\$ 9,500
4.6 BUCKET/ATTACHMENTS		
4.6.1	Bucket, Performance GP, 5.0 cyd with bolt-on edge	\$ 13,280
4.6.2	Bucket, Performance GP 5.5 cyd with bolt-on edge	\$ 14,300
4.6.3	Bucket, Multipurpose, 4.0 cyd with bolt-on edge	\$ 23,010
4.6.4	Bucket, Waste Handler, 8.5 cyd with bolt-on edge	\$ 19,190
4.6.5	Adapters, bolt-on, for use with bucket teeth in lieu of bolt-on edge	\$ 2,520
4.6.6	Tips, penetration (8)	\$ 760
4.6.7	Tips, extra duty (8)	\$ 920
4.6.8	Segments, bolt-on, for use with adapters and tips	\$ 1,010
4.6.9	Fusion quick coupler (factory installed)	\$ 7,910
4.6.10	Fusion quick coupler (field installed)	\$ 10,470
4.6.11	Horizontal pin lock coupler (field installed)	\$ 10,910
4.6.12	For use with Fusion coupler:	
4.6.13	Bucket, Performance GP, 5.0 cyd.with bolt-on edge	\$ 13,720
4.6.14	Bucket, Performance GP, 5.5 cyd.with bolt-on edge	\$ 14,770
4.6.15	Bucket, Multipurpose, 4.0 cyd with bolt-on edge	\$ 23,880
4.6.16	Bucket, Waste Handler, 8.5 cyd with bolt-on edge	\$ 19,680
4.6.17	72" pallet forks (96" carriage)	\$ 10,870
4.6.18	84" pallet forks (96" carriage)	\$ 12,700
4.6.19	96" pallet forks (96" carriage)	\$ 14,490
4.6.20	Material handling arm	\$ 900
4.6.21	Caterpillar flat back hook assembly (not installed)	\$ 990
4.6.22	Caterpillar blank hook assembly (not installed)	\$ 1,500
4.6.23	Cost for installation of female adapter on existing attachment (requires hooks)	\$ 3,840
4.6.24	For use with HPL coupler:	
4.6.25	Bucket, GP, 5.0 cyd.with bolt-on edge	\$ 14,150
4.6.26	Bucket, GP, 5.5 cyd.with bolt-on edge	\$ 14,460
4.6.27	Bucket, Multipurpose, 4.0 cyd. with bolt-on edge	\$ 24,140
4.6.28	60" pallet forks	\$ 8,360
4.6.29	72" pallet forks	\$ 9,240
4.6.30	Material handling arm	\$ 5,620
4.6.31	Caterpillar flat back hook assembly (not installed)	\$ 980
4.6.32	Caterpillar blank hook assembly (not installed)	\$ 1,490
4.6.33	Cost for installation of female adapter on existing attachment (requires hooks)	\$ 3,840
4.6.34	ACS Attachments:	
4.6.35	Pro Series 2000 male master	\$ 11,590
4.6.36	Pro Series 2000 female adapter (installed on existing attachment)	\$ 6,690
4.6.37	Series 1000 male master	\$ 11,820
4.6.38	Pro Series 1000 female adapter (installed on existing attachment)	\$ 6,780
4.6.39	Matching coupler to existing attachments may require a combo fee	\$ 1,250
4.6.40	General purpose bucket, 5.0 cyd with bolt-on edge and female adapter	\$ 13,000
4.6.41	General purpose bucket, 5.5 cyd with bolt-on edge and female adapter	\$ 14,550
4.6.42	54" construction duty forks	\$ 14,140
4.6.43	72" construction duty forks	\$ 14,790
4.6.44	Add for non-swinging tines	\$ 420

Articulating Wheel LoadersFixed Pricing - OPTIONS
Specification 4.0

4.7 OTHER LOADER OPTIONS		
4.7.1	Fenders, Basic +	Included
4.7.2	Roading fenders (Provides front fenders with fender extensions and full wrap fenders)	\$ 1,980
4.7.3	Add for installation of roading fenders to stock unit	\$ 3,460
4.7.4	Fenders, narrow, front, steel, steel rear fender extensions and heavy duty hanging steel cable steps	\$ 2,050
4.7.5	Counterweight, Heavy (2300 kg)	\$ 4,380
4.7.6	Aggregate Counterweight (1600kg)	\$ 3,100
4.7.7	Cat Production Measurement Ready	\$ 160
4.7.8	Activate Cat Production Measurement System	\$ 8,330
4.7.9	Printer, Cat Production Measurement System	\$ 1,940
4.7.10	High lift arrangement	\$ 5,210
4.7.11	Industrial Package (Includes reinforced platform, carbon cab air filter, standard radiator guard, hitch guard, bottom cab guard, front frame guard, crancase guard, lift cylinder baffle, heavy duty ladder)	\$ 13,070
4.7.12	Corrosion Resistant Package(Minimizes effect in corrosive environments such as fertilizer, salt, and its derivatives.) Includes turbine precleaner, alternator, electric terminals. Does not include paint.	\$ 4,880
4.7.13	Object Detection	\$ 1,900
4.7.14	Sound Suppression Industrial, (Includes steering cylinder guards)	\$ 1,960
4.7.15	Wheel Chocks	\$ 340
4.7.16	Protection Package, Lines (Hoses treated with tube heat shrinkable and sealant silicone).	\$ 3,230
4.7.17	Painting Group, Corrosion. Differentiated Painting Process.	\$ 3,560
4.7.18	Guard, Tilt cylinder	\$ 1,090
4.7.19	Auto lube	\$ 4,330
4.7.20	Loadrite scale	\$ 10,245
4.7.21	Loadrite printer	\$ 1,850
4.8 EXTENDED WARRANTY OPTIONS		
4.8.1	24 Month / 1,000 Hour Powertrain	\$800
4.8.2	24 Month / 2,000 Hour Powertrain	\$1,150
4.8.3	36 Month / 1,000 Hour Powertrain	\$1,150
4.8.4	36 Month / 2,000 Hour Powertrain	\$1,610
4.8.5	36 Month / 3,000 Hour Powertrain	\$2,160
4.8.6	48 Month / 2,000 Hour Powertrain	\$2,520
4.8.7	48 Month / 3,000 Hour Powertrain	\$2,840
4.8.8	48 Month / 4,000 Hour Powertrain	\$3,400
4.8.9	60 Month / 3,000 Hour Powertrain	\$3,410
4.8.10	60 Month / 4,000 Hour Powertrain	\$3,740
4.8.11	60 Month / 5,000 Hour Powertrain	\$4,540
4.8.12	60 Month / 6,000 Hour Powertrain	\$8,850
4.8.13	60 Month / 7,000 Hour Powertrain	\$9,780
4.8.14	60 Month / 8,000 Hour Powertrain	\$10,200
4.8.15	70 Month / 3,000 Hour Powertrain	\$4,690
4.8.16	70 Month / 4,000 Hour Powertrain	\$5,680
4.8.17	70 Month / 5,000 Hour Powertrain	\$7,340
4.8.18	70 Month / 6,000 Hour Powertrain	\$9,510
4.8.19	70 Month / 7,000 Hour Powertrain	\$10,850
4.8.20	70 Month / 8,000 Hour Powertrain	\$13,940
4.8.21	84 Month / 4,000 Hour Powertrain	\$6,710
4.8.22	84 Month / 5,000 Hour Powertrain	\$8,670
4.8.23	84 Month / 6,000 Hour Powertrain	\$11,110
4.8.24	84 Month / 7,000 Hour Powertrain	\$12,260
4.8.25	84 Month / 8,000 Hour Powertrain	\$14,480
4.8.26	24 Month / 1,000 Hour Powertrain + Hydraulics + Tech	\$1,320
4.8.27	24 Month / 2,000 Hour Powertrain + Hydraulics + Tech	\$1,890
4.8.28	36 Month / 1,000 Hour Powertrain + Hydraulics + Tech	\$1,750
4.8.29	36 Month / 2,000 Hour Powertrain + Hydraulics + Tech	\$1,890
4.8.30	36 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$2,660
4.8.31	48 Month / 2,000 Hour Powertrain + Hydraulics + Tech	\$4,150
4.8.32	48 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$4,680
4.8.33	48 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$5,610
4.8.34	60 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$5,640
4.8.35	60 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$6,160
4.8.36	60 Month / 5,000 Hour Powertrain + Hydraulics + Tech	\$7,480
4.8.37	60 Month / 6,000 Hour Powertrain + Hydraulics + Tech	\$14,580
4.8.38	60 Month / 7,000 Hour Powertrain + Hydraulics + Tech	\$16,120

Articulating Wheel Loaders
 Fixed Pricing - OPTIONS
 Specification 4.0

4.8.39	60 Month / 8,000 Hour Powertrain + Hydraulics + Tech	\$16,810
4.8.40	72 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$7,740
4.8.41	72 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$9,360
4.8.42	72 Month / 5,000 Hour Powertrain + Hydraulics + Tech	\$12,110
4.8.43	72 Month / 6,000 Hour Powertrain + Hydraulics + Tech	\$15,680
4.8.44	72 Month / 7,000 Hour Powertrain + Hydraulics + Tech	\$17,890
4.8.45	72 Month / 8,000 Hour Powertrain + Hydraulics + Tech	\$22,980
4.8.46	84 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$11,070
4.8.47	84 Month / 5,000 Hour Powertrain + Hydraulics + Tech	\$14,290
4.8.48	84 Month / 6,000 Hour Powertrain + Hydraulics + Tech	\$18,320
4.8.49	84 Month / 7,000 Hour Powertrain + Hydraulics + Tech	\$20,210
4.8.50	84 Month / 8,000 Hour Powertrain + Hydraulics + Tech	\$23,870
4.8.51	24 Month / 1,000 Hour Premier	\$2,080
4.8.52	24 Month / 2,000 Hour Premier	\$3,000
4.8.53	36 Month / 1,000 Hour Premier	\$2,760
4.8.54	36 Month / 2,000 Hour Premier	\$2,990
4.8.55	36 Month / 3,000 Hour Premier	\$4,210
4.8.56	48 Month / 2,000 Hour Premier	\$6,560
4.8.57	48 Month / 3,000 Hour Premier	\$7,400
4.8.58	48 Month / 4,000 Hour Premier	\$8,870
4.8.59	60 Month / 3,000 Hour Premier	\$8,910
4.8.60	60 Month / 4,000 Hour Premier	\$9,750
4.8.61	60 Month / 5,000 Hour Premier	\$11,840
4.8.62	60 Month / 6,000 Hour Premier	\$23,050
4.8.63	60 Month / 7,000 Hour Premier	\$25,480
4.8.64	60 Month / 8,000 Hour Premier	\$26,590
4.8.65	70 Month / 3,000 Hour Premier	\$12,250
4.8.66	70 Month / 4,000 Hour Premier	\$14,810
4.8.67	70 Month / 5,000 Hour Premier	\$19,130
4.8.68	70 Month / 6,000 Hour Premier	\$24,790
4.8.69	70 Month / 7,000 Hour Premier	\$28,280
4.8.70	70 Month / 8,000 Hour Premier	\$36,330
4.8.71	84 Month / 4,000 Hour Premier	\$17,490
4.8.72	84 Month / 5,000 Hour Premier	\$22,600
4.8.73	84 Month / 6,000 Hour Premier	\$28,950
4.8.74	84 Month / 7,000 Hour Premier	\$31,950
4.8.75	84 Month / 8,000 Hour Premier	\$37,740
4.8.76	\$200.00 deductible per occurrence after 1st year on premier warranties. Warranty excludes wear items, tires, cutting edges, lights, brakes, batteries, and non-Cat attachments.	
4.8.77	One set of parts, service and operators manuals	No Charge

4.9 DELIVERY STARTING POINT

4.9.1	List City, State, & Zip Code	Nearest Ziegler Facility
4.9.2	Price Per Loaded Mile:	\$4.50
4.9.3	Minimum Delivery Charge (If Applicable):	\$500

4.10 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES

(See Special Terms and Conditions) %

4.11 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment being offered, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that would be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	N/A
Weekly Rental Rate:	\$ 4,630
Monthly Rental Rate:	\$ 13,890
Percent (%) of Rental Fee applied to purchase price:	100

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: Prime + 3%

4.12		<u>VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM</u>	
4.12.1	Low Hour Wheel Loader (Subject to availability)		
4.12.2	Deduct per hour for service meter hours from 20 to 100.		\$95.00
4.12.3	Deduct per hour for service meter hours from 101-500.		\$17.00
4.12.4	Deduct per hour for service meter hours from 501 - 750.		\$15.00
4.12.5	Deduct per hour for service meter hours over 751.		\$13.00
4.13		<u>HOURLY SHOP RATE</u>	
	(Installation services may be requested on an "as needed" basis)		
4.13.1		Per Hour:	\$ 144
4.14		<u>PRICE FOR ADDITIONAL MANUALS</u> (1 of each included at no cost, per specs)	
4.14.1	ADDITIONAL SERVICE MANUAL		
		Digital	\$ 1,030.00
		Paper	\$ 1,225.00
4.14.2	ADDITIONAL PARTS MANUAL		
		Digital	\$ 80.00
		Paper	\$ 100.00
4.14.3	PRICE FOR ADDITIONAL OPERATIONS MANUAL		
		Digital	\$ 65.00
		Paper	\$ 80.00

Articulating Wheel Loaders

Fixed Pricing
 (Base Unit Information)
 Specification 3.0

Vendor Name:	Ziegler Inc.
Contact Person:	Chris Rice, Richard Alness
Street Address:	901 W. 94th Street
P.O. Box:	
City, State, Zip:	Minneapolis, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Fax #:	952-887-5822
Email Address:	chris.rice@zieglercat.com, richard.alness@zieglercat.com

Spec. Number	Information Requested	Answer
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3.0	Articulating Wheel Loader	
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Make & Model	Caterpillar 972M
Horse Power/Engine Information	300 max net HP/Caterpillar C9.3 engine
Operating Weight	54,930 lbs.
Full Turn Static Tipping Load	35,563 lbs. (37 degree angle)
Recommended Bucket Type & Size (Stuck/Heaped) (SAE)	Performance General Purpose 5.25 cu. yd./ 6.0 cu. yd.
Is bucket included with base unit?	No
Break Out Force, bucket (SAE)	45,482 lbs.
Hinge Pin Height	14'8"
Articulation Angle	37 degrees each direction
Brake Type	Full hydraulic oil disc, completely enclosed, with integrated braking system
Transmission Type (describe features)	Powershift w/4 forward, 4 reverse, autoshift capability. Externally mounted controls quick disconnects for easy machine checks, quick gear kick down button
Differential type - Front & Rear	Manually locking front differential, conventional rear differential
Seat type	Cat comfort with air suspension
Battery CCA	Two 12 volt, maintenance free, 1400 CCA
Tires	23.5-R25, L2, 3 pc rims
Hydraulics	Two valve, two lever, XT hose and couplings with reusable O ring face seals for leak free connection, pressure taps allow quick diagnosis of hydraulic system, 90 gpm
Bucket Controls	Low effort, electrohydraulic controls
Alternator Size	115 amp
Starting Aid	Engine coolant heater, ether starting aid
Road & Work Lights	Four front and two rear Halogen floodlights with directional signals
Warranty Details: Months, Years, Hours, etc.	One year / unlimited hour premier warranty

Base Price: **405,300**

Articulating Wheel Loaders
 Fixed Pricing - OPTIONS
 Specification 4.0

Vendor Name:	Ziegler Inc.
Contact Person:	Chris Rice, Richard Alness
Street Address:	901 W. 94th Street
P.O. Box:	
City, State, Zip	Minneapolis, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Email Address:	chris.rice@zieglercat.com, richard.alness@zieglercat.com

Spec. Number	Description	Price
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4.1 OPERATOR STATION

4.1.1	Joystick steering, speed-sensing with force feedback	Included
4.1.2	Air conditioner	Included
4.1.3	Heated air suspension seat	Included
4.1.4	Heated external mirrors	Included
4.1.5	Front visor	Included
4.1.6	Window, sliding left and right side	Included
4.1.7	Ride control	Included
4.1.8	Rear vision camera (displayed in multi-function monitor)	Included
4.1.9	Remote Door Switch	Included
4.1.10	Cooled Seat	\$ 2,110
4.1.11	AM/FM/USB/MP3 (with Bluetooth)	\$ 460
4.1.12	CB radio ready (includes adjustable mounting brackets for two radios, CB cable converter, CB antenna, and 20 amp 24V to 12V converter)	\$ 750
4.1.13	Secondary steering	\$ 4,010
4.1.14	Low effort E/H steering wheel in lieu of joystick (1.8 rotations lock to lock)	\$ 3,000
4.1.15	Dedicated display for rear view camera	\$ 1,360
4.1.16	HVAC pre-cleaner	\$ 540
4.1.17	Machine security system	\$ 550
4.1.18	Windows, Standard Front Guard	\$ 2,790
4.1.19	Windows, Standard, HD Guard	\$ 7,170
4.1.20	Windows Standard, Full Guard	\$ 9,570
4.1.21	Rubber mounted cab glass (front window and LH and RH doors)	\$ 4,000
4.1.22	Rubber mounted cab glass, Front Guard	\$ 6,770

4.2 ENGINE/POWER TRAIN

4.2.1	XE powertrain (CVT powertrain - only available with joystick steering)	\$ 21,320
4.2.2	Engine coolant heater	Included
4.2.3	Ether starting aid	Included
4.2.4	Manual front differential lock	Included
4.2.5	Auto front and rear differential lock	\$ 7,050
4.2.6	Axle oil cooler	\$ 6,140
4.2.7	Extreme temperature axle seal, front and rear	\$ 1,270
4.2.8	Remote pressure taps	Included
4.2.9	Cooling Cores, 6FPI	\$ 270
4.2.10	Radiator 9 Fin, Corrosion	\$ 2,040
4.2.11	Radiator 6 Fin, Corrosion	\$ 2,320
4.2.12	Powertrain guard	\$ 1,230
4.2.13	Hinged powertrain guard	\$ 2,370
4.2.14	High speed oil change system	\$ 230
4.2.15	Turbine pre-cleaner	\$ 590
4.2.16	Trash turbine pre-cleaner	\$ 770
4.2.17	Fan, VPF, ANSI	\$ 4,500

4.3 ELECTRICAL/LIGHTS

4.3.1	Lights, Halogen- 2 forward facing road lights with turn signals, 2 rear facing, 2 LED position/stop/turn lights, 4 halogen work lights on cab	Included
4.3.2	Lights, Halogen, Premium- 2 forward facing road lights with turn signals, 2 rear facing, 2 LED position/stop/turn lights, 8 halogen work lights on cab	\$ 690
4.3.3	Lights, LED, Premium- 2 LED forward facing road lights with turn signals, 2 LED rear facing, 2 LED position/stop/turn lights, 8 LED work lights on cab	\$ 2,620
4.3.4	Whelen L22 strobe with blue or amber lens	\$ 600
4.3.5	Light Guard	\$ 1,240
4.3.6	Product Link Cellular PLE641	Included

4.4 TIRES/RIMS

Articulating Wheel Loaders
 Fixed Pricing - OPTIONS
 Specification 4.0

4.4.1	26.5 R25 Michelin XHA2, L3	Included	
4.4.2	26.5 R25 Michelin XLDD2, L5	\$	12,740
4.4.3	775/65R29 Bridgestone VTS, L3	\$	7,330

4.5 HYDRAULICS

4.5.1	Hydraulic oil cooler	Included	
4.5.2	Hydraulics, two valve	Included	
4.5.3	Hydraulics, three valve	\$	5,730
4.5.4	Hydraulics, four valve	\$	7,120
4.5.5	Joystick control 2 valve	\$	850
4.5.6	Joystick control 3 valve	\$	1,190
4.5.7	Joystick control 4 valve	\$	1,220
4.5.8	Installation of additional valve (price listed is per valve) on stock unit	\$	9,500

4.6 BUCKET/ATTACHMENTS

4.6.1	Bucket, Performance GP, 6.0 cyd with bolt-on edge	\$	15,700
4.6.2	Bucket, Performance GP 6.25 cyd with bolt-on edge	\$	16,700
4.6.3	Bucket, Multipurpose, 4.0 cyd with bolt-on edge	\$	24,690
4.6.4	Bucket, Waste Handler, 8.5 cyd with bolt-on edge	\$	20,570
4.6.5	Adapters, bolt-on, for use with bucket teeth in lieu of bolt-on edge	\$	2,770
4.6.6	Tips, penetration (8)	\$	520
4.6.7	Tips, extra duty (8)	\$	680
4.6.8	Tips, general duty (8)	\$	530
4.6.9	Fusion quick coupler (factory installed)	\$	8,760
4.6.10	Fusion quick coupler (field installed)	\$	11,190
4.6.11	Horizontal pin lock coupler (field installed)	\$	11,250
4.6.12	For use with Fusion coupler:		
4.6.13	Bucket, Performance GP, 5.5 cyd.with bolt-on edge	\$	15,100
4.6.14	Bucket, Performance GP, 5.75 cyd.with bolt-on edge	\$	15,960
4.6.15	Bucket, Performance GP, 6.0 cyd.with bolt-on edge	\$	17,010
4.6.16	Bucket, Multipurpose, 4.0 cyd with bolt-on edge	\$	25,590
4.6.17	Bucket, Waste Handler, 8.5 cyd with bolt-on edge	\$	20,370
4.6.18	72" pallet forks (96" carriage)	\$	11,820
4.6.19	84" pallet forks (96" carriage)	\$	13,900
4.6.20	96" pallet forks (96" carriage)	\$	15,700
4.6.21	Material handling arm	\$	6,020
4.6.22	Caterpillar flat back hook assembly (not installed)	\$	1,070
4.6.23	Caterpillar blank hook assembly (not installed)	\$	1,800
4.6.24	Cost for installation of female adapter on existing attachment (requires hooks)	\$	4,030
4.6.25	For use with HPL coupler:		
4.6.26	Bucket, GP, 5.0 cyd.with bolt-on edge	\$	16,760
4.6.27	Bucket, GP, 5.5 cyd.with bolt-on edge	\$	17,040
4.6.28	Bucket, Multipurpose, 4.0 cyd. with bolt-on edge	\$	25,590
4.6.29	60" pallet forks	\$	8,960
4.6.30	72" pallet forks	\$	9,910
4.6.31	Material handling arm	\$	6,020
4.6.32	Caterpillar flat back hook assembly (not installed)	\$	1,050
4.6.33	Caterpillar blank hook assembly (not installed)	\$	1,590
4.6.34	Cost for installation of female adapter on existing attachment (requires hooks)	\$	4,030
4.6.35	ACS Attachments:		
4.6.36	Pro Series 2000 male master	\$	11,590
4.6.37	Pro Series 2000 female adapter (installed on existing attachment)	\$	6,690
4.6.38	Series 1000 male master	\$	11,820
4.6.39	Pro Series 1000 female adapter (installed on existing attachment)	\$	6,780
4.6.40	Matching coupler to existing attachments may require a combo fee	\$	1,250
4.6.41	General purpose bucket, 5.0 cyd with bolt-on edge and female adapter	\$	13,000
4.6.42	General purpose bucket, 5.5 cyd with bolt-on edge and female adapter	\$	14,550
4.6.43	54" construction duty forks	\$	14,140
4.6.44	72" construction duty forks	\$	14,790
4.6.45	Add for non-swinging tines	\$	420

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4.7 OTHER LOADER OPTIONS		
4.7.1	Fenders, Basic +	Included
4.7.2	Roading fenders (Provides front fenders with fender extensions and full wrap fenders)	\$ 2,260
4.7.3	Add for installation of roading fenders to stock unit	\$ 2,000
4.7.4	Fenders, narrow, front, steel, steel rear fender extensions and heavy duty hanging steel cable steps	\$ 2,400
4.7.5	Aggregate Counterweight (Standard Lift L3 or L4 tires)	\$ 3,710
4.7.6	Cat Production Measurement Ready	\$ 180
4.7.7	Activate Cat Production Measurement System	\$ 8,330
4.7.8	Printer, Cat Production Measurement System	\$ 1,940
4.7.9	High lift arrangement	\$ 5,730
4.7.10	Industrial Package (Includes reinforced platform, carbon cab air filter, standard radiator guard, hitch guard, bottom cab guard, front frame guard, crancckcase guard, lift cylinder baffle, heavy duty ladder)	\$ 15,170
4.7.11	Corrosion Resistant Package(Minimizes effect in corrosive environments such as fertilizer, salt, and its derivatives.) Includes turbine precleaner, alternator, electric terminals. Does not include paint.	\$ 5,730
4.7.12	Object Detection	\$ 2,240
4.7.13	Sound Suppression Industrial, (Includes steering cylinder guards)	\$ 2,160
4.7.14	Wheel Chocks	\$ 370
4.7.15	Oil Change System, High Speed	\$ 220
4.7.16	Protection Package, Lines (Hoses treated with tube heat shrinkable and sealant silicone).	\$ 3,550
4.7.17	Painting Group, Corrosion. Differentiated Painting Process.	\$ 3,910
4.7.18	Guard, Tilt cylinder	\$ 1,190
4.7.19	Auto lube	\$ 4,930
4.7.20	Autodig Software	\$ 1,120
4.7.21	Loadrite scale	\$ 10,245
4.7.22	Loadrite printer	\$ 1,850

4.8 EXTENDED WARRANTY OPTIONS		
4.8.1	24 Month / 1,000 Hour Powertrain	\$860
4.8.2	24 Month / 2,000 Hour Powertrain	\$1,240
4.8.3	36 Month / 1,000 Hour Powertrain	\$1,140
4.8.4	36 Month / 2,000 Hour Powertrain	\$1,220
4.8.5	36 Month / 3,000 Hour Powertrain	\$1,730
4.8.6	48 Month / 2,000 Hour Powertrain	\$2,690
4.8.7	48 Month / 3,000 Hour Powertrain	\$3,040
4.8.8	48 Month / 4,000 Hour Powertrain	\$3,640
4.8.9	60 Month / 3,000 Hour Powertrain	\$3,650
4.8.10	60 Month / 4,000 Hour Powertrain	\$4,000
4.8.11	60 Month / 5,000 Hour Powertrain	\$4,860
4.8.12	60 Month / 6,000 Hour Powertrain	\$9,450
4.8.13	60 Month / 7,000 Hour Powertrain	\$10,450
4.8.14	60 Month / 8,000 Hour Powertrain	\$10,910
4.8.15	70 Month / 3,000 Hour Powertrain	\$5,020
4.8.16	70 Month / 4,000 Hour Powertrain	\$6,070
4.8.17	70 Month / 5,000 Hour Powertrain	\$7,850
4.8.18	70 Month / 6,000 Hour Powertrain	\$10,160
4.8.19	70 Month / 7,000 Hour Powertrain	\$11,600
4.8.20	70 Month / 8,000 Hour Powertrain	\$14,890
4.8.21	84 Month / 4,000 Hour Powertrain	\$7,180
4.8.22	84 Month / 5,000 Hour Powertrain	\$9,270
4.8.23	84 Month / 6,000 Hour Powertrain	\$11,870
4.8.24	84 Month / 7,000 Hour Powertrain	\$13,110
4.8.25	84 Month / 8,000 Hour Powertrain	\$15,480
4.8.26	24 Month / 1,000 Hour Powertrain + Hydraulics + Tech	\$1,410
4.8.27	24 Month / 2,000 Hour Powertrain + Hydraulics + Tech	\$2,020
4.8.28	36 Month / 1,000 Hour Powertrain + Hydraulics + Tech	\$1,870
4.8.29	36 Month / 2,000 Hour Powertrain + Hydraulics + Tech	\$2,020
4.8.30	36 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$2,850
4.8.31	48 Month / 2,000 Hour Powertrain + Hydraulics + Tech	\$4,440
4.8.32	48 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$5,000
4.8.33	48 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$6,000
4.8.34	60 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$6,020
4.8.35	60 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$6,590
4.8.36	60 Month / 5,000 Hour Powertrain + Hydraulics + Tech	\$8,000

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4.8.37	60 Month / 6,000 Hour Powertrain + Hydraulics + Tech	\$15,590
4.8.38	60 Month / 7,000 Hour Powertrain + Hydraulics + Tech	\$17,240
4.8.39	60 Month / 8,000 Hour Powertrain + Hydraulics + Tech	\$17,980
4.8.40	72 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$8,280
4.8.41	72 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$10,020
4.8.42	72 Month / 5,000 Hour Powertrain + Hydraulics + Tech	\$12,940
4.8.43	72 Month / 6,000 Hour Powertrain + Hydraulics + Tech	\$16,760
4.8.44	72 Month / 7,000 Hour Powertrain + Hydraulics + Tech	\$19,130
4.8.45	72 Month / 8,000 Hour Powertrain + Hydraulics + Tech	\$24,560
4.8.46	84 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$11,840
4.8.47	84 Month / 5,000 Hour Powertrain + Hydraulics + Tech	\$15,280
4.8.48	84 Month / 6,000 Hour Powertrain + Hydraulics + Tech	\$19,580
4.8.49	84 Month / 7,000 Hour Powertrain + Hydraulics + Tech	\$21,610
4.8.50	84 Month / 8,000 Hour Powertrain + Hydraulics + Tech	\$25,520
4.8.51	24 Month / 1,000 Hour Premier	\$2,220
4.8.52	24 Month / 2,000 Hour Premier	\$3,210
4.8.53	36 Month / 1,000 Hour Premier	\$2,960
4.8.54	36 Month / 2,000 Hour Premier	\$3,200
4.8.55	36 Month / 3,000 Hour Premier	\$4,510
4.8.56	48 Month / 2,000 Hour Premier	\$7,020
4.8.57	48 Month / 3,000 Hour Premier	\$7,920
4.8.58	48 Month / 4,000 Hour Premier	\$9,490
4.8.59	60 Month / 3,000 Hour Premier	\$9,530
4.8.60	60 Month / 4,000 Hour Premier	\$10,440
4.8.61	60 Month / 5,000 Hour Premier	\$12,670
4.8.62	60 Month / 6,000 Hour Premier	\$24,670
4.8.63	60 Month / 7,000 Hour Premier	\$27,270
4.8.64	60 Month / 8,000 Hour Premier	\$28,460
4.8.65	70 Month / 3,000 Hour Premier	\$13,110
4.8.66	70 Month / 4,000 Hour Premier	\$15,860
4.8.67	70 Month / 5,000 Hour Premier	\$20,480
4.8.68	70 Month / 6,000 Hour Premier	\$26,530
4.8.69	70 Month / 7,000 Hour Premier	\$30,270
4.8.70	70 Month / 8,000 Hour Premier	\$38,880
4.8.71	84 Month / 4,000 Hour Premier	\$18,730
4.8.72	84 Month / 5,000 Hour Premier	\$24,190
4.8.73	84 Month / 6,000 Hour Premier	\$30,990
4.8.74	84 Month / 7,000 Hour Premier	\$45,960
4.8.75	84 Month / 8,000 Hour Premier	\$40,390
4.8.76	\$200.00 deductible per occurrence after 1st year on premier warranties. Warranty excludes wear items, tires, cutting edges, lights, brakes, batteries, and non-Cat attachments.	
4.8.77	One set of parts, service and operators manuals	No Charge

4.9 DELIVERY STARTING POINT

4.9.1	List City, State, & Zip Code	Nearest Ziegler Facility
4.9.2	Price Per Loaded Mile:	\$4.50
4.9.3	Minimum Delivery Charge (If Applicable):	\$500

4.10 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES
 (See Special Terms and Conditions) %

4.11 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment being offered, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that would be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	N/A
Weekly Rental Rate:	\$ 5,020
Monthly Rental Rate:	\$ 15,060
Percent (%) of Rental Fee applied to purchase price:	100

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: Prime + 3%

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4.12	VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM	
4.12.1	Low Hour Wheel Loader (Subject to availability)	
4.12.2	Deduct per hour for service meter hours from 20 to 100.	\$95.00
4.12.3	Deduct per hour for service meter hours from 101-500.	\$17.00
4.12.4	Deduct per hour for service meter hours from 501 - 750.	\$15.00
4.12.5	Deduct per hour for service meter hours over 751.	\$13.00
4.13	HOURLY SHOP RATE	
	(Installation services may be requested on an "as needed" basis)	
4.13.1		Per Hour: \$ 144
4.14	PRICE FOR ADDITIONAL MANUALS (1 of each included at no cost, per specs)	
4.14.1	ADDITIONAL SERVICE MANUAL	
	Digital	\$ 1,030.00
	Paper	\$ 1,225.00
4.14.2	ADDITIONAL PARTS MANUAL	
	Digital	\$ 80.00
	Paper	\$ 100.00
4.14.3	PRICE FOR ADDITIONAL OPERATIONS MANUAL	
	Digital	\$ 65.00
	Paper	\$ 80.00

Articulating Wheel Loaders

Fixed Pricing
 (Base Unit Information)
 Specification 3.0

Vendor Name:	Ziegler Inc.
Contact Person:	Chris Rice, Richard Alness
Street Address:	901 W. 94th Street
P.O. Box:	
City, State, Zip:	Minneapolis, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Fax #:	952-887-5822
Email Address:	chris.rice@zieglercat.com, richard.alness@zieglercat.com

Spec. Number	Information Requested	Answer
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3.0 Articulating Wheel Loader

Make & Model	Caterpillar 980M
Horse Power/Engine Information	386 max net HP/Caterpillar C13 engine w/ACERT
Operating Weight	66,318 lbs.
Full Turn Static Tipping Load	45,834 lbs.
Recommended Bucket Type & Size (Stuck/Heaped) (SAE)	General Purpose 5.89 cu. yd. stuck/7.46 cu. yd. heaped
Is bucket included with base unit?	No
Break Out Force, bucket (SAE)	50,466 lbs.
Hinge Pin Height	14'11"
Articulation Angle	37 degrees each direction
Brake Type	Full hydraulic oil disc, completely enclosed, separate circuits front and rear
Transmission Type (describe features)	Powershift w/4 forward, 4 reverse, autoshift capability. Externally mounted controls quick disconnects for easy machine checks, quick gear kick down button
Differential type - Front & Rear	Conventional differential
Seat type	Cat Comfort seat, adjustable fore/aft position, seat back angle, lumbar support arm, arm rest angle, bottom cushion height adjustment with air suspension
Battery CCA	Two 12 volt, maintenance free, 1400 CCA
Tires	26.5 - R25 L3 3 pc rims
Hydraulics	XT hose, pressure taps, full flow filtering, completely sealed, reusable O ring face seal – 90 gpm
Bucket Controls	Electrohydraulic lift and tilt circuit
Alternator Size	150 amp
Starting Aid	Engine coolant heater and ether starting aid
Road & Work Lights	Four front and two rear Halogen floodlights with directional signals
Warranty Details: Months, Years, Hours, etc.	One year / unlimited hour premier warranty

Base Price: **509,730**

Vendor Name:	Ziegler Inc.
Contact Person:	Chris Rice, Richard Alness
Street Address:	901 W. 94th Street
P.O. Box:	
City, State, Zip	Minneapolis, MN 55420
Phone #:	952-888-4121
Toll Free #:	800-352-2812
Email Address:	chris.rice@zieglercat.com, richard.alness@zieglercat.com

Spec. Number	Description	Price
4.1	<u>OPERATOR STATION</u>	
4.1.1	Joystick steering, speed-sensing with force feedback	Included
4.1.2	Air conditioner	Included
4.1.3	Heated Air Suspension Seat	Included
4.1.4	Heated External Mirrors	Included
4.1.5	Front visor	Included
4.1.6	Window, sliding left and right side	Included
4.1.7	Ride control	Included
4.1.8	Rear vision camera	Included
4.1.9	Remote Door Switch	Included
4.1.10	Cooled Seat	\$ 2,210
4.1.11	AM/FM/MP3 Radio (with Bluetooth)	\$ 480
4.1.12	CB radio ready (includes adjustable mounting brackets for two radios, CB cable converter, CB antenna, and 20 amp 24V to 12V converter)	\$ 780
4.1.13	Secondary steering	\$ 4,740
4.1.14	Control, aggregate auto dig	\$ 1,180
4.1.15	Low effort E/H steering wheel in lieu of joystick	\$ 3,160
4.1.16	HVAC precleaner	\$ 590
4.1.17	Machine security system	\$ 570
4.1.18	Dedicated display for rear view camera	\$ 1,430
4.1.19	Front Window Guard	\$ 2,910
4.1.20	Heavy Duty Front Window Guard	\$ 7,470
4.1.21	Full Window Guard	\$ 9,980
4.1.22	Rubber mounted front window	\$ 4,250
4.2	<u>ENGINE/POWER TRAIN</u>	
4.2.1	Engine coolant heater	Included
4.2.2	Ether starting aid	Included
4.2.3	Open front and open rear differential	Included
4.2.4	Limited slip front and rear differential	\$ 6,870
4.2.5	Axle oil cooler ready	\$ 1,190
4.2.6	Heavy Duty Transmission	\$ 7,020
4.2.7	Axle oil cooler	\$ 6,780
4.2.8	Extreme temperature axle seal, front and rear	\$ 1,460
4.2.9	Remote pressure taps	Included
4.2.10	Cooling Cores, 6 FPI	\$ 280
4.2.11	Turbine pre-cleaner	\$ 590
4.2.12	Trash turbine pre-cleaner	\$ 780
4.2.13	High speed oil change system	\$ 240
4.2.14	Variable Pitch Fan	\$ 5,470
4.3	<u>ELECTRICAL/LIGHTS</u>	
4.3.1	Lights, Halogen- 2 forward facing road lights with turn signals, 2 rear facing, 2 LED position/stop/turn lights, 4 halogen work lights on cab	Included
4.3.2	Lights, Halogen, Premium- 2 forward facing road lights with turn signals, 2 rear facing, 2 LED position/stop/turn lights, 8 halogen work lights on cab	\$ 720
4.3.3	Lights, LED, Premium- 2 LED forward facing road lights with turn signals, 2 LED rear facing, 2 LED position/stop/turn lights, 8 LED work lights on cab	\$ 2,730
4.3.4	Whelan strobe light, blue or amber	\$ 600
4.3.5	Light Guard	\$ 1,300
4.3.6	Product Link Cellular PLE641	Included

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4.4	<u>TIRES/RIMS</u>	
4.4.1	29.5 R25 Bridgestone VJT, L3	Included
4.4.2	29.5 R25 Michelin XHA2, L3	\$ 1,700
4.4.3	875/65R29 Bridgeston BS VTS L3	\$ 170
4.4.4	29.5 R25 Bridgestone VSNT, L4	\$ 3,110
4.4.5	29.5 R25 Bridgestone VSDL, L5	\$ 11,530
4.5	<u>HYDRAULICS</u>	
4.5.1	Hydraulic oil cooler	Included
4.5.2	Hydraulics, two valve	Included
4.5.3	Hydraulics, three valve	\$ 4,590
4.5.4	Joystick control 2 valve	\$ 890
4.5.5	Joystick control 3 valve	\$ 1,250
4.5.6	Installation of additional valve (price listed is per valve) on stock unit	\$ 9,500
4.6	<u>BUCKET/ATTACHMENTS</u>	
4.6.1	Bucket, Performance GP, 7.0 cyd with bolt-on edge	\$ 19,760
4.6.2	Bucket, Performance GP, 7.5 cyd with bolt-on edge (requires 1,500 lbs of additional counterweight)	\$ 20,980
4.6.3	Bucket, Performance GP, 7.85 cyd with bolt-on edge (requires 1,500 lbs of additional counterweight)	\$ 22,210
4.6.4	Bucket, waste handling, 14 cyd with bolt-on edge	\$ 36,090
4.6.5	Bucket, coal, 10.75 cyd with bolt-on edge	\$ 30,650
4.6.6	Quick Coupler, Fusion (field installed)	\$ 17,190
4.6.7	Horizontal pin lock coupler	\$ 17,190
4.6.8	For use with Fusion coupler:	
4.6.9	BUCKET-GP, 134" 7.00YD3	\$ 18,790
4.6.10	BUCKET-GP, 134" 7.50YD3	\$ 19,980
4.6.11	FORK, CONSTRUCTION 72", (108" carriage)	\$ 18,450
4.6.12	FORK, CONSTRUCTION 84", (108" carriage)	\$ 19,630
4.6.13	FORK, CONSTRUCTION 96", (108" carriage)	\$ 21,180
4.6.14	Caterpillar flat back hook assembly (not installed)	\$ 910
4.6.15	Caterpillar blank hook assembly (not installed)	\$ 1,540
4.6.16	Cost for installation of female adapter on existing attachment (requires hooks)	\$ 4,170
4.6.17	For use with HPL coupler:	
4.6.18	72" pallet forks	\$ 15,750
4.6.19	84" pallet forks	\$ 16,620
4.6.20	96" pallet forks	\$ 17,170
4.6.21	Blank hooks	\$ 3,390
4.6.22	Flat back hooks	\$ 2,220
4.6.23	Cost for installation of female adapter on existing attachment (requires hooks)	\$ 4,180
4.6.24	ACS Attachments:	
4.6.25	Series 1000 male master	\$ 14,680
4.6.26	Pro Series 1000 female adapter (installed on existing attachment)	\$ 7,820
4.6.27	Matching coupler to existing attachments may require a combo fee	\$ 1,250
4.6.28	General purpose bucket, 7.0 cyd with bolt-on edge and female adapter	\$ 21,100
4.6.29	General purpose bucket, 7.5 cyd with bolt-on edge and female adapter	\$ 22,450
4.7	<u>OTHER LOADER OPTIONS</u>	
4.7.1	Front fenders with mud-flap, rear fenders with extensions	Included
4.7.2	Narrow steel front fenders	\$ 2,860
4.7.3	Roading fenders	\$ 2,360
4.7.4	Cat Measurement App (allows on the go weighing of bucket payload)	\$ 8,330
4.7.5	Printer, payload control system	\$ 1,890
4.7.6	High lift arrangement (2 valve)	\$ 9,100
4.7.7	Industrial Package (Reinforced platforms with additional tire clearance, electrical and Hydraulic installation, carbon cab air filter, radiator grill, guards: crankcase, hitch, cab bottom, front frame, tilt cylinders, lights, steel implement valve cover, heavy duty ladder)	\$ 31,360
4.7.8	Auto lube	\$ 5,570
4.7.9	Aggregate counterweight	\$ 4,770
4.7.10	Crankcase Guard	\$ 830
4.7.11	Powertrain Guard	\$ 1,500
4.7.12	Hinged Powertrain Guard	\$ 2,890
4.7.13	Loadrite scale	\$ 9,900
4.7.14	Loadrite printer	\$ 1,850

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4.8 EXTENDED WARRANTY OPTIONS		
4.8.1	24 Month / 1,000 Hour Powertrain	\$1,010
4.8.2	24 Month / 2,000 Hour Powertrain	\$1,460
4.8.3	36 Month / 1,000 Hour Powertrain	\$1,340
4.8.4	36 Month / 2,000 Hour Powertrain	\$1,460
4.8.5	36 Month / 3,000 Hour Powertrain	\$2,050
4.8.6	48 Month / 2,000 Hour Powertrain	\$3,190
4.8.7	48 Month / 3,000 Hour Powertrain	\$3,600
4.8.8	48 Month / 4,000 Hour Powertrain	\$3,140
4.8.9	60 Month / 3,000 Hour Powertrain	\$4,330
4.8.10	60 Month / 4,000 Hour Powertrain	\$4,740
4.8.11	60 Month / 5,000 Hour Powertrain	\$5,750
4.8.12	60 Month / 6,000 Hour Powertrain	\$11,200
4.8.13	60 Month / 7,000 Hour Powertrain	\$12,390
4.8.14	60 Month / 8,000 Hour Powertrain	\$12,930
4.8.15	70 Month / 3,000 Hour Powertrain	\$5,950
4.8.16	70 Month / 4,000 Hour Powertrain	\$7,200
4.8.17	70 Month / 5,000 Hour Powertrain	\$9,310
4.8.18	70 Month / 6,000 Hour Powertrain	\$12,050
4.8.19	70 Month / 7,000 Hour Powertrain	\$13,750
4.8.20	70 Month / 8,000 Hour Powertrain	\$17,660
4.8.21	84 Month / 4,000 Hour Powertrain	\$8,510
4.8.22	84 Month / 5,000 Hour Powertrain	\$10,990
4.8.23	84 Month / 6,000 Hour Powertrain	\$14,080
4.8.24	84 Month / 7,000 Hour Powertrain	\$15,540
4.8.25	84 Month / 8,000 Hour Powertrain	\$18,350
4.8.26	24 Month / 1,000 Hour Powertrain + Hydraulics + Tech	\$1,670
4.8.27	24 Month / 2,000 Hour Powertrain + Hydraulics + Tech	\$2,410
4.8.28	36 Month / 1,000 Hour Powertrain + Hydraulics + Tech	\$2,220
4.8.29	36 Month / 2,000 Hour Powertrain + Hydraulics + Tech	\$2,400
4.8.30	36 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$3,380
4.8.31	48 Month / 2,000 Hour Powertrain + Hydraulics + Tech	\$5,270
4.8.32	48 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$5,940
4.8.33	48 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$7,130
4.8.34	60 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$7,150
4.8.35	60 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$7,820
4.8.36	60 Month / 5,000 Hour Powertrain + Hydraulics + Tech	\$9,510
4.8.37	60 Month / 6,000 Hour Powertrain + Hydraulics + Tech	\$18,510
4.8.38	60 Month / 7,000 Hour Powertrain + Hydraulics + Tech	\$20,460
4.8.39	60 Month / 8,000 Hour Powertrain + Hydraulics + Tech	\$21,350
4.8.40	72 Month / 3,000 Hour Powertrain + Hydraulics + Tech	\$9,840
4.8.41	72 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$11,890
4.8.42	72 Month / 5,000 Hour Powertrain + Hydraulics + Tech	\$15,360
4.8.43	72 Month / 6,000 Hour Powertrain + Hydraulics + Tech	\$19,910
4.8.44	72 Month / 7,000 Hour Powertrain + Hydraulics + Tech	\$22,720
4.8.45	72 Month / 8,000 Hour Powertrain + Hydraulics + Tech	\$29,180
4.8.46	84 Month / 4,000 Hour Powertrain + Hydraulics + Tech	\$14,050
4.8.47	84 Month / 5,000 Hour Powertrain + Hydraulics + Tech	\$18,140
4.8.48	84 Month / 6,000 Hour Powertrain + Hydraulics + Tech	\$23,250
4.8.49	84 Month / 7,000 Hour Powertrain + Hydraulics + Tech	\$25,660
4.8.50	84 Month / 8,000 Hour Powertrain + Hydraulics + Tech	\$30,310
4.8.51	24 Month / 1,000 Hour Premier	\$2,650
4.8.52	24 Month / 2,000 Hour Premier	\$3,810
4.8.53	36 Month / 1,000 Hour Premier	\$3,520
4.8.54	36 Month / 2,000 Hour Premier	\$3,800
4.8.55	36 Month / 3,000 Hour Premier	\$5,350
4.8.56	48 Month / 2,000 Hour Premier	\$8,340
4.8.57	48 Month / 3,000 Hour Premier	\$9,400
4.8.58	48 Month / 4,000 Hour Premier	\$11,270
4.8.59	60 Month / 3,000 Hour Premier	\$11,320
4.8.60	60 Month / 4,000 Hour Premier	\$12,390
4.8.61	60 Month / 5,000 Hour Premier	\$15,050
4.8.62	60 Month / 6,000 Hour Premier	\$29,280
4.8.63	60 Month / 7,000 Hour Premier	\$32,380
4.8.64	60 Month / 8,000 Hour Premier	\$33,790

Articulating Wheel Loaders
 Fixed Pricing - OPTIONS
 Specification 4.0

4.8.65	70 Month / 3,000 Hour Premier	\$15,560
4.8.66	70 Month / 4,000 Hour Premier	\$18,820
4.8.67	70 Month / 5,000 Hour Premier	\$24,320
4.8.68	70 Month / 6,000 Hour Premier	\$31,490
4.8.69	70 Month / 7,000 Hour Premier	\$35,940
4.8.70	70 Month / 8,000 Hour Premier	\$46,160
4.8.71	84 Month / 4,000 Hour Premier	\$22,240
4.8.72	84 Month / 5,000 Hour Premier	\$28,720
4.8.73	84 Month / 6,000 Hour Premier	\$36,790
4.8.74	84 Month / 7,000 Hour Premier	\$40,610
4.8.75	84 Month / 8,000 Hour Premier	\$47,960
4.8.76	\$200.00 deductible per occurrence after 1st year on premier warranties. Warranty excludes wear items, tires, cutting edges, lights, brakes, batteries, and non-Cat attachments.	
4.8.77	One set of parts, service and operators manuals	No Charge

4.9 DELIVERY STARTING POINT

4.9.1	List City, State, & Zip Code	Nearest Ziegler Facility
4.9.2	Price Per Loaded Mile:	\$4.50
4.9.3	Minimum Delivery Charge (If Applicable):	\$500

4.10 DISCOUNT OFF LIST PRICE FOR RELATED PARTS & ACCESSORIES

(See Special Terms and Conditions) _____ %

4.11 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment being offered, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that would be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	N/A
Weekly Rental Rate:	\$ 6,420
Monthly Rental Rate:	\$ 19,260
Percent (%) of Rental Fee applied to purchase price:	100

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____ Prime + 3% _____

4.12 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

4.12.1	Low Hour Wheel Loader (Subject to availability)	
4.12.2	Deduct per hour for service meter hours from 20 to 100.	\$95.00
4.12.3	Deduct per hour for service meter hours from 101-500.	\$17.00
4.12.4	Deduct per hour for service meter hours from 501 - 750.	\$15.00
4.12.5	Deduct per hour for service meter hours over 751.	\$13.00

4.13 HOURLY SHOP RATE

(Installation services may be requested on an "as needed" basis)

4.13.1	Per Hour:	\$ 144
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4.14 PRICE FOR ADDITIONAL MANUALS (1 of each included at no cost, per specs)

4.14.1	ADDITIONAL SERVICE MANUAL	Digital	\$ 1,030.00
		Paper	\$ 1,225.00
4.14.2	ADDITIONAL PARTS MANUAL	Digital	\$ 80.00
		Paper	\$ 100.00
4.14.3	PRICE FOR ADDITIONAL OPERATIONS MANUAL	Digital	\$ 65.00
		Paper	\$ 80.00