

CRANES

Discount Off List

Vendor Name:	ABM Equipment & Supply, LLC.	
Contact Person:	Sam Fahey	
Street Address:	333 2nd Street NE	
P.O. Box:		
City, State, Zip	Hopkins, MN 55343	
Phone #:	952-938-5451	
Toll Free #:	800-229-5451	
Fax #:	800-229-5451	
Email Address:	Samf@abmequip.com	
Website:	www.abmequip.com	www.Stellarindustries.com

PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0	CRANE/MAKE		
		Warranty	One Year
		Percentage Discount to be applied to Price List	% Discount
		Discount Percent	0
		Date & Price List I.D. Number	3/15/20 Dealer PL
2.0	OPTIONS (If not included in list)		
3.0	DELIVERY CHARGES		
	DELIVERY STARTING POINT - City, State, Zip		
	Hopkins, MN 55343		
		Price per loaded mile	\$2.75/Mile
4.0	DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES		
		% Discount	0
		Price List Date and Number	N/A
5.0	INSTALLATION- PER HOUR (HOURLY SHOP RATE)		
5.1	HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR	\$	115.00
5.2	HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC	\$	115.00
5.3	HOURLY RATE FOR MECHANICAL REPAIRS	\$	115.00

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PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0	CRANE/MAKE	Stellar EC2000 Telescopic Cranes
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Warranty	One Year
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Percentage Discount to be applied to Price List	% Discount
Discount Percent	0
Date & Price List I.D. Number	3/15/20 Dealer PL

2.0	OPTIONS (If not included in list)	
2.1	<u>17631</u> - Stellar Model EC2000 (60" stowed height) 6500ft/lb., maximum 1-part line capacity 1000 lbs., maximum two-part line capacity 2000 lbs., 12V electric winch with 12' detachable remote pendant control, hand operated brake, manual rotation, manual reach to 7'. Painted white. Weight 250 lbs.	\$ 4,595.00
2.2	<u>19146</u> - Stellar Model EC2000 - SHORT MAST (30" stowed height) - 6500 ft/lb., maximum 1-part line capacity 1000 lbs., maximum two-part line capacity 2000 lbs., 12V electric winch with 12' detachable remote pendant control, hand operated brake, manual rotation, manual reach to 7'. Painted white. Weight 250 lbs.	\$ 4,595.00
2.3	<u>22601</u> - Stellar Model EC2000-P (60" stowed height) - 6500 ft/lb., maximum 1-part line capacity 1000 lbs. maximum two-part line capacity 2000 lbs., 12V electric winch with 12' detachable remote pendant control, 12V power rotation, manual reach to 7'. Painted white. Weight 275 lbs.	\$ 7,017.00
2.4	<u>24906</u> - Stellar Model EC2000-P (30" stowed height), 6500 ft/lb., maximum 1-part line capacity 1000 lbs., maximum 2-part line capacity 2000 lbs., 12V electric winch with 12' detachable remote pendant control, 12V power rotation, manual reach to 7'. painted white.	\$ 7,017.00
	<u>CRANE OPTIONS</u>	
2.5	<u>9455</u> - Paint crane other than standard white (Z1)	\$ 914.00
2.6	<u>40840</u> - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$ 103.00
2.7	<u>59891</u> - Boom tip light - Single LED - EC Cranes	\$ 462.00
2.8	<u>60515</u> - Boom tip light - Double LED - EC Cranes	\$ 623.00
	<u>STABILIZERS</u>	
2.9	<u>20959</u> - Stabilizer assembly, crank down, 7000# (2 Stabilizers)	\$ 828.00
2.10	<u>44578</u> - Stabilizer assembly, crank down, 7000# (1 Stabilizer)	\$ 588.00
2.11	<u>12344</u> - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 2,594.00
2.12	<u>12645</u> - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 4,683.00
2.13	<u>12342</u> - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 5,655.00
	<u>BOOM SUPPORT</u>	
2.14	<u>43949</u> - Boom support for EC3200 crane	\$ 113.00
2.15	<u>51930</u> - Boom support, Adjustable, EC4000, EC5000, EC6000 (Required with raised compartment in front of crane)	\$ 289.00
2.16	<u>52507</u> - Boom Support, Fixed Flax, EC4000, EC5000, EC6000	\$ 193.00
2.17	<u>39027</u> - Single part line down haul weight	\$ 132.00
	<u>CRANE PEDESTAL</u>	
2.18	<u>52570</u> - Crane Pedestal - 14" High - EC3200, 3315	\$ 433.00
2.19	<u>52568</u> - Crane Pedestal - 18" High - EC3200-EC5000, 3315-4420	\$ 631.00

CRANES

2.20	<u>52566</u> - Crane Pedestal - 24" High - EC3200-EC5000, 3315-4420	\$ 663.00
2.21	<u>52502</u> - Crane Pedestal - 36" High - EC3200-EC5000, 3315-4420	\$ 743.00
<u>ELECTRICAL OPTIONS - LIGHT DUTY (3315, 4421, 5521) AND EC SERIES CRANES</u>		
2.22	<u>34536</u> - Front VEC Control Panel (Includes body harness, relay board kit)	\$ 2,392.00
2.23	<u>34537</u> - Rear VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$ 2,188.00
2.24	<u>34535</u> - Dual VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$ 2,831.00
2.25	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$ 79.00
2.26	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$ 217.00
2.27	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$ 217.00
<u>ELECTRICAL CRANE POWER OPTIONS</u>		
2.28	<u>64172</u> - Power Cable Kit - EC3200 - EC5000 Crane - NO AUXILIARY BATTERY, 35' of #2/2 wire cable for between batteries, 25' of 14 ga for switching, BOSCH Relay, NOTE: Customer must use chassis dash switches or self supplied.	\$ 288.00
2.29	<u>44649</u> - Power Cable Kit - EC3200 - EC5000 Crane - Includes deep cycle battery, battery box, 25' of #2/2 wire cable for between batteries, 200 amp solenoid, 10' of 1/0 for between second battery and crane. CAN BE USED WITH EC3200, EC4000, and EC5000 CRANE	\$ 577.00
2.30	<u>65124</u> - Power cable Kit - EC6000 crane - Includes deep cycle battery, battery box, 25' of #2/2 wire cable for between batteries. 200 amp solenoid. 10' of 2/0 for between second battery and crane.	\$ 609.00
2.31	For crane uninstalled	DEDUCT \$ (490.00)

3.0 DELIVERY CHARGES

DELIVERY STARTING POINT - City, State, Zip

Hopkins, MN 55343

Price per loaded mile \$2.75/Mile

4.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES

% Discount 0

Price List Date and Number N/A

5.0 INSTALLATION- PER HOUR (HOURLY SHOP RATE)

5.1 **HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR**

\$ 115.00

5.2 **HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC**

\$ 115.00

5.3 **HOURLY RATE FOR MECHANICAL REPAIRS**

\$ 115.00

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PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0	CRANE/MAKE	Stellar EC3200 Telescopic Cranes
	Warranty	One Year
	Percentage Discount to be applied to Price List	% Discount
	Discount Percent	0
	Date & Price List I.D. Number	3/15/20 Dealer PL
2.0	OPTIONS (If not included in list)	
2.1	<u>42790S</u> - Stellar Model EC3200 Telescopic Crane - 11,500 ft/lb, 3200 lb. maximum capacity, 12V electric/hydraulic only, hydraulic/manual reach to 15', four-function radio remote standard, 12V electric planetary winch with 17ft/min. Maximum single line speed, double acting cylinders with integral counterbalance valves, gear bearing rotation system, double boom design. Painted white. Wide mount, mounts on 20" side racks	\$ 12,145.00
2.2	<u>44065S</u> - Stellar Model EC3200 Telescopic Crane - 11,500 ft/lb, 3200 lb. maximum capacity, 12V electric/hydraulic only, hydraulic/manual reach to 15', four-function radio remote standard, 12V electric planetary winch with 17ft/min. Maximum single line speed, double acting cylinders with integral counterbalance valves, gear bearing rotation system, double boom design. Painted white. Narrow mount, mounts on 14" side racks	\$ 12,145.00
2.3	<u>90395S</u> - Stellar Model EC3200 aluminum telescopic crane - 11,500 ft/lb 3200 lb. maximum capacity, 12V electric/hydraulic only, hydraulic/manual reach to 15', four function radio remote standard, 12V electric planetary winch with 17 ft./min. maximum single line speed, double acting cylinders with integral counterbalance valves, gear bearing rotation system, and proprietary extruded aluminum booms anodized clear	\$ 12,587.00
2.4	<u>101540S</u> - Stellar Model EC3200 aluminum telescopic crane - 11,500 ft/lb, 3200 lb. maximum capacity, 12V electric/hydraulic only, hydraulic/manual reach to 15', four function radio remote standard, 12V electric planetary winch with 17 ft./min. maximum single line speed, double acting cylinders with integral counterbalance valves, gear bearing rotation system, and proprietary extruded aluminum booms anodized clear. Narrow mount, mounts on 14" side racks	\$ 12,587.00
2.5	<u>48688</u> - Crating fee for EC3200, 3315 for LTL Freight. Complete plywood crate to protect crane for shipment on LTL freight carriers. Stellar Industries is not responsible for crane damage using LTL freight.	\$ 518.00
	<u>CRANE OPTIONS</u>	
2.6	<u>9455</u> - Paint crane other than standard white (Z1)	\$ 914.00
2.7	<u>40840</u> - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$ 103.00
2.8	<u>59891</u> - Boom tip light - Single LED - EC Cranes	\$ 462.00
2.9	<u>60515</u> - Boom tip light - Double LED - EC Cranes	\$ 623.00
	<u>STABILIZERS</u>	
2.10	<u>20959</u> - Stabilizer assembly, crank down, 7000# (2 Stabilizers)	\$ 828.00
2.11	<u>44578</u> - Stabilizer assembly, crank down, 7000# (1 Stabilizer)	\$ 588.00
2.12	<u>12344</u> - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 2,594.00
2.13	<u>12645</u> - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 4,683.00
2.14	<u>12342</u> - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 5,655.00
	<u>BOOM SUPPORT</u>	

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2.15	<u>43949</u> - Boom support for EC3200 crane	\$ 113.00
2.16	<u>51930</u> - Boom support, Adjustable, EC4000, EC5000, EC6000 (Required with raised compartment in front of crane)	\$ 289.00
2.17	<u>52507</u> - Boom Support, Fixed Flax, EC4000, EC5000, EC6000	\$ 193.00
2.18	<u>39027</u> - Single part line down haul weight	\$ 132.00
<u>CRANE PEDESTAL</u>		
2.19	<u>52570</u> - Crane Pedestal - 14" High - EC3200, 3315	\$ 433.00
2.20	<u>52568</u> - Crane Pedestal - 18" High - EC3200-EC5000, 3315-4420	\$ 631.00
2.21	<u>52566</u> - Crane Pedestal - 24" High - EC3200-EC5000, 3315-4420	\$ 663.00
2.22	<u>52502</u> - Crane Pedestal - 36" High - EC3200-EC5000, 3315-4420	\$ 743.00
<u>ELECTRICAL OPTIONS - LIGHT DUTY (3315, 4421, 5521) AND EC SERIES CRANES</u>		
2.23	<u>34536</u> - Front VEC Control Panel (Includes body harness, relay board kit)	\$ 2,392.00
2.24	<u>34537</u> - Rear VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$ 2,188.00
2.25	<u>34535</u> - Dual VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$ 2,831.00
2.26	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$ 79.00
2.27	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$ 217.00
2.28	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$ 217.00
<u>ELECTRICAL CRANE POWER OPTIONS</u>		
2.29	<u>64172</u> - Power Cable Kit - EC3200 - EC5000 Crane - NO AUXILIARY BATTERY, 35' of #2/2 wire cable for between batteries, 25' of 14 ga for switching, BOSCH Relay, NOTE: Customer must use chassis dash switches or self supplied.	\$ 288.00
2.30	<u>44649</u> - Power Cable Kit - EC3200 - EC5000 Crane - Includes deep cycle battery, battery box, 25' of #2/2 wire cable for between batteries, 200 amp solenoid, 10' of 1/0 for between second battery and crane. CAN BE USED WITH EC3200, EC4000, and EC5000 CRANE	\$ 577.00
2.31	<u>65124</u> - Power cable Kit - EC6000 crane - Includes deep cycle battery, battery box, 25' of #2/2 wire cable for between batteries, 200 amp solenoid, 10' of 2/0 for between second battery and crane.	\$ 609.00
2.32	For crane uninstalled DEDUCT	\$ (490.00)

3.0 DELIVERY CHARGES

DELIVERY STARTING POINT - City, State, Zip

Hopkins, MN 55343

Price per loaded mile **\$2.75/Mile**

4.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES

% Discount **0**

Price List Date and Number **N/A**

5.0 INSTALLATION- PER HOUR (HOURLY SHOP RATE)

5.1 HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR \$ 115.00

5.2 HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC \$ 115.00

5.3 HOURLY RATE FOR MECHANICAL REPAIRS \$ 115.00

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PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0	CRANE/MAKE	Stellar EC4000 Telescopic Cranes
		Warranty One Year
	Percentage Discount to be applied to Price List	% Discount
	Discount Percent	0
	Date & Price List I.D. Number	3/15/20 Dealer PL

2.0 OPTIONS (If not included in list)

2.1	<u>50227S</u> - Stellar Model EC4000, 16' Version, Telescopic crane - 16,000 ft/lb., 4000 lb. maximum capacity, 12V electric/hydraulic only, hydraulic/manual reach to 16', four-function radio remote standard, 12V electric planetary winch with 16 ft./min. maximum single line speed, double acting cylinders with integral counterbalance valves, gear bearing rotation system, double boom design. Painted white.	\$ 15,613.00
2.2	<u>51285S</u> - Stellar Model EC4000, 20' Version, Telescopic crane - 16,000 ft/lb., 4000 lb. maximum capacity, 12V electric/hydraulic only, hydraulic/manual reach to 20', four-function radio remote standard, 12V electric planetary winch with 16 ft./min. maximum single line speed, double acting cylinders with integral counterbalance valves, gear bearing rotation system, double boom design. Painted white.	\$ 16,456.00
	<u>CRANE OPTIONS</u>	
2.3	<u>9455</u> - Paint crane other than standard white (Z1)	\$ 914.00
2.4	<u>40840</u> - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$ 103.00
2.5	<u>59891</u> - Boom tip light - Single LED - EC Cranes	\$ 462.00
2.6	<u>60515</u> - Boom tip light - Double LED - EC Cranes	\$ 623.00
	<u>STABILIZERS</u>	
2.7	<u>20959</u> - Stabilizer assembly, crank down, 7000# (2 Stabilizers)	\$ 828.00
2.8	<u>44578</u> - Stabilizer assembly, crank down, 7000# (1 Stabilizer)	\$ 588.00
2.9	<u>12344</u> - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 2,594.00
2.10	<u>12645</u> - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 4,683.00
2.11	<u>12342</u> - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 5,544.00
	<u>BOOM SUPPORT</u>	
2.12	<u>43949</u> - Boom support for EC3200 crane	\$ 113.00
2.13	<u>51930</u> - Boom support, Adjustable, EC4000, EC5000, EC6000 (Required with raised compartment in front of crane)	\$ 289.00
2.14	<u>52507</u> - Boom Support, Fixed Flax, EC4000, EC5000, EC6000	\$ 193.00
2.15	<u>39027</u> - Single part line down haul weight	\$ 132.00
	<u>CRANE PEDESTAL</u>	
2.16	<u>52570</u> - Crane Pedestal - 14" High - EC3200, 3315	\$ 433.00
2.17	<u>52568</u> - Crane Pedestal - 18" High - EC3200-EC5000, 3315-4420	\$ 631.00
2.18	<u>52566</u> - Crane Pedestal - 24" High - EC3200-EC5000, 3315-4420	\$ 663.00
2.19	<u>52502</u> - Crane Pedestal - 36" High - EC3200-EC5000, 3315-4420	\$ 743.00
	<u>ELECTRICAL OPTIONS - LIGHT DUTY (3315, 4421, 5521) AND EC SERIES CRANES</u>	

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2.20	<u>34536</u> - Front VEC Control Panel (Includes body harness, relay board kit)	\$ 2,392.00
2.21	<u>34537</u> - Rear VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$ 2,188.00
2.22	<u>34535</u> - Dual VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$ 2,831.00
2.23	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$ 79.00
2.24	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$ 217.00
2.25	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$ 217.00
<u>ELECTRICAL CRANE POWER OPTIONS</u>		
2.26	<u>64172</u> - Power Cable Kit - EC3200 - EC5000 Crane - NO AUXILIARY BATTERY, 35' of #2/2 wire cable for between batteries, 25' of 14 ga for switching, BOSCH Relay, NOTE: Customer must use chassis dash switches or self supplied.	\$ 288.00
2.27	<u>44649</u> - Power Cable Kit - EC3200 - EC5000 Crane - Includes deep cycle battery, battery box, 25' of #2/2 wire cable for between batteries, 200 amp solenoid, 10' of 1/0 for between second battery and crane. CAN BE USED WITH EC3200, EC4000, and EC5000 CRANE	\$ 577.00
2.28	<u>65124</u> - Power cable Kit - EC6000 crane - Includes deep cycle battery, battery box, 25' of #2/2 wire cable for between batteries, 200 amp solenoid, 10' of 2/0 for between second battery and crane.	\$ 609.00
2.29	For crane uninstalled	DEDUCT \$ (490.00)

3.0 DELIVERY CHARGES

DELIVERY STARTING POINT - City, State, Zip

Hopkins, MN 55343

Price per loaded mile \$2.75/Mile

4.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES

% Discount 0

Price List Date and Number N/A

5.0 INSTALLATION- PER HOUR (HOURLY SHOP RATE)

5.1 HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR

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\$ 115.00

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\$ 115.00

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PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0	CRANE/MAKE	Stellar EC5000 Telescopic Cranes
	Warranty	One Year
	Percentage Discount to be applied to Price List Discount Percent	% Discount 0
	Date & Price List I.D. Number	3/15/20 Dealer PL

2.0	OPTIONS (If not included in list)	
2.1	<u>50610S</u> - Stellar Model EC5000 Telescopic crane - 25,000 ft/lb., 5000 lb. maximum capacity, 12V electric/hydraulic only, hydraulic/manual reach to 20', four-function radio remote standard, 12V electric planetary winch with 16 ft./min. maximum single line speed, double acting cylinders with integral counterbalance valves, gear bearing rotation system, double boom design, Painted white	\$ 17,218.00
	CRANE OPTIONS	
2.2	<u>9455</u> - Paint crane other than standard white (Z1)	\$ 914.00
2.3	<u>40840</u> - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$ 103.00
2.4	<u>59891</u> - Boom tip light - Single LED - EC Cranes	\$ 462.00
2.5	<u>60515</u> - Boom tip light - Double LED - EC Cranes	\$ 623.00
	STABILIZERS	
2.6	<u>20959</u> - Stabilizer assembly, crank down, 7000# (2 Stabilizers)	\$ 828.00
2.7	<u>44578</u> - Stabilizer assembly, crank down, 7000# (1 Stabilizer)	\$ 588.00
2.8	<u>12344</u> - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 2,594.00
2.9	<u>12645</u> - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 4,683.00
2.10	<u>12342</u> - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 5,655.00
	BOOM SUPPORT	
2.11	<u>43949</u> - Boom support for EC3200 crane	\$ 113.00
2.12	<u>51930</u> - Boom support, Adjustable, EC4000, EC5000, EC6000 (Required with raised compartment in front of crane)	\$ 289.00
2.13	<u>52507</u> - Boom Support, Fixed Flax, EC4000, EC5000, EC6000	\$ 193.00
2.14	<u>39027</u> - Single part line down haul weight	\$ 132.00
	CRANE PEDESTAL	
2.15	<u>52570</u> - Crane Pedestal - 14" High - EC3200, 3315	\$ 433.00
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2.17	<u>52566</u> - Crane Pedestal - 24" High - EC3200-EC5000, 3315-4420	\$ 663.00
2.18	<u>52502</u> - Crane Pedestal - 36" High - EC3200-EC5000, 3315-4420	\$ 743.00
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2.19	<u>34536</u> - Front VEC Control Panel (Includes body harness, relay board kit)	\$ 2,392.00
2.20	<u>34537</u> - Rear VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$ 2,188.00
2.21	<u>34535</u> - Dual VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$ 2,831.00
2.22	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$ 79.00

CRANES

2.23	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$ 217.00
2.24	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$ 217.00
<u>ELECTRICAL CRANE POWER OPTIONS</u>		
2.25	<u>64172</u> - Power Cable Kit - EC3200 - EC5000 Crane - NO AUXILIARY BATTERY, 35' of #2/2 wire cable for between batteries, 25' of 14 ga for switching, BOSCH Relay, NOTE: Customer must use chassis dash switches or self supplied.	\$ 288.00
2.26	<u>44649</u> - Power Cable Kit - EC3200 - EC5000 Crane - Includes deep cycle battery, battery box, 25' of #2/2 wire cable for between batteries, 200 amp solenoid, 10' of 1/0 for between second battery and crane. CAN BE USED WITH EC3200, EC4000, and EC5000 CRANE	\$ 577.00
2.27	<u>65124</u> - Power cable Kit - EC6000 crane - Includes deep cycle battery, battery box, 25' of #2/2 wire cable for between batteries, 200 amp solenoid, 10' of 2/0 for between second battery and crane.	\$ 609.00
2.28	For crane uninstalled	DEDUCT \$ (490.00)

3.0 DELIVERY CHARGES

DELIVERY STARTING POINT - City, State, Zip

Hopkins, MN 55343

Price per loaded mile \$2.75/Mile

4.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES

% Discount 0

Price List Date and Number N/A

5.0 INSTALLATION- PER HOUR (HOURLY SHOP RATE)

5.1 HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR

\$ 115.00

5.2 HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC

\$ 115.00

5.3 HOURLY RATE FOR MECHANICAL REPAIRS

\$ 115.00

CRANES

Discount Off List

Vendor Name:	ABM Equipment & Supply, LLC.
Contact Person:	Sam Fahey
Street Address:	333 2nd Street NE
P.O. Box:	
City, State, Zip:	Hopkins, MN 55343
Phone #:	952-938-5451
Toll Free #:	800-229-5451
Fax #:	800-229-5451
Email Address:	Samf@abmequip.com
Website:	www.abmequip.com www.Stellarindustries.com

PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0	CRANE/MAKE	Stellar EC6000 Telescopic Cranes
	Warranty	One Year
	Percentage Discount to be applied to Price List	% Discount
	Discount Percent	0
	Date & Price List I.D. Number	3/15/20 Dealer PL

2.0	OPTIONS (If not included in list)	
2.1	<u>50610S</u> - Stellar Model EC6000 Telescopic crane - 38,000 ft/lb., 6000 lb. maximum capacity, 12V electric/hydraulic only, hydraulic/manual reach to 20', four-function radio remote standard, 12V electric planetary winch with 16 ft./min. maximum single line speed, double acting cylinders with integral counterbalance valves, gear bearing rotation system, double boom design, Painted white	\$ 19,085.00
	CRANE OPTIONS	
2.2	<u>9455</u> - Paint crane other than standard white (Z1)	\$ 914.00
2.3	<u>40840</u> - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$ 103.00
2.4	<u>59891</u> - Boom tip light - Single LED - EC Cranes	\$ 462.00
2.5	<u>60515</u> - Boom tip light - Double LED - EC Cranes	\$ 623.00
	STABILIZERS	
2.6	<u>20959</u> - Stabilizer assembly, crank down, 7000# (2 Stabilizers)	\$ 828.00
2.7	<u>44578</u> - Stabilizer assembly, crank down, 7000# (1 Stabilizer)	\$ 588.00
2.8	<u>12344</u> - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 2,594.00
2.9	<u>12645</u> - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 4,683.00
2.10	<u>12342</u> - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 5,655.00
	BOOM SUPPORT	
2.11	<u>43949</u> - Boom support for EC3200 crane	\$ 113.00
2.12	<u>51930</u> - Boom support, Adjustable, EC4000, EC5000, EC6000 (Required with raised compartment in front of crane)	\$ 289.00
2.13	<u>52507</u> - Boom Support, Fixed Flax, EC4000, EC5000, EC6000	\$ 193.00
2.14	<u>39027</u> - Single part line down haul weight	\$ 132.00
	CRANE PEDESTAL	
2.15	<u>52570</u> - Crane Pedestal - 14" High - EC3200, 3315	\$ 433.00
2.16	<u>52568</u> - Crane Pedestal - 18" High - EC3200-EC5000, 3315-4420	\$ 631.00
2.17	<u>52566</u> - Crane Pedestal - 24" High - EC3200-EC5000, 3315-4420	\$ 663.00
2.18	<u>52502</u> - Crane Pedestal - 36" High - EC3200-EC5000, 3315-4420	\$ 743.00
	ELECTRICAL OPTIONS - LIGHT DUTY (3315, 4421, 5521) AND EC SERIES CRANES	
2.19	<u>34536</u> - Front VEC Control Panel (Includes body harness, relay board kit)	\$ 2,392.00
2.20	<u>34537</u> - Rear VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$ 2,188.00
2.21	<u>34535</u> - Dual VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$ 2,831.00
2.22	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$ 79.00

CRANES

2.23	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$ 217.00
2.24	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$ 217.00
<u>ELECTRICAL CRANE POWER OPTIONS</u>		
2.25	<u>64172</u> - Power Cable Kit - EC3200 - EC5000 Crane - NO AUXILIARY BATTERY, 35' of #2/2 wire cable for between batteries, 25' of 14 ga for switching, BOSCH Relay, NOTE: Customer must use chassis dash switches or self supplied.	\$ 288.00
2.26	<u>44649</u> - Power Cable Kit - EC3200 - EC5000 Crane - Includes deep cycle battery, battery box, 25' of #2/2 wire cable for between batteries, 200 amp solenoid, 10' of 1/0 for between second battery and crane. <u>CAN BE USED WITH EC3200, EC4000, and EC5000 CRANE</u>	\$ 577.00
2.27	<u>65124</u> - Power cable Kit - EC6000 crane - Includes deep cycle battery, battery box, 25' of #2/2 wire cable for between batteries, 200 amp solenoid, 10' of 2/0 for between second battery and crane.	\$ 609.00
2.28	For crane uninstalled DEDUCT	\$ (597.00)

3.0 **DELIVERY CHARGES**
DELIVERY STARTING POINT - City, State, Zip
Hopkins, MN 55343

Price per loaded mile \$2.75/Mile

4.0 **DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES**

% Discount 0
Price List Date and Number N/A

5.0 **INSTALLATION- PER HOUR (HOURLY SHOP RATE)**

5.1	HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR	\$ 115.00
5.2	HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC	\$ 115.00
5.3	HOURLY RATE FOR MECHANICAL REPAIRS	\$ 115.00

CRANES

Discount Off List

Vendor Name:	ABM Equipment & Supply, LLC.
Contact Person:	Sam Fahey
Street Address:	333 2nd Street NE
P.O. Box:	
City, State, Zip:	Hopkins, MN 55343
Phone #:	952-938-5451
Toll Free #:	800-229-5451
Fax #:	800-229-5451
Email Address:	Samf@abmequip.com
Website:	www.abmequip.com www.Stellarindustries.com

PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0	CRANE/MAKE	Stellar HD Telescopic Cranes 7621 & 7630
		Warranty One Year
	Percentage Discount to be applied to Price List	% Discount
	Discount Percent	0
	Date & Price List I.D. Number	3/15/20 Dealer PL

2.0	OPTIONS (If not included in list)	
2.1	<u>70951S</u> - Stellar 7621 Telescopic Crane - 44,840 ft/lb rated, 7,500 lb maximum capacity - 21' full hydraulic reach - CDTplus equipped proportional radio remote control	\$ 23,777.00
2.2	<u>71596S</u> - Stellar 7630 Telescopic Crane - 44,840 ft/lb rated, 7,500 lb maximum capacity - 30' full hydraulic reach - CDTplus equipped proportional radio remote control	\$ 25,537.00
	<u>CRANE OPTIONS</u>	
2.3	<u>9455</u> - Paint crane other than standard white (Z1)	\$ 914.00
2.4	<u>40840</u> - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$ 103.00
2.5	<u>39027</u> - Single part line down haul weight	\$ 132.00
2.6	<u>88066</u> - Crane Boom Tip Light - Gravity Rotating - Single LED Trilliant Light for Bar Style Flip Sheave	\$ 677.00
2.7	<u>90303</u> - Crane Boom Tip Light - Gravity Rotating - Dual LED Trilliant Light for Bar Style Flip Sheave	\$ 782.00
	<u>STABILIZERS</u>	
2.8	<u>12344</u> - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 2,594.00
2.9	<u>12645</u> - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 4,683.00
2.10	<u>12342</u> - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 5,655.00
2.11	<u>31721</u> - Heavy duty rear stabilizers for 14530 crane for installation on non-Stellar body	\$ 6,935.00
2.12	<u>32228</u> - Heavy duty stabilizer set, front and rear, for 14530 crane for installation on non-Stellar body	\$ 11,140.00
2.13	<u>29180</u> - Heavy duty stabilizers for Stellar TMAX 3 Tandem #82199 ONLY. This assembly includes power down rear stabilizers with CS power out, power down CS and SS front stabilizer. FOR STELLAR BODY # 82199 ONLY.	\$ 10,052.00
2.14	<u>29953</u> - Hydraulic out and down stabilizer - street side and curbside for non-Stellar mechanics body. Handles up to 14530 crane.	\$ 8,268.00
2.15	<u>53696</u> - Stabilizer Kit - Auxiliary - Hydraulic out and down both sides - supports up to 66,000 ft/lb crane	\$ 6,530.00
2.16	<u>43039</u> - Stabilizer, hydraulic out/hydraulic down for installation in bumper, painted black TMAX2 Body Only	\$ 5,248.00
2.17	<u>54474</u> - Stabilizer, manual out/crank down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 1,868.00
2.18	<u>54473</u> - Stabilizer, manual out/hydraulic down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 3,836.00
2.19	<u>53136</u> - Stabilizer, hydraulic out/hydraulic down for installation in bumper, painted black, TMAX 1 body ONLY	\$ 4,992.00
	<u>BOOM SUPPORT</u>	
2.20	<u>38101</u> - Adjustable boom support with roller rest, painted black, for TMAX1/TMAX2/TMAX3 body	\$ 342.00
	<u>HYDRAULIC RESERVOIRS</u>	

CRANES

2.21	<u>70714</u> - Hydraulic reservoir, 20 gallon, bulkhead mounted, for Stellar Body, painted black	\$	1,650.00
<u>SPEED CONTROLS</u>			
2.22	<u>56590S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2005-16 F250-550, 2012+ F650/750, 2016+ F650/750 DIESEL	\$	851.00
2.23	<u>87399S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2017+ F250-550	\$	1,122.00
2.24	<u>32095</u> - Electronic load-sensing speed control for 2005-2010 Ford diesel engines	\$	851.00
2.25	<u>24853</u> - Programmable speed control assembly for automatic transmission with Dura-max diesel for C4500/5500 (2007-2009)	\$	733.00
2.26	<u>8295</u> - Program speed control for Cat engine	\$	490.00
2.27	<u>37981X</u> - Program speed control for Cummins engine	\$	490.00
2.28	<u>22041</u> - Program speed control for IH DT466/444 and MaxxF7 engines	\$	490.00
2.29	<u>25387X</u> - Program speed control for MB engine	\$	723.00
2.30	<u>68994</u> - Speed control - RAM ONLY, 2013-2016. (2014 MY trucks will need VISM changed)	\$	601.00
<u>ELECTRICAL OPTIONS - HEAVY DUTY CRANES (7621 to 14530)</u>			
2.31	<u>85450</u> - E-Link 2.0 Basic - Cab Mounted / Rear Mounted Manual Switches (Includes body harness and PDM)	\$	2,833.00
2.32	<u>75749X</u> - Truck upfitter switcheswiring package - INSTALLED	\$	1,058.00
2.33	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$	356.00
2.34	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$	356.00
2.35	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$	79.00
2.36	For crane uninstalled	DEDUCT	\$ (690.00)

3.0 DELIVERY CHARGES

DELIVERY STARTING POINT - City, State, Zip

Hopkins, MN 55343

Price per loaded mile \$2.75/Mile

4.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES

% Discount 0

Price List Date and Number N/A

5.0 INSTALLATION- PER HOUR (HOURLY SHOP RATE)

5.1 HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR

\$ 115.00

5.2 HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC

\$ 115.00

5.3 HOURLY RATE FOR MECHANICAL REPAIRS

\$ 115.00

CRANES

Discount Off List

Vendor Name:	ABM Equipment & Supply, LLC.
Contact Person:	Sam Fahey
Street Address:	333 2nd Street NE
P.O. Box:	
City, State, Zip:	Hopkins, MN 55343
Phone #:	952-938-5451
Toll Free #:	800-229-5451
Fax #:	800-229-5451
Email Address:	Samf@abmequip.com
Website:	www.abmequip.com www.Stellarindustries.com

PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0	CRANE/MAKE	Stellar HD Telescopic Cranes 9621 & 9630
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Warranty	One Year
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Percentage Discount to be applied to Price List	% Discount
Discount Percent	0
Date & Price List I.D. Number	3/15/20 Dealer PL

2.0	OPTIONS (If not included in list)	
2.1	<u>74659S</u> - Stellar 9621 Telescopic Crane - 70,800 ft/lb rated, 9,000 lb maximum capacity - 21' full hydraulic reach - CDTplus equipped proportional radio remote control	\$ 26,852.00
2.2	<u>74658S</u> - Stellar 9630 Telescopic Crane - 70,800 ft/lb rated, 9,000 lb maximum capacity - 30' full hydraulic reach - CDTplus equipped proportional radio remote control	\$ 29,558.00
	<u>CRANE OPTIONS</u>	
2.3	<u>9455</u> - Paint crane other than standard white (Z1)	\$ 914.00
2.4	<u>40840</u> - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$ 103.00
2.5	<u>39027</u> - Single part line down haul weight	\$ 132.00
2.6	<u>88066</u> - Crane Boom Tip Light - Gravity Rotating - Single LED Trilliant Light for Bar Style Flip Sheave	\$ 677.00
2.7	<u>90303</u> - Crane Boom Tip Light - Gravity Rotating - Dual LED Trilliant Light for Bar Style Flip Sheave	\$ 782.00
	<u>STABILIZERS</u>	
2.8	<u>12344</u> - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 2,594.00
2.9	<u>12645</u> - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 4,683.00
2.10	<u>12342</u> - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 5,655.00
2.11	<u>31721</u> - Heavy duty rear stabilizers for 14530 crane for installation on non-Stellar body	\$ 6,935.00
2.12	<u>32228</u> - Heavy duty stabilizer set, front and rear, for 14530 crane for installation on non-Stellar body	\$ 11,140.00
2.13	<u>29180</u> - Heavy duty stabilizers for Stellar TMAX 3 Tandem #82199 ONLY. This assembly includes power down rear stabilizers with CS power out, power down CS and SS front stabilizer. FOR STELLAR BODY # 82199 ONLY.	\$ 10,052.00
2.14	<u>29953</u> - Hydraulic out and down stabilizer - street side and curbside for non-Stellar mechanics body. Handles up to 14530 crane.	\$ 8,268.00
2.15	<u>53696</u> - Stabilizer Kit - Auxiliary - Hydraulic out and down both sides - supports up to 66,000 ft/lb crane	\$ 6,530.00
2.16	<u>43039</u> - Stabilizer, hydraulic out/hydraulic down for installation in bumper, painted black	\$ 5,248.00
	<u>BOOM SUPPORT</u>	
2.17	<u>38101</u> - Adjustable boom support with roller rest, painted black, for TMAX1/TMAX2/TMAX3 body	\$ 342.00
	<u>HYDRAULIC RESERVOIRS</u>	
2.18	<u>70714</u> - Hydraulic reservoir, 20 gallon, bulkhead mounted, for Stellar Body, painted black	\$ 1,650.00
	<u>SPEED CONTROLS</u>	
2.19	<u>56590S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2005-16 F250-550. 2012+ F650/750. 2016+ F650/750 DIESEL	\$ 851.00
2.20	<u>87399S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2017+ F250-550	\$ 1,122.00

CRANES

2.21	<u>32095</u> - Electronic load-sensing speed control for 2005-2010 Ford diesel engines	\$ 851.00
2.22	<u>24853</u> - Programmable speed control assembly for automatic transmission with Dura-max diesel for C4500/5500 (2007-2009)	\$ 733.00
2.23	<u>8295</u> - Program speed control for Cat engine	\$ 490.00
2.24	<u>37981X</u> - Program speed control for Cummins engine	\$ 490.00
2.25	<u>22041</u> - Program speed control for IH DT466/444 and MaxxF7 engines	\$ 490.00
2.26	<u>25387X</u> - Program speed control for MB engine	\$ 723.00
2.27	<u>68994</u> - Speed control - RAM ONLY, 2013-2016. (2014 MY trucks will need VISM changed)	\$ 601.00
<u>ELECTRICAL OPTIONS - HEAVY DUTY CRANES (7621 to 14530)</u>		
2.28	<u>85450</u> - E-Link 2.0 Basic - Cab Mounted / Rear Mounted Manual Switches (Includes body harness and PDM)	\$ 2,833.00
2.29	<u>75749X</u> - Truck upfitter switcheswiring package - INSTALLED	\$ 1,058.00
2.30	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$ 356.00
2.31	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$ 356.00
2.32	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$ 79.00
2.33	For crane uninstalled	DEDUCT \$ (740.00)

3.0 DELIVERY CHARGES

DELIVERY STARTING POINT - City, State, Zip

Hopkins, MN 55343

Price per loaded mile \$2.75/Mile

4.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES

% Discount 0

Price List Date and Number N/A

5.0 INSTALLATION- PER HOUR (HOURLY SHOP RATE)

5.1	HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR	\$ 115.00
5.2	HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC	\$ 115.00
5.3	HOURLY RATE FOR MECHANICAL REPAIRS	\$ 115.00

CRANES

Discount Off List

Vendor Name:	ABM Equipment & Supply, LLC.
Contact Person:	Sam Fahey
Street Address:	333 2nd Street NE
P.O. Box:	
City, State, Zip:	Hopkins, MN 55343
Phone #:	952-938-5451
Toll Free #:	800-229-5451
Fax #:	800-229-5451
Email Address:	Samf@abmequip.com
Website:	www.abmequip.com www.Stellarindustries.com

PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0	CRANE/MAKE	Stellar HD Telescopic Cranes 10621 & 10630
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Warranty	One Year
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Percentage Discount to be applied to Price List	% Discount
Discount Percent	0
Date & Price List I.D. Number	3/15/20 Dealer PL

2.0	OPTIONS (If not included in list)	
2.1	<u>74657S</u> - Stellar 10621 Telescopic Crane - 70,800 ft/lb rated, 10,000 lb maximum capacity - 21' full hydraulic reach - CDTplus equipped proportional radio remote control	\$ 26,852.00
2.2	<u>74656S</u> - Stellar 10630 Telescopic Crane - 70,800 ft/lb rated, 10,000 lb maximum capacity - 30' full hydraulic reach - CDTplus equipped proportional radio remote control	\$ 29,558.00
	<u>CRANE OPTIONS</u>	
2.3	<u>9455</u> - Paint crane other than standard white (Z1)	\$ 914.00
2.4	<u>40840</u> - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$ 103.00
2.5	<u>39027</u> - Single part line down haul weight	\$ 132.00
2.6	<u>88066</u> - Crane Boom Tip Light - Gravity Rotating - Single LED Trilliant Light for Bar Style Flip Sheave	\$ 677.00
2.7	<u>90303</u> - Crane Boom Tip Light - Gravity Rotating - Dual LED Trilliant Light for Bar Style Flip Sheave	\$ 782.00
	<u>STABILIZERS</u>	
2.8	<u>12344</u> - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 2,594.00
2.9	<u>12645</u> - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 4,683.00
2.10	<u>12342</u> - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 5,655.00
2.11	<u>31721</u> - Heavy duty rear stabilizers for 14530 crane for installation on non-Stellar body	\$ 6,935.00
2.12	<u>32228</u> - Heavy duty stabilizer set, front and rear, for 14530 crane for installation on non-Stellar body	\$ 11,140.00
2.13	<u>29180</u> - Heavy duty stabilizers for Stellar TMAX 3 Tandem #82199 ONLY. This assembly includes power down rear stabilizers with CS power out, power down CS and SS front stabilizer. FOR STELLAR BODY # 82199 ONLY.	\$ 10,052.00
2.14	<u>29953</u> - Hydraulic out and down stabilizer - street side and curbside for non-Stellar mechanics body. Handles up to 14530 crane.	\$ 8,268.00
2.15	<u>53696</u> - Stabilizer Kit - Auxiliary - Hydraulic out and down both sides - supports up to 66,000 ft/lb crane	\$ 6,530.00
2.16	<u>43039</u> - Stabilizer, hydraulic out/hydraulic down for installation in bumper, painted black	\$ 5,248.00
	<u>BOOM SUPPORT</u>	
2.17	<u>38101</u> - Adjustable boom support with roller rest, painted black, for TMAX1/TMAX2/TMAX3 body	\$ 342.00
	<u>HYDRAULIC RESERVOIRS</u>	
2.18	<u>70714</u> - Hydraulic reservoir, 20 gallon, bulkhead mounted, for Stellar Body, painted black	\$ 1,650.00
	<u>SPEED CONTROLS</u>	
2.19	<u>56590S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2005-16 F250-550, 2012+ F650/750, 2016+ F650/750 DIESEL	\$ 851.00

CRANES

2.20	<u>87399S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2017+ F250-550	\$	1,122.00
2.21	<u>32095</u> - Electronic load-sensing speed control for 2005-2010 Ford diesel engines	\$	851.00
2.22	<u>24853</u> - Programmable speed control assembly for automatic transmission with Dura-max diesel for C4500/5500 (2007-2009)	\$	733.00
2.23	<u>8295</u> - Program speed control for Cat engine	\$	490.00
2.24	<u>37981X</u> - Program speed control for Cummins engine	\$	490.00
2.25	<u>22041</u> - Program speed control for IH DT466/444 and MaxxF7 engines	\$	490.00
2.26	<u>25387X</u> - Program speed control for MB engine	\$	723.00
2.27	<u>68994</u> - Speed control - RAM ONLY, 2013-2016. (2014 MY trucks will need VISM changed)	\$	601.00
<u>ELECTRICAL OPTIONS - HEAVY DUTY CRANES (7621 to 14530)</u>			
2.28	<u>85450</u> - E-Link 2.0 Basic - Cab Mounted / Rear Mounted Manual Switches (Includes body harness and PDM)	\$	2,833.00
2.29	<u>75749X</u> - Truck upfitter switcheswiring package - INSTALLED	\$	1,058.00
2.30	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$	356.00
2.31	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$	356.00
2.32	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$	79.00
2.33	For crane uninstalled	\$	(740.00)

3.0 DELIVERY CHARGES

DELIVERY STARTING POINT - City, State, Zip
Hopkins, MN 55343

Price per loaded mile **\$2.75/Mile**

4.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES

% Discount **0**
Price List Date and Number **N/A**

5.0 INSTALLATION- PER HOUR (HOURLY SHOP RATE)

5.1	HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR	\$	115.00
5.2	HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC	\$	115.00
5.3	HOURLY RATE FOR MECHANICAL REPAIRS	\$	115.00

CRANES

Discount Off List

Vendor Name:	ABM Equipment & Supply, LLC.
Contact Person:	Sam Fahey
Street Address:	333 2nd Street NE
P.O. Box:	
City, State, Zip:	Hopkins, MN 55343
Phone #:	952-938-5451
Toll Free #:	800-229-5451
Fax #:	800-229-5451
Email Address:	Samf@abmequip.com
Website:	www.abmequip.com www.Stellarindustries.com

PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0	CRANE/MAKE	Stellar HD Telescopic Cranes 12621 & 12630
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Warranty	One Year
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Percentage Discount to be applied to Price List	% Discount
Discount Percent	0
Date & Price List I.D. Number	3/15/20 Dealer PL

2.0	OPTIONS (If not included in list)	
2.1	<u>71575S</u> - Stellar 12621 Telescopic Crane - 70,800 ft/lb rated, 12,000 lb maximum capacity - 21' full hydraulic reach - CDTplus equipped proportional radio remote control	\$ 27,608.00
2.2	<u>70800S</u> - Stellar 12630 Telescopic Crane - 70,800 ft/lb rated, 12,000 lb maximum capacity - 30' full hydraulic reach - CDTplus equipped proportional radio remote control	\$ 30,255.00
	<u>CRANE OPTIONS</u>	
2.3	<u>9455</u> - Paint crane other than standard white (Z1)	\$ 914.00
2.4	<u>40840</u> - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$ 103.00
2.5	<u>39027</u> - Single part line down haul weight	\$ 132.00
2.6	<u>88066</u> - Crane Boom Tip Light - Gravity Rotating - Single LED Trilliant Light for Bar Style Flip Sheave	\$ 677.00
2.7	<u>90303</u> - Crane Boom Tip Light - Gravity Rotating - Dual LED Trilliant Light for Bar Style Flip Sheave	\$ 782.00
	<u>STABILIZERS</u>	
2.8	<u>12344</u> - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 2,594.00
2.9	<u>12645</u> - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 4,683.00
2.10	<u>12342</u> - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 5,655.00
2.11	<u>31721</u> - Heavy duty rear stabilizers for 14530 crane for installation on non-Stellar body	\$ 6,935.00
2.12	<u>32228</u> - Heavy duty stabilizer set, front and rear, for 14530 crane for installation on non-Stellar body	\$ 11,140.00
2.13	<u>29180</u> - Heavy duty stabilizers for Stellar TMAX 3 Tandem #82199 ONLY. This assembly includes power down rear stabilizers with CS power out, power down CS and SS front stabilizer. FOR STELLAR BODY # 82199 ONLY.	\$ 10,052.00
2.14	<u>29953</u> - Hydraulic out and down stabilizer - street side and curbside for non-Stellar mechanics body. Handles up to 14530 crane.	\$ 8,268.00
2.15	<u>53696</u> - Stabilizer Kit - Auxiliary - Hydraulic out and down both sides - supports up to 66,000 ft/lb crane	\$ 6,530.00
2.16	<u>43039</u> - Stabilizer, hydraulic out/hydraulic down for installation in bumper, painted black	\$ 5,248.00
	<u>BOOM SUPPORT</u>	
2.17	<u>38101</u> - Adjustable boom support with roller rest, painted black, for TMAX1/TMAX2/TMAX3 body	\$ 342.00
	<u>HYDRAULIC RESERVOIRS</u>	
2.18	<u>70714</u> - Hydraulic reservoir, 20 gallon, bulkhead mounted, for Stellar Body, painted black	\$ 1,650.00
	<u>SPEED CONTROLS</u>	
2.19	<u>56590S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2005-16 F250-550, 2012+ F650/750, 2016+ F650/750 DIESEL	\$ 851.00

CRANES

2.20	<u>87399S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2017+ F250-550	\$	1,122.00
2.21	<u>32095</u> - Electronic load-sensing speed control for 2005-2010 Ford diesel engines	\$	851.00
2.22	<u>24853</u> - Programmable speed control assembly for automatic transmission with Dura-max diesel for C4500/5500 (2007-2009)	\$	733.00
2.23	<u>8295</u> - Program speed control for Cat engine	\$	490.00
2.24	<u>37981X</u> - Program speed control for Cummins engine	\$	490.00
2.25	<u>22041</u> - Program speed control for IH DT466/444 and MaxxForce7 engines	\$	490.00
2.26	<u>25387X</u> - Program speed control for MB engine	\$	723.00
2.27	<u>68994</u> - Speed control - RAM ONLY, 2013-2016. (2014 MY trucks will need VISM changed)	\$	601.00
<u>ELECTRICAL OPTIONS - HEAVY DUTY CRANES (7621 to 14530)</u>			
2.28	<u>85450</u> - E-Link 2.0 Basic - Cab Mounted / Rear Mounted Manual Switches (Includes body harness and PDM)	\$	2,833.00
2.29	<u>75749X</u> - Truck upfitter switcheswiring package - INSTALLED	\$	1,058.00
2.30	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$	356.00
2.31	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$	356.00
2.32	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$	79.00
2.33	For crane uninstalled	\$	(770.00)

3.0 **DELIVERY CHARGES**

DELIVERY STARTING POINT - City, State, Zip

Hopkins, MN 55343

Price per loaded mile **\$2.75/Mile**

4.0 **DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES**

% Discount **0**

Price List Date and Number **N/A**

5.0 **INSTALLATION- PER HOUR (HOURLY SHOP RATE)**

5.1	HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR	\$	115.00
5.2	HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC	\$	115.00
5.3	HOURLY RATE FOR MECHANICAL REPAIRS	\$	115.00

CRANES

Discount Off List

Vendor Name:	ABM Equipment & Supply, LLC.
Contact Person:	Sam Fahey
Street Address:	333 2nd Street NE
P.O. Box:	
City, State, Zip:	Hopkins, MN 55343
Phone #:	952-938-5451
Toll Free #:	800-229-5451
Fax #:	800-229-5451
Email Address:	Samf@abmequip.com
Website:	www.abmequip.com www.Stellarindustries.com

PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0	CRANE/MAKE	Stellar HD Telescopic Cranes 14530
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Warranty	One Year
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Percentage Discount to be applied to Price List	% Discount
Discount Percent	0
Date & Price List I.D. Number	3/15/20 Dealer PL

2.0	OPTIONS (If not included in list)	
2.1	<u>74652S</u> - Stellar 14530 Telescopic Crane - 82,600 ft/lb rated, 14,000 lb maximum capacity - 30' full hydraulic reach - CDTplus equipped proportional radio remote control	\$ 39,654.00
	<u>CRANE OPTIONS</u>	
2.2	<u>9455</u> - Paint crane other than standard white (Z1)	\$ 914.00
2.3	<u>40840</u> - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$ 103.00
2.4	<u>39027</u> - Single part line down haul weight	\$ 132.00
2.5	<u>88066</u> - Crane Boom Tip Light - Gravity Rotating - Single LED Trilliant Light for Bar Style Flip Sheave	\$ 677.00
2.6	<u>90303</u> - Crane Boom Tip Light - Gravity Rotating - Dual LED Trilliant Light for Bar Style Flip Sheave	\$ 782.00
	<u>STABILIZERS</u>	
2.7	<u>12344</u> - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 2,594.00
2.8	<u>12645</u> - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 4,683.00
2.9	<u>12342</u> - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 5,655.00
2.10	<u>31721</u> - Heavy duty rear stabilizers for 14530 crane for installation on non-Stellar body	\$ 6,935.00
2.11	<u>32228</u> - Heavy duty stabilizer set, front and rear, for 14530 crane for installation on non-Stellar body	\$ 11,140.00
2.12	<u>29180</u> - Heavy duty stabilizers for Stellar TMAX 3 Tandem #82199 ONLY. This assembly includes power down rear stabilizers with CS power out, power down CS and SS front stabilizer. FOR STELLAR BODY # 82199 ONLY.	\$ 10,052.00
2.13	<u>29953</u> - Hydraulic out and down stabilizer - street side and curbside for non-Stellar mechanics body. Handles up to 14530 crane.	\$ 8,268.00
2.14	<u>53696</u> - Stabilizer Kit - Auxiliary - Hydraulic out and down both sides - supports up to 66,000 ft/lb crane	\$ 6,530.00
2.15	<u>48413</u> - Stabilizer, hydraulic out on CS and SS. For installation in Stellar TMAX3S-14 and TMAX 3 Tandem.	\$ 5,248.00
	<u>BOOM SUPPORT</u>	
2.16	<u>38101</u> - Adjustable boom support with roller rest, painted black, for TMAX1/TMAX2/TMAX3 body	\$ 342.00
	<u>HYDRAULIC RESERVOIRS</u>	
2.17	<u>70714</u> - Hydraulic reservoir, 20 gallon, bulkhead mounted, for Stellar Body, painted black	\$ 1,650.00
	<u>SPEED CONTROLS</u>	
2.18	<u>56590S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2005-16 F250-550, 2012+ F650/750, 2016+ F650/750 DIESEL	\$ 851.00
2.19	<u>87399S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2017+ F250-550	\$ 1,122.00

CRANES

2.20	<u>32095</u> - Electronic load-sensing speed control for 2005-2010 Ford diesel engines	\$ 851.00
2.21	<u>24853</u> - Programmable speed control assembly for automatic transmission with Dura-max diesel for C4500/5500 (2007-2009)	\$ 733.00
2.22	<u>8295</u> - Program speed control for Cat engine	\$ 490.00
2.23	<u>37981X</u> - Program speed control for Cummins engine	\$ 490.00
2.24	<u>22041</u> - Program speed control for IH DT466/444 and MaxxForce7 engines	\$ 490.00
2.25	<u>25387X</u> - Program speed control for MB engine	\$ 723.00
2.26	<u>68994</u> - Speed control - RAM ONLY, 2013-2016. (2014 MY trucks will need VISM changed)	\$ 601.00
<u>ELECTRICAL OPTIONS - HEAVY DUTY CRANES (7621 to 14530)</u>		
2.27	<u>85450</u> - E-Link 2.0 Basic - Cab Mounted / Rear Mounted Manual Switches (Includes body harness and PDM)	\$ 2,833.00
2.28	<u>75749X</u> - Truck upfitter switcheswiring package - INSTALLED	\$ 1,058.00
2.29	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$ 356.00
2.30	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$ 356.00
2.31	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$ 79.00
2.32	For crane uninstalled	DEDUCT \$ (925.00)

3.0 DELIVERY CHARGES

DELIVERY STARTING POINT - City, State, Zip

Hopkins, MN 55343

Price per loaded mile \$2.75/Mile

4.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES

% Discount 0

Price List Date and Number N/A

5.0 INSTALLATION- PER HOUR (HOURLY SHOP RATE)

5.1 HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR

\$ 115.00

5.2 HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC

\$ 115.00

5.3 HOURLY RATE FOR MECHANICAL REPAIRS

\$ 115.00

CRANES

Discount Off List

Vendor Name:	ABM Equipment & Supply, LLC.
Contact Person:	Sam Fahey
Street Address:	333 2nd Street NE
P.O. Box:	
City, State, Zip:	Hopkins, MN 55343
Phone #:	952-938-5451
Toll Free #:	800-229-5451
Fax #:	800-229-5451
Email Address:	Samf@abmequip.com
Website:	www.abmequip.com www.Stellarindustries.com

PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0	CRANE/MAKE	Stellar LD Telescopic Cranes 3315 Hydraulic Proportional
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Warranty	One Year
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Percentage Discount to be applied to Price List	% Discount
Discount Percent	0
Date & Price List I.D. Number	3/15/20 Dealer PL

2.0	OPTIONS (If not included in list)	
2.1	<u>69784S</u> - Stellar 3315 Telescopic Crane - V2 - 11,500 ft/lb rated, 3,200 lb maximum capacity - 2 Hydraulic Extensions to 15' - PTO Hydraulic with CDT equipped proportional radio remote control	\$ 18,412.00
2.2	<u>69959S</u> - Stellar 3315 Telescopic Crane - V2 - 11,500 ft/lb rated, 3,200 lb maximum capacity - 1 Hydraulic / 1 Manual Extension to 15' - PTO Hydraulic with CDT equipped proportional radio remote control	\$ 16,756.00
	<u>CRANE OPTIONS</u>	
2.3	<u>9455</u> - Paint crane other than standard white (Z1)	\$ 914.00
2.4	<u>40840</u> - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$ 103.00
2.5	<u>39027</u> - Single part line down haul weight	\$ 132.00
	<u>STABILIZERS - WELD-ON / BOLT-ON</u>	
2.6	<u>44578</u> - Stabilizer assembly, crank down, 7000# (1 Stabilizer)	\$ 828.00
2.7	<u>20959</u> - Stabilizer assembly, crank down, 7000# (2 Stabilizers)	\$ 588.00
2.8	<u>12344</u> - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 2,594.00
2.9	<u>12645</u> - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 4,683.00
2.10	<u>12342</u> - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 5,655.00
2.11	<u>54474</u> - Stabilizer, manual out/crank down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 1,868.00
2.12	<u>54473</u> - Stabilizer, manual out/hydraulic down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 3,836.00
2.13	<u>53136</u> - Stabilizer, hydraulic out/hydraulic down for installation in bumper, painted black, TMAX 1 body ONLY	\$ 4,992.00
	<u>BOOM SUPPORT</u>	
2.14	<u>21545</u> - Boom support for 3315 crane	\$ 165.00
2.15	<u>38101</u> - Adjustable boom support with roller rest, painted black, for TMAX1/TMAX2/TMAX3 body	\$ 342.00
2.16	<u>23380</u> - Boom support painted black (all cranes for TMAX1-9' body)	\$ 380.00
2.17	<u>39027</u> - Single part line down haul weight	\$ 132.00
	<u>CRANE PEDESTALS</u>	
2.18	<u>52570</u> - Crane Pedestal - 14" High - EC3200, 3315	\$ 433.00
2.19	<u>52568</u> - Crane Pedestal - 18" High - EC3200-EC5000, 3315-4420	\$ 631.00
2.20	<u>52566</u> - Crane Pedestal - 24" High - EC3200-EC5000, 3315-4420	\$ 663.00
2.21	<u>52502</u> - Crane Pedestal - 36" High - EC3200-EC5000, 3315-4420	\$ 743.00
	<u>SPEED CONTROLS</u>	

CRANES

2.22	<u>56590S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2005-16 F250-550. 2012+ F650/750. 2016+ F650/750 DIESEL	\$	851.00
2.23	<u>87399S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2017+ F250-550	\$	1,122.00
2.24	<u>32095</u> - Electronic load-sensing speed control for 2005-2010 Ford diesel engines	\$	851.00
2.25	<u>8295</u> - Program speed control for Cat engine	\$	490.00
2.26	<u>37981X</u> - Program speed control for Cummins engine	\$	490.00
2.27	<u>24853</u> - Programmable speed control assembly for automatic transmission with Dura-max diesel for C4500/5500 (2007-2009)	\$	622.00
2.28	<u>75463</u> - Speed Control - Any Ford, RAM or GM without a PTO	\$	490.00
2.29	<u>68994</u> - Speed control - RAM ONLY, 2013-2016. (2014 MY trucks will need VISM changed)	\$	490.00
	<u>ELECTRICAL OPTIONS</u>		
2.30	<u>34537</u> - Rear VEC Control panel (Includes body harness, relay board kit, rear mount kit)	\$	2,392.00
2.31	<u>34536</u> - Front VEC Control panel (Includes body harness, relay board kit)	\$	2,189.00
2.32	<u>34535</u> - Dual VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$	2,831.00
2.33	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$	79.00
2.34	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$	217.00
2.35	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$	217.00
2.36	For crane uninstalled	\$	(521.00)

3.0 DELIVERY CHARGES

DELIVERY STARTING POINT - City, State, Zip

Hopkins, MN 55343

Price per loaded mile **\$2.75/Mile**

4.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES

% Discount **0**

Price List Date and Number **N/A**

5.0 INSTALLATION- PER HOUR (HOURLY SHOP RATE)

5.1 HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR

\$ 115.00

5.2 HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC

\$ 115.00

5.3 HOURLY RATE FOR MECHANICAL REPAIRS

\$ 115.00

CRANES

Discount Off List

Vendor Name:	ABM Equipment & Supply, LLC.
Contact Person:	Sam Fahey
Street Address:	333 2nd Street NE
P.O. Box:	
City, State, Zip:	Hopkins, MN 55343
Phone #:	952-938-5451
Toll Free #:	800-229-5451
Fax #:	800-229-5451
Email Address:	Samf@abmequip.com
Website:	www.abmequip.com www.Stellarindustries.com

PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0		Stellar LD Telescopic Cranes 3315 Hydraulic On/Off
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CRANE/MAKE

Warranty	One Year
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Percentage Discount to be applied to Price List	%	Discount
Discount Percent	0	
Date & Price List I.D. Number	3/15/20	Dealer PL

2.0	OPTIONS (If not included in list)		
2.1	70068S - Stellar 3315 Telescopic Crane - V2 - 11,500 ft/lb rated, 3,200 lb maximum capacity - 2 Hydraulic Extensions to 15' - PTO Hydraulic with on/off radio remote control	\$	16,876.00
2.2	70069S - Stellar 3315 Telescopic Crane - V2 - 11,500 ft/lb rated, 3,200 lb maximum capacity - 1 Hydraulic / 1 Manual Extension to 15' - PTO Hydraulic with on/off radio remote control	\$	15,220.00
	<u>CRANE OPTIONS</u>		
2.3	9455 - Paint crane other than standard white (Z1)	\$	914.00
2.4	40840 - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$	103.00
2.5	39027 - Single part line down haul weight	\$	132.00
	<u>STABILIZERS - WELD-ON / BOLT-ON</u>		
2.6	44578 - Stabilizer assembly, crank down, 7000# (1 Stabilizer)	\$	828.00
2.7	20959 - Stabilizer assembly, crank down, 7000# (2 Stabilizers)	\$	588.00
2.8	12344 - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$	2,594.00
2.9	12645 - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$	4,683.00
2.10	12342 - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$	5,655.00
2.11	54474 - Stabilizer, manual out/crank down for installation in bumper, painted black - TMAX 1 body ONLY	\$	1,868.00
2.12	54473 - Stabilizer, manual out/hydraulic down for installation in bumper, painted black - TMAX 1 body ONLY	\$	3,836.00
2.13	53136 - Stabilizer, hydraulic out/hydraulic down for installation in bumper, painted black, TMAX 1 body ONLY	\$	4,992.00
	<u>BOOM SUPPORT</u>		
2.14	21545 - Boom support for 3315 crane	\$	165.00
2.15	38101 - Adjustable boom support with roller rest, painted black, for TMAX1/TMAX2/TMAX3 body	\$	342.00
2.16	23380 - Boom support painted black (all cranes for TMAX1-9' body)	\$	380.00
2.17	39027 - Single part line down haul weight	\$	132.00
	<u>CRANE PEDESTALS</u>		
2.18	52570 - Crane Pedestal - 14" High - EC3200, 3315	\$	433.00
2.19	52568 - Crane Pedestal - 18" High - EC3200-EC5000, 3315-4420	\$	631.00
2.20	52566 - Crane Pedestal - 24" High - EC3200-EC5000, 3315-4420	\$	663.00
2.21	52502 - Crane Pedestal - 36" High - EC3200-EC5000, 3315-4420	\$	743.00
	<u>SPEED CONTROLS</u>		

CRANES

2.22	<u>56590S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2005-16 F250-550. 2012+ F650/750. 2016+ F650/750 DIESEL	\$	851.00
2.23	<u>87399S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2017+ F250-550	\$	1,122.00
2.24	<u>32095</u> - Electronic load-sensing speed control for 2005-2010 Ford diesel engines	\$	851.00
2.25	<u>8295</u> - Program speed control for Cat engine	\$	490.00
2.26	<u>37981X</u> - Program speed control for Cummins engine	\$	490.00
2.27	<u>24853</u> - Programmable speed control assembly for automatic transmission with Dura-max diesel for C4500/5500 (2007-2009)	\$	622.00
2.28	<u>75463</u> - Speed Control - Any Ford, RAM or GM without a PTO	\$	490.00
2.29	<u>68994</u> - Speed control - RAM ONLY, 2013-2016. (2014 MY trucks will need VISM changed)	\$	490.00
<u>ELECTRICAL OPTIONS</u>			
2.30	<u>34537</u> - Rear VEC Control panel (Includes body harness, relay board kit, rear mount kit)	\$	2,392.00
2.31	<u>34536</u> - Front VEC Control panel (Includes body harness, relay board kit)	\$	2,189.00
2.32	<u>34535</u> - Dual VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$	2,831.00
2.33	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$	79.00
2.34	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$	217.00
2.35	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$	217.00
2.36	For crane uninstalled	\$	(521.00)

3.0 DELIVERY CHARGES

DELIVERY STARTING POINT - City, State, Zip

Hopkins, MN 55343

Price per loaded mile \$2.75/Mile

4.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES

% Discount 0

Price List Date and Number N/A

5.0 INSTALLATION- PER HOUR (HOURLY SHOP RATE)

5.1	HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR	\$	115.00
5.2	HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC	\$	115.00
5.3	HOURLY RATE FOR MECHANICAL REPAIRS	\$	115.00

CRANES

Discount Off List

Vendor Name:	ABM Equipment & Supply, LLC.
Contact Person:	Sam Fahey
Street Address:	333 2nd Street NE
P.O. Box:	
City, State, Zip:	Hopkins, MN 55343
Phone #:	952-938-5451
Toll Free #:	800-229-5451
Fax #:	800-229-5451
Email Address:	Samf@abmequip.com
Website:	www.abmequip.com www.Stellarindustries.com

PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0		Stellar LD Telescopic Cranes 3315 12V Electric/Hydraulic Proportional
CRANE/MAKE		

Warranty **One Year**

Percentage Discount to be applied to Price List	% Discount
Discount Percent	0
Date & Price List I.D. Number	3/15/20 Dealer PL

2.0	OPTIONS (If not included in list)	
2.1	<u>70070S</u> - Stellar 3315 Telescopic Crane - V2 - 11,500 ft/lb rated, 3,200 lb maximum capacity - 2 Hydraulic Extensions to 15' - 12V Electric/Hydraulic with CDT equipped proportional radio remote control	\$ 19,832.00
2.2	<u>70071S</u> - Stellar 3315 Telescopic Crane - V2 - 11,500 ft/lb rated, 3,200 lb maximum capacity - 1 Hydraulic / 1 Manual Extension to 15' - 12V Electric/Hydraulic with CDT equipped proportional radio remote control	\$ 18,072.00
	<u>CRANE OPTIONS</u>	
2.3	<u>9455</u> - Paint crane other than standard white (Z1)	\$ 914.00
2.4	<u>40840</u> - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$ 103.00
2.5	<u>39027</u> - Single part line down haul weight	\$ 132.00
	<u>STABILIZERS - WELD-ON / BOLT-ON</u>	
2.6	<u>44578</u> - Stabilizer assembly, crank down, 7000# (1 Stabilizer)	\$ 828.00
2.7	<u>20959</u> - Stabilizer assembly, crank down, 7000# (2 Stabilizers)	\$ 588.00
2.8	<u>12344</u> - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 2,594.00
2.9	<u>12645</u> - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 4,683.00
2.10	<u>12342</u> - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 5,655.00
2.11	<u>54474</u> - Stabilizer, manual out/crank down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 1,868.00
2.12	<u>54473</u> - Stabilizer, manual out/hydraulic down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 3,836.00
2.13	<u>53136</u> - Stabilizer, hydraulic out/hydraulic down for installation in bumper, painted black, TMAX 1 body ONLY	\$ 4,992.00
	<u>BOOM SUPPORT</u>	
2.14	<u>21545</u> - Boom support for 3315 crane	\$ 165.00
2.15	<u>38101</u> - Adjustable boom support with roller rest, painted black, for TMAX1/TMAX2/TMAX3 body	\$ 342.00
2.16	<u>23380</u> - Boom support painted black (all cranes for TMAX1-9' body)	\$ 380.00
2.17	<u>39027</u> - Single part line down haul weight	\$ 132.00
	<u>CRANE PEDESTALS</u>	
2.18	<u>52570</u> - Crane Pedestal - 14" High - EC3200, 3315	\$ 433.00
2.19	<u>52568</u> - Crane Pedestal - 18" High - EC3200-EC5000, 3315-4420	\$ 631.00
2.20	<u>52566</u> - Crane Pedestal - 24" High - EC3200-EC5000, 3315-4420	\$ 663.00

CRANES

2.21	<u>52502</u> - Crane Pedestal - 36" High - EC3200-EC5000, 3315-4420	\$	743.00
<u>SPEED CONTROLS</u>			
2.22	<u>56590S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2005-16 F250-550, 2012+ F650/750, 2016+ F650/750 DIESEL	\$	851.00
2.23	<u>87399S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2017+ F250-550	\$	1,122.00
2.24	<u>32095</u> - Electronic load-sensing speed control for 2005-2010 Ford diesel engines	\$	851.00
2.25	<u>8295</u> - Program speed control for Cat engine	\$	490.00
2.26	<u>37981X</u> - Program speed control for Cummins engine	\$	490.00
2.27	<u>24853</u> - Programmable speed control assembly for automatic transmission with Dura-max diesel for C4500/5500 (2007-2009)	\$	622.00
2.28	<u>75463</u> - Speed Control - Any Ford, RAM or GM without a PTO	\$	490.00
2.29	<u>68994</u> - Speed control - RAM ONLY, 2013-2016. (2014 MY trucks will need VISM changed)	\$	490.00
<u>ELECTRICAL OPTIONS</u>			
2.30	<u>34537</u> - Rear VEC Control panel (Includes body harness, relay board kit, rear mount kit)	\$	2,392.00
2.31	<u>34536</u> - Front VEC Control panel (Includes body harness, relay board kit)	\$	2,189.00
2.32	<u>34535</u> - Dual VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$	2,831.00
2.33	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$	79.00
2.34	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$	217.00
2.35	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$	217.00
2.36	For crane uninstalled	DEDUCT \$	(490.00)

3.0 DELIVERY CHARGES

DELIVERY STARTING POINT - City, State, Zip

Hopkins, MN 55343

Price per loaded mile **\$2.75/Mile**

4.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES

% Discount **0**

Price List Date and Number **N/A**

5.0 INSTALLATION- PER HOUR (HOURLY SHOP RATE)

5.1 HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR

\$ 115.00

5.2 HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC

\$ 115.00

5.3 HOURLY RATE FOR MECHANICAL REPAIRS

\$ 115.00

CRANES

Discount Off List

Vendor Name:	ABM Equipment & Supply, LLC.
Contact Person:	Sam Fahey
Street Address:	333 2nd Street NE
P.O. Box:	
City, State, Zip:	Hopkins, MN 55343
Phone #:	952-938-5451
Toll Free #:	800-229-5451
Fax #:	800-229-5451
Email Address:	Samf@abmequip.com
Website:	www.abmequip.com www.Stellarindustries.com

PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0	CRANE/MAKE	Stellar LD Telescopic Cranes 3315 12V Electric/Hydraulic On/Off
		Warranty One Year
	Percentage Discount to be applied to Price List	% Discount
	Discount Percent	0
	Date & Price List I.D. Number	3/15/20 Dealer PL

2.0	OPTIONS (If not included in list)	
2.1	<u>70082S</u> - Stellar 3315 Telescopic Crane - V2 - 11,500 ft/lb rated, 3,200 lb maximum capacity - 2 Hydraulic Extensions to 15' -12V Electric/Hydraulic with on/off radio remote control	\$ 17,752.00
2.2	<u>70083S</u> - Stellar 3315 Telescopic Crane - V2 - 11,500 ft/lb rated, 3,200 lb maximum capacity - 1 Hydraulic / 1 Manual Extension to 15' - 12V Electric/Hydraulic with on/off radio remote control	\$ 15,989.00
	<u>CRANE OPTIONS</u>	
2.3	<u>9455</u> - Paint crane other than standard white (Z1)	\$ 914.00
2.4	<u>40840</u> - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$ 103.00
2.5	<u>39027</u> - Single part line down haul weight	\$ 132.00
	<u>STABILIZERS - WELD-ON / BOLT-ON</u>	
2.6	<u>44578</u> - Stabilizer assembly, crank down, 7000# (1 Stabilizer)	\$ 828.00
2.7	<u>20959</u> - Stabilizer assembly, crank down, 7000# (2 Stabilizers)	\$ 588.00
2.8	<u>12344</u> - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 2,594.00
2.9	<u>12645</u> - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 4,683.00
2.10	<u>12342</u> - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 5,655.00
2.11	<u>54474</u> - Stabilizer, manual out/crank down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 1,868.00
2.12	<u>54473</u> - Stabilizer, manual out/hydraulic down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 3,836.00
2.13	<u>53136</u> - Stabilizer, hydraulic out/hydraulic down for installation in bumper, painted black, TMAX 1 body ONLY	\$ 4,992.00
	<u>BOOM SUPPORT</u>	
2.14	<u>21545</u> - Boom support for 3315 crane	\$ 165.00
2.15	<u>38101</u> - Adjustable boom support with roller rest, painted black, for TMAX1/TMAX2/TMAX3 body	\$ 342.00
2.16	<u>23380</u> - Boom support painted black (all cranes for TMAX1-9' body)	\$ 380.00
2.17	<u>39027</u> - Single part line down haul weight	\$ 132.00
	<u>CRANE PEDESTALS</u>	
2.18	<u>52570</u> - Crane Pedestal - 14" High - EC3200, 3315	\$ 433.00
2.19	<u>52568</u> - Crane Pedestal - 18" High - EC3200-EC5000, 3315-4420	\$ 631.00
2.20	<u>52566</u> - Crane Pedestal - 24" High - EC3200-EC5000, 3315-4420	\$ 663.00
2.21	<u>52502</u> - Crane Pedestal - 36" High - EC3200-EC5000, 3315-4420	\$ 743.00

CRANES

SPEED CONTROLS

2.22	<u>56590S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2005-16 F250-550. 2012+ F650/750. 2016+ F650/750 DIESEL	\$ 851.00
2.23	<u>87399S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2017+ F250-550	\$ 1,122.00
2.24	<u>32095</u> - Electronic load-sensing speed control for 2005-2010 Ford diesel engines	\$ 851.00
2.25	<u>8295</u> - Program speed control for Cat engine	\$ 490.00
2.26	<u>37981X</u> - Program speed control for Cummins engine	\$ 490.00
2.27	<u>24853</u> - Programmable speed control assembly for automatic transmission with Dura-max diesel for C4500/5500 (2007-2009)	\$ 622.00
2.28	<u>75463</u> - Speed Control - Any Ford, RAM or GM without a PTO	\$ 490.00
2.29	<u>68994</u> - Speed control - RAM ONLY, 2013-2016. (2014 MY trucks will need VISM changed)	\$ 490.00

ELECTRICAL OPTIONS

2.30	<u>34537</u> - Rear VEC Control panel (Includes body harness, relay board kit, rear mount kit)	\$ 2,392.00
2.31	<u>34536</u> - Front VEC Control panel (Includes body harness, relay board kit)	\$ 2,189.00
2.32	<u>34535</u> - Dual VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$ 2,831.00
2.33	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$ 79.00
2.34	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$ 217.00
2.35	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$ 217.00
2.36	For crane uninstalled DEDUCT	\$ (490.00)

3.0 DELIVERY CHARGES

DELIVERY STARTING POINT - City, State, Zip

Hopkins, MN 55343

Price per loaded mile **\$2.75/Mile**

4.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES

% Discount **0**

Price List Date and Number **N/A**

5.0 INSTALLATION- PER HOUR (HOURLY SHOP RATE)

5.1	HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR	\$ 115.00
5.2	HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC	\$ 115.00
5.3	HOURLY RATE FOR MECHANICAL REPAIRS	\$ 115.00

CRANES

Discount Off List

Vendor Name:	ABM Equipment & Supply, LLC.
Contact Person:	Sam Fahey
Street Address:	333 2nd Street NE
P.O. Box:	
City, State, Zip:	Hopkins, MN 55343
Phone #:	952-938-5451
Toll Free #:	800-229-5451
Fax #:	800-229-5451
Email Address:	Samf@abmequip.com
Website:	www.abmequip.com www.Stellarindustries.com

PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0	CRANE/MAKE	Stellar LD Telescopic Cranes 4421 Hydraulic Proportional
	Warranty	One Year
	Percentage Discount to be applied to Price List	% Discount
	Discount Percent	0
	Date & Price List I.D. Number	3/15/20 Dealer PL

2.0	OPTIONS (If not included in list)	
2.1	69393S - Stellar 4421 Telescopic Crane - 16,000 ft/lb rated, 4,000 lb maximum capacity - 2 Hydraulic Extensions to 21' - PTO Hydraulic with CDT equipped proportional radio remote control	\$ 20,172.00
2.2	69960S - Stellar 4421 Telescopic Crane - 16,000 ft/lb rated, 4,000 lb maximum capacity - 1 Hydraulic / 1 Manual Extension to 21' - PTO Hydraulic with CDT equipped proportional radio remote control	\$ 18,971.00
	<u>CRANE OPTIONS</u>	
2.3	9455 - Paint crane other than standard white (Z1)	\$ 914.00
2.4	40840 - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$ 103.00
2.5	39027 - Single part line down haul weight	\$ 132.00
	<u>STABILIZERS - WELD-ON / BOLT-ON</u>	
2.6	44578 - Stabilizer assembly, crank down, 7000# (1 Stabilizer)	\$ 828.00
2.7	20959 - Stabilizer assembly, crank down, 7000# (2 Stabilizers)	\$ 588.00
2.8	12344 - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 2,594.00
2.9	12645 - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 4,683.00
2.10	12342 - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 5,655.00
2.11	54474 - Stabilizer, manual out/crank down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 1,868.00
2.12	54473 - Stabilizer, manual out/hydraulic down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 3,836.00
2.13	53136 - Stabilizer, hydraulic out/hydraulic down for installation in bumper, painted black, TMAX 1 body ONLY	\$ 4,992.00
	<u>BOOM SUPPORT</u>	
2.14	21545 - Boom support for 3315 crane	\$ 165.00
2.15	38101 - Adjustable boom support with roller rest, painted black, for TMAX1/TMAX2/TMAX3 body	\$ 342.00
2.16	23380 - Boom support painted black (all cranes for TMAX1-9' body)	\$ 380.00
2.17	39027 - Single part line down haul weight	\$ 132.00
	<u>CRANE PEDESTALS</u>	
2.18	52570 - Crane Pedestal - 14" High - EC3200, 3315	\$ 433.00
2.19	52568 - Crane Pedestal - 18" High - EC3200-EC5000, 3315-4420	\$ 631.00
2.20	52566 - Crane Pedestal - 24" High - EC3200-EC5000, 3315-4420	\$ 663.00
2.21	52502 - Crane Pedestal - 36" High - EC3200-EC5000, 3315-4420	\$ 743.00
	<u>SPEED CONTROLS</u>	

CRANES

2.22	<u>56590S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2005-16 F250-550, 2012+ F650/750, 2016+ F650/750 DIESEL	\$	851.00
2.23	<u>87399S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2017+ F250-550	\$	1,122.00
2.24	<u>32095</u> - Electronic load-sensing speed control for 2005-2010 Ford diesel engines	\$	851.00
2.25	<u>8295</u> - Program speed control for Cat engine	\$	490.00
2.26	<u>37981X</u> - Program speed control for Cummins engine	\$	490.00
2.27	<u>24853</u> - Programmable speed control assembly for automatic transmission with Dura-max diesel for C4500/5500 (2007-2009)	\$	622.00
2.28	<u>75463</u> - Speed Control - Any Ford, RAM or GM without a PTO	\$	490.00
2.29	<u>68994</u> - Speed control - RAM ONLY, 2013-2016. (2014 MY trucks will need VISM changed)	\$	490.00
	<u>ELECTRICAL OPTIONS</u>		
2.30	<u>34537</u> - Rear VEC Control panel (Includes body harness, relay board kit, rear mount kit)	\$	2,392.00
2.31	<u>34536</u> - Front VEC Control panel (Includes body harness, relay board kit)	\$	2,189.00
2.32	<u>34535</u> - Dual VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$	2,831.00
2.33	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$	79.00
2.34	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$	217.00
2.35	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$	217.00
2.36	For crane uninstalled	\$	(525.00)

3.0 DELIVERY CHARGES

DELIVERY STARTING POINT - City, State, Zip

Hopkins, MN 55343

Price per loaded mile \$2.75/Mile

4.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES

% Discount 0

Price List Date and Number N/A

5.0 INSTALLATION- PER HOUR (HOURLY SHOP RATE)

5.1	HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR	\$	115.00
5.2	HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC	\$	115.00
5.3	HOURLY RATE FOR MECHANICAL REPAIRS	\$	115.00

CRANES

Discount Off List

Vendor Name:	ABM Equipment & Supply, LLC.
Contact Person:	Sam Fahey
Street Address:	333 2nd Street NE
P.O. Box:	
City, State, Zip:	Hopkins, MN 55343
Phone #:	952-938-5451
Toll Free #:	800-229-5451
Fax #:	800-229-5451
Email Address:	Samf@abmequip.com
Website:	www.abmequip.com www.Stellarindustries.com

PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0	CRANE/MAKE	Stellar LD Telescopic Cranes 4421 Hydraulic On/Off
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Warranty	One Year
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Percentage Discount to be applied to Price List	% Discount
Discount Percent	0
Date & Price List I.D. Number	3/15/20 Dealer PL

2.0	OPTIONS (If not included in list)		
2.1	<u>70024S</u> - Stellar 4421 Telescopic Crane - 16,000 ft/lb rated, 4,000 lb maximum capacity - 2 Hydraulic Extensions to 21' - PTO Hydraulic with on/off radio remote control	\$	18,971.00
2.2	<u>70025S</u> - Stellar 4421 Telescopic Crane - 16,000 ft/lb rated, 4,000 lb maximum capacity - 1 Hydraulic / 1 Manual Extension to 21' - PTO Hydraulic with on/off radio remote control	\$	17,751.00
	<u>CRANE OPTIONS</u>		
2.3	<u>9455</u> - Paint crane other than standard white (Z1)	\$	914.00
2.4	<u>40840</u> - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$	103.00
2.5	<u>39027</u> - Single part line down haul weight	\$	132.00
	<u>STABILIZERS - WELD-ON / BOLT-ON</u>		
2.6	<u>44578</u> - Stabilizer assembly, crank down, 7000# (1 Stabilizer)	\$	828.00
2.7	<u>20959</u> - Stabilizer assembly, crank down, 7000# (2 Stabilizers)	\$	588.00
2.8	<u>12344</u> - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$	2,594.00
2.9	<u>12645</u> - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$	4,683.00
2.10	<u>12342</u> - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$	5,655.00
2.11	<u>54474</u> - Stabilizer, manual out/crank down for installation in bumper, painted black - TMAX 1 body ONLY	\$	1,868.00
2.12	<u>54473</u> - Stabilizer, manual out/hydraulic down for installation in bumper, painted black - TMAX 1 body ONLY	\$	3,836.00
2.13	<u>53136</u> - Stabilizer, hydraulic out/hydraulic down for installation in bumper, painted black, TMAX 1 body ONLY	\$	4,992.00
	<u>BOOM SUPPORT</u>		
2.14	<u>21545</u> - Boom support for 3315 crane	\$	165.00
2.15	<u>38101</u> - Adjustable boom support with roller rest, painted black, for TMAX1/TMAX2/TMAX3 body	\$	342.00
2.16	<u>23380</u> - Boom support painted black (all cranes for TMAX1-9' body)	\$	380.00
2.17	<u>39027</u> - Single part line down haul weight	\$	132.00
	<u>CRANE PEDESTALS</u>		
2.18	<u>52570</u> - Crane Pedestal - 14" High - EC3200, 3315	\$	433.00
2.19	<u>52568</u> - Crane Pedestal - 18" High - EC3200-EC5000, 3315-4420	\$	631.00
2.20	<u>52566</u> - Crane Pedestal - 24" High - EC3200-EC5000, 3315-4420	\$	663.00
2.21	<u>52502</u> - Crane Pedestal - 36" High - EC3200-EC5000, 3315-4420	\$	743.00
	<u>SPEED CONTROLS</u>		

CRANES

2.22	<u>56590S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2005-16 F250-550. 2012+ F650/750. 2016+ F650/750 DIESEL	\$	851.00
2.23	<u>87399S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2017+ F250-550	\$	1,122.00
2.24	<u>32095</u> - Electronic load-sensing speed control for 2005-2010 Ford diesel engines	\$	851.00
2.25	<u>8295</u> - Program speed control for Cat engine	\$	490.00
2.26	<u>37981X</u> - Program speed control for Cummins engine	\$	490.00
2.27	<u>24853</u> - Programmable speed control assembly for automatic transmission with Dura-max diesel for C4500/5500 (2007-2009)	\$	622.00
2.28	<u>75463</u> - Speed Control - Any Ford, RAM or GM without a PTO	\$	490.00
2.29	<u>68994</u> - Speed control - RAM ONLY, 2013-2016. (2014 MY trucks will need VISM changed)	\$	490.00
<u>ELECTRICAL OPTIONS</u>			
2.30	<u>34537</u> - Rear VEC Control panel (Includes body harness, relay board kit, rear mount kit)	\$	2,392.00
2.31	<u>34536</u> - Front VEC Control panel (Includes body harness, relay board kit)	\$	2,189.00
2.32	<u>34535</u> - Dual VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$	2,831.00
2.33	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$	79.00
2.34	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$	217.00
2.35	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$	217.00
2.36	For crane uninstalled	\$	(525.00)

3.0 DELIVERY CHARGES

DELIVERY STARTING POINT - City, State, Zip

Hopkins, MN 55343

Price per loaded mile **\$2.75/Mile**

4.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES

% Discount **0**

Price List Date and Number **N/A**

5.0 INSTALLATION- PER HOUR (HOURLY SHOP RATE)

5.1	HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR	\$	115.00
5.2	HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC	\$	115.00
5.3	HOURLY RATE FOR MECHANICAL REPAIRS	\$	115.00

CRANES

Discount Off List

Vendor Name:	ABM Equipment & Supply, LLC.
Contact Person:	Sam Fahey
Street Address:	333 2nd Street NE
P.O. Box:	
City, State, Zip:	Hopkins, MN 55343
Phone #:	952-938-5451
Toll Free #:	800-229-5451
Fax #:	800-229-5451
Email Address:	Samf@abmequip.com
Website:	www.abmequip.com www.Stellarindustries.com

PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0	CRANE/MAKE	Stellar LD Telescopic Cranes 4421 12V Electric/Hydraulic Proportional
		Warranty One Year

Percentage Discount to be applied to Price List	% Discount
Discount Percent	0
Date & Price List I.D. Number	3/15/20 Dealer PL

2.0	OPTIONS (If not included in list)	
2.1	<u>70064S</u> - Stellar 4421 Telescopic Crane - 16,000 ft/lb rated, 4,000 lb maximum capacity - 2 Hydraulic Extensions to 21' - 12V Electric/Hydraulic with CDT equipped proportional radio remote control	\$ 21,925.00
2.2	<u>70065S</u> - Stellar 4421 Telescopic Crane - 16,000 ft/lb rated, 4,000 lb maximum capacity - 1 Hydraulic / 1 Manual Extension to 21' - 12V Electric/Hydraulic with CDT equipped proportional radio remote control	\$ 20,665.00
	<u>CRANE OPTIONS</u>	
2.3	<u>9455</u> - Paint crane other than standard white (Z1)	\$ 914.00
2.4	<u>40840</u> - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$ 103.00
2.5	<u>39027</u> - Single part line down haul weight	\$ 132.00
	<u>STABILIZERS - WELD-ON / BOLT-ON</u>	
2.6	<u>44578</u> - Stabilizer assembly, crank down, 7000# (1 Stabilizer)	\$ 828.00
2.7	<u>20959</u> - Stabilizer assembly, crank down, 7000# (2 Stabilizers)	\$ 588.00
2.8	<u>12344</u> - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 2,594.00
2.9	<u>12645</u> - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 4,683.00
2.10	<u>12342</u> - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 5,655.00
2.11	<u>54474</u> - Stabilizer, manual out/crank down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 1,868.00
2.12	<u>54473</u> - Stabilizer, manual out/hydraulic down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 3,836.00
2.13	<u>53136</u> - Stabilizer, hydraulic out/hydraulic down for installation in bumper, painted black, TMAX 1 body ONLY	\$ 4,992.00
	<u>BOOM SUPPORT</u>	
2.14	<u>21545</u> - Boom support for 3315 crane	\$ 165.00
2.15	<u>38101</u> - Adjustable boom support with roller rest, painted black, for TMAX1/TMAX2/TMAX3 body	\$ 342.00
2.16	<u>23380</u> - Boom support painted black (all cranes for TMAX1-9' body)	\$ 380.00
2.17	<u>39027</u> - Single part line down haul weight	\$ 132.00
	<u>CRANE PEDESTALS</u>	
2.18	<u>52570</u> - Crane Pedestal - 14" High - EC3200, 3315	\$ 433.00
2.19	<u>52568</u> - Crane Pedestal - 18" High - EC3200-EC5000, 3315-4420	\$ 631.00
2.20	<u>52566</u> - Crane Pedestal - 24" High - EC3200-EC5000, 3315-4420	\$ 663.00

CRANES

2.21	<u>52502</u> - Crane Pedestal - 36" High - EC3200-EC5000, 3315-4420	\$ 743.00
<u>SPEED CONTROLS</u>		
2.22	<u>56590S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2005-16 F250-550, 2012+ F650/750, 2016+ F650/750 DIESEL	\$ 851.00
2.23	<u>87399S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2017+ F250-550	\$ 1,122.00
2.24	<u>32095</u> - Electronic load-sensing speed control for 2005-2010 Ford diesel engines	\$ 851.00
2.25	<u>8295</u> - Program speed control for Cat engine	\$ 490.00
2.26	<u>37981X</u> - Program speed control for Cummins engine	\$ 490.00
2.27	<u>24853</u> - Programmable speed control assembly for automatic transmission with Dura-max diesel for C4500/5500 (2007-2009)	\$ 622.00
2.28	<u>75463</u> - Speed Control - Any Ford, RAM or GM without a PTO	\$ 490.00
2.29	<u>68994</u> - Speed control - RAM ONLY, 2013-2016. (2014 MY trucks will need VISM changed)	\$ 490.00
<u>ELECTRICAL OPTIONS</u>		
2.30	<u>34537</u> - Rear VEC Control panel (Includes body harness, relay board kit, rear mount kit)	\$ 2,392.00
2.31	<u>34536</u> - Front VEC Control panel (Includes body harness, relay board kit)	\$ 2,189.00
2.32	<u>34535</u> - Dual VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$ 2,831.00
2.33	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$ 79.00
2.34	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$ 217.00
2.35	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$ 217.00
2.36	For crane uninstalled	DEDUCT \$ (490.00)

3.0 DELIVERY CHARGES

DELIVERY STARTING POINT - City, State, Zip

Hopkins, MN 55343

Price per loaded mile \$2.75/Mile

4.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES

% Discount 0

Price List Date and Number N/A

NOTE: The Discount to be Applied to Price List" must be a numeric percentage. Not listing a numeric percentage may result in your bid being rejected.

5.0 INSTALLATION- PER HOUR (HOURLY SHOP RATE)

5.1 HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR

\$ 115.00

5.2 HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC

\$ 115.00

5.3 HOURLY RATE FOR MECHANICAL REPAIRS

\$ 115.00

CRANES

Discount Off List

Vendor Name:	ABM Equipment & Supply, LLC.
Contact Person:	Sam Fahey
Street Address:	333 2nd Street NE
P.O. Box:	
City, State, Zip:	Hopkins, MN 55343
Phone #:	952-938-5451
Toll Free #:	800-229-5451
Fax #:	800-229-5451
Email Address:	Samf@abmequip.com
Website:	www.abmequip.com www.Stellarindustries.com

PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0	CRANE/MAKE	Stellar LD Telescopic Cranes 4421 12V Electric/Hydraulic On/Off
	Warranty	One Year
	Percentage Discount to be applied to Price List	% Discount
	Discount Percent	0
	Date & Price List I.D. Number	3/15/20 Dealer PL

2.0	OPTIONS (If not included in list)	
2.1	<u>70066S</u> - Stellar 4421 Telescopic Crane - 16,000 ft/lb rated, 4,000 lb maximum capacity - 2 Hydraulic Extensions to 21' - 12V Electric/Hydraulic with on/off radio remote control	\$ 20,271.00
2.2	<u>70067S</u> - Stellar 4421 Telescopic Crane - 16,000 ft/lb rated, 4,000 lb maximum capacity - 1 Hydraulic / 1 Manual Extension to 21' - 12V Electric/Hydraulic with on/off radio remote control	\$ 19,339.00
	<u>CRANE OPTIONS</u>	
2.3	<u>9455</u> - Paint crane other than standard white (Z1)	\$ 914.00
2.4	<u>40840</u> - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$ 103.00
2.5	<u>39027</u> - Single part line down haul weight	\$ 132.00
	<u>STABILIZERS - WELD-ON / BOLT-ON</u>	
2.6	<u>44578</u> - Stabilizer assembly, crank down, 7000# (1 Stabilizer)	\$ 828.00
2.7	<u>20959</u> - Stabilizer assembly, crank down, 7000# (2 Stabilizers)	\$ 588.00
2.8	<u>12344</u> - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 2,594.00
2.9	<u>12645</u> - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 4,683.00
2.10	<u>12342</u> - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 5,655.00
2.11	<u>54474</u> - Stabilizer, manual out/crank down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 1,868.00
2.12	<u>54473</u> - Stabilizer, manual out/hydraulic down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 3,836.00
2.13	<u>53136</u> - Stabilizer, hydraulic out/hydraulic down for installation in bumper, painted black, TMAX 1 body ONLY	\$ 4,992.00
	<u>BOOM SUPPORT</u>	
2.14	<u>21545</u> - Boom support for 3315 crane	\$ 165.00
2.15	<u>38101</u> - Adjustable boom support with roller rest, painted black, for TMAX1/TMAX2/TMAX3 body	\$ 342.00
2.16	<u>23380</u> - Boom support painted black (all cranes for TMAX1-9' body)	\$ 380.00
2.17	<u>39027</u> - Single part line down haul weight	\$ 132.00
	<u>CRANE PEDESTALS</u>	
2.18	<u>52570</u> - Crane Pedestal - 14" High - EC3200, 3315	\$ 433.00
2.19	<u>52568</u> - Crane Pedestal - 18" High - EC3200-EC5000, 3315-4420	\$ 631.00
2.20	<u>52566</u> - Crane Pedestal - 24" High - EC3200-EC5000, 3315-4420	\$ 663.00
2.21	<u>52502</u> - Crane Pedestal - 36" High - EC3200-EC5000, 3315-4420	\$ 743.00
	<u>SPEED CONTROLS</u>	

CRANES

2.22	<u>56590S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2005-16 F250-550. 2012+ F650/750. 2016+ F650/750 DIESEL	\$	851.00
2.23	<u>87399S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2017+ F250-550	\$	1,122.00
2.24	<u>32095</u> - Electronic load-sensing speed control for 2005-2010 Ford diesel engines	\$	851.00
2.25	<u>8295</u> - Program speed control for Cat engine	\$	490.00
2.26	<u>37981X</u> - Program speed control for Cummins engine	\$	490.00
2.27	<u>24853</u> - Programmable speed control assembly for automatic transmission with Dura-max diesel for C4500/5500 (2007-2009)	\$	622.00
2.28	<u>75463</u> - Speed Control - Any Ford, RAM or GM without a PTO	\$	490.00
2.29	<u>68994</u> - Speed control - RAM ONLY, 2013-2016. (2014 MY trucks will need VISM changed)	\$	490.00
<u>ELECTRICAL OPTIONS</u>			
2.30	<u>34537</u> - Rear VEC Control panel (Includes body harness, relay board kit, rear mount kit)	\$	2,392.00
2.31	<u>34536</u> - Front VEC Control panel (Includes body harness, relay board kit)	\$	2,189.00
2.32	<u>34535</u> - Dual VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$	2,831.00
2.33	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$	79.00
2.34	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$	217.00
2.35	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$	217.00
2.36	For crane uninstalled	\$	(490.00)

3.0 DELIVERY CHARGES

DELIVERY STARTING POINT - City, State, Zip

Hopkins, MN 55343

Price per loaded mile **\$2.75/Mile**

4.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES

% Discount **0**

Price List Date and Number **N/A**

5.0 INSTALLATION- PER HOUR (HOURLY SHOP RATE)

5.1	HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR	\$	115.00
5.2	HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC	\$	115.00
5.3	HOURLY RATE FOR MECHANICAL REPAIRS	\$	115.00

CRANES

Discount Off List

Vendor Name:	ABM Equipment & Supply, LLC.
Contact Person:	Sam Fahey
Street Address:	333 2nd Street NE
P.O. Box:	
City, State, Zip:	Hopkins, MN 55343
Phone #:	952-938-5451
Toll Free #:	800-229-5451
Fax #:	800-229-5451
Email Address:	Samf@abmequip.com
Website:	www.abmequip.com www.Stellarindustries.com

PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0	CRANE/MAKE	Stellar LD Telescopic Cranes 5521 Hydraulic Proportional
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Warranty **One Year**

Percentage Discount to be applied to Price List	% Discount
Discount Percent	0
Date & Price List I.D. Number	3/15/20 Dealer PL

2.0	OPTIONS (If not included in list)	
2.1	<u>72818S</u> - Stellar 5521 Telescopic Crane - V2 - 29,500 ft/lb rated, 5,000 lb maximum capacity - 2 Hydraulic Extensions to 21' - PTO Hydraulic with CDT equipped proportional radio remote control	\$ 22,123.00
2.2	<u>72834S</u> - Stellar 5521 Telescopic Crane - V2 - 29,500 ft/lb rated, 5,000 lb maximum capacity - 1 Hydraulic / 1 Manual Extension to 21' - PTO Hydraulic with CDT equipped proportional radio remote control	\$ 20,917.00
	<u>CRANE OPTIONS</u>	
2.3	<u>9455</u> - Paint crane other than standard white (Z1)	\$ 914.00
2.4	<u>40840</u> - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$ 103.00
2.5	<u>39027</u> - Single part line down haul weight	\$ 132.00
	<u>STABILIZERS - WELD-ON / BOLT-ON</u>	
2.6	<u>44578</u> - Stabilizer assembly, crank down, 7000# (1 Stabilizer)	\$ 828.00
2.7	<u>20959</u> - Stabilizer assembly, crank down, 7000# (2 Stabilizers)	\$ 588.00
2.8	<u>12344</u> - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 2,594.00
2.9	<u>12645</u> - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 4,683.00
2.10	<u>12342</u> - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 5,655.00
2.11	<u>54474</u> - Stabilizer, manual out/crank down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 1,868.00
2.12	<u>54473</u> - Stabilizer, manual out/hydraulic down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 3,836.00
2.13	<u>53136</u> - Stabilizer, hydraulic out/hydraulic down for installation in bumper, painted black, TMAX 1 body ONLY	\$ 4,992.00
	<u>BOOM SUPPORT</u>	
2.14	<u>21545</u> - Boom support for 3315 crane	\$ 165.00
2.15	<u>38101</u> - Adjustable boom support with roller rest, painted black, for TMAX1/TMAX2/TMAX3 body	\$ 342.00
2.16	<u>23380</u> - Boom support painted black (all cranes for TMAX1-9' body)	\$ 380.00
2.17	<u>39027</u> - Single part line down haul weight	\$ 132.00
	<u>CRANE PEDESTALS</u>	
2.18	<u>52570</u> - Crane Pedestal - 14" High - EC3200, 3315	\$ 433.00
2.19	<u>52568</u> - Crane Pedestal - 18" High - EC3200-EC5000, 3315-4420	\$ 631.00
2.20	<u>52566</u> - Crane Pedestal - 24" High - EC3200-EC5000, 3315-4420	\$ 663.00
2.21	<u>52502</u> - Crane Pedestal - 36" High - EC3200-EC5000, 3315-4420	\$ 743.00
	<u>SPEED CONTROLS</u>	

CRANES

2.22	<u>56590S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2005-16 F250-550. 2012+ F650/750. 2016+ F650/750 DIESEL	\$	851.00
2.23	<u>87399S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2017+ F250-550	\$	1,122.00
2.24	<u>32095</u> - Electronic load-sensing speed control for 2005-2010 Ford diesel engines	\$	851.00
2.25	<u>8295</u> - Program speed control for Cat engine	\$	490.00
2.26	<u>37981X</u> - Program speed control for Cummins engine	\$	490.00
2.27	<u>24853</u> - Programmable speed control assembly for automatic transmission with Dura-max diesel for C4500/5500 (2007-2009)	\$	622.00
2.28	<u>75463</u> - Speed Control - Any Ford, RAM or GM without a PTO	\$	490.00
2.29	<u>68994</u> - Speed control - RAM ONLY, 2013-2016. (2014 MY trucks will need VISM changed)	\$	490.00
<u>ELECTRICAL OPTIONS</u>			
2.30	<u>34537</u> - Rear VEC Control panel (Includes body harness, relay board kit, rear mount kit)	\$	2,392.00
2.31	<u>34536</u> - Front VEC Control panel (Includes body harness, relay board kit)	\$	2,189.00
2.32	<u>34535</u> - Dual VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$	2,831.00
2.33	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$	79.00
2.34	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$	217.00
2.35	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$	217.00
2.36	For crane uninstalled	\$	(640.00)

3.0 DELIVERY CHARGES

DELIVERY STARTING POINT - City, State, Zip

Hopkins, MN 55343

Price per loaded mile **\$2.75/Mile**

4.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES

% Discount **0**

Price List Date and Number **N/A**

5.0 INSTALLATION- PER HOUR (HOURLY SHOP RATE)

5.1	HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR	\$	115.00
5.2	HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC	\$	115.00
5.3	HOURLY RATE FOR MECHANICAL REPAIRS	\$	115.00

CRANES

Discount Off List

Vendor Name:	ABM Equipment & Supply, LLC.
Contact Person:	Sam Fahey
Street Address:	333 2nd Street NE
P.O. Box:	
City, State, Zip:	Hopkins, MN 55343
Phone #:	952-938-5451
Toll Free #:	800-229-5451
Fax #:	800-229-5451
Email Address:	Samf@abmequip.com
Website:	www.abmequip.com www.Stellarindustries.com

PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0	CRANE/MAKE	Stellar LD Telescopic Cranes 5521 12V Electric/Hydraulic Proportional
		Warranty One Year
	Percentage Discount to be applied to Price List	% Discount
	Discount Percent	0
	Date & Price List I.D. Number	3/15/20 Dealer PL

2.0	OPTIONS (If not included in list)	
2.1	<u>72835S</u> - Stellar 5521 Telescopic Crane - V2 - 29,500 ft/lb rated, 5,000 lb maximum capacity - 2 Hydraulic Extensions to 21' - 12V Electric/Hydraulic with CDT equipped proportional radio remote control	\$ 23,436.00
2.2	<u>72836S</u> - Stellar 5521 Telescopic Crane - V2 - 29,500 ft/lb rated, 5,000 lb maximum capacity - 1 Hydraulic / 1 Manual Extension to 21' - 12V Electric/Hydraulic with CDT equipped proportional radio remote control	\$ 22,230.00
	<u>CRANE OPTIONS</u>	
2.3	<u>9455</u> - Paint crane other than standard white (Z1)	\$ 914.00
2.4	<u>40840</u> - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$ 103.00
2.5	<u>39027</u> - Single part line down haul weight	\$ 132.00
	<u>STABILIZERS - WELD-ON / BOLT-ON</u>	
2.6	<u>44578</u> - Stabilizer assembly, crank down, 7000# (1 Stabilizer)	\$ 828.00
2.7	<u>20959</u> - Stabilizer assembly, crank down, 7000# (2 Stabilizers)	\$ 588.00
2.8	<u>12344</u> - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 2,594.00
2.9	<u>12645</u> - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 4,683.00
2.10	<u>12342</u> - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 5,655.00
2.11	<u>54474</u> - Stabilizer, manual out/crank down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 1,868.00
2.12	<u>54473</u> - Stabilizer, manual out/hydraulic down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 3,836.00
2.13	<u>53136</u> - Stabilizer, hydraulic out/hydraulic down for installation in bumper, painted black, TMAX 1 body ONLY	\$ 4,992.00
	<u>BOOM SUPPORT</u>	
2.14	<u>21545</u> - Boom support for 3315 crane	\$ 165.00
2.15	<u>38101</u> - Adjustable boom support with roller rest, painted black, for TMAX1/TMAX2/TMAX3 body	\$ 342.00
2.16	<u>23380</u> - Boom support painted black (all cranes for TMAX1-9' body)	\$ 380.00
2.17	<u>39027</u> - Single part line down haul weight	\$ 132.00
	<u>CRANE PEDESTALS</u>	
2.18	<u>52570</u> - Crane Pedestal - 14" High - EC3200, 3315	\$ 433.00
2.19	<u>52568</u> - Crane Pedestal - 18" High - EC3200-EC5000, 3315-4420	\$ 631.00
2.20	<u>52566</u> - Crane Pedestal - 24" High - EC3200-EC5000, 3315-4420	\$ 663.00

CRANES

2.21	<u>52502</u> - Crane Pedestal - 36" High - EC3200-EC5000, 3315-4420	\$ 743.00
<u>SPEED CONTROLS</u>		
2.22	<u>56590S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2005-16 F250-550, 2012+ F650/750, 2016+ F650/750 DIESEL	\$ 851.00
2.23	<u>87399S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2017+ F250-550	\$ 1,122.00
2.24	<u>32095</u> - Electronic load-sensing speed control for 2005-2010 Ford diesel engines	\$ 851.00
2.25	<u>8295</u> - Program speed control for Cat engine	\$ 490.00
2.26	<u>37981X</u> - Program speed control for Cummins engine	\$ 490.00
2.27	<u>24853</u> - Programmable speed control assembly for automatic transmission with Dura-max diesel for C4500/5500 (2007-2009)	\$ 622.00
2.28	<u>75463</u> - Speed Control - Any Ford, RAM or GM without a PTO	\$ 490.00
2.29	<u>68994</u> - Speed control - RAM ONLY, 2013-2016. (2014 MY trucks will need VISM changed)	\$ 490.00
<u>ELECTRICAL OPTIONS</u>		
2.30	<u>34537</u> - Rear VEC Control panel (Includes body harness, relay board kit, rear mount kit)	\$ 2,392.00
2.31	<u>34536</u> - Front VEC Control panel (Includes body harness, relay board kit)	\$ 2,189.00
2.32	<u>34535</u> - Dual VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$ 2,831.00
2.33	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$ 79.00
2.34	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$ 217.00
2.35	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$ 217.00
2.36	For crane uninstalled	\$ (605.00)

3.0 DELIVERY CHARGES

DELIVERY STARTING POINT - City, State, Zip

Hopkins, MN 55343

Price per loaded mile \$2.75/Mile

4.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES

(See Special Terms and Conditions)

% Discount	<u>0</u>
Price List Date and Number	<u>N/A</u>

5.0 INSTALLATION- PER HOUR (HOURLY SHOP RATE)

5.1	HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR	\$ 115.00
5.2	HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC	\$ 115.00
5.3	HOURLY RATE FOR MECHANICAL REPAIRS	\$ 115.00

CRANES

Discount Off List

Vendor Name:	ABM Equipment & Supply, LLC.
Contact Person:	Sam Fahey
Street Address:	333 2nd Street NE
P.O. Box:	
City, State, Zip:	Hopkins, MN 55343
Phone #:	952-938-5451
Toll Free #:	800-229-5451
Fax #:	800-229-5451
Email Address:	Samf@abmequip.com
Website:	www.abmequip.com www.Stellarindustries.com

PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0	CRANE/MAKE	Stellar LD Telescopic Cranes 6521 12V Electric/Hydraulic Proportional
		Warranty One Year
	Percentage Discount to be applied to Price List	% Discount
	Discount Percent	0
	Date & Price List I.D. Number	3/15/20 Dealer PL

2.0	OPTIONS (If not included in list)	
2.1	<u>94709S</u> - Stellar 6521 Telescopic Crane - V2 - 35,000 ft/lb rated, 6,000 lb maximum capacity - 2 Hydraulic Extensions to 21' - 12V Electric/Hydraulic with CDT equipped proportional radio remote control	\$ 23,436.00
2.2	<u>94710S</u> - Stellar 6521 Telescopic Crane - V2 - 35,000 ft/lb rated, 6,000 lb maximum capacity - 1 Hydraulic / 1 Manual Extension to 21' - 12V Electric/Hydraulic with CDT equipped proportional radio remote control	\$ 22,230.00
	<u>CRANE OPTIONS</u>	
2.3	<u>9455</u> - Paint crane other than standard white (Z1)	\$ 914.00
2.4	<u>40840</u> - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$ 103.00
2.5	<u>39027</u> - Single part line down haul weight	\$ 132.00
	<u>STABILIZERS - WELD-ON / BOLT-ON</u>	
2.6	<u>44578</u> - Stabilizer assembly, crank down, 7000# (1 Stabilizer)	\$ 828.00
2.7	<u>20959</u> - Stabilizer assembly, crank down, 7000# (2 Stabilizers)	\$ 588.00
2.8	<u>12344</u> - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 2,594.00
2.9	<u>12645</u> - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 4,683.00
2.10	<u>12342</u> - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 5,655.00
2.11	<u>54474</u> - Stabilizer, manual out/crank down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 1,868.00
2.12	<u>54473</u> - Stabilizer, manual out/hydraulic down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 3,836.00
2.13	<u>53136</u> - Stabilizer, hydraulic out/hydraulic down for installation in bumper, painted black, TMAX 1 body ONLY	\$ 4,992.00
	<u>BOOM SUPPORT</u>	
2.14	<u>21545</u> - Boom support for 3315 crane	\$ 165.00
2.15	<u>38101</u> - Adjustable boom support with roller rest, painted black, for TMAX1/TMAX2/TMAX3 body	\$ 342.00
2.16	<u>23380</u> - Boom support painted black (all cranes for TMAX1-9' body)	\$ 380.00
2.17	<u>39027</u> - Single part line down haul weight	\$ 132.00
	<u>CRANE PEDESTALS</u>	
2.18	<u>52570</u> - Crane Pedestal - 14" High - EC3200, 3315	\$ 433.00
2.19	<u>52568</u> - Crane Pedestal - 18" High - EC3200-EC5000, 3315-4420	\$ 631.00
2.20	<u>52566</u> - Crane Pedestal - 24" High - EC3200-EC5000, 3315-4420	\$ 663.00

CRANES

2.21	<u>52502</u> - Crane Pedestal - 36" High - EC3200-EC5000, 3315-4420	\$ 743.00
<u>SPEED CONTROLS</u>		
2.22	<u>56590S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2005-16 F250-550, 2012+ F650/750, 2016+ F650/750 DIESEL	\$ 851.00
2.23	<u>87399S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2017+ F250-550	\$ 1,122.00
2.24	<u>32095</u> - Electronic load-sensing speed control for 2005-2010 Ford diesel engines	\$ 851.00
2.25	<u>8295</u> - Program speed control for Cat engine	\$ 490.00
2.26	<u>37981X</u> - Program speed control for Cummins engine	\$ 490.00
2.27	<u>24853</u> - Programmable speed control assembly for automatic transmission with Dura-max diesel for C4500/5500 (2007-2009)	\$ 622.00
2.28	<u>75463</u> - Speed Control - Any Ford, RAM or GM without a PTO	\$ 490.00
2.29	<u>68994</u> - Speed control - RAM ONLY, 2013-2016. (2014 MY trucks will need VISM changed)	\$ 490.00
<u>ELECTRICAL OPTIONS</u>		
2.30	<u>34537</u> - Rear VEC Control panel (Includes body harness, relay board kit, rear mount kit)	\$ 2,392.00
2.31	<u>34536</u> - Front VEC Control panel (Includes body harness, relay board kit)	\$ 2,189.00
2.32	<u>34535</u> - Dual VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$ 2,831.00
2.33	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$ 79.00
2.34	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$ 217.00
2.35	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$ 217.00
2.36	For crane uninstalled	DEDUCT \$ (605.00)

3.0 DELIVERY CHARGES

DELIVERY STARTING POINT - City, State, Zip

Hopkins, MN 55343

Price per loaded mile **\$2.75/Mile**

4.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES

% Discount **0**

Price List Date and Number **N/A**

5.0 INSTALLATION- PER HOUR (HOURLY SHOP RATE)

5.1 **HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR**

\$ 115.00

5.2 **HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC**

\$ 115.00

5.3 **HOURLY RATE FOR MECHANICAL REPAIRS**

\$ 115.00

CRANES

Discount Off List

Vendor Name:	ABM Equipment & Supply, LLC.
Contact Person:	Sam Fahey
Street Address:	333 2nd Street NE
P.O. Box:	
City, State, Zip:	Hopkins, MN 55343
Phone #:	952-938-5451
Toll Free #:	800-229-5451
Fax #:	800-229-5451
Email Address:	Samf@abmequip.com
Website:	www.abmequip.com www.Stellarindustries.com

PRICING METHOD 2 - PERCENTAGE DISCOUNT OFF LIST

1.0	CRANE/MAKE	Stellar LD Telescopic Cranes 6521 Hydraulic Proportional
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Warranty	One Year
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Percentage Discount to be applied to Price List	% Discount
Discount Percent	0
Date & Price List I.D. Number	3/15/20 Dealer PL

2.0	OPTIONS (If not included in list)	
2.1	<u>94707S</u> - Stellar 6521 Telescopic Crane - V2 - 35,000 ft/lb rated, 6,000 lb maximum capacity - 2 Hydraulic Extensions to 21' - PTO Hydraulic with CDT equipped proportional radio remote control	\$ 22,123.00
2.2	<u>94708S</u> - Stellar 6521 Telescopic Crane - V2 - 35,000 ft/lb rated, 6,000 lb maximum capacity - 1 Hydraulic / 1 Manual Extension to 21' - PTO Hydraulic with CDT equipped proportional radio remote control	\$ 20,917.00
	<u>CRANE OPTIONS</u>	
2.3	<u>9455</u> - Paint crane other than standard white (Z1)	\$ 914.00
2.4	<u>40840</u> - Charger, 12V with 4 AA batteries included - not for CDT plus cranes	\$ 103.00
2.5	<u>39027</u> - Single part line down haul weight	\$ 132.00
	<u>STABILIZERS - WELD-ON / BOLT-ON</u>	
2.6	<u>44578</u> - Stabilizer assembly, crank down, 7000# (1 Stabilizer)	\$ 828.00
2.7	<u>20959</u> - Stabilizer assembly, crank down, 7000# (2 Stabilizers)	\$ 588.00
2.8	<u>12344</u> - Stabilizer, manual out/crank down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 2,594.00
2.9	<u>12645</u> - Stabilizer, manual out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 4,683.00
2.10	<u>12342</u> - Stabilizer, hydraulic out/hydraulic down - for non-Stellar mechanics body with corner mount crane support, painted black, weld on	\$ 5,655.00
2.11	<u>54474</u> - Stabilizer, manual out/crank down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 1,868.00
2.12	<u>54473</u> - Stabilizer, manual out/hydraulic down for installation in bumper, painted black - TMAX 1 body ONLY	\$ 3,836.00
2.13	<u>53136</u> - Stabilizer, hydraulic out/hydraulic down for installation in bumper, painted black, TMAX 1 body ONLY	\$ 4,992.00
	<u>BOOM SUPPORT</u>	
2.14	<u>21545</u> - Boom support for 3315 crane	\$ 165.00
2.15	<u>38101</u> - Adjustable boom support with roller rest, painted black, for TMAX1/TMAX2/TMAX3 body	\$ 342.00
2.16	<u>23380</u> - Boom support painted black (all cranes for TMAX1-9' body)	\$ 380.00
2.17	<u>39027</u> - Single part line down haul weight	\$ 132.00
	<u>CRANE PEDESTALS</u>	
2.18	<u>52570</u> - Crane Pedestal - 14" High - EC3200, 3315	\$ 433.00
2.19	<u>52568</u> - Crane Pedestal - 18" High - EC3200-EC5000, 3315-4420	\$ 631.00
2.20	<u>52566</u> - Crane Pedestal - 24" High - EC3200-EC5000, 3315-4420	\$ 663.00
2.21	<u>52502</u> - Crane Pedestal - 36" High - EC3200-EC5000, 3315-4420	\$ 743.00
	<u>SPEED CONTROLS</u>	

CRANES

2.22	<u>56590S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2005-16 F250-550. 2012+ F650/750. 2016+ F650/750 DIESEL	\$	851.00
2.23	<u>87399S</u> - Electronic load-sensing speed control for Ford diesel and gas engines Compatible with 2017+ F250-550	\$	1,122.00
2.24	<u>32095</u> - Electronic load-sensing speed control for 2005-2010 Ford diesel engines	\$	851.00
2.25	<u>8295</u> - Program speed control for Cat engine	\$	490.00
2.26	<u>37981X</u> - Program speed control for Cummins engine	\$	490.00
2.27	<u>24853</u> - Programmable speed control assembly for automatic transmission with Dura-max diesel for C4500/5500 (2007-2009)	\$	622.00
2.28	<u>75463</u> - Speed Control - Any Ford, RAM or GM without a PTO	\$	490.00
2.29	<u>68994</u> - Speed control - RAM ONLY, 2013-2016. (2014 MY trucks will need VISM changed)	\$	490.00
	<u>ELECTRICAL OPTIONS</u>		
2.30	<u>34537</u> - Rear VEC Control panel (Includes body harness, relay board kit, rear mount kit)	\$	2,392.00
2.31	<u>34536</u> - Front VEC Control panel (Includes body harness, relay board kit)	\$	2,189.00
2.32	<u>34535</u> - Dual VEC Control Panel (Includes body harness, relay board kit, rear mount kit)	\$	2,831.00
2.33	<u>48373</u> - Basic crane electrical installation kit, includes 5 relays, switch, instruction sheet. Used to manually wire all functions to chassis.	\$	79.00
2.34	<u>72974</u> - Pedestal Mount - E-Link/VEC (Ford F250 - F750)	\$	217.00
2.35	<u>72975</u> - Pedestal Mount - E-Link/VEC (RAM Chassis)	\$	217.00
2.36	For crane uninstalled	\$	(605.00)

3.0 DELIVERY CHARGES

DELIVERY STARTING POINT - City, State, Zip

Hopkins, MN 55343

Price per loaded mile \$2.75/Mile

4.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES

% Discount 0

Price List Date and Number N/A

5.0 INSTALLATION- PER HOUR (HOURLY SHOP RATE)

5.1	HOURLY RATE FOR EQUIPMENT INSPECTION AND REPAIR	\$	115.00
5.2	HOURLY RATE FOR INITIAL INSPECTION / DIAGNOSTIC	\$	115.00
5.3	HOURLY RATE FOR MECHANICAL REPAIRS	\$	115.00