

**Form 14**  
**PROPOSAL PRICE**

Proposer Name: 3M Company

| Item/Line No. | Description  | Unit            | Item Total             |
|---------------|--|-----------------|------------------------|
| <b>A</b>      | <b>PROJECT MANAGEMENT</b>  |                 |                        |
| 1             | Project Management   | Lump Sum        | \$ 105,220.00          |
| 2             | Bonds and Insurance (sum of 2a, 2b, and 2c.  | Lump Sum        | \$ 3.00                |
|               | 2a Warranty Bond (years 0 thru 3)  | \$ 1.00         |                        |
|               | 2b Payment and Performance Bond  | \$ 1.00         |                        |
|               | 2c Insurance   | \$ 1.00         |                        |
| <b>3</b>      | <b>Project Management Subtotal</b><br><i>(Sum of Lines 1 and 2)</i>                | <b>Lump Sum</b> | <b>\$ 105,223.00</b>   |
| <b>B</b>      | <b>ENGINEERING &amp; CONSTRUCTION</b>  |                 |                        |
| 4             | Mobilization (not to exceed 5% of the Proposal Price, on Line )                    | Lump Sum        | \$ 26,625.00           |
| 5             | TH 28 Assessment and Design  | Lump Sum        | \$ 16,534.42           |
| 6             | TH 29 Assessment and Design  | Lump Sum        | \$ 24,502.25           |
| 7             | TH 34 Assessment and Design  | Lump Sum        | \$ 19,044.51           |
| 8             | TH 113 Assessment and Design   | Lump Sum        | \$ 13,563.75           |
| 9             | TH 114 Assessment and Design   | Lump Sum        | \$ 12,205.07           |
| 10            | TH 28 Sign Installation and Inventory  | Lump Sum        | \$ 173,264.96          |
| 11            | TH 29 Sign Installation and Inventory  | Lump Sum        | \$ 259,184.66          |
| 12            | TH 34 Sign Installation and Inventory  | Lump Sum        | \$ 218,013.48          |
| 13            | TH 113 Sign Installation and Inventory   | Lump Sum        | \$ 150,092.52          |
| 14            | TH 114 Sign Installation and Inventory   | Lump Sum        | \$ 122,297.26          |
| 15            | Final Acceptance (equal to 5% of the Proposal Price, on Line 17)                   | Lump Sum        | \$ 57,027.54           |
| <b>16</b>     | <b>Engineering and Construction Subtotal</b><br><i>(Sum of Lines 4 through 15)</i> | <b>Lump Sum</b> | <b>\$ 1,035,327.88</b> |
| <b>17</b>     | <b>PROPOSAL PRICE</b><br><i>(Sum of Lines 3 and 16)</i>                            | <b>Lump Sum</b> | <b>\$ 1,140,550.88</b> |